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EU - Japan Summit

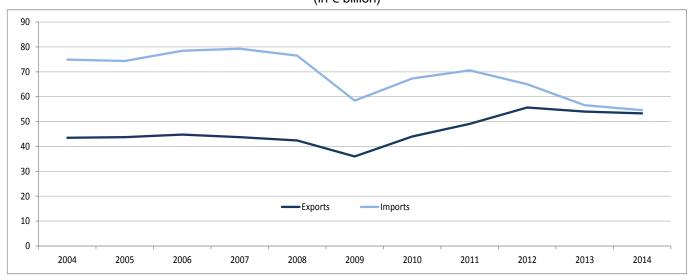
# EU trade in goods with Japan almost in balance in 2014

€10 bn surplus in trade in services

After a significant decrease in 2009 following the financial crisis, the value of **European Union** (EU) imports of goods from **Japan** recovered until 2011 and then fell continuously to stand in 2014 at €54.6 bn, the lowest level recorded over the last ten years. Exports, which declined only slightly in 2009, then recovered more strongly to reach a peak of €55.7 bn in 2012, and then slightly decreased over the following years to €53.3 bn in 2014. As a result, the **EU** trade deficit with **Japan**, which had constantly been above €20.0 bn between 2004 and 2011, has considerably reduced during the last three years to be almost in balance in 2014 at -€1.3 bn.

While it was among the top 5 trading partners of the **EU** in 2004, **Japan** is now the seventh most important **EU** trading partner, accounting for just over 3% of total extra-**EU** trade in goods in 2014. Over this 10-year time period, the share of **Japan** in extra-**EU** imports dropped from 4.6% in 2004 to 3.1% in 2014, while its share in exports more than halved (7.3% in 2004 vs. 3.2% in 2014).

## Evolution of EU exports and imports of goods with Japan, 2004-2014 (in € billion)



On the occasion of the European Union – Japan summit, which will take place on 29 May in Tokyo, Eurostat, the statistical office of the European Union, issues data on trade and investments between Japan and the EU.

#### Manufactured goods dominate both imports and exports

**EU** trade in goods with **Japan** is clearly dominated by manufactured goods, which accounted in 2014 for 97% of total **EU** imports from **Japan** and 84% of **EU** exports to **Japan**. The €7.6 bn deficit recorded by the **EU** for its trade of manufactured goods with **Japan** is partially offset by an **EU** surplus in primary goods (+€6.1 bn), in particular for food and drink (+€4.7 bn).

# EU international trade in goods with Japan and the world (in € billion)

|                | 2004           | 2005    | 2006    | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    | 2013    | 2014    |
|----------------|----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Japan          |                |         |         |         |         |         |         |         |         |         |         |
| Exports        | 43.5           | 43.7    | 44.8    | 43.7    | 42.4    | 36.0    | 44.0    | 49.1    | 55.7    | 54.0    | 53.3    |
| Imports        | 74.9           | 74.4    | 78.4    | 79.3    | 76.5    | 58.4    | 67.3    | 70.6    | 65.0    | 56.6    | 54.6    |
| Balance        | -31.5          | -30.6   | -33.7   | -35.5   | -34.1   | -22.5   | -23.3   | -21.5   | -9.3    | -2.6    | -1.3    |
| Total Extra-EU | Total Extra-EU |         |         |         |         |         |         |         |         |         |         |
| Exports        | 945.2          | 1 049.5 | 1 152.4 | 1 234.5 | 1 309.1 | 1 094.0 | 1 353.2 | 1 554.2 | 1 684.2 | 1 736.6 | 1 702.9 |
| Imports        | 1 027.4        | 1 183.9 | 1 364.6 | 1 450.3 | 1 585.2 | 1 235.6 | 1 529.4 | 1 725.1 | 1 796.6 | 1 684.9 | 1 680.5 |
| Balance        | -82.2          | -134.5  | -212.2  | -215.9  | -276.1  | -141.7  | -176.2  | -170.9  | -112.3  | 51.7    | 22.3    |
| Japan / Total  |                |         |         |         |         |         |         |         |         |         |         |
| Exports        | 4.6%           | 4.2%    | 3.9%    | 3.5%    | 3.2%    | 3.3%    | 3.3%    | 3.2%    | 3.3%    | 3.1%    | 3.1%    |
| Imports        | 7.3%           | 6.3%    | 5.7%    | 5.5%    | 4.8%    | 4.7%    | 4.4%    | 4.1%    | 3.6%    | 3.4%    | 3.2%    |

