

# Appendix D: EYE Survey Data

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## 1. Survey of Intermediary Organisations

When did your organisation become an Intermediary Organisation (IO)?

Options	N°	%
Pilot project (first cycle)	26	35.1
Preparatory action (second cycle)	24	32.4
Both cycles	23	31.1
No response	1	1.4
<b>Total</b>	<b>74</b>	<b>100.0</b>

Please indicate which category best describes your organisation:

Options	N°	%
Business support organisation, chamber of commerce	19	25.7
Regional development agency, public authority	12	16.2
Part of a university or research organisation	14	18.9
Private sector business, consultancy	9	12.2
Other	18	24.3
No response	2	2.7
<b>Total</b>	<b>74</b>	<b>100.0</b>

Is your organisation the lead Intermediary Organisation in your European Partnership?

Options	N°	%
Yes	25	33.8
No	48	64.9
No response	1	1.4
<b>Total</b>	<b>74</b>	<b>100.0</b>

Please indicate which country your organisation is located in:

Country	N°	%	Country	N°	%
Austria	0	0.0	Lithuania	1	1.4
Belgium	3	4.1	Luxembourg	1	1.4
Bulgaria	2	2.7	Malta	1	1.4

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Cyprus	0	0.0	Netherlands	1	1.4
Czech Rep.	0	0.0	Poland	2	2.7
Denmark	0	0.0	Portugal	6	8.1
Estonia	0	0.0	Romania	2	2.7
Finland	4	5.4	Slovakia	0	0.0
France	5	6.8	Slovenia	2	2.7
Germany	5	6.8	Spain	14	18.9
Greece	2	2.7	Sweden	2	2.7
Hungary	2	2.7	UK	4	5.4
Ireland	0	0.0	Not given	2	2.7
Italy	13	17.6			
Latvia	0	0.0	<b>Total</b>	<b>74</b>	<b>100.0</b>

Please indicate the level of activity since your organisation became an IO:

Options	Response average	Response total	Response count
Number of New Entrepreneurs asking for information	36.7	2681	73
Number of contacts with Host Entrepreneurs	21.3	1532	72
Number of approved New Entrepreneur applications	7.5	523	70
Number of approved Host Entrepreneur applications	4.8	323	68
Number of relationships leading to a NE stay with a HE	4.3	291	68

Do you monitor the extent to which New Entrepreneur stays with a Host Entrepreneur result in positive outcomes, i.e. a new business start-up and/or another type of positive professional outcome?

Options	N°	%
Yes	34	45.9
No	11	14.9
Don't know	27	36.5
No response	2	2.7
<b>Total</b>	<b>74</b>	<b>100.0</b>

If the answer is 'yes', please indicate the positive outcomes achieved by New Entrepreneurs to date:

Options	Response average	Response total	Response count
Number of New Entrepreneurs launching a new business	1.6	35	22
Number of New Entrepreneurs achieving (other) positive professional outcomes	3.7	78	21

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Why did your organisation decide to apply to become an IO? What were the expected benefits of participating in the Erasmus for Young Entrepreneurs scheme?

Options	Very important		Quite important		Neutral		Quite unimportant		Not important at all		Response count
	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº
To develop cross-border links	38	51.4	29	39.2	5	6.8	1	1.4	1	1.4	74
Part of the mission of my organisation	29	39.2	32	43.2	10	13.5	2	2.7	1	1.4	74
To help entrepreneurs in our area	49	66.2	20	27.0	3	4.1	1	1.4	1	1.4	74
To generate additional revenue	9	12.2	18	24.3	21	28.4	12	16.2	13	17.6	73

How well is Erasmus for Young Entrepreneurs working from your point of view?

Options	Very well		Quite well		Neutral		Not very well		Not well at all		Don't know		Response count
	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº
Overall marketing and promotion	9	12.2	41	55.4	13	17.6	8	10.8	1	1.4	2	2.7	74
Identifying/screening new entrepreneurs	7	9.5	40	54.1	14	18.9	9	12.2	0	0.0	4	5.4	74
Identifying/screening	5	6.8	26	35.1	23	31.1	11	14.9	3	4.1	6	8.1	74
Establishing successful matches/relationships	4	5.4	24	32.4	22	29.7	11	14.9	1	1.4	12	16.2	74
Training and support during the stay	7	9.5	27	36.5	18	24.3	6	8.1	2	2.7	14	18.9	74
Financial assistance to new entrepreneurs	5	6.8	24	32.4	15	20.3	20	27.0	1	1.4	9	12.2	74
IT tool	3	4.1	28	37.8	16	21.6	11	14.9	12	16.2	4	5.4	74
Quality control, evaluation	4	5.4	24	32.4	28	37.8	4	5.4	1	1.4	13	17.6	74
Reporting arrangements	1	1.4	28	37.8	29	39.2	5	6.8	1	1.4	10	13.5	74
Grant management	1	1.4	24	32.4	25	33.8	9	12.2	4	5.4	11	14.9	74
Overall	2	2.7	30	40.5	15	20.3	11	14.9	1	1.4	15	20.3	74

Turning to the outcomes, how well is the scheme performing in terms of:(a) increasing the number of new business start-ups; and (b) improving the quality of start-ups?

Options	Very well		Quite well		Neutral		Not very well		Not well at all		Don't know		Response count
	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº
Increasing the number of new start-ups	2	2.7	24	32.4	27	36.5	4	5.4	1	1.4	16	21.6	74
Improving the quality of new start-ups	11	14.9	28	37.8	16	21.6	3	4.1	0	0.0	16	21.6	74

As an IO, you have a target for the number of relationships to develop. How easy/difficult is it to achieve the target?

Options	Nº	%
Very difficult	20	27.0
Quite difficult	35	47.3

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Neutral	8	10.8
Quite easy	4	5.4
Very easy	0	0.0
Don't know	7	9.5
<b>Total</b>	<b>74</b>	<b>100.0</b>

If it is difficult to achieve the target for the number of relationships, what are the sort of problems that you face?

Options	Very important		Quite important		Neutral		Quite unimportant		Not important at all		Don't know		Response count
	No	%	No	%	No	%	No	%	No	%	No	%	
Difficult to find high quality candidates	16	21.6	33	44.6	11	14.9	8	10.8	1	1.4	5	6.8	74
Benefits are not attractive enough to candidates	14	18.9	29	39.2	13	17.6	7	9.5	4	5.4	7	9.5	74
There is not enough promotion of the scheme	9	12.2	17	23.0	30	40.5	4	5.4	7	9.5	7	9.5	74
Not enough financial/human resources	26	35.1	26	35.1	4	5.4	4	5.4	1	1.4	13	17.6	74

If you were given double the budget would you be able to double the number of relationships?

