



Building trust in oncology biosimilars: clinical practice Perspective from an oncology clinician

Rosa Giuliani ESMO Director of Public Policy

The views expressed are the personal views of the presenter and may not be understood or quoted as being made on behalf of or reflecting the position of others



DECLARATION OF INTERESTS

Speaker, consultancy, advisory role (non remunerated)

Apogen, Roche, Mylan, Lilly, Pfizer, Novartis, Medicines for Europe, mAbxience, European Access Academy Research funding paid to Institution: MSD; Novartis

ESMO Board member 2020-2022
Director of the ESMO Public Policy 2020-2022
Chair of the ESMO Global Policy Committee
Member of the ESMO EU Policy Committee
Member of the ESMO Cancer Medicine Committee

Member of WHO-DECIDE health hub Former stakeholder pool HTA (EC) EUnetHTA stakeholder pool

Co-chair of the Healthcare Professional Working Party of the European Medicines Agency (EMA) Former core member of the EMA Scientific Advisory Group-Oncology (2012-2021)

Member of the EMA Cancer Medicine Forum



WHY BIOSIMILARS ARE RELEVANT TO MY PRACTICE

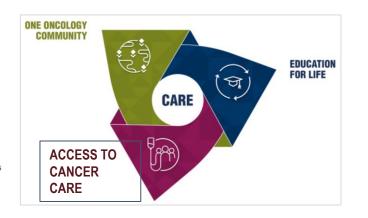
2 HOW DID I BUILD CONFIDENCE

3 NEXT STEPS



Esmo Members A global community Surope 54% North America 11% Asia-Pacific 23% Over 28,000 members More than 160 Countries

Africa 4%





THE ESMO BLUEPRINT TO TACKLE CANCER



Optimal Cancer Care





South America 8%





Investing in evidence-based primary prevention policies at national, regional and global levels



SCREENING

Implementing evidence-based screening programmes for secondary prevention of cancer



TREATMENT

Diminishing disparities in access to cancer care by harmonising care standards, assessing the clinical benefit of medicines and ensuring availability of all essential medicines



SURVIVORSHIP

Improving survivorship and providing survivors with the tools and support they need

ACCESS to CARE (continuum)



HCPs perspective: BIOSIMILARS & ACCESS & SUSTAINABILITY **COMPETITION ACCESS TO BIOLOGICALS ACCESS TO SUPPORTIVE CARE** E.g: change in use of growth factors **Expected to contribute to REDUCE COSTS SUSTAINABLE** cancer Dose density, higher activity care **Reduction of admission** Increase confidence in treatment **INCREASE ACCESS**

UNDERSTANDING BIOSIMILARS is the RESULT OF SHARING KNOWLEDGE







SCIENCE

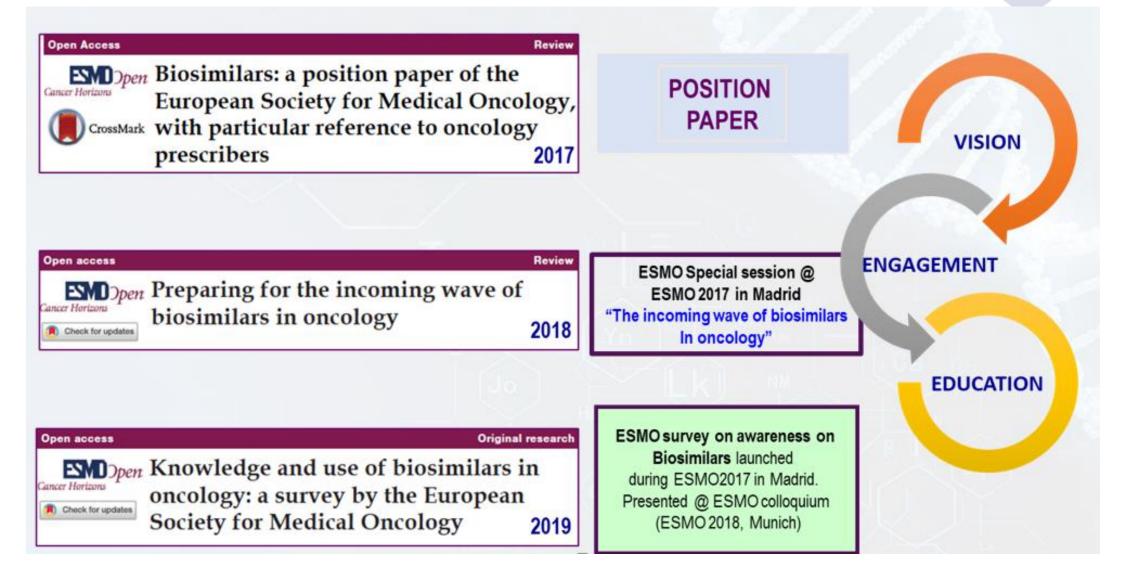
REGULATORY EXPERTISE

LEARNED SOCIETIES





The KEY role of learned societies: ESMO in action





ESMO BIOSIMILARS PORTAL

Bi to

Biosimilars promote access to innovative cancer medicines

Elisabeth de Vries Chair of ESMO Cancer Medicines Committee and the sustainability of health systems

Josep Tabernero ESMO Past President

Welcome to the ESMO Biosimilars Portal



https://www.esmo.org/Policy/ESMO-Biosimilars-Portal



Science

A collection of resources to understand the science behind biosimilars.



