



Aspects of sheepmeat in trade negotiations

EU sheepmeat forum, 29 June 2016

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Overview

- FTAs with focus on Asia and NZ and AUS
- Implications for sheepmeat trade



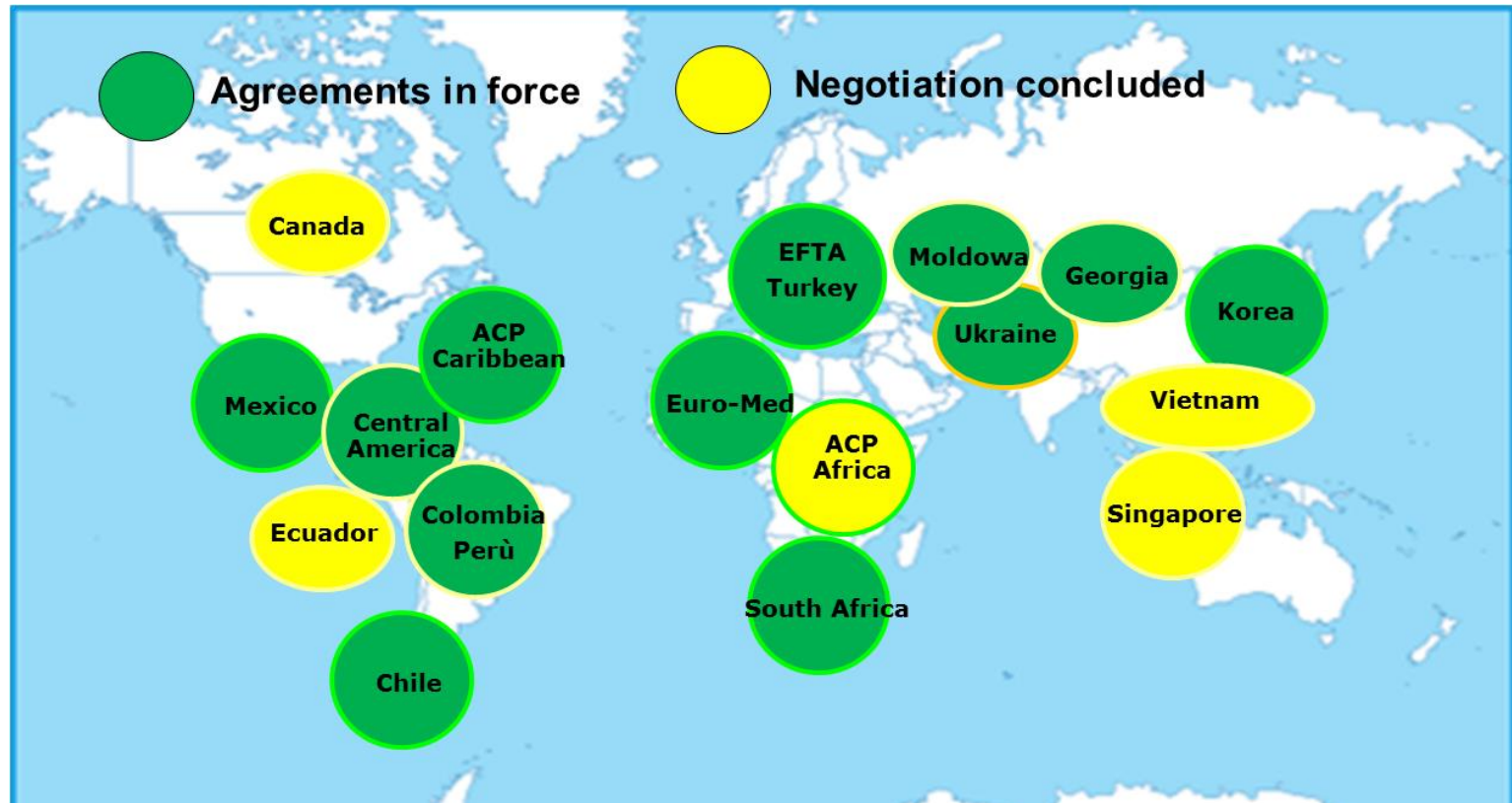
Putting our FTAs in context

- Current challenges
- Trade for All Communication
- Multilateral negotiations (WTO)
- Free Trade Agreements (FTAs)
- Dealing with SPS issues, diplomatic offensives, promotion



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Current agreements



On-going and possible future negotiations – Focus on Asia





FTAs with Australia and New Zealand

- Trade for All Communication
- Autumn 2015: EU and NZ and AUS agreed to start the process
- Geopolitical / regulatory / cooperation aspects
- Agriculture: sensitivities to be taken into account



So what is the process?

