

# **EXTERNAL TRADE**

THEME 6 - 1/2004

# Contents

An important sector for the MPC ......1

EU exports: an uneven trend ... 2

Turkey, Morocco, and Israel – France, Germany and the Netherlands: the main actors .. 2

Trade by product group: fruit and vegetables in exchange for cereals and milk products ...... 4

European imports from the MPC ......4

MPC competitors on the European market......6

European exports to the MPC ......

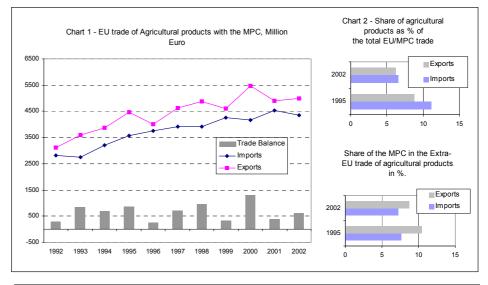


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# Euro-Mediterranean trade in agricultural products

# Stephane QUEFELEC

Agricultural products accounted for approximately 6% of total trade between the EU and the Mediterranean Partner Countries (MPC) in 2002. This equates to 8% of extra-EU trade in agricultural products. The EU principally buys fruit and vegetables from the MPC and supplies them mainly with cereals and milk products. The EU and the MPC are major partners for these products. For example, in 2002, the MPC absorbed over 40% of extra-EU cereal exports. They also supplied almost a third of the vegetables imported by the EU (extra) and over 15% of fruit, fruit preparations, trees and flowers, and milling industry products. The countries most involved in Euro-Mediterranean trade in agricultural products are Turkey, Morocco and Israel, and France, Germany and the Netherlands.



# An important sector for the MPC<sup>1</sup>

Agriculture plays a crucial role for the Mediterranean countries and EU-15 is one of the MPCs' main partners for trade in products from this sector (see box on next page).

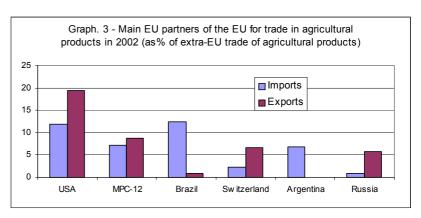
Total trade (imports+exports) in agricultural products<sup>2</sup> between EU-15 and MPC-12-12 amounted to over EUR 10 billion in 2002, which was almost 8% of extra-EU trade in agricultural products or 2% of total EU trade (i.e. Intra+Extra EU).

Between 1995 and 2002, European agricultural imports from the MPC multiplied by 1.3 and exports to the MPC by 1.4. This growth is markedly lower than overall growth in Euro-Mediterranean trade (x 1.8), which means that the share of agricultural products in Euro-Mediterranean trade has decreased since 1995 (from 10 to 6%).

<sup>&</sup>lt;sup>1</sup> The twelve Mediterranean Partner Countries (MPC-12) that are signatories to the Barcelona Convention are: Algeria (DZ), Cyprus (CY), Egypt (EG), Jordan (JO), Israel (IL), Lebanon (LB), Malta (MT), Morocco (MA), Syria (SY), the Gaza Strip and the West Bank (PS), Tunisia (TN) and Turkey (TR).

 $<sup>^2</sup>$  The agricultural products referred to here are included in Chapters 01, 02 and 04 to 24 of the Combined Nomenclature.

Furthermore, Euro-Mediterranean trade in agricultural products has not progressed quite as fast as extra-EU agricultural trade. Thus, the MPC share in European agricultural trade (imports+exports) has fallen from 9 to 8%. The MPC-12 group as a whole is the E U's second most important partner for trade in agricultural products, after the USA and ahead of Brazil, Switzerland, Argentina and Russia.



## EU exports: an uneven trend

Developments in trade in agricultural products have been highly irregular and still very dependent on weather conditions. While EU imports from the MPC have increased fairly smoothly, the trend in exports from the EU to the MPC has been uneven. In 1996, 1999, 2001 and 2002, exports were in each case lower than in the previous year; the EU-15 trade balance was also decidedly lower than in each previous year, but nevertheless remained positive. Moreover, agricultural structure in the MPCs is often described as dualist, with traditional subsistence cereal crops alongside export-oriented agriculture (Femise Report 2001. See also the Femise Report on the impact of agricultural liberalisation on the Euro-Mediterranean partnership, November 2003). Traditional agriculture is often more dependent on the weather than export-oriented agriculture, which more often uses irrigation systems. tithe trend in European exports to the MPC therefore in part reflects the vulnerability of the Mediterranean countries' agriculture to climatic conditions. 1995, 1997 or 2000 are some of the worst drought years known and are also the years in which EU-15 supplied the most agricultural products to the MPC.

