

#### PET Economics - Brussels 2009

## Without PETs, democracy and markets won't work

Stephan J. Engberg Priway

sje webmail at Priway.com

### **Agenda**



- Examples of PET economic value in live cases
- Provide operational definitions for economic analysis
- Document with behavioral economics that
  - PETs are a pre-requisite for markets (like property or agreement)
  - That cartel standards & externalities block markets from working
  - Present Governments action damage markets & democracy
- Suggesting the road ahead is National Id 2.0 ensuring
  - Structured pseudonyms negotiated to context
  - Citizens empowered to regain critical control of context
  - Restore markets ability to self-adjust & recover from failures

PET do not protect data - PET eliminate the need to protect data as a pre-requisite to facilitate market-driven progress

## PRIWAY Security in Context

### 2003 EU PET Workshop

#### **Terms definition**

#### **Privacy Enhancing technologies (PET)**

Anonymity plus some kinds of pseudonymity or partial Anonymity (workshop definition)

Operational understanding:

"Enabling without transfer of data control"

#### **Privacy Friendly Technologies**

Internal Risk reduction or DP compliance

#### **Privacy Invasive Technologies (PIT)**

Deliberate identification & preventing PETs from protecting privacy

#### **Examples (my list)**

Digital Cash, Broadcast,
Zero-knowledge protocols
(e.g. RFIDsec),
Biometrics system-oncard, Blinded Certificates

P3P, internal separation of data and identity, Conditional Identification, sticky policies

**Most Biometrics**, server-side identity control, surveillance, thin clients/**cloud desktops** 

OBS: An application can be designed as a PIT even with PET details

### Successful PET systems



#### Enabling without creating threats

#### Characterics of good PETs:

NO NEED for Data Protection.

No "trusted party" with secrets.

No transfer of control.

- Democratic Election
- Cash Money
- Broadcast radio/tv/pager
- Car GPS Navigation

No room for security naivity – failures needs to be considered. CAR GPS can be stolen and leak history. Cash money store DNA.

## **Key definitions**



Privacy:

## Security from the viewpoint of ONE stakeholder

Control of personal data:

Individual control of referability of data to physical entities and transfer of data between contexts

In interdependent systems, Security by Design must include Privacy by Design

#### **Economics framework**



#### **Behavioural Economics**

**EVEN** the strongest pro-market framework requires PETs for markets to work(\*)

## Market innovation is driven by individual free choice according to a complex set of preferences

- 1. Consumers (citizens) must have superior knowledge of personal preferences
- 2. Cartels cannot be maintained
- 3. No negative (and positive) externalities

#### In the internet age, these require PET to hold !!

(\*) My interpretation of Ludwig Von Mises – Human Action, "The Prerequisites of Human Action" http://mises.org/humanaction/chap1sec2.asp

### 1. Consumers preferences

PETs required to maintain Consumer power



Our modern world is build on the quality of citizens free choice 8 causality learning to choose the better solution and rate it relative to other solutions through how much he is willing to pay.

BUT - Customers lose superior knowledge of personal preferences

- Data Profiling across context undermine free choice
- Systemic & invisible testing of stimuli automate profiling & use
- "Security or service" is not a choice or informed consent
- Consumers have no way to put a specific value to the invisible collection of data & hidden abuse of visible data
- Political profiling undermine democracy as such

Citizens loose power in negotiations due to profiling and testing. This is a primary threat to markets ability to create prosperity. It damage the critical demand-driven innovation!

#### PETS EMPOWER THE DEMAND to maintain CONTROL

# 2. Cartels "Code is law" lead to cartels



## According to Behavioral economic theory price cartels cannot be upheld unless enforced by government regulation

#### Digitalisation have changed that - "CODE IS LAW"(\*).

Commercial sector uses "Cartel"-standards to enforce cartel interests (gatekeepers, access to data) within a small group. Interoperability within a standard do not create innovation if the standard block competition – forced identification is by far the main problem.

Examples: EMV-payment cards, Mobile Phones, SAML

Governments enforce legacy-"standards" making public services less innovative while making them vulnurable and ineffective.

Examples: eID, IDABC and ICAO

#### Infrastructure cartels block competetion, innovation & PET

(\*) Lawrence Lessig - "Code is Law"

## 3. Negative externalities Externalities undermine markets



#### Markets are very bad at dealing with externalities

#### Examples:

Photo expose others

Online email expose counterparts without knowledge or consent Surveillance (identification) can always be turned into attack Biometric Identification create risk (identity theft & prevent PETs) National Id without PETs prevent society from adopting PETs Infrastructure gatekeepers prevent markets from adopting PETs Government give public employes access to abusable data When security fails, system AND external stakeholders get hurt.

## Data is a "currency" Society value is negative!



The direct value of PET-protected pseudonymous personal data depends on the application in context!

