



CECIP

European Weighing Industry

CONFERENCE ON "MARKET SURVEILLANCE AND MACHINERY"

Best Practice examples from the
Industry

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CECIP Business & Trade Group





CECIP, founded 1958, is the European Association for National Trade Organizations representing the European Manufacturers of Weighing Instruments. Members are the 15 national associations of the weighing industry from the following countries:

Austria	Poland
Czech Republic	Romania
France	Russia
Germany	Slovak Republic
Hungary	Spain
Ireland	Switzerland
Italy	United Kingdom
Netherlands	



Industry behind CECIP:

700 manufacturers

Turnover 3 billion Euro in 2008

50'000 employees

4000 – 5000 micro companies (10.000 employees)

Substantial share of the Global Weighing Market

Market Surveillance and Compliance of Weighing Equipment in the European Market

Legislation

- Sales of weighing equipment for many applications is governed by a set of minimum standards
- Target: Protect the public either in commercial transactions or for safety reasons
- Such products for legal for trade applications must undergo testing by a nominated test authority in one of the EU states.
- Such tests are demanding regarding temperature, humidity, electromagnetic conductivity above all.

Market Surveillance and Compliance of Weighing Equipment in the European Market

Issues / Trends

- Cheap scales entering increasingly the EU markets
- Selling price close to the manufacturing cost of many effectively run European Manufacturers.
- Leading to a significant reduction in the market share of European manufacturers in several sectors.
- CECIP suspected such scales not being compliant with legislation.
- CECIP bought such products in the marketplace and did run tests according to legislation.

Market Surveillance and Compliance of Weighing Equipment in the European Market

Results / Conclusion

- 36 of 37 tested scales failed to meet the requirements.
- Tests ran by others showed similar outcome.
- The full test results have been made available to interested parties like Market Surveillance Authorities.
- Concluded that - as each of these scales had at some recent point gained Type approval from one of the Notified bodies - the product presented to the approvals body was compliant at that time, but those leaving production not anymore (Golden Sample).

Market Surveillance and Compliance of Weighing Equipment in the European Market

Impact

- A large percentage of imported scales are being placed on the EU markets in a non-compliant state, in competition with the European manufacturers' fully compliant product.
- The Scale Manufacturers behind CECIP have no wish to eliminate competition. But CECIP wants to ensure a level playing field for all players in the market.
- Reputable European manufacturers investing considerable resource in the design and repeatable manufacturing processes to ensure compliance.

Market Surveillance and Compliance of Weighing Equipment in the European Market

Call for Action

- These results clearly indicate that the required market surveillance of the member states is failing to adequately protect both the consumer and also the European weighing industry.
- CECIP is asking the Market Surveillance Authorities to run not only formal tests.
- CECIP has issued a Guide to support relevant surveillance activities.
- CECIP is willing to work closely with all authorities concerned.



European Weighing Industry

Thank you