#### Turkey, Morocco, and Israel - France, Germany and the Netherlands: the main actors

The biggest MPC suppliers of agricultural products to the EU are Turkey, Morocco, Israel and to a lesser extent Egypt and Tunisia. These five countries supplied virtually all EU imports (94%) from the MPC in 2002 (40% from Turkey). Algeria is by far the EU's top customer: it alone absorbed almost a quarter of EU agricultural exports to the MPC in 2002. The importance of Morocco, Israel, Lebanon, Cyprus and Algeria as trading partners in agricultural products is also reflected in the fact that they account for over 15% of both total exports to and imports from the EU. Turkey, Morocco and Israel share the distinction of recording a trade surplus with the EU in 2002. On the EU side, France, Germany and the Netherlands are the MPCs' main partners, followed by the United Kingdom and Italy. Of these countries, only France and the Netherlands have a trade surplus with the MPC.

Table 1 - EU trade with MPCs in agricultural products, by MPC

			EUR m	illions			% ch	ange			PC of to			ucts as % each MP		
	19	95	20	002	Bala	nce	Imp.	Ехр.	19	95	20	02	19	95	200	02
	Imp.	Ехр.	Imp.	Ехр.	1995	2002	95/02	95/02	Imp.	Ехр.	Imp.	Exp.	Imp.	Exp.	Imp.	Ехр.
Intra-EU	109,452	112,792	152,676	158,976	3,340	6,301	39	41								
Extra-EU	46,965	42,699	60,424	57,448	-4,265	-2,976	29	35								
MPC-12	3,576	4,456	4,355	4,982	880	627	22	12	100	100	100	100	11	9	7	6
Turkey	1,540	639	1,940	530	-902	-1,410	26	-17	43	14	45	11	17	5	9	2
Morocco	666	497	958	492	-169	-466	44	-1	19	11	22	10	17	11	15	6
Israel	592	441	806	598	-151	-208	36	36	17	10	19	12	13	5	9	4
Egypt	208	579	242	545	371	304	16	-6	6	13	6	11	9	12	7	9
Tunisia	314	327	145	279	13	135	-54	-14	9	7	3	6	9	8	2	4
Cyprus	159	183	125	266	24	140	-21	45	4	4	3	5	22	9	18	9
Algeria	22	926	24	1,206	904	1,182	7	30	1	21	1	24	0	20	0	15
Syria	42	191	63	205	149	143	49	8	1	4	1	4	2	14	2	10
Lebanon	17	350	29	483	332	454	65	38	0	8	1	10	16	14	15	16
Malta	5	151	13	211	146	199	156	40	0	3	0	4	0	7	1	8
Jordan	10	171	6	158	161	152	-43	-7	0	4	0	3	8	16	2	8
Gaza and Jericho	0	1	5	8	1	3	1,660	671	0	0	0	0	86	21	67	24

<sup>\*</sup> For example, Morocco was the source of 22% of EU imports of agricultural products from all 12 MPCs in 2002.



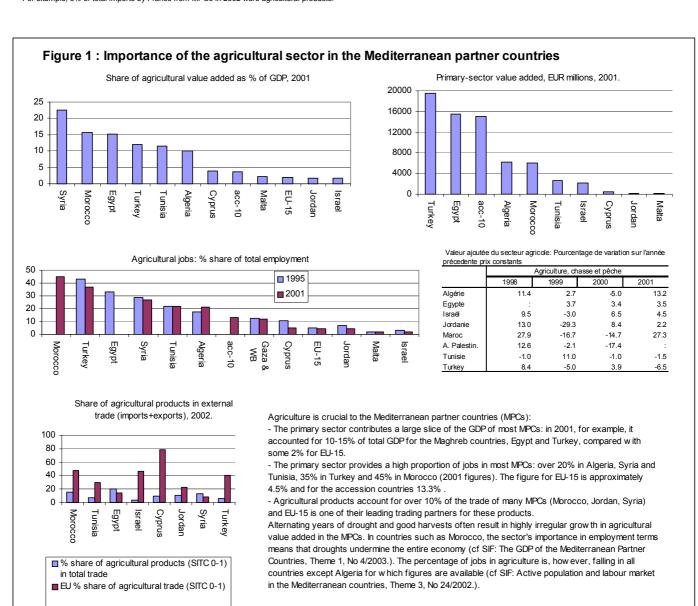
<sup>\*\*</sup>For example, 15% of EU imports from Morocco in 2002 were agricultural products.

