

# FLASH EUROBAROMETRE 130

« *Internal Market Business Survey* »

Survey conducted by EOS Gallup Europe  
on behalf of the European Commission  
Directorate General Internal Market

September 2002

RESULTS AND TABLES

Companies 1 - 9 employees

ECHANTILLON D'ENTREPRISES : Secteurs d'activité

BUSINESSES SAMPLE : Activity Sectors

	Constr.	Industry	Trade	Services	BASE
UE 15	12%	12%	40%	36%	829
BELGIQUE	15%	12%	50%	23%	56
DANMARK	17%	13%	44%	26%	33
DEUTSCHLAND	11%	9%	31%	49%	75
ELLAS	9%	4%	73%	13%	40
ESPANA	12%	12%	46%	29%	76
FRANCE	15%	13%	38%	34%	83
IRELAND	16%	6%	48%	31%	42
ITALIA	14%	17%	39%	29%	77
LUXEMBOURG	8%	5%	54%	34%	36
NEDERLAND	8%	7%	43%	42%	54
ÖSTERREICH	8%	12%	46%	34%	50
PORTUGAL	15%	13%	54%	18%	40
FINLAND	14%	14%	32%	40%	37
SWEDEN	8%	9%	37%	46%	55
UNITED KINGDOM	11%	10%	33%	46%	75
<b>SECTEURS - SECTORS</b>					
Construction	100%	0%	0%	0%	109
Industrie    Industry	0%	100%	0%	0%	142
Commerce    Trade	0%	0%	100%	0%	349
Services	0%	0%	0%	100%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	16%	11%	41%	32%	563
1-5 pays UE - 1-5 countries	4%	17%	40%	39%	230
+5 pays UE - More than 5	0%	5%	28%	68%	36



ECHANTILLON D'ENTREPRISES : Catégories de tailles (emploi)

BUSINESSES SAMPLE : Size categories (employment)

	<b>SME 1-9 employees</b>	<b>BASE</b>
UE 15	100%	829
Belgique	100%	56
DANMARK	100%	33
DEUTSCHLAND	100%	75
ELLAS	100%	40
ESPANA	100%	76
France	100%	83
IRELAND	100%	42
ITALIA	100%	77
Luxembourg	100%	36
NEDERLAND	100%	54
ÖSTERREICH	100%	50
PORTUGAL	100%	40
FINLAND	100%	37
SWEDEN	100%	55
UNITED KINGDOM	100%	75
<b>SECTEURS – SECTORS</b>		
Construction	100%	109
Industrie Industry	100%	142
Commerce Trade	100%	349
Services	100%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>		
Aucun pays UE - Only nat.mkts	100%	563
1-5 pays UE - 1-5 countries	100%	230
+5 pays UE - More than 5	100%	36



A1. Quel est votre titre et quelles sont vos responsabilités dans l'entreprise ?

A1. What exactly is your title and your responsibility in the company :  
... ?

	<b>Direction générale</b>	<b>Directeur Ventes, Marketing</b>	<b>Direction des Imports/Exports</b>	<b>Direction Logistique</b>	<b>BASE</b>
	<b>General management</b>	<b>Sales, Marketing Management</b>	<b>Import/Export Management</b>	<b>Logistics Management</b>	
UE 15	83%	14%	1%	2%	829
BELGIQUE	87%	9%	2%	2%	56
DANMARK	84%	16%	0%	0%	33
DEUTSCHLAND	89%	8%	0%	3%	75
ELLAS	84%	8%	6%	2%	40
ESPANA	76%	22%	1%	0%	76
FRANCE	93%	6%	1%	1%	83
IRELAND	94%	6%	0%	0%	42
ITALIA	69%	24%	4%	3%	77
LUXEMBOURG	86%	11%	3%	0%	36
NEDERLAND	77%	20%	0%	3%	54
ÖSTERREICH	94%	0%	2%	4%	50
PORTUGAL	73%	24%	0%	2%	40
FINLAND	94%	2%	0%	4%	37
SWEDEN	89%	11%	0%	0%	55
UNITED KINGDOM	95%	5%	0%	0%	75
<b>SECTEURS - SECTORS</b>					
Construction	87%	11%	0%	2%	109
Industrie Industry	80%	16%	2%	2%	142
Commerce Trade	82%	14%	2%	2%	349
Services	84%	14%	1%	1%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	85%	12%	1%	2%	563
1-5 pays UE - 1-5 countries	77%	19%	3%	1%	230
+5 pays UE - More than 5	85%	15%	0%	0%	36



A2. Combien de personnes travaillent régulièrement dans votre entreprise en [NOTRE PAYS] ?

A2. How many people are in regular employment within your company in [OUR COUNTRY] : ... ?

	1-9	NOMBRE MOYEN	BASE
		AVERAGE	
UE 15	100%	4,9	829
BELGIQUE	100%	4,6	56
DANMARK	100%	4	33
DEUTSCHLAND	100%	5,1	75
ELLAS	100%	3,8	40
ESPANA	100%	5,7	76
FRANCE	100%	5,3	83
IRELAND	100%	5,6	42
ITALIA	100%	5,1	77
LUXEMBOURG	100%	5,9	36
NEDERLAND	100%	5	54
ÖSTERREICH	100%	3,5	50
PORTUGAL	100%	4,2	40
FINLAND	100%	4,1	37
SWEDEN	100%	4,4	55
UNITED KINGDOM	100%	4,3	75
<b>SECTEURS - SECTORS</b>			
Construction	100%	5,6	109
Industrie Industry	100%	5,1	142
Commerce Trade	100%	4,7	349
Services	100%	4,8	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>			
Aucun pays UE - Only nat.mkts	100%	4,8	563
1-5 pays UE - 1-5 countries	100%	5	230
+5 pays UE - More than 5	100%	5,4	36



A3. Dans combien de pays de l'Union européenne vendez-vous régulièrement des produits ou des services, en dehors de [NOTRE PAYS] ?

A3. Apart from [OUR COUNTRY], in how many countries of the European Union do you regularly sell products or services : ... ?

	Aucun None	1	2	3-5	6-10	11-14	NOMBRE MOYEN AVERAGE	BASE
UE 15	71%	8%	6%	10%	3%	2%	1,1	829
BELGIQUE	56%	16%	12%	15%	1%	0%	1,1	56
DANMARK	59%	20%	5%	16%	0%	0%	0,8	33
DEUTSCHLAND	53%	10%	11%	17%	8%	2%	1,7	75
ELLAS	85%	6%	6%	0%	0%	3%	0,5	40
ESPANA	77%	4%	4%	7%	1%	7%	1,4	76
FRANCE	80%	4%	3%	11%	3%	0%	0,6	83
IRELAND	52%	20%	10%	17%	0%	0%	1,1	42
ITALIA	77%	7%	7%	5%	1%	3%	0,9	77
LUXEMBOURG	35%	18%	14%	23%	6%	3%	2,2	36
NEDERLAND	70%	5%	6%	13%	2%	4%	1,2	54
ÖSTERREICH	74%	14%	6%	6%	0%	0%	0,5	50
PORTUGAL	78%	10%	5%	7%	0%	0%	0,4	40
FINLAND	86%	5%	6%	4%	0%	0%	0,3	37
SWEDEN	46%	31%	4%	4%	3%	11%	2,3	55
UNITED KINGDOM	74%	6%	3%	11%	3%	3%	1,1	75
<b>SECTEURS - SECTORS</b>								
Construction	93%	3%	1%	3%	0%	0%	0,1	109
Industrie Industry	63%	8%	7%	21%	2%	0%	1,2	142
Commerce Trade	72%	8%	8%	9%	3%	0%	0,8	349
Services	64%	10%	6%	10%	4%	6%	1,7	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	100%	0%	0%	0%	0%	0%	0	563
1-5 pays UE - 1-5 countries	0%	33%	26%	41%	0%	0%	2,4	230
+5 pays UE - More than 5	0%	0%	0%	0%	55%	45%	9,7	36



Table - 5 -

A4. En moyenne, environ quel pourcentage de votre chiffre d'affaires réalisez-vous dans ces pays de l'Union européenne ?

A4. On average, about what percentage of your turnover do you generate from sales with these European Union countries ?

	Moins de 10%	10-19%	20-29%	30-39%	40-49%	50-59%	60-69%	70-79%	80-89%	90% &+	nsp/sr	%MOYEN	BASE
	Less10%										dk/na	AVERAGE %	
UE 15	43%	17%	12%	5%	3%	4%	3%	2%	2%	4%	5%	20,60%	829
BELGIQUE	32%	17%	9%	9%	14%	11%	0%	3%	0%	3%	3%	23,10%	56
DANMARK	28%	8%	32%	0%	0%	24%	0%	0%	4%	0%	4%	25,10%	33
DEUTSCHLAND	57%	13%	12%	6%	0%	0%	6%	3%	0%	0%	3%	14,40%	75
ELLAS	59%	0%	0%	0%	0%	6%	0%	18%	0%	18%	0%	33,10%	40
ESPANA	29%	12%	24%	6%	0%	11%	0%	0%	6%	12%	0%	31,20%	76
FRANCE	61%	18%	7%	0%	3%	3%	0%	0%	3%	0%	3%	11,80%	83
IRELAND	19%	32%	17%	0%	6%	2%	0%	0%	6%	12%	7%	32,40%	42
ITALIA	29%	18%	10%	8%	11%	5%	4%	0%	0%	10%	4%	27,70%	77
LUXEMBOURG	28%	21%	10%	9%	4%	10%	0%	0%	0%	17%	0%	31,80%	36
NEDERLAND	34%	27%	7%	7%	7%	0%	7%	7%	7%	0%	0%	24,90%	54
ÖSTERREICH	47%	23%	15%	0%	8%	7%	0%	0%	0%	0%	0%	14,20%	50
PORTUGAL	36%	16%	0%	16%	11%	11%	0%	0%	10%	0%	0%	25,80%	40
FINLAND	48%	26%	0%	0%	0%	0%	0%	0%	26%	0%	0%	24,10%	37
SWEDEN	20%	3%	1%	0%	1%	0%	9%	1%	0%	19%	46%	49,20%	55
UNITED KINGDOM	33%	34%	17%	0%	0%	0%	0%	0%	6%	0%	11%	15,90%	75
<b>SECTEURS - SECTORS</b>													
Construction	85%	5%	4%	2%	0%	0%	0%	0%	0%	0%	4%	5,70%	109
Industrie Industry	24%	22%	10%	14%	0%	6%	9%	1%	4%	5%	5%	27,70%	142
Commerce Trade	51%	11%	17%	5%	3%	3%	5%	1%	2%	0%	3%	16,70%	349
Services	41%	22%	8%	3%	5%	4%	0%	3%	2%	6%	6%	22,70%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>													
1-5 pays UE - 1-5 countries	49%	18%	12%	5%	2%	3%	2%	0%	3%	3%	3%	17,40%	0
+5 pays UE - More than 5	18%	14%	10%	4%	10%	8%	8%	9%	1%	7%	11%	36,10%	0



Table - 6 -

A5. Votre entreprise est-t-elle principalement une entreprise : ... ?  
[LIRE - UNE SEULE REPONSE POSSIBLE]

A5. Is your company mainly involved in : ... ?  
[READ OUT - ONLY ONE ANSWER]

	Construction/ travaux publics	Production/ fabrication de biens	Commerce/ distribution	Transports	Services financiers	Autres services aux entreprises	BASE
	Construction/ civil engineer.	Production/ manufacturing	Trade and distribution	Transport (goods or people)	Financial services	Business services	
UE 15	12%	12%	40%	1%	3%	32%	829
BELGIQUE	15%	12%	50%	0%	0%	23%	56
DANMARK	17%	13%	44%	3%	0%	22%	33
DEUTSCHLAND	11%	9%	31%	0%	5%	45%	75
ELLAS	9%	4%	73%	3%	5%	5%	40
ESPANA	12%	12%	46%	1%	4%	24%	76
FRANCE	15%	13%	38%	0%	0%	34%	83
IRELAND	16%	6%	48%	6%	0%	24%	42
ITALIA	14%	17%	39%	0%	1%	28%	77
LUXEMBOURG	8%	5%	54%	0%	0%	34%	36
NEDERLAND	8%	7%	43%	0%	6%	36%	54
ÖSTERREICH	8%	12%	46%	2%	4%	28%	50
PORTUGAL	15%	13%	54%	0%	0%	18%	40
FINLAND	14%	14%	32%	11%	4%	25%	37
SWEDEN	8%	9%	37%	4%	7%	35%	55
UNITED KINGDOM	11%	10%	33%	6%	1%	39%	75
<b>SECTEURS - SECTORS</b>							
Construction	100%	0%	0%	0%	0%	0%	109
Industrie Industry	0%	100%	0%	0%	0%	0%	142
Commerce Trade	0%	0%	100%	0%	0%	0%	349
Services	0%	0%	0%	4%	7%	89%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>							
Aucun pays UE - Only nat.mkts	16%	11%	41%	1%	3%	28%	563
1-5 pays UE - 1-5 countries	4%	17%	40%	1%	1%	36%	230
+5 pays UE - More than 5	0%	5%	28%	3%	3%	62%	36



A6. Quand votre entreprise a-t-elle été établie : - il y a plus de 10 ans  
- il y a entre 6 et 10 ans - il y a entre 2 et 5 ans - il y a moins de 2  
ans ... ?

A6. When was your company established : - more than 10 years ago - between  
6 and 10 years ago - between 2 and 5 years ago - Less than 2 years ago  
... ?

	<b>Il y a plus de 10 ans</b>	<b>Il y a entre 6 et 10 ans</b>	<b>Il y a entre 2 et 5 ans</b>	<b>Il y a moins de 2 ans</b>	<b>BASE</b>
	<b>More than 10 years ago</b>	<b>Between 6 and 10 years ago</b>	<b>Between 2 and 5 years ago</b>	<b>Less than 2 years ago</b>	
UE 15	53%	24%	19%	4%	829
BELGIQUE	93%	3%	3%	1%	56
DANMARK	56%	13%	30%	1%	33
DEUTSCHLAND	30%	48%	17%	4%	75
ELLAS	65%	14%	18%	3%	40
ESPANA	38%	16%	39%	7%	76
FRANCE	86%	7%	2%	5%	83
IRELAND	75%	15%	8%	3%	42
ITALIA	50%	21%	25%	3%	77
LUXEMBOURG	40%	13%	38%	9%	36
NEDERLAND	51%	21%	25%	3%	54
ÖSTERREICH	66%	22%	8%	4%	50
PORTUGAL	42%	25%	22%	11%	40
FINLAND	90%	4%	6%	0%	37
SWEDEN	84%	9%	7%	0%	55
UNITED KINGDOM	67%	19%	14%	0%	75
<b>SECTEURS - SECTORS</b>					
Construction	58%	19%	19%	3%	109
Industrie Industry	67%	16%	11%	6%	142
Commerce Trade	53%	22%	21%	4%	349
Services	46%	30%	19%	4%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	57%	19%	20%	5%	563
1-5 pays UE - 1-5 countries	44%	35%	18%	3%	230
+5 pays UE - More than 5	38%	42%	17%	3%	36



Q.1 Je voudrais savoir si les mesures suivantes développées par le Marché unique au cours des dix dernières années, ont eu un effet sur les activités de votre entreprise : - Un effet positif - Pas d'effet - Un effet négatif ... ?

a) Les normes appliquées aux produits européens

Q.1 I would like to know whether the following Single Market measures developed over the last 10 years, have had an impact on your firm's activities : - Positive impact - No impact - Negative impact ... ?

a) European product standards

	Un effet positif	Pas d'effet	Un effet négatif	[pas concerné]	[nsp/sr]	BASE
	Positive impact	No impact	Negative impact	[not concerned]	[dk/na]	
UE 15	30%	51%	6%	12%	2%	829
BELGIQUE	25%	54%	14%	5%	2%	56
DANMARK	22%	47%	13%	17%	1%	33
DEUTSCHLAND	23%	46%	3%	27%	0%	75
ELLAS	60%	18%	5%	14%	3%	40
ESPANA	43%	49%	4%	1%	3%	76
FRANCE	18%	54%	12%	16%	0%	83
IRELAND	48%	34%	5%	9%	3%	42
ITALIA	39%	48%	5%	8%	0%	77
LUXEMBOURG	32%	40%	17%	10%	0%	36
NEDERLAND	34%	40%	12%	12%	2%	54
ÖSTERREICH	22%	52%	4%	18%	4%	50
PORTUGAL	44%	47%	2%	0%	6%	40
FINLAND	16%	72%	9%	3%	0%	37
SWEDEN	24%	54%	2%	14%	6%	55
UNITED KINGDOM	10%	74%	5%	7%	4%	75
<b>SECTEURS - SECTORS</b>						
Construction	21%	48%	10%	19%	1%	109
Industrie Industry	24%	52%	13%	10%	1%	142
Commerce Trade	40%	45%	5%	9%	1%	349
Services	23%	58%	3%	15%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>						
Aucun pays UE - Only nat.mkts	28%	53%	6%	12%	1%	563
1-5 pays UE - 1-5 countries	35%	45%	6%	13%	2%	230
+5 pays UE - More than 5	35%	47%	3%	13%	3%	36



Q.1 Je voudrais savoir si les mesures suivantes développées par le Marché unique au cours des dix dernières années, ont eu un effet sur les activités de votre entreprise : - Un effet positif - Pas d'effet - Un effet négatif ... ?  
b) La réglementation européenne en matière d'étiquetage et d'emballage

Q.1 I would like to know whether the following Single Market measures developed over the last 10 years, have had an impact on your firm's activities : - Positive impact - No impact - Negative impact ... ?  
b) European labelling and packaging rules

	Un effet positif	Pas d'effet	Un effet négatif	[pas concerné]	[nsp/sr]	BASE
	Positive impact	No impact	Negative impact	[not concerned]	[dk/na]	
UE 15	26%	51%	5%	17%	1%	829
BELGIQUE	20%	60%	10%	7%	2%	56
DANMARK	8%	77%	1%	10%	4%	33
DEUTSCHLAND	17%	46%	4%	32%	0%	75
ELLAS	60%	18%	2%	20%	0%	40
ESPANA	42%	46%	4%	7%	1%	76
FRANCE	14%	62%	7%	17%	1%	83
IRELAND	26%	49%	7%	17%	1%	42
ITALIA	25%	53%	2%	20%	0%	77
LUXEMBOURG	34%	29%	14%	23%	0%	36
NEDERLAND	28%	49%	8%	13%	2%	54
ÖSTERREICH	12%	46%	0%	38%	4%	50
PORTUGAL	51%	36%	6%	0%	7%	40
FINLAND	12%	75%	0%	13%	0%	37
SWEDEN	21%	58%	2%	13%	6%	55
UNITED KINGDOM	16%	64%	11%	7%	3%	75
<b>SECTEURS - SECTORS</b>						
Construction	11%	57%	9%	20%	3%	109
Industrie Industry	24%	50%	9%	14%	3%	142
Commerce Trade	41%	44%	4%	10%	1%	349
Services	13%	57%	3%	26%	1%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>						
Aucun pays UE - Only nat.mkts	25%	52%	4%	17%	1%	563
1-5 pays UE - 1-5 countries	25%	49%	8%	17%	1%	230
+5 pays UE - More than 5	30%	49%	2%	19%	1%	36



Q.1 Je voudrais savoir si les mesures suivantes développées par le Marché unique au cours des dix dernières années, ont eu un effet sur les activités de votre entreprise : - Un effet positif - Pas d'effet - Un effet négatif ... ?  
c) La réglementation européenne des marchés publics

Q.1 I would like to know whether the following Single Market measures developed over the last 10 years, have had an impact on your firm's activities : - Positive impact - No impact - Negative impact ... ?  
c) European public procurement rules

	Un effet positif	Pas d'effet	Un effet négatif	[pas concerné]	[nsp/sr]	BASE
	Positive impact	No impact	Negative impact	[not concerned]	[dk/na]	
UE 15	16%	52%	6%	23%	3%	829
BELGIQUE	5%	74%	5%	15%	0%	56
DANMARK	4%	78%	12%	2%	4%	33
DEUTSCHLAND	10%	45%	9%	34%	2%	75
ELLAS	23%	10%	5%	53%	8%	40
ESPANA	30%	60%	3%	5%	3%	76
FRANCE	22%	52%	9%	17%	0%	83
IRELAND	9%	57%	11%	14%	8%	42
ITALIA	15%	46%	2%	37%	0%	77
LUXEMBOURG	32%	37%	12%	17%	2%	36
NEDERLAND	13%	48%	5%	31%	4%	54
ÖSTERREICH	2%	26%	2%	64%	6%	50
PORTUGAL	30%	52%	9%	0%	10%	40
FINLAND	6%	77%	4%	11%	3%	37
SWEDEN	14%	59%	6%	14%	6%	55
UNITED KINGDOM	3%	74%	7%	9%	8%	75
<b>SECTEURS - SECTORS</b>						
Construction	15%	50%	9%	22%	4%	109
Industrie Industry	12%	55%	10%	21%	2%	142
Commerce Trade	19%	49%	3%	27%	3%	349
Services	14%	55%	7%	20%	4%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>						
Aucun pays UE - Only nat.mkts	15%	53%	7%	22%	3%	563
1-5 pays UE - 1-5 countries	16%	48%	3%	29%	4%	230
+5 pays UE - More than 5	20%	52%	6%	21%	0%	36



Q.1 Je voudrais savoir si les mesures suivantes développées par le Marché unique au cours des dix dernières années, ont eu un effet sur les activités de votre entreprise : - Un effet positif - Pas d'effet - Un effet négatif ... ?  
d) L'élimination de la documentation douanière

Q.1 I would like to know whether the following Single Market measures developed over the last 10 years, have had an impact on your firm's activities : - Positive impact - No impact - Negative impact ... ?  
d) The elimination of customs documentation

