

Agenda

- Project's Objectives
- Consortium
- Work Plan



Project's Main Objectives

1. Support the existing eTEN Projects to find venture capital for their eventual deployment phase
 - 24 eTEN Projects at Venture Academy
 - 16 eTEN Projects presented at ETIF
 - 5 eTEN Projects raise money



Project's Main Objectives

2. Promote the eTEN Programme among Investors to boost the number of deployment Projects
 - Generally via the Web
 - At 4 events in EU 15 States
 - At 3 events in EU 10 New Member States



Further Specific Objectives

- Integrate and facilitate new Member States and under-represented regions
- Foster Public-Private Cooperation
- Reinforce National, Regional & Local Initiatives
- Enhance sustainability of eTEN Support Initiatives



Consortium

Europe Unlimited (B) (Coordinator)

- William Stevens

VIP Park (CZ)

- Vlastimil Vesely

EuroConseil (Sub-Contractor) (B)

- Tapio Rissanen





Access a highly specialised **pan-European network**

Innovation Sources: Incubators, universities, research institutes, development agencies, start-ups

Europe's most promising innovative growth companies

- ▼ In the life sciences & ICT sectors
- ▼ Financed by venture capital or nominated start-ups

Venture capital investors actively investing across Europe, seeking (co) investment & M&A opportunities and portfolio exposure and contacts



Large corporations or research institutions seeking business/technology innovation, with venturing units or senior M&A, R&D, partnering and sales contacts

Advisory firms facilitating growth and deal-making

- ▲ Law, audit, search, consulting, M&A and corporate finance firms

Concrete Tasks & Events

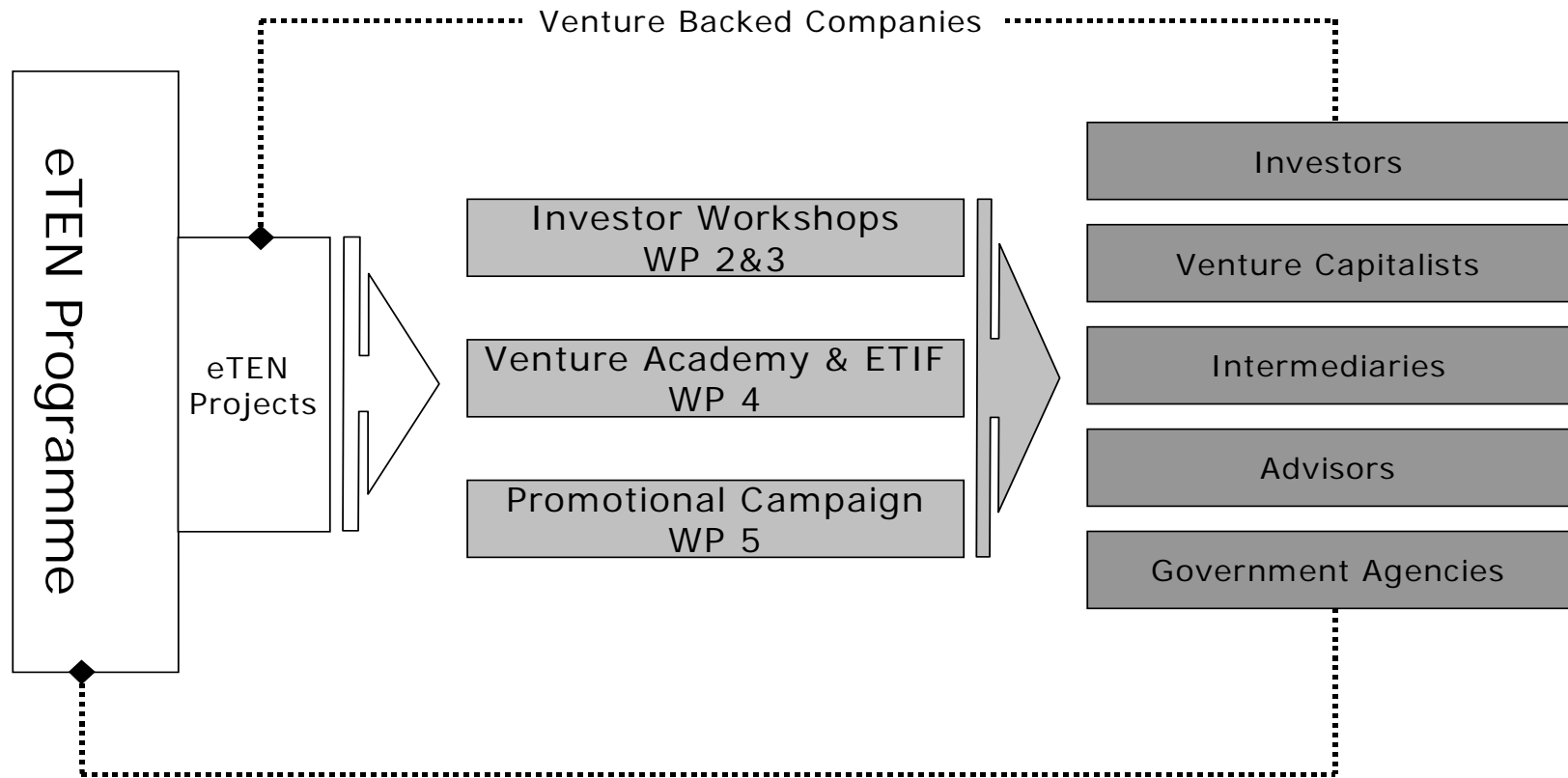
1. Project Coordination
2. Ally with existing investment events in EU 15
3. Information Sessions in EU 10 New Member States
4. Participation of eTEN Projects in Venture Academies
5. Promotion Campaign



Work Plan

WP No.	WP Name	Partner
1.	Project Management, Coordination & Evaluation	Europe Unlimited
2.	eTEN Investor Workshops in EU 15	Europe Unlimited EuroConseils
3.	eTEN Investor Workshops in EU 10 New Member States	VIP Park EuroConseils
4.	Prepare & Present eTEN Projects to Investors through Venture Academies	Europe Unlimited
5.	Specific Promotion of eTEN Projects to Investors	Europe Unlimited

Methodology



Draft Calendar

Investor Workshops WP2

Nordic Venture Summit	Copenhagen, 4 October 2005
European Tech Investment Forum	Berlin, 22 November or Munich, 7 December 2005
European Tech Investment Forum	London, May 2006
European Tech Investment Forum	Location tbc, November 2006



Draft Calendar

Investor Workshops WP3

Innovation & Business LIVE International Conference	Prague, March 2006
IDC Finance Technology Roadshow	Budapest, May 2006
ITAPA 2006 (Information Technologies and Public Administration)	Bratislava, November 2006



Draft Calendar

Investor Workshops WP4

Venture Academy	Copenhagen, 3 October 2005
Venture Academy	Berlin, 21 November or Munich, 6 December 2005
Venture Academy	London, May 2006
Venture Academy	Location tbc, November 2006



