



**WORLD BANK GROUP**

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# **Smart Specialization: How can RIS3 realize its potential?**

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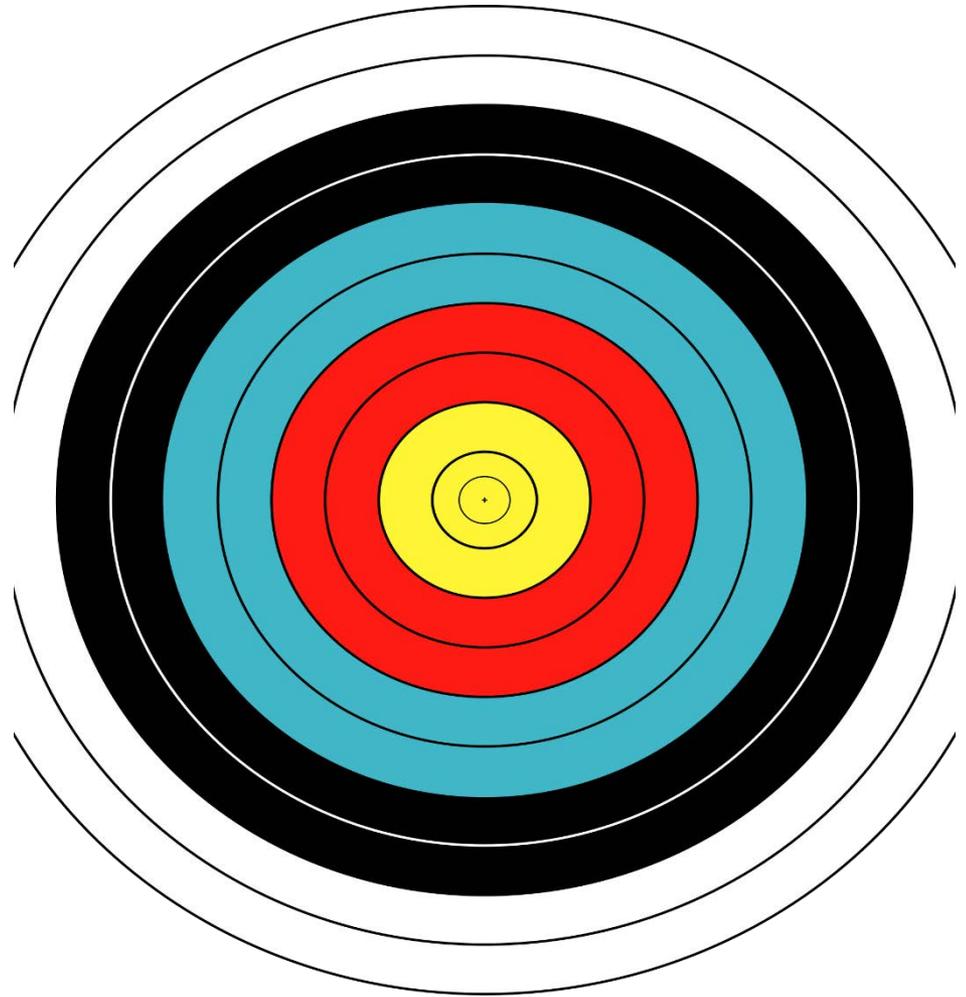
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# Presentation Outline

- I. Context and Rationale
- II. Main Concerns
- III. The Challenge of Implementation
- IV. Project Experiences
- V. Main Takeaways



# I. Context and Rationale for RIS3

## To improve the effectiveness of research and innovation policies:

- Better alignment of R&D spending with local economic activity in different sectors
- *How to better spend the money?*

## To spur regional development and economic transformation:

- Generate multiple clusters of firms with spillover effects to transform a region from 'periphery' to a 'center/pole'. Nevertheless, externalities and spillover effects (*agglomeration*) can create core-periphery patterns (*Ottaviano and Thisse, 2004; Puga, 1999; Krugman, 1991*)
- *Which industries, economic activities, firms to prioritize?*

## To be designed bottom up:

- Bottom up approach through the entrep. self-discovery process
- *How to maximize information ex ante?*

