

Assessment of 2023 cross-border parcel delivery tariffs charged by Magyar Posta Zrt.

I. Background

Regulation (EU) 2018/644 of the European Parliament and of the Council on cross-border parcel delivery services (hereinafter “the Council Regulation”) requires the assessment of tariffs for certain cross-border parcel delivery services for the purpose of identifying those that are unreasonably high. In that context, the Commission published its Communication on guidelines to national regulatory authorities on the transparency and assessment of cross-border parcel tariffs pursuant to Regulation (EU) 2018/644 and Commission Implementing Regulation (EU) 2018/1263 (hereinafter “the Guidelines”) on the basis of which the National Media and Infocommunications Authority (hereinafter “the authority”) used a pre-filter for the assessment of cross-border single-piece parcel tariffs.

When applying the filter mechanism, the authority assessed the tariffs charged by the Provider in accordance with IV.1 of the Guidelines, which provides that: “To achieve a true and fair comparison, the tariffs on the Commission's webpage should be corrected according to purchasing-power parities, as laid down by Eurostat. To counter the rigidity linked to a fixed percentage, it is appropriate to set a range of between 25 % and 5 % of the highest tariffs for each category, starting in the first 2 years with the highest percentage (i.e. 25%) and lowering the percentage progressively.” When establishing the category, the authority considered a percentage of 25%.

Applying the same method as the European Commission, the authority identified the following 8 products for Magyar Posta Zrt. using the pre-filter:

- 2 kg standard letter,
- 500 g registered letter,
- 2 kg registered letter,
- 1 kg track and trace parcel,
- 2 kg track and trace parcel,
- 5 kg track and trace parcel.

With reference to Article 6 of Council Regulation (EU) 2018/644 on cross-border parcel delivery services, the authority performed an assessment of cross-border parcel tariffs applicable on 1 January 2022 for the above single-piece postal items.

II. The assessment methodology applied by the authority

When assessing the tariff for each product, the authority considered prices in accordance with Article 6 of the Council Regulation, following the methods set out in IV.2 of the Guidelines, as in the previous year. When performing the analysis, the authority applied a number of methods to get a more comprehensive picture of the level of prices and whether it is justified, taking a comparative analysis of the data included in Annex 1 as a starting point.

For each product, the following information was used as the basis for the assessment as illustrated by the figure in IV.2.a) of the Guidelines:

- domestic tariffs charged by the universal service provider (hereinafter “Magyar Posta Zrt.”) in the originating Member State;
- cross-border tariffs charged by Magyar Posta Zrt. by direction and their average;
- domestic tariffs charged by universal service providers operating in destination Member States and their average;
- cross-border tariffs charged by universal service providers in destination countries by direction and their average;
- cross-border tariffs charged by competitors in Hungary (applicable to parcel products only, calculated at nominal value) by direction and their average (Annex 2 and 3).

To achieve a true and fair comparison of each tariff, the authority corrected (where necessary or justified) the tariffs on the Commission's webpage according to purchasing-power parities, as laid down by Eurostat applicable by the Parcel Team, and opted for averaging prices in Member States (domestic and cross-border tariffs in destination countries) to facilitate comparison.

When performing the assessment in accordance with Article 6 of the Council Regulation and on the basis of IV.2 of the Guidelines, the authority considered the following parameters and ratios for each product under assessment (Annex 4):

1. the ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt.;
2. the ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. compared with the ratio of average cross-border and domestic tariffs charged by universal service providers in destination countries;
3. the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries (nominal value);
4. the ratio of cross-border tariffs charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries (in purchasing-power parity);
5. ranking of cross-border tariffs in Member States by level (based on tariffs calculated in purchasing-power parity and nominal value) (Annex 5);

6. for parcel products, the ratio of average cross-border tariffs charged by Magyar Posta Zrt. and by its competitors in Hungary (Annex 2).

In accordance with the provision set out in the third indent of Article 12 of the Directive on postal services, when setting its tariffs, Magyar Posta Zrt. established 3 different zones in Europe and applies a uniform tariff within each zone. Zone 3 includes non-EU EEA countries; however, Zone 3 is not relevant for the purposes of this assessment.

Tariff Zone 1 includes: Austria (AT), Belgium (BE), Croatia (HR), Czech Republic (CZ), Denmark (DK), France (FR), Latvia (LV), Liechtenstein (LI), Lithuania (LT), the Netherlands (NL), Poland (PL), Romania (RO), Slovakia (SK) and Slovenia (SI).

Tariff Zone 2 includes: Bulgaria (BG), Cyprus (CY), Estonia (EE), Finland (FI), Greece (GR), Ireland (IE), Italy (IT), Malta (MT), Portugal (PT), Spain (ES), Sweden (SE) and the United Kingdom (UK).

The authority used its powers under Article 6(5) of the Council Regulation to request the information listed in Article 6. To carry out the tariff assessment, it called on Magyar Posta Zrt. to provide additional information about pre-filtered products in terms of bilateral volumes, specific transportation or handling costs and terminal dues and requested any relevant additional information to be provided. As set out in Article 6 (6) of the Council Regulation, the requested quantitative and cost data and information were submitted by Magyar Posta Zrt. within a month of receiving the request and used by the authority in the assessment as described below (the data and information are included in Annex 6).

