Saskia Van Uffelen CEO Ericsson BELUX Digital Champion België









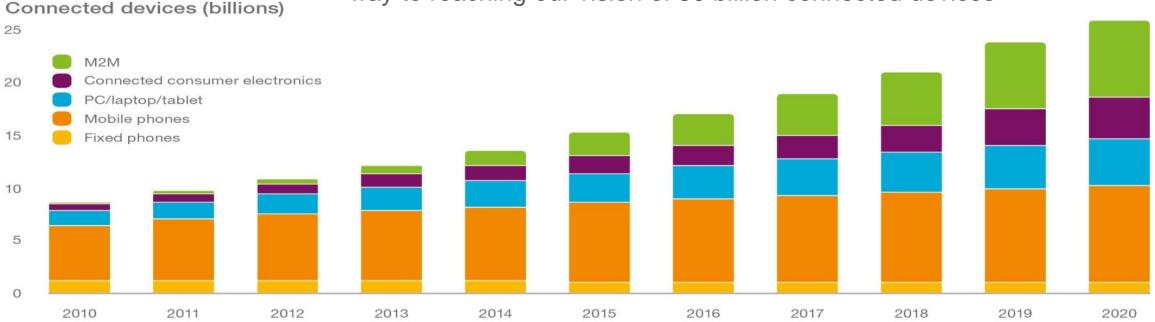




MOBILITY STATISTICS



- Growth in the number of connected devices is accelerating, driven by growing range of applications and business models, supported by falling modem costs
- > 13.5 billion connected devices in 2014
- > 26 billion connected devices by 2020, confirming we are well on the way to reaching our vision of 50 billion connected devices

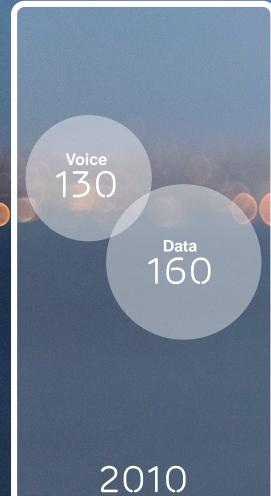


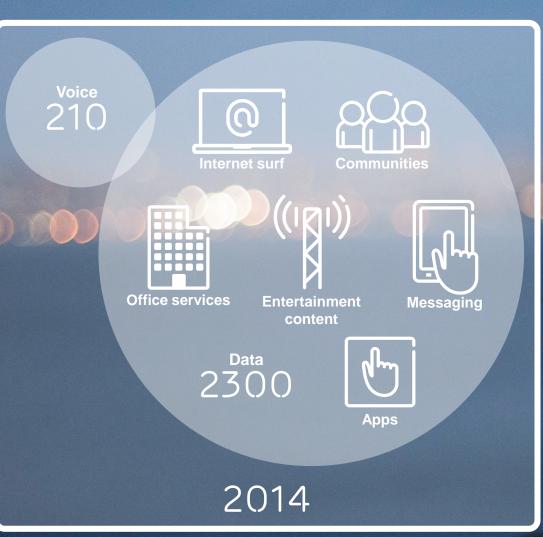
Examples of M2M: connected cars, machines and utility meters

Examples of consumer electronic (CE) devices networked TVs, digital media boxes, Blu-ray players, etc

Not included: passive sensors and RFID tags

MORE COMMUNICATION







MORE FUNCTION





2015: Smartphone \$299.00





POWER BASED INNOVATION







ICT BEYOND THE INFLECTION POINT



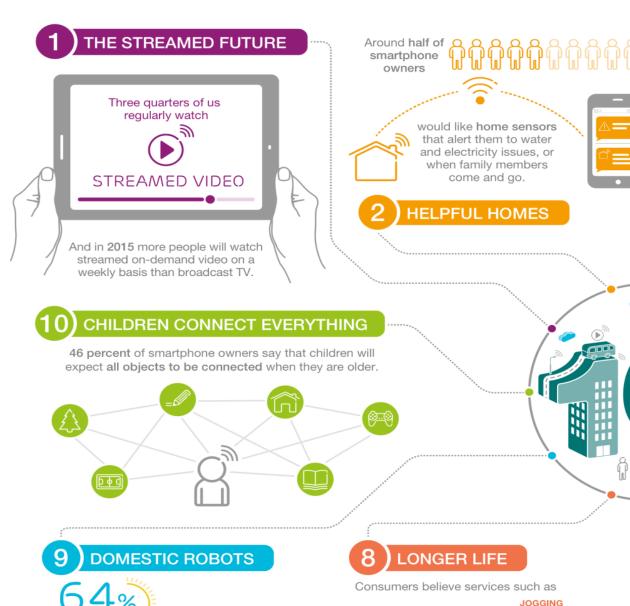
INSTALLATION

TRANSFORMATION









of consumers think

a range of domestic

robots that could help

with everyday chores

will be common in 2015-01 households by 2020.