Table 2 - EU trade with MPCs in agricultural products, by Member State

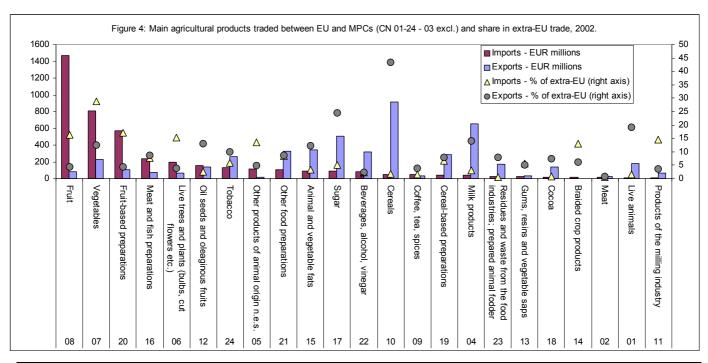
			EUR m	illions			% ch		% share EU-15/M					d. as % o each Me		
	199	95	200	02	Bala	nce	Imp.	Ехр.	19	95	20	02	19	95	20	02
	Imp.	Exp.	Imp.	Exp.	1995	2002	95/02	95/02	Imp.	Exp.	Imp.	Exp.	Imp.	Exp.	lmp.	Exp.
EU15:	3,576	4,456	4,355	4,982	880	627	22	12	100	100	100	100	11	9	7	6
France	738	1,263	962	1,554	524	592	30	23	21	28	22	31	10	12	8	9
Germany	825	532	823	625	-293	-198	0	17	23	12	19	13	11	5	7	4
Netherlands	366	517	548	605	151	58	50	17	10	12	13	12	16	20	12	13
United Kingdom	467	331	536	424	-135	-113	15	28	13	7	12	9	15	7	7	6
Italy	505	371	508	385	-135	-123	0	4	14	8	12	8	10	4	4	3
Belgium	:	:	269	345	:	76	:	:	:	:	6	7	:	:	5	5
Spain	253	432	256	460	179	203	1	6	7	10	6	9	11	14	4	8
Austria	79	21	191	36	-58	-155	141	72	2	0	4	1	18	3	19	3
Greece	56	93	108	189	37	80	92	103	2	2	2	4	8	10	9	13
Sweden	60	9	60	40	-50	-20	0	332	2	0	1	1	24	1	11	3
Denmark	34	139	47	131	105	84	40	-6	1	3	1	3	16	24	9	15
Ireland	19	239	18	126	220	108	-4	-47	1	5	0	3	14	51	6	13
Finland	25	20	16	23	-6	7	-36	19	1	0	0	0	31	4	7	2
Portugal	28	38	11	39	9	27	-60	3	1	1	0	1	7	11	2	9
Luxembourg	:	:	1	0	:	-1	:	:	:	:	0	0	:	:	1	0

<sup>\*</sup> For example, France imported 22% of total EU-15 imports of agricultural products from MPCs in 2002.

<sup>\*\*</sup> For example, 8% of total imports by France from MPCs in 2002 were agricultural products.



Sources: Eurostat. World Bank. United Nations



Trade by product group: fruit and vegetables in exchange for cereals and milk products

Euro-Mediterranean trade in agricultural products consists largely of crop products. Almost two thirds of agricultural imports from the MPC are fruit, vegetables and fruit preparations. A fifth of EU exports are cereals.

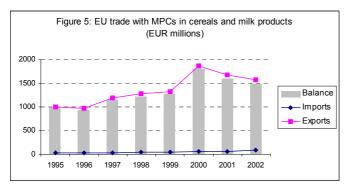
Most products of animal origin are European milk product exports (13%).

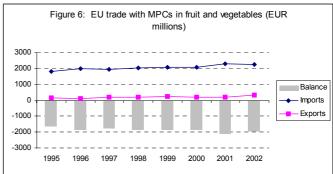
In 2002, the MPC accounted for only 8% of extra-EU trade in agricultural products. However, for certain products, they are a major EU client or supplier. In 2002, the MPC absorbed a fifth of (extra) EU exports of live animals, a quarter of sugar exports and over 40% of cereal exports. On the other hand, they supplied almost one third of the vegetables imported by the EU (extra) and over 15% of fruit, fruit preparations, trees and flowers and milling industry products.

