## ICT PSP Call 5

## How to make a proposal

## ICT PSP Call 5 Information day

Brussels: 28 ${ }^{\text {th }}$ February 2011
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## Eligibility of proposals

Proposals must involve a certain minimum number of mutually-independent legal entities of the required type from different EU Member States or ICT PSP Associated countries (Croatia, Iceland, Liechtenstein, Norway, Serbia, Turkey)

> Pilot A = 6 partners
> Pilot $\mathrm{B}=4$ partners
> Thematic Network = 7 partners
> Best Practice Network = 7 partners

## Eligibility of proposals

- Provided there is the minimum number of EU/ICT PSP Associated country partners, organisations from elsewhere can also participate in a project (with Commission agreement) but without funding
- Note that Israel and Switzerland have signed association agreements with FP7 but not with ICT-PSP


## Eligibility of proposals

Proposals must be submitted before the call deadline - 1st June 17h00- using the Commission's electronic proposal submission system (EPSS)

## Non-eligible proposals are not evaluated!

## Key information for proposers

- ICT PSP Workprogramme 2011
- Guides for Applicants
(including the guidance notes for evaluators)
- FAQs
- EPSS manual
- Model grant agreement


- Proposal coordinator registers with the EPSS on our call page and obtains ids and passwords for himself and his partners
- The consortium prepares the proposal, then submits it before the deadline
- Submission failure rate $= \pm 1 \%$

Only reason; waiting till the last minute
Technical problems
Panic-induced errors
Too late starting upload, run out of time

## Proposal Part A - online forms

## Part A - Forms completed online on our server

## A1 form

- Title, acronym, objective etc.
- free keywords
- 2000 character proposal abstract
- previous/current submission (in ICT PSP or eContentplus)
A2 form (one A2 form per partner)
- Address
- Contact person
- Organisation type etc.

A3 form


- Cost and funding details


## Participant Identification Code

- Participants possessing an FP7 PIC can use this number to identify themselves in the EPSS. On entering the PIC, parts of the proposal forms will be filled in automatically
- The process for assigning a PIC is triggered by a self-registration of an organisation at : http://ec.europa.eu/research/participants/urf
- On this website you will also find a search tool for checking if your organisation is already registered (and thus already has a PIC)


## Proposal Part B - pdf document

Part B - PDF document created by the consortium and uploaded on our server
RTF template supplied by the EPSS
Format directly linked to evaluation criteria

- Summary
- Relevance (bullet points = sections)
- Impact (idem)
- Implementation (idem)


## Additional paperwork

For all proposals:
Each participant must sign a Non exclusion declaration, which is held by the proposal coordinator until asked for by the Commission
For Pilot A proposals:
Each participant which is acting in place of a national administration must obtain a Certification of national authorised representative from the national administration, which is held by the proposal coordinator until asked for by the Commission

## Evaluation criteria

Evaluation by independent experts on:

- Relevance
- Impact
- Implementation

Each criterion is more fully explained by descriptive bullet points

Criterion threshold $3 / 5$
Overall threshold


## Evaluation procedure

- Individual reading by three or more experts
- Experts meet in "Consensus group"
- All experts in objective in Panel meeting
- Evaluation Summary Report (ESR)
- Commission selection of proposals for negotiation
(based on Overall score respecting the budget and/or numbers limitations described in the Workprogramme)


## Negotiation of projects

- The selected proposers are invited to grant agreement negotiations
- They are informed in advance of the available funding for the project, and of any technical changes required by the evaluators
- The negotiations produce detailed cost forecasts and the "Description of Work" (Annex 1) to the grant agreement
- The project begins work the month following the signing of the grant agreement


## Writing the proposal

## Advice to proposers

## Basic principles

- Remember the three evaluation criteria have fuller descriptive bullet points
- Familiarise yourself with the bullet points; write them into your proposal
- The evaluators are looking for them; they are what they are going to score your proposal on


## Pre-proposal check

Use the pre-proposal check service* to make sure your proposal is eligible and in scope for this call.....
.......And do it before you prepare your proposal, not afterwards
*described in the Guide for applicants

## ICT Helpdesk

Use the ICT PSP Helpdesk* to check any financial or legal elements you are uncertain about.....
.......And do it before you prepare your proposal, not afterwards
*address in the Guide for applicants

## Submission

Submit your proposal in good time !

- Familiarise yourself with the EPSS system
- Submit early; check what you submitted
- Don't make last minute changes
- And if in trouble, call the EPSS helpdesk!

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## Writing the proposal

Divide your effort over the evaluation criteria!

- Many proposers concentrate on the technology, and lose marks on the project planning (implementation) or impact description



## Writing the proposal

Think of the finishing touches which signal quality work:

- clear language
- well-organised contents, following the Part B structure
- useful and understandable diagrams
- no typos, no inconsistencies, no obvious paste-ins, no numbers which don't add up, no visible annotations or screwed-up diagrams, no missing pages ...


## Writing the proposal

Make it easy for the evaluators to give you high marks. Don't make it hard for them!