	Un effet positif	Pas d'effet	Un effet négatif	[pas concerné]	[nsp/sr]	BASE
	Positive impact	No impact	Negative impact	[not concerned]	[dk/na]	
UE 15	38%	44%	3%	13%	1%	829
BELGIQUE	36%	52%	10%	2%	0%	56
DANMARK	42%	39%	3%	15%	0%	33
DEUTSCHLAND	48%	31%	2%	19%	0%	75
ELLAS	72%	6%	2%	20%	0%	40
ESPANA	53%	42%	1%	4%	0%	76
FRANCE	20%	50%	6%	24%	0%	83
IRELAND	65%	26%	9%	0%	0%	42
ITALIA	38%	44%	1%	16%	0%	77
LUXEMBOURG	69%	21%	6%	3%	0%	36
NEDERLAND	31%	56%	0%	13%	0%	54
ÖSTERREICH	50%	28%	0%	22%	0%	50
PORTUGAL	44%	42%	7%	0%	7%	40
FINLAND	33%	57%	0%	10%	0%	37
SWEDEN	38%	50%	0%	8%	4%	55
UNITED KINGDOM	10%	75%	5%	6%	4%	75
<b>SECTEURS - SECTORS</b>						
Construction	15%	56%	5%	22%	2%	109
Industrie Industry	38%	43%	3%	16%	0%	142
Commerce Trade	49%	37%	5%	7%	1%	349
Services	33%	49%	0%	16%	1%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>						
Aucun pays UE - Only nat.mkts	26%	51%	4%	18%	1%	563
1-5 pays UE - 1-5 countries	66%	28%	1%	4%	0%	230
+5 pays UE - More than 5	72%	28%	0%	1%	0%	36



Table - 12 -

Q.1 Je voudrais savoir si les mesures suivantes développées par le Marché unique au cours des dix dernières années, ont eu un effet sur les activités de votre entreprise : - Un effet positif - Pas d'effet - Un effet négatif ... ?  
e) L'abolition des contrôles frontaliers

Q.1 I would like to know whether the following Single Market measures developed over the last 10 years, have had an impact on your firm's activities : - Positive impact - No impact - Negative impact ... ?  
e) Abolition of border controls

	Un effet positif	Pas d'effet	Un effet négatif	[pas concerné]	[nsp/sr]	BASE
	Positive impact	No impact	Negative impact	[not concerned]	[dk/na]	
UE 15	34%	45%	4%	15%	1%	829
BELGIQUE	29%	49%	19%	3%	0%	56
DANMARK	23%	57%	3%	16%	0%	33
DEUTSCHLAND	43%	34%	0%	23%	0%	75
ELLAS	66%	12%	2%	20%	0%	40
ESPANA	46%	46%	4%	4%	0%	76
FRANCE	24%	48%	11%	16%	0%	83
IRELAND	66%	22%	12%	0%	0%	42
ITALIA	29%	45%	1%	25%	0%	77
LUXEMBOURG	64%	24%	0%	12%	0%	36
NEDERLAND	45%	40%	6%	9%	0%	54
ÖSTERREICH	60%	22%	0%	18%	0%	50
PORTUGAL	39%	47%	5%	0%	9%	40
FINLAND	23%	61%	0%	16%	0%	37
SWEDEN	37%	47%	2%	8%	5%	55
UNITED KINGDOM	10%	74%	4%	7%	5%	75
<b>SECTEURS - SECTORS</b>						
Construction	14%	52%	4%	27%	4%	109
Industrie Industry	34%	51%	4%	11%	0%	142
Commerce Trade	42%	41%	5%	11%	1%	349
Services	34%	46%	2%	16%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>						
Aucun pays UE - Only nat.mkts	24%	52%	4%	19%	2%	563
1-5 pays UE - 1-5 countries	57%	30%	4%	7%	1%	230
+5 pays UE - More than 5	70%	27%	1%	3%	0%	36



Q.1 Je voudrais savoir si les mesures suivantes développées par le Marché unique au cours des dix dernières années, ont eu un effet sur les activités de votre entreprise : - Un effet positif - Pas d'effet - Un effet négatif ... ?  
f) Les procédures de TVA pour des ventes intra-communautaires

Q.1 I would like to know whether the following Single Market measures developed over the last 10 years, have had an impact on your firm's activities : - Positive impact - No impact - Negative impact ... ?  
f) VAT procedures for sales within the EU

	Un effet positif	Pas d'effet	Un effet négatif	[pas concerné]	[nsp/sr]	BASE
	Positive impact	No impact	Negative impact	[not concerned]	[dk/na]	
UE 15	26%	50%	7%	15%	3%	829
BELGIQUE	31%	41%	15%	8%	3%	56
DANMARK	24%	53%	1%	22%	0%	33
DEUTSCHLAND	31%	39%	2%	23%	4%	75
ELLAS	45%	22%	5%	26%	3%	40
ESPANA	36%	51%	4%	7%	3%	76
FRANCE	26%	44%	13%	16%	1%	83
IRELAND	55%	30%	6%	6%	3%	42
ITALIA	20%	59%	3%	18%	0%	77
LUXEMBOURG	51%	31%	6%	9%	3%	36
NEDERLAND	19%	56%	10%	13%	2%	54
ÖSTERREICH	36%	26%	0%	36%	2%	50
PORTUGAL	31%	42%	19%	0%	8%	40
FINLAND	18%	74%	3%	3%	3%	37
SWEDEN	24%	51%	3%	18%	4%	55
UNITED KINGDOM	11%	71%	11%	5%	3%	75
<b>SECTEURS - SECTORS</b>						
Construction	18%	54%	4%	23%	2%	109
Industrie Industry	24%	55%	5%	13%	3%	142
Commerce Trade	31%	47%	10%	9%	2%	349
Services	24%	49%	4%	19%	3%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>						
Aucun pays UE - Only nat.mkts	19%	55%	7%	19%	1%	563
1-5 pays UE - 1-5 countries	45%	38%	8%	4%	6%	230
+5 pays UE - More than 5	40%	41%	3%	10%	6%	36



Table - 14 -

Q.1 Je voudrais savoir si les mesures suivantes développées par le Marché unique au cours des dix dernières années, ont eu un effet sur les activités de votre entreprise : - Un effet positif - Pas d'effet - Un effet négatif ... ?  
g) La libéralisation des mouvements de capitaux

Q.1 I would like to know whether the following Single Market measures developed over the last 10 years, have had an impact on your firm's activities : - Positive impact - No impact - Negative impact ... ?  
g) The liberalisation of capital movements

	Un effet positif	Pas d'effet	Un effet négatif	[pas concerné]	[nsp/sr]	BASE
	Positive impact	No impact	Negative impact	[not concerned]	[dk/na]	
UE 15	24%	55%	3%	15%	2%	829
BELGIQUE	11%	72%	11%	6%	0%	56
DANMARK	42%	51%	1%	6%	0%	33
DEUTSCHLAND	21%	42%	4%	30%	3%	75
ELLAS	62%	16%	4%	18%	0%	40
ESPANA	34%	63%	1%	1%	0%	76
FRANCE	11%	64%	10%	14%	1%	83
IRELAND	28%	62%	3%	6%	1%	42
ITALIA	28%	50%	0%	22%	0%	77
LUXEMBOURG	45%	35%	5%	15%	0%	36
NEDERLAND	30%	49%	2%	18%	1%	54
ÖSTERREICH	26%	38%	2%	32%	2%	50
PORTUGAL	47%	43%	5%	0%	5%	40
FINLAND	13%	77%	0%	10%	0%	37
SWEDEN	25%	59%	0%	10%	6%	55
UNITED KINGDOM	3%	89%	1%	1%	6%	75
<b>SECTEURS - SECTORS</b>						
Construction	13%	57%	9%	19%	2%	109
Industrie Industry	25%	57%	6%	10%	1%	142
Commerce Trade	28%	54%	2%	14%	2%	349
Services	24%	55%	2%	17%	3%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>						
Aucun pays UE - Only nat.mkts	18%	58%	4%	17%	3%	563
1-5 pays UE - 1-5 countries	39%	49%	2%	8%	1%	230
+5 pays UE - More than 5	44%	41%	0%	15%	0%	36



Q.1 Je voudrais savoir si les mesures suivantes développées par le Marché unique au cours des dix dernières années, ont eu un effet sur les activités de votre entreprise : - Un effet positif - Pas d'effet - Un effet négatif ... ?  
h) La réglementation pour l'établissement d'une entreprise dans d'autres pays de l'UE

Q.1 I would like to know whether the following Single Market measures developed over the last 10 years, have had an impact on your firm's activities : - Positive impact - No impact - Negative impact ... ?  
h) Rules for establishing a business in other EU countries

	Un effet positif	Pas d'effet	Un effet négatif	[pas concerné]	[nsp/sr]	BASE
	Positive impact	No impact	Negative impact	[not concerned]	[dk/na]	
UE 15	13%	54%	3%	27%	4%	829
BELGIQUE	9%	74%	5%	9%	3%	56
DANMARK	7%	29%	3%	62%	0%	33
DEUTSCHLAND	7%	47%	3%	41%	3%	75
ELLAS	38%	22%	2%	35%	3%	40
ESPANA	16%	59%	1%	16%	8%	76
FRANCE	9%	58%	7%	25%	1%	83
IRELAND	16%	57%	11%	12%	4%	42
ITALIA	18%	48%	1%	31%	1%	77
LUXEMBOURG	9%	43%	16%	30%	2%	36
NEDERLAND	6%	54%	2%	34%	4%	54
ÖSTERREICH	6%	20%	2%	70%	2%	50
PORTUGAL	23%	56%	0%	5%	16%	40
FINLAND	9%	51%	0%	38%	2%	37
SWEDEN	8%	57%	0%	24%	10%	55
UNITED KINGDOM	6%	75%	4%	8%	7%	75
<b>SECTEURS - SECTORS</b>						
Construction	7%	59%	5%	25%	3%	109
Industrie Industry	14%	52%	6%	23%	6%	142
Commerce Trade	16%	51%	2%	27%	5%	349
Services	11%	56%	1%	28%	4%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>						
Aucun pays UE - Only nat.mkts	9%	59%	2%	26%	4%	563
1-5 pays UE - 1-5 countries	19%	41%	4%	29%	7%	230
+5 pays UE - More than 5	30%	40%	1%	28%	0%	36



Q.1 Je voudrais savoir si les mesures suivantes développées par le Marché unique au cours des dix dernières années, ont eu un effet sur les activités de votre entreprise : - Un effet positif - Pas d'effet - Un effet négatif ?

### MESURES AYANT UN EFFET POSITIF ###

Q.1 I would like to know whether the following Single Market measures developed over the last 10 years, have had an impact on your firm's activities : - Positive impact - No impact - Negative impact ... ?

### MEASURES WITH A POSITIVE IMPACT ###

	a	b	c	d	e	f	g	h	MOYENNE	BASE
	Normes produits euro.	Règl. étiquet. et emballage	Règl. euro. marchés publics	Elimination doc. douanière	Abolition contrôle front.	TVA pour ventes UE	Libération mouvements capitaux	Règl. pour établ. entr. en UE		
	Euro. product standards	Euro. label. and pack. rules	Euro. public procurement rules	Elimination of custom. doc.	Abolition of border controls	VAT for sales in EU	Liberal. of capital movements	Rules for establish. Business in EU	AVERAGE	
UE 15	30%	26%	16%	38%	34%	26%	24%	13%	26%	829
BELGIQUE	25%	20%	5%	36%	29%	31%	11%	9%	21%	56
DANMARK	22%	8%	4%	42%	23%	24%	42%	7%	22%	33
DEUTSCHLAND	23%	17%	10%	48%	43%	31%	21%	7%	25%	75
ELLAS	60%	60%	23%	72%	66%	45%	62%	38%	53%	40
ESPANA	43%	42%	30%	53%	46%	36%	34%	16%	37%	76
FRANCE	18%	14%	22%	20%	24%	26%	11%	9%	18%	83
IRELAND	48%	26%	9%	65%	66%	55%	28%	16%	39%	42
ITALIA	39%	25%	15%	38%	29%	20%	28%	18%	26%	77
LUXEMBOURG	32%	34%	32%	69%	64%	51%	45%	9%	42%	36
NEDERLAND	34%	28%	13%	31%	45%	19%	30%	6%	26%	54
ÖSTERREICH	22%	12%	2%	50%	60%	36%	26%	6%	27%	50
PORTUGAL	44%	51%	30%	44%	39%	31%	47%	23%	39%	40
FINLAND	16%	12%	6%	33%	23%	18%	13%	9%	16%	37
SWEDEN	24%	21%	14%	38%	37%	24%	25%	8%	24%	55
UNITED KINGDOM	10%	16%	3%	10%	10%	11%	3%	6%	8%	75
<b>SECTEURS - SECTORS</b>										
Construction	21%	11%	15%	15%	14%	18%	13%	7%	14%	109
Industrie Industry	24%	24%	12%	38%	34%	24%	25%	14%	24%	142
Commerce Trade	40%	41%	19%	49%	42%	31%	28%	16%	33%	349
Services	23%	13%	14%	33%	34%	24%	24%	11%	22%	229
<b>ACTIV. EXTER. - OTHER EU ACTIV</b>										
Aucun pays UE - Only nat. mkts	28%	25%	15%	26%	24%	19%	18%	9%	21%	563
1-5 pays UE - 1-5 countries	35%	25%	16%	66%	57%	45%	39%	19%	38%	230
+5 pays UE - More than 5	35%	30%	20%	72%	70%	40%	44%	30%	43%	36



Q.2 Votre entreprise dans [NOTRE PAYS] a-t-elle recruté du personnel d'un autre état membre qui s'est installé dans [NOTRE PAYS] ?

Q.2 Has your company in [OUR COUNTRY] recruited staff who have moved to [OUR COUNTRY] from another Member State ?

	Oui Yes	Non No	[nsp/sr] [dk/na]	BASE
UE 15	8%	91%	0%	829
BELGIQUE	5%	95%	0%	56
DANMARK	7%	93%	0%	33
DEUTSCHLAND	5%	95%	0%	75
ELLAS	3%	97%	0%	40
ESPANA	18%	82%	0%	76
FRANCE	1%	99%	0%	83
IRELAND	38%	59%	3%	42
ITALIA	7%	93%	0%	77
LUXEMBOURG	61%	39%	0%	36
NEDERLAND	0%	98%	2%	54
ÖSTERREICH	8%	92%	0%	50
PORTUGAL	5%	95%	0%	40
FINLAND	8%	92%	0%	37
SWEDEN	15%	85%	0%	55
UNITED KINGDOM	19%	81%	0%	75
<b>SECTEURS - SECTORS</b>				
Construction	10%	90%	0%	109
Industrie Industry	9%	91%	0%	142
Commerce Trade	7%	93%	0%	349
Services	9%	91%	0%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>				
Aucun pays UE - Only nat.mkts	7%	93%	0%	563
1-5 pays UE - 1-5 countries	10%	90%	0%	230
+5 pays UE - More than 5	24%	75%	1%	36



[SI NON A QUESTION 2 : ]

Q.3 Quelles sont les deux raisons principales pour lesquelles votre n'a pas entreprise recruté de personnel provenant d'un autre état membre ?

[ROTATION] [LIRE - DEUX REPONSES ATTENDUES]

[IF NO AT QUESTION 2 : ]

Q.3 What are the two main reasons for which your company has not recruited any staff from another Member State ?

[ROTATION] [READ OUT- TWO ANSWERS EXPECTED]

	Diff.admin. protection sociale	Diff. régime des pensions	Faible. linguist. Cand.	Diff. évaluer exp./qualif.	Hésit.à se déplacer (familles)	Manque d'infos sur les moyens	Différ. salariales et financ.	Marche emploi local suff.	Autre	[nsp/sr]	BASE
	Admin.diff. social security	Diff. with pension provision	Poor language skills of cand	Diff. assess. exp./qualif	Reluctance to move : family	Lack of info. about it	Wage and financial differ.	Suffic local employ. market	Other	[dk/na]	
UE 15	2%	1%	10%	7%	3%	11%	2%	55%	22%	5%	726
BELGIQUE	10%	0%	9%	14%	7%	14%	11%	32%	19%	10%	52
DANMARK	0%	0%	7%	4%	4%	0%	0%	71%	3%	19%	30
DEUTSCHLAND	1%	1%	18%	15%	5%	19%	2%	27%	31%	11%	71
ELLAS	0%	0%	3%	0%	0%	0%	0%	95%	0%	3%	39
ESPANA	3%	0%	10%	5%	0%	13%	2%	55%	29%	2%	62
FRANCE	3%	0%	11%	9%	3%	8%	1%	63%	18%	1%	82
IRELAND	0%	0%	1%	1%	0%	4%	0%	43%	31%	22%	26
ITALIA	2%	0%	5%	4%	5%	9%	2%	70%	13%	4%	72
LUXEMBOURG	0%	0%	12%	0%	4%	8%	0%	22%	51%	14%	14
NEDERLAND	3%	4%	23%	4%	2%	7%	2%	52%	14%	7%	53
ÖSTERREICH	0%	0%	2%	2%	2%	0%	0%	85%	4%	6%	46
PORTUGAL	0%	0%	5%	4%	3%	12%	2%	84%	4%	0%	38
FINLAND	0%	0%	8%	0%	0%	2%	0%	80%	24%	0%	34
SWEDEN	14%	3%	7%	8%	1%	10%	0%	36%	35%	5%	46
UNITED KINGDOM	0%	2%	7%	3%	1%	5%	2%	38%	44%	7%	61
<b>SECTEURS - SECTORS</b>											
Construction	3%	1%	8%	9%	3%	9%	0%	63%	15%	2%	90
Industrie Industry	2%	0%	11%	8%	4%	10%	2%	55%	23%	5%	127
Commerce Trade	2%	1%	7%	5%	4%	10%	2%	58%	20%	5%	314
Services	1%	0%	14%	8%	2%	13%	2%	48%	27%	7%	195
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>											
Aucun pays UE - Only nat.mkts	2%	0%	9%	5%	3%	9%	2%	58%	21%	4%	511
1-5 pays UE - 1-5 countries	1%	1%	13%	11%	2%	15%	2%	46%	27%	7%	189
+5 pays UE - More than 5	2%	1%	13%	19%	8%	10%	0%	42%	17%	9%	26



Q.4 Pour chacun des paramètres suivants relatifs au fonctionnement de votre entreprise, diriez-vous que le Marché unique a contribué à leur augmentation ou leur diminution (soit directement ou indirectement) ?  
a) Les ventes dans votre pays

Q.4 For each of the following aspects of your firm's operations, has the European Union Single Market contributed to an increase or a decrease for each of them (either directly or indirectly) ?  
a) Sales in your country

	Augmentation	Aucun	Diminution [nsp/sr]	BASE	
	Increase	No change	Decrease [dk/na]	changement	
UE 15	23%	57%	17%	3%	829
BELGIQUE	21%	58%	18%	3%	56
DANMARK	20%	65%	12%	3%	33
DEUTSCHLAND	20%	53%	22%	5%	75
ELLAS	34%	38%	22%	6%	40
ESPANA	30%	56%	9%	5%	76
FRANCE	7%	80%	13%	0%	83
IRELAND	55%	28%	7%	9%	42
ITALIA	29%	52%	20%	0%	77
LUXEMBOURG	28%	61%	8%	3%	36
NEDERLAND	25%	61%	12%	2%	54
ÖSTERREICH	20%	56%	18%	6%	50
PORTUGAL	37%	24%	35%	4%	40
FINLAND	31%	67%	0%	3%	37
SWEDEN	27%	61%	3%	8%	55
UNITED KINGDOM	11%	77%	4%	7%	75
<b>SECTEURS - SECTORS</b>					
Construction	13%	62%	21%	3%	109
Industrie Industry	21%	56%	21%	2%	142
Commerce Trade	30%	47%	19%	4%	349
Services	18%	68%	10%	4%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	20%	59%	17%	4%	563
1-5 pays UE - 1-5 countries	26%	56%	15%	4%	230
+5 pays UE - More than 5	39%	46%	15%	0%	36



Q.4 Pour chacun des paramètres suivants relatifs au fonctionnement de votre entreprise, diriez-vous que le Marché unique a contribué à leur augmentation ou leur diminution (soit directement ou indirectement) ?  
b) Les ventes à d'autres pays de l'Union européenne

Q.4 For each of the following aspects of your firm's operations, has the European Union Single Market contributed to an increase or a decrease for each of them (either directly or indirectly) ?  
b) Sales to other EU countries

	Augmentation	Aucun	Diminution [nsp/sr]	BASE	
	Increase	No change	Decrease	[dk/na]	changement
UE 15	15%	70%	3%	13%	829
BELGIQUE	24%	55%	12%	9%	56
DANMARK	8%	69%	0%	23%	33
DEUTSCHLAND	22%	64%	4%	10%	75
ELLAS	9%	22%	3%	66%	40
ESPANA	21%	58%	1%	20%	76
FRANCE	6%	92%	1%	1%	83
IRELAND	33%	45%	0%	21%	42
ITALIA	9%	85%	3%	3%	77
LUXEMBOURG	47%	49%	0%	4%	36
NEDERLAND	19%	63%	4%	15%	54
ÖSTERREICH	12%	78%	2%	8%	50
PORTUGAL	16%	51%	7%	26%	40
FINLAND	8%	90%	0%	3%	37
SWEDEN	21%	64%	0%	15%	55
UNITED KINGDOM	13%	73%	1%	13%	75
<b>SECTEURS - SECTORS</b>					
Construction	3%	86%	1%	10%	109
Industrie Industry	19%	73%	2%	7%	142
Commerce Trade	15%	62%	5%	18%	349
Services	17%	71%	2%	10%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	5%	77%	2%	16%	563
1-5 pays UE - 1-5 countries	37%	53%	7%	3%	230
+5 pays UE - More than 5	47%	45%	0%	8%	36



Q.4 Pour chacun des paramètres suivants relatifs au fonctionnement de votre entreprise, diriez-vous que le Marché unique a contribué à leur augmentation ou leur diminution (soit directement ou indirectement) ?  
c) Les ventes à d'autres pays hors Union européenne

Q.4 For each of the following aspects of your firm's operations, has the European Union Single Market contributed to an increase or a decrease for each of them (either directly or indirectly) ?  
c) Sales to non-EU countries