Regarding the additional information submitted by Magyar Posta Zrt., the following should be noted:

- Magyar Posta Zrt. understood that the Council Regulation does not require universal postal service providers to apply its provisions by only considering their universal postal services (the Annex to the Regulation provides that the least expensive tariff should be reported). At the same time, since only tariffs covering universal services shall be reported as cross-border single-piece parcel tariffs as specifically indicated by the European Commission, this, and thereby any result of an assessment, will be unfavourable to Magyar Posta Zrt.
- A comparative presentation of only VAT-exclusive prices may also be misleading for targeted consumers as they may opt for a service based on a VAT-exclusive price, while, ultimately, VAT-inclusive prices charged by competitors may be higher than the VAT-exclusive price for universal service.
- There is no special consideration with regard to the likely impact of the tariff for each product on individuals (including people in sparsely populated areas, disabled persons and persons with reduced mobility) and small and medium-sized enterprises. With regard to the tariff for each product, Magyar Posta Zrt. maintains the application of uniform tariffs for single-piece postal items which is the most frequently used service by consumers, including small and medium-sized enterprises. In the same way, for certain products received for delivery in Hungary, there are no tariffs that apply depending on the geographical location of the address or the disability or reduced mobility of the addressee.

The assessment shall also consider that the data reported show that bilateral volumes for the services under assessment are generally low and services account for a very small percentage of the entire universal volume (typically, the proportion of postal items to be assessed is less than 3% of the universal service volume). Therefore, on the one hand, specific unit costs are



higher and, on the other hand, the reliability of these data, and thus the conclusions drawn from them, are less than robust.

III. Assessment of letter mail products

1. 2 kg standard letter

Comparative analyses show the following results:

- 1.1. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. is 4.66 (calculated in purchasing-power parity).
- 1.2. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. compared with the ratio of average cross-border and domestic tariffs charged by universal service providers in destination countries is 1.3 (calculated in purchasing-power parity).
- 1.3. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 1.92 (nominal value).
- 1.4. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 2.49 (in purchasing-power parity).
- 1.5. In the ranking of cross-border tariffs in Member States, the price charged by Magyar Posta Zrt. is fourth based on tariffs in purchasing-power parity and seventh based on tariffs in nominal value among the 24 Member States disclosing data on universal service.

Assessment of justification:

Based on the data reported by Magyar Posta Zrt., it is established that the specific cross-border unit costs (transportation and handling costs and terminal dues) equal to EUR [Trade secret].

At the same time, when comparing the cross-border tariff charged by Magyar Posta Zrt. with the sum of the domestic tariff charged by Magyar Posta Zrt. and the average domestic tariffs charged by universal service providers in destination countries, there is a difference of EUR [Trade secret] which is justified by the specific unit costs.

The price charged by Magyar Posta Zrt. for 2 kg standard letters exceeds the average of cross-border tariffs in destination countries by EUR [Trade secret] in purchasing-power parity and by EUR [Trade secret] in nominal value.

Conclusion:

Based on the available data, it is concluded that the cross-border tariff for 2 kg standard letters cannot be considered unreasonably high.

2. 500 g registered letter

Comparative analyses show the following results:

- 2.1. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. is 4.03 (calculated in purchasing-power parity).
- 2.2. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. compared with the ratio of average cross-border and domestic tariffs charged by universal service providers in destination countries is 1.84 (calculated in purchasing-power parity).
- 2.3. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 1.22 (nominal value).
- 2.4. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 1.65 (in purchasing-power parity).
- 2.5. In the ranking of cross-border tariffs in Member States, the price charged by Magyar Posta Zrt. is second based on tariffs in purchasing-power parity and thirteenth based on tariffs in nominal value among the 24 Member States disclosing data on universal service.

Assessment of justification:

Based on the data reported by Magyar Posta Zrt., it is established that the specific cross-border unit costs (transportation and handling costs and terminal dues) equal to EUR [Trade secret] in nominal value.

At the same time, when comparing the cross-border tariff charged by Magyar Posta Zrt. with the sum of the domestic tariff charged by Magyar Posta Zrt. and the average domestic tariffs charged by universal service providers in destination countries, there is a difference of EUR [Trade secret] which is justified by the specific unit costs.

The price charged by Magyar Posta Zrt. for 500 g registered letters exceeds the average of cross-border tariffs in destination countries by EUR [Trade secret] in purchasing-power parity, but is EUR [Trade secret] lower in nominal value.

Conclusion:

Based on the available data, it is concluded that the cross-border tariff for 500 g registered letters cannot be considered unreasonably high.

3. 2 kg registered letter

Comparative analyses show the following results:

- 3.1. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. is 4.76 (calculated in purchasing-power parity).
- 3.2. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. compared with the ratio of average cross-border and domestic tariffs charged by universal service providers in destination countries is 1.63 (calculated in purchasing-power parity).
- 3.3. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 1.72 (nominal value).
- 3.4. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 2.92 (in purchasing-power parity).
- 3.5. In the ranking of cross-border tariffs in Member States, the price charged by Magyar Posta Zrt. is third based on tariffs in purchasing-power parity and sixth based on tariffs in nominal value among the 24 Member States disclosing data on universal service.

Assessment of justification:

Based on the data reported by Magyar Posta Zrt., it is established that the specific cross-border unit costs (transportation and handling costs and terminal dues) equal to EUR [Trade secret] in nominal value.

At the same time, when comparing the cross-border tariff charged by Magyar Posta Zrt. with the sum of the domestic tariff charged by Magyar Posta Zrt. and the average domestic tariffs charged by universal service providers in destination countries, there is a difference of EUR [Trade secret] which is justified by the specific unit costs.

The price charged by Magyar Posta Zrt. for 2 kg registered letters exceeds the average of cross-border tariffs in destination countries by EUR [Trade secret] in purchasing-power parity and by EUR [Trade secret] in nominal value.

