

# Turning the promise of synthetic biology into commercial reality for health and energy

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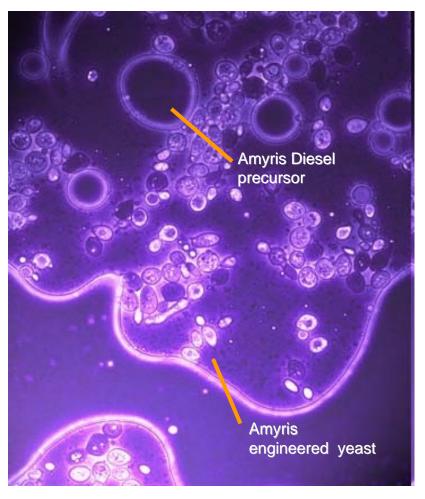
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## Amyris Biotechnologies Inc. Leading the "next generation" of renewable products



- Started in 2004 by four postdocs from UC Berkeley Professor Jay Keasling 's lab
- Initially funded in 2005 by a grant from the Gates Foundation to develop a lower cost, consistent supply of artemisinin
- Venture funded by leading investors; over \$160MM in grants and equity financing
- Pioneering yeast technology enabling production of more than 50,000 hydrocarbon molecules
- Product portfolio anti-malarial drug, diesel, jet fuel and a wide-range of chemicals
- Issued US patents covering diesel, jet, and lubricant products
- Marketing and distribution channels to deliver products in the United States and other global markets

Micrograph of fermentation fluids from production of Amyris Diesel (April, 2008)



#### Overview

### Technology Enables Broad Product Opportunities



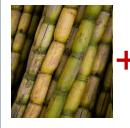
#### Traditional oil source



Refinery

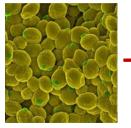
Petroleum products

### Amyris renewable pathway



Oil

Sugar cane



Amyris genetically engineered yeast



Cane mill

> 50,000 = isoprenoid compounds Bio-derived products

diesel

2020 estimate 450 billion gallons

jet fuel

2020 estimate 124 billion gallons

specialty chemicals: synthetic rubbers, lubricants, etc.

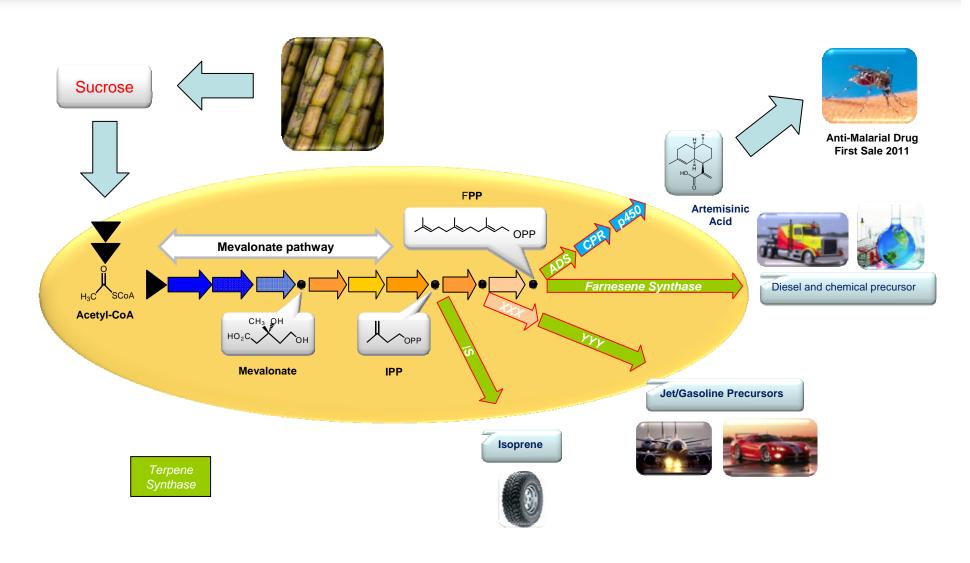
malaria drug

non-profit: treat over 200 million people annually

- •Markets growing faster than GDP
- •Chemicals price point not directly correlated to price of crude oil
- •Structurally advantaged, low-cost producer

