# How innovation brokers stimulate innovation and demand driven research

An example on reducing emissions from livestock

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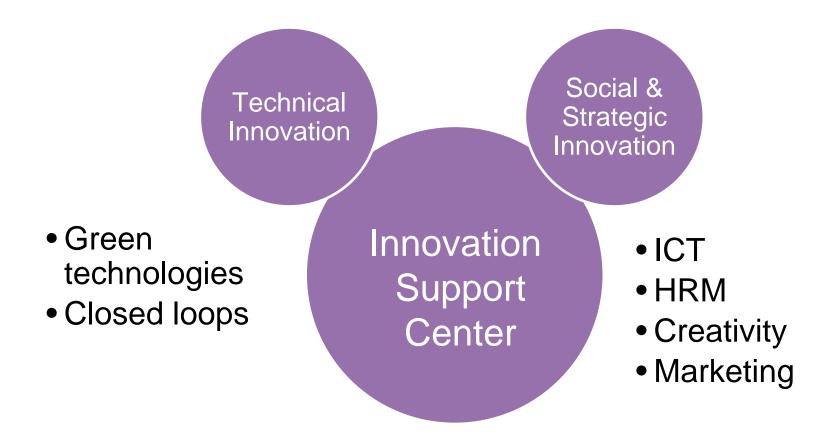
#### **Innovation broker**

 "an organization or body that acts as an agent or broker in any aspect of the innovation process between two or more parties. Such intermediary activities include: helping to provide information about potential collaborators; brokering a transaction between two or more parties; acting as a mediator, or go-between bodies or organizations that are already collaborating; and helping find advice, funding and support for the innovation outcomes of such collaborations."

(Source: Howells, 2006)



#### **Innovation Support Center**







# Ammonia policy EU & Flanders NEC implementation

- National Emission Ceilings Directive (NEC, 2001)
- Flemish legislation
  - Emission manure spreading ↓
  - Emission animal houses (pigs & poultry) ↓
    - Limitative list of allowed systems (Decree 19 March 2004)
    - Dynamic list → innovative techniques

# Origin of the innovative idea: an attentive farmer in a rented stable

- Use of bacteria in the manure pit
  - → Increased fluidity of manure
  - → Less crust development
  - → More homogeneous manure
  - → Ammonia retained in manure; N/P ratio ↑
  - → Less ammonia emission

Formulating the specific research question

Refining the idea

- Commercial organization
- ILVO (Institute for Agricultural and Fisheries Research)
- VITO (Flemish Institute for Technological Research)

Searching for adequate partners



Refining the idea

Searching for possible support program

Searching for adequate partners

Refining the idea

- European Regional Development Fund
- Flemish government





- Pig farmer, Fons Gios
- VITO
- Prodem
- ILVO
- Innovation Support Center







- Building of a prototype stable
- Starting with measurements

Communicating the project results Coordinating the progress of the project Starting up a project team Searching for possible support program Searching for adequate partners Refining the idea

Valorisation potential of Valorisation potential of bottom-up research is high

# A new system for reducing GHG emissions at farm level?

First measurements look very promising

 A cheap and easy to apply system for reducing GHG emissions at farm level

#### More of this!

 Information Day on innovative horticulture with training session on sensor technology in tomato

- Start of a small research project between Amaryllis grower and research institute (UGhent)
- Application for a multi-actor research project to further optimise this technology for several horticulture crops

#### More of this with....

• Leader, Interreg, LIFE+, IEE

National SME & research funds (IWT)

Regional Innovation funds

Our own Innovation prize

#### Innovation brokers ....

- Facilitate a multi-actor approach and real bottom-up participatory process
- Attract and activate potential innovative farmers for first try out of ideas
- Help farmers to access research funds
- Stimulate demand driven research with high valorisation potential

#### Innovation brokers ....

- Have the capacity for suggesting simpler, cheaper and easy to apply solutions
- Create the opportunity for researchers and farmers to meet and discuss

IF...

well connected with agriculture & having the appropriate skills

