1. **Basic Information**
   1.1 Desire Number: SK0009.01
   1.2 Title: Improvement of the productive sector in the Eastern regions of Slovakia – Improvement of business infrastructure environment for SMEs
   1.3 Sector: Economic and Social Cohesion
   1.4 Location: NUTS II region in Eastern Slovakia (regions of Banska Bystrica, Presov, Kosice)

2. **Objectives**

   **2.1 Overall Objectives:**
   Productive sector of Eastern Slovakia improved
   Reduction of regional disparities through economic development.

   **2.2 Immediate objective:**
   Increase competitiveness of Eastern Slovakia SMEs by improving conditions for entrepreneurship via strengthening business support infrastructure.

   **2.3 Accession Partnership and NPAA priority**

   Accession Partnership - Short-term priorities

   Economic criteria
   “Take measures to stimulate domestic and foreign investment, including SMEs, ….”

   Accession Partnership - Medium-term priorities

   Economic criteria
   “Promote competitiveness of the private sector, including SMEs”

   Economic and social cohesion
   “Develop national policy for economic and social cohesion; prepare for the implementation of regional development programmes and Community initiatives; improve administrative structures and clarify responsibilities for regional policy issues; organise the budgetary system and procedures according structural funds standards, including appraisal and evaluation”.

   **NPAA**

   Adoption of the Act on regional development (institutional and financial framework for the implementation of the National Plan for Regional Development)
   Entry into force: January 2001

   Adoption of the National Plan for Regional Development (long-term strategic document, defining the economic and social development, the priorities and scenarios of development, comprehensive programming and financial framework in the field of regional development)
   Date: October 2000
Adoption of the Act on territorial and administrative division of the Slovak Republic
Entry into force: 2001

Adoption of the Act on self-government of upper-tier territorial units
Entry into force: 2001

2.4 Contribution to National Development Plan

The project is based directly on the four strategic priorities as included in the preliminary NDP, the ‘Integrated Plan for Economic and Social Development’ which has been approved by the SR Government on the 1st December 1999:

(1) Support for the development of a productive economy and strengthening of its competitiveness
(2) Human resources and social support mechanisms
(3) Regional integrity and sustainable development
(4) Development of agriculture and rural areas

This project contributes directly to the investment support to economic and social cohesion, mainly focusing on the first and second priorities of the first strategic priority: creation of favourable conditions for investment into economic activities and increasing their effectiveness support for the development of SMEs

3. Description

3.1 Background and justification:

In accordance with the preliminary NDP, the “Integrated Plan for Social and Economic Development”, the Slovak Government has identified as priority region for regional intervention policy the NUTS II region of Eastern Slovakia (Banska Bystrica, Presov, Kosice), setting at the same time the preliminary measures for a coherent implementation of this policy.

The proposed project focuses on the first strategic priority - Support for the development of a productive economy and strengthening of its competitiveness within the priority region.

The selected NUTS II region has a high unemployment rate and an underdeveloped productive sector, which can also be seen from the following statistical data:
The project aims specifically to develop the environment of the productive sector mainly from the point of view of new technologies, innovation potential and attraction of new investments.

In order to improve the competitiveness of the local enterprises and to facilitate the start-up of new companies the innovative potential has to be supported and the access to information and counselling enhanced. The project focuses on the strengthening of the business support infrastructure through:

1- The establishment of “first contact point” centres for start-up and existing companies to provide comprehensive business and market information, counselling and network building;

2- The creation and/or extension of business incubators in order to utilise local innovative potential, encourage start of new companies and increase their rate of survival.

1. Establishment of “first contact points” (FCPs) centres which will provide business, market information and counselling:

One of the basic needs for the creation of new enterprises and growth of existing ones is a provision of ad-hoc information and counselling services that are quickly and easily accessible on the spot.

In the Slovak Republic this task is efficiently fulfilled by the institutional support network of the National Agency for the Development of SME (NADSME). The network includes of 12 Regional Advisory and Information Centres (RAICs) and 5 Business and Innovation Centres (BICs).

They provide the SMEs and potential entrepreneurs with a complete package of information, counselling and training services. Selected centres successfully manage regional micro-loan funds. In addition, the BICs concentrate in particular on innovative companies.

Between 1995-1999 the network provided counselling services to more than 30,000 clients and developed/assessed 5,523 business plans, 8,985 starting and existing SMEs were trained in 649 various courses. The activities of RAICs/BICs favoured the establishment of 2,447 new enterprises and assisted in the creation/maintenance of more than 15,000 jobs.

