# Fiscal Consolidations Under Imperfect Credibility<sup>\*</sup>

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First Version: July 18, 2014 This Version: December 8, 2014

#### Abstract

This paper examines the effects of expenditure-based fiscal consolidation when credibility for the cuts to be long-lasting is imperfect. We contrast the impact limited credibility has when the consolidating country has the means to tailor monetary policy to its own needs, versus the case when it is a small member of a currency union with negligible impact on currency union interest rates and nominal exchange rates. We find two key results. First, under independent monetary policy, the adverse impact of limited credibility is relatively small, and consolidation can be expected to reduce government debt at a relatively low output cost given that monetary policy provides more accommodation that it would have to do under perfect credibility. Second, the lack of monetary accommodation under currency union membership implies that the output cost can be significantly larger, and that progress to reduce the government debt in the short- and medium-term is limited under imperfect credibility.

JEL Classification: E32, F41

*Keywords*: Monetary Policy, Fiscal Policy, Front-Loaded vs. Gradual Consolidation, DSGE Model, Sticky Prices and Wages, Imperfect Credibility

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## 1 Introduction

The global financial crisis and slow ensuing recovery have put severe strains on the fiscal positions of many industrial countries, and especially many peripheral economies in the euro area. Between 2007 and 2013, debt/GDP ratios climbed considerably in many euro area countries, including Greece (+66.6pp), Ireland (+98.0pp), Portugal (+60.5pp), Spain (+57.6pp)and Italy (+29.3pp). Mounting concern about high and rising debt levels, especially in the wake of the runup in borrowing costs, has spurred efforts to implement sizable and long-lived fiscal consolidation plans. Thus far, many of the fiscal consolidation plans that have received legislative approval in the peripheral euro area economies appear to have broadly similar features – they are typically fairly front-loaded, and more focused on spending cuts than tax-hikes.

However, as can be seen in Figure 1, the debt ratios in these economies have apparently not improved much in the last two years despite significant consolidation efforts, and output growth appears to have been low relative to European peers which have not pursued fiscal austerity to the same extent. Hence, the evidence during this period does not seem to support the popular policy recipe, prominently advocated by Alesina and Ardagna (2010), Alesina and Perotti (1995, 1997) and Giavazzi and Pagano (1990), that large spending-based fiscal consolidations are likely to have expansionary effects on the economy.

In this paper, we seek to analyze the impact that imperfect commitment to follow through on the announced consolidation efforts has on the output cost of fiscal austerity and their effectiveness to reduce debt-ratios in the short- and medium term. Given the outsized consolidation plans, we believe that economic actors – both households and investors – may have had considerable doubts about the ability of politicians to follow through on the implementation of them, and we seek to understand how these doubts may have affected their efficiency. Our paper makes a purely positive assessment of this issue by, first, making an assessment if imperfect credibility of permanent spending cuts seems to be a relevant issue empirically, and second, by investigating how the economic impact of expenditure-based consolidation depends on the degree of credibility that the spending cut will indeed be permanent and not transient. To examine the first issue, we decompose data on government spending (as share of trend output) into permanent and temporary component for a selected set of peripheral euro area economies.<sup>1</sup> Our simple decomposition supports the notion that credibility is imperfect for many of the economies under consideration; in particular, we find that credibility for permanent spending cuts is impaired for Greece.

Given this finding, we attack the second issue, which is to quantify the economic impact of imperfect fiscal credibility in two variants of a dynamic stochastic general equilibrium (DSGE henceforth) model of an open economy. We start out our analysis using the analytically tractable benchmark model of Clarida, Galí, and Gertler (2001), and then check the robustness of our findings in a fully-fledged workhorse open economy model used by Erceg and Lindé (2010, 2013). This model features "rule of thumb" households who consume all of their after-tax income as in Erceg, Guerrieri, and Gust (2006) as ample micro and macro evidence suggests that such non-Ricardian consumption behavior is a key transmission channel for fiscal policy.<sup>2</sup> On other dimensions, this model is a relatively standard two country open economy model with endogenous capital formation which embeds the nominal and real frictions that have been identified as empirically important in the closed economy models of Christiano, Eichenbaum, and Evans (2005) and Smets and Wouters (2003), as well as analogous frictions relevant in an open economy framework (such as costs of adjusting trade flows). Given the importance of financial frictions as an amplification mechanism – as highlighted by the recent work of Christiano, Motto and Rostagno (2010) – the model also incorporates a financial sector following the basic approach of Bernanke, Gertler, and Gilchrist (1999).

To begin with, we assume that the consolidating economy has the means to pursue independent monetary policy (IMP henceforth), here defined as the ability for the central bank to taylor nominal interest rates (and hence the exchange rate) to stabilize inflation around target and output around its efficient level. After considering IMP as a useful reference

 $<sup>^1</sup>$  For a point of comparison of our procedure, we also perform the decomposition for Germany and the United States.

<sup>&</sup>lt;sup>2</sup> Using micro data from the Consumer Expenditure Survey, Johnson et al (2006) and Parker et al. (2011) find evidence of a substantial response of U.S. household spending to the temporary tax rebates of 2001 and 2008. On the macro side, Galí, López-Salio and Vallés (2007) present evidence from structural VARs that government spending shocks tend to boost private consumption, and show how the inclusion of rule-of-thumb agents in their DSGE model helps it account for this behavior. Blanchard and Perotti (2002) and Monacelli and Perotti (2008) obtain similar empirical findings.

point, we move on to the benchmark case in which the consolidating economy is a small member of a currency union (CU henceforth), without the means to exert any meaningful influence on currency union policy rates and its nominal exchange rate. The latter case, we believe, is the most interesting one given the current situation for many European peripheral economies.

Our main findings are as follows. First, under IMP, the adverse impact of limited credibility is relatively small, and consolidation can still be expected to reduce government debt at a relatively low output cost given that monetary policy provides more accommodation that it would have to do under perfect credibility. Second, the lack of monetary accommodation under CU membership implies the output cost can be significantly larger under imperfect credibility, implying that progress to reduce government debt in the short- and medium-term is limited, especially when the consolidation is implemented quickly. For a small CU member, a gradual approach to consolidation plan has the dual benefit of mitigating the need for monetary accommodation and building credibility for the cuts to be permanent more quickly. While the benefit of acting gradually due to the less need of monetary accommodation have been pointed out previously by Corsetti, Meier and Müller (2012) and Erceg and Lindé (2013), we show that imperfect credibility is an additional argument why it may be advantageous to proceed in a gradual fashion.

After having established these preliminary results in the stylized model, we move to a more serious quantitative analysis in the fully-fledged model of Erceg and Lindé (2013) in which we allow for interest rates spreads in the periphery to respond endogenously to path of expected debt and deficits. In this model, we find that fiscal consolidation may even be expansionary if the government enjoys a sufficiently large degree of credibility. Even so, the favorable results under endogenous spreads are sensitive to the implementation of the consolidation. In particular, if the government pursues an ambitious spending-based consolidation program that seeks to reduce the debt-ratio even in the short-run through aggressive spending cuts, they run the risk of chasing their own tail and withdraw too much demand in the economy which may have a counter-productive impact on the debt-ratio in the short- and medium-term. Thus, echoing the benefits of acting gradually in the stylized model, a more effective route for the government to reduce debt quickly at low output cost is to implement permanent spending-cuts and be a bit patient until private demand is crowded in, tax revenues rise, and debt starts falling.

Perhaps somewhat surprisingly, relatively few papers have analyzed the role imperfect credibility might play for shaping the effects of fiscal consolidations in a DSGE framework. First, Clinton et al (2011) show with the GIMF model that credibility plays a crucial role in determining the size of initial output losses, by analyzing sensitivity of these losses to the length of an initial period without any credibility. Focusing on spillover issues, in't Veld (2013) uses as a benchmark scenario a multi-year consolidation with gradual learning, i.e. where austerity measures are considered as temporary in a learning period and are expected to be permanent only after this learning period. He shows that, in the shortrun, output losses would be considerably smaller if consolidations gains credibility earlier. Simulations of consolidations with ECB's NAWM model also deliver larger multipliers in the case of "imperfect credibility" (modeled in the same way with a learning period where fiscal shocks are initially perceived as temporary, see Box 6 of ECB, 2012). Concerning the interaction of fiscal consolidation and interest rate spreads, an empirical paper of Born et al (2014) provides estimates of a panel VAR on a dataset of 26 emerging and advanced economies. Consistent with the findings in our work-horse model, it shows that a cut in government consumption that is percieved to be temporary can induce a short-term rise in spreads, whereas spreads fall following a permanent spending cut.

The reminder of the paper is organized as follows. The next section assess the empirical relevance of imperfect credibility. Section 3 presents the simple benchmark model, discusses its calibration, and examines the role imperfect credibility plays in this stylized model under monetary independence and currency union membership. In Section 4, we then examine the robustness of the results for the stylized model in the large-scale model with hand-to-mouth households and financial frictions. Finally, Section 5 concludes.

# 2 An Empirical Assessment of Imperfect Credibility for Selected Euro Area Countries

In this section, we attempt to decompose government spending into permanent and temporary components. This empirical study will be useful for calibrating models under imperfect credibility. Indeed, as we will show in quantitative simulations of the paper, the larger is the weight of the permanent component, relative to the temporary one, the easier it is to extract this permanent component and the more credible becomes a permanent consolidation of government spending.

