



Testing and Experimentation Facilities under DEP

Agri-Food Workshop

21 June 2021

- ✓ Interaction via SLIDO
- ✓ Use the **chat** for technical issues only
- ✓ Please **mute** yourself when you are not talking



Housekeeping

Slido hashtag:
#TEFs2021

- We will record the session for note-taking purposes and delete record after 1 month
- For **Member State officials**:
 - Please indicate your name and Member State affiliation in Webex
- Slido use during workshop:
 - Questions only here in SLIDO, **please don't use the webex chat**
 - Online survey: **EuSurvey**
 - Will stay **open after the meeting (1 day) to collect your additional questions**

Agenda

1ST PART: Member States and Stakehol ders	9:15–9:30 – Participants dial-in 9:30–10:00 – EC presentation on TEF and past workshops 10:00–10:15 – Short input by stakeholders on TEF vision <ul style="list-style-type: none">• Stefan Stiene, DFKI• Raffaele Giaffreda, FBK• Kees Lokhardt, Wageningen University 10:15 – 10:55 –Q&A discussion & Online poll 10:55 – 11:00 – Break
2nd PART: Member States ONL	11:00 – 11:10 – 3 Speakers open for questions by MS representatives 11:00 – 11:10 – EC introduction on discussion regarding needs and commitments 11:10 – 11:30 – Member State tour de table 11:30 – 12:00 – Open discussion

Testing and Experimentation Facilities: selection and governance (sectorial TEFs)

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DG Connect - Unit A1: “Robotics & Artificial Intelligence Innovation and Excellence”

Outline

- Objective of this meeting
- TEF Concept
- TEF's role in the EU ecosystem
- Applying for TEF funding
- Co-funding TEFs
- Agri-Food
- Open discussion

Objective of this meeting

➔ **Gather inputs from stakeholders and Member States representatives to prepare the call for proposals**

TEF Concept

What is a TEF?