## II. Main Concerns

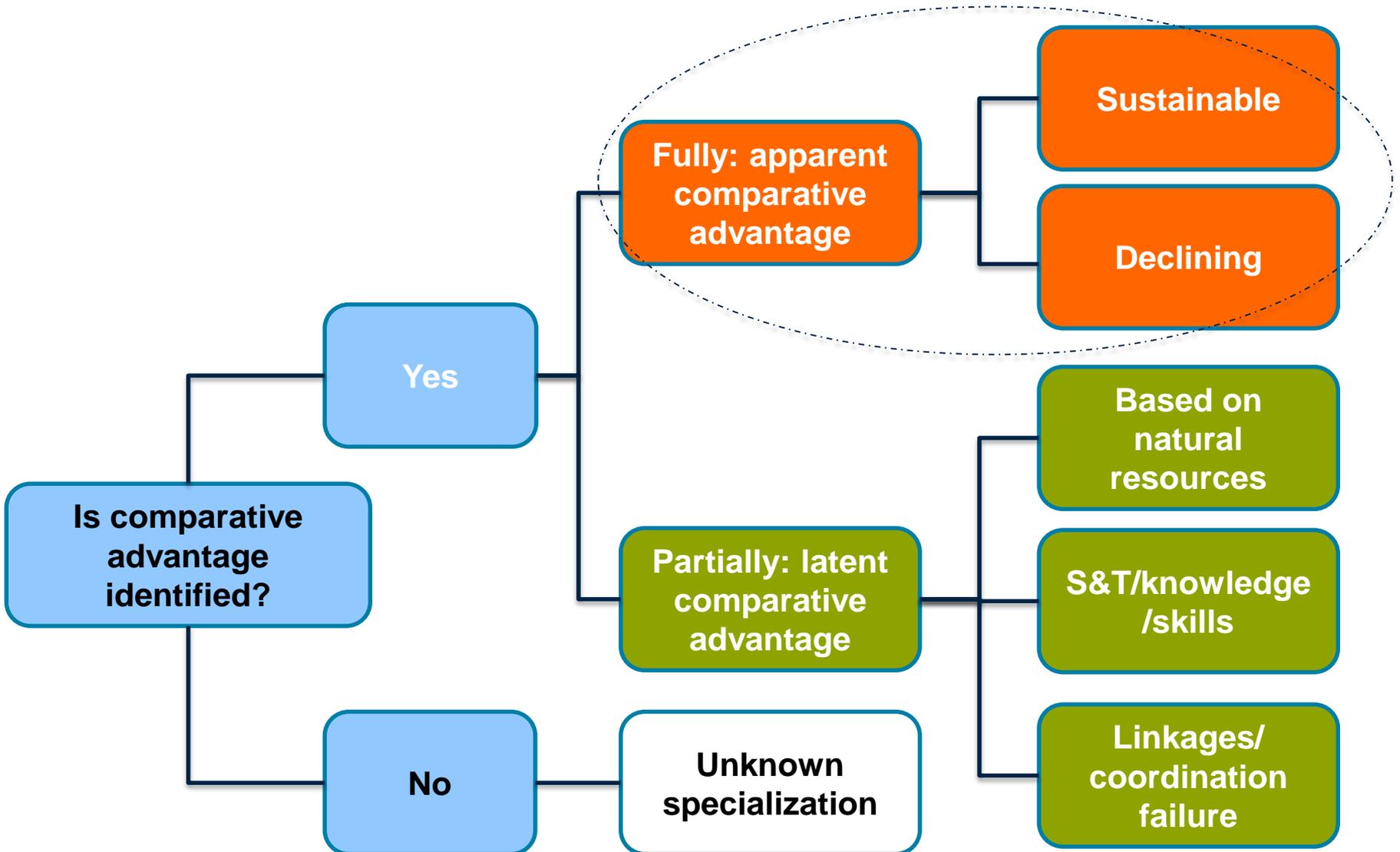
**Incumbent capture and information asymmetry:** lack of market-generated information - *what do we do?*

- Sectors/incumbents possess more information
- Sectors/incumbents have more incentives to lobby
- New firms are not in the market yet