Here, we focus on countries of the euro area periphery over the period 1999Q1-2008Q4 (i.e. from the launch of the euro to the financial crisis): Ireland, Italy, Portugal, Spain and Greece. We also add Germany and the United States as benchmarks. To do this analysis, we use OECD national accounts quarterly series for "Government final consumption expenditures" and GDP in constant prices. Concerning the sample period, we choose a start date with the launch of the euro area (1999Q1), because we don't have a longer span for Greece (the time series even starts in 2000Q1), and we choose an end date in 2008Q4, in order to avoid to get results influenced by the specific evolution of government spending after the financial crisis.

Then, we measure government spending as a ratio of government consumption over (lagged) trend output, as in Gali et al (2007). Finally, we decompose the log of government spending into permanent and transitory components by using a HP filter with a parameter  $\lambda = 6400$ . The parameter 6400 is the upper value of  $\lambda$  (equal to four times the benchmark value of 1600) proposed in Hodrick and Prescott (1997). We choose such a high value in order to be conservative with respect to the ability to extract the signal: with a high value of  $\lambda$ , the HP filter delivers a permanent component, which has a smaller variance relative to that of the temporary component and is hence more difficult to extract. With such a filter, we get permanent components shown in Figure 2 with actual government spending. We see that, over this period, the permanent component of government spending: has grown in Italy, Spain and Portugal; has been quite stable in Ireland; has decreased in Greece and the United States.

Then, we fit simple time series models (detailed formally in Subsection 3.2) to both

components: a persistent model for the permanent component, which can be an AR(1) or an AR(2), and an unconstrained AR(1) with a persistence  $\rho^{temp}$  for the temporary component. Auto-regressive parameters of the first model are governed by two parameters through the following formula:  $1 + \rho_1^{perm} - \rho_2^{perm}$  and  $-\rho_1^{perm}$ . This model is an AR(1) process if we impose  $\rho_1^{perm} = 0$ .

We report standard errors of permanent and temporary innovations in Table 1, as well as the corresponding signal-noise ratios. In the AR(1) case, which corresponds to frontloaded consolidations, we compute permanent innovations as the residuals of an AR(1) model of the permanent component with a persistence calibrated to  $1 - \rho_2^{perm} = 0.999$ . We compute temporary innovations as residuals of an AR(1) model of the temporary component with an estimated persistence  $\rho^{temp}$ . Signal-noise ratios are obtained by dividing the standard errors of both components:  $\sigma_{perm}/\sqrt{1-(\rho_2^{perm})^2}$  and  $\sigma_{temp}/\sqrt{1-(\rho^{temp})^2}$ . By this procedure, we get signal-noise ratios above 1 for Italy, Portugal, Spain and the United States. For Germany and Ireland we obtain intermediate ratios (0.42 and 0.81, respectively), and for Greece we obtained a ratio close to 0 (0.12 to be exact).

In following sections, we will use these two countries as two polar examples: as Ireland has a big permanent component (relative to the temporary one), it should be fairly easy for agents to extract this component and a consolidation in Ireland should be close to a consolidation under full credibility; on the contrary, as the permanent component is small for Greece, a consolidation in Greece should be closer to a consolidation without any credibility.

Finally, we will also consider a case in which the permanent component is assumed to follow an AR(2) process and we also report in Table 1 the parameters of the permanent component in this case. We think about this as corresponding to gradual consolidations. The higher the parameter  $\rho_1^{perm}$  the more gradual is the consolidation and the later will be the trough of the government spending cut. After the trough, government spending goes back toward zero with a slope governed by  $\rho_2^{perm}$ . Here, we set  $\rho_1^{perm} = 0.8$  and  $\rho_2^{perm} = 4.36E - 04$ . When we draw a single innovation at date 0, these values generate the trough after five years and bring back government spending at the same level as in the AR(1) case (96% of the maximum value of the shock) after ten years (40 quarters). Concerning the standard deviation of permanent innovations, we set it for each country at a value consistent with the

signal-noise ratio obtained in the AR(1) case.

# 3 Imperfect Credibility in a Stylized Small Open Economy Model

We start our model in a simple stylized DSGE model. In Section 4 we examine the robustness of our results in a workhorse large scale model.

### 3.1 Model

Our stylized model is very similar to the small open economy model of Clarida, Galí, and Gertler (2001). Households consume a domestic and foreign good that are imperfect substitutes. To rationalize Calvo-style price rigidities, the domestic good is assumed to be a comprised of a continuum of differentiated intermediate goods, each of which is produced by a monopolistically competitive firm. The government consumes some of the domestic good and finances itself through lump-sum taxes. The home economy is small in the sense that it does not influence any foreign variables, and financial markets are complete. To save space, we present only the log linearized model in which all variables are expressed as percent or percentage point deviations from their steady state levels, and we omit all foreign variables.

Under an independent monetary policy, the key equations are given by:

$$x_t = \mathcal{E}_t x_{t+1} - \hat{\sigma}^{open} (i_t - \mathcal{E}_t \pi_{t+1} - r_t^{pot}), \tag{1}$$

$$\pi_t = \beta \mathcal{E}_t \pi_{t+1} + \kappa_x x_t, \tag{2}$$

$$i_t = \max\left(-i, \gamma_\pi \pi_t + \gamma_x x_t\right),\tag{3}$$

$$y_t = \hat{\sigma}^{open} \tau_t + g_y g_t + (1 - g_y)(1 - \omega)\nu_c \nu_t \tag{4}$$

$$y_t^{pot} = \frac{1}{\phi_{mc}\hat{\sigma}} [g_y g_t + (1 - g_y)(1 - \omega)\nu_c \nu_t]$$
(5)

$$\tau_t^{pot} = -\frac{1}{\hat{\sigma}^{open}} (1 - \frac{1}{\phi_{mc} \hat{\sigma}^{open}}) \left[ g_y g_t + (1 - g_y) (1 - \omega) \nu_c \nu_t \right]$$
(6)

$$r_t^{pot} = \mathcal{E}_t \tau_{t+1}^{pot} - \tau_t^{pot}, \tag{7}$$

where  $\hat{\sigma}^{open} = (1 - g_y)[(1 - \nu_c)(1 - \omega)^2 \sigma + \omega(2 - \omega)\varepsilon_P]$  and the superscript 'pot' denotes the level that would prevail under completely flexible prices.

As in Clarida et al, the first three equations represent the New Keynesian open economy IS curve, Phillips Curve, and monetary rule, respectively, that jointly determine the output gap  $(x_t = y_t - y_t^{pot})$ , price inflation  $(\pi_t)$ , and the nominal policy rate  $(i_t)$ , with the key difference that equation (3) requires the policy rate to remain above its lower bound (-i). Thus, the output gap  $x_t$  depends inversely on the deviation of the real interest rate  $(i_t - E_t \pi_{t+1})$  from the potential real interest rate  $r_t^{pot}$ , with the sensitivity parameter  $\hat{\sigma}^{open}$  varying positively with the household's intertemporal elasticity of substitution in consumption  $\sigma$  and substitution elasticity  $\varepsilon_P$  between foreign and domestic goods (the relative weight on the latter rises with trade openness  $\omega$ ). The Phillips curve slope  $\kappa_x$  in equation (2) is the product of parameters determining the sensitivity of inflation to marginal cost  $\kappa_{mc}$  and of marginal cost to the output gap  $\phi_{mc}$ , i.e.  $\kappa_x = \kappa_{mc} \phi_{mc}$ . From equation (5), a contraction in government spending  $g_t$  ( $g_y$  is the government spending share of steady state output) or negative taste shock  $\nu_t$  $(\nu_c \text{ is a scaling parameter})$  reduces potential output  $y_t^{pot}$ . Even so, both of these exogenous shocks, if negative, cause the the potential terms of trade  $\tau_t^{pot}$  to depreciate (a rise in  $\tau_t^{pot}$ in equation 6) because they depress the marginal utility of consumption (noting  $\phi_{mc}\hat{\sigma}^{open} >$ 1). If both shocks follow stationary AR(1) processes, and hence have front-loaded effects, a reduction in government spending or negative taste shock reduces  $r_t^{pot}$ . Finally, the nominal exchange rate  $e_t$  equals  $p_t + \tau_t$  where  $p_t = p_{t-1} + \pi_t$ .

Given that the form of the equations determining output, inflation, and interest rates is identical to that in a closed economy – as emphasized by Clarida et al – results from extensive closed economy analysis, e.g., Erceg and Lindé (2010a) are directly applicable for assessing the impact of government spending shocks in a liquidity trap.

