

The **trade balance** is the difference between the value of the goods that a country (or another geographic or economic area such as the [European Union \(EU\)](#) or the [euro area](#) ) exports and the value of the goods that it imports.

If [exports](#) exceed [imports](#) then the country has a **trade surplus** and the trade balance is said to be positive. If imports exceed exports, the country or area has a **trade deficit** and its trade balance is said to be negative. However, the words 'positive' and 'negative' have only a numerical meaning and do not necessarily reflect whether the economy of a country or area is performing well or not. A trade deficit may for instance reflect an increase in domestic demand for goods destined for consumption and/or production. The total trade balance, including all goods exported and imported, is one of the major components of the [balance of payments](#) . A big surplus or deficit for a single product or product category can show a particular national competitive advantage or disadvantage in the world market for goods.

## Related concepts

- [Export](#)
- [Import](#)

## Statistical data

- [International trade in goods](#)