**False universality:** inherited core bias – a ‘*universal RIS3 approach*’ for all types of regions?

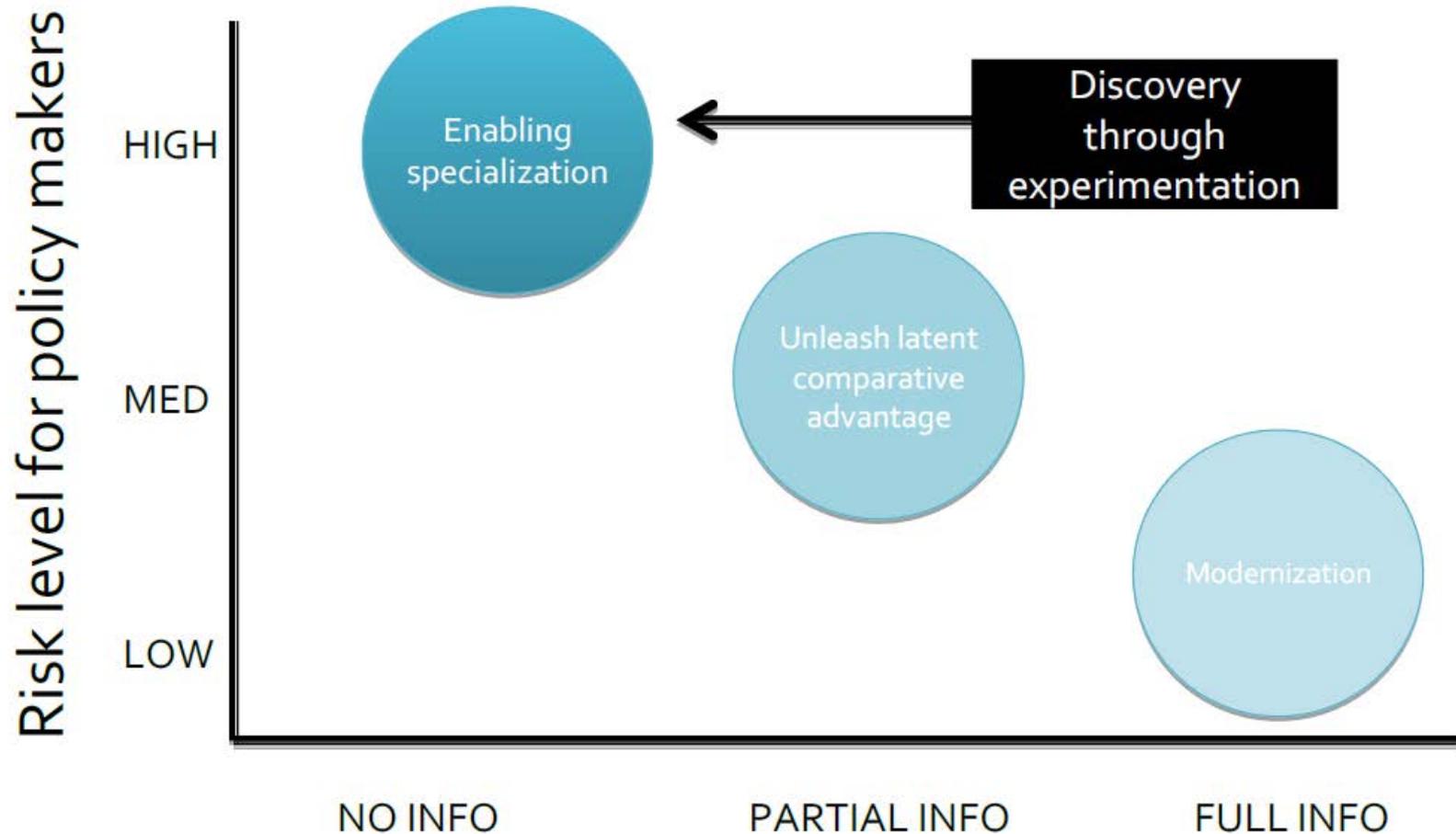
- Regions with apparent comparative advantage
- Regions with latent or unknown comparative advantage

## II. Main Concerns: RIS3 Typology



## II. Main Concerns: The Leverage of Information

Access to information, risk level and policy making



# III. The Challenge of Implementation

## Flexibility and adaptability

- Avoid linear approach (analysis to action): install feedback loops and adaptability
- De-emphasize ex-ante sectoral definitions: experimentation and ex-post results-based allocation

## Full integration of monitoring and evaluation: *in design & implementation*

- Identify intermediate goals: bottlenecks, interventions, results/indicators
- Learning by doing: monitor signs of difficulty to identify sources of problem – facilitate solving by actor

## Strategic piloting with sound governance: *maximize information*

- Build (*sector/economic activity*) project portfolio: sunset unyielding projects and reallocate resources