	Augmentation	Aucun changement	Diminution	[nsp/sr]	BASE
	Increase	No change	Decrease	[dk/na]	
UE 15	9%	73%	5%	14%	829
BELGIQUE	18%	56%	7%	20%	56
DANMARK	13%	80%	0%	7%	33
DEUTSCHLAND	13%	66%	11%	10%	75
ELLAS	12%	27%	6%	56%	40
ESPANA	18%	59%	4%	18%	76
FRANCE	1%	95%	3%	1%	83
IRELAND	6%	58%	0%	36%	42
ITALIA	7%	85%	1%	7%	77
LUXEMBOURG	12%	67%	3%	18%	36
NEDERLAND	2%	65%	2%	31%	54
ÖSTERREICH	8%	78%	2%	12%	50
PORTUGAL	4%	52%	14%	30%	40
FINLAND	2%	95%	0%	3%	37
SWEDEN	10%	71%	3%	16%	55
UNITED KINGDOM	6%	83%	1%	10%	75
<b>SECTEURS - SECTORS</b>					
Construction	2%	84%	1%	13%	109
Industrie Industry	10%	70%	8%	12%	142
Commerce Trade	10%	65%	8%	17%	349
Services	9%	78%	2%	11%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	3%	77%	4%	16%	563
1-5 pays UE - 1-5 countries	18%	62%	9%	10%	230
+5 pays UE - More than 5	42%	57%	1%	1%	36



Q.4 Pour chacun des paramètres suivants relatifs au fonctionnement de votre entreprise, diriez-vous que le Marché unique a contribué à leur augmentation ou leur diminution (soit directement ou indirectement) ?  
d) La productivité

Q.4 For each of the following aspects of your firm's operations, has the European Union Single Market contributed to an increase or a decrease for each of them (either directly or indirectly) ?  
d) Productivity

	Augmentation	Aucun	Diminution	[nsp/sr]	BASE
	Increase	No change	Decrease	[dk/na]	changement
UE 15	22%	64%	10%	4%	829
BELGIQUE	20%	68%	10%	2%	56
DANMARK	3%	94%	0%	3%	33
DEUTSCHLAND	29%	59%	7%	5%	75
ELLAS	32%	47%	9%	11%	40
ESPANA	29%	56%	8%	8%	76
FRANCE	12%	72%	16%	0%	83
IRELAND	32%	62%	1%	6%	42
ITALIA	18%	65%	15%	1%	77
LUXEMBOURG	26%	57%	14%	3%	36
NEDERLAND	21%	62%	12%	5%	54
ÖSTERREICH	16%	72%	4%	8%	50
PORTUGAL	37%	36%	22%	5%	40
FINLAND	13%	83%	4%	0%	37
SWEDEN	23%	73%	1%	3%	55
UNITED KINGDOM	9%	84%	3%	4%	75
<b>SECTEURS - SECTORS</b>					
Construction	17%	67%	15%	1%	109
Industrie Industry	24%	64%	12%	0%	142
Commerce Trade	23%	61%	9%	8%	349
Services	22%	66%	10%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	16%	68%	11%	4%	563
1-5 pays UE - 1-5 countries	36%	52%	8%	4%	230
+5 pays UE - More than 5	33%	54%	13%	0%	36



Q.4 Pour chacun des paramètres suivants relatifs au fonctionnement de votre entreprise, diriez-vous que le Marché unique a contribué à leur augmentation ou leur diminution (soit directement ou indirectement) ?  
e) La rentabilité

Q.4 For each of the following aspects of your firm's operations, has the European Union Single Market contributed to an increase or a decrease for each of them (either directly or indirectly) ?  
e) Profitability

	Augmentation	Aucun	Diminution [nsp/sr]	BASE	
	Increase	change	Decrease [dk/na]	changement	
UE 15	21%	59%	17%	3%	829
BELGIQUE	22%	56%	19%	3%	56
DANMARK	15%	78%	1%	7%	33
DEUTSCHLAND	23%	57%	19%	2%	75
ELLAS	32%	40%	27%	2%	40
ESPANA	30%	48%	16%	6%	76
FRANCE	5%	79%	16%	0%	83
IRELAND	32%	52%	15%	1%	42
ITALIA	23%	59%	16%	1%	77
LUXEMBOURG	35%	39%	26%	0%	36
NEDERLAND	23%	53%	25%	0%	54
ÖSTERREICH	14%	68%	14%	4%	50
PORTUGAL	34%	36%	26%	4%	40
FINLAND	14%	84%	2%	0%	37
SWEDEN	22%	75%	3%	0%	55
UNITED KINGDOM	12%	72%	11%	6%	75
<b>SECTEURS - SECTORS</b>					
Construction	12%	61%	23%	3%	109
Industrie Industry	21%	56%	20%	3%	142
Commerce Trade	27%	55%	14%	3%	349
Services	17%	65%	17%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	15%	65%	17%	3%	563
1-5 pays UE - 1-5 countries	37%	46%	15%	2%	230
+5 pays UE - More than 5	28%	53%	19%	0%	36



Q.4 Pour chacun des paramètres suivants relatifs au fonctionnement de votre entreprise, diriez-vous que le Marché unique a contribué à leur augmentation ou leur diminution (soit directement ou indirectement) ?  
f) L' emploi

Q.4 For each of the following aspects of your firm's operations, has the European Union Single Market contributed to an increase or a decrease for each of them (either directly or indirectly) ?  
f) Employment

	Augmentation	Aucun	Diminution [nsp/sr]	BASE	
	Increase	change	Decrease [dk/na]	changement	
UE 15	12%	74%	12%	2%	829
BELGIQUE	4%	67%	24%	5%	56
DANMARK	2%	89%	9%	0%	33
DEUTSCHLAND	11%	67%	18%	4%	75
ELLAS	9%	83%	8%	0%	40
ESPANA	17%	72%	7%	4%	76
FRANCE	5%	83%	12%	0%	83
IRELAND	25%	63%	6%	6%	42
ITALIA	15%	73%	12%	0%	77
LUXEMBOURG	25%	56%	20%	0%	36
NEDERLAND	16%	75%	7%	2%	54
ÖSTERREICH	14%	72%	10%	4%	50
PORTUGAL	9%	65%	18%	7%	40
FINLAND	3%	86%	6%	6%	37
SWEDEN	23%	75%	0%	2%	55
UNITED KINGDOM	11%	85%	3%	1%	75
<b>SECTEURS - SECTORS</b>					
Construction	9%	69%	19%	3%	109
Industrie Industry	15%	63%	21%	2%	142
Commerce Trade	10%	76%	10%	4%	349
Services	13%	78%	8%	1%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	9%	78%	11%	2%	563
1-5 pays UE - 1-5 countries	16%	67%	13%	4%	230
+5 pays UE - More than 5	23%	60%	14%	3%	36



Q.4 Pour chacun des paramètres suivants relatifs au fonctionnement de votre entreprise, diriez-vous que le Marché unique a contribué à leur augmentation ou leur diminution (soit directement ou indirectement) ?  
### AUGMENTATIONS ###

Q.4 For each of the following aspects of your firm's operations, has the European Union Single Market contributed to an increase or a decrease for each of them (either directly or indirectly) ?  
### INCREASES ###

	a	b	c	d	e	f	MOYENNE	BASE
	Ventes dans pays	Ventes autres UE	Ventes hors UE	Productivité	Rentabilité	Emploi	AVERAGE	
	Sales in country	Sales to other EU	Sales to non-EU	Productivity	Profitability	Employment		
UE 15	23%	15%	9%	22%	21%	12%	17%	829
BELGIQUE	21%	24%	18%	20%	22%	4%	18%	56
DANMARK	20%	8%	13%	3%	15%	2%	10%	33
DEUTSCHLAND	20%	22%	13%	29%	23%	11%	20%	75
ELLAS	34%	9%	12%	32%	32%	9%	21%	40
ESPANA	30%	21%	18%	29%	30%	17%	24%	76
FRANCE	7%	6%	1%	12%	5%	5%	6%	83
IRELAND	55%	33%	6%	32%	32%	25%	30%	42
ITALIA	29%	9%	7%	18%	23%	15%	17%	77
LUXEMBOURG	28%	47%	12%	26%	35%	25%	29%	36
NEDERLAND	25%	19%	2%	21%	23%	16%	18%	54
ÖSTERREICH	20%	12%	8%	16%	14%	14%	14%	50
PORTUGAL	37%	16%	4%	37%	34%	9%	23%	40
FINLAND	31%	8%	2%	13%	14%	3%	12%	37
SWEDEN	27%	21%	10%	23%	22%	23%	21%	55
UNITED KINGDOM	11%	13%	6%	9%	12%	11%	10%	75
<b>SECTEURS - SECTORS</b>								
Construction	13%	3%	2%	17%	12%	9%	9%	109
Industrie Industry	21%	19%	10%	24%	21%	15%	18%	142
Commerce Trade	30%	15%	10%	23%	27%	10%	19%	349
Services	18%	17%	9%	22%	17%	13%	16%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	20%	5%	3%	16%	15%	9%	11%	563
1-5 pays UE - 1-5 countries	26%	37%	18%	36%	37%	16%	28%	230
+5 pays UE - More than 5	39%	47%	42%	33%	28%	23%	36%	36



Q.5 Dans chacun des domaines suivants, l'influence du Marché unique de l'Union européenne sur la stratégie de votre entreprise a-t-elle été : - Très importante - Plutôt importante - Plutôt pas importante - Pas importante du tout ... ?  
a) Prix de vos produits et services

Q.5 For each of the following areas, how important has the influence of the EU Single Market been for your company's strategy : - Very important - Rather important - Rather unimportant - Not important at all ... ?  
a) Pricing of your products and services

	<b>++/+</b>	<b>--/</b>	<b>Très importante</b>	<b>Plutôt importante</b>	<b>Plutôt pas importante</b>	<b>Pas importante du tout</b>	<b>[non-approprié - pas concerné]</b>	<b>[nsp/sr]</b>	<b>BASE</b>
	<b>IMPORTANT</b>	<b>PAS IMPORTANT</b>							
	<b>IMPORTANT</b>	<b>NOT IMPORTANT</b>	<b>Very important</b>	<b>Rather important</b>	<b>Rather unimportant</b>	<b>Not important at all</b>	<b>[not relevant - not concerned]</b>	<b>[dk/na]</b>	
UE 15	36%	52%	11%	26%	23%	29%	11%	1%	829
BELGIQUE	35%	64%	11%	24%	29%	35%	1%	0%	56
DANMARK	24%	51%	5%	19%	17%	34%	25%	0%	33
DEUTSCHLAND	41%	54%	12%	29%	44%	10%	5%	0%	75
ELLAS	74%	9%	52%	22%	3%	6%	17%	0%	40
ESPANA	38%	43%	8%	30%	16%	28%	16%	3%	76
FRANCE	16%	75%	5%	11%	5%	69%	9%	0%	83
IRELAND	39%	52%	21%	18%	15%	37%	9%	0%	42
ITALIA	34%	55%	9%	25%	31%	24%	11%	0%	77
LUXEMBOURG	68%	24%	36%	32%	5%	19%	6%	2%	36
NEDERLAND	44%	41%	13%	32%	19%	22%	15%	0%	54
ÖSTERREICH	42%	46%	12%	30%	20%	26%	10%	2%	50
PORTUGAL	61%	33%	16%	45%	22%	11%	2%	4%	40
FINLAND	20%	74%	3%	17%	4%	70%	6%	0%	37
SWEDEN	38%	31%	19%	20%	14%	17%	28%	3%	55
UNITED KINGDOM	22%	56%	2%	20%	9%	47%	18%	4%	75
<b>SECTEURS - SECTORS</b>									
Construction	27%	61%	13%	14%	26%	35%	11%	1%	109
Industrie Industry	25%	66%	8%	17%	30%	37%	8%	1%	142
Commerce Trade	48%	41%	13%	35%	19%	22%	10%	1%	349
Services	29%	56%	7%	22%	24%	32%	13%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	30%	57%	9%	21%	22%	34%	12%	1%	563
1-5 pays UE - 1-5 countries	49%	42%	18%	31%	27%	15%	8%	1%	230
+5 pays UE - More than 5	57%	36%	4%	53%	20%	16%	4%	3%	36



Q.5 Dans chacun des domaines suivants, l'influence du Marché unique de l'Union européenne sur la stratégie de votre entreprise a-t-elle été : - Très importante - Plutôt importante - Plutôt pas importante - Pas importante du tout ... ?  
b) Achat dans d'autres pays de l'Union européenne

Q.5 For each of the following areas, how important has the influence of the EU Single Market been for your company's strategy : - Very important - Rather important - Rather unimportant - Not important at all ... ?  
b) Purchasing from other European Union countries

	++/+	--/-	Très importante	Plutôt importante	Plutôt pas importante	Pas importante du tout	[non-approprié - pas concerné]	[nsp/sr]	BASE
	IMPORTANT	PAS IMPORTANT							
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[not relevant - not concerned]	[dk/na]	
UE 15	31%	46%	12%	20%	17%	29%	22%	1%	829
BELGIQUE	35%	58%	8%	28%	23%	35%	7%	0%	56
DANMARK	27%	29%	12%	16%	1%	29%	43%	0%	33
DEUTSCHLAND	33%	54%	13%	21%	41%	13%	12%	1%	75
ELLAS	62%	4%	39%	23%	0%	4%	32%	3%	40
ESPANA	32%	33%	13%	19%	9%	24%	34%	1%	76
FRANCE	25%	54%	5%	21%	7%	47%	20%	1%	83
IRELAND	62%	23%	30%	32%	3%	20%	15%	1%	42
ITALIA	26%	49%	6%	20%	18%	31%	25%	0%	77
LUXEMBOURG	80%	15%	48%	32%	6%	9%	5%	0%	36
NEDERLAND	43%	40%	16%	28%	13%	27%	15%	2%	54
ÖSTERREICH	46%	30%	14%	32%	6%	24%	24%	0%	50
PORTUGAL	51%	37%	18%	33%	5%	32%	12%	0%	40
FINLAND	13%	70%	2%	11%	8%	61%	15%	3%	37
SWEDEN	34%	20%	15%	19%	1%	18%	46%	0%	55
UNITED KINGDOM	16%	55%	11%	6%	7%	49%	28%	0%	75
<b>SECTEURS - SECTORS</b>									
Construction	22%	47%	2%	20%	10%	37%	30%	0%	109
Industrie Industry	25%	53%	9%	16%	19%	34%	20%	2%	142
Commerce Trade	43%	38%	18%	25%	16%	21%	19%	1%	349
Services	23%	53%	8%	15%	18%	34%	24%	0%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	26%	48%	8%	18%	15%	33%	25%	0%	563
1-5 pays UE - 1-5 countries	47%	38%	23%	24%	20%	19%	13%	2%	230
+5 pays UE - More than 5	34%	50%	9%	25%	21%	29%	16%	0%	36



Q.5 Dans chacun des domaines suivants, l'influence du Marché unique de l'Union européenne sur la stratégie de votre entreprise a-t-elle été : - Très importante - Plutôt importante - Plutôt pas importante - Pas importante du tout ... ?  
c) Vente directe à d'autres pays de l'UE

Q.5 For each of the following areas, how important has the influence of the EU Single Market been for your company's strategy : - Very important - Rather important - Rather unimportant - Not important at all ... ?  
c) Selling directly to other EU countries

	++/+	--/-	Très importante	Plutôt importante	Plutôt pas importante	Pas importante du tout	[non-approprié - pas concerné]	[nsp/sr]	BASE
	IMPORTANT	PAS IMPORTANT							
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[not relevant - not concerned]	[dk/na]	
UE 15	21%	47%	8%	13%	16%	30%	31%	1%	829
BELGIQUE	29%	61%	8%	21%	18%	43%	10%	0%	56
DANMARK	21%	33%	3%	17%	1%	32%	47%	0%	33
DEUTSCHLAND	25%	55%	10%	15%	44%	11%	19%	0%	75
ELLAS	36%	8%	26%	10%	0%	8%	56%	0%	40
ESPANA	15%	35%	7%	8%	8%	28%	48%	1%	76
FRANCE	10%	63%	1%	9%	6%	57%	27%	0%	83
IRELAND	31%	41%	13%	18%	9%	33%	28%	0%	42
ITALIA	24%	45%	6%	19%	14%	31%	31%	0%	77
LUXEMBOURG	43%	33%	9%	34%	12%	22%	23%	0%	36
NEDERLAND	22%	40%	9%	13%	13%	27%	35%	4%	54
ÖSTERREICH	12%	32%	4%	8%	2%	30%	56%	0%	50
PORTUGAL	30%	41%	15%	15%	10%	31%	19%	11%	40
FINLAND	9%	40%	0%	9%	4%	36%	49%	3%	37
SWEDEN	18%	31%	10%	9%	14%	17%	51%	0%	55
UNITED KINGDOM	16%	49%	7%	9%	5%	44%	33%	3%	75
<b>SECTEURS - SECTORS</b>									
Construction	10%	52%	1%	9%	15%	37%	37%	1%	109
Industrie Industry	19%	55%	6%	13%	18%	38%	25%	0%	142
Commerce Trade	23%	43%	12%	11%	14%	28%	33%	2%	349
Services	23%	46%	7%	16%	19%	27%	29%	1%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	10%	49%	3%	7%	13%	36%	40%	1%	563
1-5 pays UE - 1-5 countries	47%	41%	22%	25%	24%	17%	10%	2%	230
+5 pays UE - More than 5	53%	38%	12%	42%	27%	11%	8%	0%	36



Q.5 Dans chacun des domaines suivants, l'influence du Marché unique de l'Union européenne sur la stratégie de votre entreprise a-t-elle été : - Très importante - Plutôt importante - Plutôt pas importante - Pas importante du tout ... ?  
d) Distribution dans d'autres pays de l'UE

Q.5 For each of the following areas, how important has the influence of the EU Single Market been for your company's strategy : - Very important - Rather important - Rather unimportant - Not important at all ... ?  
d) Distribution in other EU countries

	++/+	--/-	Très importante	Plutôt importante	Plutôt pas importante	Pas importante du tout	[non-approprié - pas concerné]	[nsp/sr]	BASE
	IMPORTANT	PAS IMPORTANT							
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[not relevant - not concerned]	[dk/na]	
UE 15	16%	50%	6%	10%	19%	31%	32%	2%	829
BELGIQUE	25%	65%	5%	20%	19%	46%	10%	0%	56
DANMARK	14%	39%	3%	12%	9%	30%	47%	0%	33
DEUTSCHLAND	19%	63%	7%	12%	54%	9%	18%	1%	75
ELLAS	25%	15%	19%	6%	4%	11%	60%	0%	40
ESPANA	14%	33%	7%	7%	6%	26%	53%	1%	76
FRANCE	8%	65%	1%	7%	8%	57%	27%	0%	83
IRELAND	16%	44%	7%	9%	14%	30%	37%	3%	42
ITALIA	16%	50%	4%	13%	17%	32%	34%	0%	77
LUXEMBOURG	26%	51%	6%	20%	13%	38%	23%	0%	36
NEDERLAND	12%	50%	8%	4%	17%	33%	37%	2%	54
ÖSTERREICH	18%	26%	8%	10%	4%	22%	56%	0%	50
PORTUGAL	32%	41%	13%	19%	2%	38%	16%	11%	40
FINLAND	9%	40%	0%	9%	0%	40%	49%	3%	37
SWEDEN	25%	27%	4%	21%	11%	16%	47%	1%	55
UNITED KINGDOM	6%	54%	1%	4%	7%	47%	38%	3%	75
<b>SECTEURS - SECTORS</b>									
Construction	1%	62%	0%	0%	12%	49%	36%	1%	109
Industrie Industry	19%	50%	4%	15%	20%	30%	30%	0%	142
Commerce Trade	19%	46%	9%	10%	19%	27%	33%	2%	349
Services	16%	51%	4%	12%	22%	29%	31%	1%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	6%	51%	2%	5%	14%	36%	41%	2%	563
1-5 pays UE - 1-5 countries	39%	49%	16%	23%	31%	18%	12%	1%	230
+5 pays UE - More than 5	34%	54%	11%	23%	40%	15%	11%	0%	36



Q.5 Dans chacun des domaines suivants, l'influence du Marché unique de l'Union européenne sur la stratégie de votre entreprise a-t-elle été : - Très importante - Plutôt importante - Plutôt pas importante - Pas importante du tout ... ?  
e) Etablissement d'entreprises dans d'autres pays de l'UE

Q.5 For each of the following areas, how important has the influence of the EU Single Market been for your company's strategy : - Very important - Rather important - Rather unimportant - Not important at all ... ?  
e) Setting up businesses in other EU countries

	++/+	--/-	Très importante	Plutôt importante	Plutôt pas importante	Pas importante du tout	[non-approprié - pas concerné]	[nsp/sr]	BASE
	IMPORTANT	PAS IMPORTANT							
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[not relevant - not concerned]	[dk/na]	
UE 15	11%	48%	4%	7%	15%	33%	40%	2%	829
BELGIQUE	6%	69%	3%	3%	7%	62%	25%	0%	56
DANMARK	3%	19%	3%	0%	1%	18%	78%	0%	33
DEUTSCHLAND	8%	51%	5%	3%	37%	15%	39%	2%	75
ELLAS	21%	12%	11%	10%	2%	10%	67%	0%	40
ESPANA	8%	34%	1%	7%	12%	22%	57%	1%	76
FRANCE	6%	66%	1%	5%	3%	63%	28%	0%	83
IRELAND	12%	46%	4%	9%	7%	39%	36%	6%	42
ITALIA	13%	55%	2%	11%	15%	40%	32%	0%	77
LUXEMBOURG	23%	41%	6%	17%	6%	36%	32%	3%	36
NEDERLAND	6%	43%	2%	4%	16%	27%	48%	4%	54
ÖSTERREICH	0%	24%	0%	0%	2%	22%	76%	0%	50
PORTUGAL	30%	43%	13%	17%	10%	34%	18%	9%	40
FINLAND	5%	43%	0%	5%	0%	43%	50%	3%	37
SWEDEN	20%	21%	4%	17%	3%	18%	59%	0%	55
UNITED KINGDOM	6%	51%	3%	3%	4%	47%	41%	2%	75
<b>SECTEURS - SECTORS</b>									
Construction	9%	55%	0%	8%	15%	40%	36%	1%	109
Industrie Industry	6%	55%	6%	1%	18%	37%	38%	0%	142
Commerce Trade	14%	43%	5%	9%	13%	30%	42%	2%	349
Services	9%	50%	3%	6%	16%	34%	38%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	8%	49%	2%	6%	12%	37%	42%	1%	563
1-5 pays UE - 1-5 countries	15%	49%	10%	5%	26%	24%	34%	1%	230
+5 pays UE - More than 5	24%	38%	3%	21%	7%	31%	32%	6%	36



