# Developing Smart Food Supply Chains

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**ENRD SEMINAR** 

Forging the Links: connecting RDP support to the Food & Drink Supply Chain

Brussels, 26-05-2016





### Introduction

- Researcher LEI-WURShort Food Supply Chains
- Co-founder Edible Rotterdam
- Thinktank Urban Agriculture Rotterdam
- Member Rotterdam Food Council
- Principal Investigator Food AMS
- Member Rural Network Assembly EU



### Outline of presentation

- Some challenges of smart supply chains
- Can urban food policies provide integrated approach?

What can be the role of RDPs in this?

(workshops)





FINAL REPORT





### Current food system has its problems (Wiskerke 2009)

- Downward pressure on farm incomes
- Environmental pollution and resource degradation
- Loss of quality and diversity
- Consumer uncertainty and distrust
- Public health problems



# Competing paradigms (Wiskerke 2009)

Problem/issue addressed	Agri-industrial paradigm (hypermodern food geography)	Integrated territorial agri-food paradigm (alternative food geography)		
Economic position of primary producers	Intensive production 'lock-in'; economies of scale approach; cost price reduction;	Economies of scope approach; increase producers' share in consumers' food spending		
Environmental sustainability	Technical solutions for environmental problems: agri-industrial parks, pest and disease resistant GMO crops, low/zero emission livestock housing systems; eco-efficient systems for mass distribution of food products	Regionalized food networks; nutrient cycles at regional level; traditional plant varieties and animal breeds adapted to local conditions; low external input production; seasonal products; focus on vegetarian diets		
Organoleptic quality and diversity	End-of-chain diversification; Created by the food processing industry based on standardized primary product	Created by farmers and/or artisanal food processors; quality linked to region (terroir) / tradition / nature		
Consumers' trust	Quality and safety assurance schemes; industry and retail labels and hallmarks; tracking and tracing	Personal trust based relations; short FSCs; denomination of origin labels; the market at meeting place for P&C		
Health	Nutritionism: nutritionally engineered functional food (foodstuff like substances as a carriers of vitamins, calories, proteins, nutrients, etc.)	More fresh food and less convenience & processed products; more physical exercise; organic products; vegetarian diet; enjoy cooking and eating		

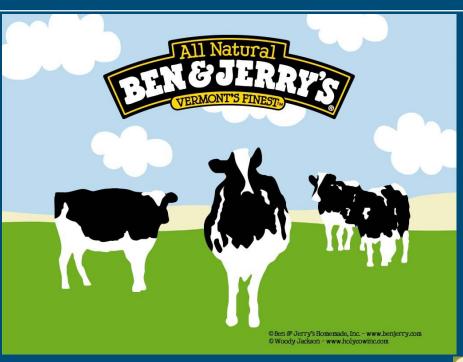
# BIG organic



BiJo s, Gravezande



### Cannibals with forks









### Mega barn, mini dairy





### High tech Mini Dairy



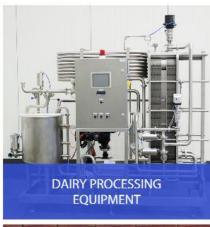
LETS BEGIN

SEARCH



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WHY FARMSTEAD PROCESSING?

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## Downward pressure farmer incomes

	Average return on in					
			Ü			
			n	2000-2004	2005-2009	
porc	supplies		28	12.2	15.5	
	farmer		96	-5.9	-2.9	
	processing		49	14.3	17.2	
	retail		22	26.5	22.2	
dairy	supplies		28	12.2	15.5	
	farmer		278	0.1	0.3	
	processing		48	17.1	18.8	
	retail		22	26.5	22.2	
vegetables	supplies		17	32.1	24.7	
	farmer		158	0	-5.5	
	processing/wholesa	ıle	32	22.7	22.3	
	retail		22	26.5	22.2	
fruits	farmer		17	-1.9	-2.4	
	processing/wholesale		22	19.8	16	
	retail		22	26.5	22.2	

(Backus, ten Pierick, van Galen en Jager, 2011)



Woensday 25 maart 2014 0:26:50

Aanmelden



Home Nieuws Opinie Groen Religie & filosofie Schrijf Video Foto

#### Youth Food Movement

### Zijn we de supermarkt dan zo beu?



Dano.