- 2016 - where we are now:
- Scoping exercises and impact assessment:
 - Stakeholder consultation – finished early June
 - External study
 - Scoping
- Then request of a negotiation mandate from MS
- And negotiations



Issues for the negotiations

From the EU side:

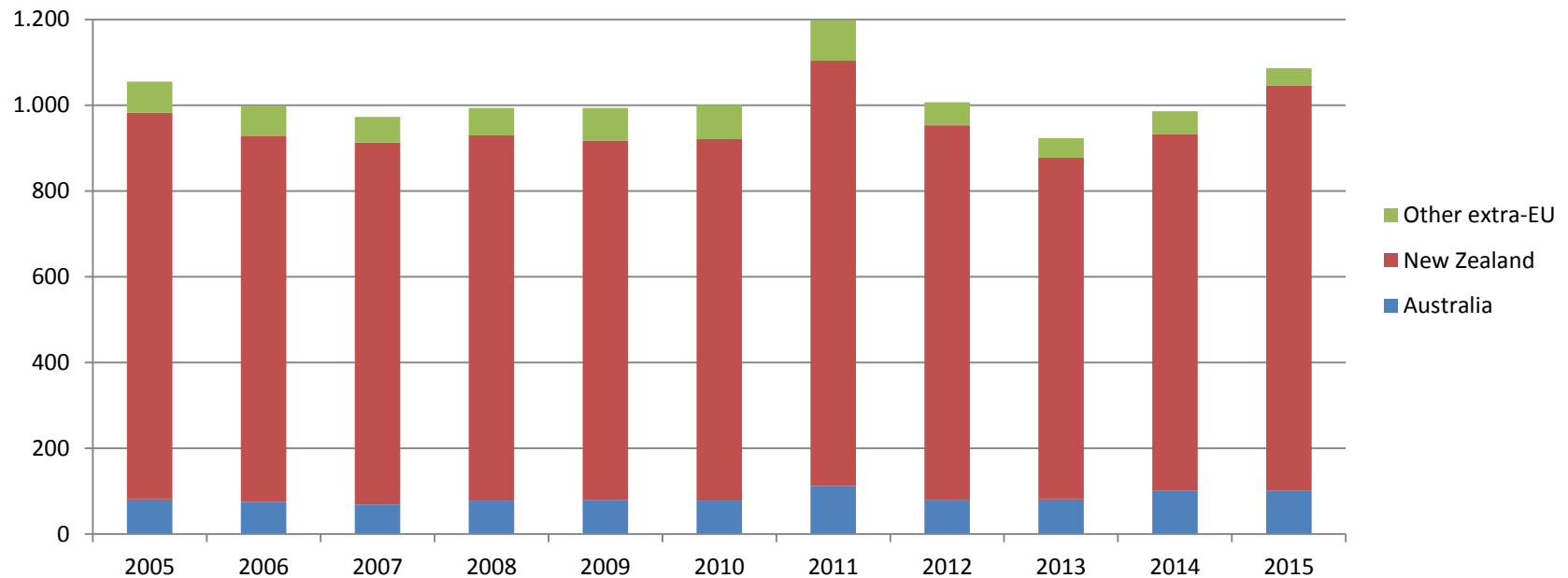
- 'Nuisance' tariffs
- GIs – Geographical Indications
- Sanitary and Phyto-sanitary aspects (SPS)
- Other issues: Investment protection (EU agri-business in NZ), Government procurement (AUS)...