Options	N <sup>o</sup>	%
Yes, definitely	10	13.5
Quite possibly	27	36.5
Don't know	16	21.6
Probably not	14	18.9
No - impossible	6	8.1
No response	1	1.4
<b>Total</b>	<b>74</b>	<b>100.0</b>

In the past six months, how often have you had contact with other partners:

(a) In the same EP;

Options	Very frequently		Quite frequently		Very infrequently		No contact at all		No response		Response count
	No	%	No	%	No	%	No	%	No	%	
By telephone	16	21.6	32	43.2	20	27.0	3	4.1	3	4.1	74
By email	49	66.2	19	25.7	6	8.1	0	0.0	0	0.0	74
Web contact	10	13.5	19	25.7	12	16.2	30	40.5	3	4.1	74
Face-to-face meetings	0	0.0	15	20.3	32	43.2	25	33.8	2	2.7	74
Network meetings	4	5.4	21	28.4	33	44.6	14	18.9	2	2.7	74

(b) In other EPs?

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Options	Very frequently		Quite frequently		Very infrequently		No contact at all		No response		Response count
	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº
By telephone	7	9.5	14	18.9	26	35.1	23	31.1	4	5.4	74
By email	23	31.1	21	28.4	22	29.7	5	6.8	3	4.1	74
Web contact	1	1.4	2	2.7	19	25.7	47	63.5	5	6.8	74
Face-to-face meetings	0	0.0	5	6.8	24	32.4	41	55.4	4	5.4	74
Network meetings	1	1.4	17	23.0	27	36.5	27	36.5	2	2.7	74

How easy is it to have contact with other IOs in: (a) the same EP; and (b) other EPs?

Options	In the same EP		In other Eps	
	Nº	%	Nº	%
Very easy	42	56.8	9	12.2
Quite easy	21	28.4	26	35.1
Neutral	4	5.4	15	20.3
Not very easy	3	4.1	12	16.2
Very difficult	2	2.7	3	4.1
Don't know	1	1.4	8	10.8
No response	1	1.4	1	1.4
<b>Total</b>	<b>74</b>	<b>100.0</b>	<b>74</b>	<b>100.0</b>

Please rate the following aspects of the IO networking meetings:

Options	Very satisfactory		Quite satisfactory		Neutral		Quite unsatisfactory		Very unsatisfactory		Don't know		Response count
	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº
Overall usefulness	22	29.7	34	45.9	11	14.9	1	1.4	0	0.0	6	8.1	74
Subject matter of meetings	15	20.3	38	51.4	13	17.6	2	2.7	0	0.0	6	8.1	74
Length of meetings	13	17.6	39	52.7	15	20.3	1	1.4	0	0.0	6	8.1	74
Frequency of meetings	11	14.9	24	32.4	24	32.4	8	10.8	0	0.0	7	9.5	74
Cost coverage for travel/accommodation	4	5.4	17	23.0	25	33.8	10	13.5	9	12.2	9	12.2	74
Opportunity to network	29	39.2	18	24.3	10	13.5	4	5.4	0	0.0	13	17.6	74

Is the amount of contact you have had with other IOs enough?

Options	Nº	%
Yes	35	47.3
No	25	33.8
Don't know	12	16.2
No response	2	2.7
<b>Total</b>	<b>74</b>	<b>100.0</b>

Does the fact that some countries are not covered well by the IO network create any problems for you?

Options	Nº	%
Major problems	6	8.1
Some problems	28	37.8
No problems at all	31	41.9
Don't know	7	9.5

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No response	2	2.7
<b>Total</b>	<b>74</b>	<b>100.0</b>

Overall, how useful are the European Partnerships as a way of establishing contact with other IOs? Please comment separately for: (a) contacts with IOs in the same EP; (b) contacts with IOs in other EPs

Options	Contacts with IOs in the same EP		Contacts with IOs in other EP	
	Nº	%	Nº	%
Very useful	30	40.5	17	23.0
Quite useful	21	28.4	26	35.1
Neutral	9	12.2	15	20.3
Not very useful	3	4.1	3	4.1
Not useful at all	4	5.4	3	4.1
Don't know	3	4.1	6	8.1
No response	4	5.4	4	5.4
<b>Total</b>	<b>74</b>	<b>100.0</b>	<b>74</b>	<b>100.0</b>

Overall, how well has the European Partnership you are involved in worked so far in helping you as an IO to implement the programme?

Options	Nº	%
Very well	13	17.6
Quite well	31	41.9
Neutral	16	21.6
Not very well	6	8.1
Not well at all	3	4.1
Don't know	1	1.4
No response	4	5.4
<b>Total</b>	<b>74</b>	<b>100.0</b>

Approximately how often each month are you in contact with (a) the lead IO; (b) the Support Office; and (c) the European Commission?

Options	Lead IO		Support Office		European Commission	
	Nº	%	Nº	%	Nº	%
No contact	2	2.7	4	5.4	25	33.8
1-5 times	28	37.8	45	60.8	38	51.4
6-10 times	16	21.6	13	17.6	2	2.7
More than 10 times	16	21.6	6	8.1	2	2.7
Don't know	2	2.7	1	1.4	2	2.7

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No response	10	13.5	5	6.8	5	6.8
Total	74	100.0	74	100.0	74	100.0

Overall, how well have you been supported by: (a) the lead IO; b) the Support Office in your work as an IO; and (c) the European Commission?

Options	Lead IO		Support Office		European Commission	
	Nº	%	Nº	%	Nº	%
Very well	29	39.2	21	28.4	13	17.6
Quite well	24	32.4	35	47.3	26	35.1
Neutral	4	5.4	11	14.9	18	24.3
Not very well	2	2.7	5	6.8	0	0.0
Not well at all	1	1.4	0	0.0	2	2.7
Don't know	2	2.7	0	0.0	13	17.6
No response	12	16.2	2	2.7	2	2.7
Total	74	100.0	74	100.0	74	100.0

Please give your opinion on the financing procedures and rules of the scheme:

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Options	Very good		Quite good		Neutral		Not very good		Not good at all		Don't know		Response count
	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº
Overall financing procedures and rules	1	1.4	23	31.1	12	16.2	23	31.1	11	14.9	4	5.4	74
Arrangements for dividing the EP grant between IOs in the Partnership	6	8.1	21	28.4	27	36.5	11	14.9	3	4.1	6	8.1	74
Maximum level of financial assistance per New Entrepreneur	3	4.1	20	27.0	17	23.0	24	32.4	7	9.5	3	4.1	74
Recommended monthly thresholds for financial assistance to NE	2	2.7	19	25.7	24	32.4	18	24.3	7	9.5	4	5.4	74
Reimbursement rules for eligible IO administrative expenditure (50% rule)	0	0.0	9	12.2	21	28.4	26	35.1	14	18.9	4	5.4	74
Ceiling amounts per successful relationship (€900 in total with €600 to IO providing HE and €300 to IO providing NE)	0	0.0	11	14.9	12	16.2	27	36.5	20	27.0	4	5.4	74
Amounts per non-successful matches (€560 in total with €280 each for the NE and the HE)	2	2.7	15	20.3	13	17.6	23	31.1	16	21.6	5	6.8	74
The lack of financial assistance to HEs	1	1.4	6	8.1	21	28.4	27	36.5	15	20.3	4	5.4	74

How closely are you working with other organisations (that are not IOs) at a local/regional level to promote the scheme?

