

MAKING RESULTS MATTER



Horizon Results Platform (HRP) & Partners: a Value Proposition

30 January 2024

*DG Research & Innovation,
Unit G.H.6 - Common Knowledge and Data Management Centre*



Agenda

- Welcome and introduction
- HRP Partners: the benefits each partner offers to accelerate the valorisation of your results and success stories with results on HRP
- Useful links and conclusions

➡ *This webinar is recorded and will be published on **HRP TV** after the event.*



HORIZON RESULTS PLATFORM

MAKING RESULTS MATTER



... A place where EU Research project results can flourish into innovations that contribute to our society and economy and to a sustainable future!

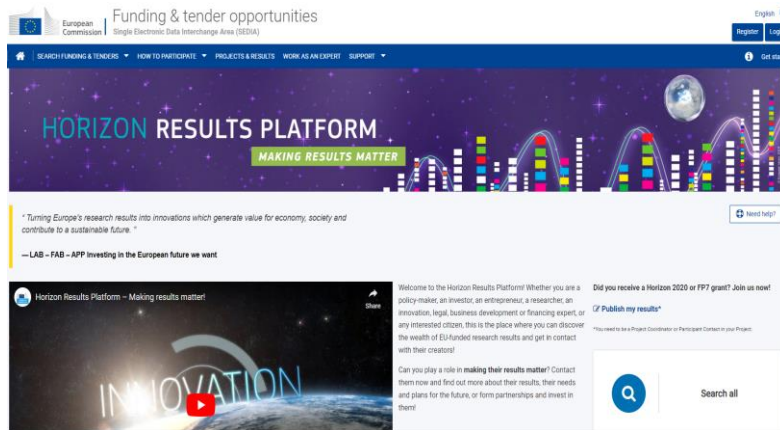


HORIZON RESULTS PLATFORM

MAKING RESULTS MATTER



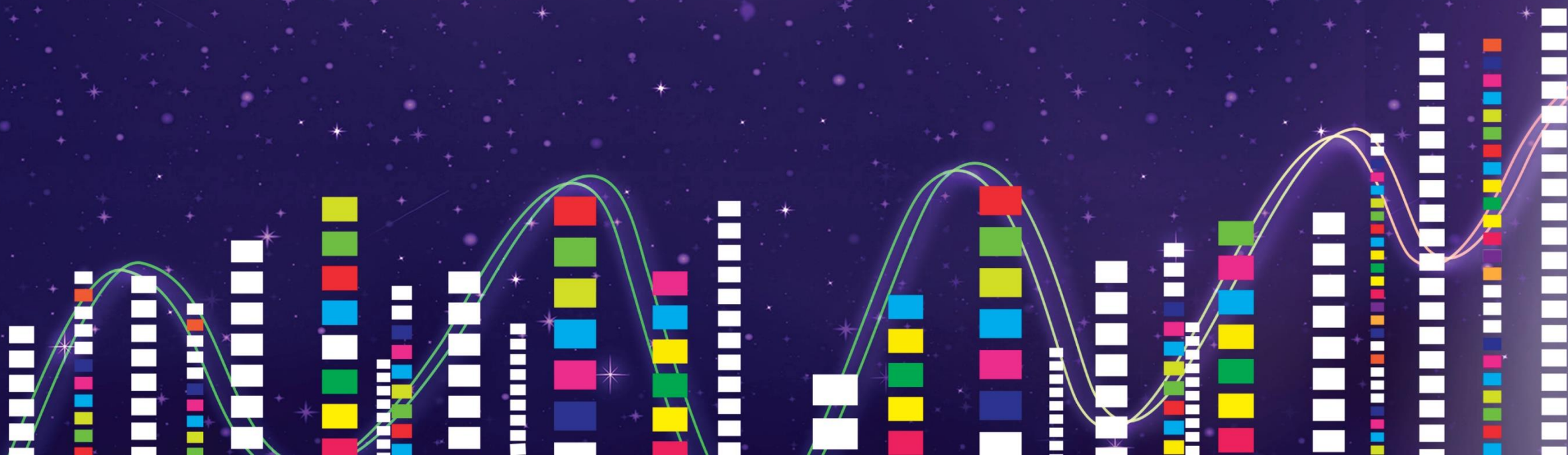
Horizon Results Platform



- ✓ Access to investor e-pitching events for certain startups
- ✓ Access to matchmaking opportunities
 - ✓ 2024 Startup Initiative
- ✓ Dedicated webinars with experts
- ✓ Initiatives to support EU Policy Priorities, ex.: EU Missions
- ✓ Promoting the free EC services available
- ✓ New Programmes on HRP
- ✓ Revamp of the portal - front end - to make your life easier.
 - ✓ Find out more on [HRP TV!](#)



Horizon Results Platform: *Building Bridges with our Partners to Promote You*



HRP & Partners: A Value Proposition

HRP yearly convention

webinar

30 January 2024

Tailored support by Enterprise Europe Network

Nadir case



Marco Gorini

Veneto Innovazione - Enterprise Europe Network

een.ec.europa.eu



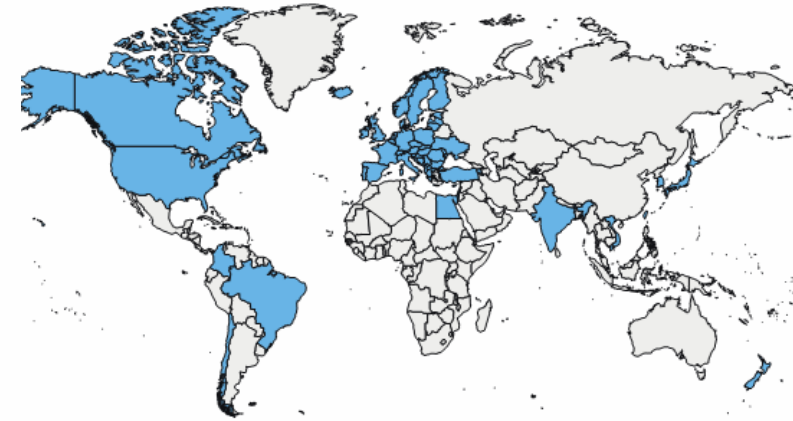
REGIONE DEL VENETO



Who We are...



54 countries



- Albania
- Armenia
- Austria
- Belgium
- Bosnia & Herzegovina
- Brazil
- Bulgaria
- Canada
- Chile
- Colombia
- Croatia
- Cyprus
- Czech Republic
- Denmark
- Egypt
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- India
- Ireland
- Israel
- Italy
- Japan
- Korea
- Kosovo
- Latvia
- Lithuania
- Luxembourg
- Malta
- Montenegro
- Netherlands
- New Zealand
- Northern Macedonia
- Norway
- Poland
- Portugal
- Romania
- Serbia
- Singapore
- Slovakia
- Slovenia
- Spain
- Sweden
- Switzerland
- Taiwan
- Türkiye
- Ukraine
- United Kingdom
- United States
- Vietnam



+ 500 Organisations

+4K Advisors

#EENCanHelp



...and what we do

Business, Technology and R&D Partnering

Helping SMEs find the right business partners



Sustainability

We guide companies in their transition to more sustainable business models



EU Single market

We help businesses navigate EU legislations, policies and benefit from the opportunities offered by the Single Market



Digitalisation

We help companies tailor digital solutions to their business needs



Innovation

We enhance businesses' potential to innovate, grow and develop disruptive products



Business, Technology and R&D Partnering

We match companies with the right business partners and to promote new technologies globally



Resilience

We empower businesses by building up their business agility and resilience to future challenges



Internationalisation

We support businesses to enter international markets and to seize new commercial opportunities



Access to finance

We help you identify sources of finance and ensure your business is investor ready



Access to EU funding

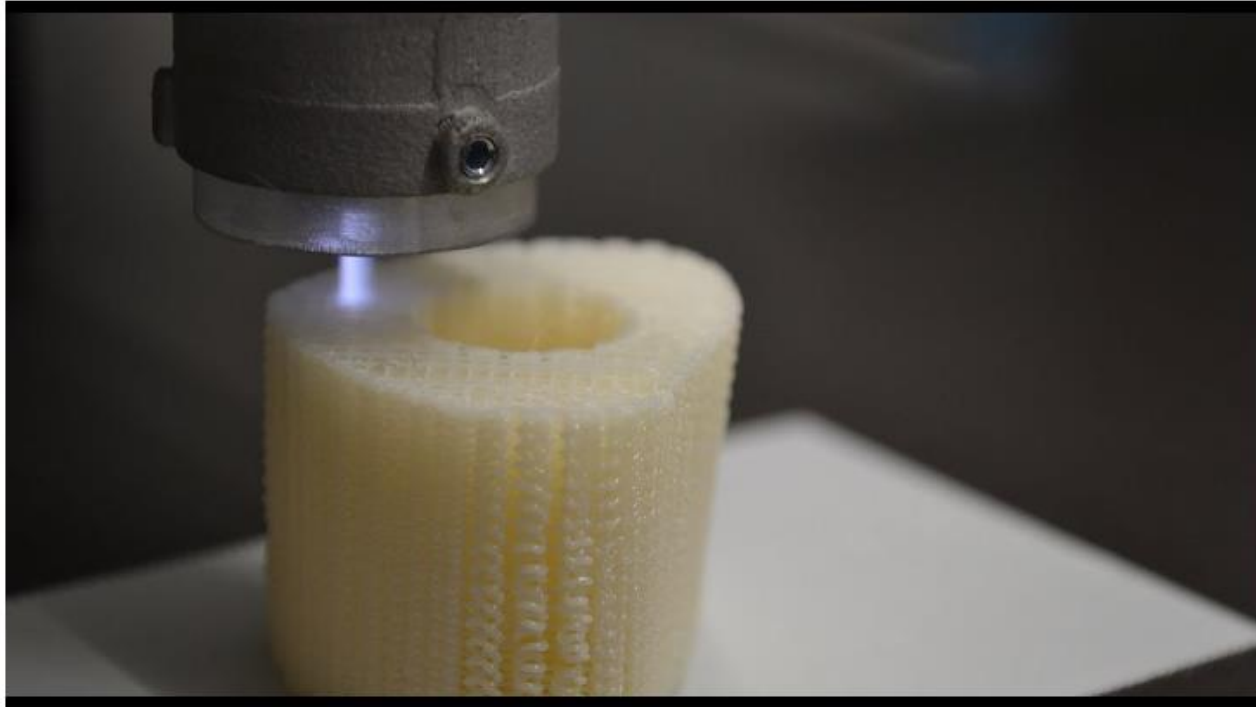
We identify EU funding opportunities that suit your business' needs and help you apply