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**Table: Indicators of Economic Development**

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Unemployment rate (%)</th>
<th>Nr of enterprises (legal entities) per 1000 inhabitants</th>
<th>Number of entrepreneurs (physical entities) per 1000 inhabitants</th>
<th>Investments</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>mil. Skk</td>
</tr>
<tr>
<td><strong>Region</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Kosice region</td>
<td>20.54</td>
<td>10.90</td>
<td>55.60</td>
<td>188039.00</td>
</tr>
<tr>
<td>Kosice region (Kosice excluded)</td>
<td>27.21</td>
<td>10.20</td>
<td>47.20</td>
<td>13535.00</td>
</tr>
<tr>
<td>Presov region</td>
<td>26.34</td>
<td>6.90</td>
<td>44.05</td>
<td>10762.00</td>
</tr>
<tr>
<td>Presov region (Presov and Poprad excluded)</td>
<td>28.20</td>
<td>4.40</td>
<td>28.20</td>
<td>6181.00</td>
</tr>
<tr>
<td>Banska Bystrica region</td>
<td>24.83</td>
<td>10.10</td>
<td>49.50</td>
<td>12280.00</td>
</tr>
</tbody>
</table>

Source: Statistical Office of the Slovak Republic - 2000
However, the territory of the Slovak Republic is not sufficiently covered by the present SME support network. The above mentioned institutions are usually located in the regional centres and do not reach the SMEs located in more remote districts.

In the priority region there are all together 5 RAICs and 3 BICs. The impact of their activities can be seen for example on distribution of loans through the Support Loan Programme (co-financed by the Phare Programme)

<table>
<thead>
<tr>
<th>Region</th>
<th>Approved loans</th>
<th>Total amount of loans (SKK)</th>
<th>No of approved loans in districts of RAICs/BICs</th>
<th>%</th>
<th>Total amount of approved loans in districts of RAICs/BICs (SKK)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Banska Bystrica region</td>
<td>121</td>
<td>385,051,000</td>
<td>88</td>
<td>72.7</td>
<td>307,838,000</td>
<td>79.9</td>
</tr>
<tr>
<td>Kosice region</td>
<td>111</td>
<td>306,983,310</td>
<td>87</td>
<td>78.4</td>
<td>247,680,000</td>
<td>80.7</td>
</tr>
<tr>
<td>Presov region</td>
<td>104</td>
<td>349,376,000</td>
<td>72</td>
<td>69.2</td>
<td>257,551,000</td>
<td>73.7</td>
</tr>
</tbody>
</table>

Source: NADSME - 1999

In order to widen the access to the needed advisory and information support services also to more remote regions, it is envisaged to create “First Contact Points” (FCP), which will be located in the premises of Municipality Offices. At the local level FCPs will be co-ordinated by the RAICs/BICs and at the national level they will be supervised by NADSME. In this way, the existing network will enable to transfer the available know-how. FCPs will also closely co-operate with other existing public or semi-public local institutions (such as local branches of the National Labour Office or the Slovak Chamber for Industry and Commerce, etc.) and will offer services such as:

- expanded access to the government and public business services (financing, counselling and information)

- fund-raising information

- Internet information services

- development of network activities and promotion of dialogue learning between the business sector, government, educators and entrepreneurs.

The FCPs’ staff will receive training in basic SME counselling skills. The advanced training is going to be designed by the technical assistance planned in the frame of the 1999 SME programme.

2. Creation and/or extension of Business Incubators

In the Slovak Republic this effective form of development programmes for SME sector, including high-tech incubators is still not implemented on a wider basis.

At present the business incubator services are represented by four BICs within the NADSME’s network, but only three of them have own premises for renting. The buildings are not suitable for production activities and appropriate support of innovative companies. They do not fulfil the required standards and need some reconstruction works and enlargement of premises.

Two new incubators are planned to be built in Martin and Banska Bystrica (not included in this programme).
A comparison of business incubators density between the Slovak Republic and its neighbouring countries is depicted in the following table:

<table>
<thead>
<tr>
<th>Country</th>
<th>No of incubators</th>
<th>No of incubators per 1 mil inhabitants</th>
<th>No of km² per 1 incubator</th>
</tr>
</thead>
<tbody>
<tr>
<td>Slovak Republic</td>
<td>3</td>
<td>0.6</td>
<td>16 453</td>
</tr>
<tr>
<td>Czech Republic</td>
<td>20</td>
<td>2.0</td>
<td>3 943</td>
</tr>
<tr>
<td>Hungary</td>
<td>35</td>
<td>3.5</td>
<td>2 658</td>
</tr>
<tr>
<td>Poland</td>
<td>60</td>
<td>1.5</td>
<td>5 211</td>
</tr>
</tbody>
</table>

*Source: UN ECE publications 1999, NADSME records 1999*

It is fundamental to encourage entrepreneurial activities and the implementation of new technologies in the priority regions by enlarging the support services for starting and existing companies, in particular to improve the opportunity of growth and rate of survival of companies located in an incubator by creating favourable conditions (providing them with common facilities, managerial support, counselling and other back-up services).