The additional value to service providers of making data identifiable is equal to the secondary abuse value

- Always smaller than the negotional loss to citizen !!
- Negative externalities to innovation & scaling risks

Convenience & marketing value of identification is zero as PETs make citizens able to define & control context, i.e. citizens can extend or create new context & transfer profile data between contexts.

Problem – stakeholders assess different values of identification

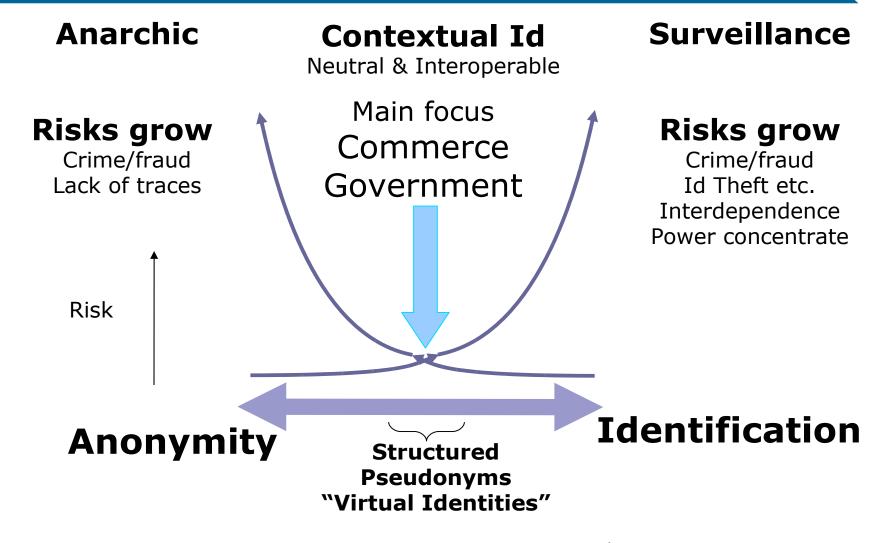
Service Provider assess identification value positive (but dropping)

Society value is increasingly negative (risks & innovation loss)

Markets cannot solve a government/infrastructure problem

# National Id 2.0/Context Id with PETs Priway focus is sustainable infrastructure





## Towards structured multi-id National Id 2.0 is citizen-centered



#### Single National Id & Biometric Id

outdated pre-internet thinking

Structured	Scandinavian Countries	Strong Root Id with PET ID overlay
Unstructured	Biometri Id	US, UK, Germany etc.
	Single-Id	Multi-Id

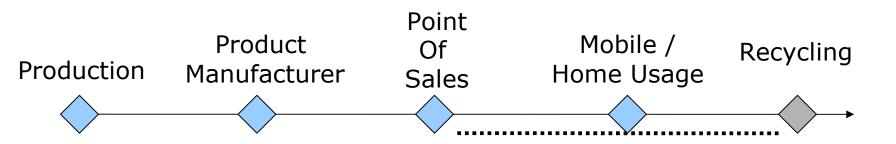
Purpose of National Id 2.0:

Ensure citizen can establish and maintain a new pseudonymous context and negotiate & adapt to the specific application independently of previous or future transactions