### EU international trade in goods with Japan by main product, 2014



### EU international trade in goods with Japan by product

(in € million)

|                                   | Exports |        | lmp    | orts   | Balance |         |  |
|-----------------------------------|---------|--------|--------|--------|---------|---------|--|
|                                   | 2013    | 2014   | 2013   | 2014   | 2013    | 2014    |  |
| Total                             | 54 016  | 53 303 | 56 602 | 54 569 | -2 586  | -1 266  |  |
| Primary goods:                    | 7 008   | 7 178  | 1 180  | 1 035  | 5 828   | 6 144   |  |
| Food & drink                      | 4 737   | 4 883  | 152    | 175    | 4 585   | 4 708   |  |
| Raw materials                     | 1 784   | 1 551  | 758    | 670    | 1 026   | 881     |  |
| Energy                            | 488     | 744    | 271    | 190    | 217     | 554     |  |
| Manufactured goods:               | 45 895  | 45 022 | 54 689 | 52 622 | -8 794  | -7 600  |  |
| Chemicals                         | 13 474  | 12 069 | 5 948  | 5 772  | 7 527   | 6 296   |  |
| Machinery & vehicles <sup>1</sup> | 19 754  | 20 182 | 37 347 | 35 440 | -17 594 | -15 258 |  |
| Other manuf'd goods <sup>1</sup>  | 12 666  | 12 771 | 11 394 | 11 409 | 1 273   | 1 362   |  |
| Other                             | 1 114   | 1 103  | 733    | 912    | 381     | 191     |  |



#### Germany, main EU trading partner with Japan for both exports and imports

Among the **EU** Member States, **Germany** (€17.1 bn or 32% of EU exports of goods to Japan) was by far the largest exporter to **Japan** in 2014, followed by **France** (€6.8 bn or 13%), **Italy** (€5.4 bn or 10%) and the **United Kingdom** (€5.2 bn or 10%). Compared with 2013, exports to **Japan** decreased in each of these four largest partners, except the **United Kingdom**. At **EU** level, exports of goods to **Japan** slightly decreased by 1% in 2014.

**Germany** (€14.5 bn or 27% of EU imports of goods from Japan) was also the largest importer from **Japan** in 2014, ahead of the **Netherlands**<sup>2</sup> (€9.5 bn or 17%), the **United Kingdom** (€7.7 bn or 14%), **Belgium**<sup>2</sup> (€5.5 bn or 10%) and **France** (€4.2 bn or 8%). Among these top 5 EU importers from **Japan**, imports decreased in 2014 in all except **Germany**. **EU** imports of goods from **Japan** dropped by 4% in 2014.

Half of the **EU** Member States recorded a surplus in trade with **Japan** in 2014, with the highest being recorded in **Italy**, **France** and **Germany** (all around +€2.6 bn). In contrast, the largest deficits were observed in the **Netherlands**<sup>2</sup> (-€6.0 bn), the **United Kingdom** and **Belgium**<sup>2</sup> (both -€2.4 bn).

