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## On-site workshop eInvoicing Implementation Workshop

26 September 2017 Cyprus

**#**ConnectingEurope

# Today's speakers

#### **Christian Rasmussen**

Christian is an experienced eProcurement Expert specialized in the execution of large scale ICT projects with past experience from the Nordic region including Denmark, Norway and Sweden. Christian has also been involved in the past EU-funded large scale pilots PEPPOL.eu and eSENS.eu as Work packager leader including focus on new eProcurement and eDelivery development.

#### **Martin Forsberg**

Martin Forsberg works as an expert in the area of electronic business, customs and financial processes. Martin was involved in the PEPPOL and eSENS Large Scale Pilots. He is active in standardization committees such as CEN TC434 and OASIS UBL.

Agenda		
13 <sup>00</sup>	Welcome & Introduction	Christian Rasmussen, DIGIT D3 Irena Riviere-Osipov, GROW
13 <sup>05</sup>	CEF eInvoicing and our services	Christian Rasmussen, DIGIT D3
13 <sup>15</sup>	The European standard, XML syntax and validation	
14 <sup>30</sup>	Coffee break	
14 <sup>45</sup>	UBL / CII & Conversion issues	Martin Forsberg, DIGIT D3
15 <sup>00</sup>	Infrastructure (eDelivery) in coherence with CEF eInvoicing	Christian Rasmussen, DIGIT D3 Martin Forsberg, DIGIT D3
15 <sup>00</sup> 15 <sup>30</sup>		
	eInvoicing	Martin Forsberg, DIGIT D3

Highlights of the workshop

DURING



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# Objectives of this workshop

### Participants will learn about:

- CEF eInvoicing and our services
- The European norm and the Directive 2014/55/EU on electronic invoicing in public procurement
- Presentation of the European norm and related **specifications**
- Validation
- The **XML formats** used with the European standard
- Infrastructure components in coherence with CEF eInvoicing

## Audience for this workshop

- Public authorities
- Private entities
- Policy makers
- Members of standardisation bodies
- eInvoicing implementers for:
  - Software services
  - Solution providers





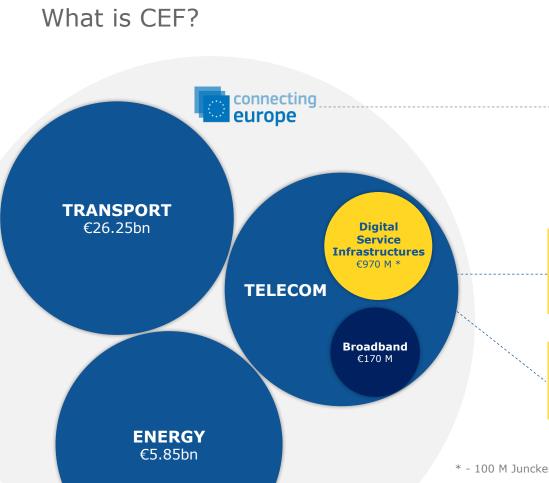
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# CEF eInvoicing – Our services and how to get started

**Christian Vindinge Rasmussen** DIGIT



# What is CEF eInvoicing



## **HOW IS IT REGULATED?**

#### **CEF Regulation**

The Connecting Europe Facility (CEF) is a regulation that defines how the Commission can finance support for the establishment of trans-European networks to reinforce an interconnected Europe.

#### **CEF Telecom Guidelines**

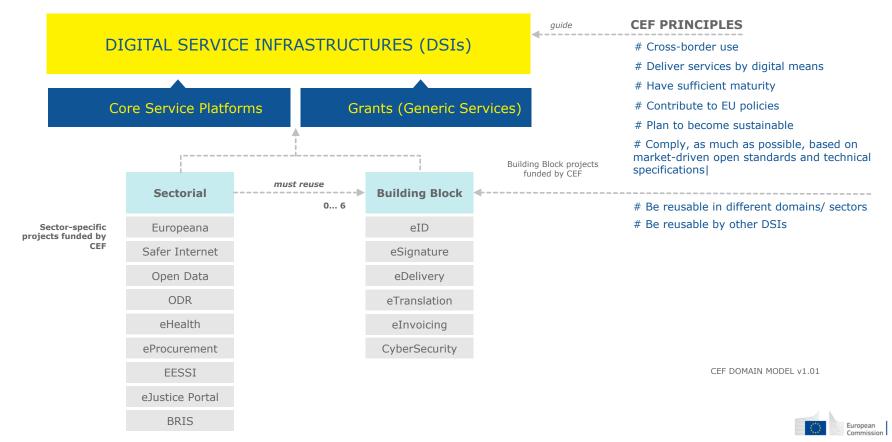
The CEF Telecom guidelines cover the specific objectives and priorities as well as eligibility criteria for funding of broadband networks and Digital Service Infrastructures (DSIs).

#### **CEF Work Programmes**

Translates the CEF Telecom Guidelines in general objectives and actions planned on a yearly basis.



# What are Digital Service Infrastructures?



(\*) A Building Block is a package of technical specifications, services and sample software that can be reused in different policy domains:

# The 'Big Picture'



Funding for the MEMBER STATES

GRANTS	
Due to she to the Advantage	
Projects in the Member	
States	
States	
	• •

Typically 'deployment' projects at national level (up to 75% of eligible cost)

# What is CEF eInvoicing?

- CEF eInvoicing was introduced to support the Directive 2014/55/EU on electronic public procurement and the European standard for eInvoicing
- On 16th April 2014 the Directive was approved in the European Parliament and Council to set up one single pan-European standard for eInvoicing
- The Directive was a direct consequence of the many standards for eInvoicing across European and as successor of the PEPPOL project initial work on eInvoicing.
- The standard and definition is maintained by CEN, but the European Commission will assist through its CEF work programmes more on this later...





# 2 Background and history of CEF eInvoicing

# Background and history of CEF eInvoicing – PEPPOL.eu

- In 2008 the PEPPOL project was initiated on the best practices within mandatory eInvoicing for public administrations in the Nordic countries
- During the PEPPOL project a good number of the approximately 500 different eInvoicing platforms in Europe was connected through a single infrastructure and with a common semantical standard for eInvoicing – the PEPPOL BIS
- PEPPOL initiated the process of interoperability and connectivity between the "Islands of Procurement" in Europe
- At the end of August 2012 the PEPPOL project was finalised, and all services was handed over to the new non-profit association "OpenPEPPOL"



# Background and history of CEF eInvoicing – eSENS.eu



- In April 2013 a new project eSENS.eu was initiated again bringing in the public procurement domain and eInvoicing
- During the eSENS project lifetime the directive on public procurement was voted for by the European Parliament and Council
- Main focus for eSENS was further improvements to the common components and building blocks of the past Large Scale Pilots - including new transport components for eDelivery and conformance testing of new semantical mapping and eDocuments
- For eInvoicing this mainly meant piloting with existing PEPPOL BIS standards, as CEN was not ready with the new European standard for eInvoicing



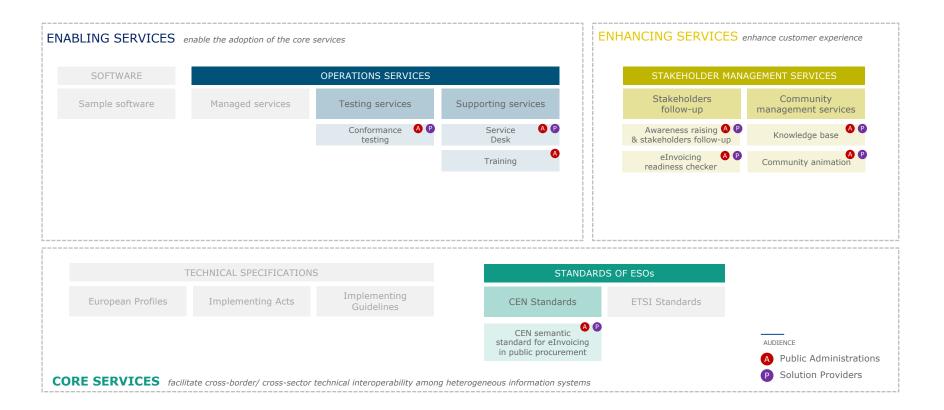
# Background and history of CEF eInvoicing - Now

- At the end of March 2017 the eSENS was finalised, and most developed services and building blocks was handed over to the European Commission for further development, maintenance and support
- This included the testing of eInvoicing PEPPOL BIS on eSENS eDelivery AS4 results between the partners of eSENS including a number of eDelivery solution providers
- A number of the partners in eSENS and within the eInvoicing piloting has then applied for CEF eInvoicing funding through the grants made available by the European Commission – more on this later...





