



On-site workshop

# eInvoicing Implementation Workshop

24 April 2018, Dublin, Ireland

Link to countrypage for the workshop:

https://ec.europa.eu/cefdigital/wiki/display/EINVCOMMUNITY/Ireland+-

+Implementation+workshop

## Today's speakers

#### **Christian Rasmussen**

Christian is an experienced eProcurement Expert specialized in the execution of large scale ICT projects with past experience from the Nordic region including Denmark, Norway and Sweden. Christian has also been involved in the past EU-funded large scale pilots PEPPOL.eu and eSENS.eu as Work packager leader including focus on new eProcurement and eDelivery development.

#### **Martin Forsberg**

Martin Forsberg works as an expert in the area of electronic business, customs and financial processes.

Martin was involved in the PEPPOL and eSENS Large Scale Pilots. He is active in standardization committees such as CEN TC434 and OASIS UBL.

# Highlights of the workshop

#### **DURING**



Ask questions



Download other presentations at CEF Digital





Download our other webinar recordings



Interact with our online community



# Objectives of this workshop

#### Participants will learn about:

- CEF eInvoicing and our services
- The European norm and the Directive 2014/55/EU on electronic invoicing in public procurement
- Funding opportunities with CEF
- Early adopters lessons learned and future steps

#### Audience for this workshop

- Public authorities
- Private entities
- Policy makers
- Members of standardisation bodies
- eInvoicing implementers for:
  - Software services
  - Solution providers



Who are you?





# CEF eInvoicing – Our services and how to get started

**Christian Vindinge Rasmussen DIGIT** 



What is CEF eInvoicing

#### What is CEF?

# connecting europe **TRANSPORT** €26.25bn **Digital** Service Infrastructures €970 M \* **TELECOM Broadband** €170 M **ENERGY** €5.85bn

#### **HOW IS IT REGULATED?**

#### **CEF Regulation**

The Connecting Europe Facility (CEF) is a regulation that defines how the Commission can finance support for the establishment of trans-European networks to reinforce an interconnected Europe.

#### **CEF Telecom Guidelines**

The CEF Telecom guidelines cover the specific objectives and priorities as well as eligibility criteria for funding of broadband networks and Digital Service Infrastructures (DSIs).

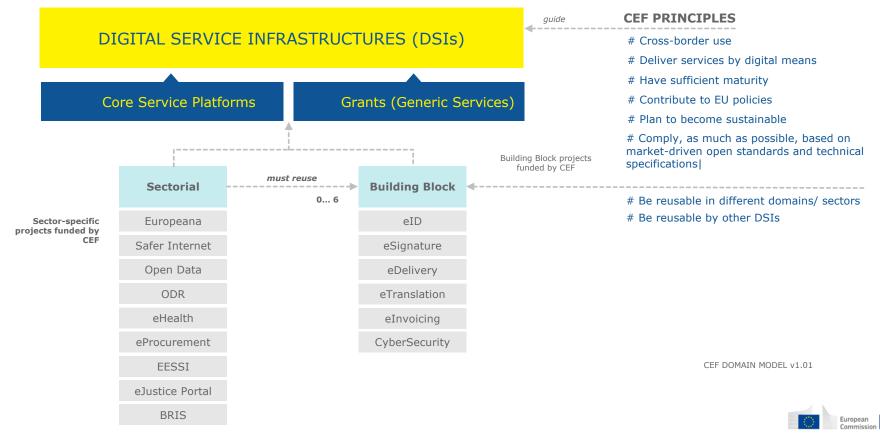
#### **CEF Work Programmes**

Translates the CEF Telecom Guidelines in general objectives and actions planned on a yearly basis.



\* - 100 M Juncker Package

### What are Digital Service Infrastructures?



## The 'Big Picture'



Funding for the MEMBER STATES

#### **GRANTS**

Projects in the Member States



Typically 'deployment' projects at national level (up to 75% of eligible cost)

