What drives innovation and growth?

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• • Schumpeter's insights

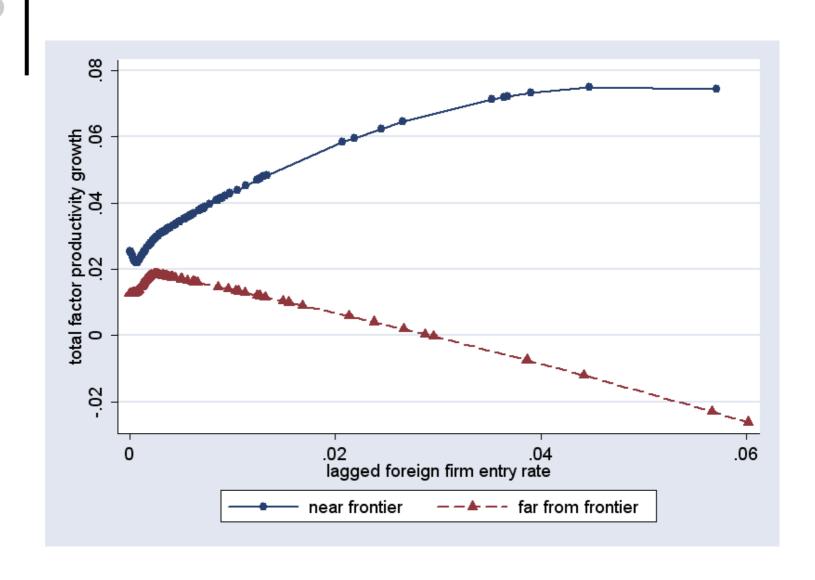
- Innovation is driven by entrepreneurial investments (R&D...) which are themselves motivated by the prospect of monopoly rents
- New innovations drive out old innovations (creative destruction)

• This has led to a new growth theory where features like property right protection, market flexibility, education,... affect innovation and growth through their effects on the monopoly rents to innovators.

But this new growth approach has also led to fallacies....

Fallacy 1: Washington consensus

- Innovation and growth in all countries should benefit from the same institutions and policies
- However, the growth effects of policies are heterogeneous across countries and sectors....



Other example: education and growth across US states

...we find that investments in high-brow education are more growth-enhancing in US states closer to technological frontier, and the effects are large

\$1000/person on research-type education in an at-the-frontier state raises the growth rate by 0.27 percentage pts, but raises it only 0.09 percentage pts for a far-from frontier state

Fallacy 2: Competition and entry are bad for innovation

- However entry enhances innovation in more advanced sectors
- Inverted-U relationship between competition and growth

Citation weighted patents

Fallacy 3: Appropriability is always good for innovation

-however, recent empirical studies (e.g Murray-Stern (2005)) point to an "anti-commons" effect of privatizing a research line too early
- ...and current work with Josh Lerner suggests that research is narrower when done in private sector

Narrowness of patents citing papers produced in low and high VC years

| | School's State | |
|-------------------|----------------|--------|
| Years VC level | High VC | Low VC |
| High | 0.062 | -0.001 |
| Low | -0.038 | -0.023 |

Fallacy 4: Only structural policies matter, not macropolicy

- However macroeconomic policy may help overcome obstacle in the implementation of structural reforms (e.g to compensate short-term losers)
- R&D, innovation and productivity growth react negatively to increased macroeconomic volatility

| | | Country f.e. | | Year f.e. | Country year f.e. |
|---|-------------------|--------------|-----------|-----------|-------------------|
| | | AR(1) | 10YRW | AR(1) | AR(1) |
| | | (1) | (2) | (3) | (4) |
| lag(Procyclical | ity of government | -0.239 | -0.043 | -0.064 | -0.180 |
| investment) | | (0.069)*** | (0.022)** | (0.034)* | (0.065)*** |
| lag(Procyclical | ity of government | -0.058 | -0.038 | -0.014 | -0.056 |
| consumption) | | (0.032)* | (0.020)* | (0.019) | (0.030)* |
| lag(Private cred | dit/GDP) | -0.017 | -0.022 | -0.007 | 0.003 |
| | | (0.010)* | (0.009)** | (0.004)* | (0.010) |
| lag(Procyclical | ity of government | 0.156 | 0.029 | 0.081 | 0.164 |
| investment*Pri | vate credit/GDP) | (0.043)*** | (0.017)* | (0.034)** | (0.043)*** |
| Observations | | 370 | 304 | 370 | 370 |
| R-squared | | 0.30 | 0.26 | 0.43 | 0.53 |
| Robust standard errors in parentheses | | | | | |
| * significant at 10%; ** significant at 5%; *** significant at 1% | | | | | |

 Maintaining public investment constant over the cycle in EMU zone would increase annual growth by 0.3% per year

Fallacy 5: R&D subsidies are all what is needed

- Some countries believe wrongly that by just spreading R&D subsidies here and there, they will enhance growth
- But while R&D policy is important for stimulating productivity growth, in particular in Europe, getting our institutions and other policies (market liberalization, financial development, education,..) right is a precondition for success

• Europe has always invested 0.5% less than US in R&D as percentage of its GDP, and yet ... Europe has grown faster than US during 30 years after WWII and slower than US since the mid 1990's...why??

Three main lessons for innovation policy

Lesson 1: Locate the country or sector before making policy recommendations

- Technological development
- Financial development
- Institutional environment

Lesson 2: For Western Europe: move to innovation-enhancing policies and institutions

- increase market flexibility
- o invest more in higher education
- develop credit and capital markets
 (credit constraints are the main obstacle to entry and growth of firms)

Lesson 3: Macropolicy must be designed in order to maximize growth potential

- Importance of countercyclical budgetary policy to support innovation during recessions
- Macroeconomic support to structural reforms