#### **European imports from the MPC**

In absolute terms, the three agricultural products from the MPC most often imported by the EU are walnuts, citrus fruits (specifically mandarins and oranges) and prepared fruit. Walnuts come almost exclusively from Turkey, but far more MCPs supply citrus fruits: Morocco, Turkey, Israel and, to a lesser degree, Cyprus, Egypt and Tunisia.

Prepared fruits are part of the processed food, drinks and tobacco group (Chapters 16 to 24 of the Combined Nomenclature). For the most part these products come from the agri-food industry. The top agricultural products imported by the EU from the MPC include six products from this group, which come mainly from three countries: Turkey, Israel and Morocco.







If we compare EU imports from the MPC with extra-EU imports per product, it is apparent that the MPC are practically the EU's only suppliers of some of them: walnuts and seeds, dates, figs, tomatoes, potatoes and olive oil. Turkey supplies the lion's share of walnuts, seeds, nuts, dried grapes and figs. It also sells olive oil to the EU, but in smaller proportions than Tunisia. The latter country also accounts for approximately three fifths of the dates exported from the MPC to the EU. Morocco is the main supplier of tomatoes to the EU, far ahead of Turkey and Israel. Lastly, Morocco, Egypt, Cyprus and Israel together supplied 96% of the potatoes imported by the EU from the rest of the world in 2002.

EU imports of agricultural products from the MPC are relatively concentrated. The top 20 products imported by the EU represent over 70% of total imports of agricultural products (at breakdown level 4, which includes 265 products in total).

Table 3 - EU imports from MPC by main agricultural product, 2002

CN product code and description						EU	JR millio	ons									As % of extra-EU
	World	Intra-EU	Extra-EU	MPC-12	МТ	TR	MA	DZ	TN	EG	CY	LB	SY	IL	PS	JO	MPC-12
TOTAL	2499447	1510127	989320	66845	1120	22047	6295	14289	6045	3244	715	185	4056	8547	8	295	7
Total agricultural products (HS 01 24 excl 03)	213100	152676	60424	4355	13	1940	958	24	145	242	125	29	63	806	5	6	7
0802: Other nuts, fresh or dried	1910	643	1267	354	0	349	4	0	0	0	0	0	0	0	0	0	2
Dont: 080222:Nuts	442	105	336	322	0	322	0	0	0	0	0	0	0	0	0	0	96
0805: Citrus fruit, fresh or dried	3216	2221	995	340	0	93	128	0	10	12	35	0	0	62	0	0	34
of which: 080520:Mandarins	1176	875	301	134	0	43	62	0	0	0	18	0	0	12	0	0	45
080510:Oranges	1272	946	326	127	0	12	66	0	10	11	6	0	0	22	0	0	39
2008: Fruit, nuts and other edible parts of plants, otherwise prepared or preserved	2222	1370	852	242	0	213	16	0	0	0	1	1	0	11	0	0	28
200819: Nuts, ground-nuts and other seeds		227	195	174	0	173	0	0	0	0	0	1	0	0	0	0	89
0804: Dates, figs, pineapples, avocados, guavas, mangoes and mangosteens, fresh or dried	1277	467	809	213	0	67	1	14	51	0	0	0	0	80	0	0	26
080410:Dates	125	22	103	88	0	1	0	14	51	0	0	0	0	21	0	0	85
080420:Figs	104	32	72	67	0	66	0	0	0	0	0	0	0	0	0	0	93
0702:Tomatoes, fresh or chilled	2351	2135	216	210	0	19	170	0	2	1	0	0	0	17	0	0	97
0806: Grapes, fresh or dried	1789	930	859	204	0	173	4	0	0	17	2	0	0	9	0	0	24
080620: Dried grapes	79	250	329	146	0	146	0	0	0	0	0	0	0	0	0	0	44
1604: Prepared or preserved fish	3115	1460	1655	161	0	6	154	0	1	0	0	0	0	0	0	0	10
0709: Other vegetables, fresh or chilled	2827	2259	569	160	0	45	43	0	1	4	3	0	0	62	0	2	28
0701: Potatoes, fresh or chilled	1133	974	159	158	3	1	16	0	0	58	37	0	1	42	0	0	100
070190:Potatoes	925	767	158	157	3	1	16	0	0	58	37	0	1	42	0	0	100
2401: Unmanufactured tobacco; tobacco refuse	2732	649	2083	132	0	128	0	0	1	0	1	1	2	0	0	0	6
0603: Cut flowers and flower buds, fresh, dried,	3274	2600	675	128	0	11	4	0	0	1	0	0	0	109	4	0	19
060310: Fresh cut flowers and flower buds	2467	660	3127	127	0	11	4	0	0	1	0	0	0	108	4	0	4
2005: Other vegetables prepared or preserved otherwise than by vinegar or acetic acid, not frozen $$	2093	1585	508	104	0	41	55	0	1	2	0	1	0	4	0	0	20
2009: Fruit juices (including grape must) and vegetable juices	4203	2601	1601	102	0	34	7	0	0	1	4	0	0	56	0	0	6
0810: Fresh strawberries, raspberries, blackberries	1670	1179	491	100	0	5	62	0	0	9	0	0	0	23	1	0	20
2001: Vegetables, fruit, nuts and other edible parts of plants, prepared or preserved by vinegar or acetic acid	428	245	183	96	0	85	10	0	0	0	0	0	0	0	0	0	52
0504: Guts, bladders and stomachs of animals (other than fish), whole and pieces thereof $\ldots$	817	350	468	93	0	35	16	0	0	11	0	12	18	0	0	0	20
2106: Food preparations, n.e.s.	4124	3483	641	81	0	14	7	0	0	0	0	0	0	60	0	0	13
0708: Leguminous vegetables, shelled or unshelled, fresh or chilled	380	173	207	79	0	1	54	0	0	24	0	0	0	0	0	0	38
0809: Apricots, cherries, peaches (including nectarines), plums and sloes, fresh	1252	1006	246	77	0	72	3	0	0	0	0	0	0	2	0	0	3
1509: Olive oil and its fractions, whether or not refined	1718	1650	67	65	0	27	0	0	35	0	1	0	1	0	0	0	97
% share of first 20 products (CN 4: 265 products)	20	18	24	71	30	73	78	62	71	58	67	55	38	67	98	48	