Issues for the negotiations

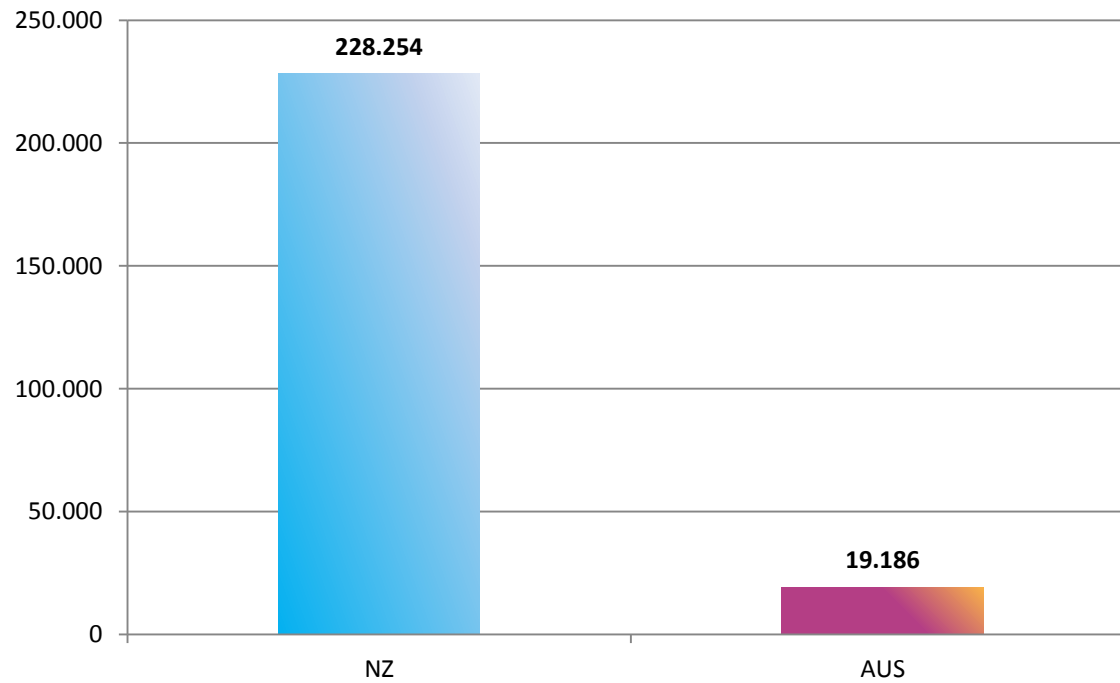
From the NZ and AUS side:

- NZ and AUS already have TRQs in sheepmeat, beef, dairy
- Presume NZ and AUS will want greater access
- EU clear on agricultural sensitivities
- Let's have a closer look at sheepmeat ...

EU imports of sheep and goat meat 2005-2015 (million €)

