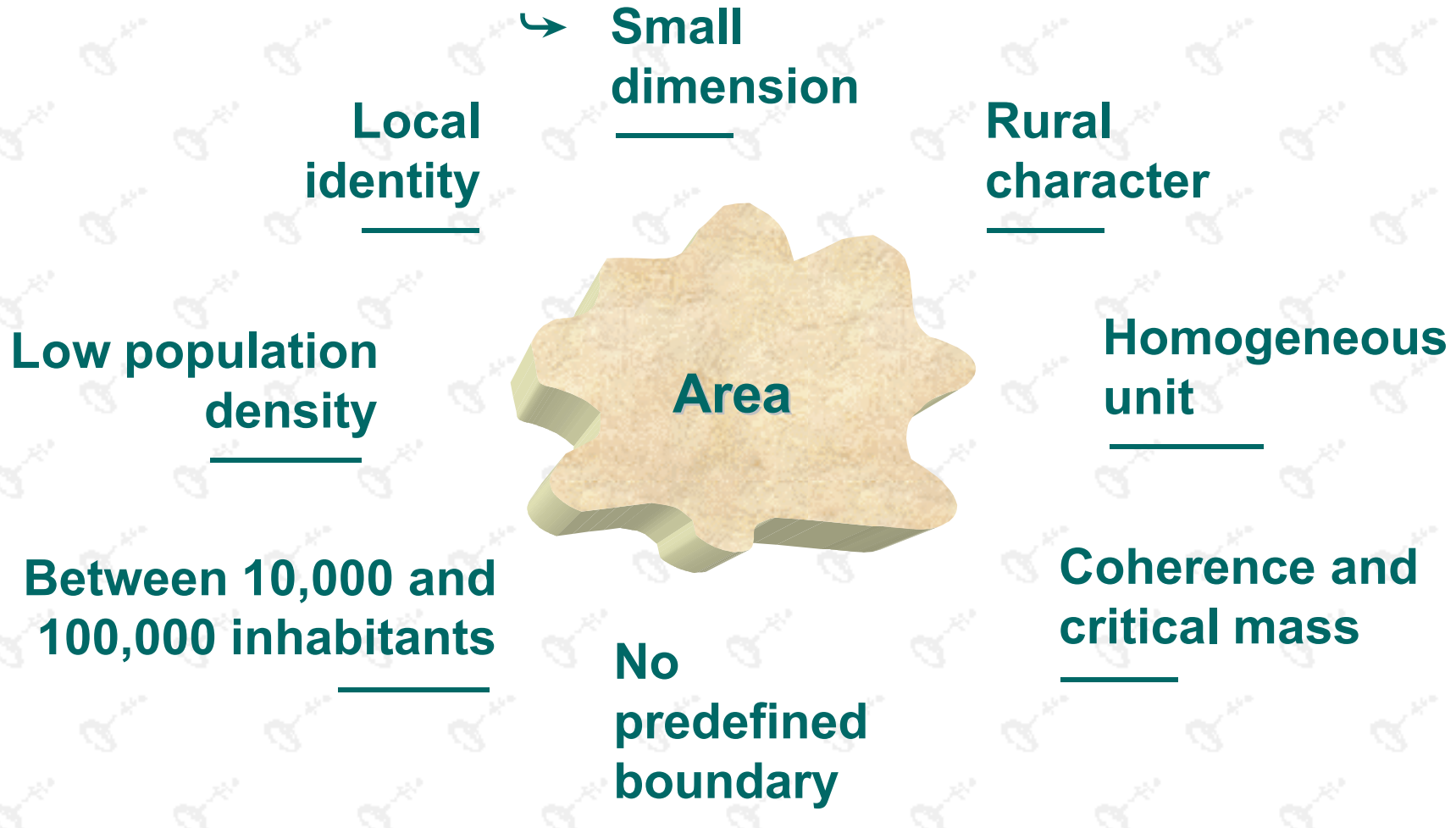