#### MPC competitors on the European market

If we consider the eight products most often supplied to the EU at an even more detailed level of breakdown (level 6 of the Combined Nomenclature), who are the MPCs' main competitors on the European market?

The eight products concerned are, by order of magnitude, hazelnuts, tomatoes, walnuts and seeds, potatoes, dried grapes, mandarins, cut flowers and oranges. They appear in grey in the table on page 5. Table 4 shows the EU's eleven main suppliers of these products.

The MPC supply practically all extra-EU imports of hazelnuts, tomatoes, walnuts and potatoes. The other countries involved in the European market for these products are therefore EU Member States: Italy for hazelnuts; Spain and the Netherlands for tomatoes; Luxembourg and Germany for walnuts; France, the Netherlands and Germany for potatoes.

For the four other products, non-Member State suppliers to the EU are in the majority. For raisins, the main actors on the EU market, other than Turkey, are the USA and Greece.

Within the EU, Spain supplies a very high proportion of orange and mandarin imports. From outside the EU, the MPCs' main competitors are New Zealand (for mandarins only), South Africa and Argentina.

Lastly, as regards the internal EU market, the Netherlands, a traditional flower producer in Europe, is by far the top EU supplier of this product. Of non-European countries, Israel specialises in cut flower production and is in competition with Kenya, Colombia, Ecuador and Zimbabwe.

Tab. 4 - EU imports (EUR millions)

