Disclaimer :

The Competition DG makes the information provided by the notifying parties in section 1.2 of Form CO available to the public in order to increase transparency. This information has been prepared by the notifying parties under their sole responsibility, and its content in no way prejudges the view the Commission may take of the planned operation. Nor can the Commission be held responsible for any incorrect or misleading information contained therein.

## M.9689 - APOLLO MANAGEMENT / TECH DATA CORPORATION

## **Description of the concentration**

This notification relates to the proposed acquisition of sole control within the meaning of Article 3(1)(b) of the Merger Regulation by Apollo, which is based in the United States, of Tech Data, which is also based in the United States. The Proposed Transaction will be carried out pursuant to the Agreement and Plan of Merger, executed on November 12, 2019, as amended on November 27, 2019 (the "Agreement"), by means of which Apollo will acquire 100% of the shares of Tech Data.

Investment funds managed by affiliates of Apollo invest in companies and debt issued by companies involved in various businesses throughout the world. Examples of current investments include, *inter alia*, companies in the chemical, hospital, security, insurance, financial services, and real estate businesses.

Tech Data is active globally in the wholesale distribution of technology products and solutions to resellers. Tech Data derives most of its revenues from pure (or "broadline") distribution (*i.e.*, delivery of hardware and software products without added services). To a lesser extent, Tech Data also provides its customers with a range of services, including logistics, integration, supply chain management, aftersale technical support and training, marketing support, mobile solutions, financial services, and strategic management consultancy and sales training.

The business activities of the undertakings concerned are:

- for Apollo: investment funds;
- for Tech Data: wholesale distribution of technology products and solutions to resellers.