The Enterprise Europe Network can help your business find the right international partners to grow and expand abroad.

The Network has the reach and expertise to find the right partner(s) for you to, for example:


- manufacture or distribute your products
- access new markets and promote new technologies globally
- find the technology you need to drive innovation in your business
- cooperate in research and development projects

Horizon Results Platform




Hybrid 3D bioprinting system including quasi in-situ solventless surface coating

FAST - Functionally graded Additive Manufacturing scaffolds by hybrid manufacturing

-  We need
- To raise awareness and possibly influence policy
 - Grants and Subsidies
 - Other blended financing
- + more needs expressed

 9 contributors

-  Sectors
- Public health
 - Research and innovation

 Result Maturity
4 - R&D Technology Demonstration (TRL 5-6)

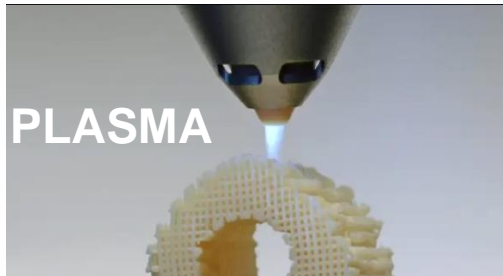
-  We have
- ✓ IPR



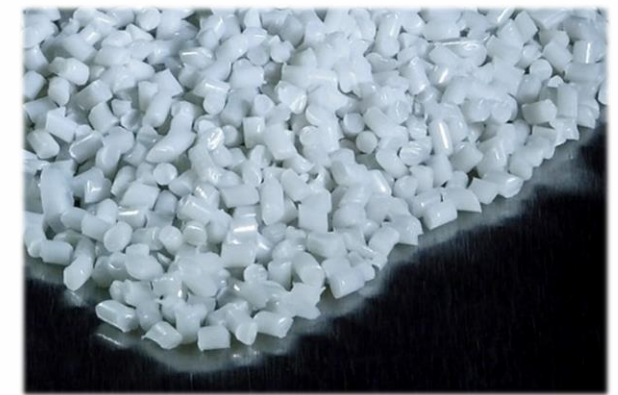


DEEP TECH INNOVATIONS

Plasma jet for surface functionalization of scaffolds, and devices



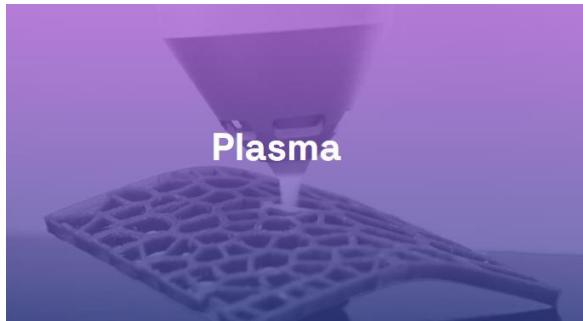
Active composites to be used in new scaffolds and medical devices





DEEP TECH INNOVATIONS

easily transferred from bioprinting to different applications



Biomedical - for surface functionalization of devices

Manufacturing - adhesion improvement between dissimilar materials

Cultural heritage - cleaning of works of art and restoring

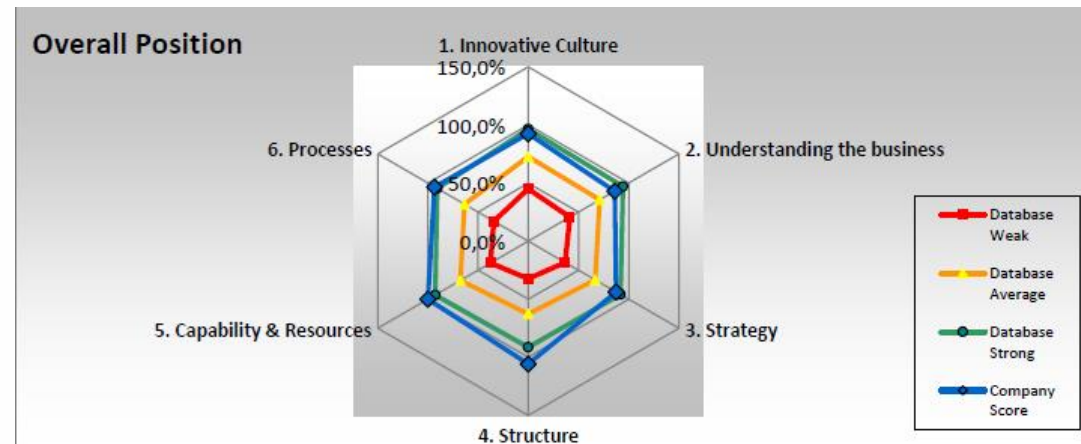
3D printing -

Academic research -



State of the activities and first achievements

- Innovation management capability assessment and the financial analysis allowed to underline the strengths and the innovation strategy for a compelling revision of business plan



- NADIR has been selected by ArianeGroup among the participants of its Open Innovation Challenge
- NADIR has been introduced to some investors and it is in the negotiation phase

Contacts:

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Network Partner | Enterprise Europe Network

Veneto Innovazione

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marco.gorini@venetoinnovazione.it



HRP Yearly convention webinar



Riánsares López

Chair of the ATM SG – EEN CATCIM consortium



Open Innovation Challenges: Objectives

3

Challenge owners and Tech providers

To promote internationally innovation and technological events taking place in Catalonia.

To promote Catalan companies internationally and promote the partner agreements with international companies.

- To contribute to find solutions to the needs of the Catalan corporations/entities with open innovation challenges
- To accelerate the adoption of advanced technologies
- To promote the internationalization of Catalan Technology suppliers through collaboration with foreign entities and companies
- To facilitate the scaling of start-ups and spinoffs through the collaboration with Catalan and International corporations/entities.
- To raise innovation and technology collaborations between the Catalan and foreign ecosystems.

Open innovation challenges:

4

The Open Innovation Challenges are events that facilitate **meetings between corporates and companies with an open innovation challenge with start-ups and other technological providers that can offer a solution**. The OICs are held within different sectorial landmark events which take place in Barcelona.

HOW IT WORKS

- Corporations
- Entities




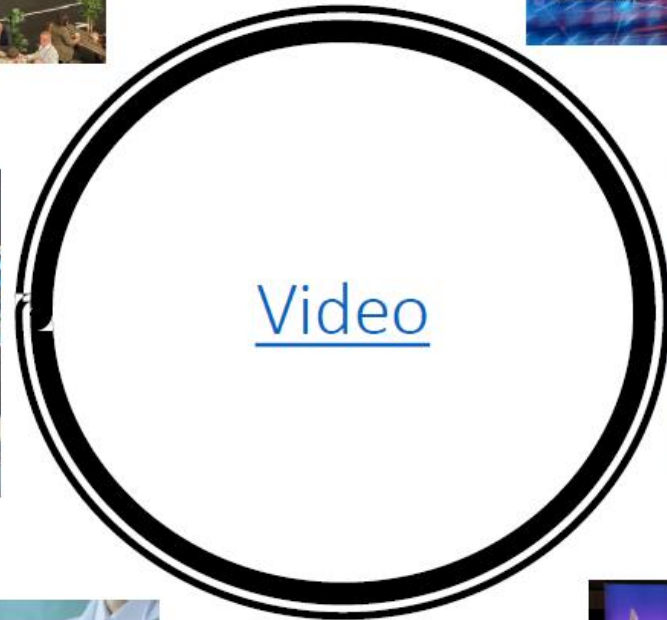
- Startups
- Tech providers

- The Challenge Owners (corporates/companies) publish their open innovation challenges in an ad-hoc matchmaking platform.
- Dissemination is done through **ACCIÓ Catalan ecosystem**, **EEN International network** and **ACCIÓ's offices network worldwide**.
- **Scouting of potential technology providers**. All start-ups and tech providers' profiles applying for a challenge are carefully assessed to ensure the suitability and are validated following each challenge owner criteria.
- **Personalised B2B agenda** for each corporation/company with the chosen technology providers.
- Afterwards, if both parties agree to collaborate, there **are financing opportunities**, revision of contract services (EEN) and support during the entire project execution.

