Baltic Deal Project

Putting best agricultural practises into work
HOW CAN 48 POLISH FARMS REACH MORE THAN 3 100 ADVISORS AND ABOUT 1 600 000 FARMERS
Baltic Deal demo farm network

118 demo farms

<table>
<thead>
<tr>
<th>Country</th>
<th>Farms</th>
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</thead>
<tbody>
<tr>
<td>Poland</td>
<td>48</td>
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<tr>
<td>Sweden</td>
<td>20</td>
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<tr>
<td>Lithuania</td>
<td>12</td>
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<tr>
<td>Denmark</td>
<td>10</td>
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<tr>
<td>Finland</td>
<td>10</td>
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<tr>
<td>Latvia</td>
<td>10</td>
</tr>
<tr>
<td>Estonia</td>
<td>8</td>
</tr>
</tbody>
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Part-financed by the European Union (European Regional Development Fund)
http://www.balticdeal.eu/farms/

**Wikoński’s farm**
Andrzej Wikoński and his wife Małgorzata have been running their farm for 20 years. The farm is situated in Dzierzgoń village about 25 km away from Sułęcin town, in the west of Poland.

**Lisiecki’s farm**
The farm is situated in Kuznia village in the west of Poland. The farm is situated in a densely built-up settlement in the valley of the Prosna River. Michał Lisiecki has been running his family farm for 16 years. He is an active member of pig and crop producers.

**Pysiak’s farm**
Wojciech and Elżbieta Pysiak have been running their farm since 1991. It has been participating in a lot of competitions including the first prize in the Master of Agricola in 2008. The farm was also awarded in the competition the Polish Food Producer in 2009.
### Warszaty w Lubelskim

**Data:** 5-7.09.2012


**Dnia jednego z warsztatów:** Powszechne charakteryzatorzy do przemysłu food to specjalizują się w określającej wysoce zyskowność rolniczą.

### Warsztaty w Małopolsce

**Data:** 15.09.2012

Gromadzenie redakcyjne i doradców z województwa małopolskiego spotkało się na drugich warsztatach organizowanych w ramach projektu Baltic Deal w WPŚO w Krakowie. Warsztaty odbyły się w dniach 28-30.09.2012 i były pierwszymi z cyklu 15 planowanych.
Measures on the farm

- Spring tillage
- Plant cover
- Drainage
- Catch crops
- Good soil structure
- Buffer zones
Polish farms and advisory services

Number of agricultural holdings 1,6 million
(with the area of more than one hectare)

Number of farms with commercial production 400 thousand

- public advisory services about 3100 agricultural advisors
- private advisory about 230 agricultural advisors
Programme delivery for farmers

- Man-to-man on the farm
- Man-to-man outside the farm (i.e. phone helpline, helpdesk for individual questions via website, consultation/“sitting days” of advisors in each region)
- Small group advice on the farm
- Vocational training and seminars
- Workshops/meetings outside the farm
- Internet based (3 types: general info, interactive tailored to specific farm types, tailored to specific individual questions from the farmer)
- Publications
- Others: competitions, agricultural shows, fairs, study tours, conferences
Demo farm network in Poland
| **Polish Baltic Deal Demonstration Farms**  
| **- Basic Data** |
| --- | --- |
| Number of farms | 48 |
| Total area (UAA) | 6 953,0 ha |
| Average size of a farm | 144,8 ha |
| Smallest farm | 7,5 ha |
| Biggest farm | 1 703,0 ha |
| Average size of a farm without livestock | 184,7 ha |
| Animal density | 0,52 LU |
| Animal density in the animal farm | 1,09 LU |
Subjects of sixteen workshops for farmers and advisors all over Poland 2012

1. Impact of agriculture on water pollution in Poland
2. Nutrient balance calculation as an advisory tool
3. Rational fertilization as challenge for the future
4. Agricultural measures decreasing both nutrient run-off and water contamination on the base of the Baltic Deal project.
How can 48 Polish farms reach 3000 advisors and 1.600.000 farmers

Agricultural Advisory Centre in Brwinów Branch
Radom

16 Regional Agricultural Advisory Centres (RAAC) with 47 demo farms

- websites
- own demo farm
- conferences, meetings, promotion, etc.

16 workshops for farmers and advisors in 16 Regions in Poland
35 workshops planned for local farmers in 16 Regions in Poland
Agricultural Advisory Centre in Radom and its promotion of demonstration farm network.

- Own demonstration farm in Chwałowice
- Conferences - international and national
- Meetings
- Workshops
- Website: http://www.balticdeal.cdr.gov.pl
- The mass media, brochures, leaflets

Total number of events - about 130 in 2011 and 2012
Total number of participants about 5000
Baltic Deal Project.16 Regional Centres. Achievements to date.

- 53 trainings for 2093 farmers, 352 advisors and 102 other participants (teachers, politicians, local government representatives)
- 7 fairs
- Individual advisory - 609 farmers
- Publications - 9 with an edition of 5000 copies
Marian Rak - Baltic Sea Farmer of the Year Award 2011

Small pond on the Marian Rak's demonstration farm.
TO SEE MEANS TO KNOW WHAT IS WHAT
Thank you