Options	Very closely		Quite closely		Neutral		Not very closely		Not closely at all		Don't know		Response count
	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº
Entrepreneur associations	19	25.7	27	36.5	13	17.6	6	8.1	0	0.0	9	12.2	74
Business support organisations, chambers of commerce	22	29.7	36	48.6	7	9.5	6	8.1	2	2.7	1	1.4	74
Regional development agency, public authorities	14	18.9	36	48.6	11	14.9	10	13.5	1	1.4	2	2.7	74
Higher education establishments	15	20.3	27	36.5	14	18.9	13	17.6	2	2.7	3	4.1	74
Banks and other financial institutions	1	1.4	6	8.1	21	28.4	17	23.0	25	33.8	4	5.4	74
Private sector businesses, consultants, etc	6	8.1	29	39.2	12	16.2	14	18.9	9	12.2	4	5.4	74
Other type of organisations	2	2.7	9	12.2	8	10.8	3	4.1	9	12.2	43	58.1	74

What could be done to make it easier to promote Erasmus for Young Entrepreneurs at a local/regional level?



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Options	Very important		Quite important		Neutral		Not very important		Not important at all		Don't know		Response count
	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	
Improved branding, e.g. EYE logo	12	16.2	23	31.1	20	27.0	13	17.6	4	5.4	2	2.7	74
More general promotion and awareness-raising	20	27.0	34	45.9	13	17.6	3	4.1	1	1.4	3	4.1	74
More budget for our own promotion efforts	33	44.6	26	35.1	5	6.8	0	0.0	0	0.0	10	13.5	74
Specific promotion at country level in the national language	31	41.9	21	28.4	8	10.8	1	1.4	1	1.4	12	16.2	74
Being able to make financial support available to local partners	22	29.7	35	47.3	10	13.5	0	0.0	1	1.4	6	8.1	74
Changes to the EYE scheme itself	8	10.8	12	16.2	29	39.2	11	14.9	5	6.8	9	12.2	74
Closer links with other EU and national programmes	12	16.2	22	29.7	27	36.5	6	8.1	2	2.7	5	6.8	74
Other actions	3	4.1	3	4.1	9	12.2	1	1.4	0	0.0	58	78.4	74

Apart from Erasmus for Young Entrepreneurs, are there any schemes in your region/country offering new entrepreneurs an opportunity to gain experience working with a business in another country?

Options	Nº	%
Yes	7	9.5
No	46	62.2
Don't know	20	27.0
No response	1	1.4
<b>Total</b>	<b>74</b>	<b>100.0</b>

If 'yes', how does Erasmus for Young Entrepreneurs compare with the alternative national/regional scheme(s)?

Options	Nº	%
Better	3	42.9
About the same	2	28.6
Worse	1	14.3
Don't know	1	14.3
<b>Total</b>	<b>7</b>	<b>100.0</b>

To what extent does Erasmus for Young Entrepreneurs add value by offering benefits to new entrepreneurs that could not be obtained without the programme?

Options	Nº	%
Very high added value	39	52.7
Some added value	27	36.5
Neutral	3	4.1
Little added value	2	2.7
No added value	0	0.0
No response	3	4.1
<b>Total</b>	<b>74</b>	<b>100.0</b>

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Based on your experience so far, how significant would the programme's impact be if running on a larger scale (e.g. helping 10,000 New Entrepreneurs p.a.) in contributing to the number and success rate of EU start-ups?

Options	N°	%
Very significant	21	28.4
Quite significant	29	39.2
Not very significant	1	1.4
Not significant at all	0	0.0
Don't know	12	16.2
No response	11	14.9
<b>Total</b>	<b>74</b>	<b>100.0</b>

Overall, to what extent have your expectations regarding the benefits of participating in Erasmus for Young Entrepreneurs been (so far) met?

Options	N°	%
Completely	3	4.1
Mostly	36	48.6
Neutral	17	23.0
Partly	11	14.9
Not at all	7	9.5
<b>Total</b>	<b>74</b>	<b>100.0</b>

## 2. NE Post-Stay Follow-Up Survey (6-12 months after)

In which country do you live?

Country	N°	%	Country	N°	%
Austria	1	3.0	Lithuania	1	3.0
Belgium	1	3.0	Luxembourg	0	0.0
Bulgaria	3	9.1	Malta	0	0.0
Cyprus	0	0.0	Netherlands	0	0.0
Czech Rep.	0	0.0	Poland	0	0.0
Denmark	0	0.0	Portugal	2	6.1
Estonia	0	0.0	Romania	3	9.1
Finland	2	6.1	Slovakia	2	6.1
France	3	9.1	Slovenia	0	0.0
Germany	0	0.0	Spain	8	24.2
Greece	0	0.0	Sweden	0	0.0
Hungary	0	0.0	UK	1	3.0
Ireland	0	0.0	Not given	1	3.0

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Italy	5	15.2		
Latvia	0	0.0	<b>Total</b>	<b>33</b> 100.0

## Are you male or female?

Gender	N°	%
Male	18	54.5
Female	15	45.5
Not given	0	0.0
<b>Total</b>	<b>33</b>	<b>100.0</b>

## What is your age?

Age group	N°	%
18-25 years	6	18.2
26-35 years	25	75.8
36-45 years	2	6.1
46-55 years	0	0.0
Over 55 years	0	0.0
Not given	0	0.0
<b>Total</b>	<b>33</b>	<b>100.0</b>

## What were you doing immediately before applying for EYE support?

Options	N°	%
Full time education/training	5	15.2
Employment	5	15.2
Self employment	19	57.6
Unemployed	4	12.1
Other	0	0.0
Not given	0	0.0
<b>Total</b>	<b>33</b>	<b>100.0</b>

## What was the country of the stay abroad? (If more than one country, please tick all that apply)

Country	N°	%	Country	N°	%
Austria	1	3.0	Latvia	0	0.0
Belgium	1	3.0	Lithuania	0	0.0
Bulgaria	0	0.0	Luxembourg	1	3.0
Cyprus	0	0.0	Malta	2	6.1
Czech Republic	0	0.0	Netherlands	0	0.0
Denmark	0	0.0	Poland	0	0.0
Estonia	1	3.0	Portugal	4	12.1
Finland	1	3.0	Romania	0	0.0
France	1	3.0	Slovakia	0	0.0
Germany	2	6.1	Slovenia	0	0.0
Greece	1	3.0	Spain	5	15.2

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Hungary	1	3.0	Sweden	0	0.0
Ireland	0	0.0	UK	4	12.1
Italy	7	21.2			

What was the duration of the exchange?