We next consider how the model is modified for the CU case (largely following the analysis of Corsetti et al 2011). A CU member takes the nominal exchange rate as fixed, so that the terms of trade  $\tau_t$  is simply the gap between home and foreign price levels, i.e.,  $\tau_t = -(p_t - p_t^*) = -p_t$ .<sup>3</sup> Moreover, the home economy is assumed to be small enough that the policy rate is effectively exogenous. Given that equation (4) implies that the output gap is proportional to the terms of trade gap, i.e.,  $x_t = \hat{\sigma}^{open}(\tau_t - \tau_t^{pot})$ , the price setting equation (2) may be expressed as a second order difference equation in the terms of trade, yielding a solution of the form:

$$\tau_t = \lambda \tau_{t-1} + \kappa_x \hat{\sigma}^{open} \frac{\lambda}{1 - \beta \rho \lambda} \tau_t^{pot}, \tag{8}$$

The persistence parameter  $\lambda = 0.5(a - \sqrt{a^2 - 4/\beta})$ , where  $a = (\frac{1}{\beta})(1 + \beta + \kappa_x \hat{\sigma}^{open})$ , lies between 0 and unity, and  $\rho$  is the persistence of the shock processes (assumed to be the same for the taste shock and government spending). Equation (8) has two important implications. First, because  $\lambda > 0$ , a contraction in government spending – which raises  $\tau_t^{pot}$  by equation (6) – moves  $\tau_t$  in the same direction, implying a depreciation. Together with equation (4), this implies that the government spending multiplier  $m_t$  is strictly less than unity, i.e.,  $m_t = \frac{1}{g_y} \frac{dy_t}{dg_t} = 1 + \frac{\hat{\sigma}^{open}}{g_y} \frac{d\tau_t}{d\tau_t^{pot}} \frac{d\tau_t^{pot}}{dg_t} < 1$  (recalling that  $\frac{d\tau_t^{pot}}{dg_t} < 0$ ). Second, as  $\kappa_x \hat{\sigma}^{open}$  becomes very small,  $\lambda$  rises toward unity and the coefficient on  $\tau_t^{pot}$  shrinks, implying very gradual adjustment of the terms of trade to  $\tau_t^{pot}$  (and hence to a change in government spending); conversely, the terms of trade adjusts more quickly if the Phillips Curve slope is higher (high  $\kappa_x$ ), or if aggregate demand is relatively sensitive to the terms of trade (high  $\hat{\sigma}^{open}$ ).

### **3.2** The Signal Extraction Problem

To allow for imperfect credibility, we make the standard assumption that agents in the economy have to solve a signal extraction problem to filter out permanent  $(g_t^{perm})$  and transient  $(g_t^{temp})$  spending components from observed overall government spending,  $g_t$ . Thus, total government spending is the sum of the permanent and temporary components which are

<sup>&</sup>lt;sup>3</sup>As the real exchange rate is proportional to  $\tau_t$ , we use the terms interchangeably.

assumed to be given by the following exogenous processes:

$$g_t - \bar{g} = (g_t^{perm} - \bar{g}) + g_t^{temp}$$

$$\Delta (g_t^{perm} - \bar{g}) = \rho_1^{perm} \Delta (g_{t-1}^{perm} - \bar{g}) - \rho_2^{perm} (g_{t-1}^{perm} - \bar{g}) + \frac{1}{g_y} \varepsilon_t^{perm}$$

$$g_t^{temp} = \rho^{temp} g_{t-1}^{temp} + \frac{1}{g_y} \varepsilon_t^{temp}$$

where the standard errors of  $\varepsilon_{p,t}$  and  $\varepsilon_{q,t}$  are denoted  $\sigma_{perm}$  and  $\sigma_{temp}$ , respectively.

These equations can be rewritten in the following state-space form:

$$g_t - \bar{g} = HZ_t$$
$$Z_t = FZ_{t-1} + \frac{1}{g_y}V_t$$

where

$$Z_{t} = \begin{bmatrix} g_{t}^{perm} - \bar{g} & g_{t-1}^{perm} - \bar{g} & g_{t}^{temp} \end{bmatrix}', V_{t} = \begin{bmatrix} \varepsilon_{t}^{perm} & 0 & \varepsilon_{t}^{temp} \end{bmatrix}' \sim N(0, Q),$$

$$F = \begin{bmatrix} 1 + \rho_{1}^{perm} - \rho_{2}^{perm} & -\rho_{2}^{perm} & 0 \\ 1 & 0 & 0 \\ 0 & 0 & \rho^{temp} \end{bmatrix}, H = \begin{bmatrix} 1 & 0 & 1 \end{bmatrix}, Q = \begin{bmatrix} \sigma_{perm}^{2} & 0 & 0 \\ 0 & 0 & 0 \\ 0 & 0 & \sigma_{temp}^{2} \end{bmatrix}.$$

In the "full credibility" case, private agents know the present and future path of the permanent shock. In the "No Credibility" case, they believe that all shocks are temporary. In the "imperfect credibility" case, they do not observe shocks, but they learn them through Kalman filtering. This is a standard device used in the learning literature for modeling a learning process (Evans and Honkapohja, 2001), because this algorithm is optimal for extracting a signal from a given sample in real-time (Harvey, 1989).

In the "imperfect credibility" case, we assume that agents compute recursively unobserved components through the following Kalman filter:

$$Z_{t|t} = FZ_{t-1|t-1} + L_t(g_t - \bar{g} - HFZ_{t-1|t-1})$$

with  $g_t - \bar{g} - HFZ_{t-1|t-1}$  the forecast error and  $L_t$  the gain of the filter, related to the Kalman gain through the formula  $K_t = FL_t$ .  $L_t$  measures the weight given to forecast errors relative to previous forecasts, for updating estimates of unobserved components of government spending. In such a case, private agents would react as if government spending was hit by the 3-dimensional vector of exogenous shocks  $V_{t|t} = g_y L_t (g_t - \bar{g} - HFZ_{t-1|t-1})$ .<sup>4</sup>

<sup>&</sup>lt;sup>4</sup>Notice that even if the true variance of the second state innovation is equal to 0, its filtered estimate will differ from 0 when the permanent component follows an AR(2) process.

Finally, optimal forecasts of government spending at a horizon h are given by

$$g_{t+h|t} = \bar{g} + HF^h Z_{t|t}.$$

### 3.3 Calibration

For the calibration of the Phillips Curve parameter relating inflation to marginal cost, we set  $\kappa_{mc} = .007$ , towards the very low end of empirical estimates. If factors were completely mobile, this calibration would imply mean price contract durations of about 12 quarters, but – as emphasized by an extensive literature (e.g., Altig et al, 2011) – the reduced form slope could be regarded as consistent with much shorter contract durations under reasonable assumptions about strategic complementarities.

For other parameters, we adopt a standard quarterly calibration by setting the discount factor  $\beta = 0.995$ , and steady state net inflation  $\pi = .005$  so that i = .01. We set  $\sigma = 1$ (log utility), the capital share  $\alpha = 0.3$ , the Frisch elasticity of labor supply  $\frac{1}{\chi} = 0.4$ , the government spending share  $g_y = 0.2$ , and the taste shock parameter  $\nu_c = 0.01$  (implying  $\phi_{mc} = \frac{\chi}{1-\alpha} + \frac{1}{\hat{\sigma}^{open}} + \frac{\alpha}{1-\alpha} = 5.1$ ). In the absence of CU membership, monetary policy completely stabilizes output and inflation (achieved by making  $\gamma_{\pi}$  in eq. 3 arbitrarily large). Finally, the open economy parameters  $\omega = 0.3$ , and  $\varepsilon_p = 1.5$ .

For government spending, the parameters are calibrated by fitting AR(1) and AR(2) models to both components extracted with a HP filter of government spending (see Section 2). Still, we currently investigate, if we could estimate the signal-noise ratio by minimizing the sum of squared deviations between observed data and one year-ahead expected government spending and the corresponding inflation expectations implied by our state-space model. This distance is computed with forecasts from OECD economic outlooks from Jun-1999 to May-2013.

#### **3.4** Results

For a calibration based on the Irish signal-to-noise ratios in Table 1, Figures 3-5 provide all results coming from simulations of the stylized small-scale model. With independent monetary policy, monetary policy can completely offset the more adverse impact of imperfect credibility and keep output at potential (Figure 3) even under a frontloaded consolidation (AR(1) as described earlier, and graphically depicted in the bottom panels in the figure). In the case of a frontloaded (AR(1)) consolidation and under CU membership (Figure 4), the fiscal consolidation has a stronger negative impact on output in the absence of credibility than with perfect credibility. With imperfect credibility, which should be the most realistic case, the negative impact is also significantly more adverse than with perfect credibility. Conversely, in the consolidation is implemented gradually (follows an AR(2) process), Figure 5 show that private agents learn quickly that the fiscal consolidation is permanent. Hence, the response with imperfect credibility is very close to that obtained under perfect credibility.

[Remains to be written. Need to describe in detail the AR(1) and AR(2) processes. They can be understood implicitly from the figures.]

### 4 Robustnes in a Large-Scale Open Economy Model

In this section, we examine the robustness of our results in Section 3 in a fully-fledged open economy model. Before we turn to the results in Sections 4.3 and 4.4, we provide a model overview with a focus on the modeling of fiscal policy and discuss the calibration of some key parameters. A complete description of the model is available in Appendix Appendix A.

### 4.1 Model

The model is adopted from Erceg and Lindé (2010, 2013) aside from some features of the fiscal policy specification (as discussed in further detail below), and consists of two countries (or country blocks) that differ in size, but are otherwise isomorphic. The first country is the home economy, or "Periphery", while the second country is referred to as the "Core." The countries share a common currency, and monetary policy is conducted by a single central bank, which adjusts policy rates in response to the aggregate inflation rate and output gap of the currency union. By contrast, fiscal policy may differ across the two blocks. Given the isomorphic structure, our exposition below largely focuses on the structure of the Periphery.