# RFID 2.0 with PETs Case: PET enabling Value Chains



#### Linkability define context



Global Id 1 Global Id 2

Silent / Deactivated

Group Id

Zeroleak® interactions without leak of persistent Identifier

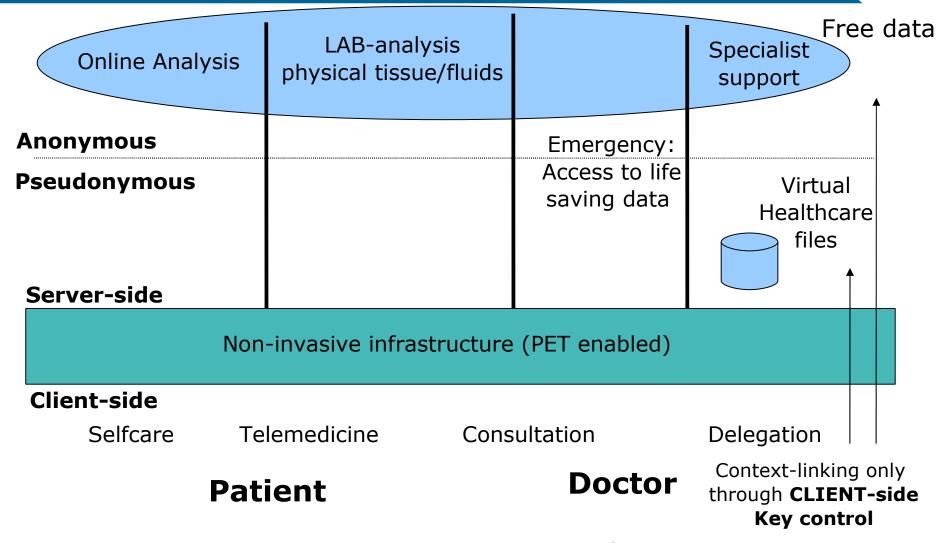




## Healthcare security overview



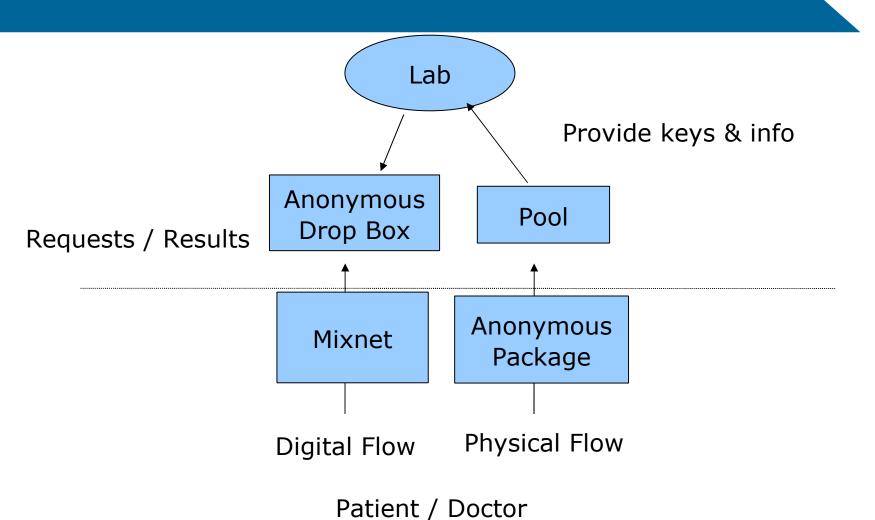
#### **Case:** Enabling healthcare with PETs



### Lab analysis – simple version



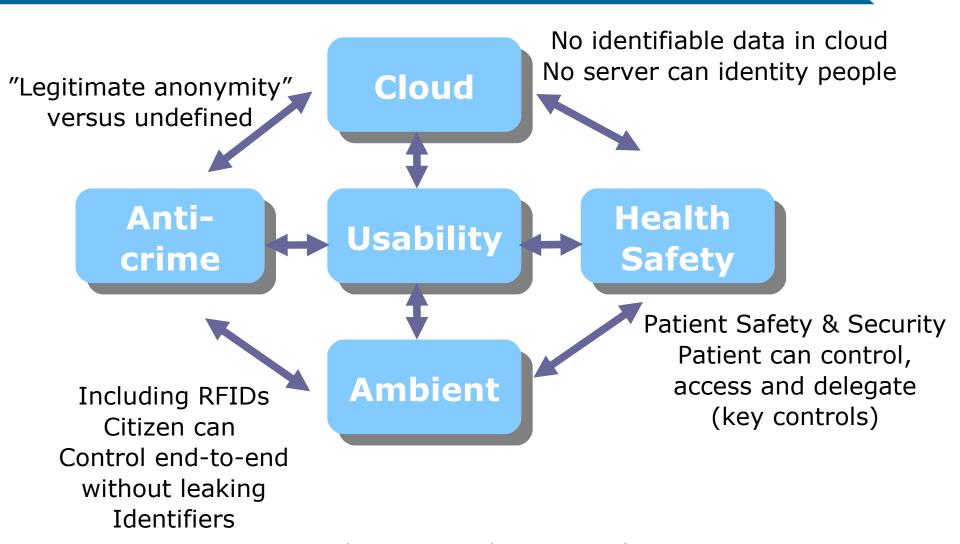
Case: PET enabling lab analysis



Without PETs, markets wont work

## **Complex Challenges**







### **PET Society Business Case**

#### PETs are critical for trust through maintaining consumer control

- Consumers choice to share depend on risk assessment
- With PETs consumers can "punish" and revoke data use

#### Demand Empowerment is driving efficiency & innovation

- Enable needs-driven free use of data (non-identifiable)
- Enable markets to self-adjust & recover from minor failures

#### PET part of Security by Design – no security without privacy

- Cheap & effective security through infrastructure
- Service provider CANNOT secure his service alone !!!

#### Market principles, rights and law enforced by design

- Prevent concentration of market dominating powers
- Prevent profiling both commercial, public and political

# **Conclusions**We can (must) empower Demand



- Markets cannot overcome negative externalities of eID
- Profiling is eroding markets, democracy & efficiency
- "Cartel" standards block competition & innovation
- PETs are future oriented, stabilising & driving innovation
  - make it possible to "drop past profiling and leakage"
  - enable transactions while minimising secondary risks
  - force markets to focus on actual preference & adjust
- Political invest in society interests PET National ID 2.0
  - Prevent instead of trying to control & protect
  - Focus first on commerce and public services
  - Help SMEs innovate open gatekeeper cartels
  - Public administration holds the largest potentials