STANDARD SUMMARY PROJECT FICHE

1. Basic Information:

1.1. Desiree Number: 2004/016-710.01.06
1.2. Twinning SI04-AG-06
1.3. Title: Helping farmers and supporting institutions to quota regulations in adjusting to the EU supply management resources
1.4. Sector: AGRICULTURE
1.5. Location: Slovenia

2. Objectives:

2.1. Overall objectives:
To adjust the management of farmers and surrounding institutions to EU quota and premium system.

2.2. Project purpose:
To strengthen capacities of the Advisory service, the Milk recording organization and the animal breeding organizations (backed by, the Cattle Breeders Organization, the Ministry of Agriculture, Forestry and Food and the Biotechnical Faculty – Zootechnical Department) by providing the farmers with well-structured and prepared advices and instruments to deal with EU-quota and premiums system.

2.3. Comprehensive Monitoring Report:
“The preparation of the milk quota system, though it appears to be largely compliant with the acquis, is at a conceptual stage. Slovenia intends to set up a provisional system for the first year after the accession. Although a transitional period for the management of the milk quota system was agreed with Slovenia in the accession negotiations, Slovenia still needs to take some basic decisions in this respect and urgently needs to accelerate the legal and practical implementation of its plan. Immediate progress is required for Slovenia to have functioning system in place on time. Additional human resources should be allocated to AAMRD, which will be responsible for managing quota system and the other mechanisms in the milk sector. Adequate procedures need to be established.”

2.4. Acquis Communautaire:
The project is relevant for the next legislation concerning the Acquis Communautaire:
- Council Regulation 3950/92
- Commission Regulation 1392/2001 (EU milk quota regulation)
- 1254/1999 and 2342/1999 (EU regulation for premium/quota for suckler cows)
Final version 10 May 2004

- 2550/2001 and 2529/2001 (EU regulation for premium/quota for sheep)
- 178/2002 (EU regulation for food safety)

This project is essential in the application of the first mentioned 3 regulations in the field. It strengthens the application of those regulations. Because the quota regulation will be officially introduced in April 2005 in Slovenia, this project fits perfectly in the time frame of introducing the milk quota system. This project will also strengthen the use of regulations 4 and 5 mentioned. The quota system effects the implications of those regulations.

3. Description

3.1. Background and justification:

The quota systems for milk, suckler cows and sheep will be introduced in 2004-2005 in Slovenia. In April 2005 the milk quota system will be officially in use. The experience in Western Europe shows that the adaptation of agriculture and institutions to the new situation is a very complex process and takes much time and efforts. It is a lengthy process of many years (4-10 years).

The first important phase (step) is the implementation of the administration and control of the EU instruments. This step is now in execution in Slovenia. The next phase is that the farmers and supporting institutions adapt to it and learn to work with it. This project is dealing with the second phase. Therefore it is planned to start in late 2004 / early 2005 onwards for a period of 2 years. But it should be realised that phase 2 is very much linked to a proper administration and clear rules established in phase 1. The best practice is that phases 1 and 2 overlap each other for some time. Both phases will profit from the synergy between each other.

A good communication to farmers and supporting institutions is extremely essential in introducing the EU-measures, like quota and premiums. This was also one of the main conclusions of a seminar on the introduction of quota, held in May 2003 in The Netherlands. All Candidate EU countries attended this seminar. But also the management of a farm will be quite different under quota restrictions than in the present situation and needs adaptation. As one of the options, alternative sources of income may be considered as part of the farm strategy. Good management practices add to the adaptation, but are also part of and strengthen the food safety measures. Also professional organisations and service organisations have to reconsider their plans of operation under quota conditions.

The MAFF prepares supporting actions by implementing this project. Good communication and support in the adaptation of the system helps the AAMRD a great deal in realising its administrative goals.

