EU CORPORATE GOVERNANCE IN XXI CENTURY

SONEPAR IN A FEW WORDS

Sonepar is an independent family-owned company with global market leadership in B to B distribution of electrical products and related services.

Founded in **1969**, Sonepar employs **43,000 associates**
in **44 countries** and at **239 entities**.

Sales totaled **20.6 billion euros** in 2016.

A WORLDWIDE PRESENCE IN 44 COUNTRIES

AMERICAS

Brazil
Canada
Chile
Colombia
Costa Rica
Dominican Republic
Mexico
Panama
Peru
Puerto Rico
Trinidad & Tobago
USA

EUROPE

Austria
Belgium
Czech Republic
Estonia
Finland
France
Germany
Hungary
Italia
Latvia
Lithuania
Luxembourg
Monaco
Netherlands
Norway
Poland
Romania
Spain
Sweden
Switzerland
UK
United Arab Emirates

ASIA PACIFIC

Australia
China
India
Indonesia
Malaysia
New Zealand
Singapore
South Korea
Thailand
Vietnam

DECENTRALIZATION & DELEGATION

- DECENTRALIZED APPROACH
- CONFIDENCE AND DELEGATION

➢ **STRONG NEED OF MODERN TECHNOLOGIES TO INCREASE CORPORATE GOVERNANCE EFFICIENCY**

GOVERNANCE BODIES

- **Shareholders**:
  - Before/during/after
  - Webconference – translation
  - Vote through technology - consent
- **The Corporate and Local Boards**
  - Preparatory documentation through a digital tool
  - Physical meeting vs virtual meeting
  - Sharing of information after the meeting – way to monitor the entity
  - Examples: Sherpany tool and Shareholding plans/Voxaly
  - **Increase of IT security projects in alignment with the need of a new governance: Good/classifier**

THANK
YOU
GRACIAS
ARIGATO
SHUKURIA
DANKSCHEEN
JUSPAXAR
GOZAIMASHITA
EFCHARISTO
TASHAKKUR ATU
YAQHANYELAY
SUKSAMA
EKHMET
MEHRBANI
GRAZIE
MAAKE
KOMAPSUMNIDA
PALDIES
BOLZÏN
MERCI
TINGKI
BÏYAN
SHUKRIA