#eu4business

EU strengthening businesses in Eastern partner countries

**EXAMPLES FROM THE COUNTRIES**

**ARMENIA**
Tech entrepreneur Mane Varosyan has caught the eye of European investors with her digital start-up, having received EU mentorship and practical support for her augmented reality platform.

**AZERBAIJAN**
Confectioner Rahman Abdurahmanov received EU funding and EBRD expert advice to apply quality standards and improve the manufacturing process. Now, he is building a new production line to meet demand.

**BELARUS**
Company director Ludmila Antonauskaya received EU funds and EBRD expertise to develop a long-term business plan for her international business, enabling her to attract additional investment of $1.2 million.

**GEORGIA**
Manufacturing director Mikheil Getia received EU support for introducing international standards in working conditions and social compliance, allowing his clothing manufacturing firm to boost its EU exports.

**REPUBLIC OF MOLDOVA**
Publisher Veronica Vidrașcu received EU funding and advice from EBRD experts to set up an online bookshop. Now, sales are up, and the bookshop is reaching rural areas and Moldovans abroad.

**UKRAINE**
Farmer Andriy Soroka received a low-interest loan from the EU to modernise his equipment, as well as buying fertilizers and seeds. Now he farms 300 hectares and has been able to raise wages and improve conditions for his workers.

**EU4BUSINESS IN FIGURES (2009-2017):**

- **EU contribution**: €348 million
- **Creating 28,000 new jobs**
- **Helping SMEs grow**
- **Increasing trade opportunities**
- **Leading to rise in exports**
- **Triggers €1.96 billion worth of loans to companies**
- **Supporting 70,000 enterprises (loans, training, advice)**
IN FOCUS

EU4BUSINESS ACROSS THE REGION
Helps small businesses grow in Armenia, Azerbaijan, Belarus, Georgia, the Republic of Moldova and Ukraine.
Provides access to finance, support for exporting to new markets, know-how for growth.
Since 2009, more than 66,000 sub-loans awarded and more than 38,000 people trained or attending events.

DO YOU HAVE A COMPANY IN THESE COUNTRIES?

BETTER ACCESS TO FINANCE
- Supporting loans in local currency
- Finance for export-related investments
- Finance for buying or upgrading equipment
- Loans and grants for women-led businesses
- Micro credits and loans for setting up or developing a small business
- Seed capital for start-ups

IMPROVED BUSINESS SKILLS
- Tailored advisory services and technical support to companies on human resources, IT and management
- Training programmes to improve skills of entrepreneurs
- Tailored training and mentoring for women entrepreneurs
- Training and mentoring to support MSMEs and social enterprises at regional level

BETTER ACCESS TO NEW MARKETS
- Business advice and training for export-oriented companies
- Help for companies to adapt and trade with the EU
- Support to agricultural and food industries to take advantage of EU markets

Find out what is available: www.eu4business.eu