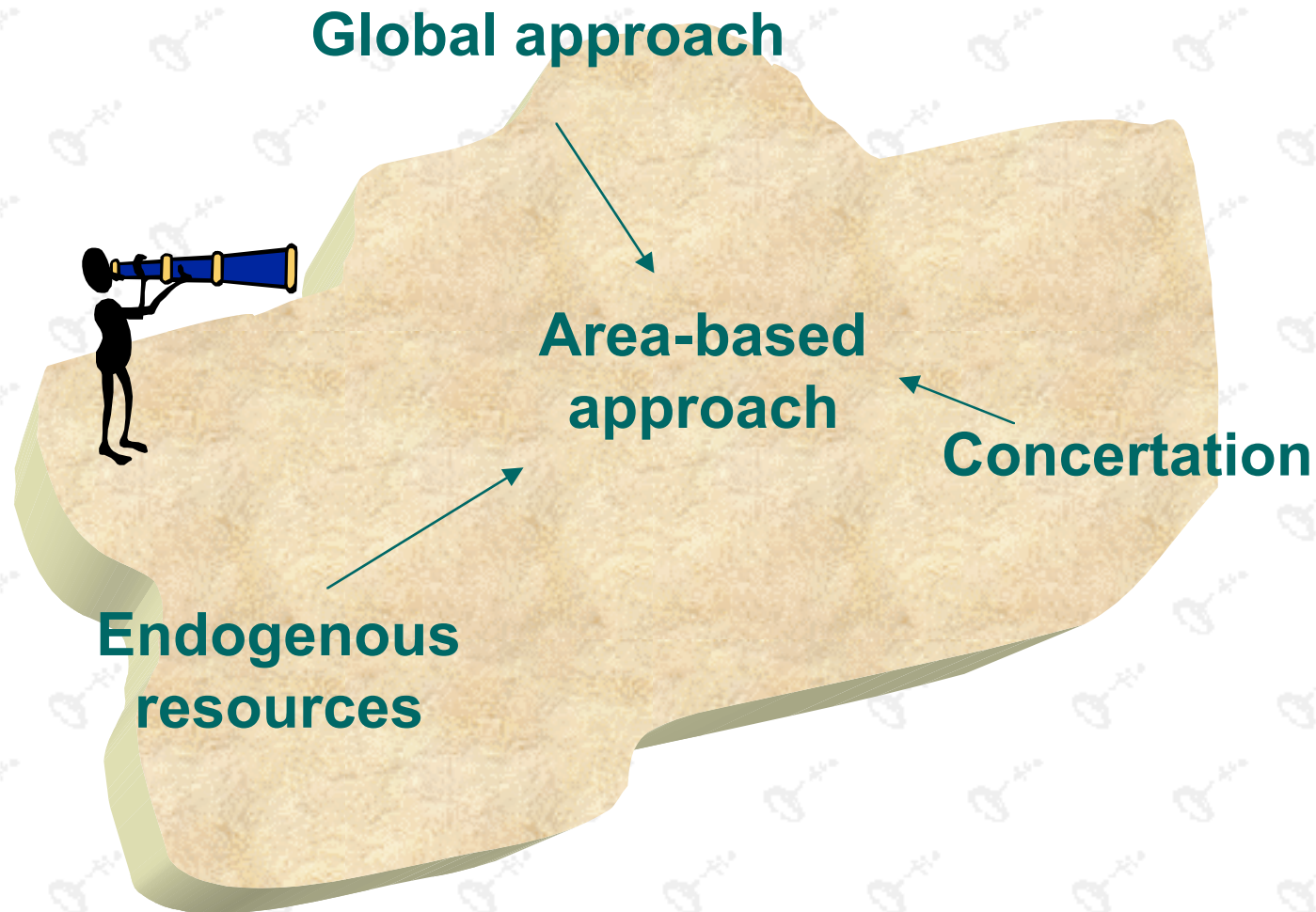