CEF eInvoicing Service Offering

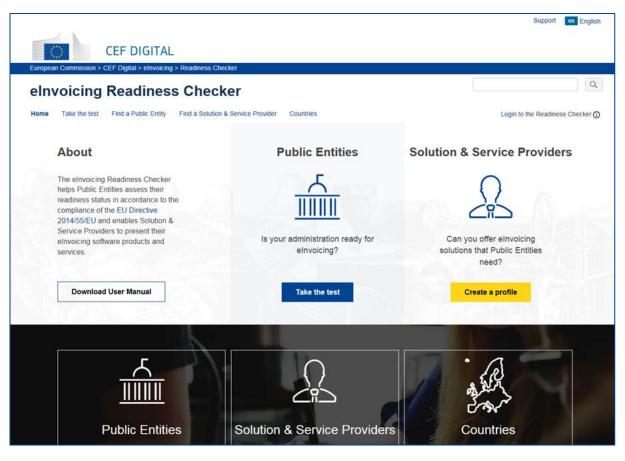




CEF Digital Connecting Europe		Q MENU - COMMUNITY
CEF Digital Home		
<b>elnvoicing</b> Helping public entities adopt the European standard on electronic invoicing		<b>Featured</b> Call for grants opens 28 June 2017
rections public circles adopt the European standard on electronic involency		Communities
Learn about eInvoicing Everything you need to know about eInvoicing	+	European Multi-Stakeholder Forum on elnvoicing 🔒 Quick Links
Use eInvoicing For public entities getting started with elnvoicing in public procurement	+	<ul> <li>Contact support</li> <li>         ⇒ All elnvoicing Services         ∞ Readiness Checker     </li> </ul>
Make your solution conformant For solution & service providers looking to adopt the European standard on elnvoicing	+	u Monitoring dashboard Latest CEN Publishes elnvoicing Semantic Data
Join the community Join one or more communities or help promote the uptake of elnvoicing	+	Model The Innovation and Networks Executive Agency (INEA) launches grants of up to €10 million to support electronic



# eInvoicing Readiness Checker





# eInvoicing User Community

#### CEF DIGITAL

#### **eINVOICING USER COMMUNITY**

#### FORUM

The CEF elnvoicing User Community Forums are a great place to post questions and share comments with fellow elnvoicing users, implementors and Service and Solution providers. Discuss a variety of topics, from implementing Directive 2014/55/EU to promoting the adoption of elnvoicing solutions.

Торіс	Author	Creation date	
Implementations of the new European Norm in the Member States - What is your plans?	@ Christian Vindinge RASMUSSEN	31-05-2017	Q3 🖒 2
Webinar # 1: CEF elnvoicing - What's in it for you?	@Ines COSTA	© 08 May 2017	
CEF elnvoicing Implementation Workshops - register now!	@Ines COSTA	© 02 May 2017	□ 2
Standard Definitions for Techniques of Supply Chain Finance	@José VICENTE	18 Apr 2017	
ZUGFeRD Developers meet in May 2017	@ Stefan ENGEL-FLECHSIG	20 Mar 2017	口1公3

#### About the community

The ethnoicing User Community apace enables stakeholders involved and interested in crossborder ethnoicing, to discuss elivaciong in the EU public and private sectors. The space is also used for co-creative activities with the Advisory Group and Early Adopters of the upcoming ethnoicing Match-Making Webster, which is designed to help public administrations implement electronic involution, as per the requirements of Directive 2014/55/EU.

#### Your space moderators



#### Prev 1 2 Next

Visit Forum Create new topic

#### CONTRIBUTE

The objective of the Contribute section in the CEF elnvoicing User Community is to allow elnvoicing stakeholders to participate in ongoing activities launched by CEF elnvoicing by providing information, feedback, comments or taking action in a different range of initiatives.

Title	Excerpt	Status	Deadline	
2016 elnvoicing Country Sheets	As national representatives you are asked to verify the elnvoicing situation in your country.	COMPLETED	31 Dec 2016	ළු 4
2017 State of Play of B2G elnvoicing: Participate in an online survey	Participate in an online survey to help us to obtain input on the state of play of your country's B2G elnvoicing in public procurement	OPEN	Ongoing	
elnvoicing Pioneer Group	Are you active in elrivoicing from the public or private sector side? Join this group to provide feedback to the EC on elrivoicing matters and to drive activities to support the launch of the European Standard on elrivoicing and compliance with Directive 2014/55/EU.	OPEN	Ongoing	口106
2017 State of Play of B2G elnvoicing: Bring your contribution!	Define what questions should be address in the state of play of B2G elnvoicing in public procurement study, and who should be invited to answer the questions.	COMPLETED	28 Feb 2017	🖵 <b>1</b> 3 🖒 4
The future mandate of the forum	As the current European Multi-Stakeholder Forum on elnvoicing (EMSFEI) mandate is coming to an end, we warmly invite you to play an active role in the definition of the future mandate of this forum.	COMPLETED	🗐 15 Feb 2017	口101



# CEF eInvoicing Trainings



#### Implementation workshops

- Typically at least one full or one half-day workshop;
- Possibly in combination with **bilateral meetings** b/w EC and MS;
- Currently workshops planned in **Cyprus**, **Finland** and **Poland**;
- Apply here: <u>CEF-BUILDING-BLOCKS@ec.europa.eu</u>



#### **Remote trainings**

- Live sessions on a focused eInvoicing topic for a specialised target audience;
- 1-3 hour-long sessions provided on-line;
- Focused training sessions on key areas derived from the on-site workshops.

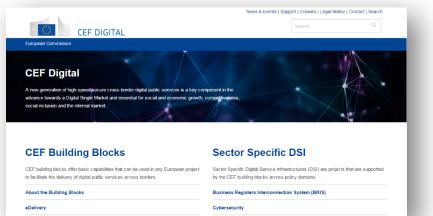
# Webinars

• About 1 hour-long sessions with core elements from on-site and remote trainings to gain expertise in key areas.





### **Interested to find out more?**



Visit the CEF Digital Single Web Portal <a href="https://ec.europa.eu/cefdigital/">https://ec.europa.eu/cefdigital/</a>

#### **DG GROW**

Directorate-General for Internal Market, Industry, Entrepreneurship and SMEs

#### DIGIT

Directorate-General for Informatics

#### Contact us CEF-BUILDING-BLOCKS@ec.europa.eu

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# More webinars on eInvoicing

Upcoming Webinars Related to the Standard and the Directive



More information on the events can be found here: https://ec.europa.eu/cefdigital/wiki/x/MQHpAQ



**Webinar # 4**: Infrastructure based on the eDelivery DSI architecture

- 2 October
- This webinar will provide information on the eDelivery DSI infrastructure in the context of **eInvoicing**
- Register <u>here</u>

## Participants will learn about:

- Background of the **eDelivery DSI** infrastructure in the context of electronic invoicing in public procurement
- Important concepts and definitions
- Overview of architecture, underlying requirements and data models



# Questions Do you have a profile at CEF Digital?

Do you see other areas where trainings or webinars could be of interest?



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# Introduction to eInvoicing, the European standard and it's legal background

Martin Forsberg DIGIT

# Agenda

# **1.** A few words from the Directive on electronic invoicing in public procurement

# 2. eInvoicing from a user perspective

# **3.** The development of the European standard on eInvoicing

#### **4.** Introduction to key concepts of the standard

#### **5.** Interoperability and validation

#### 6. Usage specifications and compliance

# Background

- Problems with many standards
- Lack of normative contextualised standards (only workshop agreements)
- **Different approaches and ambitions** in Member States to implementing eInvoicing and eProcurement
- The Directive on electronic invoicing in public procurement (<u>Directive 2014/55/EU</u>) was developed, setting a **minimum requirement** for the public sector

#### **From the Directive**

The benefits of electronic invoicing are maximised when the generation, sending, transmission, reception and processing of an invoice can be fully automated.

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A mere image file should not be considered to be an electronic invoice for the purpose of this Directive.



# Requirements for the contracting authorities/entities

#### From article 7

#### Receipt and processing of electronic invoices

Member States shall ensure that contracting authorities and contracting entities **receive and process electronic invoices** which comply with the **European standard on electronic invoicing** whose reference has been published pursuant to Article 3(2) and with **any of the syntaxes on the list** published pursuant to Article 3(2).

a list with a limited number of syntaxes which comply with the European standard on electronic invoicing Semantic data model of the core elements of an electronic invoice



# Definitions

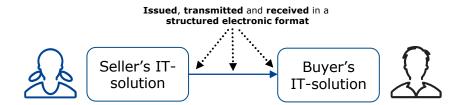
(1) **'electronic invoice**' means an invoice that has been issued, transmitted and received in a structured electronic format which allows for its automatic and electronic processing;

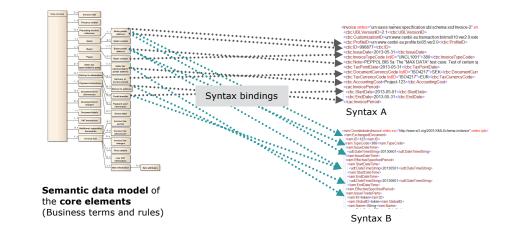
(2) 'core elements of an electronic invoice' means a set of essential information components which an electronic invoice must contain in order to enable cross-border interoperability, including the necessary information to ensure legal compliance;

(3) '**semantic data model**' means a structured and logically interrelated set of terms and their meanings that specify the core elements of an electronic invoice;

(4) **'syntax**' means the machine readable language or dialect used to represent the data elements contained in an electronic invoice;

(5) **'syntax bindings**' means guidelines on how a semantic data model for an electronic invoice could be represented in the various syntaxes;









# eInvoicing from a user perspective

Many different options – creation of the eInvoice

## **Creation of the eInvoice**

- Directly from the ERP/Accounting system
  - Often internal format which is transformed into exchange format
- Through a web-portal
  - Provided by the customer
  - By supplier's own choise
- Printer capture/Virtual printer
  - Software installed as printer
  - When printing, the data is captured and transformed to an eInvoice
- Service provider
  - Offers many value added services such as transformation to the correct format