ACCIÓ

 Catalonia's
Trade & Investment


Generalitat de Catalunya
Government of Catalonia



Smart City Congres

SMARTCITY

EXPO WORLD CONGRESS

7 - 9 NOVEMBER 2023

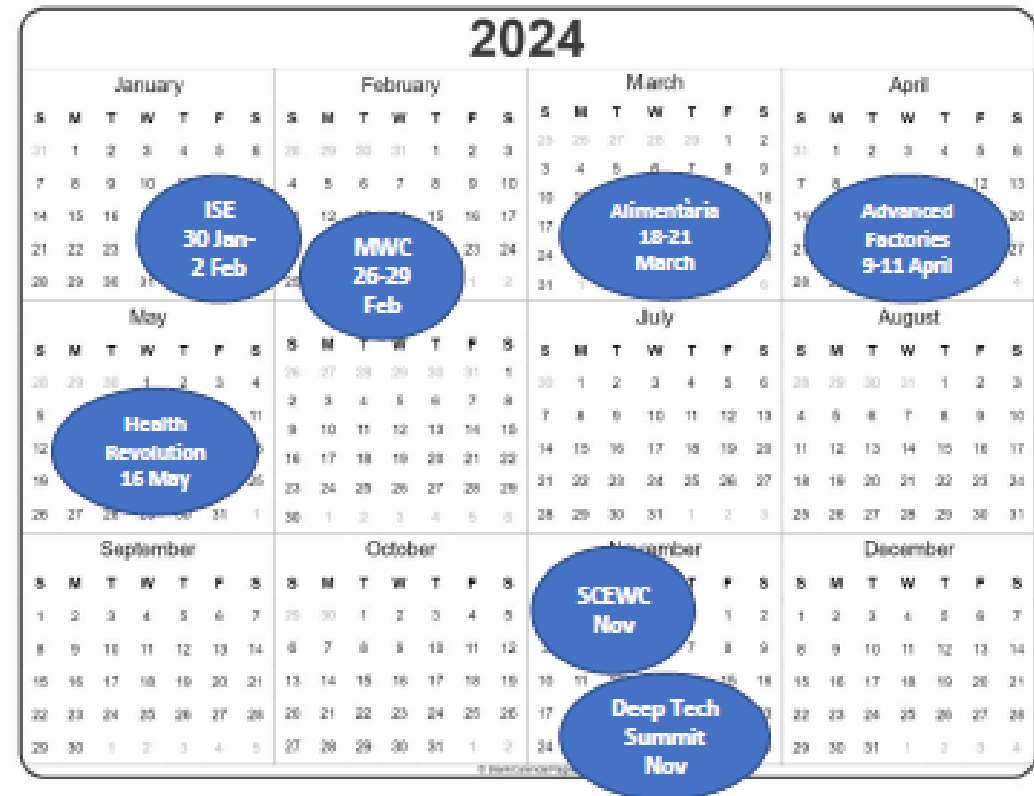
BARCELONA & ONLINE



- Libertas VA (VivaLexis)
- Acceleralia SL
- Chuo University
- Cactus
- Trend Smart Cities
- Fraunhofer IAO
- RufusAI BV

Open Innovation Challenges: 2024

- ISE: Audio-visual technologies
- MWC: Mobile technologies
- Alimentària: Food sector
- AF: 4.0 Industry and advanced manufacturing
- Health Revolution: Digital Health
- SCWC: Sustainability and Smart Cities. Future Mobility, Future Building, Blue Economy.



Anna Monistrol, amonistrol@gencat.cat
Riánsares López, riansares.lopez@gencat.cat

Thanks!!





European IP Helpdesk

Stay ahead of the innovation game.

HRP & Partners: A Value Proposition
Introducing the European IP Helpdesk

Eugene Sweeney & Stephanie Weber
Online Convention, 30 January 2024





Intellectual Assets

Products of the mind

Assets which value

KEY assets in any project

Project Inputs & Outputs

KEY assets in any company

Company USPs

Intangible Assets

- People
- Brand Value

Inventions

Software code

New methods

Manuals/Reports

*Designs
(aesthetic/functional)*

Databases

Works of art

Music

Videos

Books

Roadmaps

etc



Protecting Intellectual and Intangible Assets

Intellectual Property Rights (IPR)

Patents

Copyright

Design Rights

Database Rights

Trade marks

Plant Breeders Rights

Utility Models/petty patents

Plant varieties

etc

IP is an IA for which a
legal right (IPR) exists

Contractual Agreements

Non-Disclosure/Confidentiality

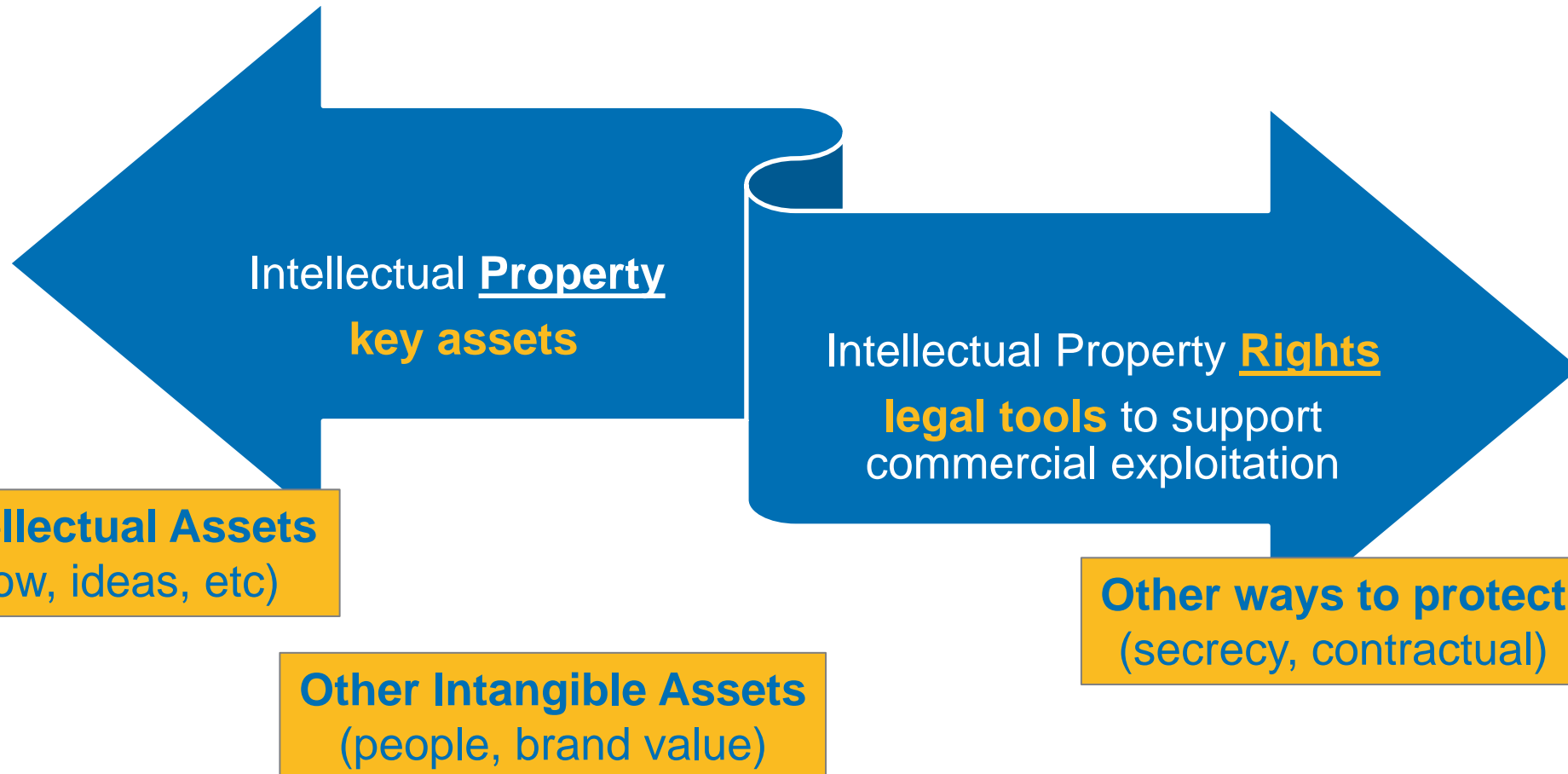
Employment contracts

(Sub)-contracting terms

Trade Secrets



Protection is a strategic commercial decision





These KEY assets must be:

Properly **managed**

Used **strategically**
in research projects and companies

Protected (or not) as appropriate

Used to **generate value**

The
EU IP
Helpdesk
can help
along the
value chain

Idea ➡ Invention ➡ Innovation ➡ Impact



We are family: the IP Helpdesks





European IP Helpdesk


- **New service period** just started: 2024-2026
- Addressing **current and potential beneficiaries of EU-funded projects, researchers and EU SMEs**
- Free-of-charge **first-line support** on intellectual property (IP) → Hands-on IP and innovation management support
- IP in the context of **knowledge valorisation processes** → strengthening capacities in **EU-13 member states**
- Unique **cooperation scheme with the Enterprise Europe Network**: 43 ambassadors from 26 EU countries