Moreover, the situation in Slovenia is especially complex because of the presence of relatively small farms. Professional guidance in the adaptation and restructuring process is required. The adaptation is also necessary to avoid large penalties by exceeding the assigned quota amounts and to utilise the premiums in an efficient way. But it is most of all needed to instruct consultants
and farmers and institutions how to deal with the EU instruments to work on a perspective for the future. Therefore, the goal of this project is to prepare in a co-operative action for the introduction and implementation of the quota system for milk, suckler cows and sheep in the field and especially for the accompanying management practices on farm and institutional level. Any overlap with other rural development possibilities for advisory services shall be avoided.

3.2. Linked activities:

**TWINNING LIGHT – SI02/IB/AG/02/TL – UPGRADE OF INSPECTION SYSTEM FOR FOOD QUALITY CONTROL OF SPECIAL AGRICULTURAL PRODUCTS AND FOODSTUFFS**

The project was managed by the French counterpart. The following results were achieved:

- Staff of certification body applies all the necessary procedures to fulfill the EU regulations for Special Agricultural products and foodstuffs (2081/92 and 2082/92);
- The procedures, plan of actions, quality manual according to standard 45011 are applied by the staff of the certification body;
- The first product is certified according to standard 45011 and EC regulations 2081/92 as a protected designation of origin and is prepared to apply for the European protection;
- The relation scheme between the Inspectorate of Agriculture, Forestry and Food, the certification body and the Office for registration of special agricultural products and foodstuffs is applied.

**PHARE: Agricultural markets (FM 99) – SL98/IB/AG/04 France and Austria as partners**

The project provided assistance for the implementation of market regulation measures. The project was successfully concluded. This twinning included also study tours in France, workshops in Slovenia preformed by expert form EU and two study trips in Austria. We obtain experience for implementing system of export and import licenses, export refunds and guaranties. This twinning didn’t cover training for implementation for all market regulations but identified the need to do this in a future.

**LINKED ACTIVITIES BY THE NATIONAL GOVERNMENT**

Foreign Trade Department was established within the Agricultural Sector in AAMRD and the staffs are in place. Some basic training and study tours for understanding of the Paying Agency’s role were also provided by the national authority.

3.3. Results:

- A list of main questions asked in the field will be available on basis of the first half year of voluntary production control by the dairy farmers.
- The Advisory service is prepared to answer the complex questions about milk quota and premium system. The EU-legislation is well known and applied.
• Guidelines for farmers to deal with quota system and premiums are prepared. Quality programs, like good management practices schemes have been developed or adjusted to the new situation and legislation.
• Different farm strategies under quota are known by extension workers and large groups of farmers.
• The professional organisations have been instructed and are prepared to deal adequately with EU-legislation.
• Sector analyses are provided.
• A handbook with guidelines and analyses 1 prepared and distributed (summarizing the results in previous points mentioned).
• A quota planner program (scheme) on farm level is ready and in operation.
• Breeding organizations offer breeding plans that are adjusted to milk quota and suckler cow, beef and sheep premiums and EU-regulations. Breeding plans to milk quota and suckler cows, beef and sheep premium adjusted.
• Two evaluation reports (mid term and final)

3.4. Activities:
• Establishment of a team with representatives of different organizations and institutions to work together to help the farmers adjust to quota system and premiums;
• Questionnaire for dairy farmers will be prepared; preparation of an analysis of the first 6 months of voluntary production control by the dairy farmers on basis of this questionnaire;
• Training of advisory service on answering the most complex questions concerning the quota system and premiums;
• Preparation of guidelines for adaptation to quota and premium systems.
• Development of farm strategies for farmers; Advisory service and University provide farm strategy workshops and advice;
• Information campaign for the professional organisations about the expected development under quota and premium circumstances;
• Sector analyses are performed to guide adaptation of farming and professional organisations structures to the structural effects of acquis communitaire;