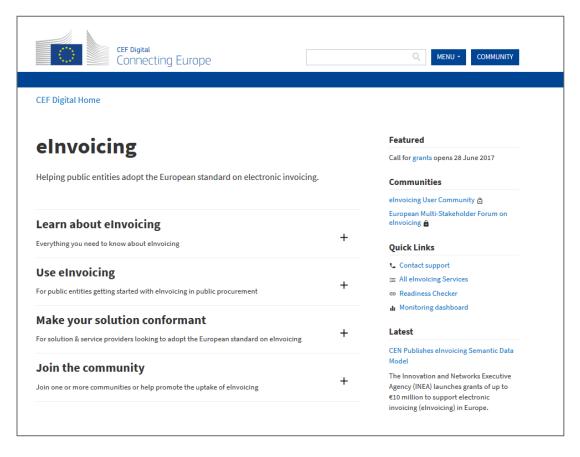




# **CEF Digital & upcoming webinars**

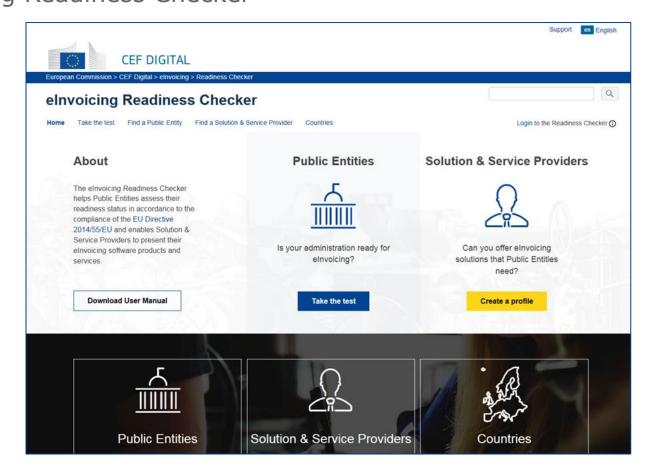
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## **CEF Digital**





eInvoicing Readiness Checker





## eInvoicing User Community

#### CEF DIGITAL

#### **eINVOICING USER COMMUNITY**

#### **FORUM**

The CEF elivoicing User Community Forums are a great place to post questions and share comments with fellow elivoicing users, implementors and Service and Solution providers. Discuss a variety of topics, from implementing Directive 2014/55/EU to promoting the adoption of elnvoicing solutions.

| Topic   | Author                         | Creation date |               |
|---|--------------------------------|---------------|---------------|
| Implementations of the new European Norm in the Member States - What is your plans? | @ Christian Vindinge RASMUSSEN | 31-05-2017    | □3 🖒 2        |
| Webinar # 1: CEF elnvoicing - What's in it for you?                                 | @ Ines COSTA                   | ■ 08 May 2017 |               |
| CEF elnvoicing Implementation Workshops - register now!                             | @ Ines COSTA                   | © 02 May 2017 | □ 2           |
| Standard Definitions for Techniques of Supply Chain Finance                         | @José VICENTE                  | □ 18 Apr 2017 |               |
| ZUGFeRD Developers meet in May 2017   | @ Stefan ENGEL-FLECHSIG        | 20 Mar 2017   | Q1 <u>6</u> 3 |

Prev 1 2 Next

Visit Forum Create new topic

#### CONTRIBUTE

The objective of the Contribute section in the CEF elnvoicing User Community is to allow elnvoicing stakeholders to participate in ongoing activities launched by CEF elnvoicing by providing information, feedback, comments or taking action in a different range of initiatives.

| litte   | Excerpt   | Status    | Deadline      |               |
|---|---|-----------|---------------|---------------|
| 2016 elnvoicing Country Sheets  | As national representatives you are asked to verify the elnvoicing situation in your country.   | COMPLETED | 31 Dec 2016   | ₼ 4           |
| 2017 State of Play of B2G<br>elnvoicing: Participate in an online<br>survey | Participate in an online survey to help us to obtain input on the state of play of your country's B2G elnvoicing in public procurement  | OPEN      | Ongoing       |               |
| elnvoicing Pioneer Group  | Are you active in elnvoicing from the public or private sector side? Join this group to provide feedback to the EC on elnvoicing matters and to drive activities to support the launch of the European Standard on elnvoicing and compliance with Directive 2014/55/EU. | OPEN      | Ongoing       | □1 <u>6</u> 6 |
| 2017 State of Play of B2G elnvoicing: Bring your contribution!              | Define what questions should be address in the state of play of B2G elnvoicing in public procurement study, and who should be invited to answer the questions.  | COMPLETED | 28 Feb 2017   | □ 13          |
| The future mandate of the forum   | As the current European Multi-Stakeholder Forum on elrivoicing (EMSFEI) mandate is coming to an end, we warmly invite you to play an active role in the definition of the future mandate of this forum.   | COMPLETED | ■ 15 Feb 2017 | □1 <u>@</u> 1 |
|   |   |           |               |               |

#### About the community

The elnvoicing User Community space enables stakeholders involved and interested in crossborder elevoicing, to discuss elevoicing in the EU public and private sectors. The space is also used for co-creative activities with the Advisory Group and Early Adopters of the upcoming elnvoicing Match-Making Website, which is designed to help public administrations implement electronic invoicing, as per the requirements of Directive 2014/55/EU.

