

- 1. Stocktaking
 - report from 21st October meeting
 - Inputs received
- 2. Next-generation platforms
 - elaborate, develop further ideas/concepts
- 3. Supporting initiatives
 - What kind of large scale federating initiatives are needed?
 - Key characteristics of IoT Platforms?
- 4. Action plan
 - Needed actions



1. Stocktaking

- report from 21st October meeting
- Inputs received



WG2- IoT – Reporting from 21st of October meeting

What is the current landscape of activities in Europe (national initiatives, EU funded activities, other)?

- •Explosition of new platforms (360+), US dominance, immature market
- •Cluster of research IoT projects on emerging IoT platforms
- •Initiatives: FoF, ECSEL are supporting IoT projects in addition to 5G, robotics
- Industry alliance AIOTI
- •EU work on platforms focus more on connectivity than data.
- •IoT for consumer versus Industrial IoT dominated by big players
- •Open Standards and API are essential for a market place to give SME access
- •Money available for start-ups but growing business is challenging (take over)

Main issues - vision of the future

- Need to improve interoperability of platforms and data need for supporting standards and reference architecture models
- Need to better address privacy & security
- Need to cover areas not yet addressed: circular economy.
- Processing close to the point of interest
- Need for market pull platforms to respond to the requirements. Pilot could bring supply and demand together and up-scale platform building
- Need for IoT incubator, communities of start-ups and developers



WG2- - Reporting from 21st of October meeting

Next generation platforms – key areas

•Pilot supporting platform building – connecting regional and national intiatives

- Actions needed between MSs and coordination across PPPs
- Convergence needed
- Driven by market pull
- Challenge: platform development driven by different sectors
- Horizontal approach needed for convergence of IoT platforms

Creating open platforms

- Avoid vendor lock-in
- Open platforms addressing several setors

• Promotion of Standards

- Address interoperability between platforms (semantics)
- Focus on convergence of standards rather than new ones.
- Large scale pilots to validate emerging standards
- Influence at international level (oneM2M, W3C)

Promotion Industrial partnership

- To accelerate market up-take
- Promote consensus on platform up-scaling (role of AIOTI)

•Supporting Large scale experiemental facilities

- To promote acceptance and prove of platforms
- Demonstrate std, architectures and platforms
- Get SMEs and Start-up involved (new business models)



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- 1. Next-generation platforms
 - → soup of platforms → need interoperability
 Data processing close to the point of action

Real tiime connectiviy – industry grade networks – no central cloud Risk of connectivity failure // network attack (DDoS) -- keep local control

• Key elements of a platform

- Avoid Silos de-siloing
 - Industrie 4.0, Farming 4.0, Energy 4.0, Health 4.0 all have cross-sector value chains // common principles, challenges
- Governance needed, Platform economics, avoid monopoly / lock-in multi-sided marketplace – must be self sustainable in long term
- Need critical large Scale of pilots several open platforms attractive across verticals
- Prominent categories of Platform economics:
 - GE approach vs: Google approach
 - GE approach: Predic platform to be used across sectors, build collaborations, alliances build a community to scale
 - Google approach: push interface standard to market across sectors based on dominant market position



1. Next generation platforms

• Some key characteristics

SME – to have access

Avoid Silos – cross-sector (in response to int'l competition like IIC) Standards, security, interoperability between soup of existing platforms

FRAGMENTATION to be avoided

Coherent implementation across MS, sectors, societal challenges Gain Power through an ECOSYSTEM / cluster – !!scale matters !! Scale of pilots – rather real environments – beyond national scale Need for Cross –PPP pilots -- cross – PPP stakeholders but How?? Here as a starting point need common views/approach on → high level architecture; security , standardisation → Relevant PPPs FoF, ECSEL, 5G, robotics **Regulation should be linked to the evolution of the platforms**