**EU Member States' international trade in goods with Japan** (in € million)

|                          | Expo   | rts    | Imp    | orts   | Balance |        |  |
|--------------------------|--------|--------|--------|--------|---------|--------|--|
|                          | 2013   | 2014   | 2013   | 2014   | 2013    | 2014   |  |
| EU                       | 54 016 | 53 303 | 56 602 | 54 569 | -2 586  | -1 266 |  |
| Belgium <sup>2</sup>     | 3 479  | 3 060  | 7 138  | 5 487  | -3 659  | -2 428 |  |
| Bulgaria                 | 28     | 28     | 66     | 84     | -38     | -55    |  |
| Czech Republic           | 656    | 767    | 1 028  | 900    | -371    | -134   |  |
| Denmark                  | 1 461  | 1 523  | 271    | 291    | 1 190   | 1 232  |  |
| Germany                  | 17 221 | 17 095 | 14 481 | 14 520 | 2 740   | 2 575  |  |
| Estonia                  | 65     | 60     | 27     | 31     | 38      | 29     |  |
| Ireland                  | 1 684  | 1 750  | 773    | 1 406  | 911     | 344    |  |
| Greece                   | 46     | 45     | 120    | 200    | -74     | -156   |  |
| Spain                    | 2 253  | 2 624  | 1 815  | 1 983  | 439     | 641    |  |
| France                   | 6 878  | 6 845  | 4 817  | 4 215  | 2 062   | 2 629  |  |
| Croatia                  | 44     | 35     | 91     | 20     | -47     | 16     |  |
| Italy                    | 6 023  | 5 364  | 2 566  | 2 705  | 3 457   | 2 659  |  |
| Cyprus                   | 1      | 1      | 26     | 38     | -25     | -38    |  |
| Latvia                   | 45     | 34     | 12     | 14     | 33      | 20     |  |
| Lithuania                | 35     | 37     | 26     | 27     | 10      | 10     |  |
| Luxembourg               | 56     | 56     | 170    | 192    | -114    | -135   |  |
| Hungary                  | 376    | 407    | 924    | 889    | -547    | -482   |  |
| Malta                    | 128    | 106    | 47     | 49     | 81      | 57     |  |
| Netherlands <sup>2</sup> | 3 380  | 3 451  | 10 006 | 9 490  | -6 626  | -6 039 |  |
| Austria                  | 1 230  | 1 246  | 745    | 806    | 485     | 440    |  |
| Poland                   | 506    | 492    | 975    | 1 073  | -469    | -581   |  |
| Portugal                 | 139    | 125    | 238    | 251    | -99     | -126   |  |
| Romania                  | 233    | 211    | 218    | 230    | 15      | -19    |  |
| Slovenia                 | 40     | 36     | 109    | 72     | -68     | -36    |  |
| Slovakia                 | 135    | 102    | 302    | 294    | -166    | -192   |  |
| Finland                  | 994    | 1 019  | 287    | 278    | 708     | 741    |  |
| Sweden                   | 1 702  | 1 543  | 1 296  | 1 343  | 406     | 200    |  |
| United Kingdom           | 5 176  | 5 242  | 8 033  | 7 681  | -2 856  | -2 439 |  |



#### Financial and communication services boost EU surplus in trade in services with Japan

**EU** exports of services to **Japan** slightly increased between 2012 and 2014, from €24.0 bn to €25.6 bn. In the meantime, imports remained almost stable (€15.7 bn in 2012 vs. €15.3 bn in 2014). As a result, the **EU** surplus in trade in services with **Japan** grew by €2.0 bn over the last three years, from €8.3 bn in 2012 to €10.3 bn. The surplus in 2014 was mainly due to surpluses in financial services (+€4.0 bn), telecommunications, computer, and information services (+€3.1 bn) and travel (+€1.7 bn). **Japan** accounted in 2014 for just over 3% of total extra-**EU** trade in services.

