



MARCO POLO
NEW WAYS TO A GREEN HORIZON

Review of the Marco Polo projects and prospects of the call 2010

Marco Polo Info Day
Brussels 10 February 2010

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Who are the Marco Polo beneficiaries (1)

- **Period 2003 - 2009**
- 125 subventions (133 projects selected over the period)
- Global cumulated subventions of 221,6 M€
- Grant beneficiaries (leaders) over the period are SMEs at 40%
- Financial beneficiaries over the period are SME's at 53 % and non-SME's at 47 %



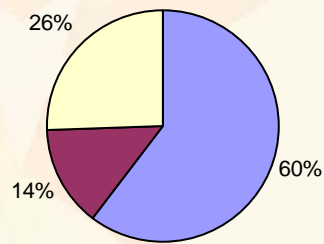


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Who are the beneficiaries over 2003-2009 (2)

SME, SME's but..., non-SME's

Characteritics of leaders - All projets



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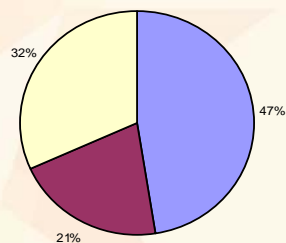


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Who are the beneficiaries over 2003-2009 (3)

SME, SME's but..., non-SME's

MP I and II: Size of involved companies (all projects)



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Who are the Marco Polo beneficiaries (4)

■ Period 2003 - 2009

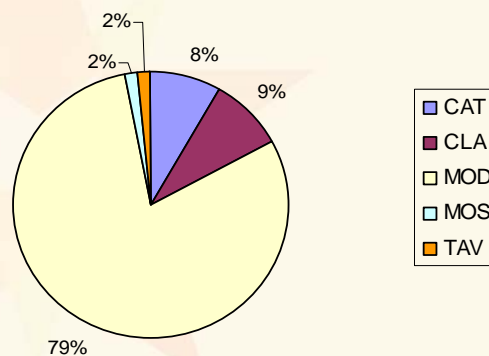
- 125 Lead beneficiaries
- 513 companies involved in a Marco Polo programme



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What type of actions are we supporting ?

Type of actions (2003 - 09)

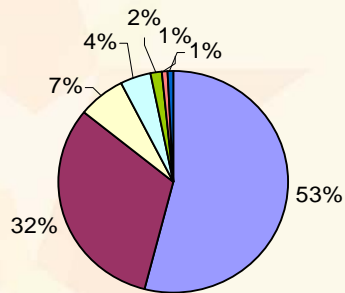




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What type of modes are we supporting under modal shift?

Type of Modes over the period 2003 - 2009



■ Rail ■ SSS □ SSS/Rail □ IWT ■ inland+SSS ■ IWT/Rail ■ Tri-modal



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Interest in the MP programme

Period 2003 – 2009

- Main focus on transport business... increasing risk of competition on same route... getting tougher and more challenging every day
- Manufacturing industry partners opens new potential horizons for Marco Polo developments
- The gained experience would be useful to develop the “MP III” thinking in the next months

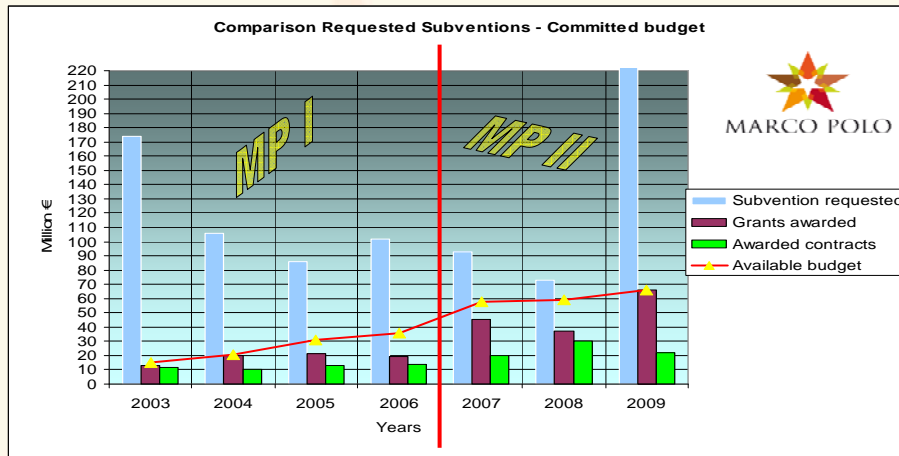


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Marco Polo Calls



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MARCO POLO II – Results of Call 2009

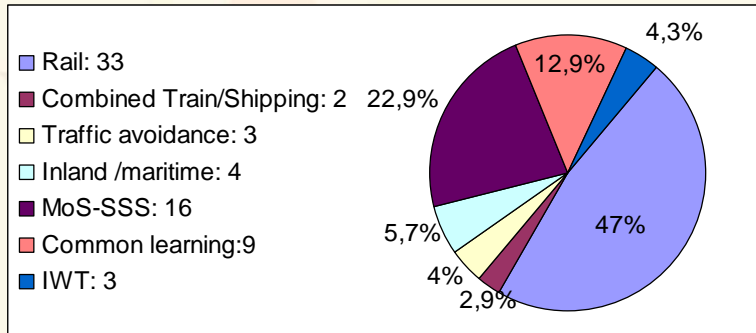
Received proposals	70
Requested subvention	€224,1 M
Proposed Tkm shift	54,36 b
Subvention requested for selected projects	112,45 M
Available budget	€66,33 M



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Call 2009 Results of call

Proposals received by modes: 70 [Mode break-down:](#)



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Call 2009 type of actions proposed

Modal Shift actions	66%
Common learning actions	13%
Motorways of the Sea actions	7%
Traffic Avoidance	4%
Catalyst actions	10%



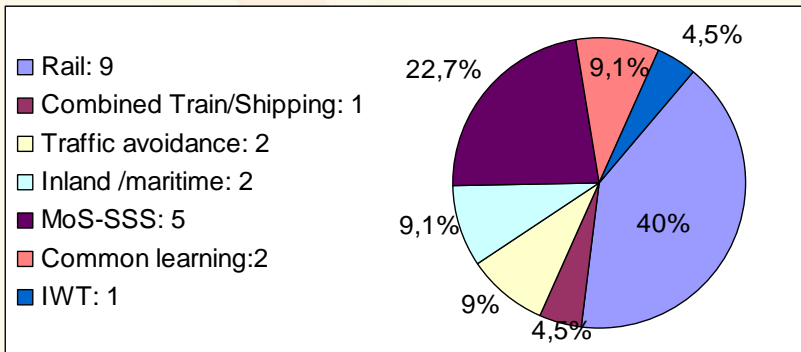
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Call 2009 Results after negotiations

Proposals by modes (22)

Mode break-down:



Call 2010 Time Line project

Budget available for call 2010	64 M€
New political priorities (IWW and MoS)	10 % and 20%
Publication	First half March 2010
Deadline for proposals	End May 2010
Opening session	Early June 2010
Evaluation by external experts	Mid-June 2010
Evaluation Committee EACI	September 2010
List of proposed projects to be funded	November 2010





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Thank you for your attention

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