Options	N°	%
Less than 2 months	9	27.3
2 months	3	9.1
3 months	12	36.4
4 months	3	9.1
5 months	1	3.0
6 months	4	12.1
Over 6 months	0	0.0
<b>Total</b>	<b>32</b>	<b>97.0</b>

When you started your stay abroad, had you already launched your own business?

Options	N°	%
Yes	18	54.5
No	14	42.4
No response	1	3.0
<b>Total</b>	<b>33</b>	<b>100.0</b>

If yes, how long had your business already existed when you started the stay abroad?

Options	N°	%
Less than 1 year	8	44.4
1-2 years	6	33.3
2-3 years	3	16.7
3-4 years	0	0.0
Over 4 years	0	0.0
No response	1	5.6
<b>Total</b>	<b>18</b>	<b>100.0</b>

If no, how developed was your business idea when you started the stay abroad?

Options	N°	%
Early development	13	92.9
Fully developed	1	7.1
<b>Total</b>	<b>14</b>	<b>100.0</b>

Since completing the exchange with the HE Entrepreneur, have you either ..?

Options	Set up a new business		Further developed your existing business	
	N°	%	N°	%
Yes	5	15.2	17	51.5
No	16	48.5	8	24.2
No response	12	36.4	8	24.2

# Appendix D: EYE Survey Data

Total	33	100.0	33	100.0
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To what extent did your participation in the EYE scheme and your stay with the HE help you to set up your business or to expand your existing business?

Options	N°	%
Very much	3	9.1
Quite a lot	11	33.3
Not very much	8	24.2
Not at all	1	3.0
Don't know	3	9.1
No response	7	21.2
<b>Total</b>	<b>33</b>	<b>100.0</b>

Have you remained in contact with the Host Entrepreneur?

Options	N°	%
Yes	23	69.7
No	4	12.1
No response	6	18.2
<b>Total</b>	<b>33</b>	<b>100.0</b>

Does your business involve collaboration/joint activities with the Host Entrepreneur?

Options	N°	%
Yes	12	36.4
No	7	21.2
Maybe later	8	24.2
No response	6	18.2
<b>Total</b>	<b>33</b>	<b>100.0</b>

If yes, what form does/might this collaboration with the HE take? (*'Yes' / 'maybe later' above*)

Options	N°	%
Joint venture	6	30.0
Licensing	1	5.0
Subcontracting	3	15.0
Acting as an agent	4	20.0
Other forms of business cooperation	4	20.0
No response	2	10.0
<b>Total</b>	<b>20</b>	<b>100.0</b>

As a consequence of your participation in the EYE scheme, has your business already employed additional people or do you intend for to employ more people?

Options	N°	%
Yes	9	27.3
No	12	36.4
Not sure	5	15.2
No response	7	21.2

# Appendix D: EYE Survey Data

Total	33	100.0
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As a consequence of your participation in the EYE scheme, has your business increased its turnover?

Options	N°	%
Yes	7	21.2
No	17	51.5
No response	9	27.3
<b>Total</b>	<b>33</b>	<b>100.0</b>

As a consequence of your participation in the EYE scheme, has your business added/further developed an international dimension? (trading in foreign markets, collaboration with foreign partners, etc)?

Options	N°	%
Yes	12	36.4
No	14	42.4
No response	7	21.2
<b>Total</b>	<b>33</b>	<b>100.0</b>

As a consequence of your participation in the EYE scheme, has your business introduced any new products or services/new business methods in your local market or abroad?

Options	N°	%
Yes	10	30.3
No	14	42.4
No response	9	27.3
<b>Total</b>	<b>33</b>	<b>100.0</b>

Overall, how much has your participation in the EYE scheme influenced your ambition to start or develop your own business?

Options	N°	%
Very much	7	21.2
Quite a lot	12	36.4
Not very much	6	18.2
Not at all	2	6.1
No response	6	18.2
<b>Total</b>	<b>33</b>	<b>100.0</b>

Could you have achieved the same results without participating in EYE?

Options	N°	%
Yes	5	15.2
No	11	33.3
Don't know	11	33.3
No response	6	18.2
<b>Total</b>	<b>33</b>	<b>100.0</b>

# Appendix D: EYE Survey Data

To what extent do you think that an EU programme like the EYE can promote the creation of new businesses and encourage entrepreneurship in Europe?

Options	N°	%
Very much	12	36.4
Quite a lot	11	33.3
Not very much	3	9.1
Not at all	0	0.0
Don't know	1	3.0
No response	6	18.2
<b>Total</b>	<b>33</b>	<b>100.0</b>

To what extent do you think that the transnational dimension of the EYE scheme encourages participating businesses to operate across borders and thus helps to foster internationalisation?

Options	N°	%
Very much	11	33.3
Quite a lot	11	33.3
Not very much	3	9.1
Not at all	0	0.0
No response	8	24.2
<b>Total</b>	<b>33</b>	<b>100.0</b>

### 3. HE Post-Stay Follow-Up Survey (6-12 months after)

Country and city of your company?

Country	N°	%	Country	N°	%
Austria	0	0.0	Lithuania	0	0.0
Belgium	0	0.0	Luxembourg	0	0.0
Bulgaria	0	0.0	Malta	0	0.0
Cyprus	0	0.0	Netherlands	0	0.0
Czech Rep.	0	0.0	Poland	0	0.0
Denmark	0	0.0	Portugal	3	17.6
Estonia	0	0.0	Romania	0	0.0
Finland	1	5.9	Slovakia	0	0.0
France	0	0.0	Slovenia	0	0.0
Germany	0	0.0	Spain	3	17.6

# Appendix D: EYE Survey Data

Greece	0	0.0	Sweden	1	5.9
Hungary	1	5.9	UK	3	17.6
Ireland	0	0.0	Not given	0	0.0
Italy	5	29.4			
Latvia	0	0.0	<b>Total</b>	<b>17</b>	<b>100.0</b>

## How long have you been an entrepreneur?

Age group	N°	%
Less than 3 years	2	11.8
3-5 years	2	11.8
5-10 years	7	41.2
Over 10 years	6	35.3
Not given	0	0.0
<b>Total</b>	<b>17</b>	<b>100.0</b>