Training
free online and on-site sessions



Website
frequent updates from the world of IP and innovation



Helpline
confidential treatment of individual IP questions



Publications
practical IP knowledge through high-level publications



Ambassadors
local IP support throughout Europe



Events
info point at key networking events and conferences



Training

- **Online & On-site** training events
- International **pool of experts** with expertise in specific thematic areas
- Extensive **online training calendar**
 - Regular webinar schedule 2024 soon to be published on the European IP Helpdesk website
 - Different levels of expertise
 - Broad variety of topics (R&I/HEU, IP in business, sectors)
 - Specific training cooperations (e.g. EEN, EPO, LESI, ASTP, EIC, HRP)

The screenshot displays the European IP Helpdesk website interface. On the left, a vertical training calendar lists events from November 16 to December 13, 2023. Each entry includes the date, event title, and a 'Live streaming available' icon. The events are:

- 16 NOV 2023: EU - Webinar: IP Management in ICT Projects
- 21 NOV 2023: EU - Webinar: IP Commercialisation & Licensing - Advanced
- 22 NOV 2023: EU - Webinar: Patents and Innovation
- 23-24 NOV 2023: Training Coop with LES & EPO: Succeeding at technology commercialisation & negotiation (Vienna, Austria, External event)
- 06 DEC 2023: EU - Webinar: IP and Artificial Intelligence - Advanced
- 07 DEC 2023: Plant Variety
- 11 DEC 2023: EU - Webinar: Addressing IP impact and innovation in EU projects
- 12 DEC 2023: EU - Webinar: Maximizing the Impact of Horizon project (2020/HEU) results
- 13 DEC 2023: EU - Webinar & Horizon Results Platform: Thinking international - International business Opportunities

On the right, a navigation menu for the IP Helpdesk is visible, with a search bar. Below the menu, a section titled 'Training cooperation with the European Patent Academy of the EPO' features three promotional cards: 'Patent protection for EU funding beneficiaries', 'From Lab to Market', and 'IP assessment: how to improve informed decision-making'. Below these cards, a collage of images shows various training activities: a large lecture hall, two men standing in front of a presentation board, a man presenting at a TU WIEN event, and a video call window with Jörg Scherer, Coordinator of the IP Helpdesk.



Training Cooperation with HRP

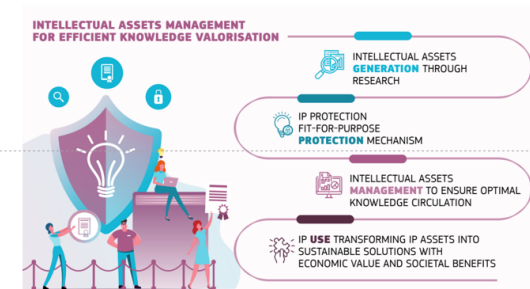
- Successful **training series** with more than 1,200 participants
 - IP Assessment
 - IP Commercialisation & Licensing
 - IP in Business Collaboration for SMEs & Start-ups
 - Thinking International: International Business Opportunities
- **To be continued** this year

Training: IP Commercialisation/Valorisation

The training series addresses IP related aspects in four areas, introducing the main aspects of IP management with a view to commercialising/valorising intellectual assets:

- I. IP Assessment - Watch [here](#)
- II. IP Commercialisation and Licensing – Watch [here](#)
- III. **IP in Business Collaboration for SMEs and Start Ups - 13/11/2023**
- IV. Thinking international - International business Opportunities 13/12/2023

NB: By registering for one session participants will automatically register for all sessions within the series.



The screenshot shows a Zoom meeting in progress. On the left, there is a vertical grid of seven participant video thumbnails. The main area displays a presentation slide with a blue background and yellow text. The slide content includes the European Commission logo, the title 'Horizon Results Platform & European IP Helpdesk', the subtitle 'Thinking international - International Business Opportunities', and the date '13 December 2023'.



WHAT'S NEW? STRATEGIC NOVELTIES IN HORIZON EUROPE WITH REGARD TO EXPLOITATION

With Horizon Europe, the European Commission has stepped up its efforts to monitor and follow up on novel exploitation strategies with beneficiaries and applicants. Additional data have been requested to support the identification of key technologies, address current and possible future needs, and inform the capacity of beneficiaries in the exploitation of results beyond the projects and:

- Public Competency Protection:** Intellectual property considerations in case of a public mission. The public mission approach involves identifying the exploitation of results to be made available to the wider public that may be needed to address the public mission. The identification of such novel intellectual property considerations could include such as: patents, trade secrets, know-how, trademarks, and other forms of intellectual property.
- Key Updates to Keep in Mind:**
 - Public Competency Protection:** Intellectual property considerations in case of a public mission. The public mission approach involves identifying the exploitation of results to be made available to the wider public that may be needed to address the public mission. The identification of such novel intellectual property considerations could include such as: patents, trade secrets, know-how, trademarks, and other forms of intellectual property.
 - Monetary Results: Community Law (MRCL):** The management of intellectual property (IP) in the Horizon Europe framework should aim to have effects to benefit the society. It is also important to ensure that the results are made available to the wider public that may be needed to address the public mission. The identification of such novel intellectual property considerations could include such as: patents, trade secrets, know-how, trademarks, and other forms of intellectual property.
 - New Obligations to English Results on the Horizon:** The Horizon Europe framework should aim to have effects to benefit the society. It is also important to ensure that the results are made available to the wider public that may be needed to address the public mission. The identification of such novel intellectual property considerations could include such as: patents, trade secrets, know-how, trademarks, and other forms of intellectual property.

The EPO podcast
Adéla Dvořáková
A proprietary platform to fight cancer: a technology transfer case study.

TALK INNOVATION
Unlocking technology

Podcast

Infographics

IP VALUATION

WHY YOU SHOULD CARE ABOUT INTELLECTUAL PROPERTY VALUATION

The value of intellectual property rights is part of the good management of intellectual property within an organisation.

HOW IS VALUATION PERFORMED?

Different approaches of intellectual property valuation are used by organisations. Generally, these approaches are divided into two categories: the quantitative and qualitative valuation.

QUANTITATIVE APPROACH

COST-BASED METHOD

This method is based on the assumption that there is a direct relation between the costs expended in the development of the intellectual property and its economic value.

Intellectual Property Valuation

FACT SHEET

Fact Sheets

Bulletins

Bulletin No. 6
Insights: Code of Practice on the Management of Intellectual Assets for Knowledge Valorisation
December 2023

Bulletins

Bulletin No. 7
Open Science
December 2023

It is crucial that we translate new knowledge into practical solutions for the challenges facing our societies

Case Study

Developing Personalised Immunotherapies for Cancer

How the ground-breaking research of Professor Vincenzo Cerullo and his group at the ImmunoViroTherapy Lab at Helsinki University led to the founding of the spin-off company Valo Therapeutics (ValoT), setting out to make cancer immunotherapy more effective and accessible to patients.

Case Study

Robo: The Robot Company

How a self-aware robot revolutionises industrial automation.

Case Studies

Case Study

PYREG: From Waste to Value

How a small German company sets new milestones for efficient waste disposal with its revolutionary and sustainable technology – and how a sound Intellectual Property strategy supported starting their business.

Your Guide to Intellectual Property Management in Horizon Europe

INNOVATION

TARGETS
CREATIVITY
RESEARCH
CHALLENGE

With a Focus on Collaborative Research and Innovation Projects

Guides

4 types of monitoring:

- Trademark Watch (TM)
- Online Market Watch
- Domain Name Watch
- Offline

Brand Monitoring

IP Rights media

Role of technology transfer

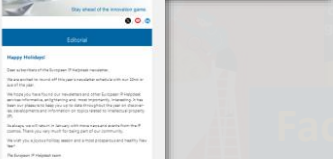
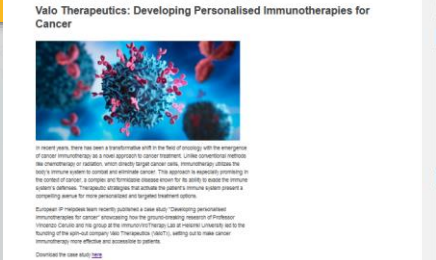
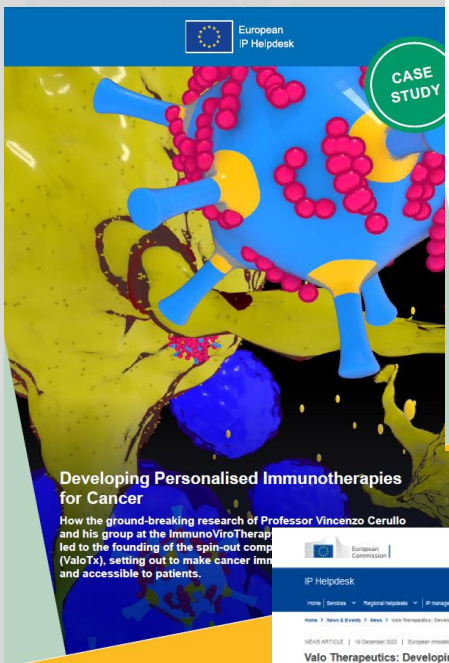
Dr. Markus Kury
Chief Operations Officer
Cubicore GmbH, Vienna/Austria

Audio-visual Material



Case Study Collaboration with HRP

- Interesting case: PeptiCHIP
 - Prof. Vincenzo Cerullo, Helsinki University
 - Otto Kari, ValoTx
 - Alexander Lagerman, Helsinki Innovation Services
- Briefing & interviews
- Manuscript drafting, editing & final case study design
- Communication, awareness raising & training



Case Studies

Fact Sheets

IP Rights media

Role of technology transfer

JORG SCHNEIDER

Audio-visual Material

Dr. Markus Kari



Thank you!