Conclusion:

Based on the available data, it is concluded that the cross-border tariff for 2 kg registered letters cannot be considered unreasonably high.

IV. Assessment of parcel products

1. 1 kg track and trace parcel

Comparative analyses show the following results:

- 1.1. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. is 4.86 (calculated in purchasing-power parity).
- 1.2. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. compared with the ratio of average cross-border and domestic tariffs charged by universal service providers in destination countries is 1.49 (calculated in purchasing-power parity).
- 1.3. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 2.42 for Zone 1 and 2.13 for Zone 2 (nominal value).
- 1.4. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 2.97 for Zone 1 and 2.77 for Zone 2 (in purchasing-power parity).
- 1.5. In the ranking of cross-border tariffs in Member States, the price charged by Magyar Posta Zrt. for zone 1 is the highest based on tariffs in purchasing-power parity and third based on tariffs in nominal value and, for zone 2, also the highest based on tariffs in purchasing-power parity and first based on tariffs in nominal value among the 21 Member States disclosing data on universal service.
- 1.6. The cross-border tariff charged by Magyar Posta Zrt. equals to 56.66.69% of the average of cross-border tariffs charged by competitors in Hungary, expressed in nominal value.

Assessment of justification:

Based on the data reported by Magyar Posta Zrt., it is established that the specific cross-border unit costs (transportation and handling costs and terminal dues) are high, and equal to EUR [Trade secret] in nominal value.

At the same time, when comparing the cross-border tariff charged by Magyar Posta Zrt. with the sum of the domestic tariff charged by Magyar Posta Zrt. and the average domestic tariffs charged by universal service providers in destination countries, there is a difference of EUR [Trade secret] which is justified by the specific unit costs.

The price charged by Magyar Posta Zrt. for 1 kg track and trace parcels exceeds the average of cross-border tariffs charged by universal service providers in destination countries by EUR [Trade secret] in purchasing-power parity and by EUR [Trade secret] in nominal value.

For 1 kg track and trace parcels, the difference between the tariff charged by Magyar Posta Zrt. and the average of the tariffs charged by competitors in Hungary is – EUR [Trade secret].

Conclusion:

Based on the available data, it is concluded that the cross-border tariff for 1 kg track and trace parcels cannot be considered unreasonably high.

2. 2 kg track and trace parcel

Comparative analyses show the following results:

- 2.1. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. is 5.04 (calculated in purchasing-power parity).
- 2.2. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. compared with the ratio of average cross-border and domestic tariffs charged by universal service providers in destination countries is 1.43 (calculated in purchasing-power parity).
- 2.3. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 2.46 for Zone 1 and 2.05 for Zone 2 (nominal value).
- 2.4. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 3.03 for Zone 1 and 2.55 for Zone 2 (in purchasing-power parity).
- 2.5. In the ranking of cross-border tariffs in Member States, the price charged by Magyar Posta Zrt. for zone 1 is the highest based on tariffs in purchasing-power parity and third based on tariffs in nominal value and, for zone 2, also the highest based on tariffs in purchasing-power parity and second based on tariffs in nominal value among the 21 Member States disclosing data on universal service.
- 2.6. The cross-border tariff charged by Magyar Posta Zrt. equals to 42.27% of the average of cross-border tariffs charged by competitors in Hungary, expressed in nominal value.

Assessment of justification:

Based on the data reported by Magyar Posta Zrt., it is established that the specific cross-border unit costs (transportation and handling costs and terminal dues) are high, and equal to EUR [Trade secret] in nominal value.

When comparing the cross-border tariff charged by Magyar Posta Zrt. with the sum of the domestic tariff charged by Magyar Posta Zrt. and the average domestic tariffs charged by universal service providers in destination countries, there is a difference of EUR [Trade secret] which is justified by the specific unit costs.

The price charged by Magyar Posta Zrt. for 2 kg track and trace parcels exceeds the average of cross-border tariffs in destination Member States by EUR [Trade secret] in purchasing-power parity and by EUR [Trade secret] in nominal value.



For 2 kg track and trace parcels, the difference between the tariff charged by Magyar Posta Zrt. and the average of the tariffs charged by competitors in Hungary is – EUR [Trade secret].

Conclusion:

Based on the available data, it is concluded that the cross-border tariff for 2 kg track and trace parcels cannot be considered unreasonably high.

3. 5 kg track and trace parcel

Comparative analyses show the following results:

- 3.1. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. is 5.62 (calculated in purchasing-power parity).
- 3.2. The ratio of cross-border and domestic tariffs charged by Magyar Posta Zrt. compared with the ratio of cross-border and domestic tariffs charged by universal service providers in destination countries is 1.4 (calculated in purchasing-power parity).
- 3.3. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 2.8 for Zone 1 and 2.18 for Zone 2 (nominal value).
- 3.4. The ratio of the cross-border tariff charged by Magyar Posta Zrt. compared with the sum of average domestic tariffs charged by Magyar Posta Zrt. and by universal service providers in destination countries is 3.33 for Zone 1 and 2.71 for Zone 2 (in purchasing-power parity).
- 3.5. In the ranking of cross-border tariffs in Member States, the price charged by Magyar Posta Zrt. for zone 1 is the second based on tariffs in purchasing-power parity and third based on tariffs in nominal value and, for zone 2, the highest based on tariffs in purchasing-power parity and second based on tariffs in nominal value among the 21 Member States disclosing data on universal service.
- 3.6. The cross-border tariff charged by Magyar Posta Zrt. equals to 60.25.02% of the average of cross-border tariffs charged by competitors in Hungary, expressed in nominal value.