#### Prefered option may depend on

- Volume of invoices
- Size of supplier
- Requirement from customer



# Many different options – transmission of the eInvoice

## **Transmission of the eInvoice**

- 4-corner model often with help from a service provider
  - Connected to network of other service providers
  - Connected to eDelivery network
- 3-corner model both trading partners are using the same platform
- Peer-to-peer, direct connection
  - FTP, web service/API
- E-Mail:
  - Challenging with structured format only
  - Hybrid/pdf

#### Interconnectivity with the customers' solutions important!



# Important components to have in place

- Service for receiving eInvoices
  - The "inbox" or technical entry point
  - May support several formats
  - Important aspects: connectivity with other service providers, logging, validation and archiving
- Workflow for eInvoice/eProcurement solution
  - For handling the eInvoices in an efficient manner
  - Visualization, assessment/approval
  - Sometimes integrated in the ERP but often a separate service
- ERP/Accounting solution
  - For accounting and payment initation

#### Integration between above solutions



# Centralized or decentralized handling of invoice assessment

- For invoices which are not automatically matched, a manual assessment is necessary
- By using references, the invoice can be forwarded directly to the person/role responsible for assessing the invoice
  - Requires a workflow system
  - Important with data quality of the reference value
  - Sometimes hard to make the supplier to provide/enter the reference
- Without available references, all invoices are received by a single entry point
  - Person/function assessing or forwards the invoice to the relevant person



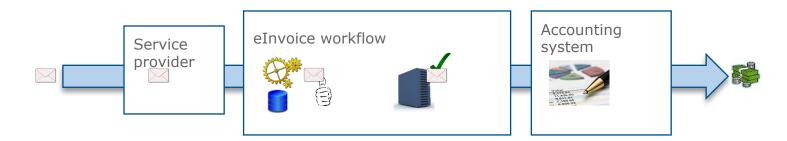
#### Buyer process



- The invoice is routed automatically to the workflow
- The supplier is known by the buyer
- There is a reference in the invoice for forwarding in the workflow
- The invoice is assessed, approved and payment is initiated



Buyer process Automated assessment/validation



- The invoice is routed automatically to the workflow
- The supplier is known by the buyer
- The invoice has a reference to an order or a registered object (e.g subscription number, rent object id). Rules for approval is associated with the registered object
- The invoice is assessed, approved and payment is initiated



# Buyer process Unknown supplier



- The invoice is routed automatically to the workflow
- The supplier is not known by the buyer and is placed in a queue for handling
- The supplier is accepted and registered in the system
- There is a reference in the invoice for forwarding in the workflow
- The invoice is assessed, approved and payment is initiated



Question Do the public entities in this country have electronic workflow support for managing invoices (paper/scanned/electronic)?



# The development of the European standard on eInvoicing

## Initiation of the standardisation

#### From article 3

The Commission shall request that the relevant **European standardisation organisation** draft a European standard for the semantic data model of the core elements of an electronic invoice (the 'European standard on electronic invoicing').

The Commission shall request that the relevant European standardisation organisation provide a list with a limited number of syntaxes which comply with the European standard on electronic invoicing, the appropriate syntax bindings and guidelines on transmission interoperability, in order to facilitate the use of such standard.

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That publication shall be completed by 27 May 2017.



## Standardisation request

Shall take into account where relevant:

- CII XML V2 and v3
- UBL 2.1
   Financial Invoice

International eInvoice standard formats

- other formats (e.g. EDIFACT)
- other relevant technical specifications

#### Should be based on:

- BII
- MUG

#### Existing European core eInvoice models

#### Should also take into account:

- EIF
- ISA Interoperability Solutions
- Results of LSP projects
- DSI on eInvoicing

Various related European projects

#### Development of EN and ancillary standardization deliverables



The EN shall fulfil a list of "specific requirements" From the Directive and EC

The standards organisation shall also take into account:

- any relevant material from the EMSFeI
- documents to be used during the e-procurement process
- the possibility of allowing multilingualism and multicurrency usage
- preservation of the existing investments

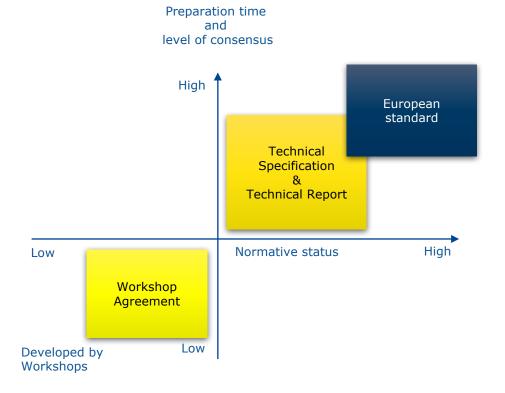
Other initiatives and existing work



# CEN/TC 434 was established

- CEN European Committee for Standardisation
- The work started in a project committee (PC434) but was later changed into a technical committee (TC434)
- TC434 has over 100 committee members from 31 countries
- Participation in the work must go through the national standardisation committees.
- The committee is about to finalize all deliverables defined in the standardisation request







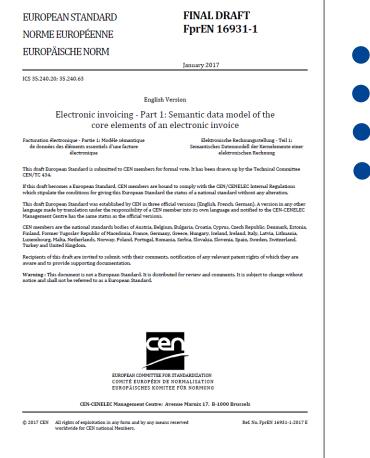
# Current status

Number	Title	Status
EN 16931-1	Semantic data model of the core elements of an electronic invoice	Approved!
CEN/TS 16931-2	List of syntaxes that comply with EN 16931-1	Approved!
CEN/TS 16931-3-1	Methodology for syntax bindings of the core elements of an electronic invoice	Approved!
CEN/TS 16931-3-2	Syntax binding for ISO/IEC 19845 (UBL2.1) invoice and credit note	Approved!
CEN/TS 16931-3-3	Syntax binding for UN/CEFACT XML Cross Industry Invoice D16B	Approved!
CEN/TS 16931-3-4	Syntax binding for UN/EDIFACT D16B	Approved!
CEN/TR 16931-4	Guidelines on interoperability of electronic invoices at the transmission level	Approved!
CEN/TR 16931-5	Guidelines on the use of sector or country extensions in conjunction with EN 16931-1, methodology to be applied in the real environment	Approved!
CEN/TR 16931-6	Result of the test of EN 16931-1 with respect to its practical application for an end user	Work in progress





# Introduction to key concepts of the standard



Section 1-3 - Scope, references, terms & definitions

- Section 4 The concept of a core invoice
- Section 5 Business process to support
- Section 6 The semantic model, rules and data types
- Section 7 Core Invoice Usage Specification (and compliance)

Annex A – Examples (Informative)

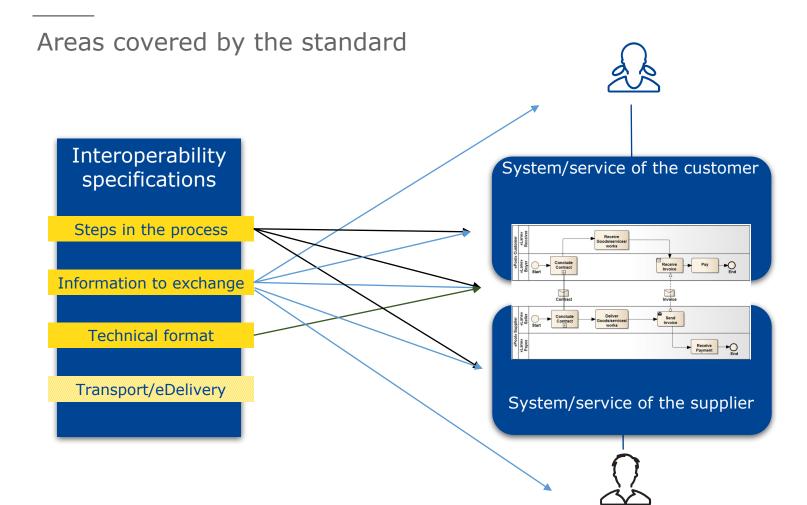
Annex B – Assessment of the EN towards the Standardization request (Informative)

Annex C – How does the EN meet legal requirements (Informative)

Annex D – BPMN symbols (informative)



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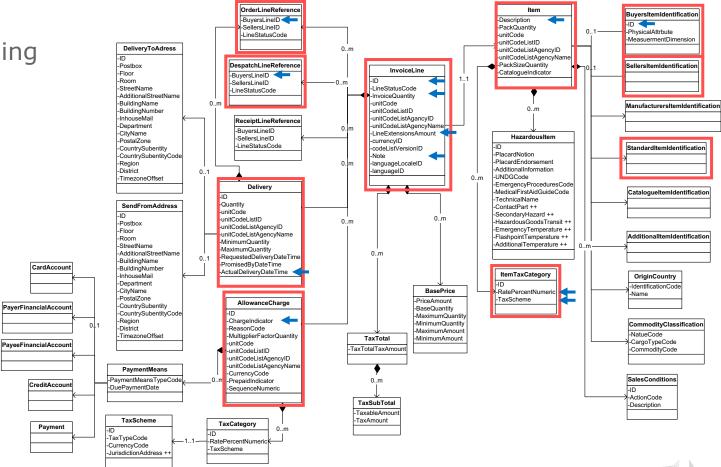
#### Reasons for a core invoice