Q.5 Dans chacun des domaines suivants, l'influence du Marché unique de l'Union européenne sur la stratégie de votre entreprise a-t-elle été : - Très importante - Plutôt importante - Plutôt pas importante - Pas importante du tout ... ?  
f) Investissement dans d'autres sociétés d'autres pays de l'UE

Q.5 For each of the following areas, how important has the influence of the EU Single Market been for your company's strategy : - Very important - Rather important - Rather unimportant - Not important at all ... ?  
f) Investing in companies in other EU countries

	++/+	--/-	Très importante	Plutôt importante	Plutôt pas importante	Pas importante du tout	[non-approprié - pas concerné]	[nsp/sr]	BASE
	IMPORTANT	PAS IMPORTANT							
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[not relevant - not concerned]	[dk/na]	
UE 15	9%	53%	3%	6%	15%	38%	36%	1%	829
BELGIQUE	4%	74%	0%	4%	9%	65%	19%	3%	56
DANMARK	3%	28%	3%	0%	1%	27%	69%	0%	33
DEUTSCHLAND	3%	60%	2%	2%	37%	24%	35%	2%	75
ELLAS	32%	17%	10%	22%	4%	13%	51%	0%	40
ESPANA	7%	36%	3%	4%	12%	25%	56%	1%	76
FRANCE	6%	66%	1%	5%	4%	62%	28%	0%	83
IRELAND	6%	47%	6%	0%	8%	39%	42%	5%	42
ITALIA	9%	59%	2%	6%	17%	42%	32%	0%	77
LUXEMBOURG	9%	51%	3%	6%	13%	38%	40%	0%	36
NEDERLAND	9%	42%	5%	4%	6%	36%	45%	4%	54
ÖSTERREICH	2%	30%	0%	2%	2%	28%	68%	0%	50
PORTUGAL	27%	46%	9%	18%	10%	36%	21%	6%	40
FINLAND	2%	45%	0%	2%	0%	45%	48%	5%	37
SWEDEN	19%	35%	4%	15%	10%	25%	46%	0%	55
UNITED KINGDOM	7%	59%	1%	6%	6%	53%	32%	1%	75
<b>SECTEURS - SECTORS</b>									
Construction	5%	56%	1%	4%	13%	43%	39%	0%	109
Industrie Industry	6%	54%	4%	2%	16%	39%	39%	1%	142
Commerce Trade	13%	50%	4%	9%	14%	36%	36%	1%	349
Services	7%	56%	2%	5%	17%	38%	35%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	8%	51%	2%	6%	11%	41%	39%	2%	563
1-5 pays UE - 1-5 countries	11%	60%	5%	6%	30%	30%	28%	1%	230
+5 pays UE - More than 5	17%	52%	9%	9%	13%	38%	31%	0%	36



Q.5 Dans chacun des domaines suivants, l'influence du Marché unique de l'Union européenne sur la stratégie de votre entreprise a-t-elle été : - Très importante - Plutôt importante - Plutôt pas importante - Pas importante du tout ... ?  
g) Investissement de sociétés d'autres pays de l'Union européenne dans votre entreprise

Q.5 For each of the following areas, how important has the influence of the EU Single Market been for your company's strategy : - Very important - Rather important - Rather unimportant - Not important at all ... ?  
g) Companies from other EU countries investing in your company

	++/+	--/	Très importante	Plutôt importante	Plutôt pas importante	Pas importante du tout	[non-approprié - pas concerné]	[nsp/sr]	BASE
	IMPORTANT	PAS IMPORTANT							
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[not relevant-not concerned]	[dk/na]	
UE 15	11%	54%	4%	7%	14%	40%	34%	1%	829
BELGIQUE	6%	75%	4%	2%	13%	62%	18%	0%	56
DANMARK	0%	40%	0%	0%	4%	36%	60%	0%	33
DEUTSCHLAND	11%	56%	0%	11%	36%	20%	32%	2%	75
ELLAS	41%	13%	22%	19%	0%	13%	46%	0%	40
ESPANA	7%	41%	1%	5%	9%	32%	51%	1%	76
FRANCE	3%	70%	1%	3%	4%	67%	26%	0%	83
IRELAND	9%	48%	8%	1%	4%	44%	41%	3%	42
ITALIA	11%	54%	3%	8%	13%	41%	35%	0%	77
LUXEMBOURG	9%	51%	3%	6%	11%	40%	40%	0%	36
NEDERLAND	10%	49%	1%	9%	5%	44%	38%	4%	54
ÖSTERREICH	6%	28%	2%	4%	0%	28%	66%	0%	50
PORTUGAL	20%	56%	13%	7%	13%	44%	21%	2%	40
FINLAND	2%	47%	0%	2%	2%	45%	46%	5%	37
SWEDEN	10%	32%	6%	4%	6%	26%	58%	0%	55
UNITED KINGDOM	9%	66%	6%	3%	7%	59%	24%	1%	75
<b>SECTEURS - SECTORS</b>									
Construction	4%	62%	1%	3%	16%	46%	35%	0%	109
Industrie Industry	9%	60%	2%	8%	18%	41%	30%	0%	142
Commerce Trade	14%	47%	5%	10%	11%	36%	36%	2%	349
Services	9%	58%	4%	5%	17%	41%	33%	1%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	9%	53%	3%	5%	10%	43%	37%	1%	563
1-5 pays UE - 1-5 countries	13%	60%	4%	9%	29%	31%	26%	1%	230
+5 pays UE - More than 5	26%	47%	5%	21%	7%	40%	27%	0%	36



Q.5 Dans chacun des domaines suivants, l'influence du Marché unique de l'Union européenne sur la stratégie de votre entreprise a-t-elle été : - Très importante - Plutôt importante - Plutôt pas importante - Pas importante du tout ... ?

h) Les accords de co-opération avec des entreprises d'autres pays de l'UE

Q.5 For each of the following areas, how important has the influence of the EU Single Market been for your company's strategy : - Very important - Rather important - Rather unimportant - Not important at all ... ?

h) Co-operation agreements with companies from other EU countries

	+++	--/	Très importante	Plutôt importante	Plutôt pas importante	Pas importante du tout	[non-approprié - pas concerné]	[nsp/sr]	BASE
	IMPORTANT	PAS IMPORTANT							
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[not relevant - not concerned]	[dk/na]	
UE 15	22%	47%	7%	15%	15%	32%	30%	1%	829
BELGIQUE	19%	65%	7%	12%	16%	49%	15%	0%	56
DANMARK	26%	25%	17%	9%	2%	23%	49%	0%	33
DEUTSCHLAND	25%	51%	2%	24%	37%	15%	23%	0%	75
ELLAS	63%	8%	39%	24%	1%	7%	28%	0%	40
ESPANA	19%	34%	7%	12%	9%	25%	47%	0%	76
FRANCE	11%	59%	1%	10%	2%	57%	28%	2%	83
IRELAND	42%	37%	14%	28%	9%	28%	21%	0%	42
ITALIA	22%	48%	8%	13%	16%	32%	30%	0%	77
LUXEMBOURG	50%	23%	21%	29%	6%	17%	26%	2%	36
NEDERLAND	35%	30%	18%	18%	5%	25%	31%	4%	54
ÖSTERREICH	22%	20%	14%	8%	6%	14%	58%	0%	50
PORTUGAL	34%	41%	11%	23%	14%	27%	16%	9%	40
FINLAND	9%	61%	3%	6%	2%	59%	30%	0%	37
SWEDEN	25%	24%	6%	19%	4%	20%	51%	0%	55
UNITED KINGDOM	7%	63%	3%	4%	10%	53%	30%	0%	75
<b>SECTEURS - SECTORS</b>									
Construction	11%	53%	1%	10%	13%	40%	36%	0%	109
Industrie Industry	16%	53%	5%	11%	18%	35%	29%	1%	142
Commerce Trade	25%	43%	6%	19%	14%	29%	31%	1%	349
Services	24%	48%	10%	14%	17%	31%	27%	1%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	18%	49%	4%	14%	11%	38%	32%	1%	563
1-5 pays UE - 1-5 countries	31%	45%	12%	20%	30%	15%	24%	0%	230
+5 pays UE - More than 5	35%	41%	21%	14%	17%	24%	24%	0%	36



Q.5 Dans chacun des domaines suivants, l'influence du Marché unique de l'Union européenne sur la stratégie de votre entreprise a-t-elle été : - Très importante - Plutôt importante - Plutôt pas importante - Pas importante du tout ... ?  
i) La stratégie marketing

Q.5 For each of the following areas, how important has the influence of the EU Single Market been for your company's strategy : - Very important - Rather important - Rather unimportant - Not important at all ... ?  
i) Marketing strategy

	+++	--/	Très importante	Plutôt importante	Plutôt pas importante	Pas importante du tout	[non-approprié - pas concerné]	[nsp/sr]	BASE
	IMPORTANT	PAS IMPORTANT							
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[not relevant - not concerned]	[dk/na]	
UE 15	24%	56%	9%	14%	22%	33%	20%	1%	829
BELGIQUE	31%	66%	11%	20%	19%	47%	1%	2%	56
DANMARK	24%	39%	3%	21%	5%	34%	38%	0%	33
DEUTSCHLAND	20%	65%	6%	14%	53%	12%	15%	0%	75
ELLAS	70%	16%	45%	24%	14%	2%	14%	0%	40
ESPANA	25%	48%	13%	12%	16%	33%	25%	1%	76
FRANCE	10%	68%	1%	9%	1%	66%	22%	1%	83
IRELAND	29%	59%	12%	17%	21%	39%	12%	0%	42
ITALIA	27%	57%	9%	18%	25%	32%	17%	0%	77
LUXEMBOURG	47%	28%	14%	33%	3%	25%	21%	3%	36
NEDERLAND	28%	50%	9%	19%	11%	39%	21%	2%	54
ÖSTERREICH	24%	54%	10%	14%	16%	38%	22%	0%	50
PORTUGAL	37%	38%	15%	23%	16%	22%	19%	6%	40
FINLAND	9%	78%	3%	6%	5%	74%	13%	0%	37
SWEDEN	21%	43%	7%	15%	17%	27%	36%	0%	55
UNITED KINGDOM	16%	58%	7%	9%	6%	52%	26%	0%	75
<b>SECTEURS - SECTORS</b>									
Construction	15%	58%	2%	12%	18%	41%	25%	1%	109
Industrie Industry	15%	66%	5%	10%	23%	43%	19%	1%	142
Commerce Trade	27%	53%	11%	16%	24%	29%	19%	0%	349
Services	26%	55%	12%	15%	22%	32%	18%	1%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	20%	56%	7%	13%	17%	39%	23%	1%	563
1-5 pays UE - 1-5 countries	30%	55%	14%	16%	36%	19%	14%	0%	230
+5 pays UE - More than 5	44%	50%	23%	21%	27%	23%	6%	0%	36



Q.5 Dans chacun des domaines suivants, l'influence du Marché unique de l'Union européenne sur la stratégie de votre entreprise a-t-elle été : - Très importante - Plutôt importante - Plutôt pas importante - Pas importante du tout ... ?

### DOMAINES TRES/PLUTOT IMPORTANTS ###

Q.5 For each of the following areas, how important has the influence of the EU Single Market been for your company's strategy : - Very important - Rather important - Rather unimportant - Not important at all ... ?

### VERY/RATHER IMPORTANT AREAS ###

	a	b	c	d	e	f	g	h	i	MOYENNE	BASE
	Prix de vos produits	Achat dans UE	Vente directe a UE	Distribut. dans UE	Etablis- sement	Investir dans UE	Investiss. de UE	Coopération dans UE	Stratégie marketing		
	Pricing your product	Purchasing from EU	Direct selling to EU	Distribution in EU	Setting up in EU	Investing in EU	Investing from EU	Cooperation agreemen	Marketing strategy	AVERAGE	
UE 15	36%	31%	21%	16%	11%	9%	11%	22%	24%	20%	829
BELGIQUE	35%	35%	29%	25%	6%	4%	6%	19%	31%	21%	56
DANMARK	24%	27%	21%	14%	3%	3%	0%	26%	24%	16%	33
DEUTSCHLAND	41%	33%	25%	19%	8%	3%	11%	25%	20%	21%	75
ELLAS	74%	62%	36%	25%	21%	32%	41%	63%	70%	47%	40
ESPANA	38%	32%	15%	14%	8%	7%	7%	19%	25%	18%	76
FRANCE	16%	25%	10%	8%	6%	6%	3%	11%	10%	11%	83
IRELAND	39%	62%	31%	16%	12%	6%	9%	42%	29%	27%	42
ITALIA	34%	26%	24%	16%	13%	9%	11%	22%	27%	20%	77
LUXEMBOURG	68%	80%	43%	26%	23%	9%	9%	50%	47%	40%	36
NEDERLAND	44%	43%	22%	12%	6%	9%	10%	35%	28%	23%	54
ÖSTERREICH	42%	46%	12%	18%	0%	2%	6%	22%	24%	19%	50
PORTUGAL	61%	51%	30%	32%	30%	27%	20%	34%	37%	36%	40
FINLAND	20%	13%	9%	9%	5%	2%	2%	9%	9%	8%	37
SWEDEN	38%	34%	18%	25%	20%	19%	10%	25%	21%	23%	55
UNITED KINGDOM	22%	16%	16%	6%	6%	7%	9%	7%	16%	12%	75
<b>SECTEURS - SECTORS</b>											
Construction	27%	22%	10%	1%	9%	5%	4%	11%	15%	12%	109
Industrie Industry	25%	25%	19%	19%	6%	6%	9%	16%	15%	16%	142
Commerce Trade	48%	43%	23%	19%	14%	13%	14%	25%	27%	25%	349
Services	29%	23%	23%	16%	9%	7%	9%	24%	26%	19%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>											
Aucun pays UE –											
Only nat.mkts	30%	26%	10%	6%	8%	8%	9%	18%	20%	15%	563
1-5 pays UE –											
1-5 countries	49%	47%	47%	39%	15%	11%	13%	31%	30%	31%	230
+5 pays UE –											
More than 5	57%	34%	53%	34%	24%	17%	26%	35%	44%	36%	36



Nous venons de vous interroger sur l'effet global des mesures du Marché unique. Nous souhaiterions maintenant connaître votre avis sur leurs conséquences pratiques sur votre entreprise.  
 Q.6 Le Marché unique a-t-il contribué à une diminution ou une augmentation de vos coûts dans les domaines suivants : ... ?  
 a) Le processus de production

We have just asked you about the overall impact of some Single Market measures. Now I would like to get your views on their practical effect on your company.  
 Q.6 Has the Single Market contributed to a decrease or an increase of your costs in the following areas...  
 a) Production process

	--/	++/	Une importante diminution	Une petite diminution	Pas de changement	Une petite augmentation	Une importante augmentation	[nsp/sr]	BAS
	DIMINUTION	AUGMENTATION							
	DECREASE	INCREASE	An important decrease	A small decrease	Unchanged	A small increase	An important increase	[dk/na]	
UE 15	7%	14%	1%	6%	70%	11%	3%	9%	829
BELGIQUE	10%	11%	3%	7%	75%	8%	3%	4%	56
DANMARK	0%	2%	0%	0%	73%	2%	0%	25%	33
DEUTSCHLAND	9%	6%	0%	9%	74%	2%	3%	11%	75
ELLAS	11%	25%	0%	11%	25%	25%	0%	40%	40
ESPANA	4%	25%	0%	4%	59%	21%	4%	12%	76
FRANCE	8%	10%	3%	4%	80%	7%	3%	2%	83
IRELAND	4%	22%	1%	4%	29%	16%	6%	44%	42
ITALIA	9%	20%	0%	9%	68%	18%	3%	3%	77
LUXEMBOURG	6%	12%	0%	6%	67%	9%	3%	15%	36
NEDERLAND	8%	15%	0%	8%	65%	11%	4%	13%	54
ÖSTERREICH	4%	4%	2%	2%	82%	2%	2%	10%	50
PORTUGAL	10%	30%	0%	10%	56%	24%	6%	5%	40
FINLAND	2%	18%	0%	2%	75%	18%	0%	6%	37
SWEDEN	6%	12%	1%	4%	76%	10%	2%	6%	55
UNITED KINGDOM	3%	5%	1%	1%	86%	0%	5%	7%	75
<b>SECTEURS - SECTORS</b>									
Construction	8%	28%	0%	8%	60%	20%	8%	4%	109
Industrie Industry	5%	20%	0%	5%	74%	14%	6%	2%	142
Commerce Trade	7%	12%	0%	7%	68%	9%	3%	13%	349
Services	7%	11%	1%	6%	74%	9%	1%	8%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	7%	15%	1%	6%	71%	11%	4%	8%	563
1-5 pays UE - 1-5 countries	7%	15%	0%	7%	68%	12%	3%	10%	230
+5 pays UE - More than 5	11%	10%	0%	11%	69%	10%	0%	10%	36



Q.6 Le Marché unique a-t-il contribué à une diminution ou une augmentation de vos coûts dans les domaines suivants : ... ?  
b) La distribution (y compris le transport)

Q.6 Has the Single Market contributed to a decrease or an increase of your costs in the following areas...  
b) Distribution (including transport)

	--/	++/+	Une importante diminution	Une petite diminution	Pas de changement	Une petite augmentation	Une importante augmentation	[nsp/sr]	BAS
	DIMINUTION	AUGMENTATION	An important decrease	A small decrease	Unchanged	A small increase	An important increase	[dk/na]	
UE 15	10%	30%	2%	8%	55%	23%	7%	5%	829
BELGIQUE	5%	28%	1%	4%	64%	18%	9%	3%	56
DANMARK	12%	8%	1%	12%	57%	8%	0%	22%	33
DEUTSCHLAND	19%	31%	3%	15%	44%	26%	5%	6%	75
ELLAS	4%	53%	0%	4%	32%	47%	6%	11%	40
ESPANA	17%	33%	3%	15%	43%	24%	9%	7%	76
FRANCE	3%	23%	1%	1%	74%	13%	10%	1%	83
IRELAND	13%	49%	3%	10%	15%	21%	28%	23%	42
ITALIA	8%	41%	2%	6%	51%	34%	7%	0%	77
LUXEMBOURG	9%	39%	3%	6%	46%	30%	9%	6%	36
NEDERLAND	9%	33%	2%	7%	52%	23%	10%	6%	54
ÖSTERREICH	6%	20%	0%	6%	66%	18%	2%	8%	50
PORTUGAL	9%	38%	0%	9%	48%	31%	7%	5%	40
FINLAND	0%	10%	0%	0%	90%	10%	0%	0%	37
SWEDEN	10%	10%	4%	6%	77%	4%	5%	4%	55
UNITED KINGDOM	3%	11%	1%	1%	76%	6%	5%	10%	75
<b>SECTEURS - SECTORS</b>									
Construction	3%	44%	3%	0%	48%	30%	14%	4%	109
Industrie Industry	8%	31%	0%	7%	59%	25%	6%	3%	142
Commerce Trade	14%	35%	3%	11%	45%	28%	8%	5%	349
Services	9%	19%	0%	8%	67%	15%	4%	6%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	7%	27%	1%	5%	61%	21%	5%	6%	563
1-5 pays UE - 1-5 countries	18%	39%	2%	16%	40%	30%	9%	3%	230
+5 pays UE - More than 5	21%	36%	10%	11%	39%	23%	13%	3%	36



Q.6 Le Marché unique a-t-il contribué à une diminution ou une augmentation de vos coûts dans les domaines suivants : ... ?

c) Le marketing

Q.6 Has the Single Market contributed to a decrease or an increase of your costs in the following areas...

c) Marketing

	--/	++/+	Une importante diminution	Une petite diminution	Pas de changement	Une petite augmentation	Une importante augmentation	[nsp/sr]	BAS
	DIMINUTION	AUGMENTATION	An important decrease	A small decrease	Unchanged	A small increase	An important increase	[dk/na]	
UE 15	3%	18%	0%	3%	74%	14%	4%	5%	829
BELGIQUE	3%	23%	1%	2%	73%	17%	6%	1%	56
DANMARK	0%	6%	0%	0%	90%	2%	4%	4%	33
DEUTSCHLAND	3%	18%	2%	2%	75%	16%	2%	4%	75
ELLAS	6%	35%	0%	6%	56%	29%	6%	4%	40
ESPANA	3%	16%	0%	3%	72%	16%	0%	9%	76
FRANCE	1%	16%	1%	1%	77%	12%	4%	6%	83
IRELAND	6%	31%	0%	6%	55%	21%	10%	9%	42
ITALIA	4%	21%	0%	4%	72%	16%	4%	3%	77
LUXEMBOURG	6%	18%	0%	6%	64%	15%	3%	12%	36
NEDERLAND	6%	24%	0%	6%	60%	18%	6%	11%	54
ÖSTERREICH	4%	12%	0%	4%	80%	12%	0%	4%	50
PORTUGAL	0%	22%	0%	0%	71%	13%	9%	7%	40
FINLAND	4%	7%	0%	4%	87%	7%	0%	3%	37
SWEDEN	9%	8%	1%	8%	82%	6%	2%	1%	55
UNITED KINGDOM	3%	9%	0%	3%	80%	7%	3%	8%	75
<b>SECTEURS - SECTORS</b>									
Construction	0%	23%	0%	0%	69%	16%	7%	8%	109
Industrie Industry	6%	14%	0%	6%	74%	14%	0%	5%	142
Commerce Trade	4%	17%	1%	3%	74%	13%	4%	6%	349
Services	2%	18%	0%	2%	75%	15%	3%	4%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	2%	14%	0%	2%	77%	11%	3%	6%	563
1-5 pays UE - 1-5 countries	7%	24%	2%	5%	66%	20%	4%	3%	230
+5 pays UE - More than 5	1%	33%	0%	1%	63%	31%	2%	3%	36



Q.6 Le Marché unique a-t-il contribué à une diminution ou une augmentation de vos coûts dans les domaines suivants : ... ?

d) Le coût des matières premières ou des composants

Q.6 Has the Single Market contributed to a decrease or an increase of your costs in the following areas...