It is proposed to build up 4 incubator centres (two of them as high-tech) within the priority region located in Presov, Kosice, Roznava and Spiska Nova Ves.

The locations were selected according to the following criteria:

- a potential for successful management of the incubator (existence of institution which is able to manage the project successfully and is experienced in provision of counselling services, which could benefit the companies located in the incubator. The incubator project in Roznava will be managed by the BIC Kosice, which will establish a branch office there);
- local potential for development of a high-tech incubator in the priority region of Eastern Slovakia (Kosice and Presov) represented by universities, high schools, innovative companies etc.;
- a potential to encourage entrepreneurial activities and thus contributing to the creation of new jobs.

**Kosice** – The existing incubator, which has an area of about 2,500 m², after reconstruction it will provide support to innovative companies and technology transfer not only in Kosice, but as well in the whole region. An important component of the project is constituted by the creation of a “New Technologies Pavillion”. The incubator will closely co-operate with the Technical University and Slovak Academy of Science in order to utilise R&D results in favour of the regional SME sector. The incubator will focus on new technologies in IT and cybernetics (robotics, software).

**Presov** – a reconstruction of building (1,250 m²) located in the industrial part of the city will enable the creation of the high-tech incubator. The latter will focus on mechanical engineering and electronics using the local potential for both the innovation and new entrepreneurial activities (i.a. the Faculty of Mechanical Engineering, high schools of electronics and mechanical engineering, companies operating in these sectors, etc.).
Spiska Nova Ves and Roznava – reconstruction and enlargement of the existing incubator in Spiska Nova Ves and reconstruction of premises in Roznava will enable to increase the support for production companies and facilitate the creation of new jobs in the districts with a high unemployment rate.

<table>
<thead>
<tr>
<th>Region</th>
<th>Unemployment rate (%)</th>
<th>Number of enterprises (legal entities) per 1000 inhabitants</th>
<th>Number of entrepreneurs (physical entities) per 1000 inhabitants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Slovak Republic</td>
<td>20.54</td>
<td>10.90</td>
<td>55.60</td>
</tr>
<tr>
<td>Spiska Nova Ves</td>
<td>29.92</td>
<td>7.30</td>
<td>41.50</td>
</tr>
<tr>
<td>Roznava</td>
<td>33.74</td>
<td>7.10</td>
<td>41.00</td>
</tr>
<tr>
<td>Presov</td>
<td>23.37</td>
<td>9.40</td>
<td>47.60</td>
</tr>
</tbody>
</table>


### 3.2 Linked activities:

Activities with a regional impact are undertaken by the National Agency for Development of SME (NADSME), which is providing support to a network of Business and Innovation Centres (BIC) and Regional Advisory Information Centres (RPIC) throughout the country. These activities include micro-loan and soft-loan schemes for SME in certain regions. Activities of NADSME were financed from Phare National Programmes 1993, 1994, 1995, 1997 and 1999 as well (SR9302-01, SR9404-01, SR9509, SR9701, SR99.06.02). Total Phare contribution including capitalisation of loan schemes is 33.3 MEUR. Besides an institutional building component (training, T.A., equipment), the 1999 National Programme included also some support for the establishment of business incubators in Martin and Banská Bystrica.

The experience and results of the Technical Assistance projects planned for NADSME within SR 9906.02 Economic reform, sub-programme SME development will be fully utilised particularly concerning the training activities.

The Special Preparatory Programme on Structural Funds in SR (SPP SR9808) is focusing on the establishment of the legal, budgetary and administrative capacities for the implementation of Structural Funds in SR. This includes the preparation of the NDP and the appropriate implementation structure.