The European standard recognises the following reasons:

- Business environment is diverse also the need for information exchange
- Invoices from different situations may potentially contain many information elements a complete model becomes very large and complex
- Even if it would technically be possible to have a large model, it would be challenging and costly
- When different countries/industries use subset of large standards, interoperability is hampered and silo-implementations are created



### Common understanding

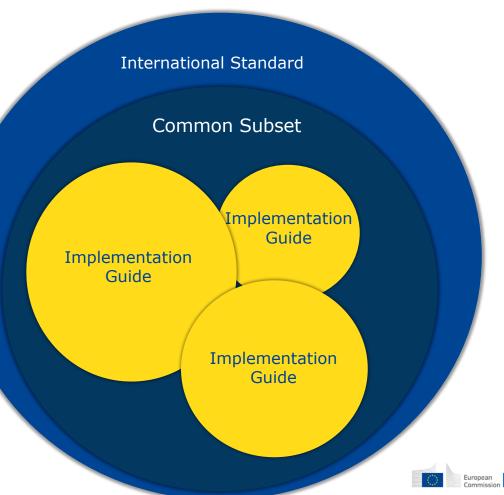




## Core (minimum in common) or common subset (maximum in common)

#### The subset approach

• The subset becomes the framework/outer boundaries

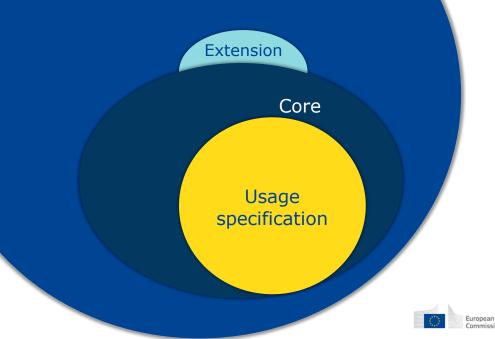


## Core (minimum in common) or common subset (maximum in common)

#### The core approach

- The core is intended to be used as-is
- Can also be extended or restricted





### The concept of a core invoice – How?

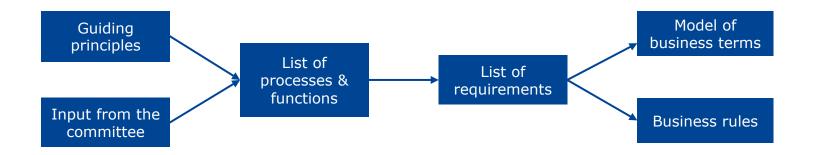
The norm identifies a few **guiding principles**:

- It should be easier to use than paper invoicing
- Standardised information elements makes processing more efficient (than paper invoices)
- It should be possible to use without prior consultation or bilateral agreements
- It should contain information to enable efficient and automatic processing
- Software should be able to present all information, and automatically process structured data
- Structured data should result in optimised business processes
- The core invoice model should not make assumptions on the method of creation, delivery or processing
- The core invoice model should not make assumptions on the syntax or transmission technology



# Requirement driven approach on defining the model

- Each business term in the model comes from one or more documented (and numbered) requirement
- The requirements give a good understanding of the background

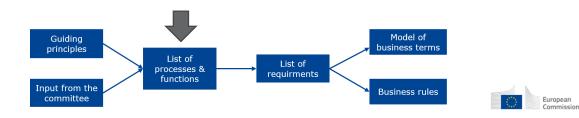




#### Business processes to support

The invoice model contains information elements to support the following processes

- P1: Invoicing of deliveries of goods and services against purchase orders, based on a contract
- P2: Invoicing deliveries of goods and services based on a contract
- P3: Invoicing the delivery of an incidental purchase order
- P4: Pre-payment
- P5: Spot payment
- P6: Payment in advance of delivery
- P7: Invoices with references to a despatch advice
- P8: Invoices with references to a despatch advice and a receiving advice
- P9: Credit notes or invoices with negative amounts, issued for a variety of reasons including the return of empty packaging
- P10: Corrective invoicing (cancellation/correction of an invoice)
- P11: Partial and final invoicing
- P12: Self billing

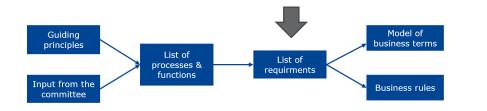


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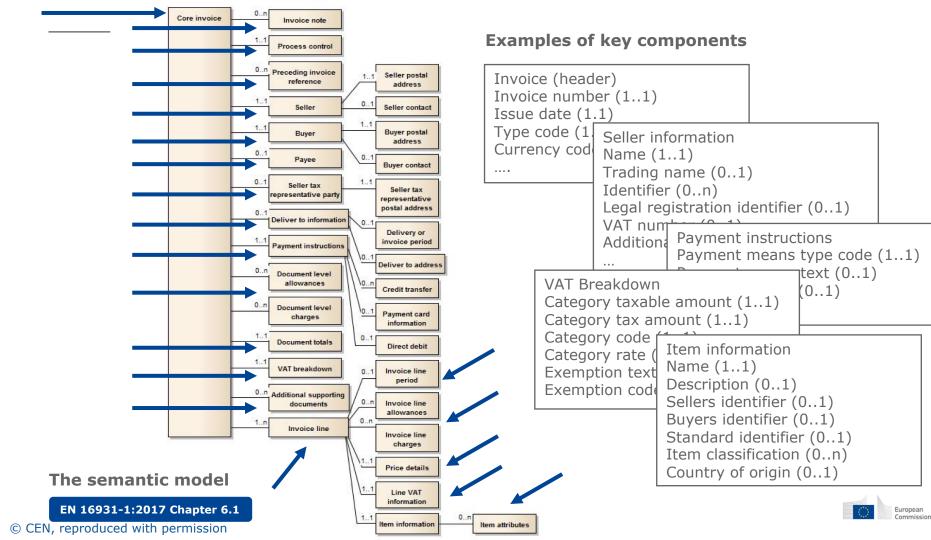
## Business requirements derived from the processes

- Based on the identified processes and listed invoice functions, requirements are defined
- Each requirement has an assigned identifier

- R5 information to trace to a single related purchase order from the document level (all processes, except P2 and P5);
- R6 information to trace to a single related purchase order line from the invoice line (all processes, except P2 and P5);
- R7 information to trace to a single contract and the underlying call for tenders from the document level (all processes, except P3 and P5);



Europear



#### Examples of business terms

ID	Level	Cardinality	Business Term	Description	Usage Note (	Req. ID	Semantic data type <sup>2</sup>
BT-1	+	11	Invoice number	A unique identification of the Invoice.	The sequential number required in Article 226(2) of the directive 2006/112/EC [2], to uniquely identify the Invoice within the business context, time-frame, operating systems and records of the Seller. It may be based on one or more series of numbers, which may include alphanumeric characters. No identification scheme is to be used.	R56	Identifier
BT-2	+	11	Invoice issue date	The date when the Invoice was issued.		R56	Date
BT-3	÷	11	Invoice type code	A code specifying the functional type of the Invoice.	Commercial invoices and credit notes are defined according the entries in UNTDID 1001 [6]. Other entries of UNTDID 1001 [6] with specific invoices or credit notes may be used if applicable.	R44	Code

**ID** – Unique id for each business term

**Level** – indicates depth in model (+, ++, +++, ++++)

**Cardinality** – Indicates optionality, repetitions allowed

**Business term** – name of the business term

**Description** – short description/definition

**Usage note** – guiding/explanatory information

**Req id** – reference to underlying requirement

Data type – the type of



EN 16931-1:2017 Chapter 6.3 © CEN, reproduced with permission

#### Semantic datatypes

#### **Primitive types**

- Binary
- Date
- Decimal
- String

i	Component	Use	Primitive Type	Example		-
	Content	Mandatory	Binary			
į	Mime Code	Mandatory	String	"image/jpeg"		
į	Filename	Mandatory	String	"drawing5.jpg"		

A Receiver of an Invoice, conformant to this document shall accept and process attachments that are of the following mime types (commonly used file extensions are added between brackets):

- application/pdf (.pdf)
- image/png (.png)
- image/jpeg (.jpg)
- text/csv (.csv)

application/vnd.openxmlformats-officedocument.spreadsheetml.sheet (.xslx)

application/vnd.oasis.opendocument.spreadsheet (.ods)

#### Primitive types used in

#### **Semantic datatypes**

- Amount (two decimals)
- Unit Price Amount
- Quantity
- Percentage
- Identifier
- Document reference
- Code
- Date
- Text
- Binary object

Data types can have suplamentary components/attributes



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#### Business rules

- In addition to the business terms in the semantic model, rules have been defined
- Expressed as an assertion, a statement which should be true "An Invoice shall have an Invoice number"
- **Integrity constraints** mandatory elements and rules against negative values
  - The data model is also expressing these through the cardinality
  - The syntaxes may or may not have the same restrictions if not, the integrity constraint can be implemented through a schematron rule
- **Conditions** dependencies between business terms
  - Not possible to see by just assessing the business terms
  - The syntaxes do not have these rules built in, but they can be implemented through schematron rules
- All rules are normative an invoice message shall (MUST) follow the rules to be considered compliant



#### Business rules - Integrity constraints

• Integrity constraints (In many cases, the data model cardinality indicates the same thing)