1 The sector analyses consist of:
- Estimate development in number of farms and animals to help Ministry to set-up a well-sized administration and also proper services to deal with farmers who stop or enlarge their farm.
- Prediction and monitoring of the development of quota price and land prices under the quota system.
- Prediction and monitoring of the exchange of land with quota and the interest of farmers in leasing of milk quota. This all helps in developing proper policies in these areas.
- Examine specific regional developments. This may help in deciding to set up regional quota policies or just not.
- These analysis benefit the Ministry and paying agency, the cattle breeders’ organisation, the dairy co-operatives, the extension service and other organisations involved.
• Development of the milk and quota plans monitoring system to avoid unnecessary penalties to be paid;
• Development and adjustment of breeding programs that fit the new circumstances with quota and premiums for the animal breeding organizations;
• Execution of two evaluations.

3.5. Lessons learned:
The project SI02/IB/AG/02/TL (SI 0201.01-A) provided the ground and all the necessary tools for the implementation of Regulations 2081/92 and 2082/92. The necessary tool for differentiation and protection of specific agricultural products of Slovenia are in place.
During these projects the short-term experts expressed the following remarks in their final reports:
• There is a need of preliminary strategic analysis to help the associations to list the good questions concerning their food chain and to develop efficient strategy of their food chain,
• There is a need to improve the skills of the managers from the Slovenian food sector in implementation of different strategies and adapted marketing for specific products,
• There is also a need to define the priority of products economic interest through appropriate strategic analysis,
• There is a need to coordinate the development of food quality policies with the other elements of the agricultural and rural development policies.

According to the Recommendations of the EMS Interim Evaluation Report No R/SI/AGR/02.131 and R/SI/AGR/02.131 the MAFF should commit the staff resources necessary for their successful completion and for the sustainability of their outputs in food sector.

Based on experiences from previous twinnings dealing with Paying Agency an important part of training has to be carried out on spot in the Partner Country. It is the matter of small group which spend a certain time in similar institution in partner country and have an opportunity to watch working procedures and try to do same tasks by themselves. The type of activities to be trained, the number of persons to be involved and time limits will be based on the progress and demands of these twinning light activities.

4. Institutional Framework:
The Cattle Breeders’ Association of Slovenia is non-governmental legal organization which link together around 70 local cattle Breeders organizations and five breeder associations for Simmental breed, Brown breed, Black & White breed, Beef breeds and Pinzgau breed. The most important goal of this organization is creating cattle production development strategies in Slovenia, promote and represent cattle breeders’ interests, support research and professional work in the cattle production sphere. They also seek contacts with similar organizations in other countries. The Cattle Breeders’ Association of Slovenia closely cooperates with other organizations that are taking part in the national cattle-breeding program. Very close is their link with the Regional Agriculture and Forestry Centers, which are responsible for cattle production development in the areas they cover, with the advisors of the Extension Services and Milk recording organizations.
The Advisory Service is part of Agricultural and Forestry Chamber. Ministry of Agriculture, Forestry and Food finances from the state budget most of these activity. Today, 323 advisors are working in eight districts Agricultural and Forestry centers that are part of Agriculture and Forestry Chamber. All farmers are members of Agricultural and Forestry Chamber.

The milk recording organization functions within the framework of the Slovene Ministry of Agriculture, Forestry and Food and associates the following institutions and departments: Agricultural Institute of Slovenia, Agricultural Faculty Maribor, Biotechnical Faculty Zootechnical Department, Veterinary Faculty, Agricultural and Forestry Chamber and seven regional Agricultural and Forestry centers. Milk recording of herds is done by more than 200 recording persons, employed by the regional agriculture and forestry centers, founded by the Slovene Agriculture and Forestry Chamber. Milk recording is financed to a great extent by the government as professional duties of the Ministry of Agriculture, Forestry and Food.