Supermarkten zitten in de problemen, sohrlift onderzoeksjournalist Joanna Blythman in the Guardian, Tijden en concumenten veranderen. Supermarkten dachten dat hun formule van goedkoop, gemak en de beste kwalifelt voor altijd zou werken. Maar het tegendeel blijkt waar.

Discounters als Aldi en Lidi worden steeds populairder en aan de andere kant klezen mensen vaker voor direct kopen bij boeren en

( Er is veel mis met het Nederlandse voedsel.

### Youth Food Move

Verwant nieuws



De vrang superfoo

Meer over

Youth Food Movement | Eco



Nict de l cen Ame





De voeds scricus



Kan het l

#### theguardian

News | Sport | Comment | Culture | Business | Money | Life & style |

Business Tesco

### Britain's big supermarkets lose ground to cut-price rivals and upmarket grocers

Tesco, Sainsbury's, Asda and Morrisons see market share fall as shoppers switch to Aldi, Lidl and Waitrose

#### Sarah Butler and Simon Bowers

The Guardian, Tuesday 19 November 2013 18.01 GMT



Shoppers in Bristol enter a branch of the low-cost supermarket Aldi, which along with Lid has made inroads into the hig four's market share. Photograph: Matt Cardy/Getty

### **Farmers markets**



Home

zuiderMRKT

Lidmaatschap

FAQ

Recepten

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#### wat is de zuiderMRKT



#### agenda

#### 19 mei

Start 'Verse Waarheden'

#### 23 juni

Ledenuitje naar biologische boerderij 'De Warmonderhof' in Dronten

#### 4 juli

Algemene Ledenvergadering 'Coöperatieve Vereeniging zuiderMRKT'



#### deze week

#### Zaterdag 19 mei

Zaterdag wordt er door Fifteen gekookt op de markt met verse asperges.

De Dikhoeve komt met biologische kaas.

Er kan Prosecco ( ook zonder alcohol) geproefd worden.

En Hottie Sambal...de naam zegt genoeg!

#### hoe kun je ons helpen





Kreks zette het in elkaar.





### Web shops

Rechtstreex Hoe werkt het Over Rechtstreex Rechtstreex Lunch Contact Meedoen!



### No bricks, only clicks







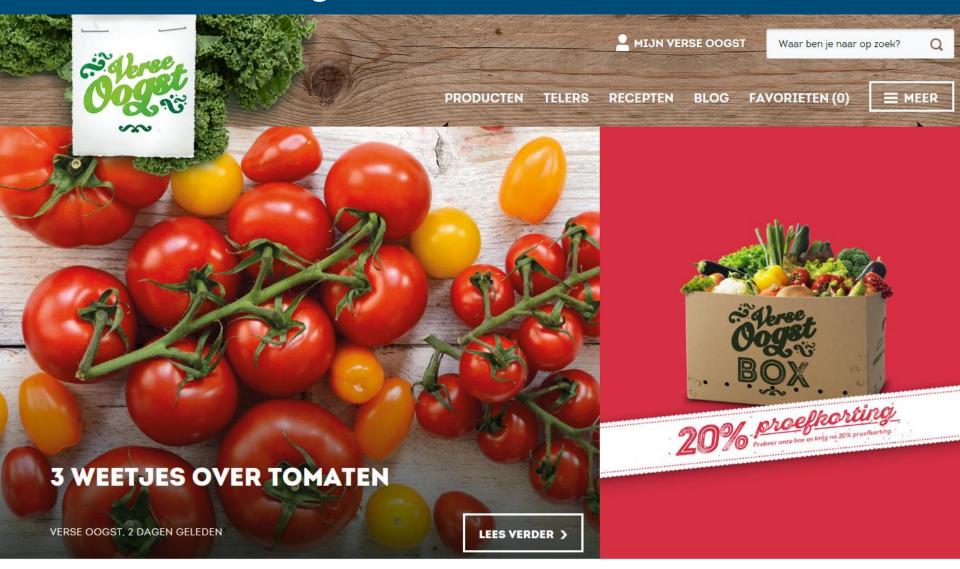
### Welkom bij de nieuwe online supermarkt

Nu open in Amersfoort en Leusden!