Assessment of justification:

Based on the data reported by Magyar Posta Zrt., it is established that the specific cross-border unit costs (transportation and handling costs and terminal dues) are high, and equal to EUR [Trade secret] in nominal value.

When comparing the cross-border tariff charged by Magyar Posta Zrt. with the sum of the domestic tariff charged by Magyar Posta Zrt. and the average domestic tariffs charged by universal service providers in destination countries, there is a difference of EUR [Trade secret] which is justified by the specific unit costs.

The price charged by Magyar Posta Zrt. for 5 kg track and trace parcels exceeds the average of cross-border tariffs in destination Member States by EUR [Trade secret] in purchasing-power parity and by EUR [Trade secret] in nominal value.

For 5 kg track and trace parcels, the difference between the tariff charged by Magyar Posta Zrt. and the average of the tariffs charged by competitors in Hungary is – EUR [Trade secret].

Conclusion:

Based on the available data, it is concluded that the cross-border tariff for 5 kg track and trace parcels cannot be considered unreasonably high.

Annexes

Annex 1 – Data used as the basis for tariff assessment (€)

Annex 2 – Tariffs charged by domestic competitors of Magyar Posta Zrt. (€)

Annex 3 – Cross-border parcel tariffs charged by Magyar Posta Zrt. and its
competitors in Hungary (€)

Annex 4 – Parameters calculated for letter mail and parcel products (in
purchasing-power parity and nominal value), 2023

Annex 5 – Place of cross-border tariffs charged by Magyar Posta Zrt. (€) in the
ranking of EU postal tariffs, 2023

Annex 6 – Summary of data reported by Magyar Posta Zrt., 2023

Annex 1 – Data used as the basis for tariff assessment (€)