GIZ – Dairy Association established from Slovenian Dairies with goals to communicate between members of Dairy Association and Ministry of Agricultural, Forestry and Food. GIZ – Dairy Association also collects information about purchased milk amount per dairy, milk processing, import and export milk. The members of GIZ – Dairy Association are: Ljubljanske mlekarne, Mlekarne Celeia, Pomurske mlekarne, Mlekopromet Ljutomer, Mlekarna Planika Kobarid, Agroind Vipava, KGZ Škofja Loka, KZ Vrhnika, Kele & Kele mlekarna Krepko, KGZ Postojna.

The Ministry of Agriculture, Forestry and Food is a responsible official body for the agricultural and zootechnical policy. Department of Agriculture and Zootechnics together with all other institutions: Chamber of Agricultural and Forestry, Biotechnical Faculty, Slovenian Agricultural Institute, The Cattle Breeders’ organizations, Dairies and others cooperate together on advisory, extension and research work in animal husbandry. In Slovenia advisory service, milk recording service and selection are performed as a public service based on concession, which is granted by the Ministry of Agriculture, Forestry and Food. For the completed tasks, the mentioned Ministry ensures budgetary funds for as much as 80 % of the total costs. It also carries out the zootechnical inspection and supervision of the performed production control.

The Agency of the Republic Slovenia for Agricultural Markets and Rural Development (AAMRD) was established in July 1999 on the basis of Act Amending the Organisation and Competence of Ministries Act for the purpose of implementation of common market organisations and measures and policies in the field of agriculture. Agency will have responsibility for payments of the European Agricultural Guidance and Guarantee Fund. The Agency for Agricultural Markets and Rural Development (AAMRD) is performing paying agency activities and is a part of the Ministry of Agriculture, Forestry and Food of the Republic of Slovenia (MAFF).

The Biotechnical Faculty – Zootechnical Department: Because Slovenia is too small to have a separate institution just for the applied researches, we organized this kind of research work at the Biotechnical Faculty, Zootechnical Department decades
ago as university graduate and postgraduate studies for the needs of cattle production. After graduation students work as advisors or experts in recording and selection services. They are best qualified to take part in developmental applied researches, in the transfer of new accomplishments to farmers, and to participate in different forms of permanent education, which are also organized mainly by the already mentioned institutions.

The Ministry of Agriculture, Forestry and Food is coordinating body for the purposes of the project: Steering Committee, Working group. Although the activities are described separately, it's very important that the actions will be approached as integrated efforts. All activities are meant to strengthen the Acquis Communitaire and have connections to each other. An integral approach is favoured by Steering Committee and working group(s).

5. Detailed budget:

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<th>TF Support (in M€)</th>
<th>Classical Twinning</th>
<th>Investment Support</th>
<th>Institution Building</th>
<th>Total TF (=I+IB)</th>
<th>National Co-financing*</th>
<th>IFI*</th>
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The project will be implemented as a twinning for 24 months. The national co-financing is earmarked in the National budget.

6. Implementing Arrangements:

6.1. Implementing Agency:

The Implementing Agency:
Ministry of Finance - CFCU
Mr. Peter Škofič, PAO
Beethovenova 11
SI - 1000 Ljubljana
tel.: +386 1 478 6203
fax.: +386 1 478 6204
E-mail: peter.skofic@mf-rs.si

The Contracting Authority
Ministry of Agriculture, Forestry and Food of RS
Unit for International Relations
Contact person: Mr. Marko Verbič, Head of unit
Dunajska 56-58
SI - 1000 Ljubljana
tel.: +386 1 478 9115/6
fax.: +386 1 478 9155,
E-mail: marko.verbic@gov.si.
Project Manager of the Project
Ministry of Agriculture, Forestry and Food of RS:
Mr. Viktor Krek
Dunajska 56-58
SI -1000 Ljubljana
tel.: +386 1 4789122
Fax.: +386 1 4789155
E-mail: viktor.krek@gov.si

The Deputy Project Manager:
University of Ljubljana, Biotechnical Faculty
Ms. Marija Klopčič
Groblje 3
SI - 1230 Domžale
tel.: +386 1 7217 855
fax.: +386 1 7211 701,
E-mail: marija.klopcic@bfro.uni-lj.si

