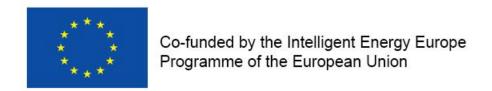
ENRD Thematic group on Green Economy

7th April 2016







TESLA at a glance

- TESLA European project funded by EU program "Intelligent Energy for Europe"
- AIM the reduction of energy consumption in industrial processes in:
 - WINERIES
 - OLIVE OIL MILLS
 - ANIMAL FEED FACTORIES
 - FRUIT AND VEGETABLES PROCESSING PLANTS
- A 3 years project (16-03-2013 to 15-03-2016)
- A multidisciplinary team, including cooperative businesses, academic research centres and experts in energy efficiency.
- Combination between cross cutting techniques successfully proven in other industries and the development of specific tools fitting the sectorial characteristics were used

Audits in cooperative businesses





✓ 110 audits on cooperative industrial sites

Cogeca members involved:

- ✓ Coop de France
- ✓ Legacoop (IT)
- ✓ Confagri (PT)
- ✓ Spanish Agrifood Cooperatives



A multi-actor project

- ✓ Three types of actors involved in TESLA:
 - 4 member organisations of COGECA: Coop de France, Legacoop (IT),
 Confagri (PT), Spanish Agrifood Cooperatives
 - The scientific members of the project: ENEA, Tecaliman, Italian Agency for Energy, Politechnical University of Madrid, Evora University and CIRCE Foundation
 - **30 European companies in technologies:** ABB, Schneider Electric, Siemens, Philips, ...
- ✓ The external Key Actors enable to provide the necessary and adapted technology and the technical point of views useful to implement specific measures



The way we did it

- ✓ Training sessions: 37 professionals of agro-food sector were trained in auditing skills
- ✓ 4 Handbooks on energy efficiency have been edited. Handbooks addressed to the four sub-sectors of the project and in the five languages.
- ✓ **Guides providing recommendations on Best Available Techniques** (BAT) for Energy Efficiency to be implemented regarding the facilities or the agro-food processes.
- ✓ The **TESLA tool**: an easy-to-manage virtual tool available and downloadable from the project webpage. Provide an **energy diagnosis for the studied agro-industry**:
 - The result of the analysis
 - Comments and comparison with other European agro-industries
 - An analysis of the potential energy saving measures



The way we did it

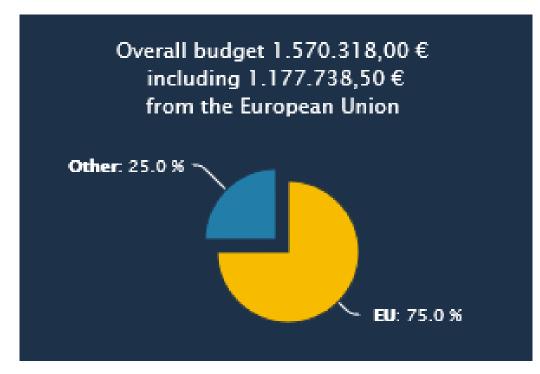
- Example of fruits and vegetables processing plants

Recommendations to achieve energy efficiency

- ✓ The most efficient cooling system
- ✓ Lighting: no more no less
- ✓ Electric resistance VS. Thermal heating
- ✓ Optimizing performance of Compressed Air Systems (CAS)
- ✓ Insulation, in chambers and pipes



The challenges of the project



- ✓ Commitments with strong indicators of success measurements
 - 10,8 million euros on energy efficiency investments
 - 3.118 toe/ year of savings in primary energy (36GWhour)
 - 4.300 tCO2e / year reduction of greenhouse gas emissions
- √ 3 year project. The project "roadmap" designed in 2012 with narrow possibilities to change things
- ✓ An important budget to manage
- ✓ The audits 680 specific energy efficiency measures, 300 measures to be implemented



