



EUROPEAN COMMISSION
DIRECTORATE-GENERAL FOR AGRICULTURE AND RURAL DEVELOPMENT
Directorate C. Single CMO, economics and analysis of agricultural markets

DG AGRI Workshop
on contractual negotiation in the sectors for olive oil, beef and certain arable crops (Articles 169-171 CMO¹)

WEDNESDAY, 10 September 2014, from 9h30 to 17h30
Albert Borschette Conference Centre, Rue Froissart 36,
1040 Brussels, Meeting room 4A

AGENDA

- 1. Introduction**
- 2. Introductory presentation on Articles 169-171 CMO (DG AGRI)**
- 3. First round of sectoral presentations (olive oil, beef, arable crops)**
Coffee break ~ 11h00
- 4. Open-floor discussion of Questions (a), (b), (e)**
Lunch ~ 13h00 – 14h30
- 5. Second round of sectoral presentations (olive oil, beef, arable crops)**
- 6. Open-floor discussion of Question (d)**
Coffee break ~ 16h00
- 7. Open-floor discussion of Questions (c), (f)**
- 8. Closing remarks**

¹ Regulation (EU) No 1308/2013 of the European Parliament and of the Council of 17 December 2013 establishing a common organisation of the markets in agricultural products and repealing Council Regulations (EEC) No 922/72, (EEC) No 234/79, (EC) No 1037/2001 and (EC) No 1234/2007

Questions for discussion:

- a. What is the level of awareness and interest among producers in your MS regarding the new provisions on contractual negotiation (Articles 169-171 CMO)?
- b. Do you already have an idea if producer organisations will make use of the new provisions? If "NO" why? What are the possible obstacles for their use?
- c. What are the most significant activities of a PO in terms of cost for the production and supply of products in the three sectors, looking in particular at the following activities: distribution, packaging, promotion, quality control, storage, equipment, waste management, procurement of inputs?

Does a PO carry out the following activities for all or part of the volumes it sells: distribution, packaging, promotion, quality control, storage, equipment, waste management, procurement of inputs?

- d. How would you define the product markets and geographic markets in the sectors concerned?
- e. To what extent do producer organisations in the respective sectors trade in produce sourced from non-members?
- f. To what extent do producer organisations in your sector outsource any of the activities listed in point (a) of Articles 169-171 CMO?