## Are you male or female?

Gender	N°	%
Male	15	88.2
Female	2	11.8
<b>Total</b>	<b>17</b>	<b>100.0</b>

## Have you participated as a Host Entrepreneur in the Erasmus for Young Entrepreneurs scheme more than once?

Options	N°	%
Yes	4	23.5
No	13	76.5
<b>Total</b>	<b>17</b>	<b>100.0</b>

## Duration of the New Entrepreneurs stay with you?

Options	N°	%
Less than 2 months	4	23.5
2 months	1	5.9
3 months	7	41.2
4 months	0	0.0
5 months	1	5.9
6 months	1	5.9
No response	3	17.6
<b>Total</b>	<b>17</b>	<b>100.0</b>

## Which country did the New Entrepreneur come from?

Country	N°	%	Country	N°	%
Austria	0	0.0	Lithuania	0	0.0
Belgium	0	0.0	Luxembourg	0	0.0
Bulgaria	0	0.0	Malta	0	0.0



# Appendix D: EYE Survey Data

Cyprus	0	0.0	Netherlands	1	5.9
Czech Republic	0	0.0	Poland	1	5.9
Denmark	0	0.0	Portugal	1	5.9
Estonia	0	0.0	Romania	0	0.0
Finland	1	5.9	Slovakia	0	0.0
France	2	11.8	Slovenia	0	0.0
Germany	1	5.9	Spain	3	17.6
Greece	0	0.0	Sweden	0	0.0
Hungary	0	0.0	UK	0	0.0
Ireland	0	0.0	Not given	3	17.6
Italy	4	23.5			
Latvia	0	0.0	<b>Total</b>	<b>17</b>	<b>100.0</b>

Now that some time has elapsed since your participation in the EYE scheme, to what extent do you consider that the New Entrepreneur contributed to the development/expansion of your business?

Options	N°	%
Very much	2	11.8
Quite a lot	3	17.6
Not very much	6	35.3
Not at all	1	5.9
No response	5	29.4
<b>Total</b>	<b>17</b>	<b>100.0</b>

How has your business developed since your participation in the EYE scheme?

Options	N°	%
Increase in the number of staff (please specify in percentage terms below)	3	17.6
Increase in turnover (please estimate in percentage terms below)	2	11.8
Increase in/new international links (foreign trade, foreign contacts/partners...)	5	29.4
Introduction of a new products/services/business methods	5	29.4
No response	2	11.8
<b>Total</b>	<b>17</b>	<b>100.0</b>

Could you have achieved the same development in your business without participating in the Erasmus for Young Entrepreneurs scheme?

Options	N°	%
Yes	8	47.1
No	2	11.8
Don't know/ no response	7	41.2
<b>Total</b>	<b>17</b>	<b>100.0</b>

Have you kept in touch with the New Entrepreneur since the stay was completed?

Options	N°	%
Yes	10	58.8
No	2	11.8

# Appendix D: EYE Survey Data

No response	5	29.4
<b>Total</b>	<b>17</b>	<b>100.0</b>

If the answer to the previous question is 'Yes', has the continuation of your relationship with the New Entrepreneur resulted in any joint activities or formal business cooperation?

Options	N°	%
Yes	6	60.0
No	4	40.0
<b>Total</b>	<b>10</b>	<b>100.0</b>

a) If yes, please explain which form your collaboration takes? (*multiple response possible*)

Options	N°	%
Joint venture	0	0.0
Licensing	1	16.7
Subcontracting	1	16.7
Acting as an agent	1	16.7
Other forms of business cooperation	2	33.3

b) Please specify which areas are the most relevant to your collaboration: (*multiple response possible*)

Options	N°	%
Marketing and sales	6	100.0
Technical support	1	16.7
Finance	0	0.0
Human resources	1	16.7
Other	1	16.7

To what extent do you think that an EU programme like the EYE can promote the creation of new businesses and encourage innovation and entrepreneurship in Europe?

Options	N°	%
Very much	3	17.6
Quite a lot	8	47.1
Not very much	1	5.9
Not at all	0	0.0
No response	5	29.4
<b>Total</b>	<b>17</b>	<b>100.0</b>

To what extent do you think that the transnational dimension of the EYE scheme encourages participating businesses to operate across borders and thus helps to foster internationalisation?

Options	N°	%
Very much	2	11.8
Quite a lot	8	47.1
Not very much	2	11.8

# Appendix D: EYE Survey Data

Not at all	0	0.0
No response	5	29.4
<b>Total</b>	<b>17</b>	<b>100.0</b>

Do you intend to participate in another Erasmus for Young Entrepreneurs stay?

Options	N°	%
Yes	8	47.1
No	1	5.9
Don't know/ no response	8	47.1
<b>Total</b>	<b>17</b>	<b>100.0</b>

Looking back, are there any aspects of the EYE scheme that could be improved?

Options	N°	%
Yes	6	35.3
No	1	5.9
Don't know/ no response	10	58.8
<b>Total</b>	<b>17</b>	<b>100.0</b>

## 4. NE Post-Stay Follow-Up Survey (3-6 months after)

In which country do you live?

Country	N°	%	Country	N°	%
Austria	0	0.0	Lithuania	1	2.3
Belgium	1	2.3	Luxembourg	0	0.0
Bulgaria	1	2.3	Malta	0	0.0
Cyprus	0	0.0	Netherlands	2	4.5
Czech Rep.	1	2.3	Poland	3	6.8
Denmark	0	0.0	Portugal	3	6.8
Estonia	0	0.0	Romania	0	0.0
Finland	4	9.1	Slovakia	1	2.3
France	2	4.5	Slovenia	0	0.0
Germany	2	4.5	Spain	10	22.7
Greece	0	0.0	Sweden	0	0.0
Hungary	0	0.0	UK	2	4.5
Ireland	0	0.0	Not given	2	4.5
Italy	9	20.5			
Latvia	0	0.0	<b>Total</b>	<b>44</b>	<b>100.0</b>

Are you male or female?

Gender	N°	%
Male	25	56.8
Female	19	43.2

# Appendix D: EYE Survey Data

Total	44	100.0
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## What is your age?

