European Commission
Agriculture and Rural Development

Geographical Symposium: ACP countries, South Africa, Latin America

Consultation on EU Agri-Food Export Interests
Brussels, 25 June 2007

European Commission
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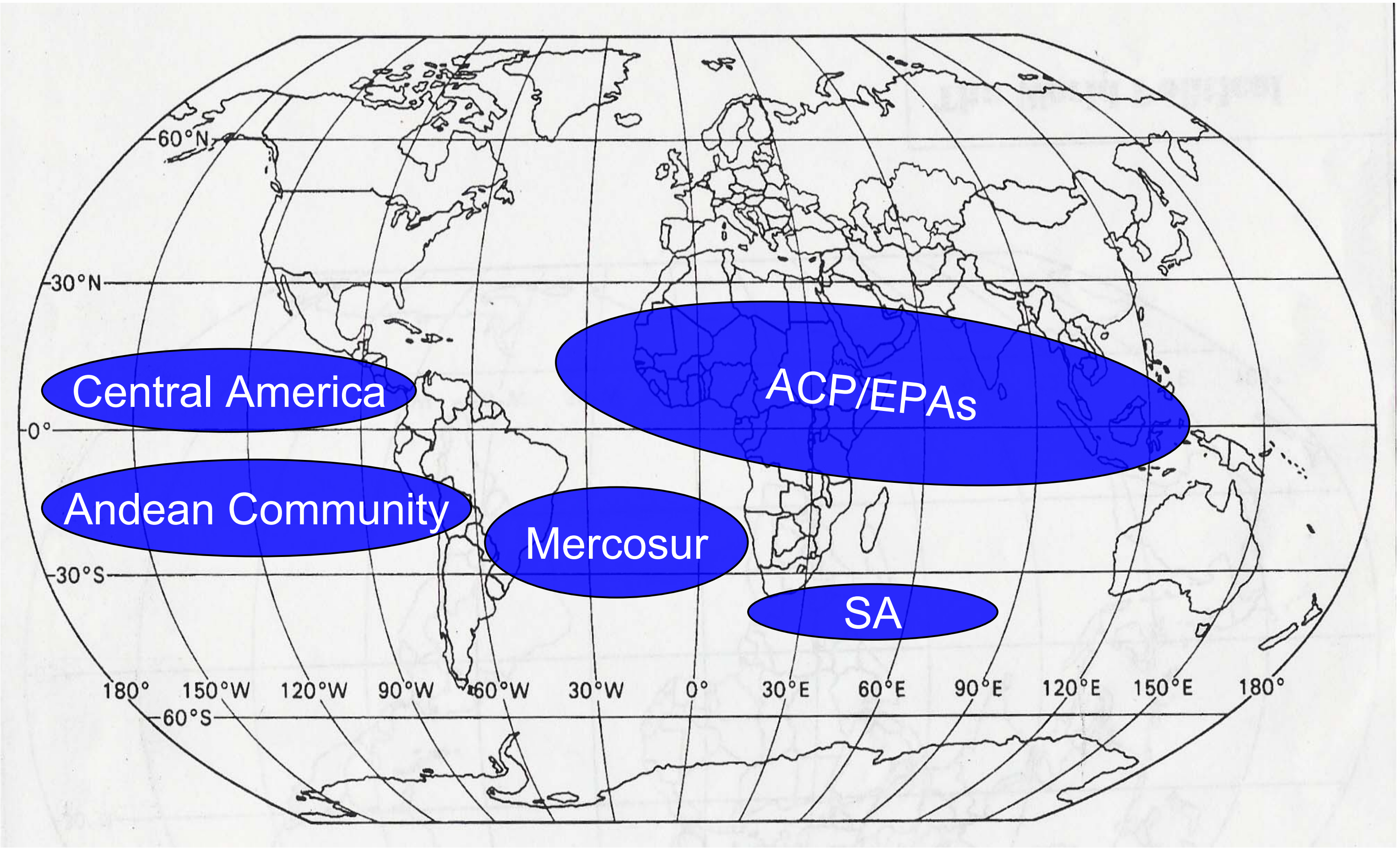
Let’s have a look at…

- State of play
- Our ambitions
- Some data
- Our offensive interests

… for the following regions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Central America
Andean Community
Mercosur
ACP/EPAs
SA

State of play

- Real momentum since the latter part of 2006.
- Deadline to conclude is **end December 2007**.
- Six configurations
  - 4 in Africa, (West, Central, East and Southern Africa – the latter including South Africa)
  - Pacific
  - Caribbean

State of play

- Negotiations at a technical, senior officials and Ministerial level
- Specificities and difficulties for each of these regions
  - location (Pacific)
  - configurations (ESA-COMESA, EAC, SADC)
- Is there any region which is "more advanced“ (Cariforum)?

Our ambition in this part of the world

- … is limited
- EPAs mainly driven by development concerns and objectives

Agricultural trade

- EU is a net importer from ACPs – Imports - €9billion, mainly from South Africa, Ivory Coast and Kenya and Ghana); Exports - €4.2billion – (West Africa in particular)
- EPAs should stimulate limited trade opportunities in the 6 regions.
- EU offensive interests remains somewhat limited, except for SADC

Offensive interests

Essentially linked to South Africa within SADC

- Cheeses
- Some cereals and derivatives (malt, barley, cereal flours)
- Some poultry products (poultry meat and eggs)
- Processed Pork meat (sausages/ham)
- Partially highly processed fruit and vegetables
- Olive oil
- Wine

Mercosur

Argentina, Brazil, Paraguay, Uruguay, Venezuela

State of play

- Negotiations ongoing since 1999
- On hold since 2004, pending Doha round ("Single pocket" principle)
- Linkage again confirmed in November 2006
- This is supported by both regions

Our ambition

- Benefit from Mercosur integration
- Emerging power
- Potential for further export increase

Mercosur

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Agricultural trade

- EU imports = nearly €14 billion
- 25% of total EU agricultural imports
- Increasing further
- EU exports = €0.6 billion

Offensive interests

- Malt
- Wine
- Olive oil
- Products where GIs are important

Central America Andean Community

Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama (CA)

Bolivia, Colombia, Ecuador, Peru (Andean)

State of play

- Negotiating guidelines adopted in April 2007
- First round in September/October

Ambition

- Substantial liberalisation

Agricultural trade

- EU imports
  - CA = €1.9 billion
  - CAN = €3.3 billion
- Agricultural trade = 40% of total EU imports from region (bananas, coffee, pineapples)
- EU exports
  - CA = €0.1 billion
  - CAN = €0.4 billion
- GSP+ preferences apply

Offensive interests

- Agreements are politically driven and real offensive interests are somewhat limited
- Levelling playing field with US (US-CAFTA, US-Colombia, US-Peru)

Thank you.