Get in touch

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- training@iprhelphdesk.eu

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DISCLAIMER

The European IP Helpdesk provides free-of-charge first-line support on IP-related issues aiming to help current and potential beneficiaries of EU-funded projects, as well as EU SMEs, manage their Intellectual Property assets.

The European IP Helpdesk is managed by the European Commission's European Innovation Council and SMEs Executive Agency (EISMEA), with policy guidance provided by the European Commission's Directorate-General for Research and Innovation (DG RTD).

The information provided by the European IP Helpdesk is not of a legal or advisory nature and no responsibility is accepted for the results of any actions made on its basis. Moreover, it cannot be considered as the official position of EISMEA or the European Commission. Neither EISMEA nor the European Commission nor any person acting on behalf of EISMEA or of the European Commission is responsible for the use which might be made of this information.



Horizon Results Booster

30th of January 2024

Alessia Melasecche Germini and Rosellina di Santo, HRB Management Team



The Initiative



The **Horizon Results Booster (HRB)** is the initiative of DG RTD which aims to maximise the impact of research funded by **FP7, H2020** and **Horizon Europe**.

Projects can be **closed** or **ongoing** and can be **directly funded** by the **EC** or **indirectly funded** (by **EIT, Joint Undertakings, and similar**)



The Horizon Results Booster



HRB services delivered to **eligible projects are free-of-charge** and fully supported by the EC.

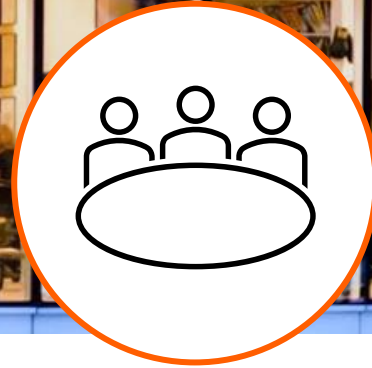
Services can be requested by applicants "**à la carte**" from the list when completing the application form.

HRB provides beneficiaries with tools and methodologies. **Experts act as facilitators**. Service delivery happens remotely and virtually.



Service 1

Portfolio Dissemination & Exploitation Strategy



Service 2

Business Plan Development



Service 3

Go To Market

S1: Portfolio Dissemination & Exploitation Strategy

Module A: Identifying and creating the portfolio of R&I project results

Creation of a PG (if not already there since the application phase) followed by the creation of a portfolio of results for joint dissemination.

- ✓ Guidance to identify **similar ongoing projects** from any other EU, national and regional funding initiatives.
- ✓ Mapping of the **relevant stakeholders/target audience** for each portfolio.
- ✓ Opportunity to identify **who is doing similar or complementary activities** to create critical mass.



S1: Portfolio Dissemination & Exploitation Strategy

Module B: Helping projects from the portfolio to design and execute a portfolio dissemination plan

Supporting project groups (PGs) to design a common dissemination plan and to carry out the dissemination of the portfolio results.

- ✓ The service delivery includes the visual identity and a short video presenting the PGs' results.
- ✓ Capacity building exercise. Beneficiaries must pick 2 out of 6 Dissemination Experts Packages

DEP 1: On-tap strategic guidance

DEP 2: Copywriting and content creation

DEP 3: Communicating to policy makers and decision makers

DEP 4: Event support

DEP 5: Social media presence

DEP 6: Customised Package

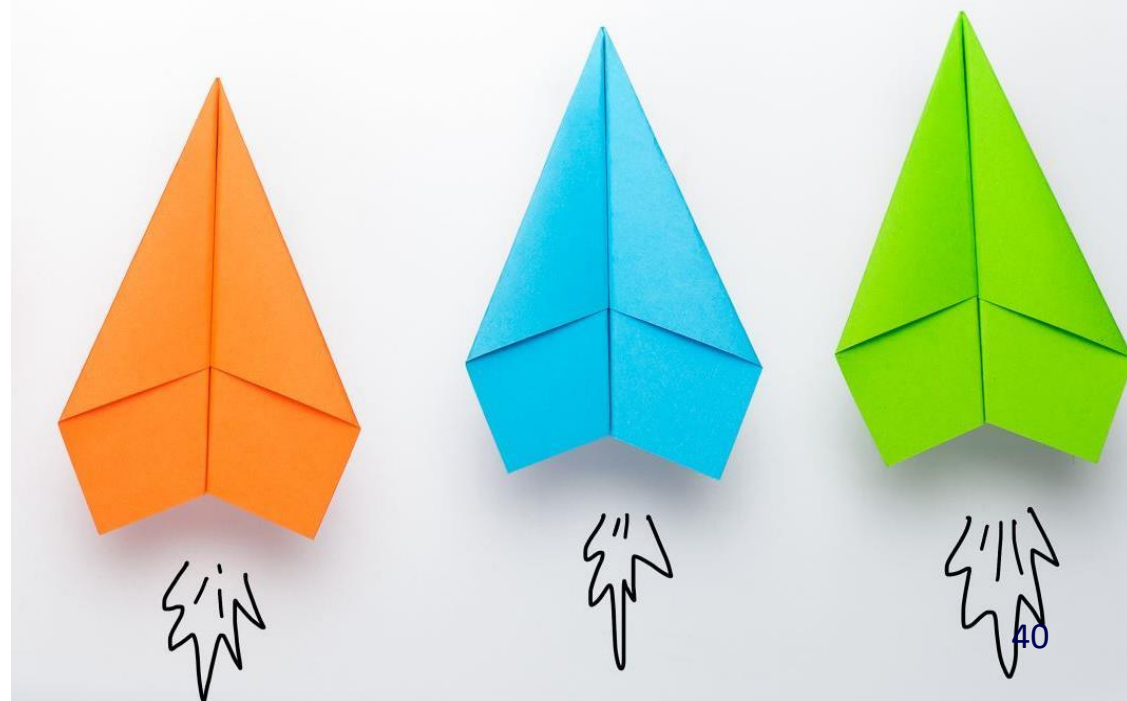


S1: Portfolio Dissemination & Exploitation Strategy

Module C: Assisting projects to improve their existing exploitation strategy

Guidance and training to improve the existing strategies for the exploitation of 3 Key Exploitable Results.

- ✓ Review of the key exploitable results of the project
- ✓ Revise, complement and clarify existing exploitation plans and/or outline exploitation paths of results
- ✓ Identify all relevant stakeholders in the exploitation value chain
- ✓ Support to perform a risk analysis related to the exploitation of results



S2: Business Plan Development

Assist beneficiaries in bringing their results closer to the market by developing an effective business plan for 1 Key Exploitable Result.

Beneficiaries will receive tailor-made training and support to develop a **business plan which will include:**

- Market analysis
- Business strategy
- Operations plan
- Competitor identification and analysis
- A clear action plan to be implemented by the project and an estimation of time-to-market