- Make sure you submit the latest, complete version of your proposal
- Don't write too little; cover what is requested
- Don't write too much
- Don't leave them to figure out why it's good, tell them why it's good
- Leave nothing to the imagination


## Writing the proposal

Make sure your Project Workplan reflects the promises you made in the rest of your proposal. For example:

- Good project management implies clear Workpackage leadership
- Strong Impact implies an important dissemination effort


## Typical Project workplan (man-months)

|  | WP1 | WP2 | WP3 | WP4 | WP5 | WP6 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| P1 | 10 | 4 |  |  | 4 |  | 18 |
| P2 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| P3 |  |  |  |  | 3 |  | 3 |
| P4 |  | 12 | 2 | 2 | 12 |  | 28 |
| P5 |  |  | 14 | 2 | 3 |  | 19 |
| P6 |  |  | 5 | 2 | 11 |  | 18 |
| P7 |  |  |  |  |  | 6 | 6 |
| Total | 12 | 18 | 23 | 8 | 35 | 8 | 104 |

## The Workpackage that nobody wanted

|  | WP1 | WP2 | WP3 | WP4 | WP5 | WP6 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| P1 | 10 | 4 |  |  | 4 |  | 18 |
| P2 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| P3 |  |  |  |  | 3 |  | 3 |
| P4 |  | 12 | 2 | 2 | 12 |  | 28 |
| P5 |  |  | 14 | 2 | 3 |  | 19 |
| P6 |  |  | 5 | 2 | 11 |  | 18 |
| P7 |  |  |  |  |  | 6 | 6 |
| Total | 12 | 18 | 23 | 8 | 35 | 8 | 104 |

## The Workpackage that does too much

|  | WP1 | WP2 | WP3 | WP4 | WP5 | WP6 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| P1 | 10 | 4 |  |  | 4 |  | 18 |
| P2 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| P3 |  |  |  |  | 3 |  | 3 |
| P4 |  | 12 | 2 | 2 | 12 |  | 28 |
| P5 |  |  | 14 | 2 | 3 |  | 19 |
| P6 |  |  | 5 | 2 | 11 |  | 18 |
| P7 |  |  |  |  |  | 6 | 6 |
| Total | 12 | 18 | 23 | 8 | 35 | 8 | 104 |

## The partner who doesn't know what to do

|  | WP1 | WP2 | WP3 | WP4 | WP5 | WP6 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| P1 | 10 | 4 |  |  | 4 |  | 18 |
| P2 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| P3 |  |  |  |  | 3 |  | 3 |
| P4 |  | 12 | 2 | 2 | 12 |  | 28 |
| P5 |  |  | 14 | 2 | 3 |  | 19 |
| P6 |  |  | 5 | 2 | 11 |  | 18 |
| P7 |  |  |  |  |  | 6 | 6 |
| Total | 12 | 18 | 23 | 8 | 35 | 8 | 104 |

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## The token SME

|  | WP1 | WP2 | WP3 | WP4 | WP5 | WP6 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| P1 | 10 | 4 |  |  | 4 |  | 18 |
| P2 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| P3 |  |  |  |  | 3 |  | 3 |
| P4 |  | 12 | 2 | 2 | 12 |  | 28 |
| P5 |  |  | 14 | 2 | 3 |  | 19 |
| P6 |  |  | 5 | 2 | 11 |  | 18 |
| P7 |  |  |  |  |  | 6 | 6 |
| Total | 12 | 18 | 23 | 8 | 35 | 8 | 104 |

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## ..and New Member State

|  | WP1 | WP2 | WP3 | WP4 | WP5 | WP6 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| P1 | 10 | 4 |  |  | 4 |  | 18 |
| P2 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| P3 |  |  |  |  | 3 |  | 3 |
| P4 |  | 12 | 2 | 2 | 12 |  | 28 |
| P5 |  |  | 14 | 2 | 3 |  | 19 |
| P6 |  |  | 5 | 2 | 11 |  | 18 |
| P7 |  |  |  |  |  | 6 | 6 |
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## The well-lead workpackages which will get results

|  | WP1 | WP2 | WP3 | WP4 | WP5 | WP6 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| P1 | 10 | 4 |  |  | 4 |  | 18 |
| P2 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| P3 |  |  |  |  | 3 |  | 3 |
| P4 |  | 12 | 2 | 2 | 12 |  | 28 |
| P5 |  |  | 14 | 2 | 3 |  | 19 |
| P6 |  |  | 5 | 2 | 11 |  | 18 |
| P7 |  |  |  |  |  | 6 | 6 |
| Total | 12 | 18 | 23 | 8 | 35 | 8 | 104 |

## Getting help with your proposal

The Commission supports:

- A supporting website of advice, information and documentation:
http://ec.europa.eu/ict psp
- Information days and briefings in Brussels and elsewhere
- Partner search facilities:
http://www.ideal-ist.net/



## Getting help with your proposal

- An ICT PSP Helpdesk for proposers' questions


## infso-ict-psp@ec.europa.eu

- An EPSS helpdesk tel: +32 22333760
email support@epss-fp7.org
- A pre-proposal check service
- A list of contact persons for the objectives in each call



## Getting help with your proposal

- And a network of National Contact Points in Europe and beyond: http://ec.europa.eu/information society/activities/ ict psp/contacts/index en.htm


## ICT PSP Call 5