Code (NC 6):	080222:		070200:		200819:		070190:
					Nuts and		
Products	Hazelnuts		Tomatoes		other seeds		Potatoes
World	442	World	2351	World	423	World	925
Extra-EU	336	Intra-EU	2135	Intra-EU	227	Intra-EU	767
MPC-12	322	Spain	954	Extra-EU	195	France	229
Turkey	322	Netherlands	756	MPC-12	174	Extra-EU	158
Intra-EU	105	Extra-EU	216	Turkey	173	MPC-12	157
Italy	53	MPC-12	210	Luxembourg	62	Netherlands	135
Germany	12	Morocco	170	Germany	58	Germany	129
Netherlands	12	Italy	141	Italy	29	Belgium	80
Azerbaijan	9	Belgium	139	Netherlands	21	Spain	65
France	8	France	79	Spain	19	Italy	62
Spain	8	Germany	47	Belgium	12	Egypt	58
Belgium	6	Turkey	19	France	10	Israel	42
United Kingdom	5	Israel	17	USA	8	United Kingdom	37
Georgia	5	United Kingdom	8	United Kingdom	6	Cyprus	37
Austria	1	Portugal	4	China	4	Morocco	16
Austria		i ortugui		Offilia	·		
Code (NC 6):	080620:	rortugui	080520:	- Crima	060310:		080510:
Code (NC 6):	080620:	Tortugui	080520:	O'IIII'U			080510:
Code (NC 6): Products	080620:		080520:		Cut flowers		080510: Oranges
Code (NC 6): Products World	080620:  Dried grapes 329	World	080520: Mandarins 1176	World	Cut flowers 3127	World	080510: Oranges 1272
Code (NC 6):  Products  World  Extra-EU	080620:  Dried grapes 329 250	World Intra-EU	080520: Mandarins 1176 875	World Intra-EU	Cut flowers 3127 2467	World Intra-EU	080510: Oranges 1272 946
Code (NC 6):  Products  World  Extra-EU  MPC-12	080620:  Dried grapes 329 250 146	World Intra-EU Spain	080520: Mandarins 1176 875 765	World Intra-EU Netherlands	Cut flowers 3127 2467 2228	World Intra-EU Spain	080510:  Oranges 1272 946 718
Products World Extra-EU MPC-12 Turkey	080620:  Dried grapes 329 250 146 146	World Intra-EU Spain Extra-EU	080520:  Mandarins 1176 875 765 301	World Intra-EU Netherlands Extra-EU	Cut flowers 3127 2467 2228 660	World Intra-EU Spain Extra-EU	080510:  Oranges 1272 946 718 326
Code (NC 6):  Products  World  Extra-EU  MPC-12  Turkey  Intra-EU	080620:  Dried grapes 329 250 146 146 79	World Intra-EU Spain Extra-EU MPC-12	080520:  Mandarins 1176 875 765 301 134	World Intra-EU Netherlands Extra-EU Kenya	Cut flowers 3127 2467 2228 660 194	World Intra-EU Spain Extra-EU MPC-12	080510:  Oranges  1272  946  718  326  127
Code (NC 6):  Products  World  Extra-EU  MPC-12  Turkey  Intra-EU  USA	080620:  Dried grapes 329 250 146 146 79 59	World Intra-EU Spain Extra-EU MPC-12 New Zealand	080520:  Mandarins 1176 875 765 301 134 82	World Intra-EU Netherlands Extra-EU Kenya MPC-12	Cut flowers 3127 2467 2228 660 194 127	World Intra-EU Spain Extra-EU MPC-12 South Africa	080510:  Oranges  1272  946  718  326  127  119
Code (NC 6):  Products  World  Extra-EU  MPC-12  Turkey  Intra-EU  USA  Greece	080620:  Dried grapes 329 250 146 146 79 59 45	World Intra-EU Spain Extra-EU MPC-12 New Zealand Morocco	080520:  Mandarins  1176  875  765  301  134  82  62	World Intra-EU Netherlands Extra-EU Kenya MPC-12 Israel	Cut flowers 3127 2467 2228 660 194 127 108	World Intra-EU Spain Extra-EU MPC-12 South Africa Netherlands	080510:  Oranges  1272  946  718  326  127  119  70