6.2. Twinning – Final Beneficiary:
Ministry of Agriculture, Forestry and Food of RS,
Safety and Quality of Food Section
Dunajska 56-58
Si - 1000 Ljubljana
Project Manager of the Project
Mr. Viktor Krek
tel.: +386 1 4789122
Fax.: +386 1 4789155
E-mail: viktor.krek@gov.si

Twinning – Trainers beneficiaries:
Cattle Breeders’ Association of Slovenia
Grajska c. 1, Jable
1234 Mengeš
Contact person: Janez SLEVEC (president)

Benefit: all activities are of major importance to the farmers community;
adjustment of breeding plans is also of special interest to the various
cattle breeders organisations.

Extension Service – Advisory Center
Agricultural and Forestry Chamber
Miklošičeva 4
1000 Ljubljana
Contact person: Branko RAVNIK (director)

Benefit: all activities of this project are of direct support to extension work

Milk Recording Organisation
Agricultural and Forestry Chamber
Benefit: a quota planner scheme can be a tool of the Milk Recording Organization; also the adjustment of breeding plans adds to the knowledge of this organization.

The Agency of the Republic Slovenia for Agricultural Markets and Rural Development (AAMRD)
Dunajska 160
1000 Ljubljana
Contact person: Franc MUHIC

Benefit: most of the activities support the introduction of quota and premiums directly and other indirectly and all activities provide a better acceptance of the work of AAMRD by institutions and farmers.

GIZ - Dairy Association
Dimičeva 9
1000 Ljubljana
Contact person: Ivanka VALJAVEC

Benefit: sector analysis and milk monitoring system are of interest to the Dairy Association.

6.3. Non-standard aspects:
Not foreseen.

6.4. Contracts
Ministry of Agriculture, Forestry and Food will be the Contracting Authority for this project. There will be one contract (Twinning Covenant) with a selected Member State.

7. Implementation schedule:

7.1. Start of tendering/call for proposals
September 2004

7.2. Start of project activity
December 2004

7.3. Project completion
December 2006

8. Equal opportunity:
Participation will be open to both: female and male personnel. Records of staff participating in training and other project activities will reflect this statement.

9. Environment
Not applicable.
10. Rates of return:  
Not applicable.

11. Investment criteria:  
Not applicable.

12. Conditionality and sequencing:  
The basic rules on introducing milk quota should be clear before the actual fieldwork of this project starts. Presently, preparation of rules is already under procedure.
ANNEXES TO PROJECT FICHE

1. Logical framework matrix in standard format (compulsory)
2. Detailed implementation chart (compulsory)
3. Contracting and disbursement schedule by quarter for full duration of programme (including disbursement period) (compulsory)
4. Reference to feasibility /pre-feasibility studies. For all investment projects, the executive summary of the economic and financial appraisals, and the environmental impact assessment should be attached (compulsory)
5. List of relevant Laws and Regulations (optional)
6. Reference to relevant Government Strategic plans and studies (may include Institution Development Plan, Business plans, Sector studies etc) (optional)