ID	) (	Description	Target / context	Busines s term / group
BR-	20	The Seller tax representative postal address shall contain a Tax representative country code, if the Seller has a tax representative party.		BT-69
BR-	21	Each Invoice line shall have an Invoice line identifier.	Invoice Line	BT-126
BR-	22	Each Invoice line shall have an Invoiced quantity.	Invoice Line	BT-129
BR-	23	An invoice line shall have an Invoice quantity unit of measure.	Invoice Line	BT-130

**ID** – Unique id for each business rule

**Description** – textual description of the rule

**Target/Context** – the cgroup/class for where the rule applies

**Business term/group** – reference to the term for which the rule applies



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#### Business rules - Conditions

• Conditions – dependencies between terms

	Description	Target / context	Busine ss term / group
BR-CO-8	Invoice line charge reason code and Invoice line charge reason shall indicate the same type of charge reason.	Invoice line Charges	BT- 144, BT-145
BR-CO-9	The Seller VAT identifier, Seller tax representative VAT identifier, Buyer VAT identifier shall have a prefix in accordance with ISO code ISO 3166-1 alpha-2 by which the country of issue may be identified. Nevertheless, Greece may use the prefix 'EL'.	VAT identifiers	BT-31, BT-48, BT-63
BR-CO-10	Sum of Invoice line net amount = $\sum$ Invoice line net amount.	Document totals	BT-106

**ID** – Unique id for each business rule

**Description** – textual description of the rule

**Target/Context** – the cgroup/class for where the rule applies

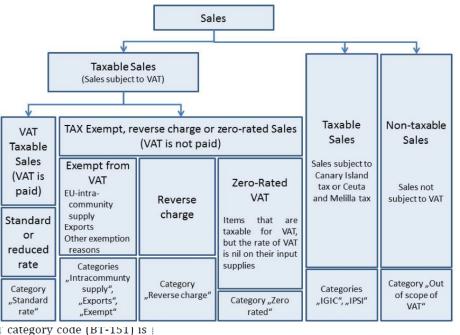
**Business term/group** – reference to the term for which the rule applies



#### Business rules – VAT Rules

• VAT Rules – Rules for each VAT category

ID	Description	or reduced	Exports Other exemption reasons	
BR-Z-1	An Invoice that contains a line, a document level allowanc where the Invoiced item VAT category code (BT-151, BT- shall contain in the VAT breakdown (BG-23) exactly one equal with "Zero rated".	rate Category "Standard	Categories "Intracommunty supply", "Exports",	"R
BR-Z-2	An Invoice that contains a line where the Invoiced item VA "Zero rated" shall contain the Sellers VAT Identifier (BT-31) identifier (BT-32) or the Seller tax representative VAT identif	, the Seller	Tax registratio	
BR-Z-3	An Invoice that contains a document level allowance who category code (BT-95) is "Zero rated" shall contain the Seller Seller Tax registration identifier (BT-32) or the Seller tax re (BT-63).	s VAT Ident	tifier (BT-31), t	he



EN 16931-1:2017 Chapter 6.4.3



# Question Which eInvoicing formats are you currently using?

The European standard requires a very high level of information quality. Can this prove to be a challenge in your coming implementation?



Interoperability and validation

# XML Schema and Schematron – techniques used in the standard to test compliance

XML Schema

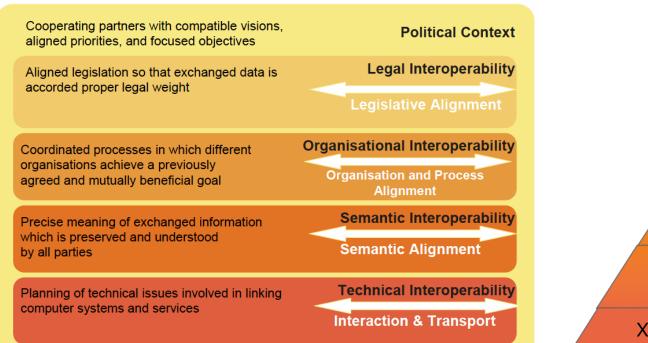
- Vocabularies and document models
- Datatypes and formats
- Structures and order
- Everything which isn't explicitly allowed is forbidden!

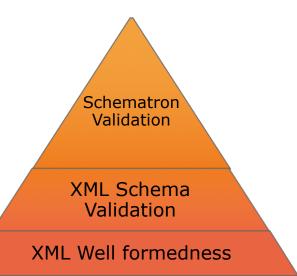
Schematron

- Rules-oriented
- Conditions and relation between elements
- Advanced logic
- Everything which isn't explicitly forbidden is allowed!



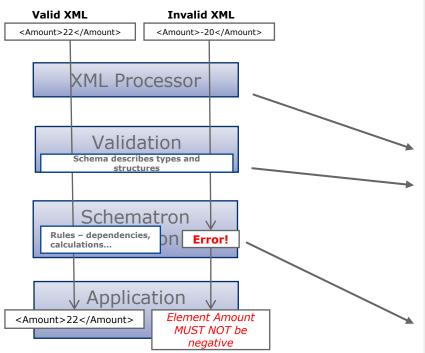
# Interoperability and validation technology





European Commission

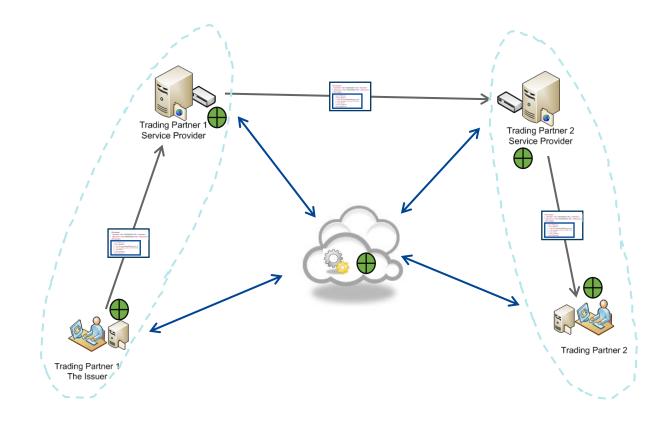
#### Validation services uses all levels of test artefacts



Rep	ort				View as	PDF
	ne: Svefaktura-Tom neReference.xml	Document Types				
oracim		Description	Matched	Info	Warning	Fatal
		XML Structural Validation	Yes	0	0	0
		XML Schema	Yes	0	0	1
		Additional rules	Yes	0	2	0
		Business rule 2	Yes	0	0	0
XML So	Message		Location			
XML S	chema					
	Message	iceLine>: The content model does not	Location Line -1, chara	cter -1		
Flag	Message In content of element <invo allow element <q{ecomp immediately after element <q{ecomponents:1:0}orc elements would be valid he</q{ecomponents:1:0}orc </q{ecomp </invo 	onents:1:0}Items> to appear derLineReference>. The following re, all in namespace Components:1:0: AllowanceCharge,		cter -1		
<b>Flag</b> fatal	Message In content of element <invo allow element <q(ecomp immediately after element <q(ecomponents:1:0)orc elements would be vall he um:sfti:CommonAggregatel</q(ecomponents:1:0)orc </q(ecomp </invo 	onents:1:0}Items> to appear derLineReference>. The following re, all in namespace Components:1:0: AllowanceCharge,		cter -1		
<b>Flag</b> fatal	Message In content of element <invo allow element <q(ecomp immediately after element <q(ecomponents:1:0)orc elements would be valid he um:sfti:CommonAggregate DespatchLineReference, D</q(ecomponents:1:0)orc </q(ecomp </invo 	onents:1:0}Items> to appear derLineReference>. The following re, all in namespace Components:1:0: AllowanceCharge,		cter -1		
Flag fatal Addition	Message In content of element <invo allow element <q(ecomp immediately after element <q(ecomponents:1:0)ort elements would be valid he urn:sfti:CommonAggregatei DespatchLineReference, Di nal rules Message</q(ecomponents:1:0)ort </q(ecomp </invo 	onents:1:0}Items> to appear derLineReference>. The following re, all in namespace Components:1:0: AllowanceCharge,	Line -1, chara	roiceLi	ne[1]	



## Who validates?





Question Validation is a central function in the European standard. Are the service providers ready for the technology?



# 6 Usage specifications and compliance

## Compliance – Usage Specifications

- The norm allows for (Core Invoice) Usage Specifications CIUS
- A CIUS can be compared to an implementation guide
- A CIUS must be a true subset of the norm meaning it must follow all business rules and can't add any terms not already defined (that would require an Extension)
- A CIUS can range from a simple restriction like
  - "The seller MUST provide a contract reference"
- To more complex specifications
  - Restrictions of cardinalities
  - Subset of codelists
  - Length restrictions of text elements





## What is allowed to restrict in a Core Invoice Usage Specification

- "Forbid" optional elements 0..n/0..1 → 0..0
- Make definition narrower
- Add synonyms or explanatory text
- Make optional element mandatory
- Limit allowed number of repetitions
- Change data type to narrower representation (alphanumeric
   → numeric)
- Limited allowed code values
- Add additional business rules or make existing more restrictive
- Restrict field lengths
- Require certain formatting on values
- Restrict number of decimals/fractions

#### IMPORTANT

An invoice which follows a CIUS MUST ALWAYS also be compliant towards the (non-restricted) norm.



## Requirements for the contracting authorities/entities

From article 7

#### Receipt and processing of electronic invoices

Member States shall ensure that contracting authorities and contracting entities **receive and process electronic invoices which comply with the European standard on electronic invoicing** whose reference has been published pursuant to Article 3(2) and with any of the syntaxes on the list published pursuant to Article 3(2).