Age group	N°	%
18-25 years	11	25.0
26-35 years	29	65.9
36-45 years	4	9.1
46-55 years	0	0.0
Over 55 years	0	0.0
<b>Total</b>	<b>44</b>	<b>100.0</b>

## What were you doing immediately before applying for EYE support? Please tick the box that best describes your position:

Options	N°	%
Full time education/training	4	9.1
Employment	6	13.6
Self employment	23	52.3
Unemployed	0	0.0
Other	8	18.2
Not given	3	6.8
<b>Total</b>	<b>44</b>	<b>100.0</b>

## What was the country of the stay abroad? (If more than one country, please tick all that apply)

Country	N°	%	Country	N°	%
Austria	2	4.5	Latvia	0	0.0
Belgium	1	2.3	Lithuania	0	0.0
Bulgaria	0	0.0	Luxembourg	0	0.0
Cyprus	0	0.0	Malta	1	2.3
Czech Republic	0	0.0	Netherlands	1	2.3
Denmark	0	0.0	Poland	0	0.0
Estonia	1	2.3	Portugal	4	9.1
Finland	1	2.3	Romania	1	2.3
France	1	2.3	Slovakia	3	6.8
Germany	1	2.3	Slovenia	0	0.0
Greece	1	2.3	Spain	6	13.6
Hungary	2	4.5	Sweden	1	2.3
Ireland	0	0.0	UK	4	9.1
Italy	11	25.0			

## What was the duration of the exchange?

Options	N°	%
Less than 2 months	13	29.5
2 months	5	11.4
3 months	12	27.3

# Appendix D: EYE Survey Data

4 months	3	6.8
5 months	0	0.0
6 months	10	22.7
Over 6 months	0	0.0
No response	1	2.3
<b>Total</b>	<b>44</b>	<b>100.0</b>

**When you started your stay abroad, had you already launched your own business?**

Options	N°	%
Yes	20	45.5
No	22	50.0
No response	2	4.5
<b>Total</b>	<b>44</b>	<b>100.0</b>

**If yes, how long had your business already existed when you started the stay abroad?**

Options	N°	%
Less than 1 year	6	30.0
1-2 years	6	30.0
2-3 years	7	35.0
3-4 years	1	5.0
Over 4 years	0	0.0
No response	0	0.0
<b>Total</b>	<b>20</b>	<b>100.0</b>

**If no, how developed was your business idea when you started the stay abroad?**

Options	N°	%
Early development	17	73.9
Fully developed	6	26.1
<b>Total</b>	<b>23</b>	<b>100.0</b>

**Since completing the exchange, have you set up/further developed a business ?**

Options	N°	%
Yes	21	47.7
No	21	47.7
No response	2	4.5
<b>Total</b>	<b>44</b>	<b>100.0</b>

**If no, when do you expect to set up your business?**

Options	N°	%
In the next 1-6 months	7	30.4
In the next 6-12 months	9	39.1
Don't know or not sure I will set up a business	7	30.4
<b>Total</b>	<b>23</b>	<b>100.0</b>

# Appendix D: EYE Survey Data

To what extent did your stay with the Host Entrepreneur help you/not help you to set up your business or to expand your existing business?

Options	N°	%
Helped a lot	12	27.3
Helped quite a lot	11	25.0
Helped a little	14	31.8
Did not help at all	4	9.1
Don't know	1	2.3
No response	2	4.5
<b>Total</b>	<b>44</b>	<b>100.0</b>

Have you remained in contact with the Host Entrepreneur?

Options	N°	%
Yes	37	84.1
No	6	13.6
No response	1	2.3
<b>Total</b>	<b>44</b>	<b>100.0</b>

Does the business that you have/are planning to set up involve collaboration/joint activities with the Host Entrepreneur?

Options	N°	%
Yes	16	36.4
No	14	31.8
No yet sure	13	29.5
No response	1	2.3
<b>Total</b>	<b>44</b>	<b>100.0</b>

If yes, what form does/might this collaboration with the HE take?

Options	N°	%
Joint venture	4	13.8
Licensing	1	3.4
Subcontracting	5	17.2
Acting as an agent	5	17.2
Other forms of business cooperation	4	13.8
No response	10	34.5
<b>Total</b>	<b>29</b>	<b>100.0</b>

As a consequence of your EYE exchange, has your existing business already employed additional people or do you intend for your existing / planned business to employ people?

Options	N°	%
Yes	11	25.0
No	19	43.2

# Appendix D: EYE Survey Data

Not yet sure	13	29.5
No response	1	2.3
<b>Total</b>	<b>44</b>	<b>100.0</b>

Overall, how much has your participation in the EYE scheme influenced your ambition to start or develop your own business?

Options	N°	%
Major influence	9	20.5
Quite a big influence	18	40.9
A little influence	13	29.5
No influence at all	2	4.5
Don't know	1	2.3
No response	1	2.3
<b>Total</b>	<b>44</b>	<b>100.0</b>

Could you have achieved the same results without participating in EYE?

Options	N°	%
Yes	6	13.6
No	26	59.1
Don't know	10	22.7
No response	2	4.5
<b>Total</b>	<b>44</b>	<b>100.0</b>

## 5. NE Pre-Stay Survey

Country of residence	N°	%	Country of residence	N°	%
Austria	1	5.9	Latvia	0	0.0
Belgium	1	5.9	Lithuania	0	0.0
Bulgaria	0	0.0	Luxembourg	0	0.0
Cyprus	0	0.0	Malta	0	0.0
Czech Rep.	0	0.0	Netherlands	1	5.9
Denmark	0	0.0	Poland	0	0.0
Estonia	0	0.0	Portugal	0	0.0
Finland	0	0.0	Romania	1	5.9
France	4	23.5	Slovakia	0	0.0
Germany	1	5.9	Slovenia	0	0.0
Greece	0	0.0	Spain	4	23.5
Hungary	0	0.0	Sweden	0	0.0
Ireland	0	0.0	UK	0	0.0
Italy	4	23.5	<b>Total</b>	<b>17</b>	<b>100.0</b>

Gender	N°	%
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# Appendix D: EYE Survey Data

Male	6	35.3
Female	11	64.7
<b>Total</b>	<b>17</b>	<b>100.0</b>

Age group	Nº	%
18-25	8	47.1
26-35	4	23.5
36-45	3	17.6
Not given	2	11.8
<b>Total</b>	<b>17</b>	<b>100.0</b>

## What were you doing immediately before applying for EYE support?

Options	Nº	%
Full time education or training	2	11.8
Employment	6	35.3
Self employment	6	35.3
Public official	0	0.0
Unemployed	3	17.6
<b>Total</b>	<b>17</b>	<b>100.0</b>

## What is the country of the stay abroad? (If more than one country, please tick all that apply)

Country of stay	Nº	%	Country of stay	Nº	%
Austria	0	0.0	Lithuania	0	0.0
Belgium	1	5.9	Luxembourg	0	0.0
Bulgaria	0	0.0	Malta	1	5.9
Cyprus	0	0.0	Netherlands	0	0.0
Czech Republic	0	0.0	Poland	0	0.0
Denmark	1	5.9	Portugal	0	0.0
Estonia	0	0.0	Romania	0	0.0
Finland	0	0.0	Slovakia	0	0.0
France	2	11.8	Slovenia	0	0.0
Germany	1	5.9	Spain	1	5.9
Greece	0	0.0	Sweden	0	0.0
Hungary	0	0.0	UK	2	11.8
Ireland	0	0.0	No response	5	29.4
Italy	3	17.6			
Latvia	0	0.0	<b>Total</b>	<b>17</b>	<b>100.0</b>

## What is the planned duration of the exchange?

Options	Nº	%
Less than 2 months	5	29.4



# Appendix D: EYE Survey Data

2 months	3	17.6
3 months	0	0.0
4 months	2	11.8
5 months	1	5.9
6 months	1	5.9
No response	5	29.4
<b>Total</b>	<b>17</b>	<b>100.0</b>

How did you find out about the Erasmus for Young Entrepreneurs scheme?