Code (NC 6):  Products  World  Extra-EU  MPC-12  Turkey  Intra-EU  USA  Greece  South Africa	080620:  Dried grapes 329 250 146 146 79 59 45 16	World Intra-EU Spain Extra-EU MPC-12 New Zealand	080520:  Mandarins  1176  875  765  301  134  82  62  43	World Intra-EU Netherlands Extra-EU Kenya MPC-12	Cut flowers  3127 2467 2228 660 194 127 108 99	World Intra-EU Spain Extra-EU MPC-12 South Africa	080510:  Oranges  1272  946  718  326  127  119  70  66
Code (NC 6):  Products  World  Extra-EU  MPC-12  Turkey  Intra-EU  USA  Greece	080620:  Dried grapes 329 250 146 146 79 59 45	World Intra-EU Spain Extra-EU MPC-12 New Zealand Morocco	080520:  Mandarins  1176  875  765  301  134  82  62	World Intra-EU Netherlands Extra-EU Kenya MPC-12 Israel	Cut flowers 3127 2467 2228 660 194 127 108	World Intra-EU Spain Extra-EU MPC-12 South Africa Netherlands Morocco Italy	080510:  Oranges  1272  946  718  326  127  119  70
Code (NC 6):  Products  World  Extra-EU  MPC-12  Turkey  Intra-EU  USA  Greece  South Africa	080620:  Dried grapes 329 250 146 146 79 59 45 16	World Intra-EU Spain Extra-EU MPC-12 New Zealand Morocco Turkey	080520:  Mandarins  1176  875  765  301  134  82  62  43	World Intra-EU Netherlands Extra-EU Kenya MPC-12 Israel Colombia	Cut flowers  3127 2467 2228 660 194 127 108 99	World Intra-EU Spain Extra-EU MPC-12 South Africa Netherlands Morocco Italy Belgium	080510:  Oranges  1272  946  718  326  127  119  70  66
Products World Extra-EU MPC-12 Turkey Intra-EU USA Greece South Africa Netherlands	080620:  Dried grapes 329 250 146 146 79 59 45 16 10	World Intra-EU Spain Extra-EU MPC-12 New Zealand Morocco Turkey Netherlands South Africa Argentina	080520:  Mandarins  1176  875  765  301  134  82  62  43  37	World Intra-EU Netherlands Extra-EU Kenya MPC-12 Israel Colombia Spain	Cut flowers  3127 2467 2228 660 194 127 108 99 82	World Intra-EU Spain Extra-EU MPC-12 South Africa Netherlands Morocco Italy	080510:  Oranges  1272 946 718 326 127 119 70 66 39
Products World Extra-EU MPC-12 Turkey Intra-EU USA Greece South Africa Netherlands Iran	080620:  Dried grapes 329 250 146 146 79 59 45 16 10 10	World Intra-EU Spain Extra-EU MPC-12 New Zealand Morocco Turkey Netherlands South Africa	080520:  Mandarins  1176  875  765  301  134  82  62  43  37  36	World Intra-EU Netherlands Extra-EU Kenya MPC-12 Israel Colombia Spain Ecuador	Cut flowers  3127 2467 2228 660 194 127 108 99 82 74	World Intra-EU Spain Extra-EU MPC-12 South Africa Netherlands Morocco Italy Belgium	080510:  Oranges  1272 946 718 326 127 119 70 66 39 38
Code (NC 6):  Products  World  Extra-EU  MPC-12  Turkey  Intra-EU  USA  Greece  South Africa  Netherlands  Iran  Chile	080620:  Dried grapes 329 250 146 146 79 59 45 16 10 10 9	World Intra-EU Spain Extra-EU MPC-12 New Zealand Morocco Turkey Netherlands South Africa Argentina	080520:  Mandarins  1176  875  765  301  134  82  62  43  37  36  18	World Intra-EU Netherlands Extra-EU Kenya MPC-12 Israel Colombia Spain Ecuador Zimbabwe	Cut flowers  3127 2467 2228 660 194 127 108 99 82 74 65	World Intra-EU Spain Extra-EU MPC-12 South Africa Netherlands Morocco Italy Belgium Germany	080510:  Oranges  1272 946 718 326 127 119 70 66 39 38 24
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# **European exports to the MPC**