PLATES THAT MEASURE FOOD

will help to prolong our lives by up to two years per application. 56% would like communication to be

MY INFORMATION



would like communication to be EПСЯ\'PT3D

MIND SHARING

of smartphone owners would

like to use a wearable device to communicate with others

directly through thoughts.

More than two thirds believe this

will be mainstream by 2020.



of smartphone owners believe that

ENERGY USE COMPARISON APPS

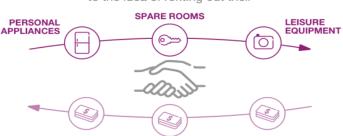
WATER QUALITY CHECKERS

will be mainstream by 2020.

4 SMART CITIZENS

5 THE SHARING ECONOMY

Half of all smartphone owners are open to the idea of renting out their



as it is convenient and saves money.

THE DIGITAL PURSE

48 percent of smartphone owners would prefer to use their phone to pay for goods and services.





believe that the smartphone will replace their entire purse by 2020.



disrusta

ICT-LED TRANSFORMATION



OUTSIDE

IMPROVED OFFERING TO CURRENT MARKET

EVOLUTION

BETTER PERFORMANCE OF CURRENT OFFERING

PROFOUNDLY NEW
OFFERING CREATING NEW
MARKETS

DISRUPTION

SYNERGY OFFERING ACROSS INDUSTRIES

INSIDE

INDUSTRIES IN TRANSFORMATION





FROM TRANSPORTATION TO MOBILITY







"I always get a suggestion for a train where I can be sure to get a seat "





"I always share my car travel with others"





"I prefer taxis with drivers recommended by my community"

FROM RETAIL TO EXCHANGE











yerdle

ree Stuff from People Like You Free kitchenware, electronics, camping gear and more - straight to your inbox. Get Started "In my neighborhood we share lots of stuff

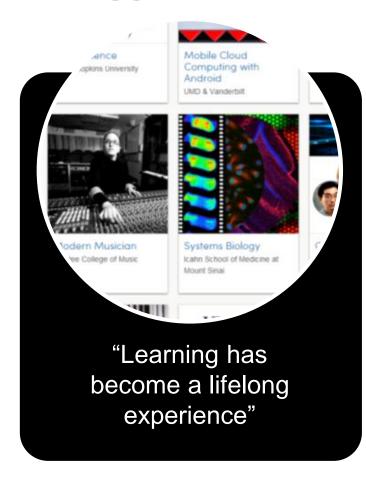
that's good to have

but seldom used"

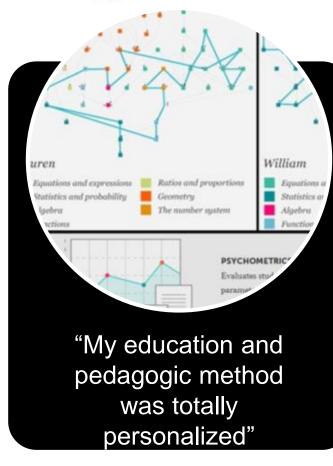
FROM EDUCATION TO LEARNING



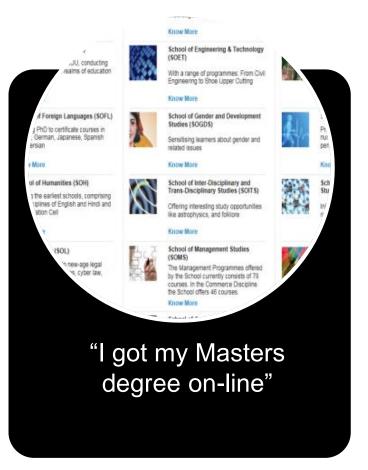
coursera



⇒ KNEWTON



UNIVERSITIES





NEW PRACTICES NEEDED





- 1. Digitalize business resources
- 2. Make sense from data
- 3. Establish networked practices
- 4. Encourage user co-creation
- 5. Develop new platforms
- 6. Innovate in the service business

IN 2030...



Millions of people have a life expectancy of 150 years or more

Food is grown in skyscrapers

3D printing and drone delivery provides close to real time supply

New buildings generate more energy than they consume



Learning a second language is no longer necessary

You don't need to drive your car unless you want to

Actors are out of work, replaced by animated artists

Cash is all digital and virtual currencies capture a large share of GDP



HRCKED!







Ethics

Ethics in business moral principles moral principles rules and regulation of right conduct recording that guide to alues that guide to the second sec