Options	Nº	%
EYE website	1	5.9
Other media (newspaper, advertising, etc)	5	29.4
Word of mouth	1	5.9
Local organisation (e.g. Chamber of Commerce)	5	29.4
No response	5	29.4
<b>Total</b>	<b>17</b>	<b>100.0</b>

Did you consider the possibility of working with an entrepreneur in your country?

Options	Nº	%
Yes	1	5.9
No	11	64.7
No response	5	29.4
<b>Total</b>	<b>17</b>	<b>100.0</b>

Are you aware of any entrepreneur exchange schemes in your country?

Options	Nº	%
Yes	0	0.0
No	12	70.6
No response	5	29.4
<b>Total</b>	<b>17</b>	<b>100.0</b>

How useful was the information you obtained on the EYE scheme?

Options	Very useful		Quite useful		Not very useful		No response		Total	
	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%
Promotion of the programme	4	23.5	6	35.3	2	11.8	5	29.4	17	100.0
Documentation available on the website	5	29.4	7	41.2	0	0.0	5	29.4	17	100.0
Online registration tool	4	23.5	4	23.5	4	23.5	5	29.4	17	100.0
E-mails and information about how to proceed	3	17.6	7	41.2	2	11.8	5	29.4	17	100.0
Online database of NEs & HEs for searching business partners	3	17.6	4	23.5	4	23.5	6	35.3	17	100.0

Have you already launched your own business?

# Appendix D: EYE Survey Data

Options	N <sub>2</sub>	%
Yes	7	41.2
No	5	29.4
No response	5	29.4
<b>Total</b>	<b>17</b>	<b>100.0</b>

If yes, how long has your business existed?

Options	N <sub>2</sub>	%
Less than a year	2	28.6
1-2 years	3	42.9
2-3 years	1	14.3
3-4 years	0	0.0
Over 4 years	1	14.3
<b>Total</b>	<b>7</b>	<b>100.0</b>

If no, how developed is your business idea?

Options	N <sub>2</sub>	%
Early development	3	60.0
Fully developed	2	40.0
<b>Total</b>	<b>5</b>	<b>100.0</b>

If no, when do you expect to set up your business?

Options	N <sub>2</sub>	%
During the EYE exchange	0	0.0
Immediately following the EYE exchange	0	0.0
Within 1-6 months after the EYE exchange	3	17.6
Later than 6 months after the EYE exchange	1	5.9
Don't know or not sure I will set up a business	1	5.9
<b>Total</b>	<b>5</b>	<b>29.4</b>

If you are planning to set up a business following the EYE exchange, is this likely to involve the Host Entrepreneur business?

Options	N <sub>2</sub>	%
Probably yes	2	11.8
Probably no	2	11.8
Don't know yet	13	76.5
<b>Total</b>	<b>17</b>	<b>100.0</b>

How relevant are the following factors for your business idea/professional development?

# Appendix D: EYE Survey Data

Options	Very relevant		Quite relevant		Not very relevant		Completely irrelevant		No response		Total	
	No	%	No	%	No	%	No	%	No	%	No	%
Country of your stay	5	29.4	5	29.4	2	11.8	0	0.0	5	29.4	17	100.0
Sector of activity of the HE's company	5	29.4	6	35.3	1	5.9	0	0.0	5	29.4	17	100.0
Command of the language used to communicate with the HE	7	41.2	4	23.5	1	5.9	0	0.0	5	29.4	17	100.0
Experience and background of the HE	8	47.1	3	17.6	1	5.9	0	0.0	5	29.4	17	100.0
Availability and support provided by the HE during the exchange	6	35.3	5	29.4	0	0.0	1	5.9	5	29.4	17	100.0
Availability and support provided by the staff of the HE's company	5	29.4	6	35.3	1	5.9	0	0.0	5	29.4	17	100.0
Support provided by the IO in the host country	1	5.9	6	35.3	2	11.8	2	11.8	6	35.3	17	100.0

To what degree do you expect to be able to contribute to the Host Entrepreneur's business in each of the following ways?

Options	Likely to be very important		Likely to be quite important		Likely to be quite unimportant		Don't know		No response		Total	
	No	%	No	%	No	%	No	%	No	%	No	%
Bringing new skills, ideas and innovative knowledge to the HE's business	8	47.1	3	17.6	0	0.0	1	5.9	5	29.4	17	100.0
Getting the HE to try out new methods or change existing ways of running his business or its operations	2	11.8	6	35.3	1	5.9	2	11.8	6	35.3	17	100.0
Bringing knowledge and intelligence about foreign markets and developed international connections	4	23.5	5	29.4	2	11.8	1	5.9	5	29.4	17	100.0
Through commitment and by carrying out responsibilities/tasks assigned to me effectively	4	23.5	5	29.4	0	0.0	2	11.8	6	35.3	17	100.0
Working on concrete projects	5	29.4	5	29.4	0	0.0	2	11.8	5	29.4	17	100.0
Contributing to the development of the HE's business	2	11.8	7	41.2	0	0.0	2	11.8	6	35.3	17	100.0

How do you expect to benefit from your participation in the EYE scheme?