Your space moderators











## CEF eInvoicing Trainings



#### **Implementation workshops**

- Typically at least one full or one half-day workshop;
- Possibly in combination with bilateral meetings b/w EC and MS;
- So far workshops in Cyprus, Finland, Estonia, Poland, Greece, Croatia and Malta;
- Future workshops in Portugal, Lithuania, Belgium, Luxembourg
- Apply here: <u>CEF-BUILDING-BLOCKS@ec.europa.eu</u>



#### Remote trainings

- Live sessions on a focused eInvoicing topic for a specialised target audience;
- 1-3 hour-long sessions provided on-line;
- Focused training sessions on key areas derived from the on-site workshops.



#### **Webinars**

 About 1 hour-long sessions with core elements from on-site and remote trainings to gain expertise in key areas.



## CEF eInvoicing Service offering





AUDIENCE

A Public Administrations Solution Providers

■ Available

STANDARDS OF EUROPEAN STANDARDS ORGANIZATIONS (ESOs)

CEN semantic standard for eInvoicing in public procurement





#### Service offering **Description (SoD)**

All services are described in an SoD describing its purpose, the users for which it is for, its benefits and the process to use it



#### **Service Level Arrangements (SLA)**

Documents that describe Service Level Targets to be reached when delivering Building Block Services.



#### eLearning, videos, success stories

Some services feature multimedia such as eLearnings, instructional videos or success stories to help grasp what the service is about

#### **CEF Digital platform**

CEF eInvoicing service offering, and more about the building block, can be found online

CEF Digital >

#### More Webinars Related to the Standard and the Directive

Webinar #3 The European norm and its content (eInvoicing September Directive) October Webinar #4 Infrastructure based on CEF eDelivery DSI November Webinar #5 eInvoicing from a user's perspective (incl. ordering & payments) December Webinar #6 Examples of Early Adopters of large scale eInvoicing January Technical webinars Webinars #7, 8 & 9 Basic XML + XML Validation mechanisms + OASIS UBL 2.1 and UN/CEFACT CII D16B February



# Our goal the next 12-18 months...

- New workshops
- Continued online support and activities
- Stronger technical support for implementers

- Continue to offer the current workshops to Member States
  - In close collaboration with other EESPA, OpenPEPPOL,
     CEN and other key stakeholders
- Offer a new round of more technical or governance focused workshops
- Continue the webinars in a new "open mic" format with specfic topics on request by the Member States
- Offer follow-up remote consultation for the Member States who already had a work shop



We need you...

...and hopefully you need us as well

**Contact us ASAP to get:** 

- Free on-site trainings in your country
- Free on-line consultations on your implementation
- Free webinars and open sessions
- **Free** community interactions



# Next Open Session: Implementing CIUS – pros and cons

- 4<sup>th</sup> May 2018
- Give understanding of how CIUS work and what they are good for
- Insights the pros and cons of the CIUS including interoperability aspects
- Hands-on knowledge with creating a CIUS

# Audience for next Open Session:

- Public authorities
- Private entities
- Policy makers in the Member States
- Members of standardization bodies
- eInvoicing implementers for...
  - Software services
  - Solution providers



# Questions Do you have a profile at CEF Digital?

Do you see other areas where trainings or webinars could be of interest?