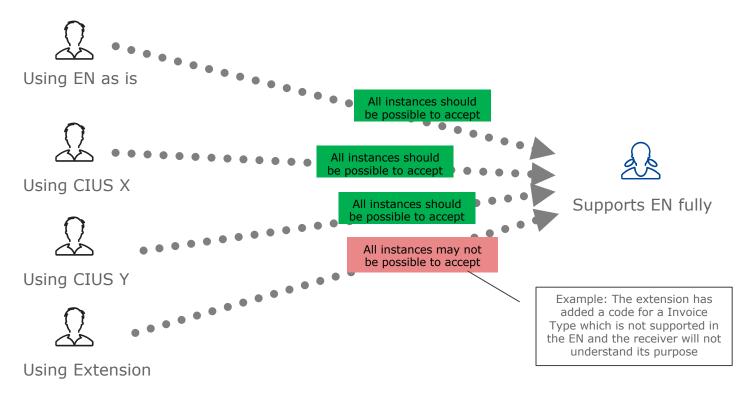
## Claiming compliance towards the norm

#### Compliance of sending or receiving party

A receiving party may only claim compliance to the core invoice model if he accepts invoices that comply with the core invoice model in general, or with a CIUS, that is itself compliant with the core invoice model.



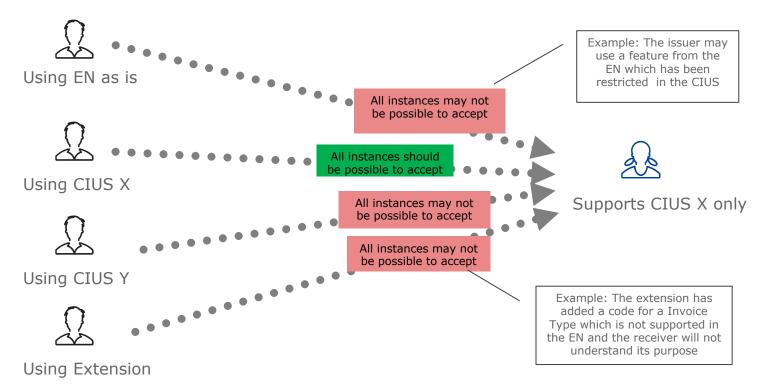
## A few scenarios



Assuming the invoices are conformant against its specifcation (EN/CIUS/Extension)



## A few more scenarios





Question CIUS – benefits and challenges, what is your opinion?





## <u>Infrastructure</u> in coherence with CEF eInvoicing

Christian Vindinge Rasmussen & Martin Forsberg DIGIT D3

### Agenda

## A short introduction to the (former) challenges in electronic business

## 2. Different approaches on how to solve the issues (unsuccessfully)

**3.** The CEF eDelivery Discovery Model/PEPPOL approach

#### 4. Consequences for the users

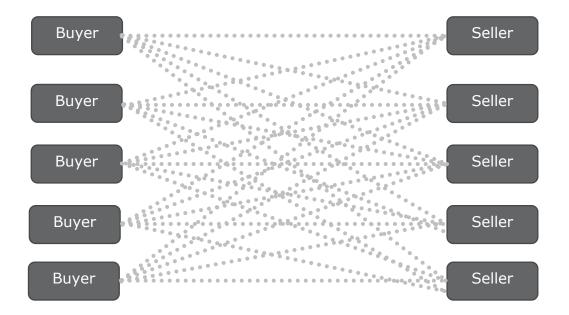
### **5.** Scalability of the infrastructure

.....



A short introduction to the (former) challenges in electronic business

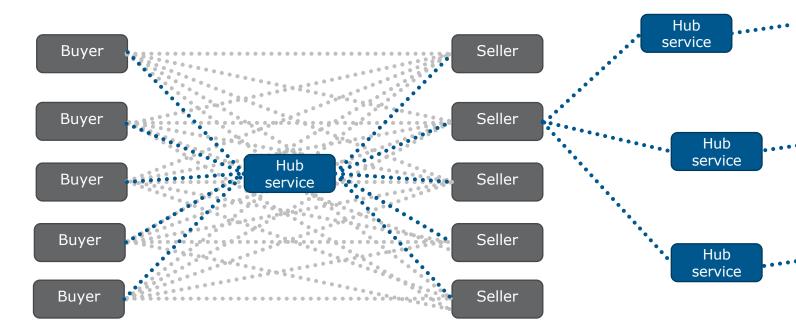
## How it used to work ...



- Bilaterally agreed configuration of format, protocol, security
- In-house IT-solutions
- Each new connection => a project



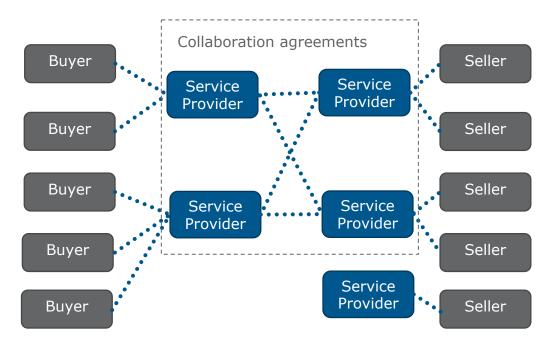
### How it used to work ...



- Central hub takes care of the routing
- Buyer and seller becomes customers of the hub
- Business partners must use the same hub



## How it used to work ...



- Service providers acting on behalf of the buyer or seller
- Have collaboration-agreements defining SLA, technical details...
- End point (addressing)-information stored by the service provider or the issuer



## Typical problems we see today as a result

- Complex process to connect new business partners
- Very costly to configure new connections
- Hard to know which format/standard is used for messages
- Almost impossible to connect cross-border in a rational way
- All service providers don't collaborate
- Very costly to change service provider



2

Different approaches on how to solve the issues (unsuccessfully)

# Attempts to solve the problems on routing/addressing in the 4-corner model

- Require the issuer to provide all the information to the service provider
- List of receivers in a file format shared/copied by all Service Providers
- Central database with all address-information

Common issues:

- Single point of failure
- Old information
- In-complete information
- Commercial trust-issues





## The CEF eDelivery Discovery Model approach

## PEPPOL – A deployment of CEF eDelivery DSI

#### AP

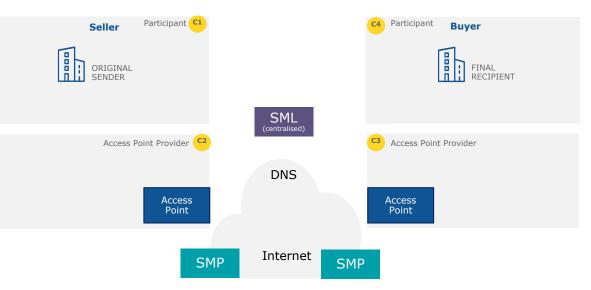
The role of the AP (Access Point) is to send and receive messages in a secure and reliable way, on behalf of the Participants. The AP is essentially a simple which is often offered together with other value added services by a Service Provider.

#### SML

The role of the SML (Service Metadata Locator) is to manage the resource records of the participants and SMPs (Service Metadata Publisher) in the DNS (Domain Name System). The SML is usually a centralised component in an eDelivery Messaging Infrastructure.

#### SMP

Once the sender discovers the address of the receiver's SMP, it is able to retrieve the needed information (i.e. metadata) about the receiver. With such information, the message can be sent. The SMP is usually a distributed component in an eDelivery Messaging Infrastructure.

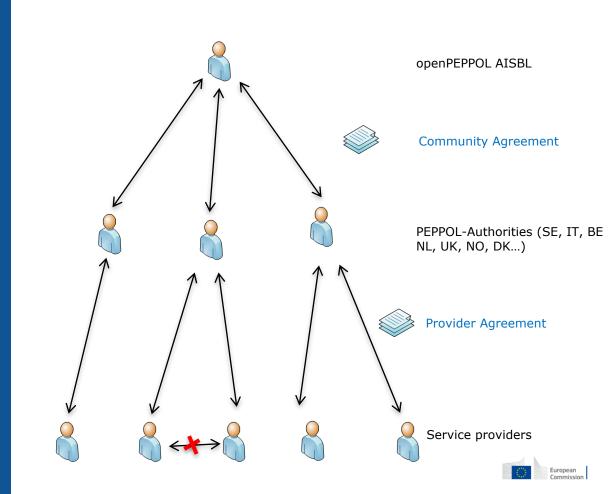




### Transport Infrastructure Agreements (TIA)

The Access Point Provider and the Service Metadata Publisher Provider must sign a contract with openPEPPOL (or any of the PEPPOL Authorities) Agreements defines responsibilities, expectations, service levels and more

Only providers who have signed the agreements can participate in the network (controlled by digital certificates on a communication level)



### Discovery models

#### **CEF eDelivery**

#### Static

In a Static Service Location model the IP address and related attributes are static. The IP address of all the Access Points in the network are stored on a central location for the other Access Points to reference. To send a message, the sending Access Point looks a the static list of IP addresses on the networks' Domain Name System (DNS) to locate the Access Point of the receiver.

#### Dynamic

Dynamic Service Location enables the sending AP to dynamically discover the IP address and capabilities of the receiver. Instead of looking at a static list of IP addresses, the sender consults a **Service Metadata Publisher (SMP)** where information about every participant in the data exchange network is kept up to date. As at any point in time there can be several SMPs, every participant must be given a unique ID that must be published by **the Service Metadata Locator (SML)** on the network's Domain Name System (DNS). By knowing this URL, the sender is able to dynamically locate the right SMP and therefore the right receiver.