adapting the regulatory framework in a complex policy context



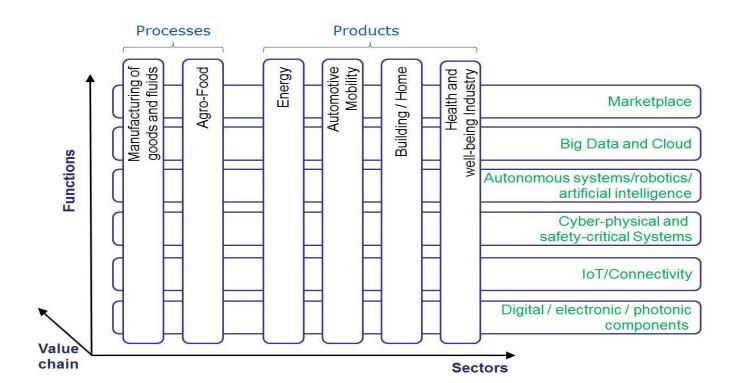
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Areas of Possible platform building

- Target
 - Integration Platforms addressing cross-sector challenges
- The challenge
 - Which sectors for IoT to cut across
 - Key elements of a platform IoT more than connectivity





- 1. Supporting initiatives
 - What areas ?? Which sectors to prioritise?
 ENERGY
 FARMING Water management Fish production
 Health + autonomous systems + smart home
 MOBILITY in cities; mobility + energy +autonomy
 SMART CITY by nature cross cutting
 - testbed for cross sector (legal platforms, share data)



- 1. What kind of large scale federating initiatives are needed?
 - Clear objectives !!!
 - Bring together Supply demand need Infrastructure M2M/5G, data analytics/cloud dynamics of an ecosystems
 - Mechanism to support platform building and demonstrated in largescale pilots?

Look at Best practice from Inustrie 4.0, Energy 4.0, Smart City 4.0, Health 4.0, Farming 4.0

- Should be European centred but competitive on international scale Role of alliances to monitor and align in global context
- Powering a European ecosystems // engage with SMEs
 - \rightarrow essential need to scale
 - \rightarrow trust, security, data valorisation
 - \rightarrow free marketplace no dependencies / barrier for SMEs



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1. Action plan

 Needed actions for an open, integration platform addressing cross-sector challenges

Maintain LT support \rightarrow fair rules, security, access to SMEs different use cases are needed to be explored

tackle PINGUIN effect (other follow only if first has tested the water)

 spearheading, promote best practice // support transformation/migration

enable quick start of trials – cooperation – standardsdata sharing

Not only ONE large pilot – but consider <u>replication</u> to cover more geographical areas



- 1. Action plan
 - Why countries need NATIONAL IoT Strategies

 - FR, NL, DE, UK, SE, AT, → 3 bn € investment in IoT in total in EU -- leverage national investments, important for SMEs
 - No national platforms able to compete globaly
 - --< e.g. need of EU Standardisation platform (FR) to link to national initiatives
 - \rightarrow Build on regional / excellence: Some Regional clusters are sprearheading platform building (e.g. manufacturing in DE, farming in NL, smart city in UK, connected driving in SE
 - important link to regional/S3 initiatives
 - \rightarrow Testbeds in a complex policy context (security, standards)

Need to work across DGs – across societal challenges -- policy areas Closely coordinate with member states on policy options Need adjustment of market regulatory frameworks Work with related policy /innovation DGs



1. Action plan

- The concept of platform of platforms
 - DEI platform building should not compete with existing commercial platforms
 - But work in complementary, synergetic way
 - \rightarrow focus on semantic interoperability and thus federating proprietary platforms where needed (do not create graveyard of new platform)
- Federated platforms need dedicated horiztontal coordination
 - Principle of An industrial alliance Rely on EU alliances AIOTI /ETSI with pivotal role



Mandate – WG2

- Focus a significant part of the PPPs and national investments on cross-sectoral and integrated digital platforms and ecosystems including reference implementation and experimentation environments in real settings.
- Open avoid lock-in dominant position of one player – monitor global competition
- > Link to standards & regulatory / policy issues