d) Cost of raw materials or components

	--/	++/+	Une importante diminution	Une petite diminution	Pas de changement	Une petite augmentation	Une importante augmentation	[nsp/sr]	BAS
	DIMINUTION	AUGMENTATION	An important decrease	A small decrease	Unchanged	A small increase	An important increase	[dk/na]	
UE 15	13%	27%	2%	10%	51%	20%	7%	9%	829
BELGIQUE	10%	37%	1%	8%	46%	30%	7%	7%	56
DANMARK	11%	15%	9%	2%	52%	15%	0%	22%	33
DEUTSCHLAND	12%	14%	4%	8%	56%	11%	3%	18%	75
ELLAS	15%	43%	0%	15%	13%	38%	6%	28%	40
ESPANA	22%	34%	3%	20%	37%	25%	9%	7%	76
FRANCE	7%	25%	1%	7%	67%	18%	7%	1%	83
IRELAND	18%	21%	9%	9%	27%	9%	12%	34%	42
ITALIA	13%	39%	2%	12%	47%	28%	11%	1%	77
LUXEMBOURG	6%	21%	0%	6%	70%	15%	6%	3%	36
NEDERLAND	11%	20%	2%	9%	50%	14%	6%	20%	54
ÖSTERREICH	14%	18%	2%	12%	52%	12%	6%	16%	50
PORTUGAL	19%	41%	6%	13%	38%	41%	0%	2%	40
FINLAND	5%	2%	0%	5%	90%	2%	0%	3%	37
SWEDEN	11%	12%	2%	9%	66%	7%	5%	11%	55
UNITED KINGDOM	8%	18%	1%	6%	66%	9%	9%	8%	75
<b>SECTEURS - SECTORS</b>									
Construction	9%	41%	4%	5%	48%	28%	12%	2%	109
Industrie Industry	13%	42%	3%	10%	43%	30%	12%	2%	142
Commerce Trade	15%	30%	2%	12%	44%	24%	6%	12%	349
Services	12%	13%	2%	10%	64%	10%	4%	11%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	11%	29%	2%	9%	52%	22%	7%	8%	563
1-5 pays UE - 1-5 countries	19%	22%	5%	14%	47%	18%	4%	11%	230
+5 pays UE - More than 5	13%	13%	4%	10%	56%	5%	8%	17%	36



Q.6 Le Marché unique a-t-il contribué à une diminution ou une augmentation de vos coûts dans les domaines suivants : ... ?

e) Les frais des services bancaires

Q.6 Has the Single Market contributed to a decrease or an increase of your costs in the following areas...

e) Fees for banking services

	--/	++/+	Une importante diminution	Une petite diminution	Pas de changement	Une petite augmentation	Une importante augmentation	[nsp/sr]	BAS
	DIMINUTION	AUGMENTATION	An important decrease	A small decrease	Unchanged	A small increase	An important increase	[dk/na]	
UE 15	13%	39%	2%	10%	42%	24%	16%	6%	829
BELGIQUE	21%	34%	2%	19%	44%	25%	9%	1%	56
DANMARK	18%	3%	4%	14%	57%	3%	0%	21%	33
DEUTSCHLAND	20%	35%	3%	17%	35%	19%	16%	10%	75
ELLAS	18%	56%	3%	15%	20%	53%	3%	5%	40
ESPANA	26%	35%	5%	21%	33%	24%	12%	5%	76
FRANCE	5%	40%	1%	4%	54%	20%	20%	1%	83
IRELAND	14%	41%	3%	11%	33%	18%	23%	12%	42
ITALIA	9%	54%	0%	9%	35%	33%	21%	1%	77
LUXEMBOURG	24%	52%	3%	21%	20%	23%	29%	3%	36
NEDERLAND	13%	37%	4%	9%	44%	24%	14%	6%	54
ÖSTERREICH	4%	42%	0%	4%	48%	28%	14%	6%	50
PORTUGAL	2%	62%	0%	2%	30%	33%	28%	6%	40
FINLAND	8%	23%	0%	8%	69%	20%	3%	0%	37
SWEDEN	16%	26%	4%	12%	55%	22%	4%	3%	55
UNITED KINGDOM	4%	15%	4%	0%	71%	9%	6%	9%	75
<b>SECTEURS - SECTORS</b>									
Construction	10%	54%	2%	8%	30%	31%	22%	7%	109
Industrie Industry	12%	34%	0%	12%	53%	23%	10%	2%	142
Commerce Trade	14%	42%	3%	11%	41%	26%	16%	3%	349
Services	13%	33%	2%	10%	44%	19%	15%	10%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	11%	40%	2%	9%	44%	25%	15%	5%	563
1-5 pays UE - 1-5 countries	17%	38%	4%	14%	40%	23%	15%	5%	230
+5 pays UE - More than 5	15%	37%	0%	15%	32%	13%	24%	16%	36



Q.6 Le Marché unique a-t-il contribué à une diminution ou une augmentation de vos coûts dans les domaines suivants : ... ?

f) Les primes d'assurance

Q.6 Has the Single Market contributed to a decrease or an increase of your costs in the following areas...

f) Premiums for Insurance services

	--/	++/	Une importante diminution	Une petite diminution	Pas de changement	Une petite augmentation	Une importante augmentation	[nsp/sr]	BASE
	DIMINUTION	AUGMENTATION							
	DECREASE	INCREASE	An important decrease	A small decrease	Unchanged	A small increase	An important increase	[dk/na]	
UE 15	7%	37%	1%	7%	48%	21%	16%	7%	829
BELGIQUE	10%	31%	0%	10%	56%	17%	14%	2%	56
DANMARK	5%	3%	3%	2%	68%	3%	0%	24%	33
DEUTSCHLAND	13%	27%	2%	10%	51%	17%	10%	10%	75
ELLAS	6%	69%	3%	3%	20%	56%	13%	5%	40
ESPANA	7%	51%	0%	7%	34%	34%	17%	8%	76
FRANCE	12%	23%	0%	12%	63%	7%	16%	2%	83
IRELAND	3%	68%	3%	0%	26%	1%	67%	4%	42
ITALIA	1%	51%	0%	1%	47%	24%	27%	1%	77
LUXEMBOURG	3%	42%	0%	3%	46%	31%	11%	9%	36
NEDERLAND	2%	44%	0%	2%	49%	32%	12%	6%	54
ÖSTERREICH	18%	22%	2%	16%	58%	20%	2%	2%	50
PORTUGAL	9%	49%	0%	9%	33%	37%	12%	8%	40
FINLAND	6%	14%	0%	6%	79%	14%	0%	0%	37
SWEDEN	9%	24%	2%	7%	55%	10%	14%	12%	55
UNITED KINGDOM	4%	24%	0%	4%	56%	8%	16%	15%	75
<b>SECTEURS - SECTORS</b>									
Construction	7%	53%	2%	6%	37%	22%	31%	3%	109
Industrie Industry	7%	34%	0%	7%	51%	21%	12%	8%	142
Commerce Trade	8%	41%	1%	7%	46%	24%	17%	6%	349
Services	6%	29%	0%	6%	54%	17%	12%	10%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	6%	41%	0%	6%	47%	24%	17%	5%	563
1-5 pays UE - 1-5 countries	10%	28%	2%	8%	50%	16%	12%	12%	230
+5 pays UE - More than 5	10%	23%	0%	10%	51%	5%	17%	16%	36



Q.6 Le Marché unique a-t-il contribué à une diminution ou une augmentation de vos coûts dans les domaines suivants : ... ?

g) Les services de télécommunication

Q.6 Has the Single Market contributed to a decrease or an increase of your costs in the following areas...

g) Telecommunication services

	--/	++/	Une importante diminution	Une petite diminution	Pas de changement	Une petite augmentation	Une importante augmentation	[nsp/sr]	BASE
	DIMINUTION	AUGMENTATION	An important decrease	A small decrease	Unchanged	A small increase	An important increase	[dk/na]	
UE 15	31%	26%	8%	23%	41%	17%	9%	3%	829
BELGIQUE	39%	19%	8%	31%	40%	14%	4%	2%	56
DANMARK	19%	34%	9%	10%	34%	16%	18%	14%	33
DEUTSCHLAND	56%	16%	23%	33%	25%	9%	6%	3%	75
ELLAS	18%	61%	5%	13%	16%	47%	15%	5%	40
ESPANA	42%	24%	11%	32%	31%	20%	4%	3%	76
FRANCE	32%	16%	1%	30%	51%	8%	9%	1%	83
IRELAND	41%	39%	12%	29%	20%	21%	18%	1%	42
ITALIA	18%	41%	0%	18%	40%	27%	13%	1%	77
LUXEMBOURG	37%	28%	15%	21%	32%	14%	14%	3%	36
NEDERLAND	25%	37%	4%	21%	36%	18%	20%	2%	54
ÖSTERREICH	42%	14%	0%	42%	42%	12%	2%	2%	50
PORTUGAL	27%	43%	11%	16%	26%	32%	12%	4%	40
FINLAND	3%	10%	3%	0%	88%	7%	3%	0%	37
SWEDEN	24%	21%	9%	15%	46%	11%	10%	9%	55
UNITED KINGDOM	7%	10%	4%	4%	78%	5%	5%	4%	75
<b>SECTEURS - SECTORS</b>									
Construction	22%	40%	7%	15%	35%	24%	16%	2%	109
Industrie Industry	24%	26%	2%	22%	44%	17%	9%	5%	142
Commerce Trade	30%	29%	7%	24%	39%	22%	7%	3%	349
Services	37%	17%	13%	24%	43%	9%	9%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	29%	23%	7%	22%	45%	16%	7%	2%	563
1-5 pays UE - 1-5 countries	37%	30%	11%	26%	31%	19%	11%	2%	230
+5 pays UE - More than 5	24%	42%	9%	15%	23%	15%	27%	12%	36



Q.6 Le Marché unique a-t-il contribué à une diminution ou une augmentation de vos coûts dans les domaines suivants : ... ?

h) L'alimentation en énergie

Q.6 Has the Single Market contributed to a decrease or an increase of your costs in the following areas...

h) Energy supplies

	--/	++/	Une importante diminution	Une petite diminution	Pas de changement	Une petite augmentation	Une importante augmentation	[nsp/sr]	BASE
	DIMINUTION	AUGMENTATION	An important decrease	A small decrease	Unchanged	A small increase	An important increase	[dk/na]	
UE 15	11%	24%	0%	11%	60%	18%	7%	5%	829
BELGIQUE	12%	9%	0%	12%	79%	9%	0%	1%	56
DANMARK	1%	4%	0%	1%	80%	4%	0%	15%	33
DEUTSCHLAND	19%	15%	0%	19%	59%	9%	6%	7%	75
ELLAS	4%	50%	0%	4%	20%	45%	6%	25%	40
ESPANA	20%	24%	0%	20%	54%	21%	3%	3%	76
FRANCE	6%	19%	0%	6%	74%	10%	9%	1%	83
IRELAND	12%	36%	0%	12%	46%	13%	23%	6%	42
ITALIA	5%	44%	0%	5%	50%	33%	11%	1%	77
LUXEMBOURG	9%	17%	0%	9%	65%	11%	6%	9%	36
NEDERLAND	6%	23%	0%	6%	58%	16%	7%	13%	54
ÖSTERREICH	36%	14%	2%	34%	48%	12%	2%	2%	50
PORTUGAL	7%	33%	2%	5%	56%	26%	7%	4%	40
FINLAND	4%	9%	0%	4%	87%	7%	2%	0%	37
SWEDEN	12%	19%	2%	10%	62%	11%	7%	7%	55
UNITED KINGDOM	8%	8%	1%	7%	78%	5%	3%	6%	75
<b>SECTEURS - SECTORS</b>									
Construction	11%	37%	1%	10%	50%	22%	15%	2%	109
Industrie Industry	13%	24%	0%	13%	62%	18%	6%	2%	142
Commerce Trade	9%	27%	1%	8%	59%	21%	6%	5%	349
Services	13%	17%	0%	13%	63%	12%	5%	7%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	12%	26%	1%	12%	58%	18%	7%	4%	563
1-5 pays UE - 1-5 countries	9%	20%	0%	9%	64%	18%	3%	6%	230
+5 pays UE - More than 5	7%	24%	0%	7%	58%	13%	12%	11%	36



Q.6 Le Marché unique a-t-il contribué à une diminution ou une augmentation de vos coûts dans les domaines suivants : ... ?

i) Les services postaux et de coursiers

Q.6 Has the Single Market contributed to a decrease or an increase of your costs in the following areas...

i) Postal and courier services

	--/	++/	Une importante diminution	Une petite diminution	Pas de changement	Une petite augmentation	Une importante augmentation	[nsp/sr]	BASE
	DIMINUTION	AUGMENTATION	An important decrease	A small decrease	Unchanged	A small increase	An important increase	[dk/na]	
UE 15	9%	30%	2%	7%	56%	25%	5%	5%	829
BELGIQUE	8%	19%	0%	8%	68%	17%	2%	4%	56
DANMARK	14%	8%	0%	14%	59%	4%	4%	19%	33
DEUTSCHLAND	16%	21%	6%	10%	56%	14%	8%	8%	75
ELLAS	9%	64%	3%	6%	18%	54%	11%	9%	40
ESPANA	13%	41%	4%	9%	42%	30%	11%	4%	76
FRANCE	6%	22%	0%	6%	72%	20%	2%	0%	83
IRELAND	14%	40%	0%	14%	45%	28%	12%	1%	42
ITALIA	5%	43%	0%	5%	48%	43%	0%	4%	77
LUXEMBOURG	3%	25%	0%	3%	66%	19%	6%	6%	36
NEDERLAND	4%	30%	0%	4%	61%	16%	14%	6%	54
ÖSTERREICH	18%	24%	0%	18%	58%	14%	10%	0%	50
PORTUGAL	4%	49%	0%	4%	47%	44%	5%	0%	40
FINLAND	0%	13%	0%	0%	87%	11%	2%	0%	37
SWEDEN	17%	12%	2%	15%	67%	12%	0%	4%	55
UNITED KINGDOM	4%	6%	0%	4%	80%	4%	2%	10%	75
<b>SECTEURS - SECTORS</b>									
Construction	9%	35%	0%	8%	57%	32%	3%	0%	109
Industrie Industry	12%	30%	2%	10%	53%	25%	5%	5%	142
Commerce Trade	11%	34%	3%	8%	52%	27%	7%	3%	349
Services	6%	23%	2%	4%	62%	20%	3%	9%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	7%	30%	1%	6%	58%	26%	4%	5%	563
1-5 pays UE - 1-5 countries	13%	31%	2%	11%	52%	23%	8%	4%	230
+5 pays UE - More than 5	10%	26%	10%	0%	54%	21%	5%	10%	36



Q.6 Le Marché unique a-t-il contribué à une diminution ou une augmentation de vos coûts dans les domaines suivants : ... ?

j) Les coûts de main d'oeuvre

Q.6 Has the Single Market contributed to a decrease or an increase of your costs in the following areas...

j) Labour costs

	--/	++/	Une importante diminution	Une petite diminution	Pas de changement	Une petite augmentation	Une importante augmentation	[nsp/sr]	BASE
	DIMINUTION	AUGMENTATION	An important decrease	A small decrease	Unchanged	A small increase	An important increase	[dk/na]	
UE 15	4%	25%	1%	3%	69%	19%	6%	2%	829
BELGIQUE	4%	36%	0%	4%	59%	19%	17%	1%	56
DANMARK	7%	0%	1%	7%	92%	0%	0%	1%	33
DEUTSCHLAND	0%	12%	0%	0%	85%	11%	2%	3%	75
ELLAS	3%	66%	0%	3%	25%	50%	16%	6%	40
ESPANA	5%	35%	0%	5%	58%	27%	8%	1%	76
FRANCE	4%	18%	1%	4%	77%	5%	13%	1%	83
IRELAND	1%	52%	0%	1%	39%	20%	32%	9%	42
ITALIA	6%	32%	2%	4%	62%	27%	5%	0%	77
LUXEMBOURG	19%	28%	2%	17%	48%	13%	15%	6%	36
NEDERLAND	6%	36%	0%	6%	57%	32%	4%	2%	54
ÖSTERREICH	0%	30%	0%	0%	68%	28%	2%	2%	50
PORTUGAL	4%	44%	0%	4%	51%	39%	5%	0%	40
FINLAND	2%	18%	0%	2%	80%	18%	0%	0%	37
SWEDEN	7%	19%	2%	6%	72%	13%	6%	2%	55
UNITED KINGDOM	4%	9%	3%	1%	84%	4%	5%	3%	75
<b>SECTEURS - SECTORS</b>									
Construction	9%	31%	3%	6%	57%	14%	17%	3%	109
Industrie Industry	6%	26%	0%	6%	66%	22%	5%	2%	142
Commerce Trade	3%	29%	1%	2%	67%	23%	6%	1%	349
Services	2%	18%	1%	2%	77%	15%	3%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	4%	27%	1%	3%	68%	20%	7%	1%	563
1-5 pays UE - 1-5 countries	3%	20%	1%	2%	76%	16%	4%	1%	230
+5 pays UE - More than 5	5%	21%	0%	5%	62%	18%	3%	13%	36



Q.7 Dans quelle mesure la mise en place du Marché unique a-t-elle influencé les coûts unitaires TOTAUX des produits de votre entreprise ? Le Marché unique a-t-il : ... [LIRE] ?

Q.7 To what extent has the implementation of the Single Market affected the TOTAL unit costs of your company's products ? Has the Single Market : [READ OUT] ... ?

	--/-	++/+	Diminué de plus de 10%	Diminué d'entre 6 et 10%	Diminué d'entre 1 et 5%	Aucune conséquence	Augmenté d'entre 1 et 5%	Augmenté d'entre 6 et 10%	Augmenté de plus de 10%	[nsp/sr]	BASE
	DIMINUTION	AUGMENTATION	Reduced by more than 10%	Reduced between 6 and 10%	Reduced between 1 and 5%	Had no effect on it	Increased between 1 and 5%	Increased between 6 and 10%	Increased by more than 10%	[dk/na]	
	DE-CREASE	INCREASE									
UE 15	15%	26%	2%	3%	10%	50%	16%	7%	3%	10%	829
BELGIQUE	11%	31%	1%	0%	9%	54%	19%	9%	3%	5%	56
DANMARK	19%	0%	3%	3%	12%	81%	0%	0%	0%	0%	33
DEUTSCHLAND	15%	12%	2%	3%	11%	53%	10%	0%	2%	19%	75
ELLAS	9%	57%	1%	5%	3%	26%	26%	31%	0%	8%	40
ESPANA	20%	18%	3%	3%	14%	54%	13%	4%	1%	8%	76
FRANCE	12%	26%	0%	4%	7%	60%	10%	8%	8%	3%	83
IRELAND	11%	44%	1%	6%	5%	35%	11%	22%	11%	9%	42
ITALIA	17%	45%	3%	1%	13%	36%	31%	13%	1%	1%	77
LUXEMBOURG	23%	27%	3%	3%	17%	50%	20%	5%	3%	0%	36
NEDERLAND	9%	36%	0%	2%	7%	39%	23%	11%	3%	16%	54
ÖSTERREICH	6%	8%	2%	2%	2%	72%	6%	2%	0%	14%	50
PORTUGAL	24%	42%	2%	6%	16%	21%	22%	9%	10%	13%	40
FINLAND	0%	6%	0%	0%	0%	94%	6%	0%	0%	0%	37
SWEDEN	19%	14%	2%	6%	11%	61%	10%	1%	2%	6%	55
UNITED KINGDOM	13%	8%	1%	3%	8%	67%	3%	1%	4%	13%	75
<b>SECTEURS - SECTORS</b>											
Construction	18%	35%	3%	5%	10%	42%	13%	13%	9%	4%	109
Industrie Industry	11%	36%	2%	0%	9%	44%	27%	3%	6%	8%	142
Commerce Trade	19%	29%	2%	3%	14%	41%	19%	9%	1%	10%	349
Services	11%	14%	1%	3%	8%	63%	8%	3%	2%	11%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>											
Aucun pays UE - Only nat.mkts	14%	27%	1%	2%	11%	50%	15%	9%	3%	8%	563
1-5 pays UE - 1-5 countries	20%	24%	4%	5%	11%	46%	18%	2%	4%	11%	230
+5 pays UE - More than 5	10%	9%	0%	1%	9%	57%	6%	2%	1%	24%	36



Maintenant, je souhaiterais vous poser quelques questions sur la concurrence vécue par votre entreprise au sein du Marché unique.  
 Q.8.1 Comme conséquence du Marché unique, avez-vous remarqué une augmentation ou une diminution du niveau de CONCURRENCE dans [notre pays] provenant :

a) Des entreprises de [NOTRE PAYS] ?

I would now like to ask you some questions about the competition faced by your company within the Single Market.

Q.8.1 As a result of the Single Market, have you noticed an increase or a decrease in the level of COMPETITION in [our country] coming from :

a) Domestic firms ?

	Augmentation	Pas de changement	Diminution [nsp/sr]	BASE	
	Increase	No change	Decrease [dk/na]		
UE 15	46%	47%	5%	2%	829
BELGIQUE	31%	61%	4%	3%	56
DANMARK	28%	57%	0%	15%	33
DEUTSCHLAND	52%	38%	8%	2%	75
ELLAS	84%	8%	3%	5%	40
ESPANA	50%	46%	1%	3%	76
FRANCE	36%	56%	8%	0%	83
IRELAND	55%	38%	3%	3%	42
ITALIA	46%	51%	3%	0%	77
LUXEMBOURG	34%	61%	3%	2%	36
NEDERLAND	37%	58%	4%	2%	54
ÖSTERREICH	14%	68%	10%	8%	50
PORTUGAL	66%	28%	6%	0%	40
FINLAND	39%	58%	3%	0%	37
SWEDEN	37%	61%	1%	0%	55
UNITED KINGDOM	25%	65%	4%	6%	75
<b>SECTEURS - SECTORS</b>					
Construction	45%	51%	3%	1%	109
Industrie Industry	41%	58%	1%	0%	142
Commerce Trade	51%	42%	6%	1%	349
Services	41%	49%	6%	4%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	46%	48%	4%	2%	563
1-5 pays UE - 1-5 countries	44%	46%	9%	1%	230
+5 pays UE - More than 5	48%	49%	0%	3%	36



Q.8.1 Comme conséquence du Marché unique, avez-vous remarqué une augmentation ou une diminution du niveau de CONCURRENCE dans [notre pays] provenant :

b) D'autres entreprises de l'Union européenne ?