Lessons learnt and results achieved

- ✓ TESLA an excellent opportunity to exchange knowledge, skills, ways of procedures between members of COEGCA, as well amongst cooperatives of different countries
- ✓ The heterogeneities of the 4 subsectors, between the countries and even inside the regions (different processes, facilities and practices) have complicated some tasks of the projects but on the other have enriched the final output.
- ✓ The knowledge from this project has to be shared :
 - 20 brokerage events To extend TESLA results and tools to other agro-food industries.
 - Handbooks and Guides on Best Available Practices on energy efficiency available on the project webpage and disseminated within the university and scientists world

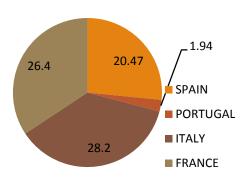


Lessons learnt and results achieved

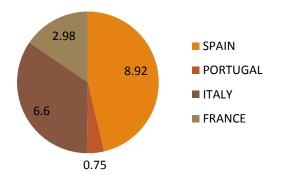
- ✓ The multi-actor approach and the initiative from the private sector were crucial
 - Project specialists are needed
 - Around a 100 specific meetings between Key actors and cooperative businesses have been held
 - 30 companies, from big European corporations to local SMEs, acted as Key Actors and collaborated with the project under a win-win strategy;
 - Brokerage events have brought together up to 500 SME's
- ✓ The **financing of investments** has played a very relevant role.
 - Some banks and financial bodies have been engaged in the project, facilitating the investments to the cooperatives.

Results achieved

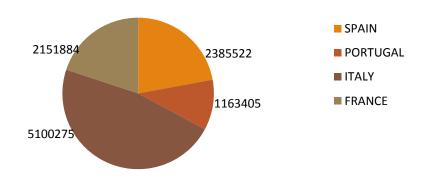
PROPOSED SAVINGS IN 110 AUDIT REPORTS. GWhour/year



ACHIEVED SAVINGS IN JANUARY 2016. GWhour/year



ACHIEVED INVESTMENTS IN JANUARY 2016. €

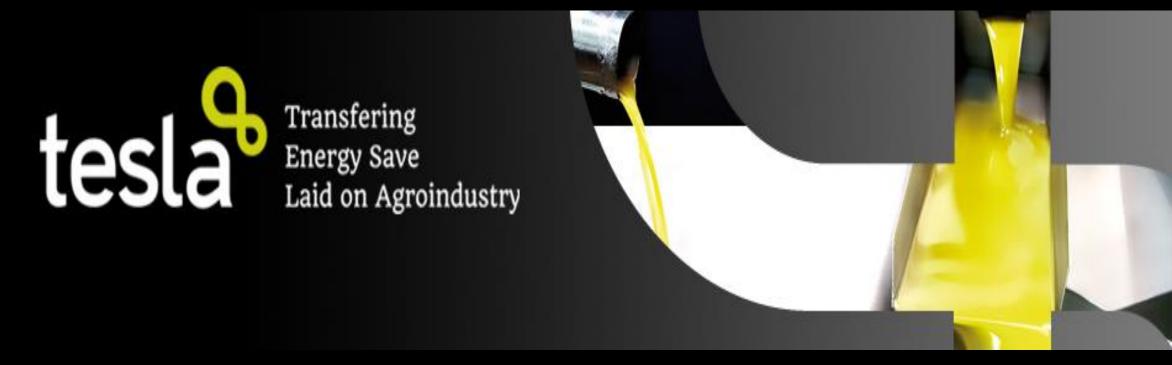




Next step

- ✓ SCOoPE Saving COOPerative Energy started 1 April 2016 (H2020)
- ✓ Continuation of TESLA project in new fields: Drying of cereals and fodder, meat, dairy and Fruit juices and concentrates
- ✓ Apart from initial partners Danish (DAF), Greeks(GAIA) and Swedish (Lantmannen)
- ✓ 7 pilots of collaborative energy management between different cooperative companies.

Thanks for your attention - www.teslaproject.org



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