WORLD CLASS REFERENCE SITES FOR EXPERIMENTATION AND TESTING AI

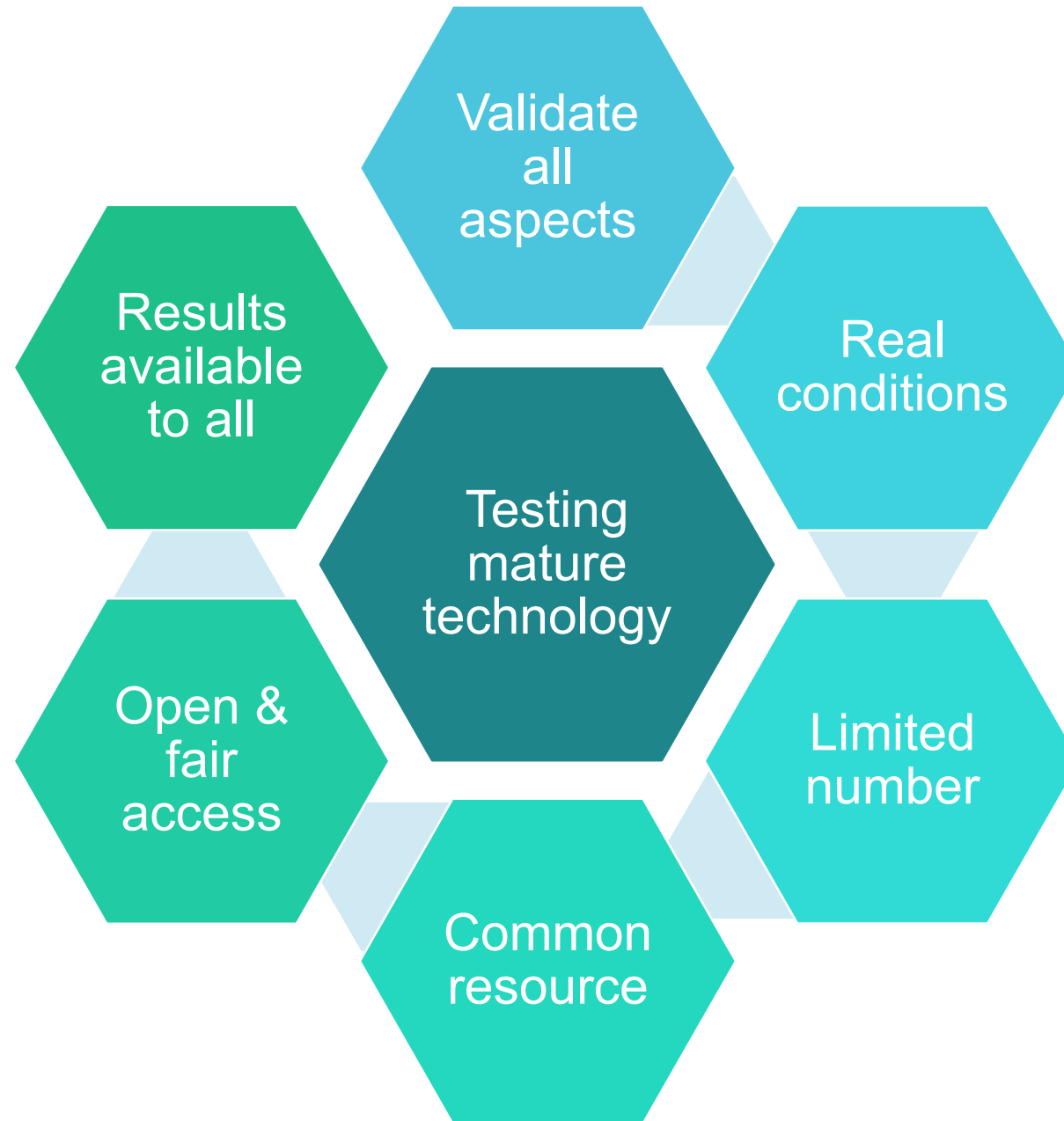
REAL SETTING

ESSENTIAL SECTORS