# Mainstreaming the alternative





### Covered farmers' markets: Het Lokaal,

Opening verwacht: maart 2016!







Home

Nieuws

Leverancier worden

Over Het Lokaal

Cadeaukaarten































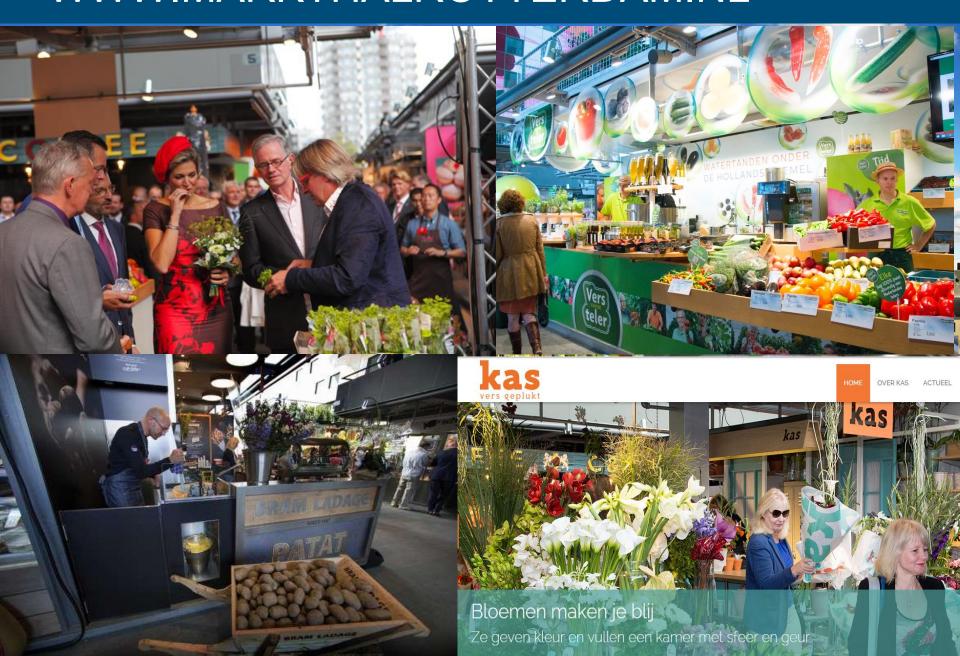








# WWW.MARKTHALROTTERDAM.NL



### Smart supply chain characteristics

- Hybridisation
- Alternatives to supermarket
- Smart technology allows decentralisation
- Mainstreaming short food supply chains
- Complementing rather than competing
- Demand rather than supply driven
- Citizen rather than customer based



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### Shared distribution





### Shared fresh logistics

Artikel 17 okt 2013

#### Leen Menken wil groot worden in e-commerce

distributie

Amper een jaar geleden zette Leen Menken de eerste voorzichtige schreden op het glibberige e-commerce pad. Inmiddels weet de oprichter/directeur dat daar de toekomst ligt. Nieuwe klanten helpen Menken om uit te groeien tot een grote dienstverlener in de fijnmazige distributie voor webshops.



Foto: Leen Menken Logistiek e-commerce

#### **Uit: Logistiek Magazine september**

De Vegetarische Slager is sinds begin juli met zijn webshop klant bij Leen Menken. Andere online initiatieven, zoals De Krat, Streekbox, Madaga en Ruud Maaz gingen dit bedrijf voor. Het foodservice dienstverleningsbedrijf stelt kratten met levensmiddelen samen voor particulieren, die bij de webshops hun keuze hebben gemaakt uit de beschikbare pakketten. Nu haalt Menken ongeveer 10 procent van de omzet uit online bezorgingen.

