

# Housing and the business cycle

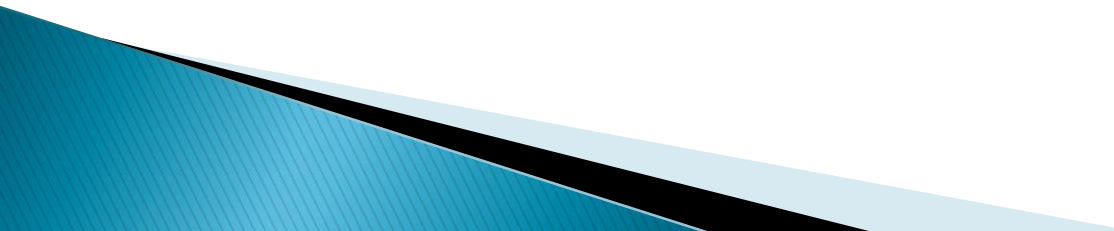
Paul van den Noord

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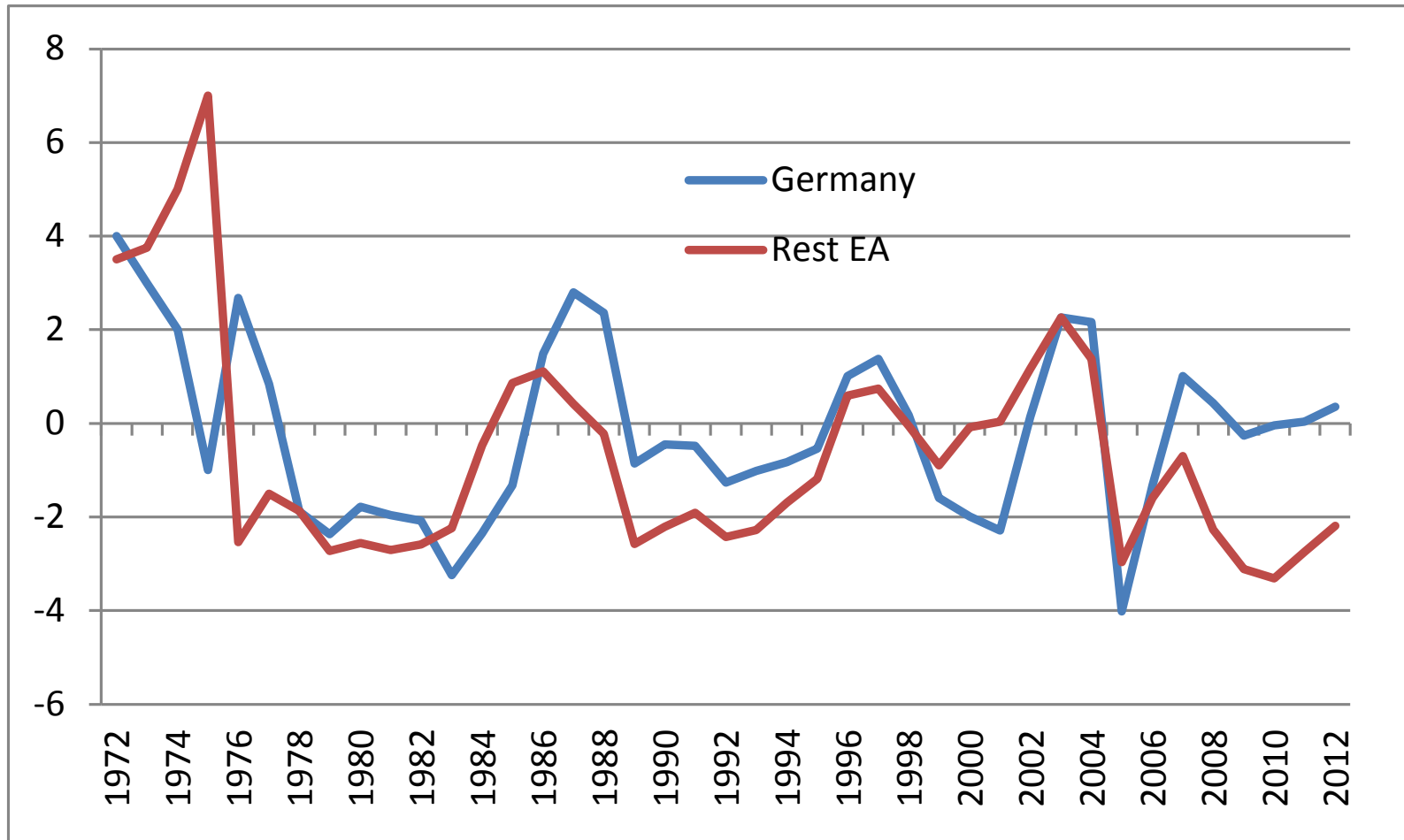
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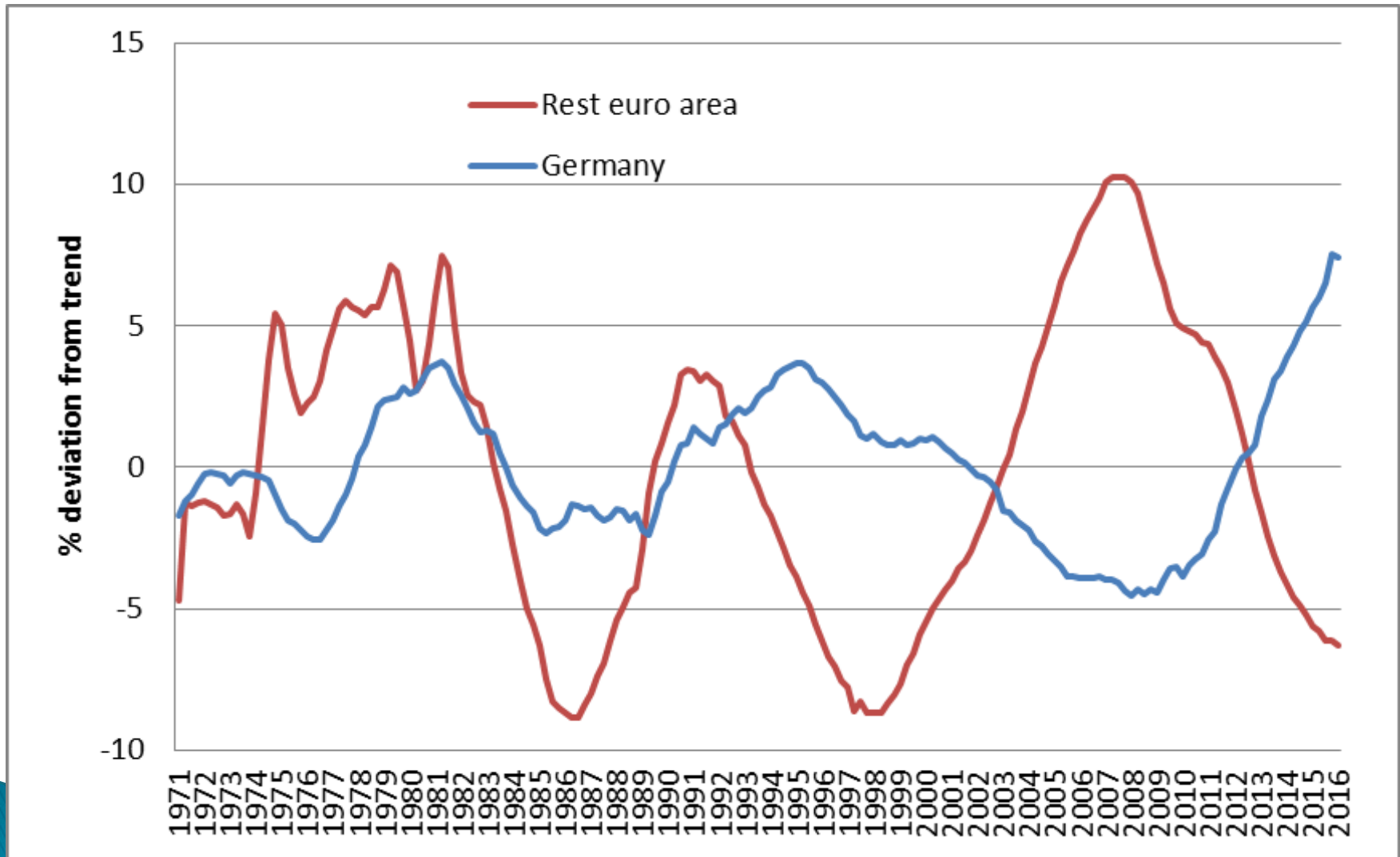
# Main points

