

Psychology, processes and permissibility

→Towards a good and functioning TNC project

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The European Agricultural Fund
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Europe investing in rural areas

Psychology

In the field and LAGs – being afraid, opposition, jealousy

- “We have enough to do locally”
- “It’s so bureaucratic”
- “How do we find a partner”
- “We have so bad English”
- “We have to first finance our local projects”
- “Where is the added value”
- “You are travelling and having fun”
- “Can you give some good examples of TNC-projects?”
- “We only cooperate with our neighbours, it’s much easier”
- What if we don’t reach the result – force majeure, other partner...

Psychology 2

From Europe :

- “You **must** have TNC-projects”
- “**We can’t** give any templates of contracts between partners”
- “We can’t harmonise the rules”, **because...**

From National Authorities

- “You can only finance”...investments...
- “The more LAGs you have in the project, the better chance of being selected”
- “A TNC **must** fulfil all these criteria”...
- “We select once a year” ... you are not sure to be selected

Key Words: Understanding, informing, need, listening to the actors - simplifying

Processes

- **Idea:** how do I find the right partner?
- Exploratory project, network units, small preparative money, TNC-coordinators...
- **Finalising the plan and contract** – Finding and defining joint actions, division of tasks – Lead partner

Processes

→ **Issues in implementing :**

- “We need this and this for our authorities” ...
- “Our regulation doesn’t authorise that” ...
- Misunderstandings about interpretations
- Steering group, currencies, different ways of working...

→ **Difficult role of the coordinator:** information between partners, reporting, getting all necessary documents from all partners (responsibility?).

Permissibility

Said and heard

- “From every international event I’ve brought back something useful with potential added value for my community(ies).”
- “I got the best contacts and information outside the official program”
- “We started cooperation with a specific theme but found many other themes where cooperation could be done”
- “We did an exploratory project – and reached the results. We didn’t need to make a complicated TNC-project.”
- “I learnt a lot when I worked for one week in another LAG abroad”

Questions

- Do we have unnecessary regulations – Do we have enough harmonisation?
- How do we fight the psychological and political obstacles?
- What can we do to increase exchanges and simplify small scale activities?