Abstracting from trade linkages, the specification of each country block builds heavily on

the estimated models of Christiano, Eichenbaum and Evans (2005), CEE henceforth, and Smets and Wouters (2003, 2007), SW henceforth. Thus, the model includes both sticky nominal wages and prices, allowing for some intrinsic persistence in both component; habit persistence in consumption; and embeds a Q-theory investment specification modified so that changing the level of investment (rather than the capital stock) is costly. However, our model departs from CEE and SW in two substantive ways. First, we assume that a fraction of the households are "Keynesian", and simply consume their current after-tax income; this evidently contrasts with the analysis in our stylized model which assumed that all households made consumption decisions based on their permanent income. Galí, López-Salido and Vallés (2007) show that the inclusion of non-Ricardian households helps account for structural VAR evidence indicating that private consumption rises in response to higher government spending. Second, we incorporate a financial accelerator following the basic approach of Bernanke, Gertler and Gilchrist (1999).

On the open economy dimension, the model assumes producer currency pricing as in the benchmark model, but allow for incomplete international financial markets (the stylized model in Section 3 presumed complete financial markets domestically and internationally).

To analyze the behavior of the model, we log-linearize the model's equations around the non-stochastic steady state. Nominal variables are rendered stationary by suitable transformations. To solve the unconstrained version of the model, we compute the reduced-form solution of the model for a given set of parameters using the numerical algorithm of Anderson and Moore (1985), which provides an efficient implementation of the solution method proposed by Blanchard and Kahn (1980). Since the "periphery" country block is assumed to be very small relative to the "core" country block, there is no need to take the ZLB into account as the actions of the periphery will only have an negligible impact on the currency union as a whole.

The approach to analyzing the impact of imperfect credibility for fiscal consolidation is the same as in the stylized model, but because we are also interested in assessing the implications for the evolution of government debt, some further details on the modeling of debt stabilization are in order.

As noted in the description of the model in Appendix Appendix A, we presume that

governments in Periphery and the Core has the capability to issue debt. In our benchmark specification, we further assume that policymakers adjust labor income taxes gradually to keep both the debt/GDP ratio,  $b_{Gt}$ , and the gross deficit,  $\Delta b_{Gt+1}$ , close to their targets (denoted  $b_{Gt}^*$  and  $\Delta b_{Gt+1}^*$ , respectively). Thus, the labor tax rate evolves according to:

$$\tau_{Nt} - \tau_N = \nu_{\tau_0} \left( \tau_{Nt-1} - \tau_N \right) + \left( 1 - \nu_{\tau_0} \right) \left[ \nu_{\tau_1} (b_{Gt} - b^*_{Gt}) + \nu_{\tau_2} (\Delta b_{Gt+1} - \Delta b^*_{Gt+1}) \right].$$
(9)

So when the government cuts the discretionary component of spending,  $g_t$ , in order to reduce government debt, we assume that the labor income tax  $\tau_{Nt}$  will deviate from its steady state value  $\tau_N$  gradually if a gap emerges between actual and desired debt and deficit levels.<sup>5</sup>

Our main simulations assume that the government in the Periphery desires to reduce its debt target  $b_{Gt}^*$ . It is realistic to assume that policymakers would reduce the debt target gradually to help avoid potentially large adverse consequences on output. To capture this gradualism, we assume that the (end of period t) debt target  $b_{Gt+1}^*$  follows an AR(2) process:

$$b_{Gt+1}^* - b_{Gt}^* = \rho_{d_1}(b_{Gt}^* - b_{Gt-1}^*) - \rho_{d_2}b_{Gt}^* + \varepsilon_{d^*,t},$$
(10)

where the coefficient  $\rho_{d_1}$  is set to 0.99 and  $\rho_{d_2}$  is set to close to 0 (10<sup>-8</sup>) so that the reduction in debt is gradual and (near-) permanent. The target path of Periphery government debt is plotted in Figure 5 (black dashed line) and is set so that the closely mimics the actual debt path under full credibility. Thus, in the full credibility case, there is little movement of the labor income tax rate as the gap between actual and desired debt and deficit levels is negligable.

The Core is assumed to simply follow an endogenous tax rule as in (9), but does not change its debt target.

### 4.2 Calibration

Here we discuss the calibration of the key parameters pertaining to fiscal policy and trade; the remaining parameters – which are adopted from Erceg and Lindé (2013) – are reported

<sup>&</sup>lt;sup>5</sup> Lower case letters are used to express a variable as a percent or percentage point deviation from its steady state level. Note that real government debt  $b_{G,t}$  is defined as a share of steady state GDP and expressed as percentage point deviations from their steady state or "trend" values. That is,  $b_{G,t} = \left(\frac{B_{G,t}}{P_tY}\right) - b_G$ , where  $B_{G,t}$  is nominal government debt,  $P_t$  is the price level, and Y is real steady state output.

and discussed in Appendix Appendix A.

The model is calibrated at a quarterly frequency. Structural parameters are set at identical values for each of the two country blocks, except for the parameter  $\zeta$  determining population size (as discussed below), the fiscal rule parameters, and the parameters determining trade shares.

The parameters pertaining to fiscal policy are intended to roughly capture the revenue and spending sides of euro area government budgets. The share of government spending on goods and services is set equal to 23 percent of steady state output. The government debt to GDP ratio,  $b_G$ , is set to 0.75, roughly equal to the average level of debt in euro area countries at end-2008. The ratio of transfers to GDP is set to 20 percent. The steady state sales (i.e., VAT) tax rate  $\tau_C$  is set to 0.2, while the capital tax  $\tau_K$  is set to 0.30. Given the annualized steady state real interest rate (2 percent), the government's intertemporal budget constraint then implies that the labor income tax rate  $\tau_N$  equals 0.42 in steady state. The coefficients of the tax adjustment rule (9) are set so that labor income taxes respond very gradually, which is achieved by setting  $\nu_{\tau_0} = 0.985$  and  $\nu_{\tau_1} = \nu_{\tau_2} = .1$ . This implies that  $\tau_{Nt}$  in the long-run is decreased (increased) by 0.1 percentage points in response to target deviations from debt ( $b_{Gt} - b_{Gt}^*$ ) and deficit ( $\Delta b_{Gt+1} - \Delta b_{Gt+1}^*$ ). However, because  $\nu_{\tau_0}$  is set close to unity, the short-run response is substantially smaller.we also allow for a small degree of inertia, so that  $\nu_{g_0} = \nu_{\tau_0} = 0.5$ . For the Core, we assume the same unaggressive tax rule.

The size of the Periphery is calibrated to be a very small share of euro area GDP, so that  $\zeta = 0.02$ . This corresponds to the size of Greece, Ireland or Portugal in euro area GDP. Identifying the mentioned countries as the periphery to calibrate trade shares, the average share of imports of the periphery from the remaining countries of the euro area was about 14 percent of GDP in 2008 (based on Eurostat). This pins down the trade share parameters  $\omega_C$  and  $\omega_I$  for the Periphery under the additional assumption that the import intensity of consumption is equal to 3/4 that of investment. Given that trade is balanced in steady state, this calibration implies a very small export and import share of the Core countries as share of GDP.

### 4.3 Benchmark Results

See Figure 6.

[Remains to be written.]

#### 4.4 Results with Endogenous Spreads

In the benchmark calibration of the model, we assumed that interest rates faced by the government and banks in the Periphery and Core were equal to the currency area interest rate set by the CU central bank (notwithstanding a tiny difference to imply stationary dynamics of Periphery net foreign assets). To examine conditions under which fiscal consolidation may be expansionary, we follow Erceg and Lindé (2010) and Corsetti, Kuester, Meier and Muller (2012) and assume that the interest rate faced by the government and banks in the Periphery equals the interest rate set by the CU central bank plus a risk-spread that depends positively on the government deficit and debt level. If we let  $i_t^{Per}$  denote the interest rate in Periphery, we thus have

$$i_t^{Per} - i_t = \psi_b(b_{Gt+1} - b_G) + \psi_d(b_{Gt+1} - b_{Gt}), \tag{11}$$

where we recall that  $b_{Gt+1}$  is the end-of-period t government debt level and  $i_t$  the interest rate set by the CU central bank. The specification in (11) is motivated by the spread equation estimated by Laubach (2010) for the Euro area, and captures the idea that countries with high government deficits and debt levels face higher spreads due to a higher risk of default. There is a substantial empirical literature that has examined the question of whether higher deficits and debt lead to increasing interest rates, but it has provided at best mixed evidence in favor of positive values of  $\psi_b$  and  $\psi_d$ , see e.g. Evans (1985, 1987). However, the papers in this literature have typically used data from both crisis periods and non-crisis periods, and as argued by Laubach (2010) based on cross-country evidence, this is likely to bias downward the estimates, as the parameters tend to be close to zero in non-crisis periods and positive in crisis periods only. As we are examining the effects of fiscal consolidations in crisis (i.e. high actual and projected debt and deficit) periods, we entertain the assumption that  $\psi_b$  and  $\psi_d$ are both positive. As a tentative calibration, we set  $\psi_b = 0.025$  and  $\psi_d = 0.05$ , implying that a one percent decline in government debt decreases the spread by 2.5 basis points, and that a one percent decline in the budget deficit decreases the spread with 5 basis points. While these elasticities are somewhat on the upper side relative to the evidence reported by Laubach (2010), they are nevertheless useful to help gauge the potential implications of this channel. All other aspects of the experiment remains the same as in Section 4.3.