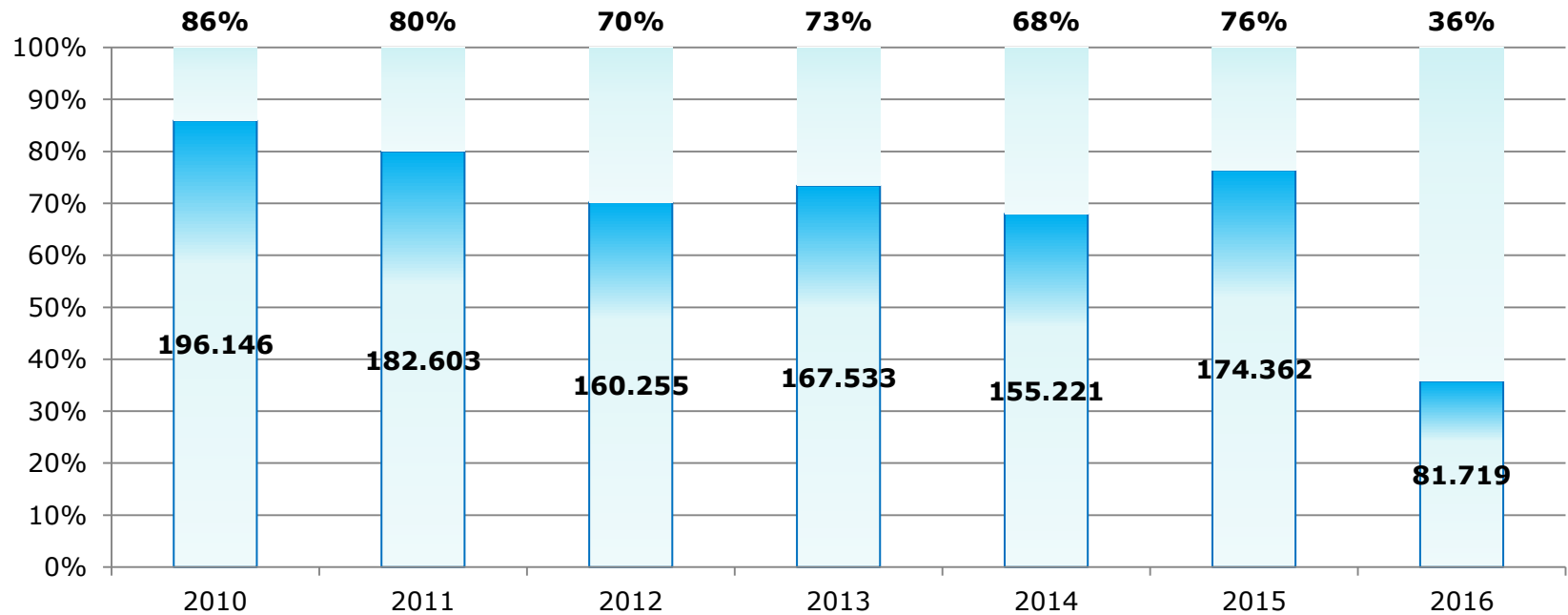


Sheep and goat TRQs (t)



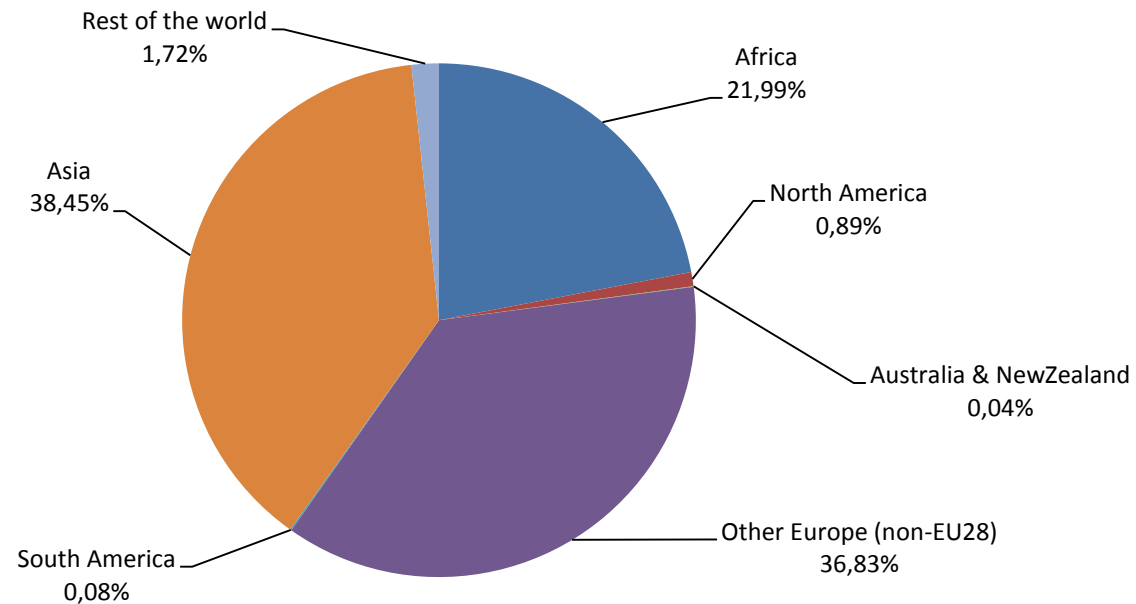
Sheep and goat TRQ – NZ fill rate (t)

TRQ: 228.254 t



EU exports of sheep and goat meat 100 million €

(% of exports in value, avg 2013-15)





Prospects

- Agriculture is highly sensitive
- Aware of economic impact of red meat from AUS/NZ
- Many third parties are interested in FTAs with the EU
- Some export potential for EU in third countries
- Taken into account in negotiations
- Tackling SPS issues



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Thank you!