Exports from the EU to the MPC tend, like imports, to be concentrated on certain products. In 2002, the top 20 products exported by the EU represented 73% of total MPC imports of agricultural products (at breakdown level 4, which includes 265 products in total). Wheat is the first cereal exported, and is among the top three products supplied to the MPC, with the other being sugar and milk. The MPC account for 9% of extra-EU agricultural trade, but for certain products far more than for others. By way of example, in 2002 the MPC absorbed 63% of extra-EU wheat exports, 68% of seed potatoes and 77% of live animal exports (to Lebanon principally).

Table 5 - EU exports to MCP by main agricultural product, 2002

CN product code and description						Е	UR mil	lions									As % of extra-EU
	World	Intra-EU	Extra-EU	MPC-12	MT	TR	MA	DZ	Z	EG	CY	LB	SY	IL	PS	JO	MPC-12
TOTAL	2607991	1610810	997181	80173	2695	24343	7697	8088	7584	6343	2901	2977	2097	13456	33	1960	8
Total des Products agricoles (HS 01 24 excl 03)	216424	158976	57448	4982	211	530	492	1206	279	545	266	483	205	598	8	158	9
1001: Wheat and meslin	3595	2306	1289	814	0	41	144	334	72	220	0	0	0	3	0	1	63
1701: Cane or beet sugar	2828	1740	1087	443	6	1	2	136	11	23	8	28	107	106	1	13	41
0402: Milk and cream, concentrated or containing added sugar or other sweetening matter	3454	1781	1673	377	5	8	23	229	8	28	4	28	6	13	0	24	23
of which: 040221: unsweetened	1508	460	1049	277	0	5	1	196	3	10	0	23	5	10	0	23	26
2106: Food preparations, n.e.s	5496	3033	2462	197	10	35		18	3		16	21	6			9	
2208: Undenatured ethyl alcohol of an alcoholic strength by volume of < 80%; spirits, liqueurs and other spirituous beverages	9415	3864	5551	175	7	47	13	4	9	9	20	23	4	31	0	8	3
0701: Potatoes, fresh or chilled	1266	921	345	165	2	5	14	65	21	28	3	12	3	10	0	2	48
of which: 070110: Seed potatoes	439	210	229	156	1	5	13	64	18	27	3	11	3	8	0	2	68
2402: Cigars, cheroots, cigarillos and cigarettes of tobacco or of tobacco substitutes	7829	6230	1599	155		41	2	4	4	9	23	26				15	10
of which: 240220: Cigarettes	7253	5727	1526	151	2	40	2	4	4	9	21	25	18	11	0	15	10
1507: Soya-bean oil and its fractions	931	355	576	141	1	39	27	8	49	6	2	4	1	5	0	1	24
1901: Malt extract; food preparations of flour, groats, meal, starch or malt extract, not containing cocoa or containing <40% by weight of cocoa calculated on a totally defatted basis, n.e.s	3235	1770	1465	135	3	15	8	10	4	15	9	12	5	41	1	13	9
0406: Cheese and curd	9318	7436	1882	128	10	3	6	24	3	21	13	32	0	4	0	11	7
0102: Live bovine animals	1959	1797	162	126	0	0	0	0	0	0	0	126	0	0	0	0	77
2309: Preparations of a kind used in animal feeding	5249	3895	1353	119	9	27	11	15	6	11	10	4	1	15	0	9	g
0405: Butter, incl. dehydrated butter and ghee, and other fats and oils derived from milk	1889	1516	372	99	1	6	30	10	1	16	3	14	13	1	0	3	27
1806: Chocolate and other food preparations containing cocoa	5743	4393	1350	98	10	21	6	3	2	2	8	13	1	29	0	2	7
1514: Rape, colza or mustard oil and fractions thereof	1063	842	221	88	1	4	0	80	0	0	2	0	0	1	0	0	40
1209: Seeds, fruits and spores, for sowing	1425	948	477	88	1	26	15	7	3	8	1	3	10	10	0	4	18
1905: Bread, pastry, cakes, biscuits and other bakers' wares	6793	5368	1425	76	11	6	4	3	1	4	10	16	0	18	0	2	5
2401: Unmanufactured tobacco; tobacco refuse	1137	621	516	66	0	13	2	14	8	24	0	1	0	4	0	0	13
1003: Barley	1193	769	424	54	0	3	23	8	15	2	0	0	0	3	0	0	13
0602: Live plants incl. their roots, cuttings and slips; mushroom spawn	3349	2767	581	50	3	10	11	10	2	1	3	7	0	3	0	1	9
0713: Dried leguminous vegetables, shelled, whether or not skinned or split	429	218	211	42	0	1	9	8	0	19	0	1	0	3	0	1	20
% share of first 20 products (CN 4: 265 products)	36	33	44	73	39	66	72	82	80	86	50	77	86	60	36	76	

#### ESSENTIAL INFORMATION – METHODOLOGICAL NOTES

Country aggregates: EU: EU-15.

MPC-12: Algeria, Morocco, Tunisia, Egypt, Jordan, Lebanon, Syria, Israel, the West Bank and the Gaza strip, Cyprus, Malta and Turkey.

Maghreb: Algeria, Morocco, Tunisia.

Data sources: Customs. Eurostat COMEXT database. The second and third figures and the first table contain figures declared by the Mediterranean countries. The differences in the bilateral trade figures from different sources can in part be explained by the use of different methodologies and concepts.

System: special trade.

Classification: SITC Rev.3.

Statistical values: EU: CIF values for imports

and FOB values for exports.



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