## A platform technology for production of multiple products





### **Artemisinin Project**

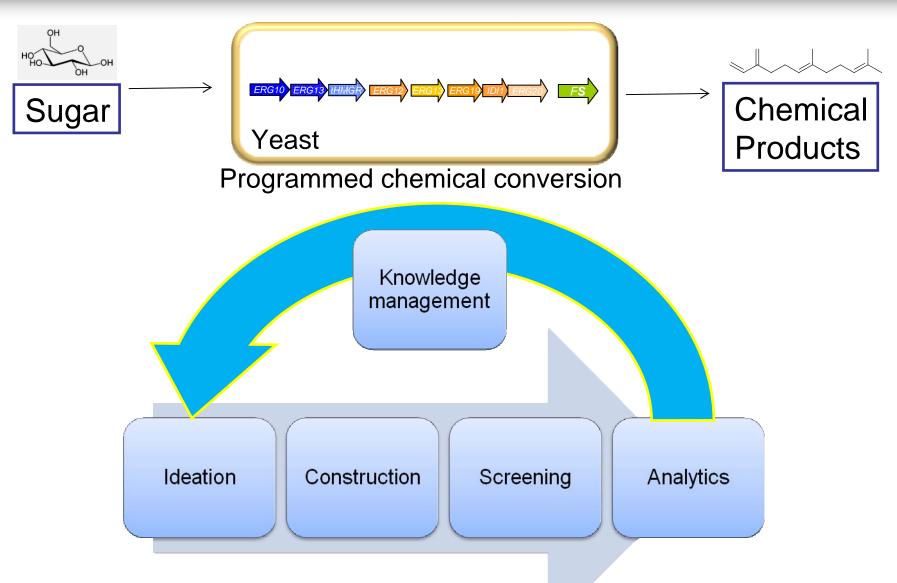


## April, 2008 - Announced partnership with sanofi-aventis for microbial artemisinin

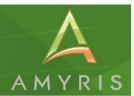
- Nonprofit project
- •Lives saved due to scalable supply of inexpensive drug
- •\$20+MM to develop a platform for isoprenoid production

### Amyris process for microbe development Engineering cycle to increase performance





#### The heart of synthetic biology is standardization



#### Tool Standardization

Consistent, simple and reliable enzyme and/or chemical treatments for the genetic manipulation of organisms



#### Parts Standardization

Genetic elements that can be easily interchanged using the same or similar tools

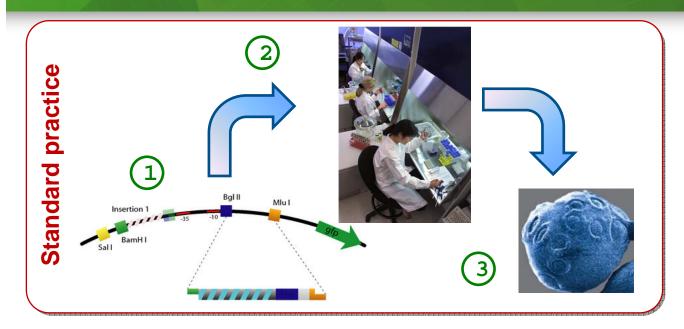
#### Process Standardization

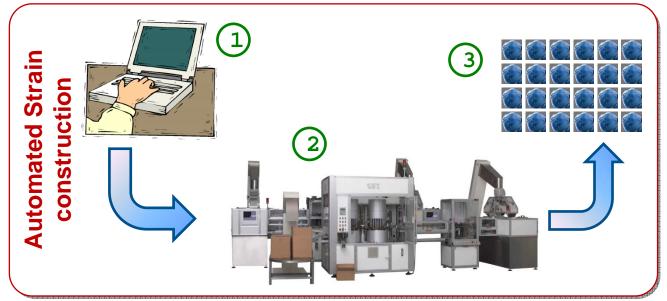
Consistent, simple and reliable methods for the insertion and deletion of genetic elements