The results with endogenous spreads are reported in Figure 7. As seen from the figure, the output costs of aggressive spending-based consolidation can be reduced substantially if long-term interest rate spreads fall (upper left panel), especially when the degree of credibility to follow through and make the spending cuts permanent is high. In our particular calibration, long-term spreads in the Periphery fall enough in order for the consolidation to have expansionary effects on the economy after roughly two years even under imperfect credibility (dash-dotted red line).

Consequently, these results present a favorable case for that aggressive consolidation can be an efficient tool to reduce public debt at low output cost. However, it is important to point out that this finding hinges crucially on how the consolidation program is implemented, and the results may be less benign under an alternative – equally empirically realistic – modeling of the consolidation program.

Specifically, we assume the government drops the gradual labor income tax rule (9) and instead entirely uses government spending to achieve its fiscal targets. Thus, total government spending  $(g_t^{tot})$  is now comprised of an endogenous component, denoted  $g_t^{endo}$  henceforth, as well the discretionary component  $g_t$  which is the same as before. Following Erceg and Linde (2013),  $g_t^{endo}$  is assumed to adjust endogenously according to the rule:

$$g_t^{endo} = \nu_{g_0} g_{t-1}^{endo} + (1 - \nu_{g_0}) \left[ \nu_{g_1} \left( b_{Gt} - b_{Gt}^* \right) + \nu_{g_2} \left( \Delta b_{Gt+1} - \Delta b_{Gt+1}^* \right) \right].$$
(12)

In this alternative specification, the Periphery labor income tax rate is assumed to be constant (at its steady state value of  $\tau_N$ ); however, the Core is still assumed to use the labor income tax rule to stabilize debt. We assume rather aggressive coefficients in the spending rule (12) by setting  $\nu_{g_0} = 0.8$ ,  $\nu_{g_1} = -1$  and  $\nu_{g_2} = -0.5$ . Given our steady-state share of government spending (0.23), these coefficients imply that  $g_t^{endo}$  in the long-run is decreased by 0.25 and 0.125 percent of trend GDP, respectively, in response to target deviations from debt  $(b_{Gt} - b_{Gt}^*)$  and deficit  $(\Delta b_{Gt+1} - \Delta b_{Gt+1}^*)$ . In the short-run, our choice of  $\nu_{g_0}$  implies that the response is reduced by 4/5.

In Figure 8 we compare results the gradual labor income tax rule with an aggressive spending-based rule to stabilize debt and deficts around their targets when interest rate spreads are endogenous. We focus on the case with imperfect credibility, implying that the results for the solid blue lines just restate the results in the dash-dotted red lines in Figure 7.

From the figure, we see that results under an aggressive spending-based rule as much less benign. In a nut-shell, the government ends up chasing its own tail and cuts spending too much in the near-term and therefore cause output to fall much and debt to rise in the shortand medium term. Interest rate spreads therefore go up in the short- and medium-term before starting to fall.

[Remains to be written.]

### 5 Conclusions

Our paper has focused on the economic implications imperfect credibility have for expenditurebased fiscal consolidation. We have found that the role of credibility is likely to be less of an issue if monetary policy can provide sizable accommodation – as under an IMP – whereas imperfect credibility may be a source of substantially larger output losses when monetary policy is constrained by CU membership (or the ZLB). In this latter situation, progress in reducing government debt as share of GDP may also be significantly slower.

Although we have focused on only one type of spending cuts to highlight the importance of monetary constraints for fiscal consolidation, actual consolidation programs deploy a wide array of fiscal spending adjustments. The transmission of these alternative fiscal measures to the real economy may differ substantially from the one considered, with potentially important consequences. For instance, infrastructure spending presumably boosts the productivity of private capital, while spending on education enhances the longer-term productivity of the workforce. Accordingly, cuts in these areas would presumably have more adverse effects on the economy's longer-term potential output than in our framework which does not take account of these effects, and possibly weaken aggregate demand more even at shorter horizons. On the other hand, reducing certain types of transfers might have less adverse effects than the cuts we consider, particularly in the long-run. For example, a gradual tightening of eligibility requirements for unemployment benefits might well reduce the natural rate of unemployment in the long-run, and hence raise potential output.<sup>6</sup> In future research, it would be desirable to extend our modeling framework to better capture the implications of a wider range of potential spending cuts.

Some other extensions of the basic modeling framework would also seem useful. First, it would be of interest to embed our approach to imperfect credibility to a realistic approach following Debortoli and Nunes (2012). Finally, our model assumes that the government issues only one period nominal debt. Allowing for multi-period nominal liabilities could have potentially important consequences for government debt evolution.

 $<sup>^{6}</sup>$  The near-term effects of transfers is likely to depend on how the transfers are distributed across households. In this vein, recent research using large-scale policy models (Coenen et al, 2012) suggests that cuts in transfers that are concentrated on households facing liquidity constraints – the HM households in our setup – are likely to be associated with a larger multiplier compared to cuts to general transfers to all households.

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## Appendix A The Large-Scale Open Economy Model

Following Erceg and Lindé (2013), this appendix contains a complete description of the large-scale model used in Section 4.

As the recent recession has provided strong evidence in favor of the importance of financial frictions, our model also features a financial accelerator channel which closely parallels earlier work by Bernanke, Gertler, and Gilchrist (1999) and Christiano, Motto, and Rostagno (2008). Given that the mechanics underlying this particular financial accelerator mechanism are well-understood, we simplify our exposition by focusing on a special case of our model which abstracts from a financial accelerator. We conclude our model description with a brief description of how the model is modified to include the financial accelerator (Section A.6).

### A.1 Firms and Price Setting

#### A.1.1 Production of Domestic Intermediate Goods

There is a continuum of differentiated intermediate goods (indexed by  $i \in [0, 1]$ ) in the Periphery, each of which is produced by a single monopolistically competitive firm. In the domestic market, firm *i* faces a demand function that varies inversely with its output price  $P_{Dt}(i)$  and directly with aggregate demand at home  $Y_{Dt}$ :

$$Y_{Dt}(i) = \left[\frac{P_{Dt}(i)}{P_{Dt}}\right]^{\frac{-(1+\theta_p)}{\theta_p}} Y_{Dt},\tag{A.1}$$

where  $\theta_p > 0$ , and  $P_{Dt}$  is an aggregate price index defined below. Similarly, firm *i* faces the following export demand function:

$$X_{t}(i) = \left[\frac{P_{Mt}^{*}(i)}{P_{Mt}^{*}}\right]^{\frac{-(1+\theta_{p})}{\theta_{p}}} M_{t}^{*},$$
(A.2)

where  $X_t(i)$  denotes the quantity demanded of domestic good *i* in the Core block,  $P_{Mt}^*(i)$  denotes the price that firm *i* sets in the Core market,  $P_{Mt}^*$  is the import price index in the Core, and  $M_t^*$  is an aggregate of the Core's imports (we use an asterisk to denote the Core's variables).

Each producer utilizes capital services  $K_t(i)$  and a labor index  $L_t(i)$  (defined below) to produce its respective output good. The production function is assumed to have a constant-elasticity of substitution (CES) form:

$$Y_t(i) = \left(\omega_K^{\frac{\rho}{1+\rho}} K_t(i)^{\frac{1}{1+\rho}} + \omega_L^{\frac{\rho}{1+\rho}} (Z_t L_t(i))^{\frac{1}{1+\rho}}\right)^{1+\rho}.$$
 (A.3)

The production function exhibits constant-returns-to-scale in both inputs, and  $Z_t$  is a countryspecific shock to the level of technology. Firms face perfectly competitive factor markets for hiring capital and labor. Thus, each firm chooses  $K_t(i)$  and  $L_t(i)$ , taking as given both the rental price of capital  $R_{Kt}$  and the aggregate wage index  $W_t$  (defined below). Firms can costlessly adjust either factor of production, which implies that each firm has an identical marginal cost per unit of output,  $MC_t$ . The (log-linearized) technology shock is assumed to follow an AR(1) process:

$$z_t = \rho_z z_{t-1} + \varepsilon_{z,t}.\tag{A.4}$$

We assume that purchasing power parity holds, so that each intermediate goods producer sets the same price  $P_{Dt}(i)$  in both blocks of the currency union, implying that  $P_{Mt}^*(i) = P_{Dt}(i)$ and that  $P_{Mt}^* = P_{Dt}$ . The prices of the intermediate goods are determined by Calvo-style staggered contracts (see Calvo, 1983). In each period, a firm faces a constant probability,  $1 - \xi_p$ , of being able to re-optimize its price  $(P_{Dt}(i))$ . This probability of receiving a signal to reoptimize is independent across firms and time. If a firm is not allowed to optimize its prices, we follow Christiano, Eichenbaum and Evans (2005) and Smets and Wouters (2003), and assume that the firm must reset its home price as a weighted combination of the lagged and steady state rate of inflation  $P_{Dt}(i) = \pi_{t-1}^{\iota_p} \pi^{1-\iota_p} P_{Dt-1}(i)$  for the non-optimizing firms. This formulation allows for structural persistence in price-seeting if  $\iota_p$  exceeds zero.