#### EU international trade in services with Japan

(in € million)

|   | Exports |         |         | Imports |         |         | Balance |         |         |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|   | 2012    | 2013    | 2014*   | 2012    | 2013    | 2014*   | 2012    | 2013    | 2014*   |
| Total   | 24 013  | 24 738  | 25 636  | 15 693  | 14 600  | 15 289  | 8 320   | 10 138  | 10 347  |
| of which:   |         |         |         |         |         |         |         |         |         |
| Transport   | 4 927   | 4 791   | 4 493   | 4 890   | 4 585   | 4 771   | 37      | 206     | -279    |
| Travel  | 2 362   | 2 665   | 2 801   | 910     | 894     | 1 093   | 1 453   | 1 772   | 1 707   |
| Telecommunications, computer and information services | 3 432   | 3 091   | 3 551   | 612     | 562     | 459     | 2 820   | 2 529   | 3 092   |
| Financial services                                    | 2 828   | 4 750   | 5 872   | 1 628   | 1 866   | 1 880   | 1 200   | 2 884   | 3 992   |
| Insurance & pensions services                         | 931     | 870     | 664     | 244     | 142     | 270     | 687     | 728     | 394     |
| Intellectual property                                 | 2 334   | 1 898   | 1 983   | 2 452   | 1 575   | 1 947   | -118    | 323     | 36      |
| Other business services <sup>3</sup>                  | 5 623   | 4 833   | 4 618   | 4 621   | 4 382   | 4 134   | 1 002   | 451     | 484     |
| Other   | 1 575   | 1 840   | 1 655   | 335     | 595     | 735     | 1 240   | 1 245   | 920     |
| Total extra-EU  | 675 783 | 709 695 | 734 777 | 514 872 | 531 603 | 583 376 | 160 911 | 178 092 | 151 402 |
| Japan / total extra-EU                                | 3.6%    | 3.5%    | 3.5%    | 3.0%    | 2.7%    | 2.6%    |         |         |         |

<sup>\* 2014</sup> data come from annualised quarterly Balance of Payments data

#### EU disinvestments in Japan in 2014

Foreign Direct Investment (FDI) flows between the **EU** and **Japan** showed large variations in 2014, compared with previous years. After three consecutive years of investment between 2011 and 2013, the **EU** disinvested in **Japan** in 2014 by €18.9 bn. 2014 also marked a break in **Japanese** investment **flows** into the **EU**, with investments close to zero, while significant investments were recorded the previous three years.

### **EU FDI flows**<sup>4</sup> with Japan

(in € million)

|                              | 2011  | 2012  | 2013  | 2014    |
|------------------------------|-------|-------|-------|---------|
| EU FDI flows to Japan        | 3 397 | 2 224 | 3 107 | -18 862 |
| Japanese FDI flows to the EU | 9 966 | 4 962 | 8 643 | 22      |

- 1. **Machinery and vehicles** includes power generating and industrial machinery, computers, electric and electronic parts and equipment, road vehicles and parts, ships, airplanes and railway equipment.
  - **Other manufactured goods** includes articles made of leather, rubber and wood, paper, textiles, metals, building fixtures and fittings, furniture, clothes, shoes and accessories, scientific instruments, clocks, watches and cameras.
- 2. Dutch imports are over-estimated because of the "Rotterdam effect" where goods destined for the rest of the EU arrive and are recorded in harmonised EU external trade statistics in Dutch ports. This then has a positive effect on the external trade balances with Japan of those Member States to which the goods are re-exported as these shipments would be recorded as intra-EU trade with the Netherlands rather than extra-EU trade with Japan. To a lesser extent, Belgian trade figures are similarly over-estimated.
- 3. Other business comprises services in the following domains: research and development, professional and management consulting services, technical, trade-related and other business services.
- 4. The FDI figures are based on annualised EU quarterly balance of payments data. Data for 2013 and 2014 are compiled according to new international standards set out in in the sixth edition of IMF Manual on Balance of Payments and International Investment Position (BPM6), while data for 2011 and 2012 were compiled according to the previous, fifth edition (BPM5). For this reason, data for 2013-2014 are not directly comparable with previous years. FDI data according to BPM6 for years before 2013 are planned to be disseminated as part of the EU balance of payments in July 2015.



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