

Sales & Marketing
Natural Gas Business Development & Product Unit

CNG for cleaner cities and road transport

Alfredo Martín, January 2005

Due to environmental and/or economic issues, the shift from liquid oil to gaseous fuels has begun in many countries.

- Low oil reserves
- Large gas reserves
- Population concentration in bigger cities
- Heavier needs of transport vs emission levels
- Poor city ventilation,

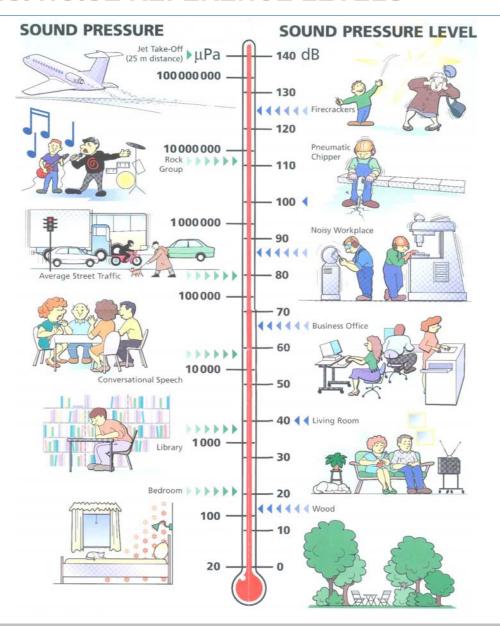
have made this growing shift quicker and wider

CNG fuel used in trucks and buses offers very significant advantages:

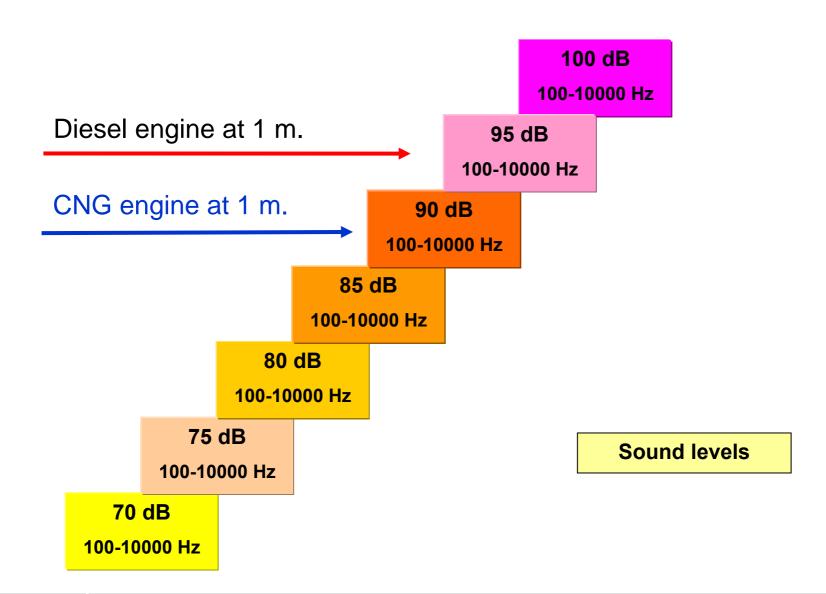
- Much lower gaseous emissions
- Much lower noise

In the case of stoichiometric mixture combustion (Iveco choice), exhaust pollutants are well below the levels of the EEV (Enhanced Environmental Vehicle), very near the fuel cell level

