





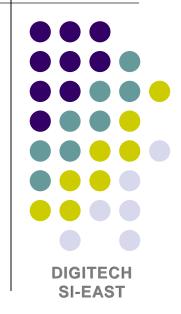


Digital Innovation Hubs 2nd Working Group Meeting 21 February 2018

DIGITECH SI-EAST

Digital Innovation Hub Eastern Cohesion Region of Slovenia

Project Office Services Consulting SMEs on Funding Opportunities



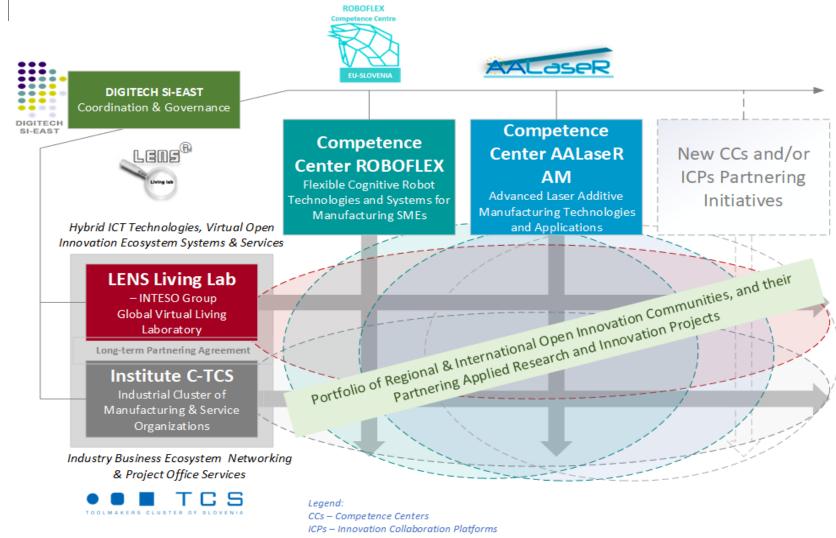


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TCS – Toolmakers Cluster of Slovenia





DIGITECH SI-EAST Conceptual Framework





Combination of Funding Sources Synergies & Complementaries

European **EUREKA Funds** COSME Competitiveness of Enterprises and SMEs eurostars* InnovFin Interregional Interreg Interreg Interreg Funds Europe Danube Transnational Programme **M**editerranean National Funds SPIRIT I FEEL REPUBLIKA SLOVENIJA SLOVENIA (Slovenia) REPUBLIKA SLOVENIJA SLOVENIJA SLOVENSKI PODJETNIŠKI SKLAD MINISTRSTVO ZA IZOBRAŽEVANIE. MINISTRSTVO ZA GOSPODARSKI ZNANOST IN ŠPORT RAZVOJ IN TEHNOLOGIJO 'S)) Banka



Strategic approach to SMEs

Funding Sources SME Strategy	EU Funding							Interregional	National Funding (SI)				
	H2020					EUREKA/	COSME/	Funding	MIZŠ	MGRT	SPIRIT	SPS	SID
	NMBP	ICT	FoF	14MS	SME Instr.	EUROSTARS	InnovFin						
Programme A	3 8					\$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \			ž.	345	3		15
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-RR Project C2		¥			Х				i i		Х		
-INV Project C3			8										Х



Success story – EUROSTARS – SeSCo Project

- Programme: EUROSTARS 2017
- Project: SeSCo Semantic Service Cockpit for a predictive maintenance of metal shaping and machining production
- Project partners: KLS Ltd., Slovenia; Pumacy AG, Germany
- Project office services:
- Following EU policies, programmes and calls
- Search for appropriate programmes and calls funding opportunities
- Participation at EFFRA FOF Conference
- Search for appropriate partners
- Establising link with selected partner
- Adaptation of KLS project idea to the demands of the call
- Consulting regarding coordination with German project partner
- Consulting Preparation of the proposal to EUROSTARS call on the EU level
- Consulting Preparation of the proposal to EUROSTARS call on the Slovenian level
- Support to KLS in the implementation of the project



Existing Business Model of TCS/DIGITECH SI-East

ACTIVITIES	FUNDING SOURCES
 Information sharing Awareness raising Workshops on Funding Programmes and Calls Networking 	PRIVATE • Membership fees
 Collaborative R&D projects - TCS as Project Partner in Project Consortia 	EUROPEANH2020-FOF- I4MS
 Project Office Services - Involvement of TCS members in Project Consortia - Collaborative R&D Projects; Contracts with SMEs-Succes based payment as agreed % of gained funds 	EUROPEANH2020-FOFH2020-SPIRE



Vision - Future Business Model of DIGITECH SI-East

A	CTIVITIES	FUNDING SOURCES
•	Information sharing Workshops on funding programmes and calls Networking and lobbying Basic consulting - technical and business issues	PRIVATE • Membership fees
•	Development and operational standards of innovation ecosystem Awareness raising Basic digital ecosystem services Networking of industrial research and innovation communities Brokerage/Matchmaking events Knowledge and experience exchange events Qualification and certification of experts	EUROPEAN INTERREGIONAL NATIONAL (SI)
•	Project Office Services - Involvement of TCS members and partners in Project Consortia - Collaborative R&D Projects; Contracts with SMEs-Succes based payment as agreed % of gained funds	NATIONAL (SI) • MIZŠ • MGRT • SPIRIT
•	Project Office Services - Involvement of TCS members and partnersin Project Consortia - Collaborative R&D Projects; Contracts with SMEs-Succes based payment as agreed % of gained funds	EUROPEANH2020-FOF, SPIREEUREKA/EUROSTARS
•	Technical Services - Testing, Experimentation, Validation, Technology transfer Business Services - Consulting - Strategic management, Project Management, Business models, Business plans, Access to funding Training, Mentoring and Coaching - Specialized workshops on technical, management and business issues	PRIVATE • Payments for services • Workshop fees



Contacts & Address

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