# Funding and Grants – possibilities within CEF

**Christian Rasmussen**DIGIT

# 2018 CEF Telecom calls

| Call   | Indicative Launch budget date   |   | Deadline   |  |
|--|---|---|--|--|
| CEF-TC-2018-1 Safer Internet Europeana eID & eSignature                                      | €18 million<br>€4 million<br>€7.5+0.5 million                                   | 22 February 2018  | 15 May 2018  |  |
| CEF-TC-2018-2,3,5 Automated Translation eDelivery eInvoicing Public Open Data Cyber Security | €5 million<br>€0.5 million<br><b>€5 million</b><br>€18.5 million<br>€13 million | 2 May 2018<br>2 May 2018<br><b>2 May 2018</b><br>2 May 2018<br>2 May 2018 | September 2018 September 2018 September 2018 November 2018 November 2018 |  |
| CEF-TC-2018-4 eHealth eProcurement Online Dispute Resolution European Justice Portal         | €5 million<br>€3 million<br>€0.4 million<br>€4 million                          | June 2018   | November 2018  |  |

# 2018-2 eInvoicing call (2018 Work Programme)

| 2018-2 eInvoicing call                |  |  |  |
|---------------------------------------|--|--|--|
| Launch date                           | 2 May 2018   |  |  |
| Deadline                              | September 2018   |  |  |
| Who can apply?/Consortium composition | Minimum 2 private or public entities from one or several Member States |  |  |
| Budget                                | €5 million   |  |  |
| Co-financing                          | 75% of the eligible costs  |  |  |
| Indicative duration                   | 12 months  |  |  |



# Scope of the last call:

- Proposals must meet objective 1 or 2:
- 1. Uptake of eInvoicing solutions compliant with the EN and its ancillary deliverables by public entities
- 2. Update of eInvoicing solutions compliant with the EN and its ancillary deliverables by solution providers and public authorities
- Promotion of eDelivery:

Deployment of the eDelivery Building Block or use of eDelivery through a service provider

Must be carried out in conjunction with objective 1 or 2



# 2018-2 eInvoicing call: expected outcomes

Increased uptake and use of eInvoicing by public authorities (especially regional/local) in meeting the requirements of the eInvoicing Directive Support for service providers in making their existing solutions compliant with the requirements of the eInvoicing Directive



# Past eInvoicing calls

## 2015-1 eInvoicing call

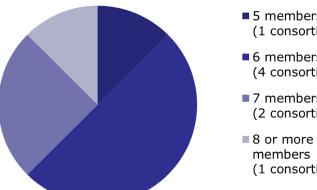
- Call opening: 15 September 2015 Call closure: 11 February 2016
- Call objective:
- Increase uptake and the use of the eInvoicing DSI by supporting authorities

   especially at the regional and local levels - in meeting the requirements of the eInvoicing Directive
- Overall indicative budget: €7 million
- **Co-funding rate:** 75% of eligible costs
- Proposals received: 10
- Eligible proposals received: 8
- Grant agreements: 8
- Maximum EU contribution: €4,426,111

- 1 action already completed
- **7 actions** on-going (all aiming to implement European eInvoicing standard), supporting:
  - Solution providers (AT ecasio, ES -EDICOM, UK - ELCOM) in upgrading their solution to the eInvoicing standard + supporting users of the solutions
  - Uptake and upgrade of national eInvoicing platforms (CY, HR, ES, IT)
  - Tool for eInvoicing format mapping (NL, DE)



## 2015-1 eInvoicing call: Member States involved (13)



- 5 members (1 consortium)
- 6 members (4 consortia)
- 7 members (2 consortia)
- (1 consortium)

























Member

**States** 

(7)







Private sector (22)



## 2016-3 eInvoicing call

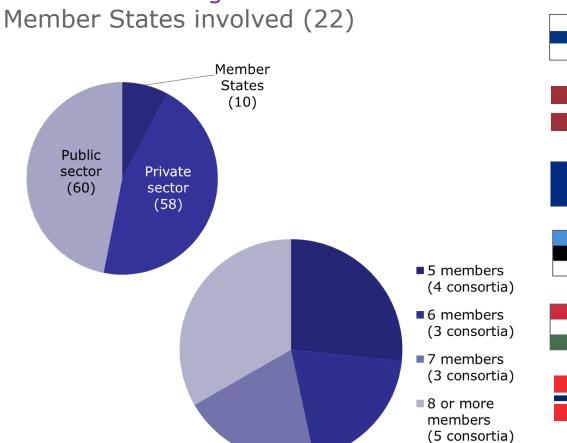
- Call opening: 13 September 2016 Call closure: 15 December 2016
- Call objective:
- Increase uptake and the use of the eInvoicing DSI by supporting authorities

   especially at the regional and local levels – in meeting the requirements of the eInvoicing Directive
- Overall indicative budget: €7 million
- **Co-funding rate:** 75% of eligible costs
- Proposals received: 21
- Eligible proposals received: 20
- Recommended proposals: 15
- Recommended funding: €10,401,818