#### **PROS & CONS**

High speed as there is no overhead processing

Less flexible, change of irrelevant references



More automated and flexible

Slower speed, as some overhead processing is required

# Dynamic discovery in detail

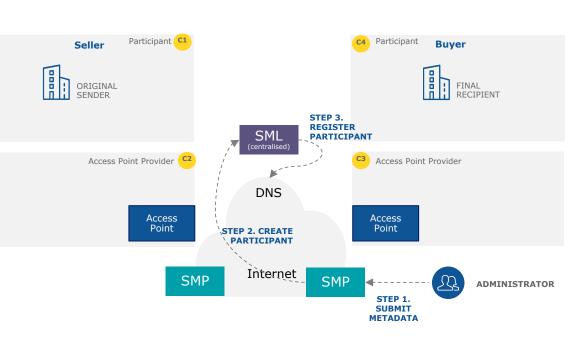
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#### Phase 1: Registration





# Dynamic discovery in detail

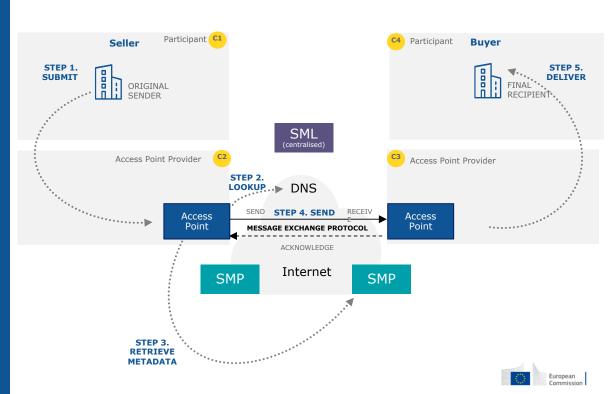
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#### Phase 2: Operations



## **Service Metadata Example**

<ns< th=""><th><pre>kml version="1.0" encoding="UTF-8"?&gt; s3:SignedServiceMetadataType xmlns:ns3="http://busdox.org/serviceMetadata/publishing/1.0/" xmlns="http://busdox.org/transport/identifiers/1.0/" xmlns:ns2="htt </pre></th></ns<>	<pre>kml version="1.0" encoding="UTF-8"?&gt; s3:SignedServiceMetadataType xmlns:ns3="http://busdox.org/serviceMetadata/publishing/1.0/" xmlns="http://busdox.org/transport/identifiers/1.0/" xmlns:ns2="htt </pre>
'	<ns3:serviceinformation></ns3:serviceinformation>
	<participantidentifier scheme="iso6523-actorid-upis">0007:123412342</participantidentifier>
	<documentidentifier scheme="busdox-docid-qns">um:oasis:names:specification:ubl:schema:xsd:Order-2::Order##um:www.cenbii.eu:transaction:biicoretrdm</documentidentifier>
	<ns3:processlist></ns3:processlist>
	<ns3:process></ns3:process>
	<processidentifier scheme="cenbii-procid-ubl">vrn:www.cenbii.eu:profile:bii03:ver1.0</processidentifier>
	<ns3:serviceendpointlist></ns3:serviceendpointlist>
	<ns3:endpoint transportprofile="busdox-transport-start"></ns3:endpoint>
	<ns2:endpointreference></ns2:endpointreference>
	<ns2:address>https://82.99.4.199/busdox-transport-start-server/accesspointService</ns2:address>
	s3:RequireBusinessLevelSignature>false
	<ns3:minimumauthenticationlevel>1</ns3:minimumauthenticationlevel>
	<ns3:serviceactivationdate>2010-12-18Z</ns3:serviceactivationdate>
	and Senira Evaluation Data 2012 12 317/no 2 Sanira Evaluation Data

- The Participant's identifier
- Type of supported message
- Type of message
- Type of transport protocol to use for this message
- Technical endpoint/address for where the message should be sent





## **Consequences for the users**

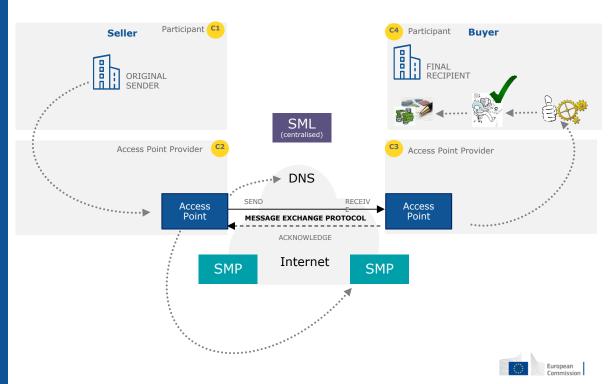
# **Consequences for the users**

A participant registered in the PEPPOL Infrastructure is visible as a receiver by everybody. The SML/SMP is open for queries. Only certified and approved Access points can send messages in the infrastructure

Receiving Access points are not allowed to refuse an incoming message if it comes from a certified Access point

Participants must implement routines for handling new connections!

### Scenario - Known business partner



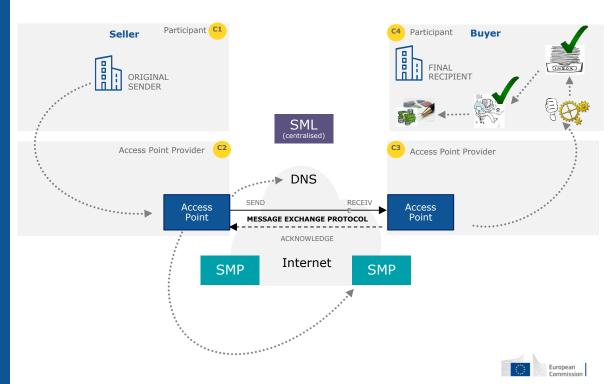
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### Scenario – Unknown business partner



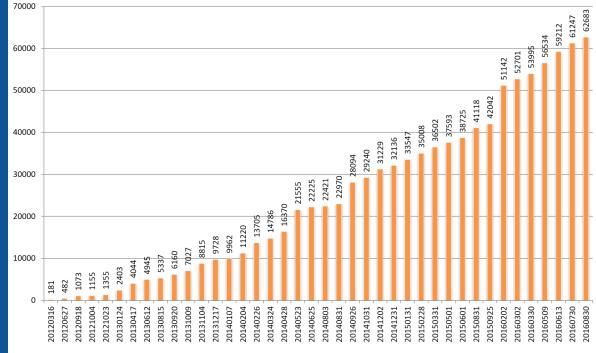


## Scalability of the infrastructure

# Scalability of the infrastructure

The discovery mechanism is using DNS, well known for stability and performance The only central service, the SML, is for administration of the participants, not the message flow itself

#### Total number of organizations capable of receiving eInvoices in PEPPOL



Source: www.galaxygw.com

2017 Q1: 85.000 registered receivers! 2017 Q3: 100.000 registered receivers!



## **CEF eDelivery is not a one-size fits all solution**

				e=codex	Your CEF eDelivery implementation
	EXCHANGE MODEL	TOPOLOGY	4-corner model	4-corner model	Your choice
		PROTOCOL	PEPPOL AS2 profile	e-SENS AS4 profile	e-SENS AS4 profile recommended
		INTEGRATION APPROACH	Service Providers (Market)	Specific Connector	<b>Your</b> choice
	DISCOVERY MODEL		Dynamic	Static	<b>Your</b> choice
	SECURITY MODEL	TRUST CIRCLE	PKI	Mutual trust	<b>Your</b> choice
		SECURITY CONTROL	Liberal inner security	Inner security with connector	Your choice

## Reuse of building blocks by **CEF's sectorial projects**



**Building Block DSIs** 

Commitment to analyse

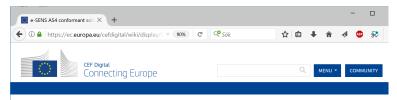
Commitment to reuse





\* Projects run together with Member States through grants provided by CEF.