When a firm i is allowed to reoptimize its price in period t, the firm maximizes:

$$\max_{P_{Dt}(i)} \mathbb{E}_{t} \sum_{j=0}^{\infty} \psi_{t,t+j} \xi_{p}^{j} \left[ \prod_{h=1}^{j} \pi_{t+h-1} (P_{Dt}(i) - MC_{t+j}) (Y_{Dt+j}(i) + X_{t}(i)) \right].$$
(A.5)

The operator  $\mathbb{E}_t$  represents the conditional expectation based on the information available to agents at period t. The firm discounts profits received at date t + j by the state-contingent discount factor  $\psi_{t,t+j}$ ; for notational simplicity, we have suppressed all of the state indices.<sup>A.1</sup>

<sup>&</sup>lt;sup>A.1</sup> We define  $\xi_{t,t+j}$  to be the price in period t of a claim that pays one dollar if the specified state occurs

The first-order condition for setting the contract price of good i is:

$$\mathbb{E}_{t} \sum_{j=0}^{\infty} \psi_{t,t+j} \xi_{p}^{j} \left( \frac{\prod_{h=1}^{j} \pi_{t+h-1}(i) P_{Dt}(i)}{(1+\theta_{p})} - MC_{t+j} \right) (Y_{Dt+j}(i) + X_{t}(i)) = 0.$$
(A.6)

### A.1.2 Production of the Domestic Output Index

Because households have identical Dixit-Stiglitz preferences, it is convenient to assume that a representative aggregator combines the differentiated intermediate products into a composite home-produced good  $Y_{Dt}$ :

$$Y_{Dt} = \left[ \int_{0}^{1} Y_{Dt} \left( i \right)^{\frac{1}{1+\theta_{p}}} di \right]^{1+\theta_{p}}.$$
 (A.7)

The aggregator chooses the bundle of goods that minimizes the cost of producing  $Y_{Dt}$ , taking the price  $P_{Dt}(i)$  of each intermediate good  $Y_{Dt}(i)$  as given. The aggregator sells units of each sectoral output index at its unit cost  $P_{Dt}$ :

$$P_{Dt} = \left[ \int_0^1 P_{Dt} \left( i \right)^{\frac{-1}{\theta_p}} di \right]^{-\theta_p}.$$
 (A.8)

We also assume a representative aggregator in the Core who combines the differentiated Periphery products  $X_t(i)$  into a single index for foreign imports:

$$M_t^* = \left[ \int_0^1 X_t \left( i \right)^{\frac{1}{1+\theta_p}} di \right]^{1+\theta_p},$$
 (A.9)

and sells  $M_t^*$  at price  $P_{Dt}$ .

#### A.1.3 Production of Consumption and Investment Goods

Final consumption goods are produced by a representative consumption goods distributor. This firm combines purchases of domestically-produced goods with imported goods to produce a final consumption good  $(C_{At})$  according to a constant-returns-to-scale CES production function:

$$C_{At} = \left(\omega_C^{\frac{\rho_C}{1+\rho_C}} C_{Dt}^{\frac{1}{1+\rho_C}} + (1-\omega_C)^{\frac{\rho_C}{1+\rho_C}} (\varphi_{Ct} M_{Ct})^{\frac{1}{1+\rho_C}} \right)^{1+\rho_C},$$
(A.10)

in period t + j (see the household problem below); then the corresponding element of  $\psi_{t,t+j}$  equals  $\xi_{t,t+j}$  divided by the probability that the specified state will occur.

where  $C_{Dt}$  denotes the consumption good distributor's demand for the index of domesticallyproduced goods,  $M_{Ct}$  denotes the distributor's demand for the index of foreign-produced goods, and  $\varphi_{Ct}$  reflects costs of adjusting consumption imports. The final consumption good is used by both households and by the government. The form of the production function mirrors the preferences of households and the government sector over consumption of domestically-produced goods and imports. Accordingly, the quasi-share parameter  $\omega_C$ may be interpreted as determining the preferences of both the private and public sector for domestic relative to foreign consumption goods, or equivalently, the degree of home bias in consumption expenditure. Finally, the adjustment cost term  $\varphi_{Ct}$  is assumed to take the quadratic form:

$$\varphi_{Ct} = \left[1 - \frac{\varphi_{M_C}}{2} \left(\frac{\frac{M_{Ct}}{C_{Dt}}}{\frac{M_{Ct-1}}{C_{Dt-1}}} - 1\right)^2\right].$$
(A.11)

This specification implies that it is costly to change the proportion of domestic and foreign goods in the aggregate consumption bundle, even though the level of imports may jump costlessly in response to changes in overall consumption demand.

Given the presence of adjustment costs, the representative consumption goods distributor chooses (a contingency plan for)  $C_{Dt}$  and  $M_{Ct}$  to minimize its discounted expected costs of producing the aggregate consumption good:

$$\min_{C_{Dt+k},M_{Ct+k}} \mathbb{E}_{t} \sum_{k=0}^{\infty} \psi_{t,t+k} \left\{ \left( P_{Dt+k}C_{Dt+k} + P_{Mt+k}M_{Ct+k} \right) + P_{Ct+k} \left[ C_{A,t+k} - \left( \omega_{C}^{\frac{\rho_{C}}{1+\rho_{C}}} C_{Dt+k}^{\frac{1}{1+\rho_{C}}} + (1-\omega_{C})^{\frac{\rho_{C}}{1+\rho_{C}}} (\varphi_{Ct+k}M_{Ct+k})^{\frac{1}{1+\rho_{C}}} \right)^{1+\rho_{C}} \right] \right\}.$$
(A.12)

The distributor sells the final consumption good to households and the government at a price  $P_{Ct}$ , which may be interpreted as the consumption price index (or equivalently, as the shadow cost of producing an additional unit of the consumption good).

We model the production of final investment goods in an analogous manner, although we allow the weight  $\omega_I$  in the investment index to differ from that of the weight  $\omega_C$  in the consumption goods index.<sup>A.2</sup>

<sup>&</sup>lt;sup>A.2</sup> Notice that the final investment good is not used by the government.

### A.2 Households and Wage Setting

We assume a continuum of monopolistically competitive households (indexed on the unit interval), each of which supplies a differentiated labor service to the intermediate goodsproducing sector (the only producers demanding labor services in our framework) following Erceg, Henderson and Levin (2000). A representative labor aggregator (or "employment agency") combines households' labor hours in the same proportions as firms would choose. Thus, the aggregator's demand for each household's labor is equal to the sum of firms' demands. The aggregate labor index  $L_t$  has the Dixit-Stiglitz form:

$$L_t = \left[\int_0^1 \left(\zeta N_t\left(h\right)\right)^{\frac{1}{1+\theta_w}} dh\right]^{1+\theta_w}, \qquad (A.13)$$

where  $\theta_w > 0$  and  $N_t(h)$  is hours worked by a typical member of household h. The parameter  $\zeta$  is the size of a household of type h, and effectively determines the size of the population in the Periphery. The aggregator minimizes the cost of producing a given amount of the aggregate labor index, taking each household's wage rate  $W_t(h)$  as given, and then sells units of the labor index to the production sector at their unit cost  $W_t$ :

$$W_t = \left[\int_0^1 W_t \left(h\right)^{\frac{-1}{\theta_w}} dh\right]^{-\theta_w}.$$
(A.14)

The aggregator's demand for the labor services of a typical member of household h is given by

$$N_t(h) = \left[\frac{W_t(h)}{W_t}\right]^{-\frac{1+\theta_w}{\theta_w}} L_t/\zeta.$$
 (A.15)

We assume that there are two types of households: households that make intertemporal consumption, labor supply, and capital accumulation decisions in a forward-looking manner by maximizing utility subject to an intertemporal budget constraint (FL households, for "forward-looking"); and the remainder that simply consume their after-tax disposable income (HM households, for "hand-to-mouth" households). The latter type receive no capital rental income or profits, and choose to set their wage to be the average wage of optimizing households. We denote the share of FL households by  $1-\varsigma$  and the share of HM households by  $\varsigma$ .