## Standardization & Automation of Strain Engineering Rapid, reliable microbial engineering







## Traditional construction

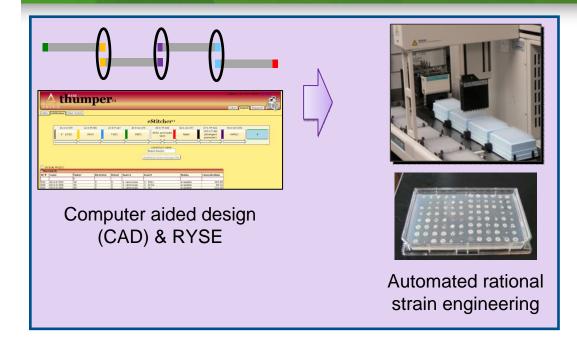
- Labor intensive planning
- Hand crafted construction
- Relatively slow, expensive, error-prone
- 4 week cycle, 40 strains per cycle with 4 FTEs

## **Automated** construction

- Computer assisted design
- Robotics platform for unit operations
- Fast, inexpensive, reliable
- 6 week cycle, 5000 strains per cycle with 4 FTEs

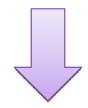
## Automated strain engineering is a reality at Amyris



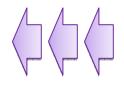




**HTP Screening** 









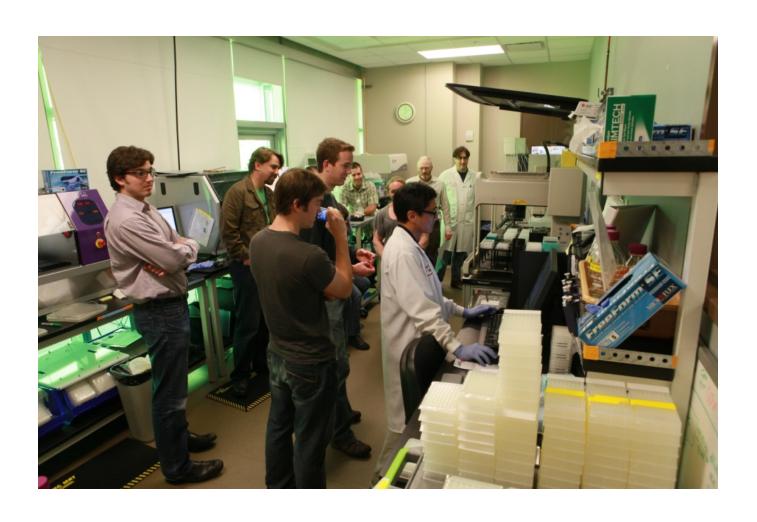
300 liter fermentation



2 liter fermentation

## The first run of ASE



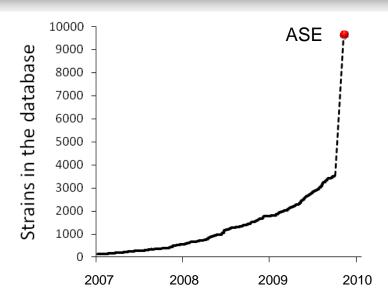


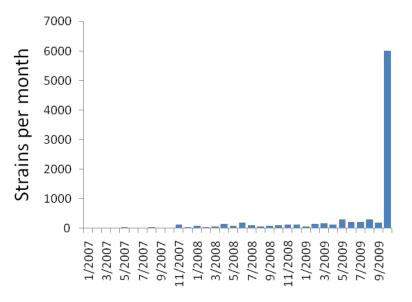
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## WHY? Automated strain engineering standardizes parts, reduces failure rates, decreases costs, increases strains tested.



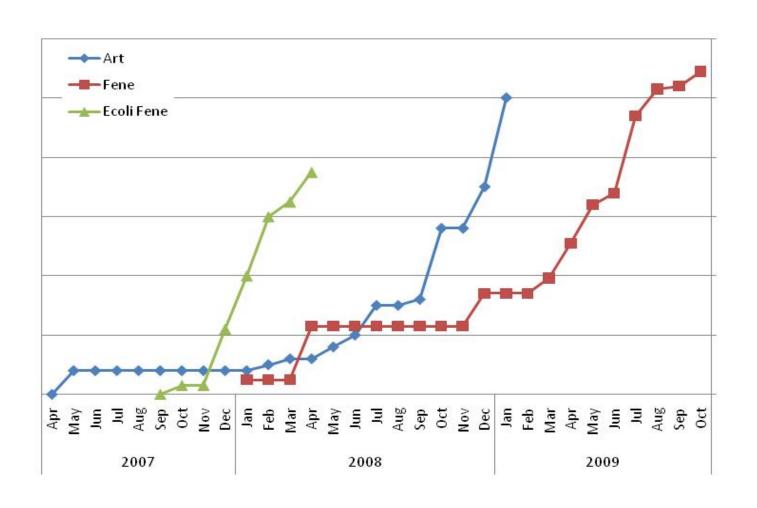
- Traditional strain engineering
  - 250 strains/month
  - 10 strain/biologist/month
  - \$2,400/strain
  - First attempt success rate: 70%
- Automated strain engineering
  - 5000 strains/month with 4 FTE's
  - 1000 strains/biologist/month
  - \$60/strain
  - First attempt success rate:90%