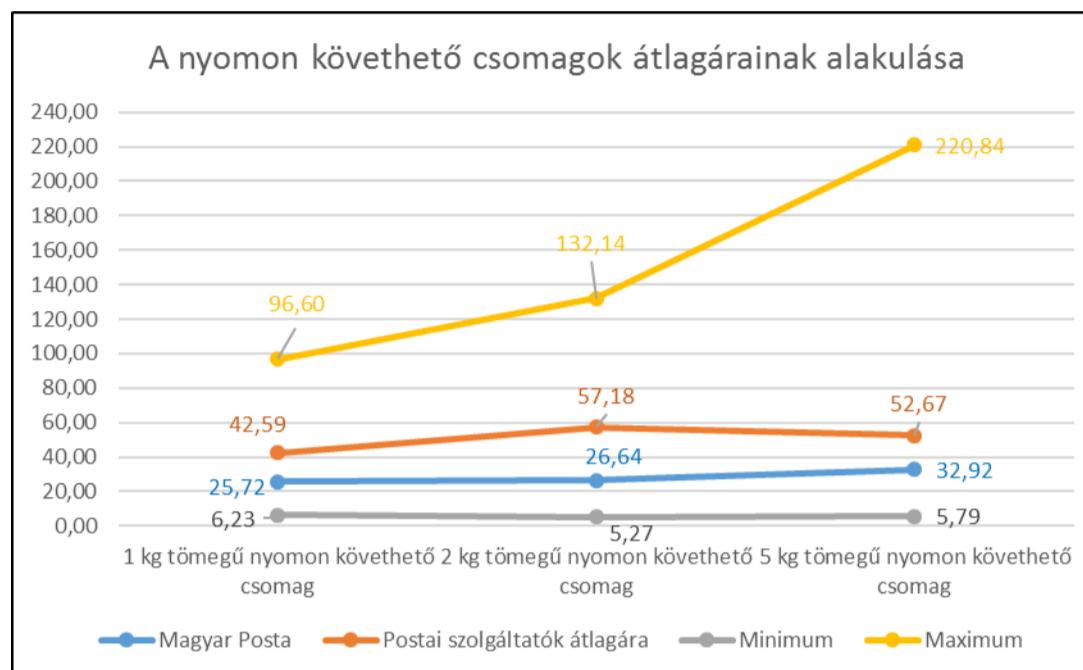
		A Magyar Posta 2023. évi küldeményenkénti díjai értékeléséhez felhasznált input adatok a határon átnyúló csomagkézbesítési szolgáltatások esetében (euróban)																							
		2 kg tömegű standard levél				500 g tömegű ajánlott				2 kg tömegű ajánlott levél				1 kg tömegű nyomon követhető csomag				2 kg tömegű nyomon követhető csomag							
		Belföldi ár		átárokon átnyúló átlag		Belföldi ár		átárokon átnyúló átlag		Belföldi ár		átárokon átnyúló átlag		Belföldi ár		átárokon átnyúló átlag		Belföldi ár		átárokon átnyúló átlag					
Egyetemes postai szolgáltatók		Nominális értéken	Vásárlóerő paritáson számolva	Nominális értéken	Vásárlóerő paritáson számolva	Nominális értéken	Vásárlóerő paritáson számolva	Nominális értéken	Vásárlóerő paritáson számolva	Nominális értéken	Vásárlóerő paritáson számolva	Nominális értéken	Vásárlóerő paritáson számolva	Nominális értéken	Vásárlóerő paritáson számolva	Nominális értéken	Vásárlóerő paritáson számolva	Nominális értéken	Vásárlóerő paritáson számolva	Nominális értéken	Vásárlóerő paritáson számolva				
Magyarország	HU	4,20	6,34	19,59	29,59	2,69	4,06	10,83	16,36	5,51	8,32	26,23	39,62	5,43	8,21	26,38	39,91	5,43	8,20	27,37	41,33	6,14	9,09	34,52	51,12
Ausztria	AT	2,70	2,33	6,50	5,80	5,50	4,74	11,85	10,58	5,50	4,74	11,85	10,58	5,24	4,51	14,45	12,90	6,29	5,42	15,45	13,79	10,49	9,04	21,34	19,05
Belgium	BE	9,73	8,31	53,00	47,64	17,16	14,65	32,81	29,49	21,50	18,36	59,31	53,31	6,40	5,47	32,10	28,86	6,40	5,47	32,73	28,86	6,95	5,94	32,10	28,86
Bulgária	BG	0,92	1,67	11,99	20,06	1,48	2,69	8,87	14,83	1,84	3,35	19,18	31,54												
Ciprus	CY	1,90	2,01	13,00	14,22	3,38	3,57	6,38	6,98	3,78	4,00	14,88	16,27	4,18	4,42	16,48	18,02	4,48	4,74	20,02	21,85	5,38	5,69	28,98	31,70
Csehország	CZ			17,42	20,64	2,64	3,34	9,38	11,12	3,15	3,98	21,21	25,14	5,49	6,94	17,72	21,02	5,49	6,94	18,41	22,71	5,49	6,94	23,41	27,74
Németország	DE																								
Dánia	DK	8,05	5,57	12,89	9,75	12,89	8,91	17,72	13,40	12,89	8,91	17,72	13,40	8,72	6,03	27,66	20,93	8,72	6,03	27,66	20,93	7,38	5,10	39,76	30,09
Észtország	EE			16,77	18,70	0,00	0,00	11,33	12,78	0,00	0,00	19,29	21,74	5,23	5,76	17,06	19,23	5,56	6,12	19,29	21,74	6,55	7,21	26,60	29,98
Spanyolország	ES	6,24	6,37	22,34	24,04	6,71	6,85	11,95	12,86	10,14	10,36	27,14	29,20	15,00	15,32	30,68	33,02	16,85	17,21	34,44	37,07	21,25	21,71	45,73	49,22
Finnország	FI	29,91	23,24	42,50	33,99	0,00	0,00	31,25	24,99	0,00	0,00	58,25	46,58	4,76	3,70	20,56	16,44	4,76	3,70	20,56	16,44	4,76	3,70	20,56	16,44
Franciaország	FR	8,58	8,09	22,50	20,84	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	8,25	7,78	16,60	15,38	9,55	9,00	18,80	17,42	14,65	13,81	24,05	22,28
Görögország	GR	3,90	4,61	22,50	27,32	5,40	6,38	11,00	13,36	6,40	7,57	26,00	31,57	3,00	3,55	22,05	0,00	3,50	4,14	26,62	32,32	6,50	7,68	41,57	50,48
Horvátország	HR	2,35	3,46	13,80	20,65	2,46	3,62	10,88	16,28	3,85	5,67	17,83	26,82	5,18	7,63	13,94	20,86	5,18	7,63	18,04	27,00	5,84	8,60	24,62	36,85
Írország	IE	9,00	6,04	17,07	14,31	8,30	5,57	13,91	11,66	13,00	20,90	22,16	18,50												
Izland	IS																								
Olaszország	IT	7,10	7,01	13,50	14,03																				
Liechtenstein	LI																								
Litvánia	LT	1,75	2,37	8,72	11,69	7,00	9,47	6,11	8,19	2,40	3,25	10,95	14,68												
Luxemburg	LU	4,00	2,61	6,90	5,40	7,00	4,57	9,20	7,10	9,00	5,87	12,00	9,26	9,00	5,87	33,91	26,97	9,00	5,87	34,97	26,97	9,00	5,87	34,95	26,97
Lettország	LV	4,76	5,96	10,75	13,55	4,09	5,13	7,60	9,60	6,21	7,78	13,32	16,79												
Málta	MT	9,40	10,53	30,80	34,89	5,90	6,61	13,80	15,63	11,90	13,33	36,30	41,12	0,00	0,00	0,00	0,00	9,00	10,08	17,16	19,97	9,00	10,08	23,78	26,93
Hollandia	NL	4,50	3,72			9,25	7,64	13,93	11,93	9,25	7,64	13,93	11,93	7,65	6,32	17,19	14,77	7,65	6,32	17,24	14,77	7,65	6,32	23,66	20,31
Norvégia	NO																								
Lengyelország	PL			12,61	20,25	4,05	6,92	4,05	6,50	0,00	0,00	13,75	22,08	2,79	4,77	11,64	18,64	2,79	4,77	12,85	20,63	2,79	4,77	17,33	27,81
Portugália	PT	4,05	4,60	13,39	15,46	3,95	4,48	8,00	9,33	6,50	7,38	16,75	19,54	8,10	9,19	27,66	32,27	8,20	9,31	31,07	36,27	9,90	11,24	40,29	47,02
Románia	RO	0,83	1,60	11,82	21,44	0,91	1,75	6,16	11,18	1,11	2,13	14,34	26,03	1,72	3,31	14,26	25,97	1,86	3,58	19,25	34,91	2,28	4,38	34,02	61,74
Svédország	SE	3,81	2,89	7,80	6,52	12,06	9,14	16,03	13,85	12,06															

Annex 2 – Tariffs charged by domestic competitors of Magyar Posta Zrt. (€)