### 3.3 Results

The project will aim to achieve following results:

1. Establishment of information and counselling delivery system to end users
2. Increasing the number of business incubators and improvement of the quality and range of services offered to SMEs

By the end of the project implementation, systematic and periodically updated information on all regional development activities/schemes will be available to all interested parties with the emphasis on SME’s and starting entrepreneurs. Thus the utilisation of the financial support schemes by local SMEs will increase. The
improvement of the business related infrastructure will result in enhanced favourable conditions for regional economic development.

3.4 Activities:

3.4.1. Establishment of information and counselling delivery system to end-users

To achieve the first result the following activities will be carried out:

9 FCPs will be established throughout the priority region of Eastern Slovakia completing the existing network of RAICs and BICs. The FCPs will be established in municipalities where RAIC, BIC and/or Regional Development Agency do not exist.

Activity 1 - Establishment and operation of FCPs

In order to ensure adequate overall project supervision, one local senior long-term expert will be recruited for the whole duration of the project (60 000 EUR). The expert will be selected in accordance with DIS rules and should have track record in regional development, economic background, knowledge of relevant Slovak legislation.

The local expert will assist in the establishment process of FCPs (counselling on partnership agreements, assisting in selection of staff, regular monitoring of activities, coordinate the training courses and regional workshops in the frame of the awareness campaign).

Each FCP will be staffed through a selection procedure by 1 manager and 1 adviser. Minimal requirements for both positions are: economic or technical background, knowledge of business related issues, managerial skills. Their task will include the management of the FCP, preparation of business plans for FCP, cooperation with local, regional and national bodies, counselling to starting, developing SMEs in the relevant district and administrative services. Their salaries will be financed through the Slovak state budget (100% for the 1st year, 70% in the 2nd and 50% in the 3rd years). Complementary financing during the second and third year will be mostly provided by the relevant municipality and through client fees.

Each one of the nine FCP will be supplied with technical equipment (2 PC’s, 1 printer, 1 fax machine, 1 copy machine, 1 ISDN connection, software - total value 75.000 EUR).

Activity 2. – Training of FCPs staff

To ensure the quality of FCPs services and networking activities it is required to train the selected staff in business counselling skills, regional analysis and management.

Two training courses on business counselling for FCPs’ staff will be arranged in accordance with the training programme organised by NADSME for RAICs/BICs staff in the previous years. A qualified training institution will be selected within the NADSME’s network.
2 workshops for FCPs and RAICs/BICs on regional analysis, management and design of regional development projects will be designed and lectured by a qualified EU training institution.

An overall budget of 45,000 EUR to be financed by Phare is allocated for the above activities.

**Activity 3. - Public awareness and promotion campaign**

A PR agency will be selected in order to ensure promotion of FCPs’ activities through designing and issuing information leaflets, organisation of 3 regional workshops for relevant local institutions, business communities and local mass-media (50,000 EUR).

**3.4.2. - Increasing the number of business incubators and improvement of the quality and range of services offered to SMEs**

Prior to the actual start of the works, a 3-year business plan for each incubator will have to be developed by the relevant RAIC/BIC, including as well the criteria and procedure for the selection of SMEs. The economic operators of the business incubators will be local public-private associations. The municipalities will make available the premises needed for the reconstruction of the respective business incubators to the economic operators (estimated value of the identified premises is approx. 450,000 EUR).

Four grant contracts will be concluded with 3 institutions: BIC Spiska Nova Ves, RAIC Presov and 2 with BIC Kosice (for Kosice and Roznava).

**Activity .1. - Preparation of technical project documentation**

The technical project documentation for the reconstruction/enlargement of the existing premises will have to be prepared/reviewed. The consultants will be selected in accordance with DIS rules (70,000 EUR).

**Activity 2. - Reconstruction of 4 business incubators**

Phare will finance the overall reconstruction and enlargement of the premises including construction works, technical infrastructure etc. 1.3 MEUR are allocated for the above mentioned construction works.

The four incubators will be equipped with a common infrastructure (telephone switchboard, computer network, equipment and furniture for training and meeting rooms, etc), which will be made available to the SMEs located in the incubators. These costs (0.25 MEUR) will be borne by the Slovak Government.

The minimum rate of national co-financing of the works and supplies will be 25% of the total eligible costs including the national contribution in kind.
4. Institutional Framework

The recipient institution is the Ministry of Construction and Regional Development.

The National Agency for Development of SMEs will act as Implementing Agency.

The project beneficiaries are different organisations from public and public-private sector: Business Innovative Centres, Regional Advisory and Information Centres, Slovak Chamber of Industry and Commerce, Regional Development Agencies, National Labour Office and their local branches, self-governments, etc. End beneficiaries will be also local SMEs.

