

#### Info Session on the Horizon Results Booster

# The Rules of the game

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#### The Initiative

The Horizon Results Booster is an

European Commission initiative

which aims to maximise the impact of research projects

funded by FP7, Horizon 2020 and Horizon Europe.

If you need some guidance on how best to disseminate and exploit your research results, then this programme is for you!



## **General eligibility**

# All EU-funded projects are eligible

- Ongoing or completed
- Directly funded by FP7, H2020, HE
- Indirectly funded by FP7, H2020, HE (e.g. by KICs, art. 185, etc.)



#### The Services

Three main services are provided free-of-charge to eligible beneficiaries:

- Service 1 Portfolio Dissemination and Exploitation Strategy develop a portfolio of results and design an effective dissemination and exploitation strategy.
- <u>Service 2 Business Plan Development</u> develop an effective business plan and find out how to secure additional funding for implementation of the plan.
- Service 3 Go to Market get your research ready for commercialisation!



### Service eligibility and requirements

# Service 1 – Portfolio Dissemination and Exploitation Strategy (PDES)

Module A:
Identification and
creation of the
portfolio of R&I
project results

Application is open to both individual projects and project groups (PGs).

Module B:
Portfolio
Dissemination
Plan (design and execution)

Application is open **only** to **PGs**. PGs that applied also to PDES-A can be enlarged before starting PDES-B. A portfolio of results has to be provided at the application stage.

#### Service 1 – Portfolio Dissemination and Exploitation Strategy (PDES

**Module C**: Assisting projects to improve their existing exploitation strategy

Application is open only to single projects.
Upload of exploitation plan is optional.
Focus is on 3 Key Exploitable Results (KERs).

#### Service 2 - Business Plan Development (BPD)

Application is open only to single projects.

Focus is only on 1 KER.

An Exploitation Plan should be available/Draft Business Plan.

#### Service 3 - Go-To-Market Support (G2M)

6 different support typologies are available.

Some of them are only for individual projects.

Not all support typologies can be selected (max # of EWDs per project). A (draft) Business Plan should be available. Focus is only on 1 KER.

Dissemination services and exploitation services <u>can be run in parallel</u> and have <u>different</u> <u>experts' teams</u> delivering them.

S

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flow



## Why should you benefit from HRB services? 1/2

Generation of an impact (on society and/or market) strictly depends on Dissemination and Exploitation strategy and implementation.

Wrong basics, generate wrong strategies! => when projects go "out of the lab" the "environment" could be different from what they planned/expected.

Experiences from the delivery:

- Wrong identification of Key Exploitable Results
- Confusion between customers-end users-partners
- Use model is not identified
- Etc.



## Why should you benefit from HRB services? 2/2

Many projects (not only those funded by FP7, H2020 and HE) have several commonalities in terms of:

- Contents
- Target stakeholders/groups of interest

#### For Project Groups:

- Joining forces through common dissemination activities may increase interest of relevant audiences and save resources (money) for implementing activities.
- Joint dissemination activities may also have a better impact on policy makers.

Do not forget! HRB also provides support in the creation of a PG!



#### When requesting HRB services?

HRB services can be requested at any given moment by eligible projects. The sooner the better!

During the application you will be asked to specify the **indicative quarter when you prefer the services starting to be delivered** (could be up to 1 year after the submission of the application).

It is preferable to start the HRB service delivery once there is a **clear idea of the results of the project**. We suggest for example PDES-A and PDES-C (entry point services) to be started around M6.