1 kg tömegű nyomon követhető csomag szolgáltatói árai - 2023. évi adatok	AT	BE	BG	HR	CY	CZ	DK	EE	FI	FR	DE	GR	HU	IS	IE	IT	LV	LI	LT	LU	MT	NL	NO	PL	PT	RO	SK	SI	ES	SE	Átlag
Magyar Posta	21,08	21,08	31,36	21,08	31,36	21,08	21,08	31,36	31,36	21,08	31,36	5,43	35,05	31,36	31,36	21,08	35,05	21,08	31,36	21,08	35,05	21,08	31,36	21,08	31,36	31,36	31,36	25,72			
DHL Magyarország Kft.	91,36	96,63	96,63	93,40	100,40	93,40	100,04	100,04	96,63	93,40	100,40	14,65	120,77	96,63	100,04	120,77	100,04	96,63	120,77	93,40	100,40	93,40	91,36	93,40	100,04	100,04	96,60				
Express One Hungary Kft	11,86	30,78	11,86	11,86		30,78			40,32	30,78		6,67		30,78			30,78		30,78	40,32	11,86	11,86	11,86	40,32					24,37		
FedEx Express Hungary Kft.	42,35	62,96	68,85	62,96	76,50	42,35	66,49	68,85	66,49	62,96	50,24	66,49	14,88	76,50	62,96	68,85	71,35	68,85	62,96	76,50	62,96	71,35	50,24	68,85	50,24	42,35	62,96	66,49	68,85	61,59	
FoxPost Zrt.													5,27																		
GLS General Logistics Systems Hungary Kft.	11,39	13,65	13,65	11,39		11,39	16,35	21,66	16,35	13,65		3,82		16,35	16,35	21,66		21,66	13,65		13,65	13,65	21,66	11,39	11,39	11,39	21,66	21,66	15,46		
Sprinter Futárszolgálat Kft.												4,45																		6,23	
UPS Magyarország Kft.	65,15	70,76	70,76	65,15		70,36	70,76	70,76	74,44	70,76	70,36	74,44	11,59	74,44	70,36	70,76		70,76	70,76	70,76	70,76	70,76	74,44	70,36	65,15	65,15	74,44	70,76	68,17		
Postai szolgáltatók átlaga (MP-val)	40,53	49,31	48,85	44,31	69,42	44,89	54,94	58,53	58,80	51,35	46,59	68,17	8,35	77,44	56,35	51,41	56,48	75,72	56,48	49,31	69,30	49,31	75,72	46,65	56,17	38,05	40,53	44,31	55,72	58,53	42,59
Versenytársak átlaga	44,42	54,96	52,35	48,95	88,45	49,66	63,41	65,33	65,66	57,40	51,69	80,44	8,76	98,64	62,60	55,42	65,33	96,06	65,33	54,96	88,27	54,96	96,06	51,77	61,13	40,88	44,42	48,95	60,59	65,33	45,40
Minimum	11,39	13,65	11,86	11,39	31,36	11,39	16,35	21,66	16,35	31,36	3,82	35,05	16,35	16,35	21,08	35,05	21,08	13,65	31,36	13,65	35,05	13,65	21,66	8,01	11,39	11,39	21,66	6,23			
Maximum	91,36	96,63	96,63	93,40	100,40	93,40	100,04	100,04	96,63	93,40	100,40	14,88	120,77	96,63	100,04	120,77	100,04	96,63	120,77	93,40	100,40	93,40	91,36	93,40	100,04	100,04	96,60				
MP árai - versenytársak átlaga	-23,34	-33,88	-20,99	-27,87	-57,09	-28,58	-42,33	-33,97	-34,30	-36,32	-30,61	-49,08	-3,33	-63,59	-31,24	-24,06	-44,25	-61,01	-44,25	-33,88	-56,91	-33,88	-61,01	-30,69	-29,77	-19,80	-23,34	-27,87	-29,23	-33,97	-19,6776
MP árának és a versenytársak árának aránya	0,47454	0,38358	0,5990449	0,430626	0,354551	0,424521	0,33244	0,480043	0,47763	0,367222	0,407847	0,38984	0,6197619	0,355351	0,5009985	0,5659015	0,322682	0,364876	0,322682	0,38358	0,355274	0,38358	0,364876	0,407217	0,512972	0,515698	0,47454	0,430626	0,517577	0,480043	56,66%
2 kg tömegű nyomon követhető csomag szolgáltatói árai - 2023. évi adatok	AT	BE	BG	HR	CY	CZ	DK	EE	FI	FR	DE	GR	HU	IS	IE	IT	LV	LI	LT	LU	MT	NL	NO	PL	PT	RO	SK	SI	ES	SE	Átlag
Magyar Posta	21,87	21,87	32,41	21,87	32,41	21,87	21,87	32,41	32,41	21,87	21,87	32,41	5,43	36,36	32,41	32,41	21,87	36,36	21,87	32,41	21,87	36,36	21,87	32,41	21,87	21,87	32,41	32,41	26,64		
DHL Magyarország Kft.	123,79	133,13	133,13	128,07	138,57	128,07	138,57	138,57	138,57	133,13	128,07	138,57	15,25	158,93	133,13	133,13	138,57	158,93	138,57	133,13	158,93	128,07	138,57	128,07	138,57	132,14					
DPD Hungária Kft.	18,42	23,95	31,33	23,95	35,21	18,42	31,33	31,33	48,19	31,33	18,42	31,33	5,44	51,01	31,33	31,33	51,01	31,33	31,33	31,33	35,21	23,95	48,19	18,42	23,95	48,19	31,33	30,90			
Express One Hungary Kft	14,49	37,58	14,49	14,49		37,58			45,16				8,16				37,58				37,58	45,16		14,49	14,49	14,49	45,16		29,04		
Fedex	42,35	62,96	68,85	62,96	76,50	42,35	66,49	68,85	66,49	62,96	50,24	66,49	15,23	76,50	62,96	68,85	71,35	68,85	62,96	76,50	62,96	71,35	50,24	68,85	50,24	42,35	62,96	66,49	68,85	61,60	
FoxPost Zrt.												5,27																		5,27	
GLS General Logistics Systems Hungary Kft.	16,27	19,05	19,05	19,05		16,27	22,08	33,18	33,18	22,08	19,05		4,52		22,08	22,08	33,18		33,18	19,05		19,05	33,18	16,27	16,27	33,18	33,18	22,49			
Sprinter Futárszolgálat Kft.													4,98																	6,50	
TNT Express Hungary Kft.													13,19																	13,19	
UPS Magyarország Kft.	81,51	96,87	96,87	81,51	0,00	91,92	96,87	98,15	96,87	91,92	98,15	11,68	0,00	98,15	91,92	96,87	0,00	96,87	0,00	96,87	98,15	91,92	81,51	81,51	98,15						