S3: Go-to-Market Support

For single and groups of projects

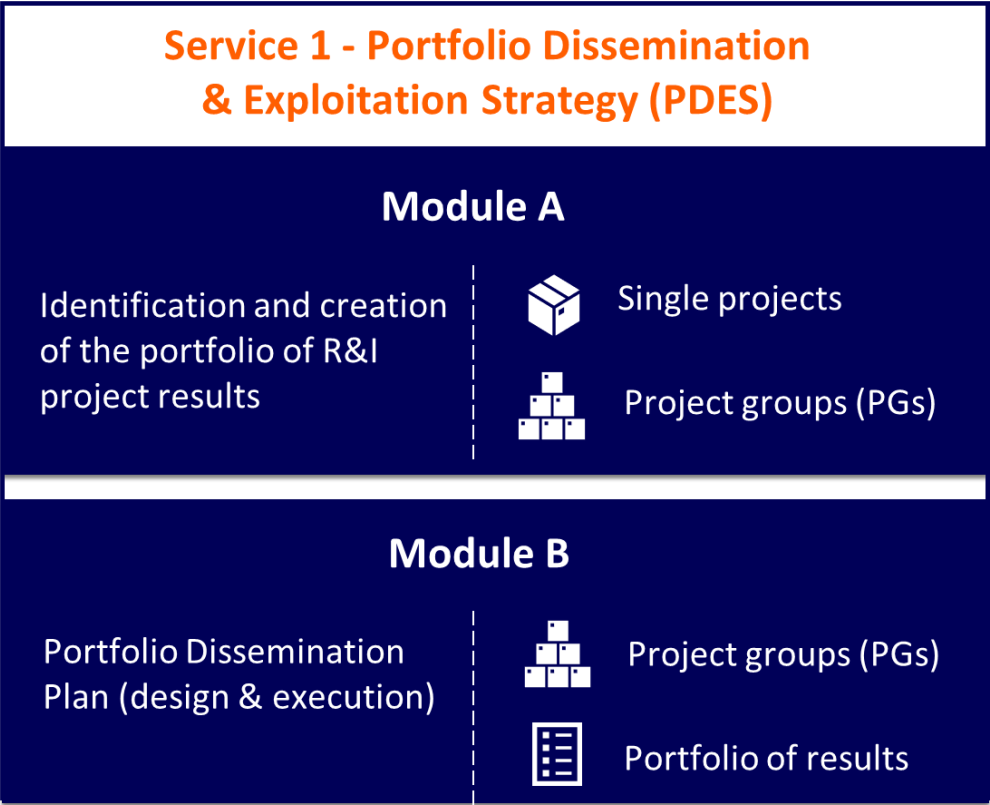


For a single project



Service Eligibility and Requirements

Dissemination Services



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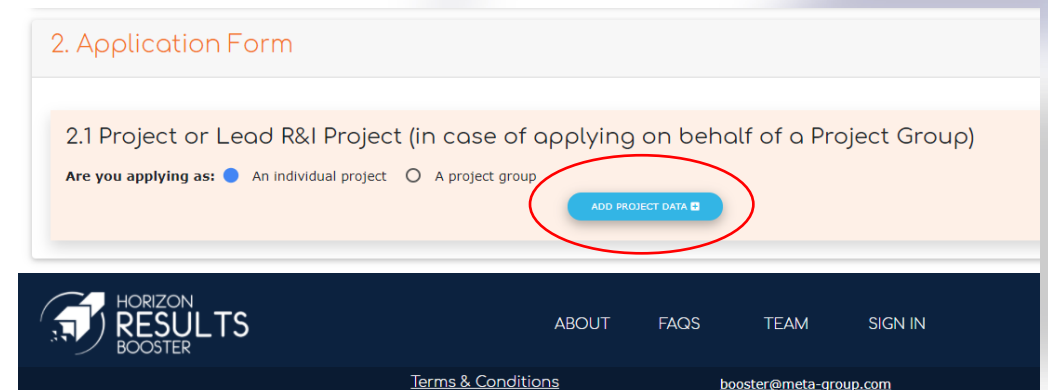
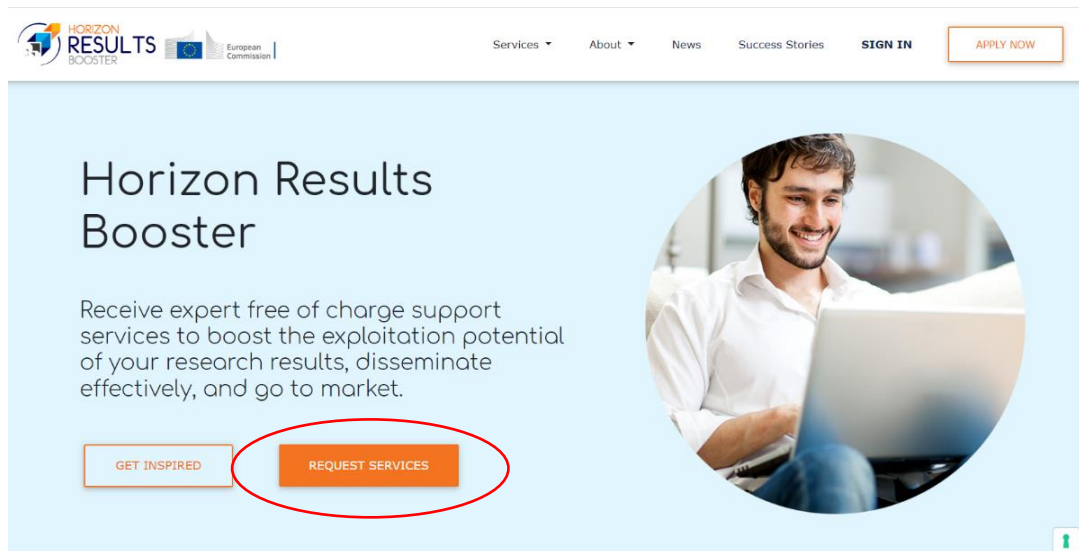
Dissemination services and Exploitation services **can run in parallel** and are delivered by different experts.

Exploitation Services



How Can Projects Apply?

- Application is **public and open** to anyone eligible
- **Request for services:** click on the “request services” button on the website
- **Fill out the application form** - direct access through:
<https://www.horizonresultsbooster.eu/HRBApplications/ApplicationForm>)
- It is possible to **apply** until the **7th of May 2024**, services implementation will be **completed by 7th of November 2024**.



HRB in Numbers as of January 2024 (1/2)

225
Experts involved

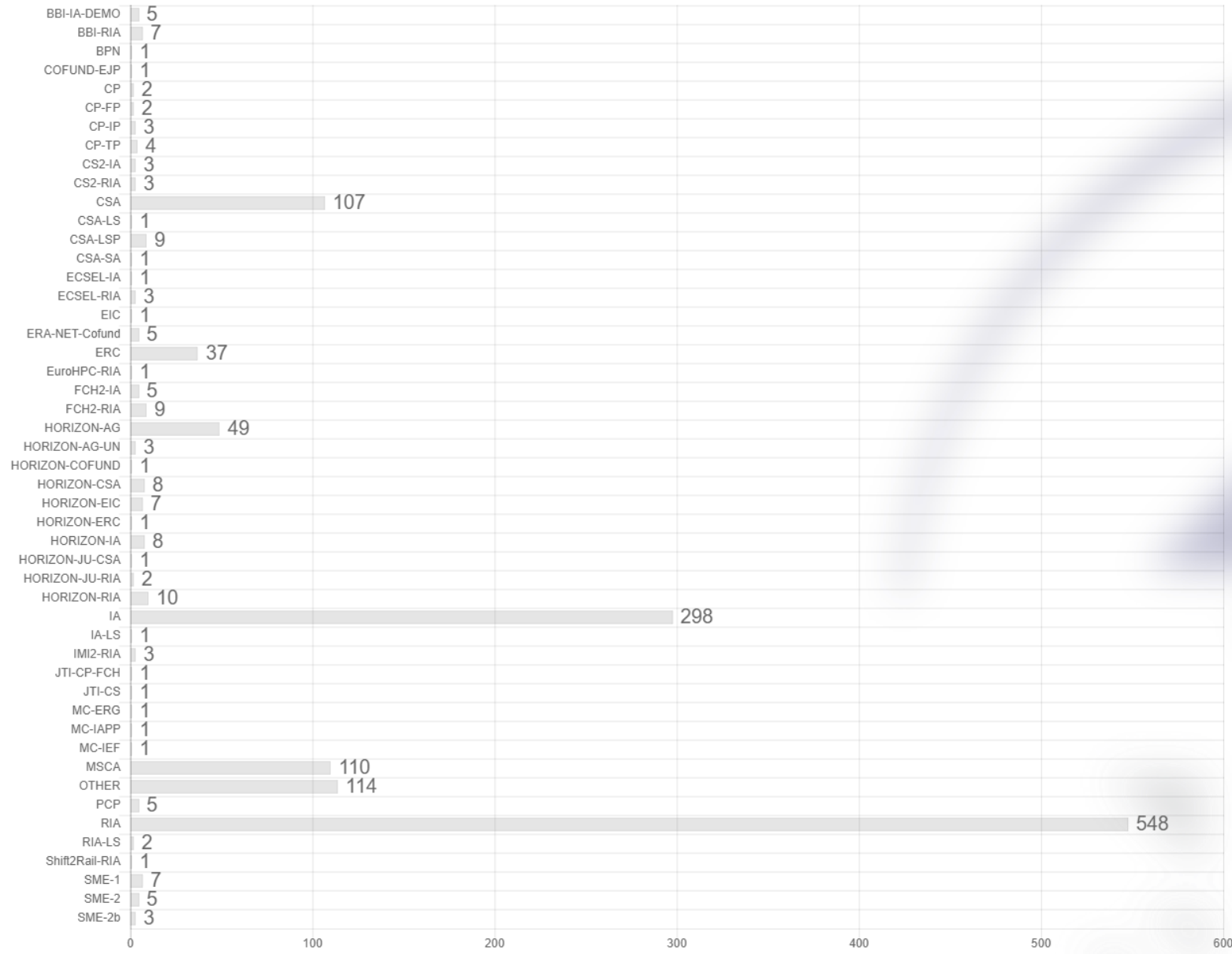
1.403
Projects

1.718
Assignments

3.760
Beneficiaries

9.325
Organisations

HRB in Numbers as of January 2024 (2/2)



Use Case: OCEAN_2G

Project

OCEAN_2G: Second Generation technologies in ocean Energy

Funded under: Horizon 2020 Framework Programme

Coordinated by: SAGRES SL (Portugal)

 www.horizonresultsbooster.eu

HRB Services

- Portfolio Dissemination & Exploitation Strategy
- Business Plan Development
- Go-To-Market

HRP Services

- **One-to-one pitch review:** 1-hour one-to-one session to review the deck and the speech to better fit Business Angels expectations
- **“Pitch test” session:** an interactive 2,5-hour session in which each startup presented in front of peers and experts to receive live feedback.

