



EUROPEAN COMMISSION  
DG Competition

***Case M.8873 - CARLYLE  
/ TA ASSOCIATES /  
DISCOVERORG***

Only the English text is available and authentic.

**REGULATION (EC) No 139/2004  
MERGER PROCEDURE**

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Article 6(1)(b) NON-OPPOSITION  
Date: 17/05/2018

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EUROPEAN COMMISSION

Brussels, 17.5.2018  
C(2018) 3168 final

PUBLIC VERSION

**To the notifying parties**

**Subject: Case M.8873 – CARLYLE / TA ASSOCIATES / DISCOVERORG  
Commission decision pursuant to Article 6(1)(b) of Council Regulation (EC)  
No 139/2004<sup>1</sup> and Article 57 of the Agreement on the European Economic Area<sup>2</sup>**

Dear Sir or Madam,

1. On 18 April 2018, the European Commission received notification of a proposed concentration pursuant to Article 4 of the Merger Regulation by which Carlyle Partners VI L.P., belonging to the Carlyle Group ("Carlyle", USA), and TA Associates L.P. ("TA Associates", USA) acquire within the meaning of Article 3(1)(b) and 3(4) of the Merger Regulation joint control of DiscoverOrg Holdings LLC ("DiscoverOrg", USA) by way of purchase of shares.<sup>3</sup>
2. The business activities of the undertakings concerned are:
  - Carlyle is a global alternative asset manager, which manages funds that invest globally across four investment disciplines: (i) Corporate Private Equity; (ii) Real Assets; (iii) Global Market Strategies; and (iv) Solutions.
  - TA Associates is active in the fields of private equity investments through various funds in selected industries, including business services, consumer, financial services, healthcare and technologies.
  - DiscoverOrg is a provider of sales and marketing intelligence tools and services to companies.

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<sup>1</sup> OJ L 24, 29.1.2004, p. 1 (the 'Merger Regulation'). With effect from 1 December 2009, the Treaty on the Functioning of the European Union ('TFEU') has introduced certain changes, such as the replacement of 'Community' by 'Union' and 'common market' by 'internal market'. The terminology of the TFEU will be used throughout this decision.

<sup>2</sup> OJ L 1, 3.1.1994, p. 3 (the 'EEA Agreement').

<sup>3</sup> Publication in the Official Journal of the European Union No C 144, 25.04.2018, p. 18.

3. After examination of the notification, the European Commission has concluded that the notified operation falls within the scope of the Merger Regulation and of paragraph 5(b) of the Commission Notice on a simplified procedure for treatment of certain concentrations under Council Regulation (EC) No 139/2004.<sup>4</sup>
4. For the reasons set out in the Notice on a simplified procedure, the European Commission has decided not to oppose the notified operation and to declare it compatible with the internal market and with the EEA Agreement. This decision is adopted in application of Article 6(1)(b) of the Merger Regulation and Article 57 of the EEA Agreement.

*For the Commission*

*(Signed)*

*Johannes LAITENBERGER*

*Director-General*

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<sup>4</sup> OJ C 366, 14.12.2013, p. 5.