"Ik verwacht binnen vijf jaar dat we 100.000 adressen per week gaan bezoeken. Dan praat je over de helft van de business. Zeker nu je ziet, dat steeds meer foodketens naar Nederland komen die restaurants openen, maar ook via internet bestellingen noteren voor zowel consumenten thuis als voor bijvoorbeeld kleine kantines – zeg maar business-to-small business", stelt Leen optimistisch vast.

#### Vraagt de opstart hiervan veel investering?

"Ja, toch wel. Vooral in de kwaliteit van medewerkers van de afdeling customer service. Zij moeten zorgen dat ons belangrijkste onderscheidend vermogen, de fijnmazige distributie

#### Nieuwste logistieke vacatures

0:00 Supply Chain Planner

0:00 Productie Manager

0:00 Supply Chain Planner

#### Bekijk alle vacatures >>

Tweedaagse Masterclass E-commerce Nyenrode
Bekijk het complete programma >

Uw logolink op logistiek.nl
Neem contact op met Vakmedianet

Slimstock Academy | opleidingen

Supply chain management en voorraadbeheer

Kom naar de WMS-dag | 12 april 2016 Transformeren naar de nieuwe (online) omgeving

PG\$15 Opslagsystemen voor ADR stoffen
Verhuur - Verkoop - Advies - Fabrikant

Flexibele en voordelige palletruimte?

Neem contact op met Ploeger Logistics

B2B Content Marketing en Leadgeneration Meld je aan voor de gratis update

> Ervaar de toekomst van verpakken en verzenden Vakbeurs Empack, 12-14 april Jaarbeurs Utrecht

#### Opleidingen in distributie

Logistieke opleiding gezocht? Hier vindt u het complete overzicht met alle logistieke opleidingen op een rij,

ook voor distributie-opleidingen >>

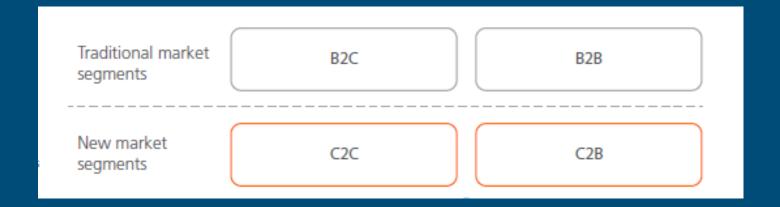


### Shared processing



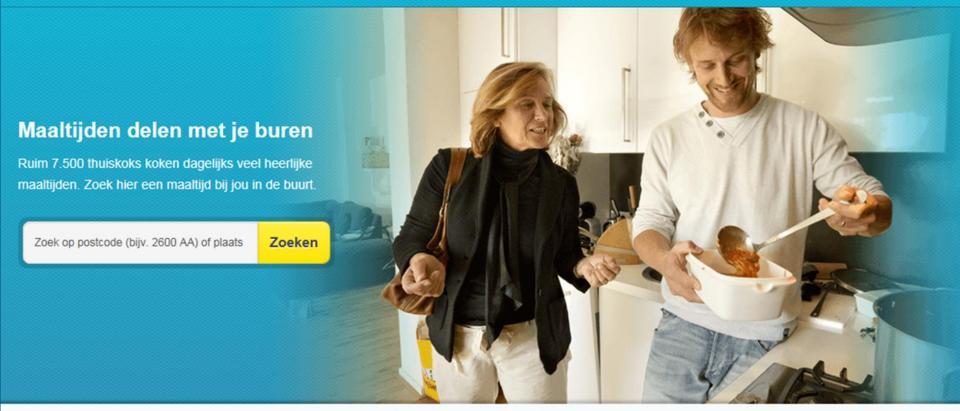


### Share economy



Consumer = producer -> prosumer Using more important than owning Idle capacity = open for all





### Vandaag af te halen

Bekijk alle maaltijden >

#### Populairste koks deze maand

Bekijk de top 20 >



#### Vegetarische tajine met aubergine en koriander

Hoofdgerecht door H kookt :-)

Frisse tajine met aubergine, selderij, koriander, komijn en tom...

Utrecht | € 5,00 | 10 juni tussen 16:30 en 18:30

. . . . .