The area-based approach

The LEADER area: criteria



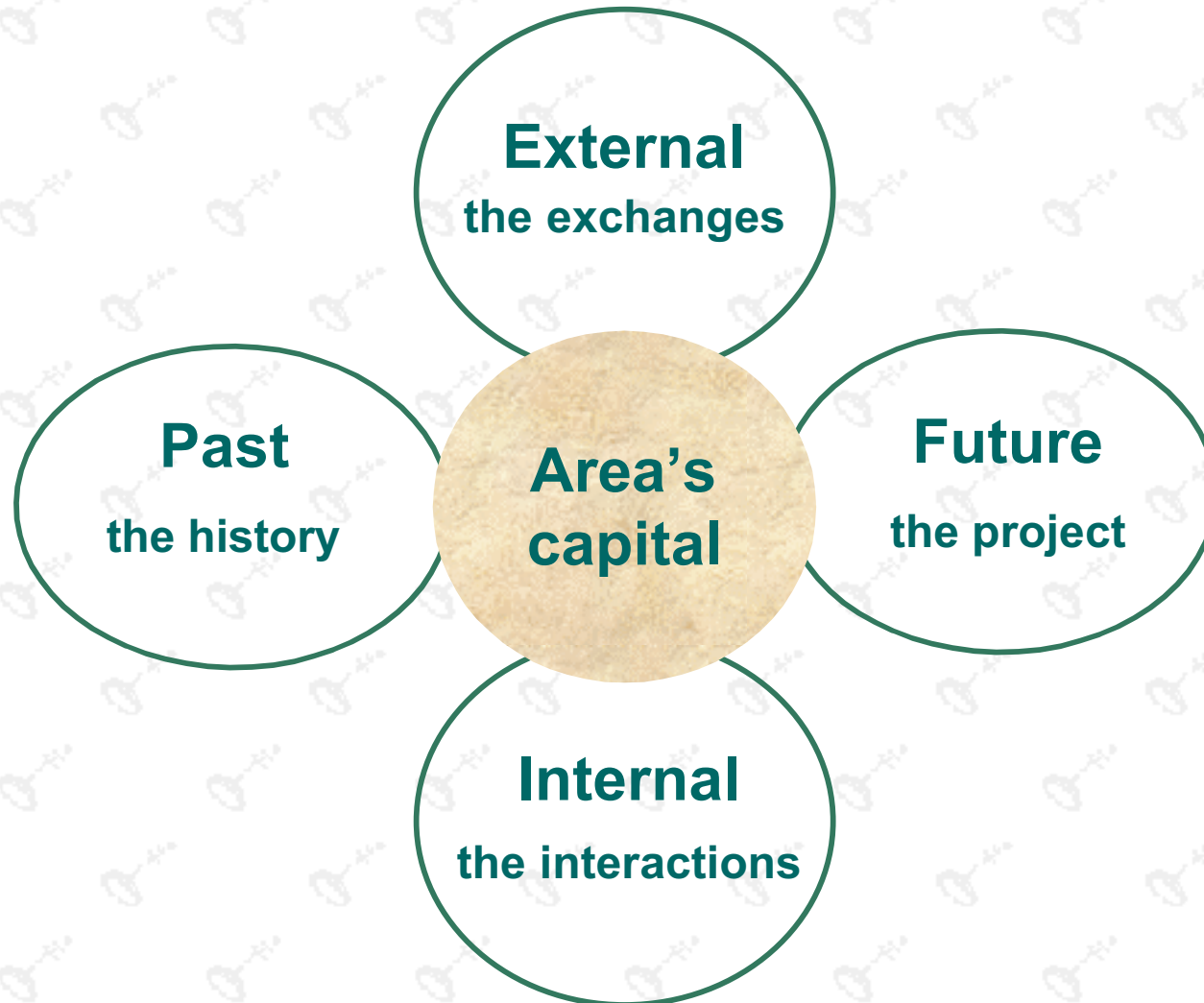
The concept of an area-based approach



Establishing an area profile



The area's capital



The initial analysis

- ⇒ **Beyond a simple snapshot of the situation**
- ⇒ **First stage of involving local communities and engaging key players**
- ⇒ **Use of participatory methods**
- ⇒ **Creation of alternative scenarios**