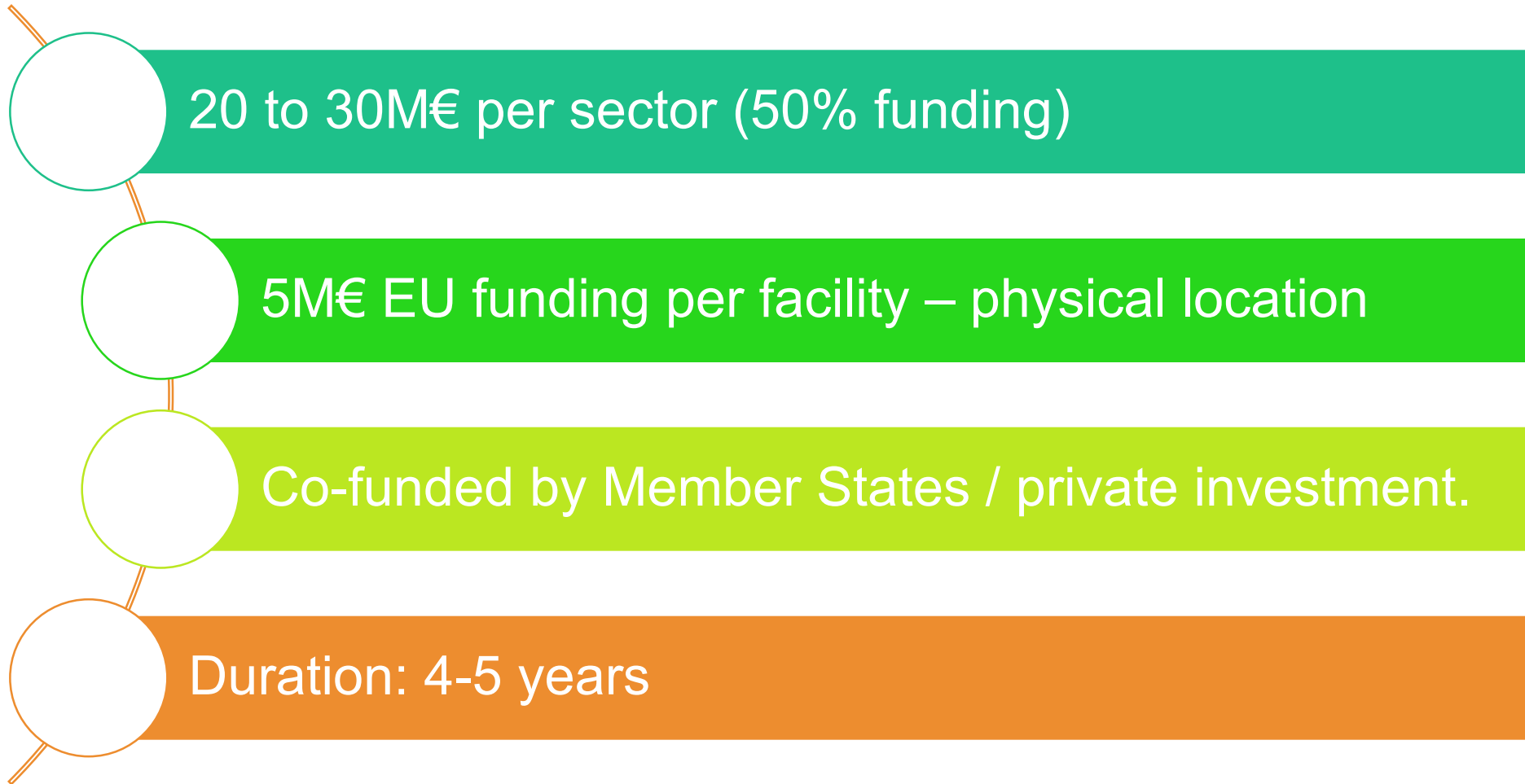
CONNECTED TO THE NETWORK OF DIGITAL INNOVATION HUBS

EQUIPPED WITH INFRASTRUCTURE & LATEST AI + ACCESS TO CLOUD/DATA/HPC...

