

HOW TO ENGAGE SMES TO LITHUANIAN DIGITAL INNOVATION HUB ON ROBOTICS?

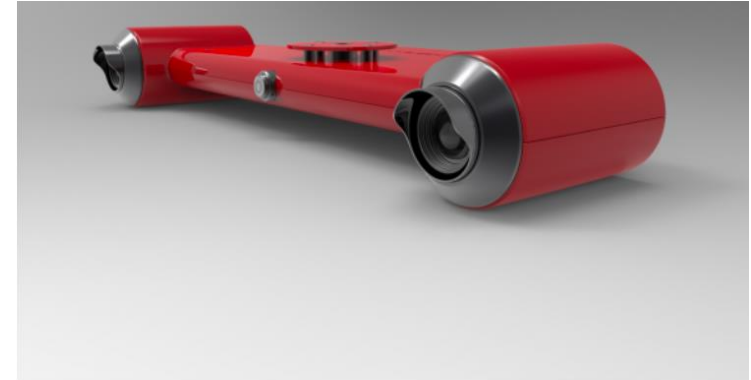
Sander van der Molen



SOME EXAMPLE ACTIVITIES

- High Visible **Demonstration events**
- Organisation of **Joint Company Visits & Technological Audits**
- Identification of **funding opportunities** for manufacturing SMEs
- Creating **network** of Technology Solution Providers that can share their manufacturing SMEs clients
- Active contributing to national platforms for industry 4.0

DEMONSTRATION EVENTS



LITHUANIAN ROBOTICS FIRM RAISES 500,000 EUR



Invest Lithuania

Technology, Manufacturing, Investment climate

New Lithuania-built robot aiming to replace 1.5 million machines globally

Jun 29, 2016

A 3D rendering of a green and red robot arm in a factory setting. The robot arm is positioned over a work area, and the background shows a large industrial space with windows and other equipment.

ORGANISATION OF JOINT COMPANY VISITS & TECHNOLOGICAL AUDITS



**WESTERN
SHIPYARD**
BLRT GRUPP



Kauno Grūdai



**DANISH
TECHNOLOGICAL
INSTITUTE**

1-day Productivity Check

Manufacturing Intelligence

IDENTIFICATION OF FUNDING OPPORTUNITIES



2014-2020 European Union Fund for Investment in Lithuania



[European Commission](#) > [Strategy](#) > [Digital Single Market](#) > [News](#) >

Digital Single Market

CALL FOR PROPOSALS | 1 December 2017 to 31 January 2018

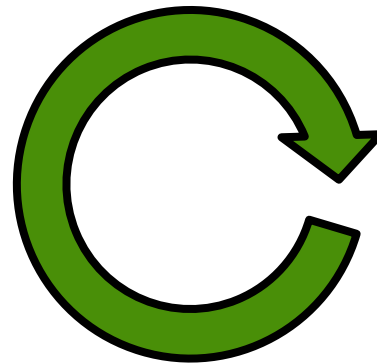
Pilot project: Digital Enablers in SMEs

CREATING NETWORK OF TECHNOLOGY SOLUTION PROVIDERS

The logo for ELINTA features four vertical black bars of varying heights on the left, followed by the word "ELINTA" in a bold, italicized, yellow sans-serif font with a registered trademark symbol.

The logo for PRECIZIKA METAL consists of the word "PRECIZIKA" in a blue, bold, sans-serif font, with the word "METAL" in a smaller, blue, spaced-out sans-serif font directly below it.

The logo for RUBEDO SISTEMOS features a stylized red hand icon on the left, followed by the word "RUBEDO" in a red, bold, sans-serif font, and the word "SISTEMOS" in a white, bold, sans-serif font inside a red rectangular box below it.



The logo for Robotex features the word "Robotex" in a blue, bold, sans-serif font, with a red and blue robot head icon integrated into the letter "o".

The logo for FACTO-BOTICS consists of the word "FACTO-BOTICS" in a black, bold, sans-serif font, with a small green dot above the letter "O".

CONTRIBUTE TO NATIONAL PLATFORMS ON INDUSTRY 4.0

- “Strike the iron while it’s hot. The ball is in your camp, **please actively get in touch with the stakeholders in your regions to develop your ecosystems**, and contact the other regions to learn from them and team up with them” - **Cécile Huet, Deputy Head of the European Commission Robotics Unit**

Innovation Summit Lithuania 2017



Joghnd Erlan Ostergaard
Blue Ocean Robotics
Denmark



Tadas Langaitis
Member of Parliament
Lithuania



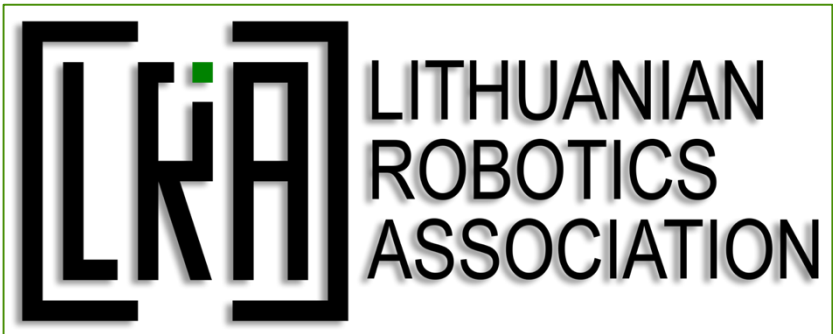
Joost Nijhof
Invest Odense
Denmark



Rudi Pantjar
Jožef Stefan Institute
Slovenia

NETWORKING AT INTERNATIONAL LEVEL TO CREATE ACCESS TO MORE SMES





EDGARAS LEICHTERIS
CEO OF LITHUANIAN ROBOTICS
ASSOCIATION
EDGARAS@LTROBOTICS.EU
+370 698 04499



Startup Division



SANDER VAN DER MOLEN
CHIEF INNOVATION WHISPERER
STARTUP DIVISION
SANDER@STARTUPDIVISION.EU
+370 698 04499