»» Prepared the exploitation and commercialization stages

»» Recently signed equity

What they say

*“We always thought that once we had the technology, we would have the business, of course. **But what kind of business, what type would be best? What type of company do we want to be? Do we want to be an energy producer or a technology developer?** It was a whole process in which we evolved and came from just focusing on technology to also focusing on the market. **We learned how to market the technology and we gained a better understanding of our strengths.** It was very useful to have this guidance from Horizon Results Booster on how to get this done.”*

Alejandro Marques - Magallanes Renovables

Use Case: WATEREYE

Project

WATEREYE 851207 :

Organisation & Maintenance tools
integrating accurate structural health
in offshore energy

Funded under: Horizon 2020
Framework Programme

Coordinated by: ASOCIACION CENTRO
TECNOLOGICO CEIT (Spain)

 www.horizonresultsbooster.eu

HRB Services

- Portfolio Dissemination & Exploitation Strategy
- Business Plan Development
- Go-To-Market

»»» Prepared the exploitation and commercialization stages

»»» Prepared to validate the system in an operational wind farm before going to the market

What they say

*“One of the most valuable aspects of the service was the business opportunity assessment tool that provides the context for thinking about the market, the competitors, the customers, the team. **There are a lot of things that, as researchers, we are not used to thinking about.** We need to change our minds a little bit to go beyond the technologies and solutions we develop. Once you have the solution or even before that, you need to analyse if it is in line with the needs of the target market. The service helped us in this regard”.*

Ainhoa Cortés - CEIT



booster@meta-group.com
www.horizonresultsbooster.eu



HORIZON
RESULTS
BOOSTER

An initiative
of the





THE EUROPEAN VOICE OF ANGEL INVESTING

EBAN for Horizon Results Platform Supported Startups
30 January 2024
Jacopo Losso, Director General

#eban
www.eban.org

WHO WE ARE



- Established in 1999
Based in Brussels-Belgium
120+ members and 7000+ angels
50+ countries
- Enable early stage investors and business angel groups to make more and smarter investments,
- The voice of angel investing towards all EU institutions,
- Represents a market which invests over 1.5 billion Euros/year in innovative and technology driven startups and SME's.

Supporting Startups to Reach Early Stage Investors

A PAN EUROPEAN COMMUNITY

Connect with a community that has no borders.

- + 120 BANs and Other Early Stage Investors as Members
- 50 Countries in Europe and Beyond
- Investing +400M Euros a year on average

PITCHING COMPETITIONS

- Many (online) Pitching sessions a year – i.e. EBAN's Scaleup of the Month – and others hosted in partnership (i.e. HRP, EIC, others) done throughout the year (1 every 2 months on average)
- Innovation showcases at each EBAN Congress and Summits

ANNUAL EVENTS

Meet our Community at our flagship events

- 2 Annual Events – Congress and European Angel Investment Summit – 23 annual editions organized
- 1000+ Attendees per year – angels and VCs (60%), startups (20%), ecosystem players (15%) policy makers (5%)

MENTORING FOUNDERS

Supporting entrepreneurs in achieving their dreams

- 20+ webinars and workshops on investment readiness organized each year
- One to One mentoring program – Ask an Angel



Our Collaboration with Horizon Results Platform

Over the last years, EBAN and HRP have been working together on:

- *Educating deeptech founders on investment readiness topics.*

Examples are our online and in person workshops that help to understand the fundraising landscape and how to raise investment effectively from business angels.

- *Giving startups visibility and access to relevant investor audiences*

For example through our online and in person pitching competitions, or by giving access to EBAN and EBAN partner events where founders can meet investors.

HRP is also a partner of our European Angel Investment Summit event in Brussels.

EBAN is also proud to have contributed in the design of the HRP platform several years ago, in particular for the investor – startup profiling and matchmaking features.

SAVE THESE DATES!



EBAN Congress 2024 – Tallinn, Estonia 20-22 May

Calls for startups to apply will be coming out soon!

Sign up to receive the newsletters <https://www.eban.org/subscribe-to-ebans-angel-observer/>

Or follow EBAN on Socialmedia



EAIS 2024 – Brussels, Belgium 15-16 October

SAVE THESE DATES – MORE GREAT EVENTS!

Visit: <https://www.eban.org/events/>

4YFN Event in Barcelona on February 26-29



ChangeNOW 2024 in Paris on March 25-27



Scale Up with Wolves and European CVC Awards in Berlin on March 29



Podim in Maribor on May 13- 15





THE EUROPEAN VOICE OF ANGEL INVESTING

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info@eban.org

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+32 (0)2 48 64 115 | www.eban.org

The Solar Impulse Foundation

— Accelerating the adoption of clean and profitable solutions

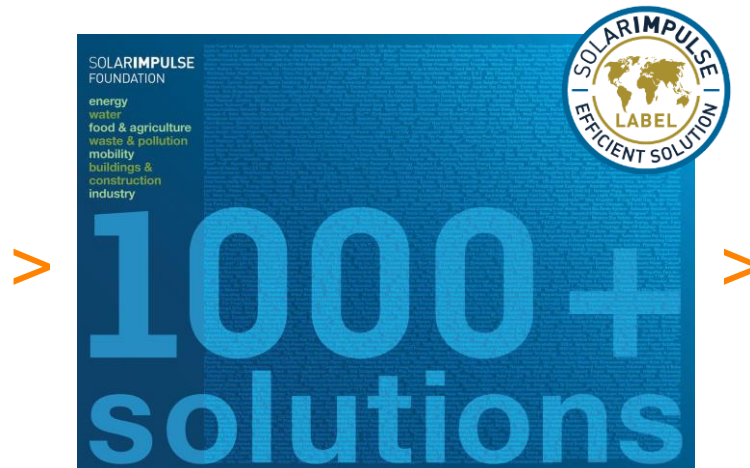
An adventure proving that
Technologies exist today!



2016

First round-the-world flight
in a solar aircraft

Which are
clean and profitable



2021

1000+ clean & profitable solutions
identified

Ambition 2030,
a strategy to accelerate adoption



NOW

Implementing these solutions while
combating inefficiencies



Strategic business streams to deliver on the mission

How to accelerate the adoption of efficient solutions" ?

> Advocacy

INFLUENCE, INSPIRE AND EDUCATE

Influencing decision-makers to modernize legislative and regulatory frameworks

Communicating a positive narrative to the General Public & Media



> Implementation

FACILITATING THE ADOPTION PROCESS

Matchmaking support & Coalitions of Impact to bring solutions to the adopters & investors

Venture & Financing Support
Developing venture & financing projects to deploy solutions

*"WHEN THE CLIMATE CHANGES,
SO MUST THE LAWS"*



RUNWAY

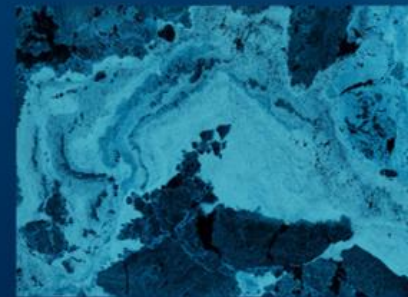
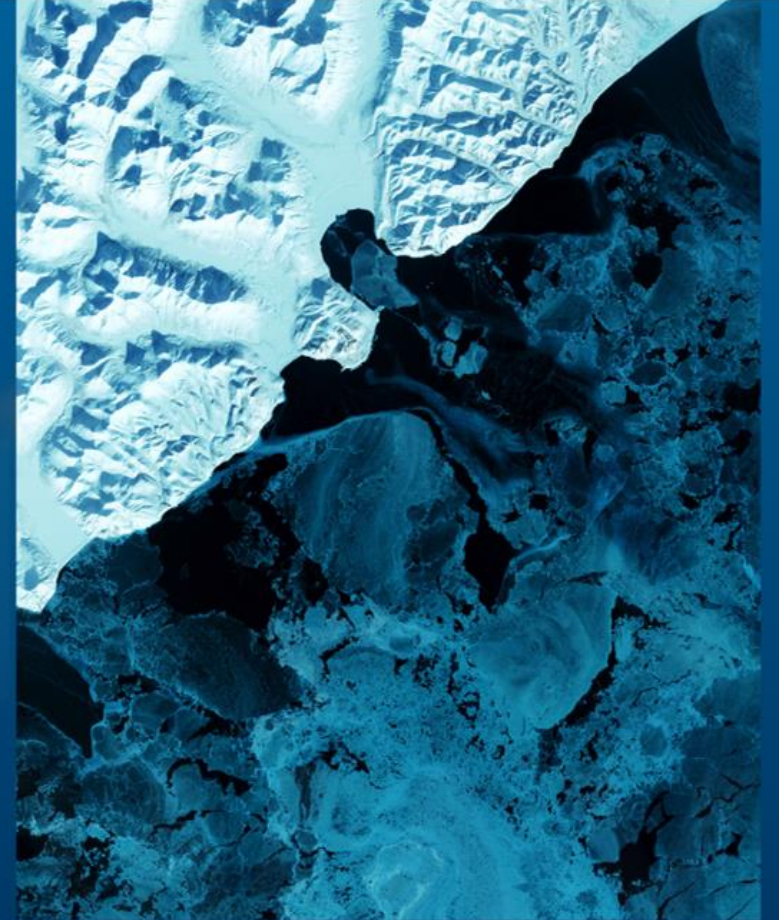
WHERE CLEANTECH FINANCE TAKES OFF



For Innovators

Secure funding through the Solar Impulse Network

- Exposure to SIF's global network of verified investors
- Share your fundraising efficiently with the right investors
- Input and tips from SIF team on financial profile



Browse Opportunities ... | 🔍

81 Investment opportunities

New opportunities ▾ 24 results per page ▾

Favorite leads

Show only favorites (2)

Capital Requirements



Type of round

Series A (32)

Seed (27)

Pre-Seed (8)

Series B (7)

Other (3)

Project Finance (2)

Series C (1)

Closing Date

Q1 2024 (13)

Q1 2025 (1)

Q2 2024 (6)

Q3 2023 (18)

Q3 2024 (1)

Q4 2023 SERIES A

5'000'000 €

African Clean Energy

ACE is a social enterprise for rural households in Sub...