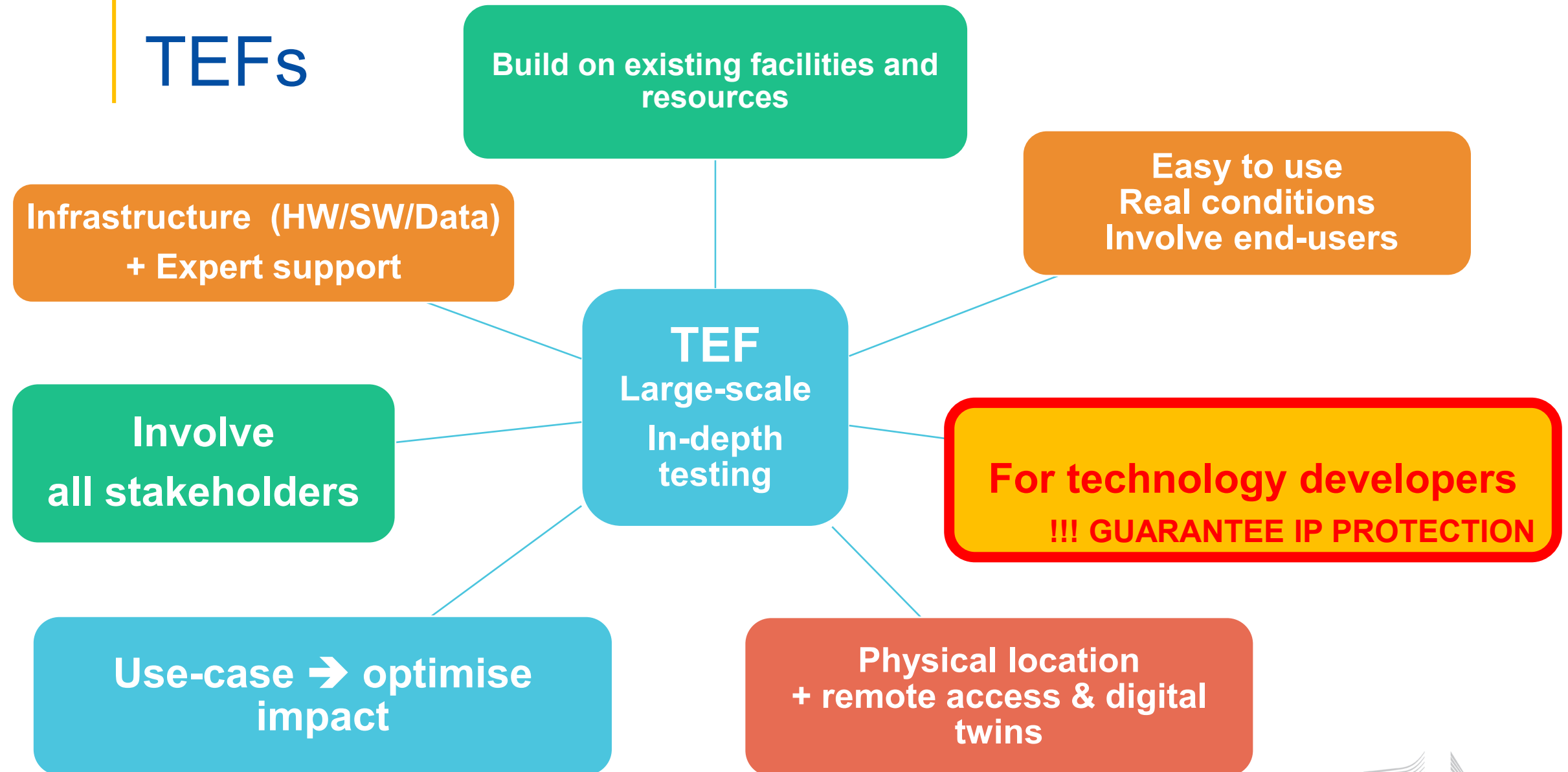
Concept



Sectorial TEFs in Numbers



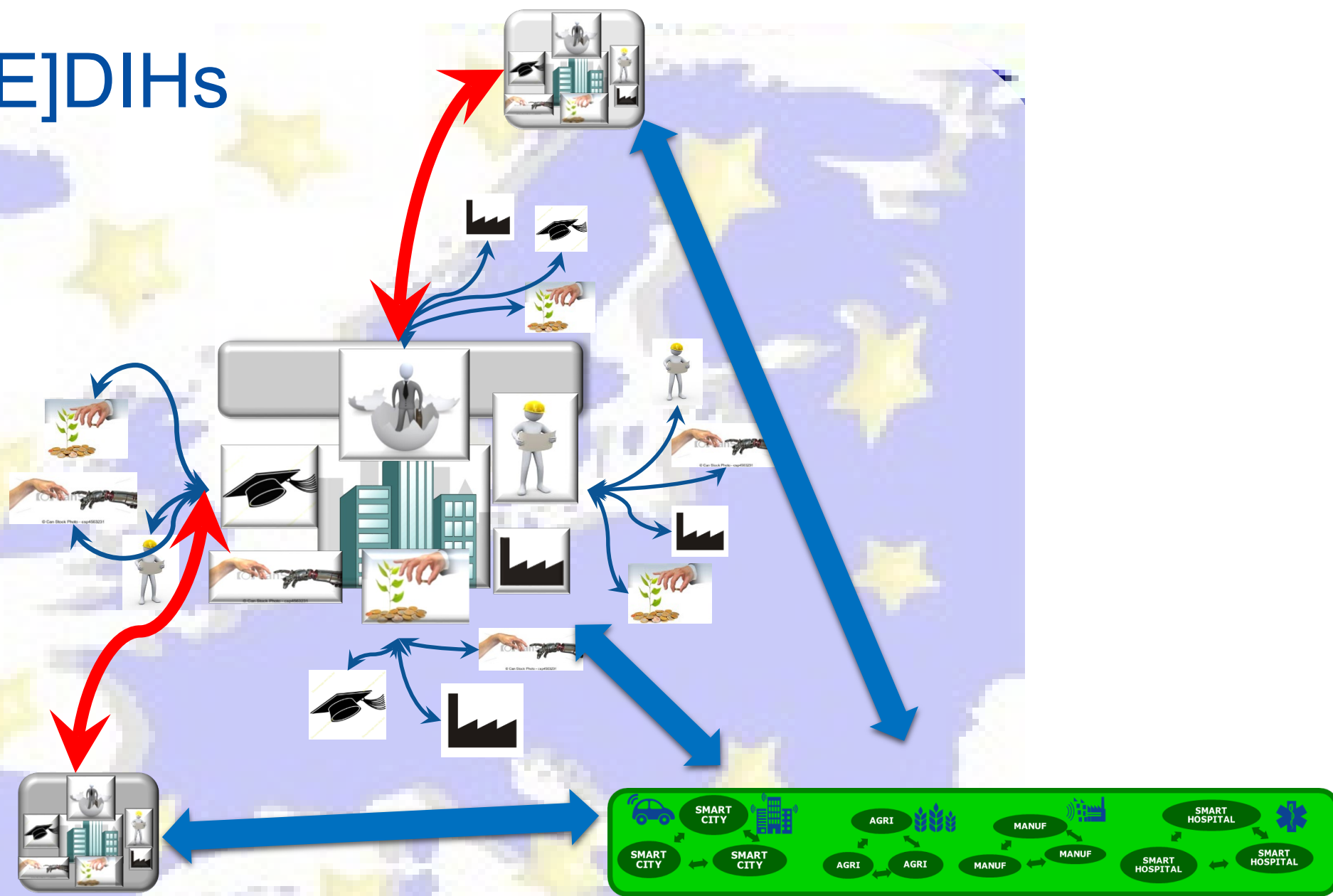
TEFs



TEF's role in EU innovation ecosystem

TEFs vs [E]DIHs

CENTRAL vs LOCAL
Test scale
Users: Developers vs Users



**REFERENCE TESTING AND EXPERIMENTATION FACILITIES
CENTRAL SHARED FACILITY**

Regulatory Sandboxes

- TEFs may offer regulatory sandboxes test
- Holistic approach possible, but must **include AI testing**
- Regulatory sandbox under proposed AI Act:
 - Established by **competent authorities**