#### The payoff: Better strains faster





### Fermentation derived hydrocarbons = lower processing costs





### Production at scale: lab to pilot to commercial







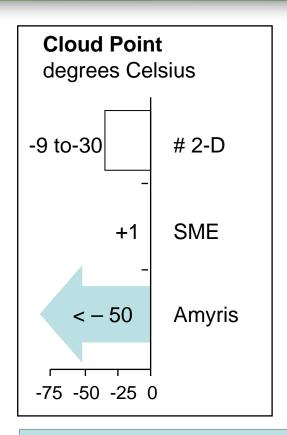


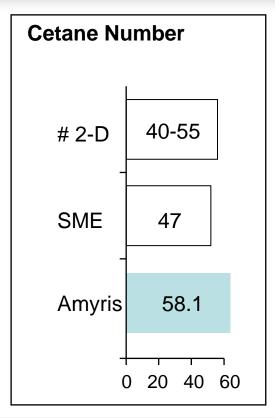


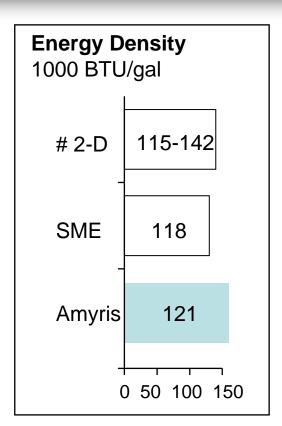


## Products – Renewable Fuels and Chemicals Diesel fuel registered with the EPA at a 20% blend









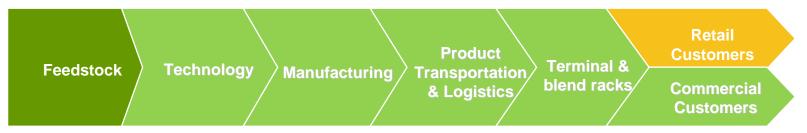
Additional benefits of Amyris renewable diesel compared to #2-Diesel

- •90%+ lower greenhouse gas emissions
- No sulfur
- produces lower NOx and particulate emissions

#### Participation in the value chain



#### Amyris will participate in various aspects along the biofuels value chain



#### Amyris GreenLane<sup>TM</sup>

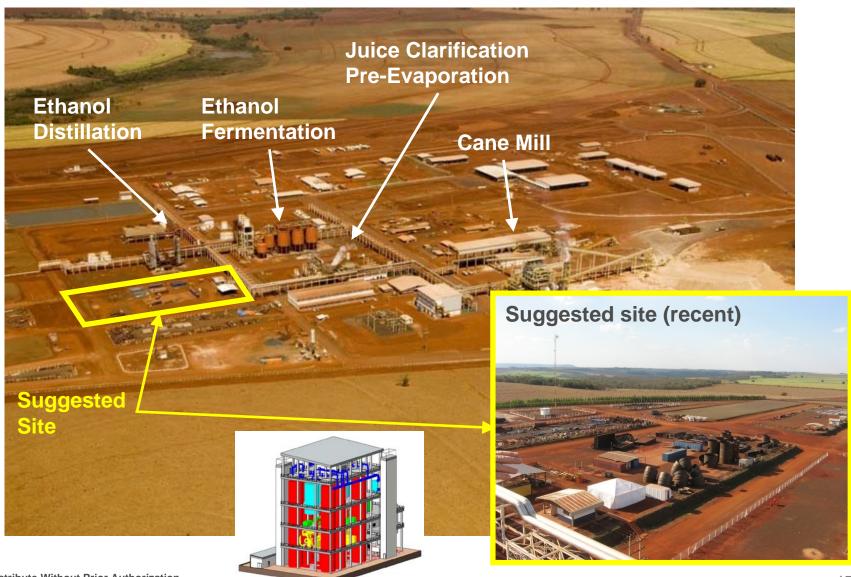
Partner with large scale manufacturer with access to low cost feedstocks