Annex 3: Cross-border parcel tariffs charged by Magyar Posta Zrt. and its competitors in Hungary (€)

Átlagárak - 2023. évi adatok	1 kg tömegű nyomon követhető csomag	2 kg tömegű nyomon követhető csomag	5 kg tömegű nyomon követhető csomag
Magyar Posta	25,72	26,64	32,92
Postai szolgáltatók átlagára	42,59	57,18	52,67
Minimum	6,23	5,27	5,79
Maximum	96,60	132,14	220,84



Annex 4 – Parameters calculated for letter mail and parcel products (in purchasing-power parity and nominal value), 2023

Küldeményenkénti dijszabású (belföldi)	Számított paraméterek (vásárlóerő paritáson)											
	MP belföldi ár	MP nemzetközi ár (€)	MP nemzetközi és	Célországi	Célországi	Célországi	MP nemzetközi és belföldi	2 belföldi díj	Elérés vizsgálata 2	MP nemzetközi díjának	Elérés vizsgálata	Átlagos egységköltség PPP
1	2	2/1	3	4	4/3	(2/1)-(4/3)	1+3	2-(1+3)	2/(1+3)	2-4		
2 kg tömegű standard levél	6,34	29,59	4,66	5,29	18,94	3,58	-1,09	11,89	17,70	2,49	10,65	
500 g tömegű ajánlott levél	4,06	16,36	4,03	5,58	12,19	2,19	-1,84	9,94	6,42	1,65	4,17	
2 kg tömegű ajánlott levél	8,32	39,62	4,76	8,19	23,89	2,92	-1,84	16,51	23,11	2,40	15,73	
1 kg tömegű nyomon követhető csomag	8,21	39,91	4,86	5,46	17,76	3,25	-1,61	14,29	25,62	2,79	22,15	
2 kg tömegű nyomon követhető csomag	8,20	41,33	5,04	6,39	22,50	3,52	-1,52	14,92	26,41	2,77	18,83	
5 kg tömegű nyomon követhető csomag	9,09	51,12	5,62	7,62	30,51	4,00	-1,62	16,99	34,14	3,01	20,61	

Küldeményenkénti dijszabású (belföldi és Unión belül) postal küldemények neve	Számított paraméterek (nominál értéken)											
	MP belföldi ár (€)	MP nemzetközi ár (€)	MP nemzetközi és belföldi árának ARÁNYA	Célországi belföldi ár ÁLAGA	Célországi nemzetközi árak ÁLAGA	Célországi nemzetközi és belföldi ár ARÁNYA	MP nemzetközi és belföldi díjak aránya, illetve a célországi nemzetközi és belföldi díjak aránya egymáshoz viszonyítva	2 belföldi díj összegének ÁLAGA	Elérés vizsgálata 2 belföldi díj összegétől	MP nemzetközi díjának és 2 belföldi díj összegének aránya	Elérés vizsgálata célországi nemzetközi árak ÁLAGA-tól	Átlagos egységköltség
1	2	2/1	3	4	4/3	(2/1)-(4/3)	1+3	2-(1+3)	2/(1+3)	2-4		
2 kg tömegű standard levél	4,20	19,59	4,66	5,74	17,41	3,03	-1,63	10,22	9,37	1,92	2,18	
500 g tömegű ajánlott levél	2,69	10,83	4,03	5,91	11,72	1,98	-2,04	8,91	1,92	1,22	-0,89	
2 kg tömegű ajánlott levél	5,51	26,23	4,76	7,97	22,10	2,77	-1,99	13,48	12,75	1,95	4,13	
1 kg tömegű nyomon követhető csomag	5,43	26,38	4,86	5,33	17,77	3,34	-1,52	11,35	15,03	2,32	8,61	
2 kg tömegű nyomon követhető csomag	5,43	27,37	5,04	6,23	20,56	3,30	-1,74	11,99	15,38	2,28	6,80	
5 kg tömegű nyomon követhető csomag	6,14	34,52	5,62	7,45	27,36	3,67	-1,95	14,01	20,51	2,46	7,15	

Összehasonlító elemzések - csomagtermékek (zónánként, vásárlóerő paritáson)