APPENDIX 1 - Detail description of activities
Annex 1: TF log frame

LOGFRAME PLANNING MATRIX FOR Project

<table>
<thead>
<tr>
<th>Overall objective</th>
<th>Objectively verifiable indicators</th>
<th>Sources of Verification</th>
</tr>
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<tbody>
<tr>
<td>• To adjust farmers and surrounding institutions to quota and premium system and legislation.</td>
<td>• Farmers organization(s), Advisory service and animal breeding organization(s) work cooperatively together (backed by Ministry and University) to adjust the farmers community to EU-quota legislation during and at the end of the project.</td>
<td>• Official publication statistics. • Ministry progress on implementation legislation.</td>
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<td>• Steering committee and working groups are active during the project.</td>
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<table>
<thead>
<tr>
<th>Project purpose</th>
<th>Objectively verifiable indicators</th>
<th>Sources of Verification</th>
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<td>• To strengthen capacities of the Advisory service, the Milk recording organization and the animal breeding organizations (backed by, the Cattle Breeders Organization, the Ministry of Agriculture, forestry and Food and the University) in providing the farmers with well-structured and prepared advice and instruments to deal with EU-quota and premiums system.</td>
<td>• Communication to farmers about EU-legislation is well organized and effective in course of project period. • Communication network is set up at the end of the project. • Number of participants of meetings and workshops during project period: (15 meetings x 60 participants = 900 participants). • Number of articles in farm journal(s) in project period: at least 16 articles</td>
<td>• Reports to Ministry of Agriculture. • Agricultural Journal Sodobno kmetijstvo Kmetovalec (3 x) Kmečki Glas (8 x) Govedorejski zvo...</td>
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### Results

- A team from various organizations is guiding the introduction of EU regulations in the field in good cooperation.
- A list of attention points and main questions asked will be available on basis of the first half year of voluntary production control by farmers.
- Advisory service is well prepared to answer the more complex questions about milk quota and premiums system.
- Guidelines for farmers are documented to deal with quota system and premiums. Good management practices schemes are developed or adjusted to the new situation and legislation.
- Advisory service and University provide farm strategy workshops and advise.
- Professional organisations instructed and prepared to deal adequately with EU-legislation.
- Sector analyses are provided.
- Milk Recording Organisation offers quota planner instrument and advise and other services.
- Breeding organisation offer breeding plans that are adjusted to milk quota and suckler cow, beef and sheep premiums and EU-regulations.
- Two evaluation reports are available.

### Objectively verifiable indicators

- Attention list of most asked questions available within 6 months.
- First draft of handbook with guidelines is prepared by end of year 2005 and distributed to advisors and farmers.
- Final version at end of project period.
- Farm strategy forms and plans are developed by the end of the project.
- Sector analysis available in different stages of project.
- Quota planner program (scheme) is ready and in operation in the second year of the project.
- Adjusted breeding plans available in different stages of project.
- EU-legislation on this topic is well known by special advisors within Advisory Centre and reasonable well applied by most farmers by the end of the project.

### Sources of Verification

- Articles in farm journals: Sodobno kmetijstvo (3 x), Kmetovalec (8 x), Govedorejski zvočnik (x).
- Half time report.
- Final Report in working documents as a result of the project are at Handbobook with guidelines, Farm strategy plans, Quota Planner, Description of breeding programs, Advisory Centre and professional sector organisations.

### Activities

- Establishment of a team with representatives of different organizations and institutions to work together to help the farmers adjust to quota system and premiums.
- Preparation of an analysis of the first 6 months of voluntary production control by the dairy farmers;
- Training of advisory service on answering the most complex questions concerning the quota system and premiums;
- Preparation of guidelines for adaptation of farmer and farm to quota system.

### Means

- Project leader, Long term advisor
- Short term experts
- Training
- Instruments development

### Sources of Verification

- Interim Reports
- Monthly Reports
- Final Report
- Reports Steering meetings
- Development of farm strategies for farmers.
- Information campaign for the professional organisations about the expected development under quota and premium circumstances;
- Sector analysis to guide adaptation to the acquis communitaire;
- Development of a milk and quota monitoring system by the milk recording organization and dairies to avoid unnecessary penalties (instrument or software development);
- Development and adjustment of breeding programs that fit the new circumstances with quota and premiums for the animal breeding organizations.
- Execution of two evaluations.
Annex 2: Detailed Implementation chart

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Annex 3a – Contracting schedule

CUMULATIVE CONTRACTING SCHEDULE (EUR million)

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## Annex 3b – Disbursement schedule

### CUMULATIVE DISBURSEMENT SCHEDULE (EUR million)

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Annex 3c – Contracting and Disbursement schedule

CUMULATIVE CONTRACTING AND DISBURSEMENT SCHEDULE (EUR million)

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</table>