Build production platform from distressed assets

- Take product from plant gate to wholesaler
- Logistics contracts to facilitate high volume distribution
- Sell to fastest growing retail segment
  - Access to end customers (commercial accounts)

## Critical path to 2011 - commercial plant in Brazil





### Plan to commercial production – timeline



2009



R&D center inaugurated in 2008 in Campinas

Q2: Pilot plant operational; Demo Facility opened

#### **Q4: Acquire EtOH Mills**

 Ongoing operations provide immediate revenue and cash flow 2010



Begin mill conversion to produce Amyris renewable products

 Engineering of commercial plant has been finalized and EPCM has been engaged 2011



First large scale production of Amyris renewable products

Continue mill conversion and expansion

2012



First commercial production by third party mills under "capital light" strategy

## Take-home messages



- Standardization of parts, tools and processes has facilitated automated strain engineering
- ASE is game changing for the development of renewables
- Amyris is on track for 2011 commercial production of diesel and chemical products

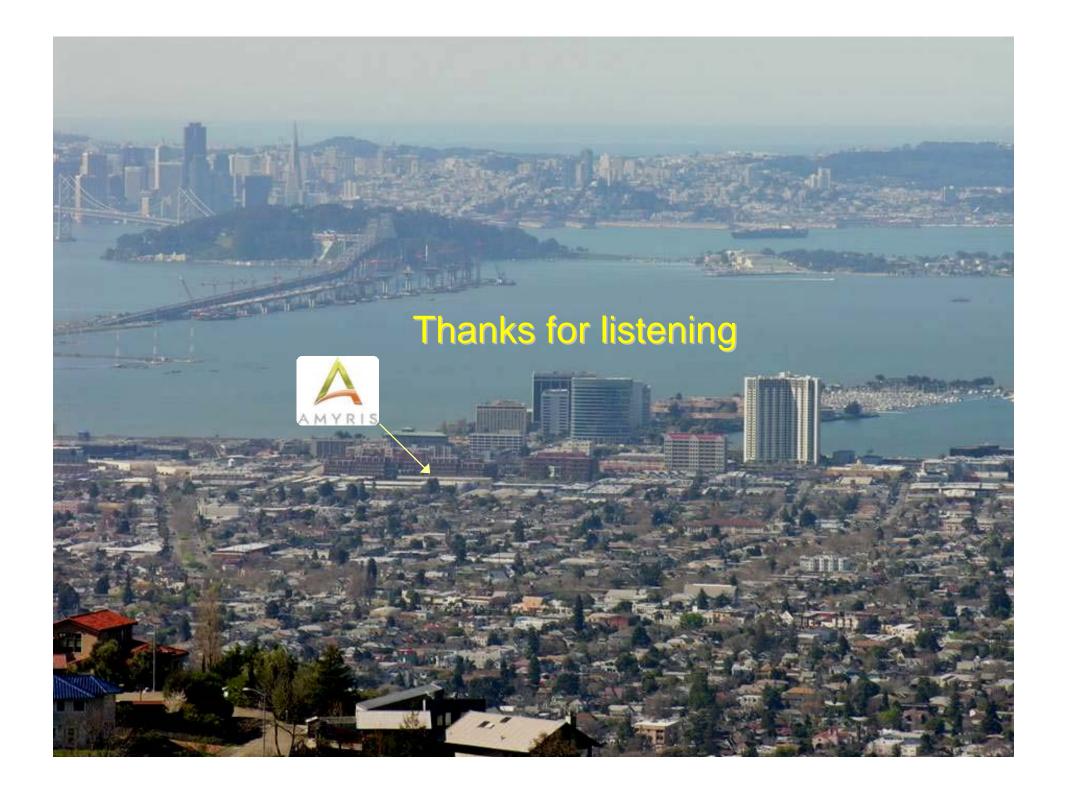












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