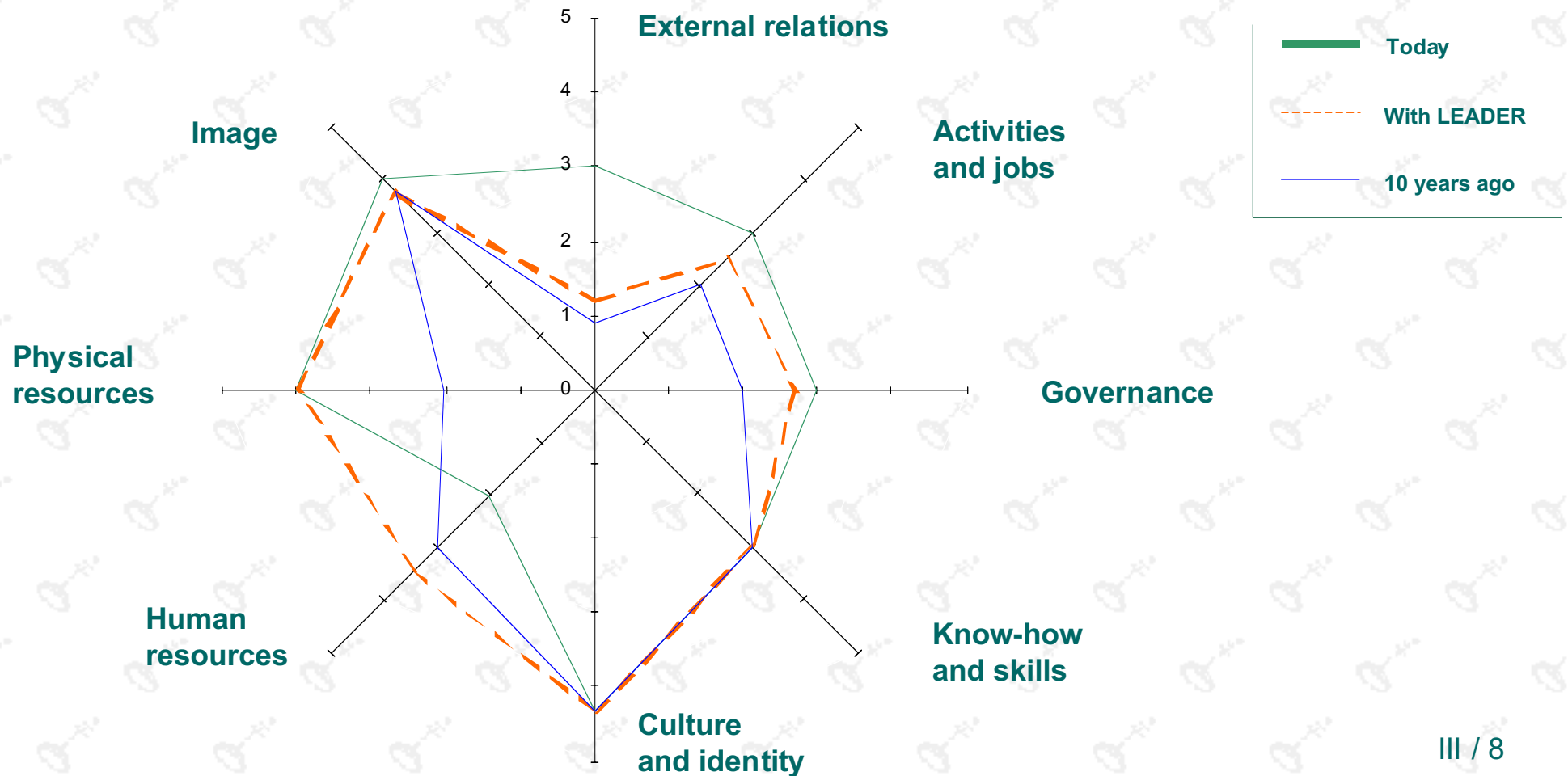
Interim analyses

⇒ **Updating the analysis in order to:**

- ✓ **verify the relevance of the initial course of action**
- ✓ **identify any indirect effects**
- ✓ **identify imbalances and synergies**
- ✓ **possibly reorient the programme**

The area profile: a tool for “animation”

Bairrada e Mondego area (Centre, Portugal)



From analysis to strategy

- ⇒ **Share the results of the analysis**
- ⇒ **Give priority to an integrated approach**
- ⇒ **Choose one or more unifying themes**
- ⇒ **Build a shared vision of the future of the area**



Drawing up a strategy: the principles

- ⇒ **Choose a common thread (unifying theme)**
- ⇒ **Focus on the process and on an integrated vision**
- ⇒ **Choose a single entry point or adopt a “sower” strategy**
- ⇒ **Search for multiplier effects**
- ⇒ **Set up a monitoring and assessment mechanism**

Create a collective dynamic centred on the “area project”

- ⇒ make analysis and project preparation a tool for “animation” and consultation
- ⇒ seek “win-win” strategies
- ⇒ assess ability to undertake the action



Examples of strategic aspects

⇒ **Focus on complementarity**

⇒ **Work on the fringes**

⇒ **Promote integration**

⇒ **Consolidate or diversify**

⇒ **Recover and give renewed value**

⇒ **Find a new balance**

⇒ **Motivate and inject dynamism across the board**

⇒ **Attract**



In the field, the area strategy combines several of these aspects



Looking ahead

- ⇒ **How should a relevant boundary for a LEADER programme be defined?**
- ⇒ **Respective importance of the different parameters?**
- ⇒ **Resources to be taken into account?**
- ⇒ **Added value of the area-based approach compared with sectoral approaches?**