As in the case of the RAICs and BICs, the ownership of the business incubators and FCPs (at the end of the project) will be established as a partnership between public (e.g. municipalities) and private (Associations of Entrepreneurs, Chamber of Commerce etc.) sectors.

5. Detailed Budget

<table>
<thead>
<tr>
<th>Phare</th>
<th>Support</th>
<th>(EUR)</th>
<th>EUR</th>
<th>EUR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment IB</td>
<td>IB</td>
<td>Total Phare (=I+IB)</td>
<td>National Co-financing (*)</td>
<td>TOTAL</td>
</tr>
<tr>
<td>3.4.1. - Activity 1 - Local T.A. + Equipment to FCPs</td>
<td>75.000</td>
<td>60.000</td>
<td>135.000</td>
<td>260.000</td>
</tr>
<tr>
<td>3.4.1. – Activity 2 - Training</td>
<td>45.000</td>
<td>45.000</td>
<td></td>
<td>-</td>
</tr>
<tr>
<td>3.4.1. – Activity 3 – Awareness campaign</td>
<td>50.000</td>
<td>50.000</td>
<td></td>
<td>-</td>
</tr>
<tr>
<td>3.4.2. – Activity 1 – T.A.</td>
<td>70.000</td>
<td>70.000</td>
<td></td>
<td>-</td>
</tr>
<tr>
<td>3.4.2. – Activity 2 – Works</td>
<td>1.300.000</td>
<td>1.300.000</td>
<td>600.000</td>
<td>1.900.000</td>
</tr>
<tr>
<td>Total</td>
<td>1.375.000</td>
<td>225.000</td>
<td>1.600.000</td>
<td>860.000</td>
</tr>
</tbody>
</table>

* The relevant municipalities will also provide as in kind contribution (buildings and land) estimated approx. 450.000 EUR

The national co-financing will be ensured from the 2001 state budget according to the provisions of the Government Decree Nr. 77/2000.

6. Implementation Arrangements

6.1 Implementing Agency

National Agency for the Development of SMEs (NADSME)
Address: 821 05 Bratislava, Prievozska 30 - Slovak Republic
Phone: 421/7/534.173 28, 30, 33
Fax: 421/7/534.173-39

6.2 Twinning – not relevant

6.3 Non-standard aspects – not relevant

6.4 Contracts
Two framework contracts (services), one supply contract and 4 works contracts.

7. Implementation Schedule
7.2. Start of project activity: third quarter 2001
7.3. Project Completion: second quarter 2003

8. Equal Opportunity

Equal opportunity principles and practices in ensuring equitable gender participation in the project will be guaranteed

9. Environment

Environmental sustainability will be included in the 3-year business plans for the business incubators. The latter will create a better environment for enterprises, such as:
- concentration of enterprises in a single place with common services (heating system, waste water treatment…) reducing the global pollution impact;
- these enterprises will use new technology with lower pollution results

10. Rates of return

Not applicable at this stage. The rate of return of business incubators will result from the business plans.

11. Investment criteria

11.1 Catalytic effect
This project will contribute to alleviate the lack of financial means to municipalities having the interest to establish business incubators. The extension of information and counselling services without Phare support would take a considerably longer period (approx. 3 times)

11.2 Co-financing

For the Investment part of the project, the national co-financing contribution will be higher than 25% (provision by municipalities of premises for business incubators, covering the running costs of the FCPs).

11.3 Project readiness and Size
Substantial preparatory work has been already carried out. Premises have been identified and a preliminary economic appraisal has been completed. A limited number of contracts is foreseen.

11.4 Sustainability:
FCP will be financed from the municipality budgets, client fees and support programmes; business incubators will be self-financed.

11.5 Compliance with state aids provisions
The Investment component will be implemented in line with the state aids provisions of the Europe Agreement and the provisions of the Act No 231/1999 on State Aid
11.6 Contribution to National Development Plan
The project will contribute to development of technical economic advise for enterprises and create favourable conditions for development of SMEs in line with the first strategic priority of the National Development Plan.

12. Conditionality and sequencing
The regional analysis on FCPs’ location has been already carried out. Local partners have been identified. There are no pending land claims.