Industry/Goods

Netherlands

Q3 2023 SEED

1'200'000 €

CompPair brings healable to improve circularity.

Industry/Goods

Switzerland

Q4 2023 SERIES B

30'000'000 €

Water transportation in large distances by an underwater...

Infrastructures Water

France

Q4 2023 SEED

500'000 €

Nansai Plastic Ltd

Developing collaborative pollution and regenerate...

Energy Waste/Pollution

Hong Kong SAR

Q3 2023 SERIES B

15'000'000 €

CCm Technologies Limited

CCm is a UK environmental on resource optimisation,...

Waste/Pollution Food/Agri

United Kingdom

Q4 2023 OTHER

2'000'000 €

Maximize and manage EV drivers, helping our...

Freight Mobility

Infrastructures

Israel

Q1 2024 SERIES A

4'000'000 €

Electricity storage, bestin device for application in lar...

Buildings Industry/Goods

Switzerland

Q4 2023 SERIES C

20'000'000 €

Using wind power to ensure a maritime emissions, sailing...

Freight

France

Q4 2023 SERIES A

2'000'000 €

Clean holes reduce water 22%.

Buildings Water

Belgium

Q2 2024 SERIES A

4'000'000 €

bio production for the production of bioma...

Waste/Pollution Food/Agri

France

http://www.sunoleo.com

SIF & HRP

Together With HRP we are accelerating the adoption and deployment of EU-funded projects

e-pitch

+200 investors audience

Introductions

- *Interested investors*

Visibility

- *Articles*
- *Funding Round monthly newsletter*
- *Runway*

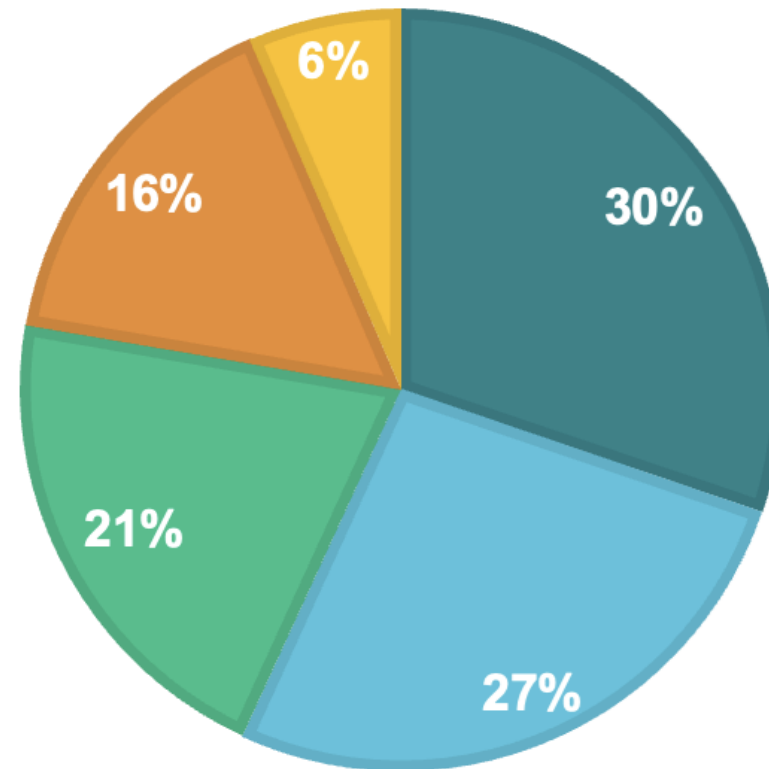


A collaboration

———— With concrete benefice

+200 solutions that received EC funds are Labeled

- Visibility
- Tailored introductions
- Matchmaking Events
- External Events Invitations
- Coaching session







Call to action

— Create an account & submit your Solution

Choose your account type

The Solar Impulse Foundation ecosystem has different account types.
Check the one that fits your needs.

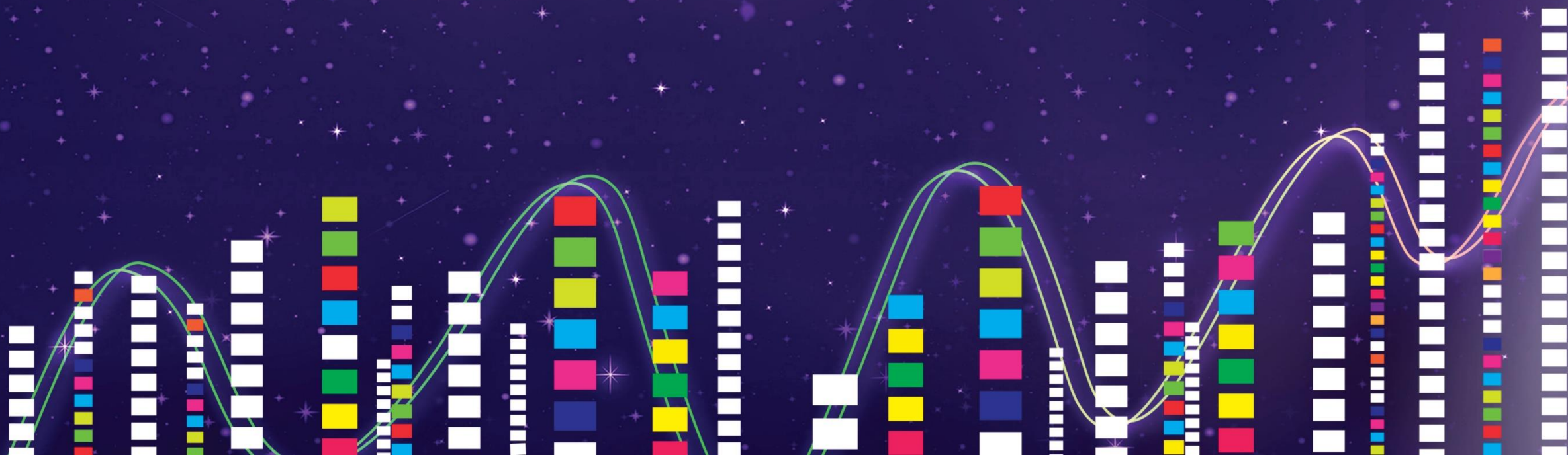
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 <p>Innovators</p> <p>Companies providing clean and profitable solutions</p> <p>Learn more</p> <p>GET STARTED ></p>	 <p>Investors</p> <p>Companies looking for clean and profitable investments opportunities</p> <p>Learn more</p> <p>GET STARTED ></p>	 <p>Promoters</p> <p>Boost the adoption of cleantech together with us</p> <p>Learn more</p> <p>GET STARTED ></p>	 <p>Adopters</p> <p>Identify and adopt Solutions to solve your environmental challenge</p> <p>Learn more</p> <p>GET STARTED ></p>
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<https://solarimpulse.com/account-type#>

Horizon Results Platform: *Useful Input and Closing*



Wrap-Up: Tips in Using HRP

- ✓ Keep your profiles **updated!**
- ✓ **Correct** any incoherencies – e.g., clearly indicate your target investments
- ✓ Indicate **right contact** point
- ✓ Clearly indicate **your startup/ company** (if relevant)
- ✓ Indicate **owner for exploitation** and **technical expertise contact**
- ✓ Consider **your target audience** and create your profile accordingly!



Useful Links

[Horizon Results Platform](#)

[HRP TV](#)

How to upload your result on [Horizon Results Platform](#):

- Go to "[My projects](#)," enter your EU Login credentials. Select "upload results" option for the project you wish to draft a result.
- Use the [IT "How To"](#) guide, created to assist you in uploading content.
- Contact HRP if questions: EC-HORIZON-RESULTS-PLATFORM@ec.europa.eu.



HRP Partner Links

- [The Enterprise Europe Network \(EEN\)](#)
- [Horizon Results Booster \(HRB\)](#)
- [European IP Helpdesk](#)
- [European Business Angels Network \(EBAN\)](#)
- [Solar Impulse Foundation \(SIF\)](#)



Thank you, we look forward
to hearing from you!

- *Georgios LYSSANDRIDES, Team Leader, Horizon Results Platform,
and the Horizon Results Platform Team*

Email: EC-HORIZON-RESULTS-PLATFORM@ec.europa.eu