We consider first the problem faced by FL households. The utility functional for an optimizing representative member of household h is

$$\mathbb{E}_{t} \sum_{j=0}^{\infty} \beta^{j} \left\{ \frac{1}{1-\sigma} \left( C_{t+j}^{O}(h) - \varkappa C_{t+j-1}^{O} - \nu_{ct} \right)^{1-\sigma} + \frac{\chi_{0} Z_{t+j}^{1-\sigma}}{1-\chi} (1-N_{t+j}(h))^{1-\chi} + \mu_{0} F \left( \frac{M B_{t+j+1}(h)}{P_{Ct+j}} \right) \right\},$$
(A.16)

where the discount factor  $\beta$  satisfies  $0 < \beta < 1$ . As in Smets and Wouters (2003, 2007), we allow for the possibility of external habit formation in preferences, so that each household member cares about its consumption relative to lagged aggregate consumption per capita of forward-looking agents  $C_{t-1}^{O}$ . The period utility function depends on an each member's current leisure  $1 - N_t(h)$ , his end-of-period real money balances,  $\frac{MB_{t+1}(h)}{P_{Ct}}$ , and a preference shock,  $\nu_{ct}$ . The subutility function F(.) over real balances is assumed to have a satiation point to account for the possibility of a zero nominal interest rate; see Eggertsson and Woodford (2003) for further discussion.<sup>A.3</sup> The (log-linearized) consumption demand shock  $\nu_{ct}$  is assumed to follow an AR(1) process:

$$\nu_{ct} = \rho_{\nu} \nu_{ct-1} + \varepsilon_{\nu_c,t.} \tag{A.17}$$

Forward-looking household h faces a flow budget constraint in period t which states that its combined expenditure on goods and on the net accumulation of financial assets must equal its disposable income:

$$P_{Ct} (1 + \tau_{Ct}) C_t^O (h) + P_{It} I_t (h) + M B_{t+1} (h) - M B_t (h) + \int_s \xi_{t,t+1} B_{Dt+1} (h) - B_{Dt} (h) + P_{Bt} B_{Gt+1} - B_{Gt} + \frac{P_{Bt}^* B_{Ft+1} (h)}{\phi_{bt}} - B_{Ft} (h) = (1 - \tau_{Nt}) W_t (h) N_t (h) + \Gamma_t (h) + T R_t (h) + (1 - \tau_{Kt}) R_{Kt} K_t (h) + P_{It} \tau_{Kt} \delta K_t (h) - P_{Dt} \phi_{It} (h).$$
(A.18)

Consumption purchases are subject to a sales tax of  $\tau_{Ct}$ . Investment in physical capital augments the per capital stock  $K_{t+1}(h)$  according to a linear transition law of the form:

$$K_{t+1}(h) = (1 - \delta)K_t(h) + I_t(h),$$
(A.19)

where  $\delta$  is the depreciation rate of capital.

A.3 For simplicity, we assume that  $\mu_0$  is sufficiently small that changes in the monetary base have a negligible impact on equilibrium allocations, at least to the first-order approximation we consider.

Financial asset accumulation of a typical member of FL household h consists of increases in nominal money holdings  $(MB_{t+1}(h) - MB_t(h))$  and the net acquisition of bonds. While the domestic financial market is complete through the existence of state-contingent bonds  $B_{Dt+1}$ , cross-border asset trade is restricted to a single non-state contingent bond issued by the government of the Core economy.<sup>A.4</sup>

The terms  $B_{Gt+1}$  and  $B_{Ft+1}$  represents each household member's net purchases of the government bonds issued by the Periphery and Core governments, respectively. Each type of bond pays one currency unit (e.g., euro) in the subsequent period, and is sold at price (discount) of  $P_{Bt}$  and  $P_{Bt}^*$ , respectively. To ensure the stationarity of foreign asset positions, we follow Turnovsky (1985) by assuming that domestic households must pay a transaction cost when trading in the foreign bond. The intermediation cost depends on the ratio of economy-wide holdings of net foreign assets to nominal GDP,  $P_tY_t$ , and are given by:

$$\phi_{bt} = \exp\left(-\phi_b\left(\frac{B_{Ft+1}}{P_t Y_t}\right)\right). \tag{A.20}$$

If the Periphery is an overall net lender position internationally, then a household will earn a lower return on any holdings of foreign (i.e., Core) bonds. By contrast, if the Periphery has a net debtor position, a household will pay a higher return on its foreign liabilities. Given that the domestic government bond and foreign bond have the same payoff, the price faced by domestic residents net of the transaction cost is identical, so that  $P_{Bt} = \frac{P_{Bt}^*}{\phi_{bt}}$ . The effective nominal interest rate on domestic bonds (and similarly for foreign bonds) hence equals  $i_t = 1/P_{Bt} - 1$ .

Each member of FL household h earns after-tax labor income,  $(1 - \tau_{Nt})W_t(h) N_t(h)$ , where  $\tau_{Nt}$  is a stochastic tax on labor income. The household leases capital at the after-tax rental rate  $(1 - \tau_{Kt})R_{Kt}$ , where  $\tau_{Kt}$  is a stochastic tax on capital income. The household receives a depreciation write-off of  $P_{It}\tau_{Kt}\delta$  per unit of capital. Each member also receives an aliquot share  $\Gamma_t(h)$  of the profits of all firms and a lump-sum government transfer,  $TR_t(h)$ (which is negative in the case of a tax). Following Christiano, Eichenbaum and Evans (2005), we assume that it is costly to change the level of gross investment from the previous

<sup>&</sup>lt;sup>A.4</sup> Notice that the contingent claims  $B_{Dt+1}$  are in zero net supply from the standpoint of the Periphery as a whole.

period, so that the acceleration in the capital stock is penalized:

$$\phi_{It}(h) = \frac{1}{2} \phi_I \frac{(I_t(h) - I_{t-1})^2}{I_{t-1}}.$$
(A.21)

In every period t, each member of FL household h maximizes the utility functional (A.16) with respect to its consumption, investment, (end-of-period) capital stock, money balances, holdings of contingent claims, and holdings of domestic and foreign bonds, subject to its labor demand function (A.15), budget constraint (A.18), and transition equation for capital (A.19). In doing so, a household takes as given prices, taxes and transfers, and aggregate quantities such as lagged aggregate consumption and the aggregate net foreign asset position.

Forward-looking (FL) households set nominal wages in staggered contracts that are analogous to the price contracts described above. In particular, with probability  $1 - \xi_w$ , each member of a household is allowed to reoptimize its wage contract. If a household is not allowed to optimize its wage rate, we assume each household member resets its wage according to:

$$W_t(h) = \omega_{t-1}^{\iota_w} \omega^{1-\iota_w} W_{t-1}(h), \tag{A.22}$$

where  $\omega_{t-1}$  is the gross nominal wage inflation in period t-1, i.e.  $W_t/W_{t-1}$ , and  $\omega = \pi$ is the steady state rate of change in the nominal wage (equal to gross price inflation since steady state gross productivity growth is assumed to be unity). Dynamic indexation of this form introduces some element of structural persistence into the wage-setting process. Each member of household h chooses the value of  $W_t(h)$  to maximize its utility functional (A.16) subject to these constraints.

Finally, we consider the determination of consumption and labor supply of the hand-tomouth (HM) households. A typical member of a HM household simply equates his nominal consumption spending,  $P_{Ct} (1 + \tau_{Ct}) C_t^{HM} (h)$ , to his current after-tax disposable income, which consists of labor income plus lump-sum transfers from the government:

$$P_{Ct}(1+\tau_{Ct})C_t^{HM}(h) = (1-\tau_{Nt})W_t(h)N_t(h) + TR_t(h).$$
(A.23)

The HM households are assumed to set their wage equal to the average wage of the forward-looking households. Since HM households face the same labor demand schedule as the forward-looking households, this assumption implies that each HM household works the same number of hours as the average for forward-looking households.

### A.3 Monetary Policy

We assume that the central bank follows a Taylor rule for setting the policy rate of the currency union, subject to the zero bound constraint on nominal interest rates. Thus:

$$i_t = \max\left\{-i, (1 - \gamma_i)\left(\tilde{\pi}_t + \gamma_\pi(\tilde{\pi}_t - \pi) + \gamma_x\tilde{x}_t\right) + \gamma_i i_{t-1}\right\}$$
(A.24)

In this equation,  $i_t$  is the quarterly nominal interest rate expressed in deviation from its steady state value of i. Hence, imposing the zero lower bound implies that  $i_t$  cannot fall below -i.  $\tilde{\pi}_t$  is price inflation rate of the currency union,  $\pi$  the inflation target, and  $\tilde{x}_t$  is the output gap of the currency union. The aggregate inflation and output gap measures are defined as a GDP-weighted average of the inflation rates and output gaps of the Periphery and Core. Finally, the output gap in each member is defined as the deviation of actual output from its potential level, where potential is the level of output that would prevail if wages and prices were completely flexible.

### A.4 Fiscal Policy

Intertemporal Budget Constraint The government does not need to balance its budget each period, and issues nominal debt  $B_{Gt+1}$  at the end of period t to finance its deficits according to:

$$P_{Bt}B_{Gt+1} - B_{Gt} = P_{Ct}G_t + TR_t - \tau_{Nt}W_tL_t - \tau_{Ct}P_{Ct}C_t - (\tau_{Kt}R_{Kt} - \delta P_{It})K_t - (MB_{t+1} - MB_t),$$
(A.25)

where  $C_t$  is total private consumption. Equation (A.25) aggregates the capital stock, money and bond holdings, and transfers and taxes over all households so that, for example,  $TR_t = \int_0^1 TR_t(h)dh$ . The taxes on capital  $\tau_{Kt}$  and consumption  $\tau_{Ct}$  are assumed to be fixed, and the ratio of real transfers to (trend) GDP,  $tr_t = \frac{TR_t}{P_tY}$ , is also fixed.<sup>A.5</sup> Government purchases have no direct effect on the utility of households, nor do they affect the production function of the private sector.

<sup>&</sup>lt;sup>A.5</sup> Given that the central bank uses the nominal interest rate as its policy instrument, the level of seigniorage is determined by nominal money demand.