ZÓNA 1											
Küldeményenkénti díjszabású (belföldi és Unión belüli) postai küldemények Magyar Posta - 2022. évi adatok	MP belföldi ár (€)	MP határonkon átnyúló ár (€)	MP belföldi ár és MP nemzetközi ár ARÁNYA	Célországi belföldi ár ÁLAGA	Célországi nemzetközi árak ÁLAGA	Célországi belföldi és nemzetközi ár ARÁNYA	Célországi , illetve MP belföldi és nemzetközi átlagár arányok ÖSSZEVETÉSE	2 belföldi díj összegének ÁLAGA	Eltérés vizsgálata 2 belföldi díj összegének összegétől	MP nemzetközi díjának és 2 belföldi díj összegének aránya	Eltérés vizsgálata célországi nemzetközi árak ÁLAGA-tól
	1	2	2/1	3	4	4/3	(4/3)-(2/1)		2-(1+3)	2/(1+3)	2-4
1 kg tömegű nyomon követhető csomag	8,21	39,91	4,86	5,23	17,97	3,44	-1,42	13,91	26,47	2,97	21,94
2 kg tömegű nyomon követhető csomag	8,20	41,33	5,04	5,43	20,07	3,70	-1,34	14,12	27,71	3,03	21,26
5 kg tömegű nyomon követhető csomag	9,09	51,12	5,62	6,26	27,76	4,43	-1,19	15,93	35,77	3,33	23,36
ZÓNA 2											
1 kg tömegű nyomon követhető csomag	8,21	39,91	4,86	6,21	17,45	2,81	-2,05	15,20	25,49	2,77	22,45
2 kg tömegű nyomon követhető csomag	8,20	41,33	5,04	7,99	26,14	3,27	-1,77	16,19	25,14	2,55	15,19
5 kg tömegű nyomon követhető csomag	9,09	51,12	5,62	9,79	34,62	3,54	-2,08	18,88	32,24	2,71	16,50

Összehasonlító elemzések - csomagtermékek (zónánként, nominál értéken)

ZÓNA 1											
Küldeményenkénti díjszabású (belföldi és Unión belüli) postai küldemények Magyar Posta - 2022. évi adatok	MP belföldi ár (€)	MP határonkon átnyúló ár (€)	MP belföldi ár és MP nemzetközi ár ARÁNYA	Célországi belföldi ár ÁLAGA	Célországi nemzetközi árak ÁLAGA	Célországi belföldi és nemzetközi ár ARÁNYA	Célországi , illetve MP belföldi és nemzetközi átlagár arányok ÖSSZEVETÉSE	2 belföldi díj összegének ÁLAGA	Eltérés vizsgálata 2 belföldi díj összegének összegétől	MP nemzetközi díjának és 2 belföldi díj összegének aránya	Eltérés vizsgálata célországi nemzetközi árak ÁLAGA-tól
	1	2	2/1	3	4	4/3	(4/3)-(2/1)		2-(1+3)	2/(1+3)	2-4
1 kg tömegű nyomon követhető csomag	5,43	26,38	4,86	5,47	17,84	3,26	-1,60	10,90	15,49	2,42	8,55
2 kg tömegű nyomon követhető csomag	5,43	27,37	5,04	5,70	19,45	3,41	-1,63	11,13	16,23	2,46	7,91
5 kg tömegű nyomon követhető csomag	6,14	34,52	5,62	6,20	26,32	4,25	-1,38	12,34	22,18	2,80	8,19
ZÓNA 2											
1 kg tömegű nyomon követhető csomag	5,43	26,38	4,86	6,97	22,74	3,26	-1,60	12,40	13,98	2,13	3,64
2 kg tömegű nyomon követhető csomag	5,43	27,37	5,04	7,93	24,66	3,11	-1,93	13,36	14,00	2,05	2,71
5 kg tömegű nyomon követhető csomag	6,14	34,52	5,62	9,72	32,21	3,32	-2,31	15,86	18,66	2,18	2,31

Küldeményenkénti díjszabású (belföldi és Unión belüli) postai küldemények	MP határonkon átnyúló árának (€) rangsorban elfoglalt helye (vásárlőerő-paritáson)
2 kg tömegű standard levél	4
500 g tömegű ajánlott levél	2
2 kg tömegű ajánlott levél	3
1 kg tömegű nyomon követhető csomag - 1. díjzóna	1
2 kg tömegű nyomon követhető csomag - 1. díjzóna	1
5 kg tömegű nyomon követhető csomag - 1. díjzóna	2
1 kg tömegű nyomon követhető csomag - 2. díjzóna	1
2 kg tömegű nyomon követhető csomag - 2. díjzóna	1
5 kg tömegű nyomon követhető csomag - 2. díjzóna	1
Küldeményenkénti díjszabású (belföldi és Unión belüli) postai küldemények Magyar Posta - 2022. évi nominális adatok alapján	MP határonkon átnyúló árának (€) rangsorban elfoglalt helye - nominális adatok alapján
2 kg tömegű standard levél	7
500 g tömegű ajánlott levél	13
2 kg tömegű ajánlott levél	6
1 kg tömegű nyomon követhető csomag - 1. díjzóna	3
2 kg tömegű nyomon követhető csomag - 1. díjzóna	3
5 kg tömegű nyomon követhető csomag - 1. díjzóna	3
1 kg tömegű nyomon követhető csomag - 2. díjzóna	1
2 kg tömegű nyomon követhető csomag - 2. díjzóna	2
5 kg tömegű nyomon követhető csomag - 2. díjzóna	2



Annex 6: Summary of data reported by Magyar Posta Zrt., 2023

Confidential - Trade secret of Magyar Posta Zrt.