

National Matching

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Swedish Public Employment Service

Purpose for the jobseeker

1. Get a job, in line with their education and experience.
2. Improve their chances for work through trainee places or additional training.
3. Find out whether they need additional training to become attractive in the labour market.
4. Get knowledge about the labour market situation in all of Sweden.

National matching

Arbetsförmedlingen

Swedish for immigrants

Swedish Agency for Higher Vocational Education Assessment



National Agency for Higher Education- Reviewing the quality

Evaluation of professional skills carried out in an actual workplace

Move-to-work fairs

Analyse the demand for qualified workforce

Arrange meetings between employers and jobseekers

Additional training

Contacts with employers

Visit regions that experience shortages or difficulties in retaining highly qualified personnel

Interviews, travel expenses

Relocation costs

Commuting costs (6 months)

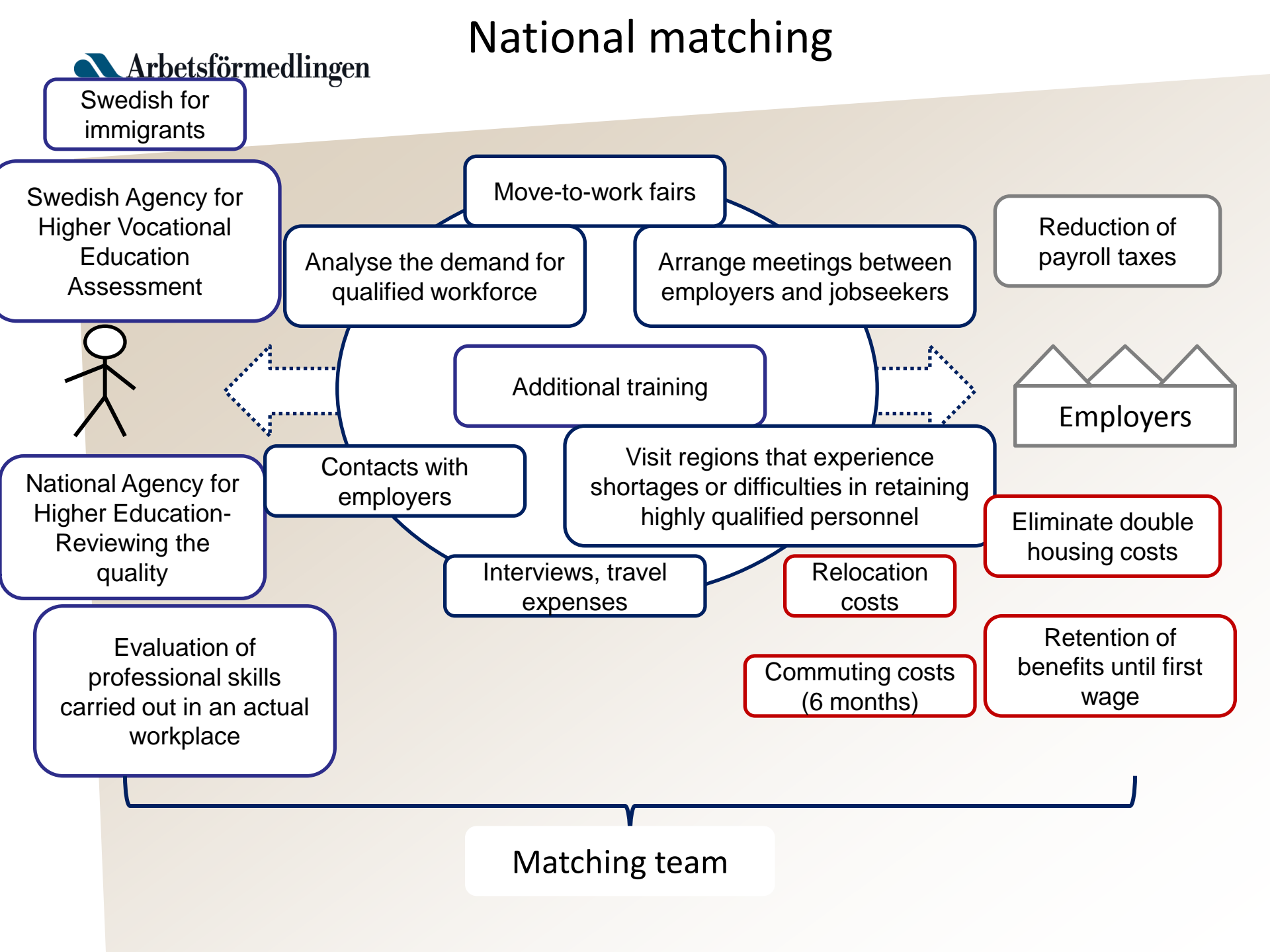
Reduction of payroll taxes

Employers

Eliminate double housing costs

Retention of benefits until first wage

Matching team



The current project is targeted at immigrants with higher education or other professional skills that have difficulties finding a job in the part of Sweden where they reside, but whose labour is needed in other parts of the country.

PES matches the immigrants' skills with demand in regions that experience shortages or difficulties in retaining highly qualified workers and tries to facilitate their mobility.

A more long-term objective for PES Sweden is to change employers' perception of immigrants towards an acknowledgement of the valuable human resources that immigration can provide

See the potential!
A Campaign for job-seekers with disabilities

Employers may focus on skills – we can help them overcome obstacles

Campaign to increase the willingness of employers to hire disabled people

TV-ads, radio-spots, letters and brochures

Individual follow-ups by local advisors

Potential for national projects with some companies

Very positive response so far, by employers as well as by the media

Success factors

- Good, long-term relationships with companies
- Always start from the needs of the employer – try to find opportunities for a win-win situation
- Ensure that labour market programs are tailored to the actual needs of employers, for people with special needs.
- Focus on the competence and possibilities of the jobseeker
- Flexible use of measures – ”the tool-box”
- Assemble good examples, references which an employer may contact
- Show interest - follow up results, adjust when necessary
- Make use of the CSR-trend

The Swedish “Tool-box”

- Validation, training courses or on-the-job training
- Broad set of wage-subsidies, adjusted to different target-groups
- Supported Employment
- Technical work-aids for disabled people

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