### A.5 Resource Constraint and Net Foreign Assets

The domestic economy's aggregate resource constraint can be written as:

$$Y_{Dt} = C_{Dt} + I_{Dt} + \phi_{It}, (A.26)$$

where  $\phi_{It}$  is the adjustment cost on investment aggregated across all households. The final consumption good is allocated between households and the government:

$$C_{At} = C_t + G_t, \tag{A.27}$$

where  $C_t$  is total private consumption of FL (optimizing) and HM households:

$$C_t = C_t^O + C_t^{HM}. (A.28)$$

Total exports may be allocated to either the consumption or the investment sector abroad:

$$M_t^* = M_{Ct}^* + M_{It}^*. (A.29)$$

Finally, at the level of the individual firm:

$$Y_t(i) = Y_{Dt}(i) + X_t(i) \quad \forall i.$$
(A.30)

The evolution of net foreign assets can be expressed as:

$$\frac{P_{B,t}^* B_{F,t+1}}{\phi_{bt}} = B_{F,t} + P_{Mt}^* M_t^* - P_{Mt} M_t.$$
(A.31)

This expression can be derived from the budget constraint of the FL households after imposing the government budget constraint, the consumption rule of the HM households, the definition of firm profits, and the condition that domestic state-contingent non-government bonds  $(B_{Dt+1})$  are in zero net supply.

Finally, we assume that the structure of the foreign country (the Core) is isomorphic to that of the home country (the Periphery).

### A.6 Production of capital services

We incorporate a financial accelerator mechanism into both country blocks of our benchmark model following the basic approach of Bernanke, Gertler and Gilchrist (1999). Thus, the intermediate goods producers rent capital services from entrepreneurs (at the price  $R_{Kt}$ ) rather than directly from households. Entrepreneurs purchase physical capital from competitive capital goods producers (and resell it back at the end of each period), with the latter employing the same technology to transform investment goods into finished capital goods as described by equations A.19) and A.21). To finance the acquisition of physical capital, each entrepreneur combines his net worth with a loan from a bank, for which the entrepreneur must pay an external finance premium (over the risk-free interest rate set by the central bank) due to an agency problem. Banks obtain funds to lend to the entrepreneurs by issuing deposits to households at the interest rate set by the central bank, with households bearing no credit risk (reflecting assumptions about free competition in banking and the ability of banks to diversify their portfolios). In equilibrium, shocks that affect entrepreneurial net worth – i.e., the leverage of the corporate sector – induce fluctuations in the corporate finance premium.<sup>A.6</sup>

### A.7 Calibration of Parameters

Here we report calibration of the parameters not discussed in the main text.

We assume that the discount factor  $\beta = 0.995$ , consistent with a steady-state annualized real interest rate  $\bar{r}$  of 2 percent. By assuming that gross inflation  $\pi = 1.005$  (i.e. a net inflation of 2 percent in annualized terms), the implied steady state nominal interest rate iequals 0.01 at a quarterly rate, and 4 percent at an annualized rate.

The utility functional parameter  $\sigma$  is set equal to 1 to ensure that the model exhibit balanced growth, while the parameter determining the degree of habit persistence in consumption  $\varkappa = 0.8$ . We set  $\chi = 4$ , implying a Frisch elasticity of labor supply of 1/2, which is roughly consistent with the evidence reported by Domeij and Flodén (2006). The utility parameter  $\chi_0$  is set so that employment comprises one-third of the household's time endowment, while the parameter  $\mu_0$  on the subutility function for real balances is set at an arbitrarily low value (so that variation in real balances do not affect equilibrium allocations).

<sup>&</sup>lt;sup>A.6</sup> We follow Christiano, Motto and Rostagno (2008) by assuming that the debt contract between entrepreneurs and banks is written in nominal terms (rather than real terms as in Bernanke, Gertler and Gilchrist, 1999). For further details about the setup, see Bernanke, Gertler and Gilchrist (1999), and Christiano, Motto and Rostagno (2008). An excellent exposition is also provided in Christiano, Trabandt and Walentin (2007).

We set the share of HM agents  $\varsigma = 0.47$ , implying that these agents account for about 20 percent of aggregate private consumption spending (the latter is much smaller than the population share of HM agents because the latter own no capital).

The depreciation rate of capital  $\delta$  is set at 0.03 (consistent with an annual depreciation rate of 12 percent). The parameter  $\rho$  in the CES production function of the intermediate goods producers is set to -2, implying an elasticity of substitution between capital and labor  $(1 + \rho)/\rho$ , of 1/2. The quasi-capital share parameter  $\omega_K$  – together with the price markup parameter of  $\theta_P = 0.20$  – is chosen to imply a steady state investment to output ratio of 15 percent. We set the cost of adjusting investment parameter  $\phi_I = 3$ , slightly below the value estimated by Christiano, Eichenbaum and Evans (2005). The calibration of the parameters determining the financial accelerator follows Bernanke, Gertler and Gilchrist (1999). In particular, the monitoring cost,  $\mu$ , expressed as a proportion of entrepreneurs' total gross revenue, is set to 0.12. The default rate of entrepreneurs is 3 percent per year, and the variance of the idiosyncratic productivity shocks to entrepreneurs is 0.28.

Our calibration of the parameters of the monetary policy rule and the Calvo price and wage contract duration parameters – while within the range of empirical estimates – tilt in the direction of reducing the sensitivity of inflation to shocks. These choices seem reasonable given the resilience of inflation in most euro area countries in the aftermath of the global financial crisis. In particular, we set the parameters of the monetary rule such that  $\gamma_{\pi} = 1.5$ ,  $\gamma_x = 0.125$ , and  $\gamma_i = 0.7$ , implying a considerably larger response to inflation than a standard Taylor rule (which would set  $\gamma_{\pi} = 0.5$ ). The price contract duration parameter  $\xi_p = 0.9$ , and the price indexation parameter  $\iota_p = 0.65$ . Our choice of  $\xi_p$  implies a Phillips curve slope of about 0.007, which is a bit lower than the median estimates in the literature that cluster in the range of 0.009 – 0.014, but well within the standard confidence intervals provided by empirical studies (see e.g. Adolfson et al (2005), Altig et al. (2010), Galí and Gertler (1999), Galí, Gertler, and López-Salido (2001), Lindé (2005), and Smets and Wouters (2003, 2007)). Our choices of a wage markup of  $\theta_W = 1/3$ , a wage contract duration parameter of  $\xi_w = 0.85$ , and a wage indexation parameter of  $\iota_w = 0.65$ , together imply that wage inflation is about as responsive to the wage markup as price inflation is to the price markup.<sup>A.7</sup>

A.7 Given strategic complementarities in wage-setting, the wage markup influences the slope of the wage

We assume that  $\rho_C = \rho_I = 2$ , consistent with a long-run price elasticity of demand for imported consumption and investment goods of 1.5. The adjustment cost parameters are set so that  $\varphi_{M_C} = \varphi_{M_I} = 1$ , which slightly damps the near-term relative price sensitivity. Finally, the financial intermediation parameter  $\phi_b$  is set to a very small value (0.00001), which is sufficient to ensure the model has a unique steady state.

Phillips Curve.

	IR	LI	PT	SP	GR	GE	SU
	Para	meters of t	the perman	ent compo	nent in the	e AR(1) cas	se
$ ho^p_{a,1}$	0	0	0	0	0	0	0
$ ho^{p'^2}_{a.2}$	0.001	0.001	0.001	0.001	0.001	0.001	0.001
$\sigma^{p}_{q}$	8.36E-04	8.99E-04	9.69 E-04	5.17E-04	1.19E-04	1.62E-04	6.41 E-04
	Para	meters of t	the perman	cent compo	nent in the	e AR(2) cas	36
$ ho^p_{a.1}$	0.8	0.8	0.8	0.8	0.8	0.8	0.8
$ ho^{p''}_{a,2}$	4.36E-04	4.36E-04	4.36E-04	4.36E-04	4.36E-04	4.36E-04	4.36E-04
$\sigma^{D}_{a}$	2.47E-04	2.66E-04	2.86E-04	1.53E-04	3.50E-05	4.78E-05	1.89E-04
2		C	Other paran	neters in b	oth cases		
$ ho_a^t$	0.78	0.91	0.88	0.46	0.63	0.67	0.76
$\sigma_a^t$	1.44E-02	3.87E-03	4.50E-03	6.00 E-03	1.69E-02	6.38E-03	$6.49 E_{-03}$
SNR	0.81	2.16	2.28	1.71	0.12	0.42	1.44
Legen	d: signal-n	oise ratios	(SNR) foll	low the for	mula: $SN$	$R = \frac{\sigma_g^p}{\sqrt{1 - (\rho_g^p)}}$	$\frac{\sigma_g^t}{\sigma_g^t} / \frac{\sigma_g^t}{\sqrt{1-( ho_g^t)^2}}.$

 Table 1: Parameters of the government spending process







Figure 2: Decomposing Government Spending into Permanent and Temporary Components

Figure 3: Fiscal Consolidation Under Alternative Assumptions About Credibility: Independent Monetary Policy.



## Figure 4: Fiscal Consolidation Under Alternative Assumptions About Credibility: Currency Union Membership.



Figure 5: Fiscal Consolidation Under Alternative Assumptions About Credibility: Currency Union Membership & Gradual Consolidation.





Figure 7: Fiscal Consolidation In Large Scale Model in Currency Union When Allowing For Endogenous Interest Rate Spreads: Gradual Tax Debt Rule.



Figure 8: Fiscal Consolidation In Large Scale Model in Currency Union With Endogenous Int. Rate Spreads: Aggressive Spending vs. Gradual Tax Debt Rule.