# **Application Process**

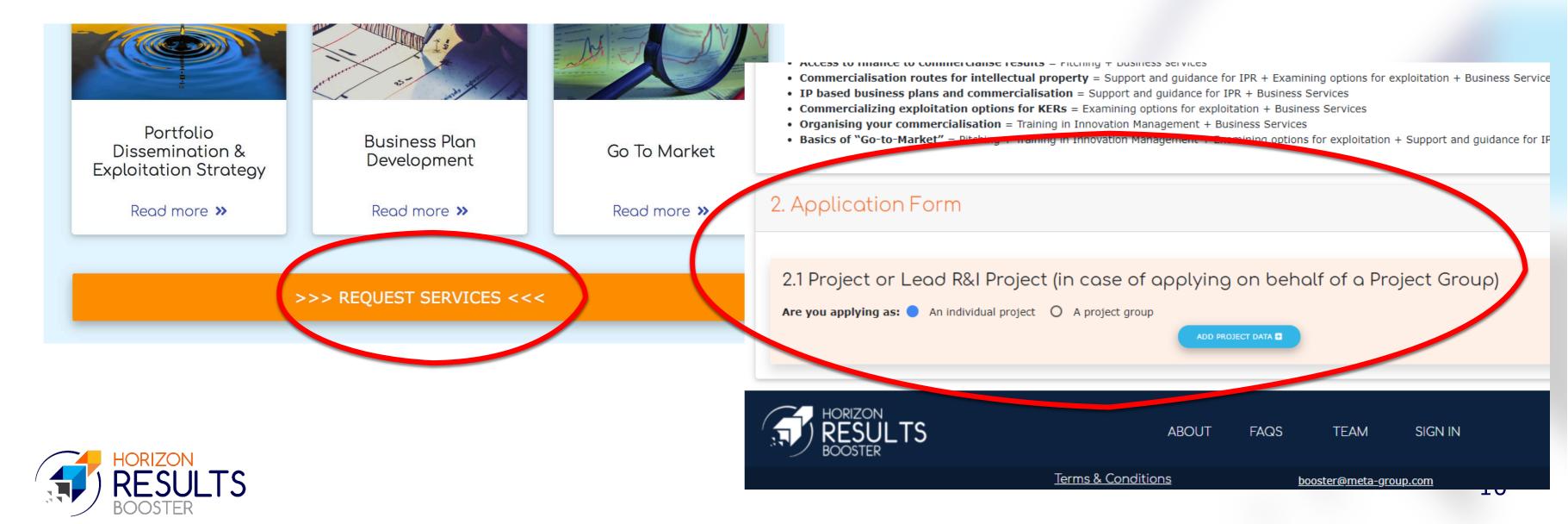




#### How can you apply? (1/2)

- >Application is **public and open** to anyone eligible
- >Request for services: click on the "request for services" button on the website
- >Fill out the application form (direct access through:

https://www.horizonresultsbooster.eu/HRBApplications/ApplicationForm)



## How can you apply? (2/2)

- > Beneficiaries have to register first to the HRB platform to submit an application.
- >At the registration they need:
  - project ID (GA number)
  - o name and e-mail of the applicant
  - o name and e-mail of the project coordinator
  - o name and e-mail of the PO
- >They can save draft applications and continue whenever they want before submitting.
- >During the application, specific questions are made and documents have to be uploaded, based on the service requested
- >Alerts keep applicants informed about their "readiness" for the requested service



### What happens after the submission?

- Eligibility of applications (minimum requirements, application to the same service, projects too far in the past, etc.) is verified by the HRB EC Team it could take around 3-5 days
- Experts are proposed by the Contractor and accepted/rejected by the HRB EC Team according to background, expertise, etc. in their CV it take around 3-5 days
- The expert contacts beneficiaries within 10 days from their appointment to organise a "preliminary call" to define the **Service Delivery Plan.**
- If experts realise the projects are not "ready" for the service, they propose another service.
- Feedback questionnaires are proposed at the end of the service to verify effectiveness.
- Outputs, deliverables and final reports of the services are saved in the platform.
- Automatic e-mail alert (to POs too) when the final report is uploaded onto the HRB platform.