- Info below still indicative: grant agreement preparation now on-going (to be finalised by mid-September)
- Most of the actions to start between May and September 2017 and run until end of 2018
  - All will ensure the compliance with the European eInvoicing standard
  - Most will also deploy eDelivery
- Actions will support:
  - Solution providers and national eInvoicing solutions, including at the local level, to make them complaint with eInvoicing standard
  - Strong focus of some of the actions on onboarding suppliers and engaging with SMEs



2016-3 eInvoicing call







































## 2017-3 eInvoicing call

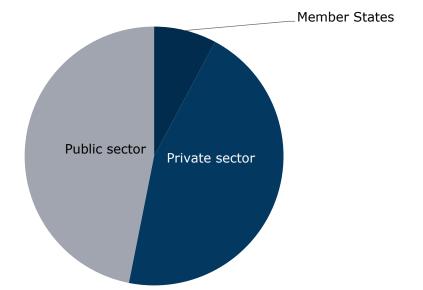
- Call opening: 28 June 2017 Call closure: 28 November 2017
- Call objective:
- Increase uptake and the use of the eInvoicing DSI by supporting authorities

   especially at the regional and local levels – in meeting the requirements of the eInvoicing Directive
- Overall indicative budget: €10 million
- **Co-funding rate:** 75% of eligible costs
- Proposals received: 23
- Eligible proposals received: 21
- Recommended proposals: 10
- Recommended funding: €8,800,000

- Info below still indicative: grant agreement preparation will start in May 2018
- Most of the actions to start between May and September 2018 and run until end of 2019
  - All will ensure the compliance with the European eInvoicing standard
  - Most will also deploy eDelivery
- Actions will support:
  - Solution providers and national eInvoicing solutions, including at the local level, to make them complaint with eInvoicing standard
  - Strong focus of some of the actions on onboarding suppliers and engaging with SMEs



2017-3 eInvoicing call Member States involved (16)





