 - **No derogation** from the AI requirements, but **special regime** for certain further personal **data** processing (article 54)
 - Flexibility: modalities and conditions of the **operation** (eligibility criteria, procedure for application, selection, rights and obligations of the participants, etc.) to be set out in **implementing acts**

Applying for TEF funding

Tentative timing for TEF calls under DEP

Tentative Timing

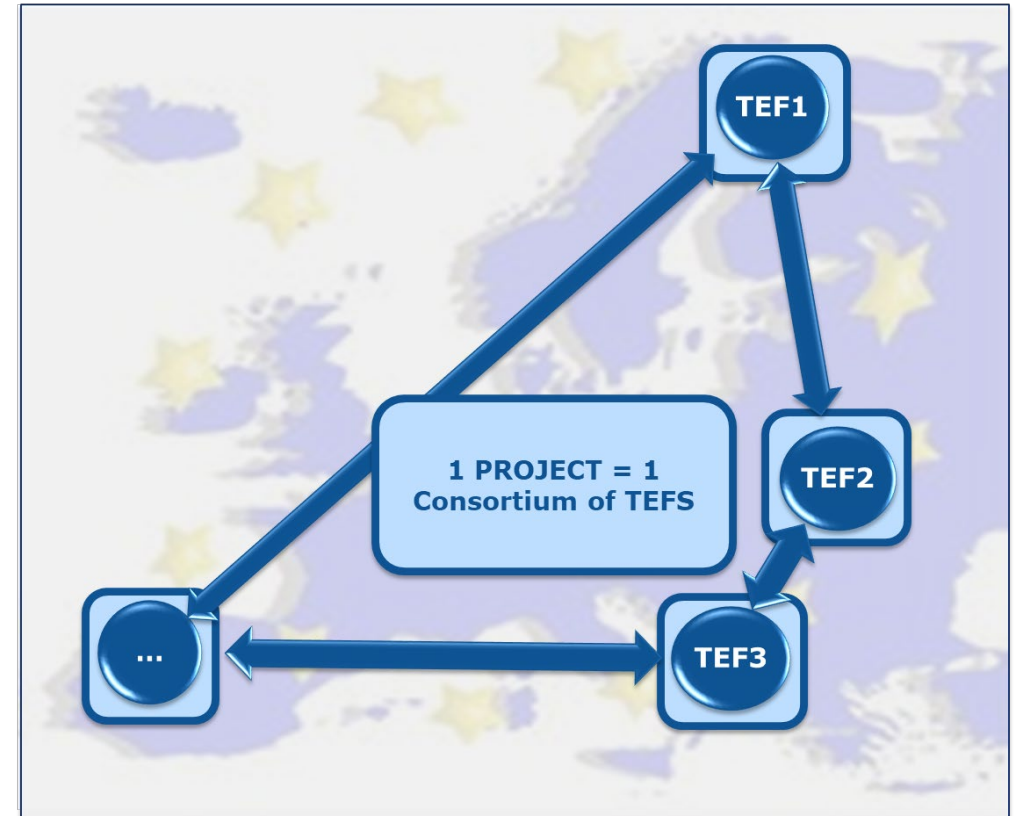
CALLS & EVALUATION YEAR(S)	2ND CALL (2021-22) SECTORIAL TEFs
Call Opening	Q4 - 2021
Deadline for submission	Q2 - 2022
Signature of contracts	Q4 - 2022