- ▶ Housing cycles were at the root of EMU's sovereign debt crisis
  - ▶ Cyclical swings in house prices are getting bigger
  - ▶ Macro-pru should focus on tax subsidies
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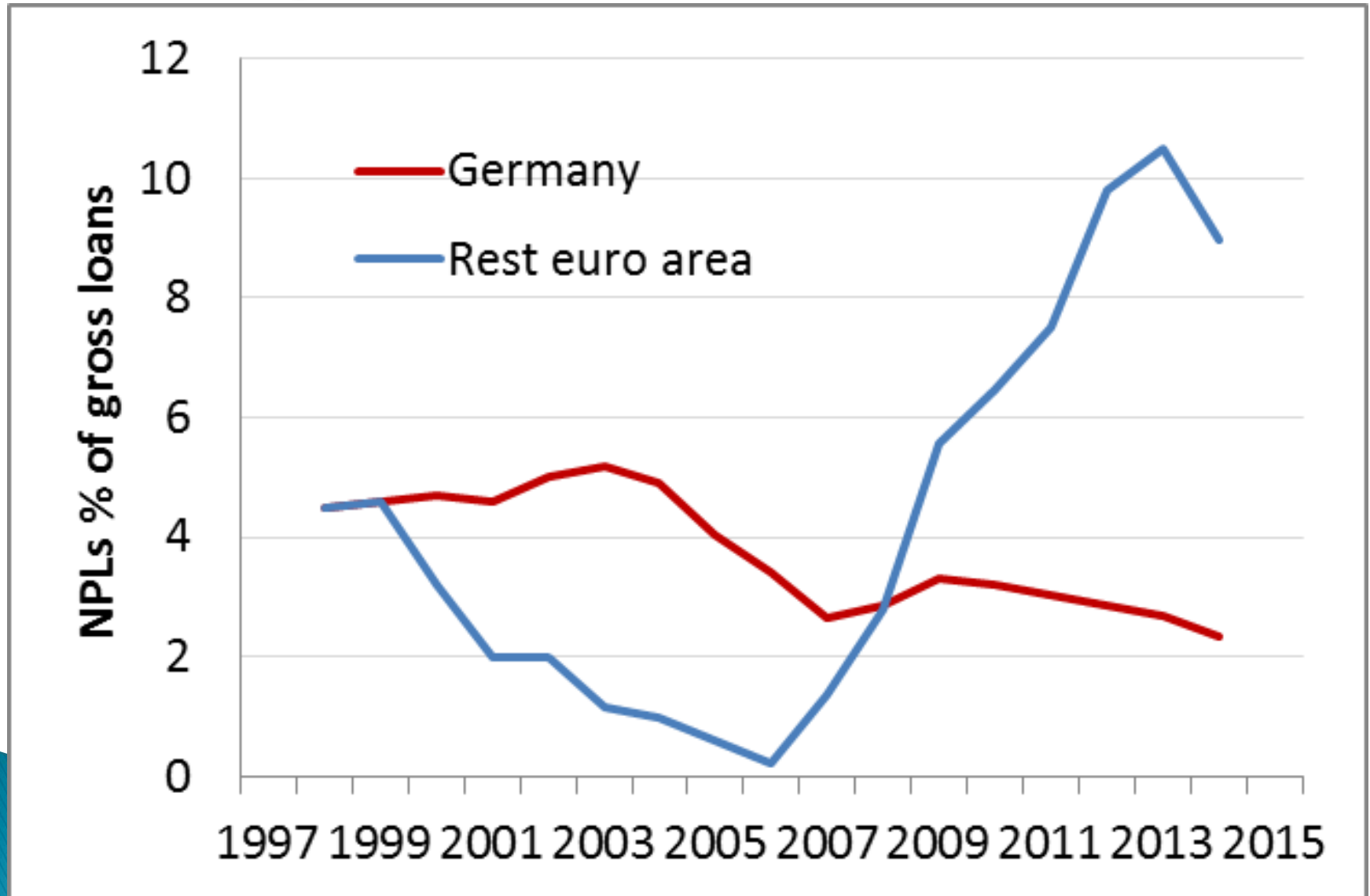
# Output gaps are synchronised