Phare funding is conditional to the provision of building permits by 1st quarter 2001.
ANNEXES TO PROJECT FICHE

1. Logical framework matrix in standard format (compulsory)
2. Detailed implementation chart (compulsory)
3. Contracting and disbursement schedule by quarter for full duration of program (including disbursement period) (compulsory)
4. Reference to feasibility /pre-feasibility studies. For all investment projects, the executive summary of the economic and financial appraisals, and the environmental impact assessment should be attached (compulsory) – a part of the project, at this stage not applicable.
5. List of relevant Laws and Regulations (optional)
6. Reference to relevant Government Strategic plans and studies (may include Institution Development Plan, Business plans, Sector studies etc) (optional)
### Logical Framework Planning Matrix for:

**Programme name:** Improvement of business environment for SMEs in Eastern Slovakia  
**Date of drafting:** April 2000  
**Total budget (MEUR):** 2.46

<table>
<thead>
<tr>
<th>Programme no.:</th>
<th>SK0009.01</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contracting period expires:</td>
<td>31.12.2002</td>
</tr>
<tr>
<td>PHARE contribution (MEUR)</td>
<td>1.6</td>
</tr>
</tbody>
</table>

### Intervention logic

**Overall objectives:**
- Productive sector in Slovakia East improved
- Reduction of regional disparities through economic development

**Immediate objective:**
- Increase competitiveness of Eastern Slovakia companies by improving conditions for entrepreneurship via strengthening business support infrastructure

**Results:**
1. Strengthening of information and counseling delivery system to end users
   - 2000 of served end users
   - 9 FCP established and adequately staffed
   - Total number of individual applicants to different schemes raised by 20%
   - 4 Business Incubators in Slovakia - East operational
   - 40 companies located in incubators
   - 120 new jobs possibilities created

2. Increasing the number of business incubators and improvement of the quality and range of offered services

### Objectively verifiable indicators

**Overall objectives:**
- Increase of GDP of productive sector in Slovakia East
- Increased number of employees in productive sector in Slovakia East

**Immediate objective:**
- Increased share on GDP in Slovakia East
- 100 of newly established companies

### Sources of verification

- Statistical records
- Annual Report on the state of SME’s in SR prepared by the MoEcon
- MCRD records
- Business incubators records
- NADSME records

### Assumptions

- Public financial resources allocated for SME’s development sufficient
- Favourable State policy for development of SME’s including support programmes
- Legal framework for SME’s improved
- Interest of the local authorities and partners to establish additional Incubators and/or FCP.
- Private sources for financing of SME’s available.
**Programme name:** Improvement of business environment for SMEs in Eastern Slovakia  
**Date of drafting:** April 2000  
**Total budget (MEUR):** 2.46  
**Programme no.:** SK0009.01  
**Contracting period expires:** 31.12.2002  
**Disbursement period expires:** 31.12.2003  
**PHARE contribution (MEUR):** 1.6

### Intervention logic | Objectively verifiable indicators | Sources of verification | Assumptions
--- | --- | --- | ---

#### Activities:

<table>
<thead>
<tr>
<th>Activities</th>
<th>Specification of means</th>
<th>Specification of costs</th>
<th>Assumptions</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1. Establishment and Operation of FCP</td>
<td>local senior TA LT 21m/m, supply of equipment (1 FCP - 2 PCs, 1 printer, 1 fax machine, 1 copy machine, 1 ISDN connection, software per each FCP), Running costs of FCP, overhead allocation for staff</td>
<td>60.000 EUR, 100.000 EUR (of which 75.000 EUR financed by Phare)</td>
<td>Partners network stabilised, Interest of individual local authorities, partners to participate in the project.</td>
</tr>
<tr>
<td>1.2. Preparation of the FCP staff</td>
<td>2 training courses (each for 10 persons and 10 days), 2 workshops (each for 20 persons and 5 days)</td>
<td>45.000 EUR</td>
<td></td>
</tr>
<tr>
<td>1.3. PA and Promotion Campaign</td>
<td>supply of services: design and printing of leaflets, organisation of 3 regional workshops, local mass-media information</td>
<td>50.000 EUR</td>
<td></td>
</tr>
<tr>
<td>2.1 Preparation of technical documentation</td>
<td>technical documentation covering Spisska Nova Ves, Kosice, Presov, Roznava</td>
<td>0.07 MEUR</td>
<td></td>
</tr>
<tr>
<td>2.2 Reconstruction of 4 business incubators</td>
<td>Supply of Works</td>
<td>1.3 MEUR</td>
<td></td>
</tr>
<tr>
<td>2.3 Start of incubators’ activities</td>
<td>Supply of equipment</td>
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## Detailed implementation chart of the project SK0009.01

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<th>3.4.2. - Activity 1</th>
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### Cumulative contracting and disbursement schedule (in MEUR) – SK0009.01

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