Next steps for Sectorial TEFs from EC perspective:

- Now: stakeholder consultations to fine-tune call text
 - Late summer: draft call text
- Q4 2021: matchmaking exercises organised by EC

How to apply as a network of TEFs

- **Set-up of TEF network**
- A network of 6 TEFs (approx. 5M€/TEF) would:
 - Be in 6 MS (ideally – good geographical coverage)
 - Receive 30 EU funding (and 60 overall)



Preferred option: a network of TEFs

- Consortium:

- - More challenging to build a proposal
- + EU added value
- + Greater impact
- + A single access point spread throughout Europe
- + Networking built in
- + Complementarities built-in to maximise the offer and impact
- + Economies of scale
- + Constraints to maximise the impact can be imposed up-front (e.g.: diversity, representativity, access, geographical distribution etc.)

Individual TEFs:

- + More flexible (easier to build a proposal)
- Challenging Selection process (how to compare? How to assess the “full offer? Ensure complementarity, etc)
- Lack of “harmonisation” (for the users of the TEFs (each with its individual mechanism)
- Networking imposed after the facts
- A set of national TEFs rather than a truly European offer



Preferred option – How to make it happen? Your suggestions welcome

Consortium Building

Proposers:

Build a consortium

Each member contact their MS representative:






























- discuss conditions to receive MS co-investment (e.g. categories of eligible costs, etc.)
- get commitment in the proposal

How could EC help?

- Organise brokerage events:
 - Stakeholders & MS: facilitate consortium building and link to MS

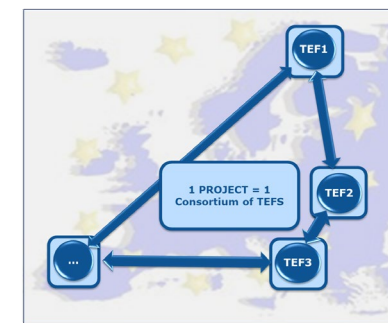
Member State Co-funding

Illustrative example (fictive)

MS.	SECTOR
	  
	  
	 
	   
	  
	 
	 
	 
.....	

Member State Co-funding

Illustrative example (fictive)



MS.	SECTOR
.....	

CONSORTIUM MEMBERS
CZ
DK
FR
LU
LT
PT

In this case there is an issue to include a PT member in a consortium, as there will be no MS support for that sector

Projects selection

STEP1: Proposers build a consortium & secure funding commitment from their Member State

- by relevant authority in **Member State** (before the DEP Call Deadline)



STEP2:

DEP Evaluation & Selection

- Check co-funding commitment (eligibility)
- DEP process selects the TEF network → prioritised ranking list

**!!! MIGHT BE RESTRICTION OF PARTICIPATION in DEP
(MS/ Associated countries only / !companies headquartered in third countries!)**

ADDED VALUE TO LEAD A TEF

FOR MEMBER STATES & FACILITY

- Valorise previous investment & scale-up:
 - National → European facility & substantial EU financial support
- Become part of THE reference network for testing and experimentation
 - Reference as a leader in the field:
 - Leading edge in the technology and deployment,
 - Including regulatory aspects (e.g: certification, standardisation, “code of conduct”, etc.)
 - Will become a major actor in the European AI ecosystem
 - Lot of spin-offs expected

Co-funding TEFs

Member State Co-funding

EU funding is 50% - Co-funding is expected by Member States*

How to implement it in practice?

- Assumption: 5M€ per physical TEF (i.e. in 1 country)
- Co-funding might be of different nature, in-kind/in-cash, or already based on earlier commitments, or include private funding.
- CAN BE RRF funding
- ERFD → UNDER DISCUSSION!!