# So far...



7<mark>1</mark>5

**Projects** 

748

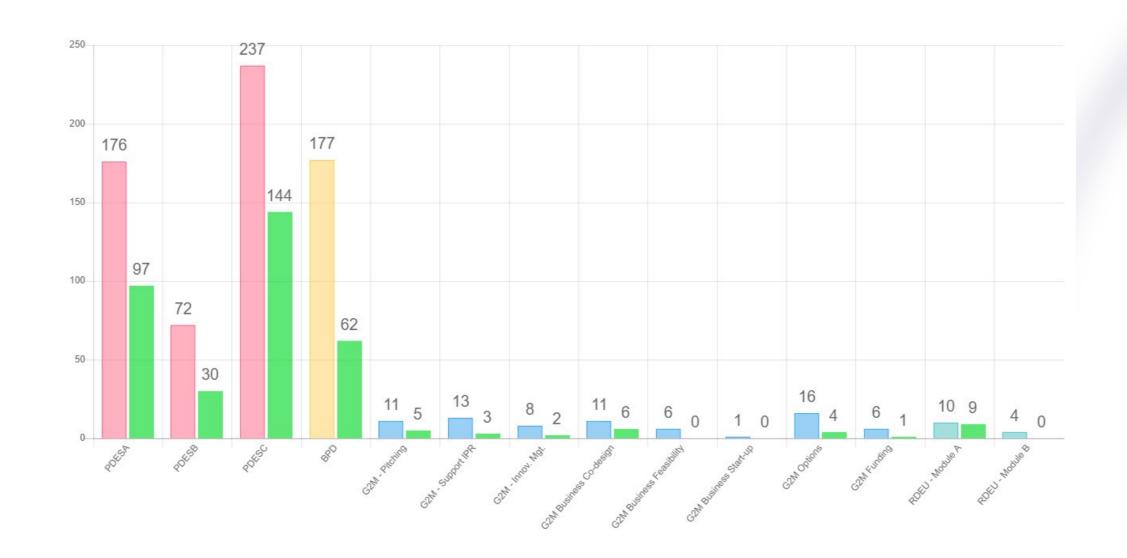
**Assignments** 

2,037

**5,556** 

Beneficiaries

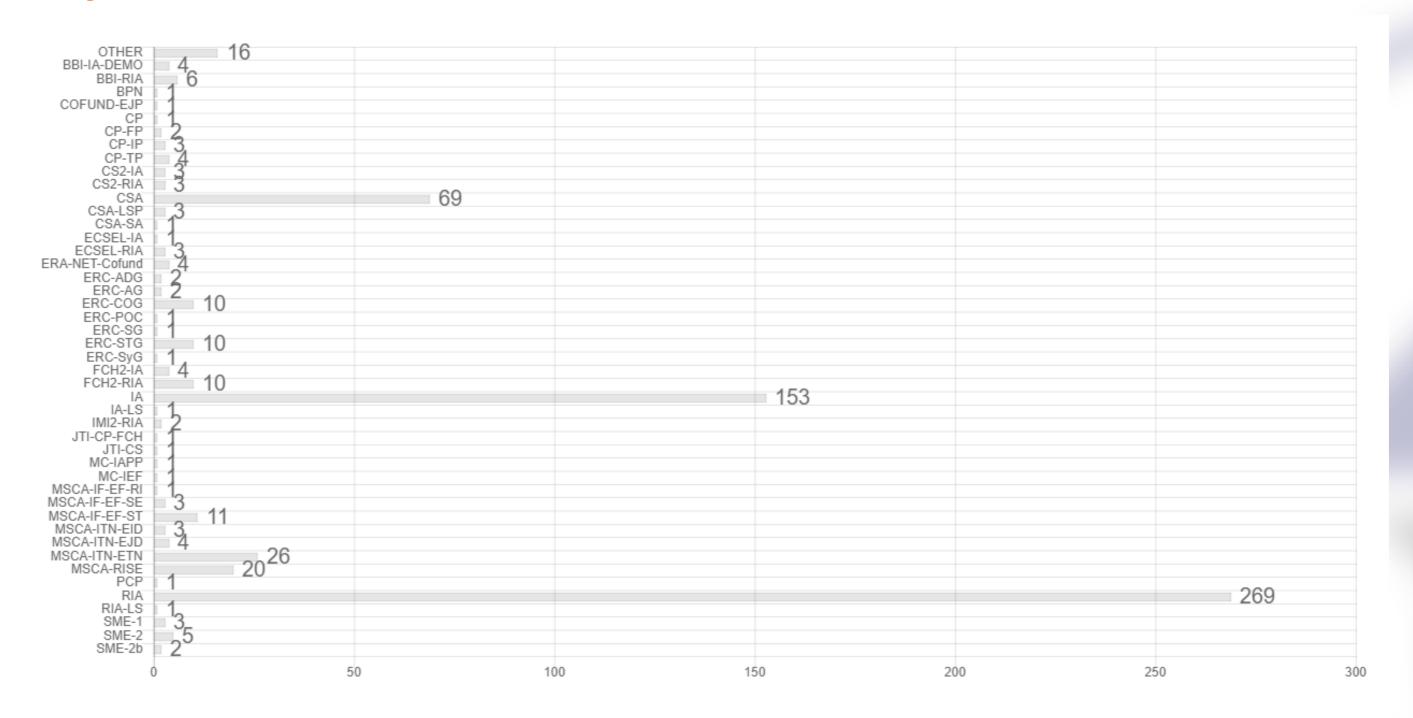
Organisations







## Not only RIAs...





#### Thank You for Your attention!



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