# Appendix D: EYE Survey Data

Options	Likely to be very important		Likely to be quite important		Likely to be quite unimportant		Likely to be completely unimportant		No response		Total	
	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%	Nº	%
Acquiring useful knowledge for my (future) company	7	41.2	4	23.5	0	0.0	1	5.9	5	29.4	17	100.0
Increasing my understanding of how to manage an SME	2	11.8	8	47.1	2	11.8	0	0.0	5	29.4	17	100.0
Broadening my network of contacts	9	52.9	3	17.6	0	0.0	0	0.0	5	29.4	17	100.0
Gaining knowledge about foreign markets	6	35.3	5	29.4	1	5.9	0	0.0	5	29.4	17	100.0
Developing potential new business opportunities	5	29.4	4	23.5	3	17.6	0	0.0	5	29.4	17	100.0
Gaining insight into a different cultural and organisational setting/workplace	7	41.2	3	17.6	2	11.8	0	0.0	5	29.4	17	100.0
Gaining a good understanding of the regulatory framework in another EU country	4	23.5	5	29.4	2	11.8	1	5.9	5	29.4	17	100.0
Finding a supplier, buyer or joint venture partner	3	17.6	4	23.5	2	11.8	3	17.6	5	29.4	17	100.0
Improving my language skills	6	35.3	5	29.4	0	0.0	1	5.9	5	29.4	17	100.0

## 6. Dormant NE Applications Survey

Which country do you live in?

Country	Nº	%	Country	Nº	%
Austria	2	2.5	Lithuania	1	1.2
Belgium	0	0.0	Luxembourg	0	0.0
Bulgaria	0	0.0	Malta	1	1.2
Cyprus	0	0.0	Netherlands	0	0.0
Czech Rep.	0	0.0	Poland	1	1.2
Denmark	0	0.0	Portugal	5	6.2
Estonia	0	0.0	Romania	4	4.9
Finland	1	1.2	Slovakia	1	1.2
France	4	4.9	Slovenia	3	3.7
Germany	2	2.5	Spain	18	22.2
Greece	1	1.2	Sweden	3	3.7
Hungary	1	1.2	UK	2	2.5
Ireland	0	0.0	Not given	4	4.9
Italy	23	28.4			
Latvia	4	4.9	<b>Total</b>	<b>81</b>	<b>100.0</b>

# Appendix D: EYE Survey Data

Gender	N°	%
Male	46	56.8
Female	35	43.2
Not given	0	0.0
<b>Total</b>	<b>81</b>	<b>100.0</b>

Age group	N°	%
18-25 years	7	8.6
26-35 years	43	53.1
36-45 years	16	19.8
46-55 years	13	16.0
Over 55 years	2	2.5
Not given	0	0.0
<b>Total</b>	<b>81</b>	<b>100.0</b>

Approximately how long ago did you register with the EYE scheme?

Options	N°	%
3-6 months	29	35.8
6-12 months	32	39.5
More than 1 year ago	20	24.7
Not given	0	0.0
<b>Total</b>	<b>81</b>	<b>100.0</b>

Are you likely to start an EYE stay within the next 1-2 months?

Options	N°	%
Yes	18	22.2
No	32	39.5
Don't know	31	38.3
<b>Total</b>	<b>81</b>	<b>100.0</b>

If you are NOT likely to start an EYE stay in the near future, what is the reason? (*multiple responses possible*)

Options	N°	%
a) I have found another more suitable scheme/opportunity to gain experience	6	18.8
b) I am no longer interested in being an entrepreneur and developing a new business	1	3.1
c) I have other commitments that prevent me from pursuing an EYE stay	17	53.1
d) Having learnt more about the EYE scheme, there are aspects that do not suit me (eg. financial conditions, length of stay - please specify why below)	7	21.9
e) I have tried without success to find a suitable Host Entrepreneur (eg. no interesting profiles in database, no response from HE, etc.)	30	93.8

# Appendix D: EYE Survey Data

f) I have had some 'administrative' problems (eg. problems with my IO/the host IO - please specify the nature of the problems)	5	15.6
g) My application was rejected and I am now working on a new application	1	3.1
h) Other reasons	12	37.5

## 7. Rejected NE Applications Survey

### Which country do you live in?

Country	N°	%	Country	N°	%
Austria	0	0.0	Lithuania	2	3.9
Belgium	3	5.9	Luxembourg	0	0.0
Bulgaria	4	7.8	Malta	0	0.0
Cyprus	0	0.0	Netherlands	0	0.0
Czech Rep.	0	0.0	Poland	1	2.0
Denmark	0	0.0	Portugal	0	0.0
Estonia	0	0.0	Romania	9	17.6
Finland	0	0.0	Slovakia	0	0.0
France	1	2.0	Slovenia	0	0.0
Germany	0	0.0	Spain	14	27.5
Greece	0	0.0	Sweden	0	0.0
Hungary	0	0.0	UK	2	3.9
Ireland	0	0.0	Not given	6	11.8
Italy	8	15.7			
Latvia	1	2.0	<b>Total</b>	<b>51</b>	<b>100.0</b>

Gender	N°	%
Male	30	58.8
Female	21	41.2
Not given	0	0.0
<b>Total</b>	<b>51</b>	<b>100.0</b>

Age group	N°	%
18-25 years	9	17.6
26-35 years	25	49.0
36-45 years	14	27.5
46-55 years	3	5.9
Over 55 years	0	0.0
Not given	0	0.0
<b>Total</b>	<b>51</b>	<b>100.0</b>

# Appendix D: EYE Survey Data

Approximately how long ago did you apply to the EYE scheme?

Options	N <sup>o</sup>	%
3-6 months ago	12	23.5
6-9 months ago	18	35.3
More than 9 months ago	21	41.2
Not given	0	0.0
<b>Total</b>	<b>51</b>	<b>100.0</b>

Do you know why your application was rejected?

Options	N <sup>o</sup>	%
Yes	29	56.9
No	22	43.1
No response	0	0.0
<b>Total</b>	<b>51</b>	<b>100.0</b>

If yes, please indicate why your application was rejected:

Options	N <sup>o</sup>	%
Business plan needed to be developed further	15	51.7
I was not considered to be an entrepreneur /an SME	3	10.3
Other reasons	11	37.9
<b>Total</b>	<b>29</b>	<b>100.0</b>

Do you intend to apply to EYE again?

Options	N <sup>o</sup>	%
Yes	24	47.1
No	9	17.6
Don't know	17	33.3
No response	1	2.0
<b>Total</b>	<b>51</b>	<b>100.0</b>

If no, will you try to obtain a stay through another scheme? (includes 'No' and 'Don't know' above)

Options	N <sup>o</sup>	%
Yes	10	38.5
No	12	46.2
No response	4	15.4
<b>Total</b>	<b>26</b>	<b>100.0</b>

What is your situation since the rejection of your EYE application?

a) If you were already an entrepreneur before applying to EYE, have you expanded your business since?

Options	N <sup>o</sup>	%
Yes	18	81.8
No	4	18.2
<b>Total</b>	<b>22</b>	<b>100.0</b>

# Appendix D: EYE Survey Data

b) If you were not already an entrepreneur before applying to EYE, have you now set up a business

Options	N°	%
Yes	8	50.0
No	8	50.0
<b>Total</b>	<b>16</b>	<b>100.0</b>