1. Question

"The tenderer must prove experience of working in at least 10 EU countries with at least 5 projects delivered in the last 3 years, the combination of which must show the necessary coverage"

Please can you clarify this requirement? More specifically does it mean the tenderer needs to have delivered projects that have been formally contracted by organisations (public or private sector) in 10 EU countries, or will the criteria be satisfied when a tenderer shows experience of:

• working on multi-country projects, such as those funded by EC, which involved activities such as collecting information, working with stakeholders/organisations in a number of EU countries

• working on collaborative European research projects involving working jointly on tasks with organisations from other EU countries.

Answer

The projects may have been contracted in less than 10 EU countries but the scope of the work of the tenderer must include at least 10 EU countries.

It is important that the tenderer submits evidence on the necessary coverage.

Experience of working in an EU country may be any type of working experience.