Q.8.1 As a result of the Single Market, have you noticed an increase or a decrease in the level of COMPETITION in [our country] coming from :  
b) Other EU firms ?

	Augmentation Increase	Pas de changement No change	Diminution [nsp/sr] Decrease	BASE [dk/na]	
UE 15	35%	57%	1%	7%	829
BELGIQUE	51%	44%	2%	3%	56
DANMARK	40%	57%	0%	3%	33
DEUTSCHLAND	41%	49%	0%	10%	75
ELLAS	62%	24%	0%	15%	40
ESPANA	36%	49%	1%	14%	76
FRANCE	25%	73%	1%	1%	83
IRELAND	52%	42%	0%	6%	42
ITALIA	33%	64%	0%	3%	77
LUXEMBOURG	53%	44%	2%	2%	36
NEDERLAND	28%	59%	6%	8%	54
ÖSTERREICH	26%	62%	4%	8%	50
PORTUGAL	51%	42%	0%	7%	40
FINLAND	34%	63%	3%	0%	37
SWEDEN	26%	61%	4%	9%	55
UNITED KINGDOM	21%	70%	4%	5%	75
<b>SECTEURS - SECTORS</b>					
Construction	34%	61%	0%	6%	109
Industrie Industry	31%	63%	0%	6%	142
Commerce Trade	38%	53%	2%	8%	349
Services	34%	58%	1%	6%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	33%	59%	1%	8%	563
1-5 pays UE - 1-5 countries	39%	54%	3%	5%	230
+5 pays UE - More than 5	52%	40%	1%	7%	36



Q.8.1 Comme conséquence du Marché unique, avez-vous remarqué une augmentation ou une diminution du niveau de CONCURRENCE dans [notre pays] provenant :

c) D'autres entreprises hors Union européenne ?

Q.8.1 As a result of the Single Market, have you noticed an increase or a decrease in the level of COMPETITION in [our country] coming from :

c) Non-EU firms ?

	Augmentation Increase	Pas de changement No change	Diminution [nsp/sr] Decrease	BASE [dk/na]	
UE 15	20%	69%	1%	9%	829
BELGIQUE	12%	78%	2%	8%	56
DANMARK	21%	65%	0%	14%	33
DEUTSCHLAND	22%	66%	2%	10%	75
ELLAS	52%	27%	3%	19%	40
ESPANA	27%	58%	0%	16%	76
FRANCE	8%	91%	1%	1%	83
IRELAND	22%	69%	0%	9%	42
ITALIA	23%	71%	0%	5%	77
LUXEMBOURG	24%	71%	0%	5%	36
NEDERLAND	12%	69%	0%	19%	54
ÖSTERREICH	8%	74%	10%	8%	50
PORTUGAL	22%	62%	2%	13%	40
FINLAND	23%	75%	3%	0%	37
SWEDEN	9%	82%	0%	9%	55
UNITED KINGDOM	15%	76%	4%	5%	75
<b>SECTEURS - SECTORS</b>					
Construction	18%	75%	0%	7%	109
Industrie Industry	34%	60%	0%	6%	142
Commerce Trade	19%	69%	2%	10%	349
Services	18%	71%	2%	9%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	20%	69%	1%	9%	563
1-5 pays UE - 1-5 countries	21%	69%	3%	7%	230
+5 pays UE - More than 5	22%	67%	0%	12%	36



Q.8.2 Comme conséquence du Marché unique, Avez-vous remarqué une augmentation ou une diminution du niveau de la concurrence sur base des PRIX dans [NOTRE PAYS] provenant :  
a) Des entreprises de [NOTRE PAYS] ?

Q.8.2 As a result of the Single Market, have you noticed an increase or a decrease in competition on the basis of PRICE in [our country] coming from :  
a) Domestic firms ?

	Augmentation	Pas de	Diminution [nsp/sr]	BASE	
	Increase	change	Decrease [dk/na]	changement	
UE 15	45%	43%	9%	2%	829
BELGIQUE	35%	59%	3%	3%	56
DANMARK	33%	54%	0%	13%	33
DEUTSCHLAND	54%	33%	11%	2%	75
ELLAS	69%	12%	13%	5%	40
ESPANA	50%	40%	11%	0%	76
FRANCE	38%	49%	8%	5%	83
IRELAND	36%	59%	0%	5%	42
ITALIA	47%	41%	12%	0%	77
LUXEMBOURG	34%	52%	6%	8%	36
NEDERLAND	39%	55%	4%	2%	54
ÖSTERREICH	30%	50%	10%	10%	50
PORTUGAL	62%	33%	5%	0%	40
FINLAND	28%	70%	2%	0%	37
SWEDEN	20%	64%	3%	13%	55
UNITED KINGDOM	23%	66%	7%	4%	75
<b>SECTEURS - SECTORS</b>					
Construction	52%	41%	6%	1%	109
Industrie Industry	37%	55%	6%	2%	142
Commerce Trade	48%	39%	12%	1%	349
Services	42%	45%	8%	4%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	46%	43%	8%	3%	563
1-5 pays UE - 1-5 countries	45%	39%	14%	2%	230
+5 pays UE - More than 5	38%	62%	0%	0%	36



Q.8.2 Comme conséquence du Marché unique, Avez-vous remarqué une augmentation ou une diminution du niveau de la concurrence sur base des PRIX dans [NOTRE PAYS] provenant :  
b) D'autres entreprises de l'Union européenne ?

Q.8.2 As a result of the Single Market, have you noticed an increase or a decrease in competition on the basis of PRICE in [our country] coming from :  
b) Other EU firms ?

	Augmentation	Pas de	Diminution [nsp/sr]	BASE	
	Increase	change	Decrease [dk/na]		
UE 15	31%	52%	6%	11%	829
BELGIQUE	38%	48%	8%	7%	56
DANMARK	36%	50%	3%	10%	33
DEUTSCHLAND	42%	41%	6%	11%	75
ELLAS	53%	21%	6%	20%	40
ESPANA	33%	41%	9%	17%	76
FRANCE	25%	61%	5%	9%	83
IRELAND	36%	55%	3%	6%	42
ITALIA	26%	62%	6%	5%	77
LUXEMBOURG	45%	39%	14%	2%	36
NEDERLAND	26%	61%	4%	10%	54
ÖSTERREICH	12%	62%	12%	14%	50
PORTUGAL	49%	35%	5%	11%	40
FINLAND	23%	75%	2%	0%	37
SWEDEN	10%	66%	3%	21%	55
UNITED KINGDOM	12%	70%	4%	14%	75
<b>SECTEURS - SECTORS</b>					
Construction	35%	57%	2%	7%	109
Industrie Industry	32%	57%	6%	5%	142
Commerce Trade	34%	44%	10%	11%	349
Services	26%	57%	3%	14%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	29%	53%	6%	12%	563
1-5 pays UE - 1-5 countries	38%	47%	8%	8%	230
+5 pays UE - More than 5	25%	68%	0%	7%	36



Q.8.2 Comme conséquence du Marché unique, Avez-vous remarqué une augmentation ou une diminution du niveau de la concurrence sur base des PRIX dans [NOTRE PAYS] provenant :  
c) D'autres entreprises hors Union européenne ?

Q.8.2 As a result of the Single Market, have you noticed an increase or a decrease in competition on the basis of PRICE in [our country] coming from :  
c) Non-EU firms ?

	Augmentation	Pas de	Diminution [nsp/sr]	BASE	
	Increase	change	Decrease [dk/na]	changement	
UE 15	21%	60%	4%	16%	829
BELGIQUE	10%	75%	4%	10%	56
DANMARK	21%	63%	0%	16%	33
DEUTSCHLAND	28%	53%	3%	15%	75
ELLAS	52%	21%	6%	21%	40
ESPANA	25%	45%	5%	25%	76
FRANCE	7%	75%	3%	15%	83
IRELAND	17%	62%	0%	21%	42
ITALIA	20%	63%	6%	11%	77
LUXEMBOURG	14%	68%	3%	16%	36
NEDERLAND	9%	67%	0%	25%	54
ÖSTERREICH	10%	68%	2%	20%	50
PORTUGAL	29%	47%	0%	24%	40
FINLAND	16%	81%	3%	0%	37
SWEDEN	2%	75%	3%	20%	55
UNITED KINGDOM	12%	76%	3%	9%	75
<b>SECTEURS - SECTORS</b>					
Construction	25%	62%	0%	13%	109
Industrie Industry	28%	61%	4%	8%	142
Commerce Trade	19%	58%	5%	18%	349
Services	20%	60%	4%	17%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	21%	60%	4%	16%	563
1-5 pays UE - 1-5 countries	23%	57%	3%	17%	230
+5 pays UE - More than 5	15%	74%	0%	12%	36



Q.8.3 Comme conséquence du Marché unique, Avez-vous remarqué une augmentation ou une diminution du niveau de la concurrence sur base de la QUALITE DES PRODUITS ET DU CHOIX dans [NOTRE PAYS] provenant :  
a) Des entreprises de [NOTRE PAYS] ?

Q.8.3 As a result of the Single Market, have you noticed an increase or a decrease in competition on the basis of PRODUCT QUALITY AND CHOICE in [our country] coming from :  
a) Domestic firms ?

	Augmentation	Pas de	Diminution [nsp/sr]	BASE	
	Increase	change	Decrease [dk/na]	changement	
UE 15	37%	51%	7%	5%	829
BELGIQUE	19%	70%	8%	3%	56
DANMARK	28%	56%	0%	16%	33
DEUTSCHLAND	33%	52%	8%	8%	75
ELLAS	69%	12%	9%	11%	40
ESPANA	43%	46%	6%	4%	76
FRANCE	28%	59%	13%	0%	83
IRELAND	54%	39%	3%	5%	42
ITALIA	41%	53%	6%	0%	77
LUXEMBOURG	30%	62%	5%	3%	36
NEDERLAND	27%	63%	8%	2%	54
ÖSTERREICH	18%	72%	0%	10%	50
PORTUGAL	69%	18%	4%	9%	40
FINLAND	30%	70%	0%	0%	37
SWEDEN	14%	71%	3%	12%	55
UNITED KINGDOM	25%	62%	4%	8%	75
<b>SECTEURS - SECTORS</b>					
Construction	37%	50%	10%	3%	109
Industrie Industry	41%	52%	6%	0%	142
Commerce Trade	43%	46%	7%	4%	349
Services	29%	56%	6%	8%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	38%	50%	7%	5%	563
1-5 pays UE - 1-5 countries	40%	52%	5%	3%	230
+5 pays UE - More than 5	21%	55%	14%	10%	36



Q.8.3 Comme conséquence du Marché unique, Avez-vous remarqué une augmentation ou une diminution du niveau de la concurrence sur base de la QUALITE DES PRODUITS ET DU CHOIX dans [NOTRE PAYS] provenant :  
b) D'autres entreprises de l'Union européenne ?

Q.8.3 As a result of the Single Market, have you noticed an increase or a decrease in competition on the basis of PRODUCT QUALITY AND CHOICE in [our country] coming from :  
b) Other EU firms ?

	Augmentation	Pas de	Diminution [nsp/sr]	BASE	
	Increase	change	Decrease [dk/na]		
UE 15	29%	57%	4%	10%	829
BELGIQUE	20%	65%	12%	3%	56
DANMARK	34%	49%	0%	17%	33
DEUTSCHLAND	28%	57%	4%	10%	75
ELLAS	58%	19%	0%	23%	40
ESPANA	34%	45%	5%	16%	76
FRANCE	20%	71%	7%	2%	83
IRELAND	55%	33%	3%	9%	42
ITALIA	27%	68%	2%	3%	77
LUXEMBOURG	13%	82%	3%	2%	36
NEDERLAND	23%	63%	4%	10%	54
ÖSTERREICH	16%	70%	2%	12%	50
PORTUGAL	47%	28%	2%	23%	40
FINLAND	24%	74%	0%	3%	37
SWEDEN	15%	65%	0%	20%	55
UNITED KINGDOM	22%	63%	4%	11%	75
<b>SECTEURS - SECTORS</b>					
Construction	29%	57%	5%	9%	109
Industrie Industry	35%	58%	4%	3%	142
Commerce Trade	33%	54%	2%	11%	349
Services	22%	62%	5%	11%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	27%	58%	4%	10%	563
1-5 pays UE - 1-5 countries	34%	54%	4%	8%	230
+5 pays UE - More than 5	24%	63%	0%	13%	36



Q.8.3 Comme conséquence du Marché unique, Avez-vous remarqué une augmentation ou une diminution du niveau de la concurrence sur base de la QUALITE DES PRODUITS ET DU CHOIX dans [NOTRE PAYS] provenant :  
c) D'autres entreprises hors Union européenne ?

Q.8.3 As a result of the Single Market, have you noticed an increase or a decrease in competition on the basis of PRODUCT QUALITY AND CHOICE in [our country] coming from :  
c) Non-EU firms ?

	Augmentation	Pas de	Diminution [nsp/sr]	BASE	
	Increase	change	Decrease [dk/na]	changement	
UE 15	20%	61%	4%	15%	829
BELGIQUE	19%	66%	8%	7%	56
DANMARK	29%	51%	0%	20%	33
DEUTSCHLAND	17%	63%	5%	14%	75
ELLAS	52%	19%	3%	26%	40
ESPANA	26%	49%	1%	24%	76
FRANCE	13%	73%	6%	8%	83
IRELAND	22%	53%	6%	19%	42
ITALIA	23%	64%	6%	7%	77
LUXEMBOURG	10%	70%	6%	14%	36
NEDERLAND	9%	63%	4%	25%	54
ÖSTERREICH	10%	70%	0%	20%	50
PORTUGAL	24%	44%	0%	32%	40
FINLAND	14%	83%	0%	3%	37
SWEDEN	8%	72%	0%	20%	55
UNITED KINGDOM	15%	68%	4%	12%	75
<b>SECTEURS - SECTORS</b>					
Construction	26%	60%	3%	11%	109
Industrie Industry	24%	57%	9%	9%	142
Commerce Trade	23%	57%	3%	17%	349
Services	14%	66%	4%	16%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	20%	61%	4%	16%	563
1-5 pays UE - 1-5 countries	21%	61%	6%	12%	230
+5 pays UE - More than 5	28%	58%	0%	13%	36



Maintenant, j'aimerais passer au futur du Marché unique.  
 Q.9 Etes-vous d'accord ou non avec l'affirmation que le fonctionnement du Marché unique devra être une grande priorité de l'Union européenne. Etes-vous : ... [LIRE] ?

Now I should like to turn to the future of the Single Market.  
 Q.9 Do you agree or disagree with the statement that the functioning of the Single Market should be a key priority for the European Union. Do you ... [READ OUT] ?

	<b>+++ D'ACCORD AGREE</b>	<b>--/ PAS D'ACCORD DISAGREE</b>	<b>Tout à fait d'accord Strongly agree</b>	<b>D'accord Agree</b>	<b>Pas d'accord Disagree</b>	<b>Pas du tout d'accord Strongly disagree</b>	<b>[nsp/sr] BASE [dk/na]</b>	
UE 15	83%	13%	33%	50%	8%	5%	4%	829
BELGIQUE	88%	12%	24%	64%	2%	10%	0%	56
DANMARK	79%	20%	43%	35%	19%	2%	1%	33
DEUTSCHLAND	83%	16%	41%	42%	12%	4%	2%	75
ELLAS	90%	10%	62%	28%	8%	2%	0%	40
ESPANA	96%	1%	44%	52%	1%	0%	2%	76
FRANCE	75%	19%	21%	54%	8%	10%	6%	83
IRELAND	93%	3%	59%	34%	3%	0%	4%	42
ITALIA	92%	7%	23%	68%	6%	2%	1%	77
LUXEMBOURG	92%	8%	43%	49%	5%	3%	0%	36
NEDERLAND	79%	14%	25%	55%	8%	6%	7%	54
ÖSTERREICH	68%	24%	40%	28%	24%	0%	8%	50
PORTUGAL	90%	4%	46%	44%	4%	0%	6%	40
FINLAND	88%	10%	48%	40%	10%	0%	2%	37
SWEDEN	75%	5%	41%	34%	4%	1%	19%	55
UNITED KINGDOM	62%	25%	18%	44%	12%	13%	14%	75
<b>SECTEURS - SECTORS</b>								
Construction	70%	23%	19%	51%	13%	11%	6%	109
Industrie Industry	83%	12%	24%	59%	8%	3%	5%	142
Commerce Trade	89%	9%	33%	56%	7%	2%	2%	349
Services	80%	13%	40%	40%	8%	6%	6%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	81%	14%	29%	52%	9%	5%	5%	563
1-5 pays UE - 1-5 countries	85%	11%	36%	49%	7%	4%	3%	230
+5 pays UE - More than 5	95%	1%	69%	26%	1%	0%	3%	36



Q.10 J'aimerais vous citer un nombre d'activités qui pourraient faire partie de la future politique du Marché unique. Pourriez-vous me dire si, pour votre entreprise, il est très important, plutôt important, plutôt pas important ou pas du tout important que la future politique du Marché unique aborde la question de :

a) La suppression des dernières barrières techniques à l'échange des biens et des services

Q.10 I would like to mention a number of activities which could be part of future Single Market policy . Could you tell me whether you consider that for your company it is very important, rather important, rather unimportant or not important at all that future Single Market Policy tackles the question of :

a) Removing remaining technical barriers to trade in goods and services

	<b>+++</b>	<b>--/</b>	<b>Très important</b>	<b>Plutôt important</b>	<b>Plutôt pas important</b>	<b>Pas du tout important</b>	<b>[nsp/sr]</b>	<b>BASE</b>
	<b>IMPORTANT</b>	<b>PAS IMPORTANT</b>						
	<b>IMPORTANT</b>	<b>NOT IMPORTANT</b>	<b>Very important</b>	<b>Rather important</b>	<b>Rather unimportant</b>	<b>Not important at all</b>	<b>[dk/na]</b>	
UE 15	76%	22%	40%	36%	12%	10%	2%	829
BELGIQUE	69%	27%	31%	38%	14%	13%	4%	56
DANMARK	80%	17%	47%	33%	12%	5%	3%	33
DEUTSCHLAND	67%	31%	37%	31%	24%	7%	2%	75
ELLAS	95%	3%	90%	5%	0%	3%	3%	40
ESPANA	89%	11%	42%	47%	5%	5%	0%	76
FRANCE	72%	23%	25%	47%	8%	15%	4%	83
IRELAND	84%	16%	51%	32%	5%	11%	0%	42
ITALIA	86%	14%	52%	34%	9%	5%	0%	77
LUXEMBOURG	85%	12%	47%	38%	9%	3%	3%	36
NEDERLAND	86%	8%	45%	42%	4%	4%	6%	54
ÖSTERREICH	68%	20%	32%	36%	16%	4%	12%	50
PORTUGAL	86%	12%	39%	47%	7%	5%	2%	40
FINLAND	59%	36%	25%	34%	6%	30%	5%	37
SWEDEN	68%	26%	35%	33%	11%	15%	5%	55
UNITED KINGDOM	55%	40%	27%	28%	15%	25%	5%	75
<b>SECTEURS - SECTORS</b>								
Construction	69%	26%	27%	42%	12%	14%	5%	109
Industrie Industry	73%	26%	39%	34%	18%	7%	1%	142
Commerce Trade	80%	19%	44%	36%	12%	7%	1%	349
Services	74%	22%	41%	33%	10%	12%	3%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	74%	23%	37%	37%	11%	11%	3%	563
1-5 pays UE - 1-5 countries	79%	20%	49%	31%	16%	4%	1%	230
+5 pays UE - More than 5	82%	18%	47%	36%	7%	11%	0%	36



Q.10 J'aimerais vous citer un nombre d'activités qui pourraient faire partie de la future politique du Marché unique. Pourriez-vous me dire si, pour votre entreprise, il est très important, plutôt important, plutôt pas important ou pas du tout important que la future politique du Marché unique aborde la question de :

b) L'alignement des systèmes fiscaux nationaux

Q.10 I would like to mention a number of activities which could be part of future Single Market policy . Could you tell me whether you consider that for your company it is very important, rather important, rather unimportant or not important at all that future Single Market Policy tackles the question of :

b) Aligning national taxation systems

	+++ IMPORTANT	--/ PAS IMPORTANT	Très important	Plutôt important	Plutôt pas important	Pas du tout important	[nsp/sr]	BASE
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[dk/na]	
UE 15	78%	18%	45%	33%	10%	8%	4%	829
BELGIQUE	75%	25%	48%	27%	14%	11%	0%	56
DANMARK	73%	24%	43%	29%	20%	4%	3%	33
DEUTSCHLAND	76%	20%	44%	32%	17%	3%	3%	75
ELLAS	97%	0%	96%	1%	0%	0%	3%	40
ESPANA	83%	13%	42%	41%	5%	8%	4%	76
FRANCE	80%	17%	50%	30%	7%	10%	3%	83
IRELAND	72%	28%	44%	28%	9%	18%	0%	42
ITALIA	91%	9%	48%	42%	7%	3%	0%	77
LUXEMBOURG	57%	43%	36%	21%	18%	25%	0%	36
NEDERLAND	80%	18%	52%	28%	12%	6%	2%	54
ÖSTERREICH	86%	8%	58%	28%	4%	4%	6%	50
PORTUGAL	87%	7%	40%	47%	2%	4%	6%	40
FINLAND	75%	25%	42%	33%	0%	25%	0%	37
SWEDEN	64%	22%	45%	19%	12%	10%	13%	55
UNITED KINGDOM	45%	45%	24%	21%	16%	29%	10%	75
<b>SECTEURS - SECTORS</b>								
Construction	82%	16%	36%	46%	7%	9%	2%	109
Industrie Industry	83%	14%	45%	38%	10%	4%	3%	142
Commerce Trade	78%	19%	48%	30%	11%	8%	3%	349
Services	75%	20%	44%	30%	10%	10%	6%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	76%	20%	43%	33%	10%	9%	4%	563
1-5 pays UE - 1-5 countries	87%	12%	53%	34%	7%	5%	1%	230
+5 pays UE - More than 5	67%	25%	40%	28%	16%	9%	7%	36



