

### Social Networking

Power & Potential John Hannafin, Ireland



### Social Networking

Communities of people who share interests and activities

Connecting people
Building relationships



### Social Networking

It's about the millions of conversations people are having online 24/7, across the globe



#### **Communication TODAY**



#### one-to-one



many-to-many



## Improved broadband [both fixed and mobile]













### Potential ...



It is estimated that as many as 93% of Gen Y [10 – 29] have joined a social network



2 thirds of the global internet population visit social networks



Visiting social sites is now the 4<sup>th</sup> most popular online activity



1 out of 8 couples married in the U.S. last year met via a social network



Time spent on Social Networks is growing at 3X the overall internet rate.



## 13 hrs of video uploaded to YouTube every MINUTE



100, 000, 000 YouTube videos viewed every DAY



13, 000, 000 articles on Wikipedia



3, 600, 000, 000 photos achived on Flickr as of June '09



1382% the monthly growth rate of twitter from January to February '09



#### Years to reach 50 million users:

- Radio: 38 yrs
  - TV: 13 yrs
- Internet: 4 yrs
  - iPod: 3 yrs
- Facebook: 100 million in less than 9 months



In the US 80% of companies are using LinkedIn as their primary tool to source employees

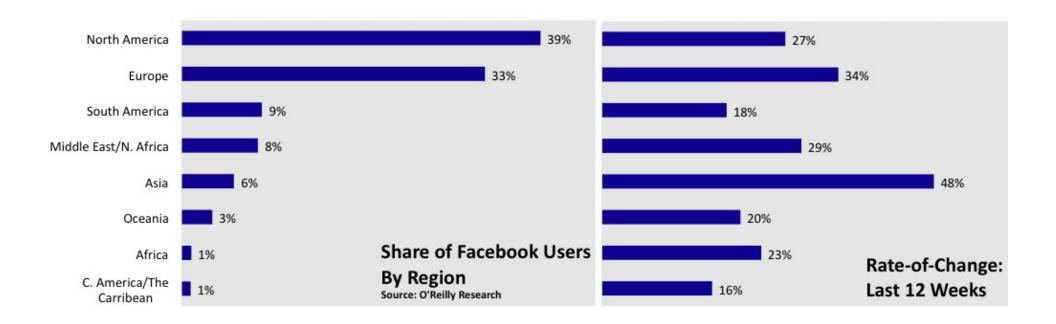


80% of Twitter usage in on mobile devices



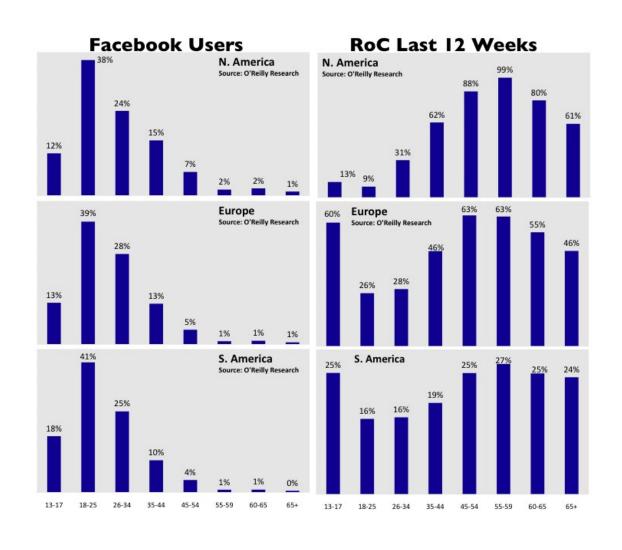
If Facebook were a country it would be the 4<sup>th</sup> largest





As of March 2009







## Why participate?



No one knows everything, Everyone knows something, Knowledge resides in networks.

Open Innovation [Henry Chesborough]



Make friends ...

... build relationships



## Communicate your message, discuss your message.

It's about dialogue NOT monologue.



Embrace feedback, incorporate feedback.



## Go to the discussion [and bring it to you.]



#### Promote your members



## Challenges ...



#### Multiple communication channels \* time



## Don't neglect those outside of the social networks



#### Network brand VS individual brand



# Communication is open [and visible to all]



#### Multiple audiences:

- Your members
- National stakeholders
- International stakeholders
  - Everyone else



### The Irish experience



- Blog with comments
- Private forums (within Learning Management System)
- Twitter
- Facebook
- Delicious
- YouTube



#### We seek to communicate with ...

- Network members
- Wider national rural community
- Wider international rural community



#### We seek to promote:

- Network members
- Wider national rural community
- Wider international rural community



# Thank You