Education

ESMO education material to help stakeholders to better understand biosimilars.



Regulation

Visit this section to understand how the EMA, the US FDA, and the WHO regulate biosimilars.

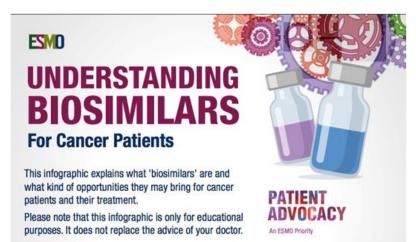


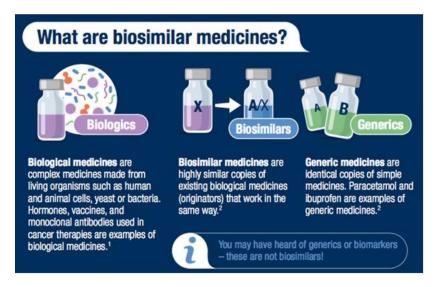
Patient Resources

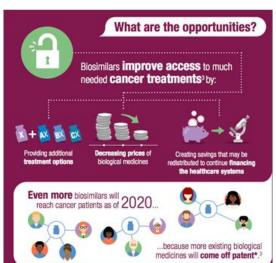
A series of resources produced by ESMO and independent sources to address patient concerns regarding biosimilars.

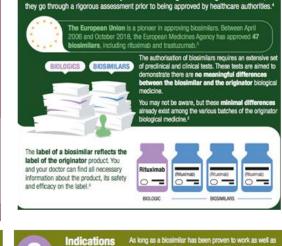


Patients' support



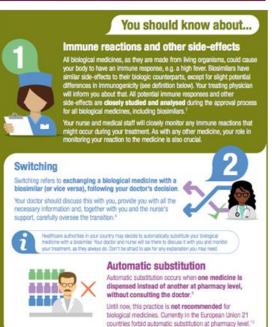






Biosimilars are safe and work just as well as originator biological medicines, as

Are they safe?





Frequently used terms you may want to know

Efficacy: Ability of a medicine to produce an effect (e.g. reduce tumor size).11

Extrapolation: Extending safety and efficacy data for treatment indications from an originator biological medicine to a biosimilar, where the biosimilar has not undergone comparative clinical testing for this indication (see the section Indications above).*

Immunogenicity: Ability of a substance (e.g. protein) to cause an immune reaction (see the section *Immune reactions and other side effects* above?

Monoclonal antibodies: Type of proteins made in the laboratory that can bind to substances in your body, including cancer cells. They are being used to treat some types of cancer.¹²



COOPERATION with EU BODIES





Promote the availability and support uptake of biosimilars in healthcare systems

Further develop strategic communication campaigns to healthcare providers and patient organisations to reinforce trust and confidence; Enhance training of non-EU regulators in the evaluation of biosimilars

Address regulatory challenges in manufacturing e.g., statistical assessment of CQAs in the comparability exercise and the evolution of multisource biologicals/biosimilars;

Further develop the biosimilar framework, adapting the clinical part of the development to the latest scientific knowledge concerning the comparability assessment.



And now confidence is at the extent that... v. personal position

WHY are we still discussing the role of biosimilars and how to build confidence?

Biosimilars (as their originator) changed the natural history of many cancers

SCIENCE

Is the phase III trial validation needed?

Regulatory experience and technological advances (high performing analytical tools)

SCIENCE

Phase III trials never added crucial information about

The most impressive enabler: equal access

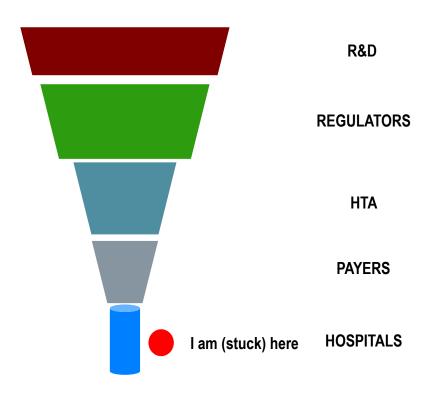


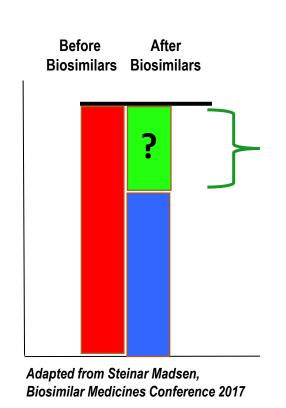
Transparency in benefit sharing plans may play as enabler Beneficiary: patients and consumers