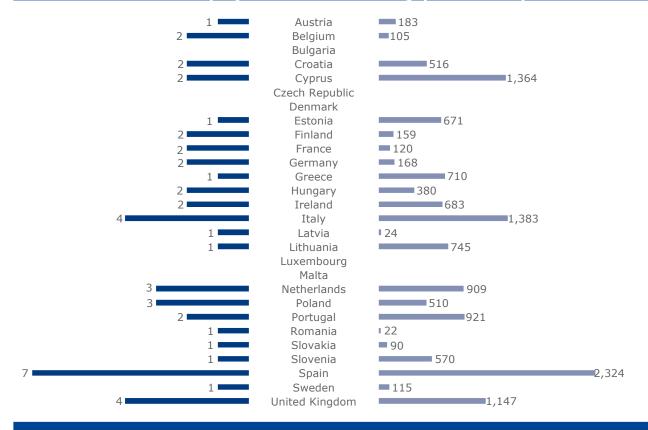








# Member States Number of projects and CEF funding (€ thousand)



# **EEA and Third Countries Number of projects and CEF funding (€ thousand)**



34

#### **CEF Telecom 2014-2016**

List of grant agreements for allowing DSI building blocks

| List of grant agreements for eInvoicing DSI building blocks |   |                         |            |            |                |                                |
|---|---|-------------------------|------------|------------|----------------|--------------------------------|
| Proiect Code  | Title   | Beneficiary countries   | Start Date | End Date   | Proiect Status | CEF funding for the action (€) |
| 2015-AT-IA-0049   | EVA - e-Invoicing for Austria   | AT                      | 01/09/2016 | 31/12/2017 | Ongoing        | 183,000                        |
| 2015-CY-IA-0052   | E-invoicing Cyprus  | CY                      | 01/10/2016 | 31/12/2017 | Ongoing        | 561,430                        |
| 2015-ES-IA-0055   | SMART EINVOICING PLATFORM TO ENFORCE CROSS-BORDER<br>DOCUMENTATION EXCHANGE (SEINPEX)                               | ES                      | 01/08/2016 | 31/12/2017 | Ongoing        | 222,781                        |
| 2015-EU-IA-0050   | eIGOR - eInvoicing GO Regional  | IT,UK                   | 01/01/2017 | 31/12/2017 | Ongoing        | 1,252,500                      |
| 2015-EU-IA-0054   | Semantic conversion of business documents (SCOBDO)  | DE,NL                   | 01/09/2016 | 31/12/2017 | Ongoing        | 283,199                        |
| 2015-EU-IA-0058   | GOVeIn European eInvoicing Project: implementation of the European electronic invoice within the Public Health area | ES,FR,HU,IE,IT,NL,PL,RO | 01/10/2016 | 31/10/2017 | Ongoing        | 770,249                        |
| 2015-HR-IA-0048   | Croatian eInvoicing Business-to-Administration Exchange Project   | HR                      | 02/06/2016 | 30/05/2017 | Closed         | 251,328                        |
| 2015-UK-IA-0056   | eInvoice Expansion  | UK                      | 01/10/2016 | 31/12/2017 | Ongoing        | 901,624                        |
| 2016-CY-IA-0105   | Cy e-Invoicing (Local Authorities)  | CY                      | 01/01/2018 | 31/12/2018 | Ongoing        | 802,134                        |
| 2016-EL-IA-0130   | Interoperable eInvoicing in Greece (GRinv)  | EL                      | 01/10/2017 | 30/09/2018 | Ongoing        | 710,065                        |
| 2016-ES-IA-0117   | FACe - The core platform of the Spanish public authorities to process the European standard on electronic invoice   | ES                      | 01/09/2017 | 30/11/2018 | Ongoing        | 298,691                        |
| 2016-ES-IA-0134   | EUeInvoicing.cat - European standards adoption for eInvoicing in Catalonia  | ES                      | 01/09/2017 | 31/08/2018 | Ongoing        | 622,833                        |
| 2016-EU-IA-0086   | Tools and support towards the adoption of the future EN on electronic invoicing in SMEs                             | BE,ES,IT                | 01/09/2017 | 31/08/2018 | Ongoing        | 372,054                        |
| 2016-EU-IA-0096   | GOV2EU - Supporting public entities to adopt EU Standard on electronic invoice for cross-border transactions        | BE,DE,ES,FR,HU,IT,PL,PT | 01/09/2017 | 31/10/2018 | Ongoing        | 1,248,208                      |
| 2016-EU-IA-0109   | SAPHeIN – Implementing SAPHetydoc for the wide adoption of eINvoicing   | ES,PT                   | 01/06/2017 | 31/08/2018 | Ongoing        | 908,837                        |
| 2016-EU-IA-0119   | Facilitate and increase the use of the European Norm on e-invoice and the use of access point in the EU             | FI,NO,SE                | 15/12/2016 | 01/06/2018 | Ongoing        | 887,879                        |
| 2016-EU-IA-0120   | Internet of Business (IoB)  | EE,FI,LV                | 01/06/2017 | 31/05/2018 | Ongoing        | 795,248                        |
| 2016-EU-IA-0126   | Promote uptake of e-invoicing in Ireland  | IE,UK                   | 01/07/2017 | 30/06/2018 | Ongoing        | 755,904                        |
| 2016-HR-IA-0090   | eINVOICING For Croatian Public Authorities (eICPA)  | HR                      | 19/09/2017 | 19/09/2018 | Ongoing        | 264,201                        |
| 2016-LT-IA-0104   | eInvoicing cross-border LT  | LT                      | 01/09/2017 | 01/09/2018 | Ongoing        | 744,553                        |
| 2016-NL-IA-0088   | NL eInvoicing   | NL                      | 16/12/2016 | 31/05/2018 | Ongoing        | 705,068                        |
| 2016-PL-IA-0106   | European cross-border e-invoice in local public procurement in Poland   | PL                      | 01/10/2017 | 30/11/2018 | Ongoing        | 420,442                        |
| 2016-SI-IA-0103   | Readiness of Slovenian E-invoicing  | SI                      | 01/06/2017 | 01/06/2018 | Ongoing        | 570,248                        |



How to apply:

READ all call documentation carefully; forms, Guide for Applicants, FAQs, call webpage

REFLECT on the call content & requirements

REMEMBER that successful applications take time and effort, but guidance is available!



# CEF Telecom calls: for more information



inea-cef-telecom-calls@ec.europa.eu



https://ec.europa.eu/inea/en/connecting-europe-facility/cef-telecom/apply-funding/2017-cef-telecom-calls-proposals



@inea\_eu



# **Lessons learned**

**QUESTIONS?**