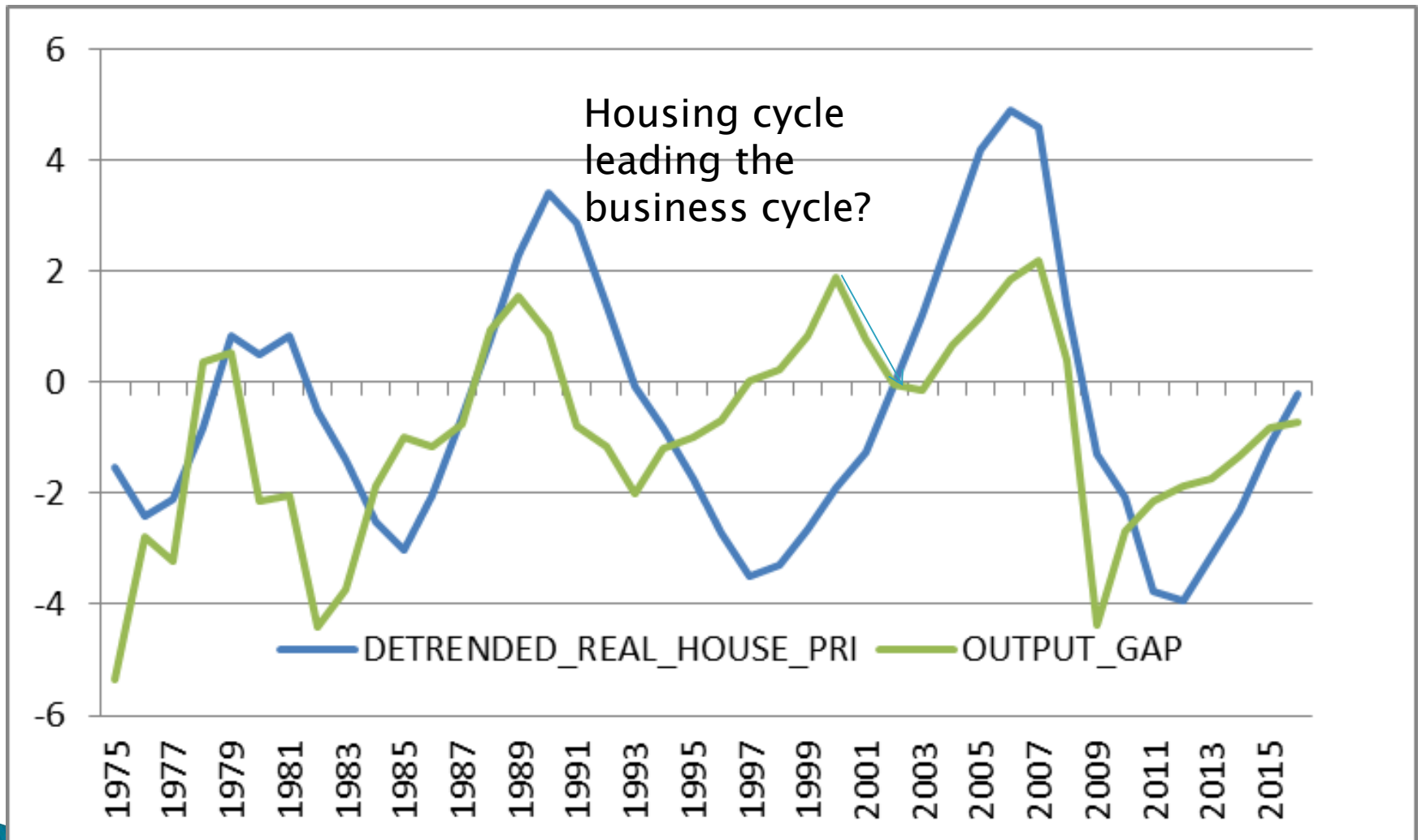
# Housing markets not synchronised



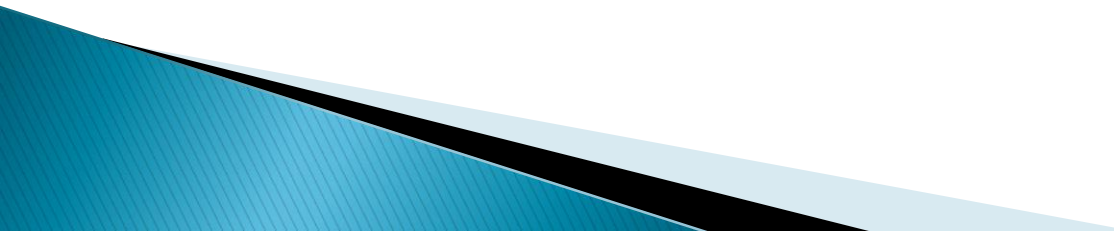
# This is reflected in diverging banking situations



# Housing swings get bigger (G7 averages)



# Why are housing swings getting bigger?

- ▶ Price expectations are adaptive: up when prices have been going up, down when they have been going down.
  - ▶ The expected rate of change in house prices enters the demand for housing through two channels:
    1. Expected capital gains reduce user cost
    2. Better collateral eases credit constraints
  - ▶ This may give rise to dynamic instability
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$$R(H) = [r(1 - t_{inc}) + t_{trans} + \delta - a\dot{P}_H/P_H]P_H$$

$$dR/dH < 0$$

Where:

$H$  = housing stock

$R(H)$  = marginal rental value of housing services

$P_H$  = house price

$r$  = interest rate

$t_{inc}$  = income tax rate (deduction of mortgage interest)

$t_{trans}$  = transaction tax rate (stamp duty)

$\delta$  = rate of depreciation

After re-arranging:

$$P_H = \frac{a\dot{P}_H + R(H)}{r(1 - t_{inc}) + t_{trans} + \delta}$$

This means that the higher  $t_{inc}$  and the lower  $t_{trans}$ , the greater will be the risk of dynamic instability.