Q.10 J'aimerais vous citer un nombre d'activités qui pourraient faire partie de la future politique du Marché unique. Pourriez-vous me dire si, pour votre entreprise, il est très important, plutôt important, plutôt pas important ou pas du tout important que la future politique du Marché unique aborde la question de :

c) La création d'un brevet reconnu dans tous les pays de l'Union européenne

Q.10 I would like to mention a number of activities which could be part of future Single Market policy . Could you tell me whether you consider that for your company it is very important, rather important, rather unimportant or not important at all that future Single Market Policy tackles the question of :

c) Creating a patent valid in all European Union countries

	<b>++/+</b>	<b>--/-</b>	<b>Très important</b>	<b>Plutôt important</b>	<b>Plutôt pas important</b>	<b>Pas du tout important</b>	<b>[nsp/sr]</b>	<b>BASE</b>
	<b>IMPORTANT</b>	<b>PAS IMPORTANT</b>						
	<b>IMPORTANT</b>	<b>NOT IMPORTANT</b>	<b>Very important</b>	<b>Rather important</b>	<b>Rather unimportant</b>	<b>Not important at all</b>	<b>[dk/na]</b>	
UE 15	72%	25%	40%	32%	13%	12%	3%	829
BELGIQUE	64%	35%	38%	26%	13%	22%	1%	56
DANMARK	88%	11%	64%	25%	5%	6%	1%	33
DEUTSCHLAND	63%	35%	33%	30%	23%	13%	2%	75
ELLAS	95%	5%	93%	2%	3%	2%	0%	40
ESPANA	90%	6%	52%	37%	5%	1%	4%	76
FRANCE	78%	22%	36%	42%	10%	12%	0%	83
IRELAND	75%	20%	41%	33%	6%	14%	5%	42
ITALIA	80%	20%	44%	36%	14%	6%	0%	77
LUXEMBOURG	86%	11%	60%	26%	5%	6%	3%	36
NEDERLAND	87%	13%	49%	39%	7%	6%	0%	54
ÖSTERREICH	58%	32%	42%	16%	10%	22%	10%	50
PORTUGAL	70%	17%	29%	42%	15%	2%	13%	40
FINLAND	61%	35%	26%	36%	2%	33%	4%	37
SWEDEN	63%	26%	38%	25%	7%	19%	11%	55
UNITED KINGDOM	48%	44%	26%	22%	11%	33%	8%	75
<b>SECTEURS - SECTORS</b>								
Construction	66%	32%	34%	32%	14%	18%	2%	109
Industrie Industry	80%	17%	37%	43%	7%	10%	3%	142
Commerce Trade	74%	23%	42%	31%	14%	9%	3%	349
Services	70%	27%	40%	30%	13%	14%	3%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	72%	24%	39%	32%	12%	12%	4%	563
1-5 pays UE - 1-5 countries	72%	26%	40%	32%	15%	11%	2%	230
+5 pays UE - More than 5	76%	24%	45%	31%	15%	9%	0%	36



Q.10 J'aimerais vous citer un nombre d'activités qui pourraient faire partie de la future politique du Marché unique. Pourriez-vous me dire si, pour votre entreprise, il est très important, plutôt important, plutôt pas important ou pas du tout important que la future politique du Marché unique aborde la question de :

d) Le renforcement de la protection des droits de propriété intellectuelle

Q.10 I would like to mention a number of activities which could be part of future Single Market policy . Could you tell me whether you consider that for your company it is very important, rather important, rather unimportant or not important at all that future Single Market Policy tackles the question of :

d) Strengthening intellectual property rights protection

	<b>+++</b>	<b>--/</b>	<b>Très important</b>	<b>Plutôt important</b>	<b>Plutôt pas important</b>	<b>Pas du tout important</b>	<b>[nsp/sr]</b>	<b>BASE</b>
	<b>IMPORTANT</b>	<b>PAS IMPORTANT</b>						
	<b>IMPORTANT</b>	<b>NOT IMPORTANT</b>	<b>Very important</b>	<b>Rather important</b>	<b>Rather unimportant</b>	<b>Not important at all</b>	<b>[dk/na]</b>	
UE 15	71%	24%	39%	31%	13%	11%	5%	829
BELGIQUE	55%	38%	32%	23%	22%	16%	7%	56
DANMARK	80%	8%	43%	37%	5%	3%	12%	33
DEUTSCHLAND	72%	28%	43%	30%	20%	8%	0%	75
ELLAS	95%	5%	91%	4%	5%	0%	0%	40
ESPANA	78%	19%	52%	26%	14%	5%	3%	76
FRANCE	62%	32%	32%	30%	11%	21%	6%	83
IRELAND	62%	26%	25%	37%	8%	18%	12%	42
ITALIA	77%	22%	37%	39%	15%	6%	1%	77
LUXEMBOURG	75%	19%	44%	31%	6%	12%	6%	36
NEDERLAND	85%	15%	33%	52%	11%	4%	0%	54
ÖSTERREICH	54%	36%	24%	30%	14%	22%	10%	50
PORTUGAL	83%	12%	37%	47%	7%	5%	5%	40
FINLAND	69%	27%	24%	45%	2%	25%	4%	37
SWEDEN	60%	24%	27%	32%	11%	13%	16%	55
UNITED KINGDOM	48%	31%	26%	22%	6%	26%	21%	75
<b>SECTEURS - SECTORS</b>								
Construction	64%	32%	35%	29%	18%	15%	4%	109
Industrie Industry	81%	16%	40%	41%	4%	13%	3%	142
Commerce Trade	71%	22%	41%	31%	12%	10%	6%	349
Services	69%	26%	39%	30%	15%	11%	5%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	68%	26%	35%	33%	13%	13%	6%	563
1-5 pays UE - 1-5 countries	79%	18%	48%	30%	13%	5%	3%	230
+5 pays UE - More than 5	77%	23%	58%	19%	9%	13%	1%	36



Q.10 J'aimerais vous citer un nombre d'activités qui pourraient faire partie de la future politique du Marché unique. Pourriez-vous me dire si, pour votre entreprise, il est très important, plutôt important, plutôt pas important ou pas du tout important que la future politique du Marché unique aborde la question de :

e) Un accès encore plus aisé aux marchés publics

Q.10 I would like to mention a number of activities which could be part of future Single Market policy . Could you tell me whether you consider that for your company it is very important, rather important, rather unimportant or not important at all that future Single Market Policy tackles the question of :

e) Further opening up of public procurement markets

	<b>+++</b>	<b>--/</b>	<b>Très important</b>	<b>Plutôt important</b>	<b>Plutôt pas important</b>	<b>Pas du tout important</b>	<b>[nsp/sr]</b>	<b>BASE</b>
	<b>IMPORTANT</b>	<b>PAS IMPORTANT</b>						
	<b>IMPORTANT</b>	<b>NOT IMPORTANT</b>	<b>Very important</b>	<b>Rather important</b>	<b>Rather unimportant</b>	<b>Not important at all</b>	<b>[dk/na]</b>	
UE 15	64%	31%	29%	35%	15%	16%	6%	829
BELGIQUE	51%	43%	20%	31%	22%	21%	5%	56
DANMARK	51%	16%	30%	21%	4%	12%	33%	33
DEUTSCHLAND	54%	46%	24%	30%	25%	21%	0%	75
ELLAS	89%	4%	85%	4%	0%	4%	7%	40
ESPANA	80%	14%	32%	49%	13%	1%	5%	76
FRANCE	61%	34%	21%	40%	15%	18%	5%	83
IRELAND	72%	19%	28%	44%	8%	11%	9%	42
ITALIA	70%	29%	30%	40%	18%	11%	1%	77
LUXEMBOURG	91%	6%	57%	34%	3%	3%	3%	36
NEDERLAND	65%	23%	32%	34%	11%	12%	12%	54
ÖSTERREICH	40%	54%	26%	14%	30%	24%	6%	50
PORTUGAL	89%	5%	37%	52%	2%	2%	7%	40
FINLAND	68%	32%	10%	57%	6%	27%	0%	37
SWEDEN	53%	29%	23%	30%	18%	11%	17%	55
UNITED KINGDOM	41%	41%	19%	21%	4%	37%	18%	75
<b>SECTEURS - SECTORS</b>								
Construction	68%	22%	18%	50%	10%	12%	10%	109
Industrie Industry	62%	33%	29%	32%	16%	17%	5%	142
Commerce Trade	61%	32%	29%	32%	16%	16%	7%	349
Services	66%	31%	32%	34%	14%	17%	3%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	64%	29%	26%	38%	14%	15%	6%	563
1-5 pays UE - 1-5 countries	60%	35%	32%	28%	17%	17%	5%	230
+5 pays UE - More than 5	68%	31%	44%	24%	13%	18%	1%	36



Q.10 J'aimerais vous citer un nombre d'activités qui pourraient faire partie de la future politique du Marché unique. Pourriez-vous me dire si, pour votre entreprise, il est très important, plutôt important, plutôt pas important ou pas du tout important que la future politique du Marché unique aborde la question de :

f) Réaliser un marché financier européen intégré

Q.10 I would like to mention a number of activities which could be part of future Single Market policy . Could you tell me whether you consider that for your company it is very important, rather important, rather unimportant or not important at all that future Single Market Policy tackles the question of :

f) Achieving an integrated European financial market

	++/+	--/-	Très important	Plutôt important	Plutôt pas important	Pas du tout important	[nsp/sr]	BASE
	IMPORTANT	PAS IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[dk/na]	
UE 15	69%	25%	31%	38%	15%	10%	6%	829
BELGIQUE	68%	31%	20%	48%	12%	19%	1%	56
DANMARK	71%	26%	35%	36%	15%	12%	3%	33
DEUTSCHLAND	71%	27%	26%	45%	23%	4%	2%	75
ELLAS	100%	0%	96%	4%	0%	0%	0%	40
ESPANA	84%	9%	37%	47%	5%	4%	7%	76
FRANCE	60%	28%	20%	40%	16%	12%	12%	83
IRELAND	76%	21%	32%	44%	3%	18%	3%	42
ITALIA	74%	26%	34%	40%	22%	4%	0%	77
LUXEMBOURG	79%	18%	27%	52%	15%	3%	3%	36
NEDERLAND	72%	28%	32%	40%	17%	12%	0%	54
ÖSTERREICH	76%	14%	44%	32%	6%	8%	10%	50
PORTUGAL	73%	15%	39%	34%	8%	7%	12%	40
FINLAND	61%	39%	13%	49%	12%	27%	0%	37
SWEDEN	67%	25%	27%	40%	13%	12%	8%	55
UNITED KINGDOM	38%	45%	15%	22%	7%	38%	17%	75
<b>SECTEURS - SECTORS</b>								
Construction	63%	34%	24%	40%	19%	15%	3%	109
Industrie Industry	62%	30%	24%	39%	18%	12%	8%	142
Commerce Trade	74%	20%	33%	41%	11%	9%	6%	349
Services	67%	26%	34%	34%	16%	10%	6%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	66%	27%	27%	38%	14%	13%	7%	563
1-5 pays UE - 1-5 countries	75%	21%	36%	39%	16%	5%	3%	230
+5 pays UE - More than 5	80%	20%	53%	27%	15%	5%	0%	36



Q.10 J'aimerais vous citer un nombre d'activités qui pourraient faire partie de la future politique du Marché unique. Pourriez-vous me dire si, pour votre entreprise, il est très important, plutôt important, plutôt pas important ou pas du tout important que la future politique du Marché unique aborde la question de :

g) Assurer une concurrence équitable au sein du Marché unique

Q.10 I would like to mention a number of activities which could be part of future Single Market policy . Could you tell me whether you consider that for your company it is very important, rather important, rather unimportant or not important at all that future Single Market Policy tackles the question of :

g) Ensuring fair competition within the Single Market

	+++ IMPORTANT	--/ PAS IMPORTANT	Très important	Plutôt important	Plutôt pas important	Pas du tout important	[nsp/sr]	BASE
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[dk/na]	
UE 15	84%	14%	48%	37%	7%	6%	2%	829
BELGIQUE	86%	14%	40%	45%	8%	6%	0%	56
DANMARK	81%	16%	46%	35%	14%	2%	3%	33
DEUTSCHLAND	85%	15%	45%	41%	13%	2%	0%	75
ELLAS	99%	1%	96%	4%	1%	0%	0%	40
ESPANA	91%	5%	28%	63%	3%	2%	4%	76
FRANCE	79%	20%	38%	41%	9%	11%	1%	83
IRELAND	94%	6%	73%	20%	3%	4%	0%	42
ITALIA	91%	9%	50%	41%	6%	3%	0%	77
LUXEMBOURG	90%	10%	51%	39%	2%	8%	0%	36
NEDERLAND	90%	8%	72%	18%	4%	4%	2%	54
ÖSTERREICH	84%	10%	70%	14%	4%	6%	6%	50
PORTUGAL	86%	9%	65%	21%	7%	2%	5%	40
FINLAND	80%	20%	53%	27%	6%	13%	0%	37
SWEDEN	77%	17%	50%	26%	10%	7%	6%	55
UNITED KINGDOM	66%	29%	44%	22%	5%	23%	6%	75
<b>SECTEURS - SECTORS</b>								
Construction	77%	21%	41%	36%	10%	12%	1%	109
Industrie Industry	85%	15%	41%	44%	11%	4%	0%	142
Commerce Trade	87%	11%	54%	34%	6%	5%	2%	349
Services	83%	14%	46%	38%	7%	7%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	83%	15%	46%	37%	8%	8%	2%	563
1-5 pays UE - 1-5 countries	88%	10%	53%	35%	7%	2%	2%	230
+5 pays UE - More than 5	88%	12%	45%	43%	5%	8%	0%	36



Q.10 J'aimerais vous citer un nombre d'activités qui pourraient faire partie de la future politique du Marché unique. Pourriez-vous me dire si, pour votre entreprise, il est très important, plutôt important, plutôt pas important ou pas du tout important que la future politique du Marché unique aborde la question de :

h) Une plus grande ouverture à la concurrence des services d'utilités publique tels que les services de télécommunications, les services postaux et de transport, l'alimentation en énergie

Q.10 I would like to mention a number of activities which could be part of future Single Market policy . Could you tell me whether you consider that for your company it is very important, rather important, rather unimportant or not important at all that future Single Market Policy tackles the question of :

h) A further opening-up to competition of public utility services such as telecommunication services, transport and postal services, energy supply

	<b>+++</b>	<b>--/</b>	<b>Très important</b>	<b>Plutôt important</b>	<b>Plutôt pas important</b>	<b>Pas du tout important</b>	<b>[nsp/sr]</b>	<b>BASE</b>
	<b>IMPORTANT</b>	<b>PAS IMPORTANT</b>						
	<b>IMPORTANT</b>	<b>NOT IMPORTANT</b>	<b>Very important</b>	<b>Rather important</b>	<b>Rather unimportant</b>	<b>Not important at all</b>	<b>[dk/na]</b>	
UE 15	78%	20%	41%	37%	12%	8%	2%	829
BELGIQUE	76%	22%	31%	45%	8%	15%	1%	56
DANMARK	67%	28%	45%	22%	8%	20%	5%	33
DEUTSCHLAND	69%	31%	30%	40%	24%	6%	0%	75
ELLAS	97%	3%	92%	6%	3%	0%	0%	40
ESPANA	91%	8%	47%	44%	7%	1%	1%	76
FRANCE	66%	30%	27%	39%	14%	16%	4%	83
IRELAND	94%	3%	71%	23%	0%	3%	3%	42
ITALIA	88%	12%	53%	34%	9%	3%	0%	77
LUXEMBOURG	78%	19%	55%	23%	13%	6%	3%	36
NEDERLAND	85%	15%	47%	39%	7%	8%	0%	54
ÖSTERREICH	72%	22%	26%	46%	16%	6%	6%	50
PORTUGAL	91%	4%	48%	43%	0%	4%	5%	40
FINLAND	74%	26%	24%	50%	4%	23%	0%	37
SWEDEN	68%	22%	27%	41%	10%	13%	9%	55
UNITED KINGDOM	67%	26%	35%	32%	9%	18%	7%	75
<b>SECTEURS - SECTORS</b>								
Construction	70%	26%	30%	41%	13%	13%	4%	109
Industrie Industry	79%	19%	37%	42%	13%	5%	2%	142
Commerce Trade	84%	15%	48%	36%	10%	5%	1%	349
Services	75%	23%	39%	35%	13%	10%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	78%	20%	40%	38%	11%	9%	2%	563
1-5 pays UE - 1-5 countries	78%	19%	43%	35%	12%	7%	3%	230
+5 pays UE - More than 5	79%	21%	48%	31%	21%	1%	0%	36



Q.10 J'aimerais vous citer un nombre d'activités qui pourraient faire partie de la future politique du Marché unique. Pourriez-vous me dire si, pour votre entreprise, il est très important, plutôt important, plutôt pas important ou pas du tout important que la future politique du Marché unique aborde la question de :

i) S'assurer que les entreprises aient la possibilité d'exercer leurs activités au sein du Marché unique en se basant sur une seule réglementation plutôt que sur 15 réglementations nationales ou plus

Q.10 I would like to mention a number of activities which could be part of future Single Market policy . Could you tell me whether you consider that for your company it is very important, rather important, rather unimportant or not important at all that future Single Market Policy tackles the question of :

i) Ensuring that companies can do business throughout the Single Market on the basis of one set of rules instead of 15 or more sets of national rules

	+++ IMPORTANT	--/ PAS IMPORTANT	Très important	Plutôt important	Plutôt pas important	Pas du tout important	[nsp/sr]	BASE
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[dk/na]	
UE 15	82%	16%	51%	31%	9%	7%	2%	829
BELGIQUE	82%	18%	49%	33%	7%	11%	0%	56
DANMARK	79%	18%	44%	35%	8%	10%	3%	33
DEUTSCHLAND	79%	21%	45%	34%	16%	6%	0%	75
ELLAS	100%	0%	97%	3%	0%	0%	0%	40
ESPANA	88%	9%	54%	34%	5%	4%	3%	76
FRANCE	85%	15%	52%	33%	5%	10%	0%	83
IRELAND	97%	1%	69%	28%	0%	1%	3%	42
ITALIA	89%	11%	60%	29%	7%	4%	0%	77
LUXEMBOURG	88%	12%	52%	36%	12%	0%	0%	36
NEDERLAND	94%	4%	66%	28%	2%	2%	2%	54
ÖSTERREICH	64%	26%	32%	32%	18%	8%	10%	50
PORTUGAL	81%	16%	39%	42%	14%	2%	2%	40
FINLAND	66%	31%	25%	41%	8%	23%	3%	37
SWEDEN	74%	17%	51%	22%	11%	6%	9%	55
UNITED KINGDOM	66%	26%	39%	27%	6%	20%	8%	75
<b>SECTEURS - SECTORS</b>								
Construction	76%	21%	46%	30%	13%	8%	3%	109
Industrie Industry	89%	10%	43%	46%	2%	8%	1%	142
Commerce Trade	83%	15%	56%	27%	9%	6%	2%	349
Services	82%	16%	51%	31%	9%	7%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	81%	17%	48%	32%	9%	8%	2%	563
1-5 pays UE - 1-5 countries	89%	10%	60%	28%	7%	4%	1%	230
+5 pays UE - More than 5	76%	24%	51%	25%	13%	11%	0%	36



Q.10 J'aimerais vous citer un nombre d'activités qui pourraient faire partie de la future politique du Marché unique. Pourriez-vous me dire si, pour votre entreprise, il est très important, plutôt important, plutôt pas important ou pas du tout important que la future politique du Marché unique aborde la question de :

j) Faciliter la mobilité des travailleurs

Q.10 I would like to mention a number of activities which could be part of future Single Market policy . Could you tell me whether you consider that for your company it is very important, rather important, rather unimportant or not important at all that future Single Market Policy tackles the question of :

j) Facilitating labour mobility

	+++ IMPORTANT	--/ PAS IMPORTANT	Très important	Plutôt important	Plutôt pas important	Pas du tout important	[nsp/sr]	BASE
	IMPORTANT	NOT IMPORTANT	Very important	Rather important	Rather unimportant	Not important at all	[dk/na]	
UE 15	71%	26%	35%	36%	15%	11%	3%	829
BELGIQUE	63%	31%	17%	45%	16%	15%	7%	56
DANMARK	62%	38%	29%	33%	35%	3%	0%	33
DEUTSCHLAND	59%	38%	28%	31%	32%	6%	3%	75
ELLAS	93%	7%	89%	4%	3%	5%	0%	40
ESPANA	86%	12%	42%	45%	7%	5%	1%	76
FRANCE	78%	19%	25%	53%	4%	15%	3%	83
IRELAND	84%	16%	52%	32%	8%	8%	0%	42
ITALIA	80%	20%	43%	37%	16%	3%	0%	77
LUXEMBOURG	91%	9%	60%	31%	6%	3%	0%	36
NEDERLAND	71%	29%	31%	40%	22%	8%	0%	54
ÖSTERREICH	50%	44%	32%	18%	30%	14%	6%	50
PORTUGAL	90%	10%	39%	51%	5%	5%	0%	40
FINLAND	49%	51%	17%	31%	6%	46%	0%	37
SWEDEN	72%	23%	41%	31%	5%	18%	5%	55
UNITED KINGDOM	45%	47%	23%	22%	13%	35%	8%	75
<b>SECTEURS - SECTORS</b>								
Construction	76%	23%	33%	43%	13%	10%	1%	109
Industrie Industry	66%	31%	27%	40%	14%	17%	3%	142
Commerce Trade	73%	25%	38%	35%	16%	9%	2%	349
Services	69%	28%	36%	34%	17%	11%	3%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	72%	26%	34%	38%	14%	12%	3%	563
1-5 pays UE - 1-5 countries	69%	30%	39%	30%	21%	8%	1%	230
+5 pays UE - More than 5	70%	23%	39%	31%	11%	12%	7%	36



Comme vous le savez peut-être, il est vraisemblable que plusieurs pays intègrent bientôt l'Union européenne. Il s'agit des pays de l'Europe Centrale et de l'Est. (Pays Candidats)  
 Q.11 Pensez-vous que l'élargissement du Marché unique vers ces pays aura des effets positifs ou négatifs sur :  
 a) Le coût des matières premières

As you may know, it is expected that several countries will soon join the European Union. These include countries from Central and Eastern Europe.  
 (Candidate Countries)

Q.11 Do you expect that the enlargement of the Single Market to these countries will have a positive or negative impact on :  
 a) Cost of raw materials

