Your Worldwide ICT Support Network

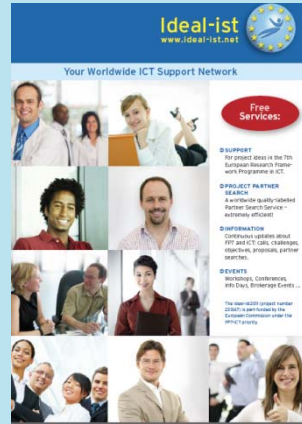# Ideal-ist
www.ideal-ist.net

**Your Worldwide ICT Support Network
also open for
ICT PSP!**

Sigurdur Gudmundsson

Who we are…

Ideal-ist is a network

- with more than
  60.000 contacts in line with the international cooperation strategy of the European Commission

- with **13 years experience**

- supported by
  more than 60 ICT national partners
  from all EU MS and Non-EU Countries (see map next slide)
  = Ideal-ist Consortium members

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Ideal-ist members

- Associated Countries
- Eastern European Partner Countries (EEPC)
- Mediterranean Partner Countries (MPC)
- Western Balkan Countries (WBC)
- Emerging economies,
- Developing Countries
- Industrialised Countries

ICT PSP / ICT FP7

The focus in PSP is on increasing productivity and implementing changes

•By using tools such as: ICT, organisation and standardisation
•Based on research and best practice

It is comparatively easy to reach an exploitation consensus in a group
but to be a winner in the long run exploration consensus is needed

New ideas and changes often originate in the periphery of the traditionally accepted so a good promoter needs to be on the outlook for emerging new ideas

Ideal-ist offers

- **strong network** and good contact with ICT research

- **high expertise** in proposal writing and project management
  - ➢ network of **National Contact Points** (NCPs) in the ICT theme and l**ong-standing experience** in EU Framework Programmes

- a **unique quality labelled partner search tool**
  - ➢ to connect newcomers and experienced researchers

- an **international Quality team**
  - ➢ to support proposer e.g. to better focus proposals

- **Ideal-ist services**
  - ➢ eNewsletter, Service Map, Brokerage events with own brokerage tool (F2F)

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Ideal-ist services

Assist you in:

- Finding the right partners for projects

- Finding and selecting the most interesting of the emerging ideas and research groups for your project

- Finding practitioners capable of implementing structural changes

- You can contact the NCP directly and shorten the 6 handshakes to everybody to maybe 2 or 3

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How Ideal-ist finds partners for you

1st Day
Proposer **inserts a new Partner Search** online

3rd Day
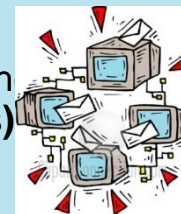The PS is **checked** by a **local representative**

SEVENTH FRAMEWORK PROGRAMME

10th Day
PS is closed and Proposer fills in feedback form

5th Day
Quality Team check PS according to **subjective and objective criteria**: Quality label

9th Day
Proposer **chooses partner(s)** and **build consortium** (98% success rate)

6th Day
PS is **published & distributed** to subscribers of th **national Ideal-ist mailing list (60.000 contacts)**

8th Day
Proposer replies to EoIs (Standard reply Form)

7th Day
Potential partners send **EoIs** (**Expressions of Interest**) to the proposers (on average 50 per PS)

Ideal-ist Success Story in ICT PSP

Our Success - so far in ICT PSP (two Calls) !

- **about 35 partner searches** launched

- More then **920 responses (EoI)** generated

- **> 90%** of the cases find **suitable partners**

- **~ 70%** of the cases finally **submit a proposal**

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How to get started

To submit a Partner Search
Register as a Proposer
http://www.ideal-ist.net/createMember
Log in, create and submit a Partner Search

To **submit an Expression of Interest**
Reply to open Partner Searches if you match the profile sought and have the expertise to carry out the activities foreseen
http://www.ideal-ist.net/partner-search

Register to your **National Newsletter (mailing list)**
You will receive regular communications on open Partner Searches
http://www.ideal-ist.net/partner-search/newsletter_subscribe

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Thank you for your attention!

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