# Networking and cooperation between areas

# Networking and cooperation: additional tools

## **Networking**



## Cooperation

- All services and tools
  - ✓ intended for local development players
  - ✓ to encourage exchanges and cooperation

**■** Formalised mechanism to complement informal relations

- Instrument for
  - ✓ reinforcing the activities of local actions groups
  - √ resolving problems
  - ✓ adding value to local resources
  - ✓ injecting dynamism into the economy
  - Formal commitment

## **Objectives of networking**

- Forging links
  - Exchanges and transfers



- Stimulation of cooperation between areas
  - Capitalising on lessons learned

## Networks: different types ...

## Geographical level

- Local
- Regional
- National
- European

#### . . . . . .

- Institutional
- Associations
- General
- Thematic

## ... and different roles

Geographical level

Type

Role

Local

- Regional

- National

- European

- Institutional

- Associations

- General

- Thematic

- "Animator"

- Operator

- Mediator

- Political

# Mission of the LEADER European Observatory

Identification and analysis of good practices

**Analysis of lessons learned** 

Stimulation of cooperation



Information on rural areas

Organising exchanges

**Exchanges between administrations** 

Meeting beneficiaries

## The impact of networking

## **Accessing useful information**



# Transnational cooperation in LEADER II

46% of groups involved in

**255** projects known to the Observatory

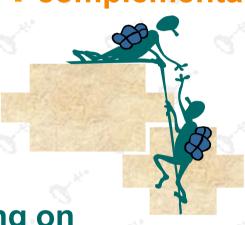
Often limited number of partners (3 on average)

**Sectors** 

Agri-food production
Rural tourism
Information technology
Environment and heritage
Rural services

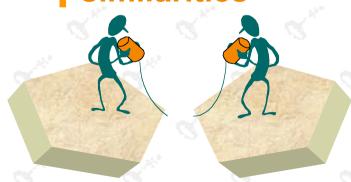
## Objectives of cooperation

## **Enhancing**complementarities



Achieving critical mass







# From idea to action: the project path

→ Emergence of the need for cooperation

Implementation

Feasibility analysis

Definition of the cooperation project

Definition of the need

Partnei search

First meeting

# Qualitative aspects of cooperation

Opening up and cultural melting pot

Emergence of a culture of cooperation





Learning through experience

# Transnational cooperation in LEADER+

- **Inter-territorial cooperation**
- Transnational within the Union
- Areas outside the Union, set up according to the LEADER approach

# Cooperation: a demanding process

- Focused on the unifying theme and the added value for the sectors, development players and communities
- Precise identification of the relevance
- Consideration of respective interests
- Arises in the process "in its own good time"
- Major harnessing of time and energies for a sometimes unpredictable outcome

# Difficulties and tips to overcome them

(1/2)

**Difficulties** 

**Tips** 

unclear or over-ambitious objectives

objectives responding to real local needs

well-defined plan of action

coordinating the action ——

effective coordination structure

## Difficulties and tips to overcome them

(2/2)

#### **Difficulties**

#### **Tips**

administrative, financial and legal problems

effective coordination structure

external assistance

→ realistic budget

combination of public and private funds

suitable legal models

local recognition

good communication

## Looking ahead

#### A) Participation in networks:

- Why?
- What is the added value?
- What are the obstacles?

### B) Transnational cooperation:

- Why?
- What can it bring?
- What are the impediments?