* Private funding is also possible

State-Aid & TEFs – constraints & practical implementation

Discussion ongoing

EU funding is 50% - Co-funding is expected by Member States*

- The 50% provided by the MS is considered as State Aid
- The amount corresponding to the aid must be passed on to SMEs (i.e. 50% of the total TEF budget)
- Practical implementation under GBER* (**identical to EDIHs**):
 - Define a pricelist (e.g. cost for using the TEF per day, + some specific services)
 - SMEs Innovators gets the service for free (limited to 200k€ per organisation for a period of 3 years)
 - Larger companies innovators in AI willing to use the TEF will have to pay the costs, according to the pricelist.

Important considerations

A selected TEF will be funded for 4 to 5 years.

But the TEF is a long term investment

There should be a business model to guarantee self-sustainability

Critical to

- select use-cases that will be attractive for innovators (all will have to eventually pay for it)
- fill a gap
- to acquire top reputation

To guarantee interest for/ and use of the TEF.

AGRI-FOOD TEF

Take-aways from 2020 Agri-Food workshop

- Need for the TEFs to cover the diversity of the sector in terms of biogeographic and climatic conditions across the EU and/or cropping cycles
- Need to make TEFs easy to use from the perspectives of cost, skill level, geographical distance and support offered.
- Conditions at TEFs should also be as close to real as possible.
- TEFs could play a role in providing certification/validation, thereby improving trust among farmers, consumers and intermediaries along the value chain in new technologies

Agri-Food TEF in draft WP: Funding scope

- Reference testing and experimentation facility/ies with a focus on full integration, testing, validation, demonstration, and where appropriate certification
- Advanced AI-based technologies, such as robotics
- Whole value chain of Agri-Food sector
- Open to any sub-sector
- End-user driven

Agri-Food TEF in draft WP: TEF offering

- Physical and digital resources available to the facilities users for the testing and experimentation of their hardware and software solutions
- Professional services support
- Regulatory sandboxes are provided where relevant
- Provides links with relevant and complementary EU projects such as EDIHs, mission soil living labs & lighthouses as well as data-spaces in its sector

Agri-Food TEF in draft WP: Outcomes (I)

- **Industry-level:**
 - Increased food and nutrition security
 - Mitigation of the environmental impact of agricultural activity to soil, water and biodiversity through optimized use of resources, e.g. fertilizers, pesticides
 - Greater resource and cost efficiency and competitiveness in agri-food production,

Agri-Food TEF in draft WP: Outcomes (II)

- **Technology-level:**

- Validation in real conditions of next generation AI-powered agri-food robotics and AI-based decision making tools,
- Boosting the adaption of digital technologies in agri-food
- Affordable for smaller farms
- Reaching long time robotics autonomy levels at faster pace,

Agri-Food TEF in draft WP: outcomes (III)

- Contribution to AI innovation:
 - Boosting the competitiveness of the European industry, including SMEs in AI, a technology of high strategic relevance;
 - Contributing to boost European IP and products based on European technology;
 - Creation of world-class experimentation facilities in Europe, offering a comprehensive support combining the necessary expertise, meeting the needs of European innovators;
 - Contributing to European technology sovereignty and strategic autonomy in AI, and AI-enabled solutions;

Agri-Food TEF in draft WP: what we look for

- Applicants will need to propose a long term plan over 60+ months:
 - 1) to build up or upgrade facilities with a resources and service offering,
 - 2) offer and extend the use of facilities to promising future AI based solutions providers, and
 - 3) to achieve long-term financial sustainability after EU funding stops.

Next steps

Tentative Timing

- End of summer 2021: drafting of call text
- Q3-Q4: Matchmaking workshop for stakeholders
- Q4 2021: launch of call
- Ongoing: discussion with Member States on co-funding
- Always: please contact us if you have any questions

Open discussion

Main outstanding questions

*Slido hashtag:
#TEFs2021*

- What direction should the AI testing and experimentation facilities for Agri-Food take?
- How to achieve one large network of TEFs?
- How to ensure financial sustainability through a sound business plan?
- What specifics to consider for the Agri-Food sector at hand?

Thank you for participating in today's meeting!

Minutes of the meeting will be shared soon.