#### willy kookt (ook PALEO)

1705 bedankjes







Home

Over ons

**Nieuws** 

Projecten

Pers



zaait!

varkenshuis zadenbieb de boerop <mark>eigengemaakt</mark>











> Projecten > Eigengemaakt

#### De Zadenbieb ontwaakt

20 maart 2015



#### Eigengemaakt

Eigengemaakt laat thuisproducenten uit Rotterdam en omstreken zelfverbouwde en huisgemaakte lekkernijen proeven en verkopen. Vanuit een winkelkarretje, campingtafel, rieten plukmand of zo vanuit de stookketel. Eigengemaakt is een markt van, voor en door liefhebbers. Voor makers en smakers!

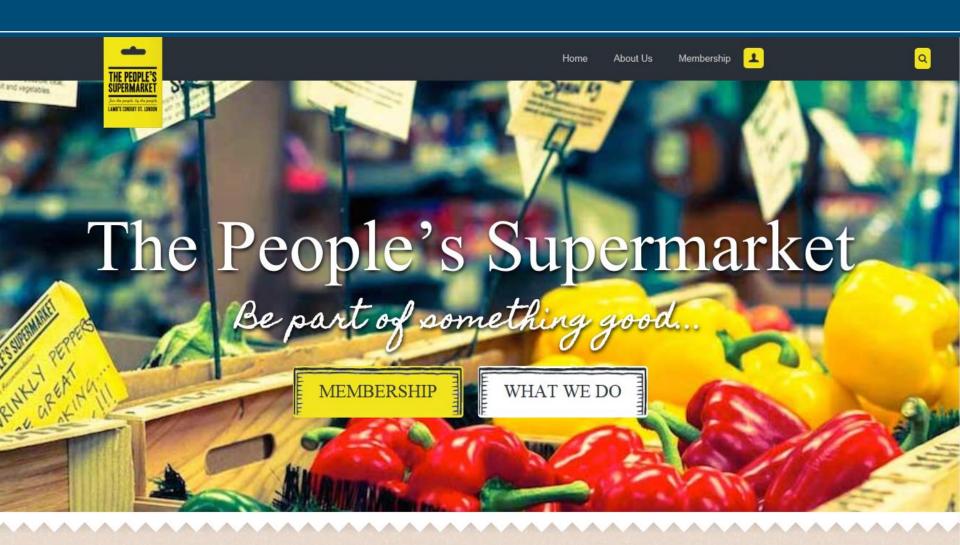
Als echte doe-het-zelver zorgen de thuisproducenten zelf voor hun verkoop. Zij bepalen wat ze aanbieden en hoe ze het aan de man brengen. De organisatie zorgt voor een (overdekt) podium, ruime plekken, muzikale omlijsting, een klein randprogramma en vooral veel culi's die hun verhaal en lekkers willen delen. Ook zorgt zij voor de nodige controle: geen commercie of beunhazerij op de markt. Fen voorwaarde om als producent deel



#### Nog onbekend Rotterdam









### Urban food strategies

- What are they?
- How do they develop an integrated approach to smart food & drink supply chains?
- What can RPDs do?



### Adverse city-countryside relations

Cities expand, farmers get bought up

- Distance between urban dweller and farmer
  - Citizens demands but consumer doesnt want to pay

## Allegory of good government city and countryside



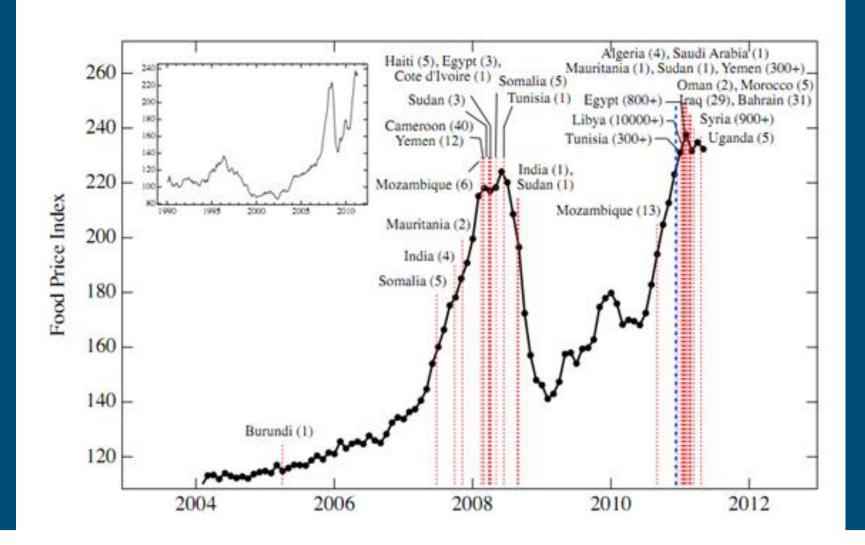
Lorenzetti's frescos in the Palazzo Pubblico of Siena