TRANSPARENT Re-ALLOCATION of RESOURCES

The "FUNNEL" effect





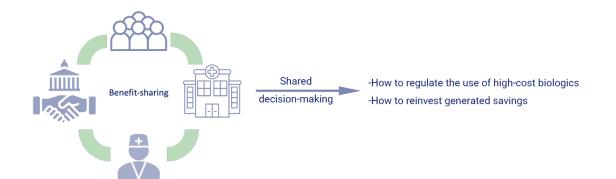
Cancer services?
Cancer Drugs?
Healthcare system more in general?
Workforce?



Qualitative Analysis of the Design and Implementation of Benefit-Sharing Programs for Biologics Across Europe

Biodrugs, 2022

Teresa Barcina Lacosta¹ · Arnold G. Vulto^{1,2} · Adina Turcu-Stiolica³ · Isabelle Huys¹ · Steven Simoens¹





TRANSPARENCY at the beginning and during the whole process

Potential outcomes to be achieved via the implementation of benefit-sharing strategies:

- 1. Improved value for money
- 2. Aligned interests for stakeholders in health care
- 3. Active engagement of HCPs and patients
- 4. Transparent redistribution and reinvestment of savings
- 5. Leveraged resources to: (1) address the needs of health care systems and societies at large and (2) improve patients' outcomes

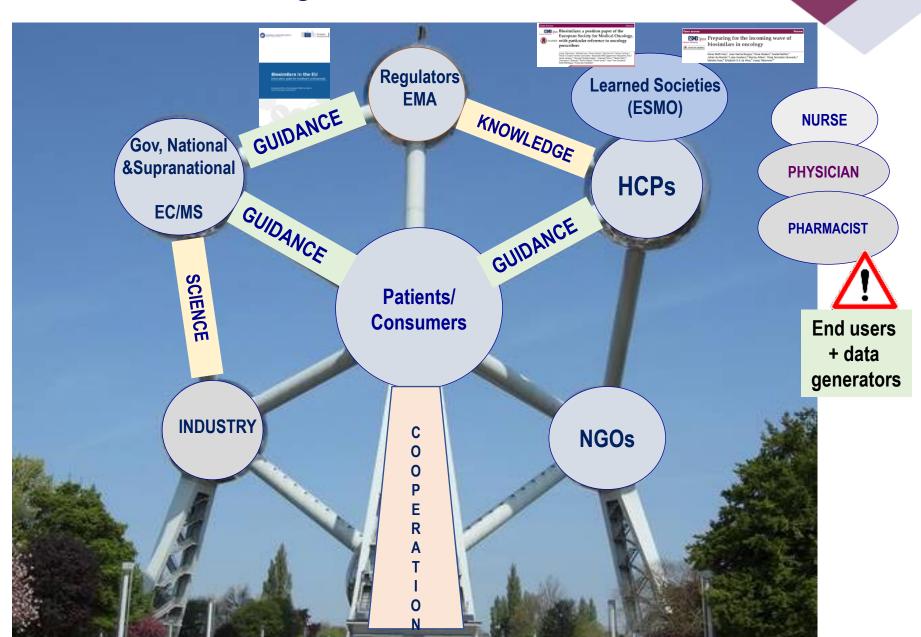
Overview of recommendations

Pre-implementation phase—design

- → To present a strong benefit-sharing proposal/business case including:
- A comprehensive estimation of the savings potential over the years. This estimation would depend on the evolution of prices and the number of eligible patients
- A detailed analysis of resource needs to be covered by the benefit-sharing agreement
- → To establish a reasonable time frame for the agreement based on savings potential, resource needs and the future market availability of other molecules within the therapeutic area
- → To clearly define (in advance) the scope of the benefit-sharing program in terms of uptake and savings objectives, resources reinvestment and expected outcomes
- → To clearly specify (in advance) who would be the direct/indirect beneficiaries of the savings reinvestment process and to establish clear pathways for the redistribution of savings
- Experts recommend that a proportion of savings flows back to the clinical departments that participated in the savings generation. These department should provide a proposal for the reinvestment of savings that is impactful for the clinical service and the patients
- → To establish mechanisms able to identify factors that may affect the continuity of benefit-sharing strategies



The Biosimilar Atomium: maintaining confidence







THANK YOU FOR ATTENDING TODAY!

rosagiuliani@gmail.com rosa.giuliani2@nhs.net



@RosGiuliani

Thank you for attending this session, please do not hesitate to send any questions you may have to esmo@esmo.org

and we will be happy to answer them.