	Effet positif Positive impact	Pas d'effet No impact	Effet négatif Negative impact	[nsp/sr] [dk/na]	BASE
UE 15	44%	25%	21%	10%	829
BELGIQUE	34%	24%	32%	10%	56
DANMARK	37%	32%	17%	14%	33
DEUTSCHLAND	37%	34%	24%	5%	75
ELLAS	61%	4%	13%	22%	40
ESPANA	51%	17%	20%	12%	76
FRANCE	31%	23%	37%	9%	83
IRELAND	59%	30%	8%	3%	42
ITALIA	50%	24%	20%	6%	77
LUXEMBOURG	35%	9%	41%	14%	36
NEDERLAND	56%	19%	18%	8%	54
ÖSTERREICH	24%	40%	20%	16%	50
PORTUGAL	50%	16%	16%	17%	40
FINLAND	31%	65%	4%	0%	37
SWEDEN	39%	37%	9%	15%	55
UNITED KINGDOM	45%	28%	10%	17%	75
<b>SECTEURS - SECTORS</b>					
Construction	49%	15%	29%	7%	109
Industrie Industry	42%	26%	22%	9%	142
Commerce Trade	45%	24%	19%	11%	349
Services	41%	30%	19%	10%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	48%	24%	18%	9%	563
1-5 pays UE - 1-5 countries	32%	27%	30%	11%	230
+5 pays UE - More than 5	39%	34%	12%	15%	36



Q.11 Pensez-vous que l'élargissement du Marché unique vers ces pays aura des effets positifs ou négatifs sur :  
b) Le coût de la main-d'œuvre

Q.11 Do you expect that the enlargement of the Single Market to these countries will have a positive or negative impact on :  
b) Cost of labour

	Effet positif Positive impact	Pas d'effet No impact	Effet négatif Negative impact	[nsp/sr] [dk/na]	BASE
UE 15	45%	23%	26%	6%	829
BELGIQUE	32%	18%	49%	1%	56
DANMARK	25%	39%	22%	13%	33
DEUTSCHLAND	38%	34%	28%	0%	75
ELLAS	56%	4%	15%	25%	40
ESPANA	58%	15%	17%	10%	76
FRANCE	40%	8%	49%	3%	83
IRELAND	61%	25%	14%	1%	42
ITALIA	53%	22%	23%	2%	77
LUXEMBOURG	38%	17%	40%	5%	36
NEDERLAND	46%	25%	25%	4%	54
ÖSTERREICH	10%	50%	32%	8%	50
PORTUGAL	44%	12%	37%	7%	40
FINLAND	40%	53%	6%	2%	37
SWEDEN	57%	27%	8%	7%	55
UNITED KINGDOM	43%	31%	12%	15%	75
<b>SECTEURS - SECTORS</b>					
Construction	40%	17%	38%	5%	109
Industrie Industry	46%	25%	24%	6%	142
Commerce Trade	48%	24%	22%	6%	349
Services	44%	23%	28%	6%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	46%	21%	26%	6%	563
1-5 pays UE - 1-5 countries	41%	26%	28%	5%	230
+5 pays UE - More than 5	48%	26%	19%	8%	36



Q.11 Pensez-vous que l'élargissement du Marché unique vers ces pays aura des effets positifs ou négatifs sur :  
c) Les opportunités de marchés

Q.11 Do you expect that the enlargement of the Single Market to these countries will have a positive or negative impact on :  
c) Market opportunities

	Effet positif Positive impact	Pas d'effet No impact	Effet négatif Negative impact	[nsp/sr] [dk/na]	BASE
UE 15	56%	20%	20%	4%	829
BELGIQUE	49%	14%	25%	12%	56
DANMARK	66%	11%	22%	0%	33
DEUTSCHLAND	49%	22%	28%	2%	75
ELLAS	79%	6%	13%	2%	40
ESPANA	70%	11%	8%	12%	76
FRANCE	45%	21%	32%	1%	83
IRELAND	68%	15%	14%	3%	42
ITALIA	67%	19%	13%	1%	77
LUXEMBOURG	55%	17%	24%	5%	36
NEDERLAND	53%	18%	28%	2%	54
ÖSTERREICH	40%	32%	22%	6%	50
PORTUGAL	52%	12%	28%	8%	40
FINLAND	48%	39%	12%	0%	37
SWEDEN	60%	28%	5%	7%	55
UNITED KINGDOM	48%	33%	13%	6%	75
<b>SECTEURS - SECTORS</b>					
Construction	36%	24%	34%	6%	109
Industrie Industry	49%	26%	21%	4%	142
Commerce Trade	62%	18%	17%	2%	349
Services	58%	19%	17%	5%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	54%	22%	20%	4%	563
1-5 pays UE - 1-5 countries	56%	17%	22%	5%	230
+5 pays UE - More than 5	85%	3%	12%	0%	36



Q.11 Pensez-vous que l'élargissement du Marché unique vers ces pays aura des effets positifs ou négatifs sur :  
d) Les prix de vente

Q.11 Do you expect that the enlargement of the Single Market to these countries will have a positive or negative impact on :  
d) Sales prices

	Effet positif Positive impact	Pas d'effet No impact	Effet négatif Negative impact	[nsp/sr] [dk/na]	BASE
UE 15	33%	25%	35%	7%	829
BELGIQUE	26%	25%	43%	6%	56
DANMARK	20%	32%	36%	12%	33
DEUTSCHLAND	23%	18%	57%	2%	75
ELLAS	50%	7%	13%	31%	40
ESPANA	39%	25%	25%	10%	76
FRANCE	29%	20%	48%	3%	83
IRELAND	31%	35%	28%	6%	42
ITALIA	38%	32%	25%	5%	77
LUXEMBOURG	26%	23%	49%	2%	36
NEDERLAND	21%	24%	45%	10%	54
ÖSTERREICH	8%	40%	42%	10%	50
PORTUGAL	42%	10%	36%	13%	40
FINLAND	28%	52%	16%	4%	37
SWEDEN	42%	32%	14%	11%	55
UNITED KINGDOM	34%	35%	20%	10%	75
<b>SECTEURS - SECTORS</b>					
Construction	27%	24%	45%	4%	109
Industrie Industry	32%	19%	39%	11%	142
Commerce Trade	39%	21%	34%	6%	349
Services	28%	31%	32%	8%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	34%	28%	30%	8%	563
1-5 pays UE - 1-5 countries	29%	19%	47%	6%	230
+5 pays UE - More than 5	29%	10%	56%	5%	36



Q.11 Pensez-vous que l'élargissement du Marché unique vers ces pays aura des effets positifs ou négatifs sur :  
e) La productivité

Q.11 Do you expect that the enlargement of the Single Market to these countries will have a positive or negative impact on :  
e) Productivity

	Effet positif Positive impact	Pas d'effet No impact	Effet négatif Negative impact	[nsp/sr] [dk/na]	BASE
UE 15	44%	25%	24%	7%	829
BELGIQUE	30%	30%	35%	4%	56
DANMARK	43%	48%	4%	5%	33
DEUTSCHLAND	32%	36%	26%	6%	75
ELLAS	70%	5%	9%	16%	40
ESPANA	43%	20%	25%	12%	76
FRANCE	36%	18%	44%	1%	83
IRELAND	40%	44%	16%	0%	42
ITALIA	61%	17%	19%	3%	77
LUXEMBOURG	39%	18%	38%	5%	36
NEDERLAND	44%	26%	25%	6%	54
ÖSTERREICH	14%	46%	26%	14%	50
PORTUGAL	49%	12%	29%	9%	40
FINLAND	23%	60%	17%	0%	37
SWEDEN	53%	34%	3%	10%	55
UNITED KINGDOM	43%	34%	15%	9%	75
<b>SECTEURS - SECTORS</b>					
Construction	41%	26%	31%	2%	109
Industrie Industry	38%	24%	29%	10%	142
Commerce Trade	54%	19%	19%	8%	349
Services	37%	32%	26%	5%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	45%	26%	23%	7%	563
1-5 pays UE - 1-5 countries	43%	21%	29%	7%	230
+5 pays UE - More than 5	48%	30%	18%	4%	36



Q.11 Pensez-vous que l'élargissement du Marché unique vers ces pays aura des effets positifs ou négatifs sur :  
f) La rentabilité

Q.11 Do you expect that the enlargement of the Single Market to these countries will have a positive or negative impact on :  
f) Profitability

	Effet positif Positive impact	Pas d'effet No impact	Effet négatif Negative impact	[nsp/sr] [dk/na]	BASE
UE 15	38%	23%	31%	8%	829
BELGIQUE	31%	28%	36%	5%	56
DANMARK	21%	43%	9%	26%	33
DEUTSCHLAND	27%	25%	46%	2%	75
ELLAS	59%	4%	21%	17%	40
ESPANA	46%	14%	21%	18%	76
FRANCE	28%	17%	51%	4%	83
IRELAND	36%	24%	36%	3%	42
ITALIA	47%	25%	20%	8%	77
LUXEMBOURG	45%	6%	46%	3%	36
NEDERLAND	35%	30%	35%	0%	54
ÖSTERREICH	14%	38%	36%	12%	50
PORTUGAL	54%	12%	27%	7%	40
FINLAND	21%	60%	20%	0%	37
SWEDEN	50%	26%	12%	11%	55
UNITED KINGDOM	32%	34%	24%	10%	75
<b>SECTEURS - SECTORS</b>					
Construction	38%	20%	37%	5%	109
Industrie Industry	30%	19%	38%	14%	142
Commerce Trade	43%	21%	30%	6%	349
Services	34%	29%	29%	9%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	38%	25%	29%	8%	563
1-5 pays UE - 1-5 countries	36%	19%	36%	9%	230
+5 pays UE - More than 5	35%	17%	42%	6%	36



Q.11 Pensez-vous que l'élargissement du Marché unique vers ces pays aura des effets positifs ou négatifs sur :  
g) La croissance en matière d'emploi

Q.11 Do you expect that the enlargement of the Single Market to these countries will have a positive or negative impact on :  
g) Employment growth

	Effet positif Positive impact	Pas d'effet No impact	Effet négatif Negative impact	[nsp/sr] [dk/na]	BASE
UE 15	37%	23%	34%	6%	829
BELGIQUE	17%	23%	60%	0%	56
DANMARK	59%	30%	10%	1%	33
DEUTSCHLAND	22%	29%	48%	2%	75
ELLAS	65%	4%	21%	10%	40
ESPANA	49%	12%	29%	10%	76
FRANCE	22%	19%	58%	1%	83
IRELAND	43%	36%	20%	1%	42
ITALIA	54%	24%	19%	3%	77
LUXEMBOURG	31%	13%	52%	5%	36
NEDERLAND	32%	27%	36%	6%	54
ÖSTERREICH	6%	42%	44%	8%	50
PORTUGAL	43%	4%	44%	9%	40
FINLAND	17%	54%	23%	5%	37
SWEDEN	46%	24%	15%	15%	55
UNITED KINGDOM	34%	33%	18%	15%	75
<b>SECTEURS - SECTORS</b>					
Construction	31%	24%	42%	3%	109
Industrie Industry	33%	27%	32%	9%	142
Commerce Trade	40%	21%	32%	7%	349
Services	36%	23%	35%	5%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	38%	22%	34%	6%	563
1-5 pays UE - 1-5 countries	31%	25%	36%	8%	230
+5 pays UE - More than 5	40%	26%	31%	3%	36



Q.12 Avez-vous déjà actuellement des échanges commerciaux avec des pays candidats : ... [LIRE] ?

Q.12 Are you currently trading with any of the Candidate Countries :  
... [READ OUT] ?

	Oui	Non mais intention dans 3 années	Non et pas l'intention	[nsp/sr]	BASE
	Yes	No but planning next 3 years	No and not planning to do so	[dk/na]	
UE 15	15%	16%	65%	4%	829
BELGIQUE	12%	15%	68%	4%	56
DANMARK	19%	19%	59%	3%	33
DEUTSCHLAND	23%	17%	59%	1%	75
ELLAS	12%	20%	61%	7%	40
ESPANA	11%	9%	72%	8%	76
FRANCE	4%	9%	84%	3%	83
IRELAND	14%	16%	69%	0%	42
ITALIA	17%	25%	57%	1%	77
LUXEMBOURG	27%	25%	45%	3%	36
NEDERLAND	10%	10%	74%	6%	54
ÖSTERREICH	24%	12%	64%	0%	50
PORTUGAL	6%	26%	61%	6%	40
FINLAND	12%	10%	78%	0%	37
SWEDEN	20%	14%	61%	5%	55
UNITED KINGDOM	18%	11%	64%	7%	75
<b>SECTEURS - SECTORS</b>					
Construction	9%	11%	73%	6%	109
Industrie Industry	13%	25%	57%	5%	142
Commerce Trade	14%	16%	66%	4%	349
Services	19%	15%	63%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>					
Aucun pays UE - Only nat.mkts	10%	15%	72%	3%	563
1-5 pays UE - 1-5 countries	22%	21%	52%	5%	230
+5 pays UE - More than 5	60%	10%	26%	5%	36



[UNIQUEMENT SI " AUCUN " EN A3]

Q.13 Quelles sont les raisons principales pour lesquelles votre entreprise n'exporte pas aux autres pays du Marché unique ?

[LIRE - PLUSIEURS REPONSES POSSIBLE]

[ONLY IF " NONE " AT A3]

Q.13 What are the main reasons why your company is not exporting to other countries within the Single Market ?

[READ OUT - SEVERAL ANSWERS POSSIBLE]

	Pas encore envisagé possibilité	Produits pas adaptés à l'export	Besoin de plus d'info.	Crainte de rencontrer obstacles	Déjà tenté mais eu problèmes	Demande locale est suff.	Pas les moyens financiers	[autres]	[nsp/sr]	BASE
	Not yet considered poss.	Products not suitable for export	Would need more info.	Worried about barriers	Tried but encount. problems	Local demand is sufficient	Lack the financial means	[other]	[dk/na]	
UE 15	18%	35%	8%	7%	3%	48%	14%	10%	3%	563
BELGIQUE	25%	63%	6%	22%	8%	54%	17%	11%	2%	32
DANMARK	1%	20%	0%	0%	0%	38%	21%	15%	6%	18
DEUTSCHLAND	27%	40%	18%	15%	8%	80%	38%	8%	3%	43
ELLAS	62%	3%	3%	10%	3%	28%	14%	1%	3%	34
ESPANA	16%	32%	3%	0%	2%	33%	7%	17%	0%	59
FRANCE	7%	42%	1%	6%	1%	39%	10%	22%	0%	65
IRELAND	12%	62%	16%	5%	0%	12%	24%	5%	12%	21
ITALIA	16%	22%	15%	8%	3%	57%	9%	2%	2%	57
LUXEMBOURG	0%	42%	8%	8%	5%	46%	22%	36%	0%	13
NEDERLAND	5%	52%	0%	3%	0%	40%	1%	0%	11%	38
ÖSTERREICH	16%	24%	0%	5%	3%	46%	13%	5%	19%	37
PORTUGAL	19%	36%	9%	6%	3%	25%	24%	6%	0%	32
FINLAND	28%	35%	0%	3%	0%	46%	4%	0%	0%	32
SWEDEN	19%	19%	8%	0%	8%	49%	14%	0%	11%	25
UNITED KINGDOM	11%	52%	4%	6%	2%	42%	5%	13%	8%	57
<b>SECTEURS - SECTORS</b>										
Construction	13%	54%	11%	7%	0%	42%	14%	9%	1%	96
Industrie Industry	18%	22%	14%	9%	9%	54%	24%	13%	0%	78
Commerce Trade	23%	26%	8%	7%	3%	53%	16%	8%	1%	247
Services	13%	42%	6%	7%	3%	43%	10%	11%	7%	142
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>										
Aucun pays UE - Only nat.mkts	18%	35%	8%	7%	3%	48%	14%	10%	3%	563



[A TOUS]

Q.14 En général, par rapport aux respects des droits de votre entreprise au sein du Marché unique, vous sentez-vous : - Très bien informé - Bien informé - Plutôt pas informé - Pas du tout informé ?

[TO ALL]

Q.14 In general, in respects of your company's rights in the Single Market, do you feel : - Very well informed - Well informed - Rather uninformed - Not informed at all ... ?

	+++ INFORME INFORMED	--/ PAS INFORME NOT INFORMED	Très bien informé Very well informed	Bien informé Well informed	Plutôt pas informé Rather uninformed	Pas du tout informé Not informed at all	[nsp/sr] [dk/na]	BASE
UE 15	40%	59%	3%	37%	45%	14%	1%	829
BELGIQUE	53%	45%	1%	52%	37%	8%	2%	56
DANMARK	64%	34%	3%	60%	25%	9%	2%	33
DEUTSCHLAND	27%	73%	1%	26%	58%	16%	0%	75
ELLAS	34%	66%	12%	22%	53%	13%	0%	40
ESPANA	37%	63%	1%	35%	40%	24%	0%	76
FRANCE	54%	46%	1%	53%	24%	22%	0%	83
IRELAND	42%	58%	5%	37%	51%	7%	0%	42
ITALIA	40%	60%	5%	34%	60%	0%	0%	77
LUXEMBOURG	54%	46%	0%	54%	29%	17%	0%	36
NEDERLAND	48%	48%	0%	48%	31%	17%	4%	54
ÖSTERREICH	50%	42%	8%	42%	38%	4%	8%	50
PORTUGAL	46%	50%	0%	46%	43%	7%	4%	40
FINLAND	32%	68%	3%	29%	59%	9%	0%	37
SWEDEN	43%	55%	5%	38%	42%	13%	2%	55
UNITED KINGDOM	42%	55%	4%	38%	29%	26%	3%	75
<b>SECTEURS - SECTORS</b>								
Construction	46%	54%	2%	44%	42%	12%	0%	109
Industrie Industry	37%	62%	1%	36%	52%	10%	0%	142
Commerce Trade	42%	58%	2%	39%	44%	15%	0%	349
Services	36%	62%	5%	31%	45%	16%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>								
Aucun pays UE - Only nat.mkts	41%	58%	2%	39%	43%	15%	1%	563
1-5 pays UE - 1-5 countries	34%	65%	5%	30%	52%	13%	1%	230
+5 pays UE - More than 5	41%	59%	6%	36%	40%	18%	0%	36



Q.15 Comment jugeriez-vous l'effet global du Marché unique sur votre entreprise : - Très positif - Plutôt positif - Pas d'effet - Plutôt négatif - Très négatif ?

Q.15 How would you judge the overall impact of the Single Market on your company : - Very positive - Rather positive - No impact - Rather negative - Very negative ... ?

	+++ POSITIF POSITIVE	--/ NEGATIF NEGATIVE	Très positif Very positive	Plutôt positif Rather positive	Pas d'effet No impact	Plutôt négatif Rather negative	Très négatif Very negative	[nsp/sr] [dk/na]	BASE
UE 15	42%	8%	6%	37%	49%	6%	1%	1%	829
BELGIQUE	39%	20%	0%	39%	42%	14%	6%	0%	56
DANMARK	47%	0%	13%	34%	52%	0%	0%	1%	33
DEUTSCHLAND	47%	9%	2%	45%	44%	8%	1%	0%	75
ELLAS	65%	9%	15%	49%	26%	9%	0%	0%	40
ESPANA	50%	0%	13%	37%	50%	0%	0%	0%	76
FRANCE	25%	11%	1%	24%	64%	7%	4%	0%	83
IRELAND	68%	12%	6%	62%	20%	10%	1%	0%	42
ITALIA	53%	1%	6%	47%	44%	1%	0%	2%	77
LUXEMBOURG	69%	12%	0%	69%	19%	9%	3%	0%	36
NEDERLAND	52%	10%	7%	45%	36%	8%	2%	2%	54
ÖSTERREICH	36%	6%	14%	22%	54%	4%	2%	4%	50
PORTUGAL	44%	13%	5%	39%	40%	13%	0%	2%	40
FINLAND	32%	6%	9%	22%	63%	6%	0%	0%	37
SWEDEN	40%	4%	10%	30%	51%	4%	0%	6%	55
UNITED KINGDOM	19%	15%	4%	15%	61%	11%	5%	4%	75
<b>SECTEURS - SECTORS</b>									
Construction	28%	17%	1%	27%	52%	11%	6%	3%	109
Industrie Industry	39%	12%	6%	33%	47%	11%	1%	1%	142
Commerce Trade	50%	6%	8%	42%	44%	5%	1%	0%	349
Services	40%	5%	4%	36%	53%	5%	0%	2%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>									
Aucun pays UE - Only nat.mkts	34%	9%	3%	31%	55%	7%	2%	1%	563
1-5 pays UE - 1-5 countries	61%	5%	8%	53%	33%	4%	1%	1%	230
+5 pays UE - More than 5	71%	2%	24%	46%	28%	1%	1%	0%	36



Q.16 En tant qu'entreprise, diriez-vous que vous réfléchissez d'une manière plus européenne qu'avant, grâce au Marché unique : Oui ou Non ?

Q.16 As a business would you say that you think more European because of the Single Market than before : Yes or No ?

	Oui Yes	Non No	[nsp/sr] [dk/na]	BASE
UE 15	52%	46%	1%	829
BELGIQUE	51%	49%	0%	56
DANMARK	61%	36%	3%	33
DEUTSCHLAND	59%	41%	0%	75
ELLAS	71%	29%	0%	40
ESPANA	64%	33%	3%	76
FRANCE	33%	67%	0%	83
IRELAND	77%	23%	0%	42
ITALIA	64%	36%	0%	77
LUXEMBOURG	55%	45%	0%	36
NEDERLAND	41%	55%	4%	54
ÖSTERREICH	38%	56%	6%	50
PORTUGAL	49%	49%	2%	40
FINLAND	52%	45%	3%	37
SWEDEN	53%	41%	6%	55
UNITED KINGDOM	30%	67%	3%	75
<b>SECTEURS - SECTORS</b>				
Construction	41%	59%	0%	109
Industrie Industry	49%	47%	4%	142
Commerce Trade	56%	43%	1%	349
Services	53%	46%	1%	229
<b>ACTIV.EXTER. - OTHER EU ACTIV</b>				
Aucun pays UE - Only nat.mkts	48%	51%	1%	563
1-5 pays UE - 1-5 countries	61%	37%	2%	230
+5 pays UE - More than 5	70%	30%	1%	36