### Symbiotic city-countryside relations

- Smart growth / new urbanism
  - Agrarian urbanism / food maker spaces
- Positive identification
  - Urban dweller co-producer of food system

### Food prices spiking



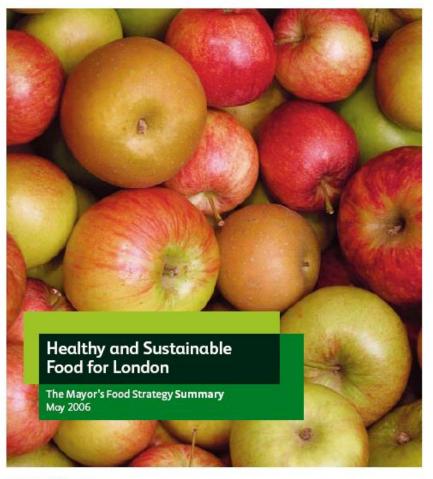


### Interdependence between city and countryside

- Metropolitan regions compete globally
  - Creative class -> urban foodscapes
- Liveability => City-region food systems
  - Good food for the rich (exclusive)
  - Food as bridge between rich and poor (inclusive)
  - Right to food as poverty strategy



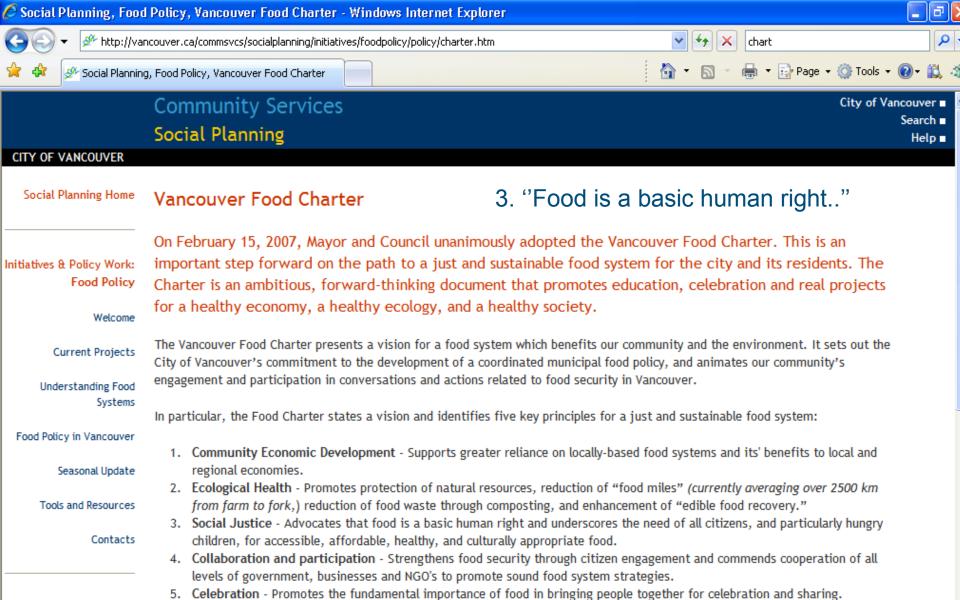
# "We are nine meals away" from disaster"





MAYOR OF LONDON





5. 0

The goal of the Charter is to effect change. Using the above principles, it seeks to encourage:

Consumers to purchase more locally produced food;

Regional farmers to direct more of their production to local markets:



Return to Initiatives & Policy Work Index Page

Community Services





### Agricultural policy versus food policy

Focus on production and on rural areas



- Focus on consumption and on urban areas
  - What can cities do for us?
  - What can we do for cities?
  - Obesitas
  - Access to food for lower incomes
  - Healthy eating patterns
  - Food waste

volume -> quality

add value=/=add costs

less meat -> more vegs

ultra freshXno waste

hygieneXrecycling



### Agricultural policy versus food policy

Silos of specialisation



Integrative approach (inputs, production, processing, consumption)



Group III "Various Interests"

From agricultural to food policy:

### Towards a healthy & sustainable production and consumption

#### 21 April 2016 at SER

Sociaal Economische Raad Bezuidenhoutseweg 60 Den Haag - Netherlands

Follow us: @Group!!!EESC @EU\_EESC

























#### Group III extraordinary meeting in The Hague, 21 April From soricultural to food policy - Towards healthy and sustainable production and cons

Related oginions Squeches, presentations and position papers Photos Recommendations

91 April 9019 - Sociasi-Economische Read (SER) Sezuldenhoutsering 60 2594 AW Dan Haan

Programme 22 St 🔰 24 😭

9 a.m.

10.30



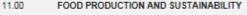












Introduction by Lucy Johner, President of Group III "Various Interests" of the EESC

Aldrik Grerveld, Deputy Director General of the Ministry of Economic Affairs

:s Franz Frachier, Chair of the Expo 2015 EU Scientific Steering Committee

Chair: Christian Jochum, Chairman of the Civil Dialogue Group on Quality and Promotion at the European Commission

KEYNOTE SPEECHES - SETTING THE FRAMEWORK

12 Josta de Hoog, Netherlands Scientific Council for Government Policy, Co-author of ground-breaking report "Towards a

If They Cuspers, Director of Land en Tuinbouw Organizatie Nederland

Welcome of participants OPENING SESSION is. Welcome by Marrette Harrier, President of SER.

:s Saw Akkerman, Head of Food department, Natuur & Milleu

Debate

- 12 Ur. Martha Bakker, Associate Professor, Wageningen University and Research Centre Environmental Sciences Land
- 3 Joost Conthussen, Executive Director of IDH the sustainable trade initiative

11.45 Debate

Food Policy

12.30 Lunch Break hosted by President Luca Jahier

HEALTHY FOOD CONSUMPTION

- Chair: Illana Passarani, Head of Food and Health Department of SEUC
- is Corné van Dooren, Expert on Sustainable nutrition, Voedingscentrum
- Ill Bart Combée. Director General of Consumentantiond and President of Consumers International

14.35 Debate

#### 15.00 ENVIRONMENTAL SUSTAINABILITY OF FARMING AND CONSUMPTION

- :s Chair: l'heter de l'oux, EU Policy Director of EES
- 18 Mindauges Macrulevicius, Vice-President of Group III and Repporteur on the opinion requested by the Dutch Presidency
- Cillian Lohan, Member of Group III and reproprieur on the EESC Colnion on the "Circular Economy nackage"
- iz Jone Lohman, President of the Slow Food Youth Network and member of the Executive Committee of Slow Food

15.30 Debate

#### 16.00 CONCLUSION - RECOMMENDATIONS AND NEXT STEPS AHEAD

3 Jeroen Candel PhD, Assistant professor at the Public Administration and Policy group of Wageningen University, specialized in food golicy and governance

16.20 Luca Jahier, President of Group III - Final remarks

### Agricultural policy versus food policy

Silos of specialization



Integrative approach (inputs, production, processing, consumption, waste)

**Hierarchical (nested)** 



Multi level, multi actor



### Agricultural policy versus food policy

Structure of food industry
Global

Waste management Local (EU)

Public health
Local

Education
Local

Social cohesion/participationLocal

Land use planning
Provincial

Infrastructure planningProvincial

Rural development
Provincia



# Province Zuid Holland Food Family





# Pop up restaurant with community kitchen gardens





