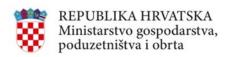


Implementation / State of play CROATIA





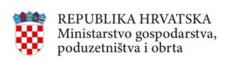


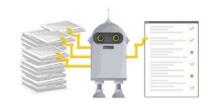
INTRO – let us recollect?

- ✓ Directive elnvoicing 2014 5 years ago!
- ✓ An electronic invoice (elnvoice) is an invoice that has been issued, transmitted and received in a structured data format which allows for its automatic and electronic processing, as defined in Directive 2014/55/EU 1st time



- A **structured** electronic invoice contains data from the supplier in a machinereadable format, that can be automatically imported into the buyer's Account Payable (AP) system without requiring manual entering
- Exchanghe methods: EDI, eSignature+certificate (PKI), any other business method that enables connection between invoices and delivery of goods and services
- ✓ HR uses all 3







ACT ON eINVOCING IN PUBLIC PROCUREMENT & DIRECTIVE EU/55/2014- EN elnvoice

- The Directive prescribes the European standard / EN for elnvoices
- European Commission had assigned the European Committee for Standardization (CEN) to develop the required standard for the electronic invoice as well as supporting documents
- CEN published the EN on 28.6.2017 OJ 17.10.2017
- The introduction of a European standard creates the possibility of wider harmonization and acceleration of the global e-Invoicing adoption process in the public sector at the national level of each member state + obstacles to cross-border procurement and trade are removed





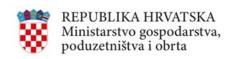




- Since invoices are the most common and often the most important business document exchanged between business partners (B2B), including public procurers (B2G), it is perfectly understandable in today's global digitization time to digitize and automate billing processes
- Allegedly according to DG CONNECT research: 90% of jobs today will need or already need the digital skills of employees
- Digital transformation is not an option anymore but duty for an EU economy so we could be able to be side by side /shoulder by shoulder with the leading world economies







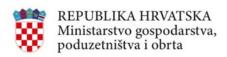


- Directive on invoicing transposed into national legislation 1.11.2018.- Act on issuing elnvoice in PP procedures
- Croatian Act was one of the most important measures of the National Reform
 Program of the Croatian Government in 2018, with the main objective of the
 measure 100% issuance and receipt of elnvoices in public procurement (this
 measure is being continued in 2019 with the tendency to spread on B2B)









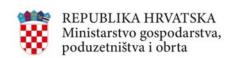


Activity Average duration in minutes	Paper invoice min / per invoice	eInvoice min / per invoice
Printing and enveloping	1	0
Entry (importation) into the records of the received / delivered mail	1	0
Cost allocation	4	1
Processing attachments	1	0
Sorting/Deployment	1	0
Error management, initiating corrective actions	6	1
Approval process	5 min do 15 days 🕲	0,5
Payment instruction	0,5	0
Archiving	1,5	0
UKUPNO	21	2,5









Processing...

What did the Act introduce?



PAPERLESS →

OBLIGATION ON RECEIVING E-INVOICES IN PUBLIC PROCUREMENT FROM 1.12.2018.

OBLIGATION ON ISSUING E-INVOICES IN PUBLIC PROCUREMENT FROM 1.7.2019.





Which procurement procedures does the Act cover?

The Directive's scope was widened, so Croatian Act on elnvoicing in public procurement includes all procurement procedures above but also under the thresholds of 200,000.00 kn for the procurement of goods and services and the procurement of works under 500.000,00 kn

MEANING

the procurement of small values is included in the scope of this Act









The Act refers to the entire public procurement procedures – for example purchase via order form/purchase order (bargain purchases), if the order has all the characteristics of the contract (EXAMPLE: Catering services for the ministry approx. 5.500,00 kunas from 1.7.2019, the catering service provider will be obliged to issue elnvoice...)

Cash payments, e.g., an official card of a state official using it ad hoc payment for lunch, tolls, taxi rides - is not considered a public procurement procedure within the meaning of this Act and this area (cash and card payments) is already regulated by the Act on









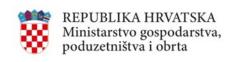
The Act does NOT apply to invoices issued by some contracts excluded from the application of the provisions of the Croatian Public Procurement Act (e.g.: lawyers legal services, public notaries services, buying/renting realestates...) as well as on B2B contracts



we do expect the **spill over** effect to happen in the future









What else has this Act introduced?

NATIONAL CENTRAL PLATFORM FOR E-INVOICES EXCHANGE

Central platform as access point that connects contracting authorities/public procurers (directly), sectoral contractors (directly) and information intermediaries with their subcontractors. This model allows:

- connection of all participants in PP with a SINGLE connection (connection with the access point), which significantly saves the resources needed for various integrations
- standardization of the exchange protocol because they all make a single connection (to the access point)
- a unique record of all PP participants with easy switch of sectoral contractors from one information intermediary to another
- a record and a single statistical analysis of all received messages / invoices, regardless of which information intermediary is a sectoral contractor, which is a powerful tool for overseeing irregularities.





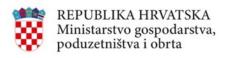


What else has this Act introduced?

- The Role of FINA (state owned financial agency) national central platform for elnvoices exchange
- Information intermediary for elnvoices exchange for central state bodies and budget users as contracting authorities/public procurers
- Other contracting authorities/procurers such as counties, cities, municipalities, their connected companies as well as sectoral procurers can choose between any Information Intermediary for elnvoicing exchange:

1. FINANCIJSKA AGENCIJA (FINA) 2. HRVATSKA POŠTA (HP) 3. Hrvatski telekom (HT)4. mSTART d.o.o. 5. ELEKTRONIČKI RAČUNI d.o.o. (Moj eRačun) 6. Megatrend Redok d.o.o. (OMNIZON) 7. Hitra produkcija dokumenata d.o.o. 8. EDITEL ADRIA d.o.o. 9. POS d.o.o. 10. OPTIM IT d.o.o. 11. Raverus d.o.o. 12. DB informatika d.o.o. 13. ExaByte d.o.o. 14. V6 INFORMATIKA j.d.o.o.







Current numbers & statistics- NATIONAL CENTRAL PLATFORM

15.08. state of play

Number of registered contracting authorities PP(JN) via NCP: 4814

Number of business entities – suppliers connected to NCP: 13456

Number of sent/exchanged elnvoices via NCP: 522157





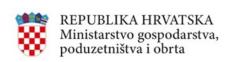


CEF Telecom elnvoicing projects



- Our largest (3rd) CEF Telecom Project eln-Lo-Re Croatian elnvoicing for Local and Regional Authorities, has the aim of encouraging and accelerating the use of structured electronic invoices by public administration, both nationally and cross-border, through the provision of technical and operational prerequisites for public administration bodies for integration with the national central platform
- The largest consortium of CEF Telecom Instrument EVER with 80 Partners + MINGPO as Coordinator
- PARTNERS: JLRS municipalities, cities, counties, ministries, central government offices, FINA and the Zagreb Holding
- Grant Agreement signed in August 2018, co-financing approved in the amount of 75% of total costs, ie 765,769.00 EUR







Thank you!

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