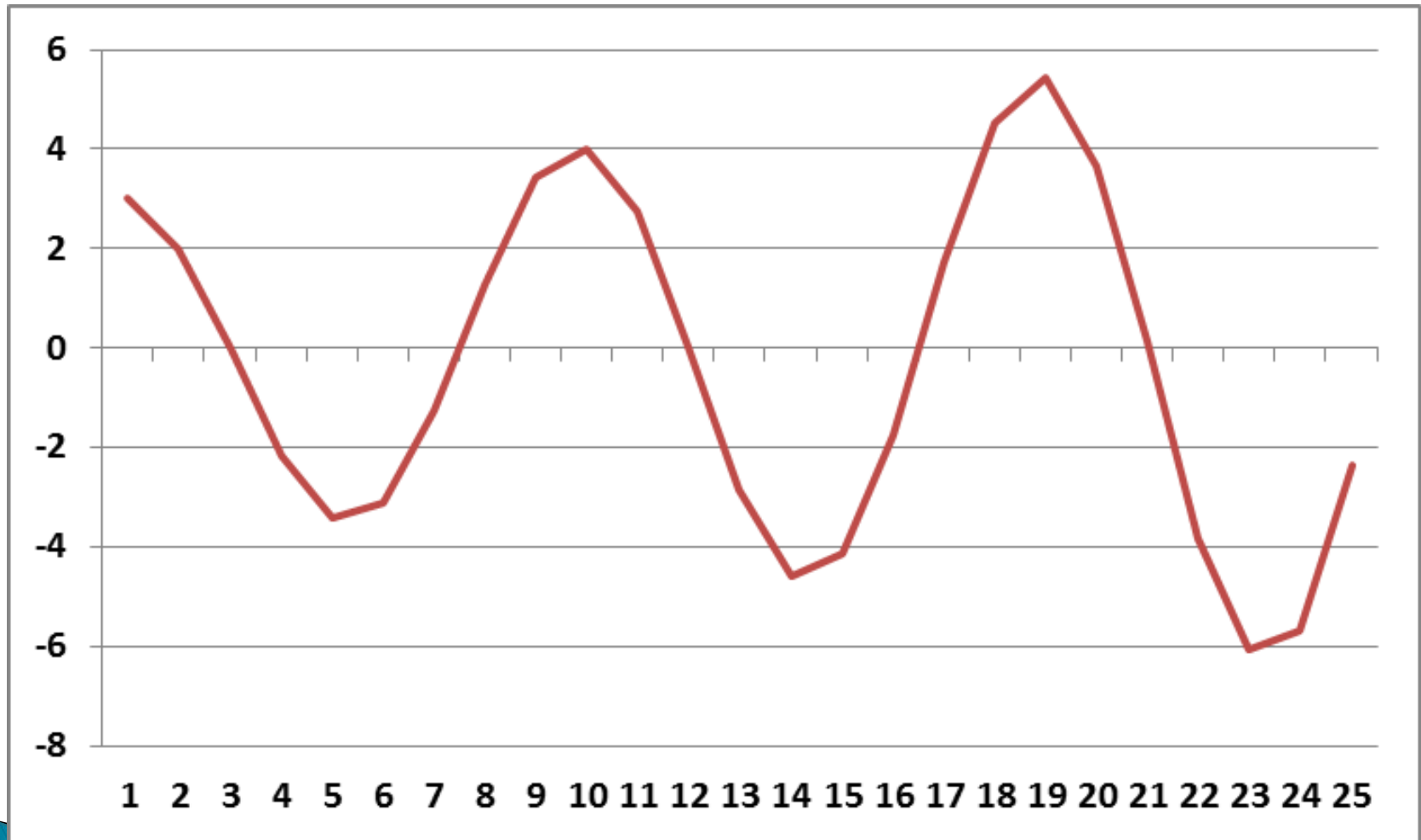
# A simple model



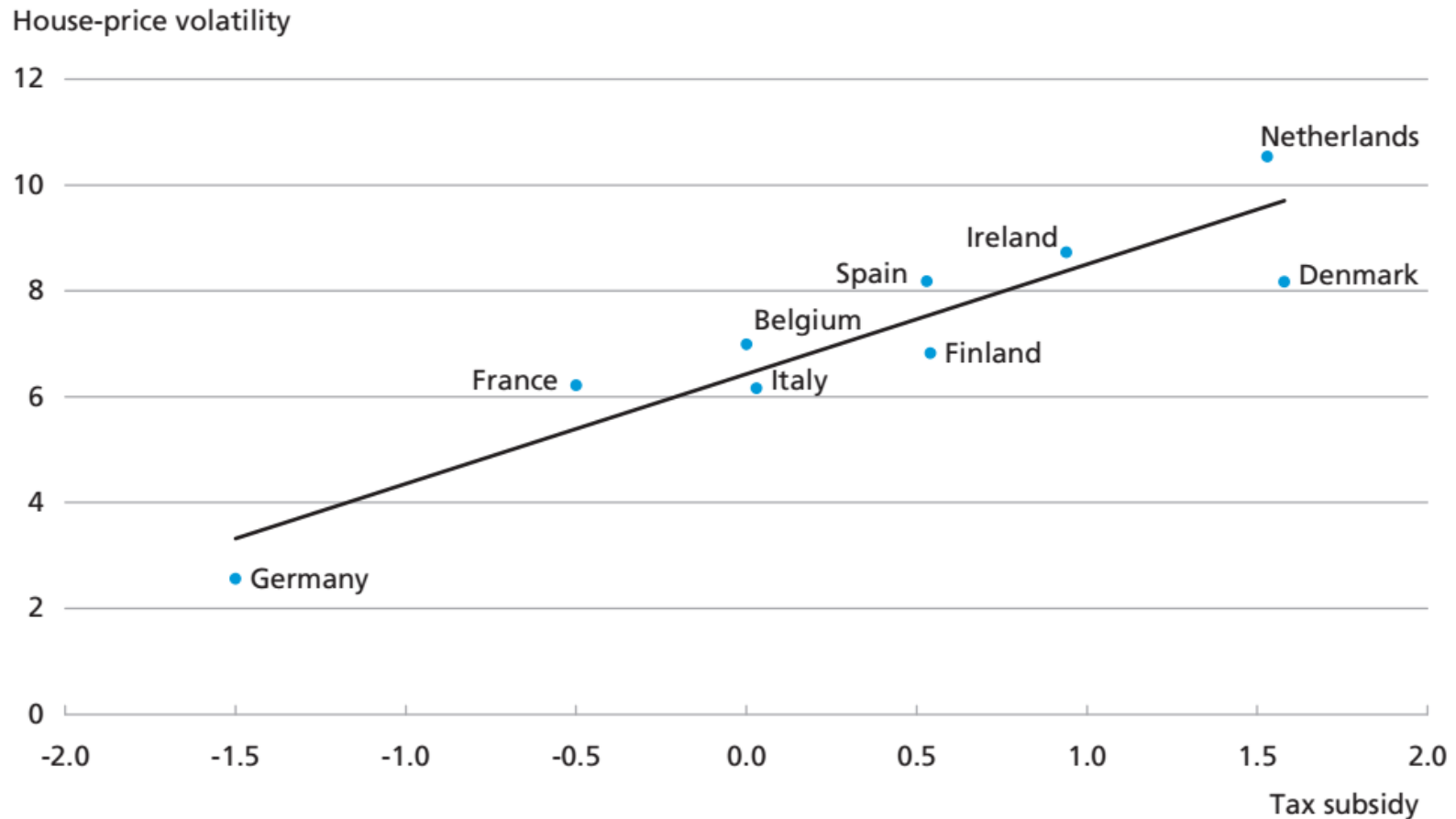
# Estimation

Dependent Variable: DETRENDED_REAL_HOUSE_PRI				
Method: Least Squares				
Date: 11/01/16 Time: 20:05				
Sample (adjusted): 1978 2016				
Included observations: 39 after adjustments				
Variable	Coefficient	Std. Error	t-Statistic	Prob.
D(DETRENDED_REAL_HOUSE_PRI(-1))	0.514514	0.232505	2.212917	0.0337
D(DETRENDED_REAL_HOUSE_PRI(-2))	1.141711	0.237731	4.802532	0
GAPNASDAC(-1)	-1.78739	0.629024	-2.84153	0.0075
OUTPUT_GAP(-3)	0.435434	0.117669	3.700513	0.0008
C	0.056148	0.224862	0.249701	0.8043
R-squared	0.757943	Mean dependent variable		-0.37408

# Shock-response suggests dynamic instability



# 85% of the difference in house-price fluctuations across countries can be explained by tax treatment



Note: The tax subsidy for owner-occupied housing consumption is calculated in accordance with the tax rules and levels of interest rates in 1999. The regression line inserted is estimated using ordinary least squares ( $R^2 = 0.847$ ).

# Policy implications

- ▶ Reining in housing cycles necessary for:
  - Proper functioning of one-size-fits-all monetary policy in EMU
  - Reducing financial stability risks
  - Reducing intra-area imbalances
- ▶ Best way to tackle it is by reducing speculative behaviour
- ▶ Cutting tax subsidies/raising transaction tax for housing a promising instrument