# Open Source Implementations of CEF eDelivery and Certified PEPPOL Access Point Providers



CEF Digital Home > eDelivery > All CEF eDelivery services > Access Point software

## Certified PEPPOL Access Poix + - □ Certified PEPPOL access Poix + - □ Certified PEPPOL Access Points (APs)

#### **Q** SEARCH

#### e-SENS AS4 conformant solutions

This page lists the solutions that have passed or are in the process of passing the conformance testing according to the e-SENS AS4 profile:

- Domibus (EC sample implementation)
- EESSI AS4.NET
- Flame
- Holodeck
- IBM
- Laurentius
- Mendelson
- RSSBus
- ADES
- iFenix

TECHNICAL SPECIFICATIONS
Access Point specifications
Connector specifications
Security Controls guidance

All eDelivery Services

SMP specifications SOFTWARE Access Point software SML software SMP software

SML specifications

MANAGED SERVICES PKI Service SML service

TESTING SERVICES Connectivity testing

Conformance testing

#### SUPPORTING SERVICES

Who is who	Cert
OpenPEPPOL member list	PEPPO
Certified PEPPOL Access Points (APs)	AdValv Advano Aksess
PEPPOL Authorities (PAs)	Aksess Aliquid
Coordinating Community CC() Leaders	Ameste Anachr Apix M
Work Group Leaders	Apro C Archiva
Change Management Boards (CMBs)	Archivi At Wor Babelw Baswai
Managing Committee (MC)	BEAst / BIZbrai
Coordinating Community	Bluzor

#### ertified PEPPOL Access Points (APs)

#### PEPPOL Access Point Providers

Company Name	AP Location	PEPPOL Auathority	Contact Name
dValvas Europe	Belgium	FEDICT	Michel Gilis
dvanced Business Software and Solutions	UK	OpenPEPPOL	Peter Leigh
ksess Innkjøp (Prosjektservice AS)	Norway	DIFI	Tommy Storjord
ksesspunkt Norge AS	Norway	DIFI	Morten Buskop
liquid Italy	Italy	OpenPEPPOL	Fabrizio Pastorello
mesto Solutions Purchasing A/S	Norway	DIFI	Thomas Karlsen
machron B.V.	Netherlands	DIGST	Marco Eeman
pix Messaging Oy	Finland	DIFI	Antti Marjala
pro Consulting Services B.V.	Netherlands	Simpler Invoicing	Heinen Wijnand
rchiva S.r.L.	Italy	OpenPEPPOL	Lorenzo Della Vedova
rchivium SrL	Italy	OpenPEPPOL	Lauritano
t Work Systems	Norway	DIFI	Tore Solheim
Jabelway	Belgium	OpenPEPPOL	Mathieu Pasture
lasware	Finland	DIFI	Fredrik Heimerback
EAst AB	Sweden	ESV	Peter Fredholm
BIZbrains A/S	Denmark	DIGST	Per Lund Thomsen
Bluzor B.V.	Netherlands	DIFI	M. Freriksen
		A	>



DEDDO

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## Summary

- Automatic discovery is necessary for mass-use of electronic business
- A common collaboration agreement and security structure
- The service metadata contains all you need to know to dynamically connect and exchange messages
- Necessary to implement routines for handling new business partners
- No roaming fees or discrimination of participants allowed
- Standardized specification

## Question Is CEF eDelivery/PEPPOL relevant for you?



********
 ***************************************
 ***************************************

## **Funding and grants:**

**CEF Telecom: 2017-3 eInvoicing call & evaluation process** 

Christian Vindinge Rasmussen DIGIT D3

## 2017 CEF Telecom calls

Call	Indicative budget	Launch date	Deadline
CEF-TC-2017-1 BRIS EESSI eID & eSignature European e-Justice Portal	€2 million €17 million €7 million €1.5 million	17 February 2017	18 May 2017
CEF-TC-2017-2 Cyber Security eDelivery eHealth eProcurement	€12 million €0.5 million €9 million €4 million	6 May 2017	21 September 2017
CEF-TC-2017-3 eInvoicing eTranslation Europeana Public Open Data	€10 million €6 million €2 million €6 million	28 June 2017	28 November 2017



## 2017-3 eInvoicing call (2017 Work Programme - section 3.4)

2017-3 eInvoicing call		
Launch date	28 June 2017	
Deadline	28 November 2017	
Who can apply?/Consortium composition	Minimum 2 private or public entities from one or several Member States	
Budget	€10 million	
Co-financing	75% of the eligible costs	
Indicative duration	12 months	



## 2017-3 eInvoicing call: scope

**Proposals must meet objective 1 or 2:** 

**1.** Uptake of eInvoicing solutions compliant with the EN and its ancillary deliverables by public entities

2. Update of eInvoicing solutions compliant with the EN and its ancillary deliverables by solution providers and public authorities

#### **Promotion of eDelivery:**

Deployment of the eDelivery Building Block or use of eDelivery through a service provider

• Must be carried out in conjunction with objective 1 or 2



# 2017-3 eInvoicing call: expected outcomes

Increased uptake and use of eInvoicing by public authorities (especially regional/local) in meeting the requirements of the eInvoicing Directive

Support for service providers in making their existing solutions compliant with the requirements of the eInvoicing Directive



Past eInvoicing calls



#### 2015-1 eInvoicing call

Call opening: 15 September 2015 - Call closure: 11 February 2016

#### **Call objective:**

Increase uptake and the use of the eInvoicing DSI by supporting authorities – especially at the regional and local levels – in meeting the requirements of the eInvoicing Directive

Overall indicative budget: €7 million

Co-funding rate: 75% of eligible costs

Proposals received: 10

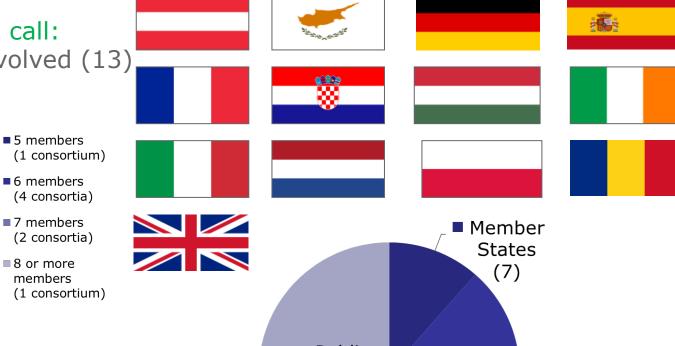
Eligible proposals received: 8

Grant agreements: 8

Maximum EU contribution: €4,426,111



## 2015-1 eInvoicing call: Member States involved (13)



Public Private sector, sector (32)(22)



### 2015-1 eInvoicing call

#### **1 action** already completed

**7 actions** on-going (all aiming to implement European eInvoicing standard), supporting:

- Solution providers (AT ecasio, ES EDICOM, UK ELCOM) in upgrading their solution to the eInvoicing standard + supporting users of the solutions
- Uptake and upgrade of national eInvoicing platforms (CY, HR, ES, IT)
- Tool for eInvoicing format mapping (NL, DE)



#### 2016-3 eInvoicing call

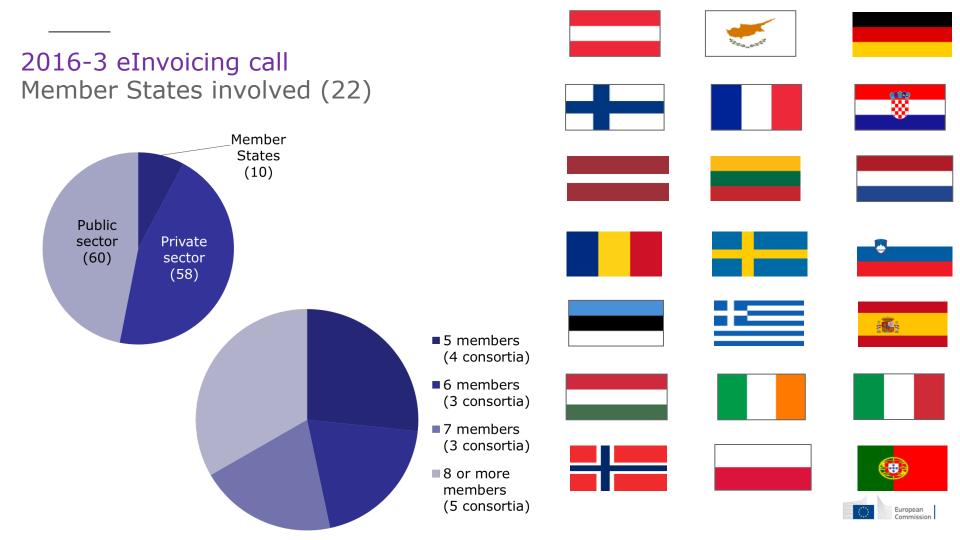
Call opening: 13 September 2016 - Call closure: 15 December 2016

#### **Call objective:**

Increase uptake and the use of the eInvoicing DSI by supporting authorities – especially at the regional and local levels – in meeting the requirements of the eInvoicing Directive

Overall indicative budget: €7 million Co-funding rate: 75% of eligible costs Proposals received: 21 Eligible proposals received: 20 Recommended proposals: 15 Recommended funding: €10,401,818





### 2016-3 eInvoicing call

Info below still indicative: grant agreement preparation now on-going (to be finalised by mid-September)

Most of the actions to start between May and September 2017 and run until end of 2018

- All will ensure the compliance with the European eInvoicing standard
- Most will also deploy eDelivery

Actions will support:

- Solution providers and national eInvoicing solutions, including at the local level, to make them complaint with eInvoicing standard
- Strong focus of some of the actions on onboarding suppliers and engaging with SMEs



How to apply: READ all call documentation, forms, Guide for Applicants, FAQs, call webpage

REFLECT on the call content & requirements

REMEMBER that successful applications take time and effort, but guidance is available!



CEF Telecom calls: for more information



inea-cef-telecom-calls@ec.europa.eu



https://ec.europa.eu/inea/en/connecting-europe-facility/ceftelecom/apply-funding/2017-cef-telecom-calls-proposals



@inea\_eu



# Question Has anyone here applied earlier or intending to do so in this years call?

# Discussion

**#**ConnectingEurope

#### Find out more on CEF Digital

#### ec.europa.eu/cefdigital

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			Build your digital service faster and cheap	er and create a European digital single mar	ket.
			eDelivery	elD	eInvoicing
			Supporting electronic registered delivery of data and documents.	Extending the use of online services to citizens of other EU Member States.	Helping public entities adopt the European standard on electronic invoicing.
eSignature	eTranslation	About the building blocks			
Creating and verifying electronic signatures.	Exchanging information across language barriers in the EU Member States.	Learn more about the CEF building blocks.			
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## **Thanks!**