## IV. Project Experiences (1) Romania (2013)

- Competitiveness assessment as analytical tool to improve information

Primary Objective	Methodology
<ul style="list-style-type: none"> <li>i. Develop a competitiveness assessment of services and goods sectors</li> <li>ii. Identify policy measures and interventions that can help enhance regional growth potential</li> </ul>	<ul style="list-style-type: none"> <li>i. <b>Competitiveness assessment</b> – strengths and challenges of West Region economy</li> <li>ii. <b>Sector Case Studies</b> – based on available info 6 sectors classified (niches/challenges):               <ul style="list-style-type: none"> <li>• Apparent comparative advantage: Automotive, Textiles, ICT</li> <li>• Latent comparative advantage: Agro, Tourism</li> <li>• Unclear comparative advantage: construction</li> </ul> </li> <li>iii. <b>Main policy areas–interventions</b> <ul style="list-style-type: none"> <li>• Horizontal</li> <li>• Vertical: sector-specific</li> </ul> </li> <li>iv. <b>S3</b>: thematic objective, investment priorities, potential pilot initiatives</li> </ul>
	<b>Lessons</b>
	<ul style="list-style-type: none"> <li>- Successful implementation depends on improving institutional framework supporting innovation (cooperation between national and regional)</li> <li>- Balance support between existing industries and emerging knowledge intensive ones</li> <li>- Bridge gap between business and research, venture finance, entry</li> </ul>

## IV. Project Experiences (2) Croatia (2013-14)

### ➤ Analytical Approach in the context of latent comparative advantages

Primary Objective	Methodology
<p>i. Design a strategy for a more diversified export structure, productivity growth, and job creation</p> <p>ii. Assess trends in Croatia's performance in trade, productivity, and innovation to identify priorities</p>	<p>i. <b>Trade Competitiveness assessment</b></p> <p>ii. <b>Economic Geography assessment</b></p> <p>iii. <b>Firm productivity assessment</b></p> <p>iv. <b>Research and Innovation assessment</b></p> <p><b>Case studies of potential areas for research and innovation specialization:</b></p> <ul style="list-style-type: none"> <li>Identify trends, challenges, and niche areas in Clean energy, oysters, Slavonski kulen, and biotech and pharma</li> </ul> <p><b>Lessons</b></p> <ul style="list-style-type: none"> <li><b>Market environment and dynamics:</b> simplify regulatory environment, ease entry and exit, support SME R&amp;D investment, and strengthen governance</li> <li><b>Innovation policy:</b> Reforms rather than additional money (early-stage financing, industry-science collaboration). Better spending, better impact.</li> </ul>

## IV. Project Experiences (3) Poland (2015)

### ➤ Maximizing information through **Entrepreneurial Discovery Process (EDP)**

Primary Objective	Methodology
<ul style="list-style-type: none"> <li>i. Engage the private sector in creating innovation policy</li> <li>ii. Select new priorities for public support based on a bottom up approach to identifying, selecting, modifying and eliminating S2</li> <li>iii. Assess the innovation needs of enterprises and adjusting public support instruments</li> </ul>	<ul style="list-style-type: none"> <li>i. <b>Smart Interviews</b> – 500 firm-level interviews, the “qualitative enterprise survey” (<i>available in interactive Tableau Dashboard</i>). Identify innovation drivers &amp; constraints, quality of public support for enterprises and SMEs</li> <li>ii. <b>Smart Labs</b> – business-science-gov. focus groups</li> <li>iii. <b>Innovation Maps</b> – using grant applications to NCBR</li> <li>iv. <b>Crowdsourcing</b> – online survey targeting SMEs</li> <li>v. <b>Training and workshops</b> – with BSIs</li> </ul>
<ul style="list-style-type: none"> <li>➤ Build capacity of public administration and business support institutions (BSIs) to continue EDP</li> </ul>	<h4 data-bbox="755 833 900 872">Lessons</h4> <ul style="list-style-type: none"> <li>- Treat EDP as lego (to reducing cost)</li> <li>- Expand use of Business and Technology Roadmaps (BTRs)</li> <li>- Value in the process, not only outcomes (capacity enhancement)</li> <li>- Helps identify enterprise needs, champions, new tech trends, guide business investments through BTRs, build public sector capacity</li> </ul>

# V. Main Takeaways

- **Reduce risk by maximizing and leveraging information:**
  - Analytical work and EDP to maximize information and reduce risk
  - Reduce risk by co-investing with the private sector
  - When in doubt about ‘selection’, resort to improving enabling conditions
- **Adaptability, experimentation, and piloting to avoid expensive mistakes:**
  - M&E integration into the interventions with focus on policy learning; Strategic Piloting in economic activities; Feedback mechanisms
- **Focus on Governance and on the Process:**
  - Enforce sound management over public investments; transparency and broad public consultations
  - Journey is as important as the destination, especially in building public institutions’ capacity and establishing networks

**Thank you!**

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