CNG – EMISSIONS. NOISE REFERENCE LEVELS

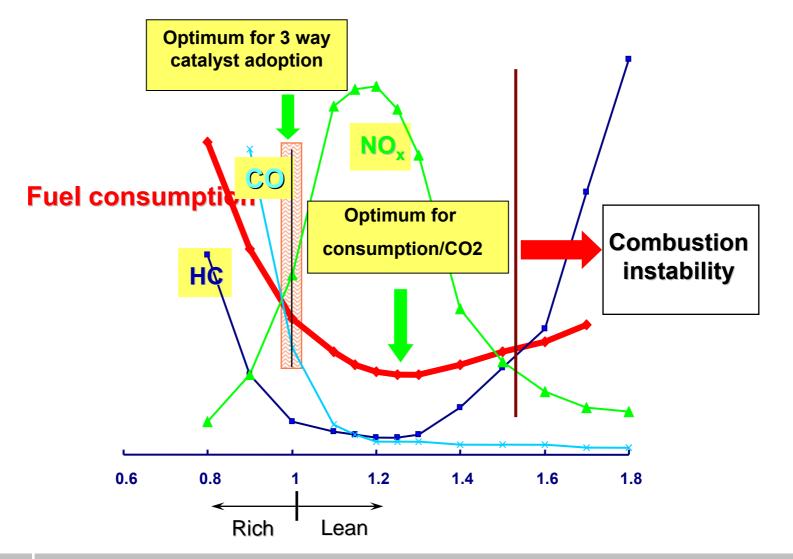


NOISE EMISSION. Diesel vs CNG vehicles



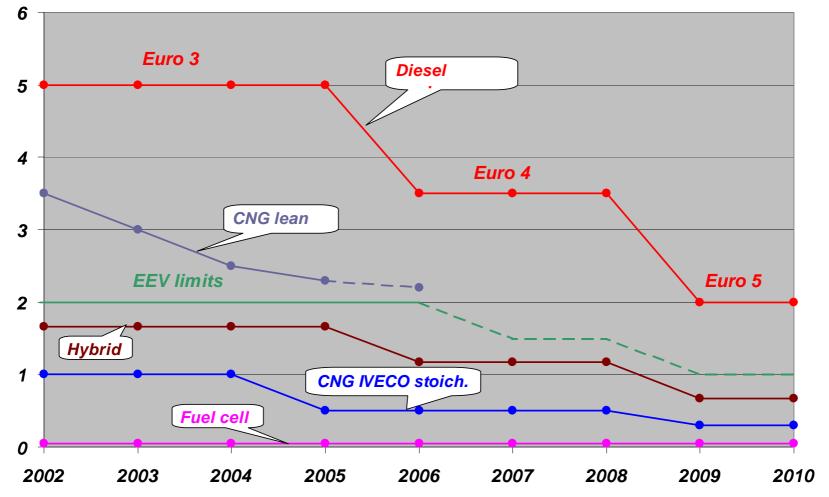


EMISSION AND FUEL CONSUMPTION VS AIR/FUEL RATIO



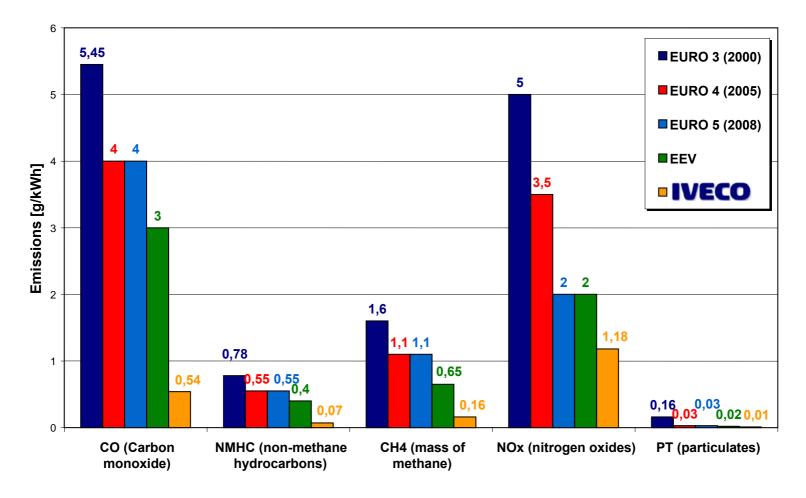


COMPARED NOx EMISSIONS DIESEL vs ALTERNATIVE TECHNOLOGIES

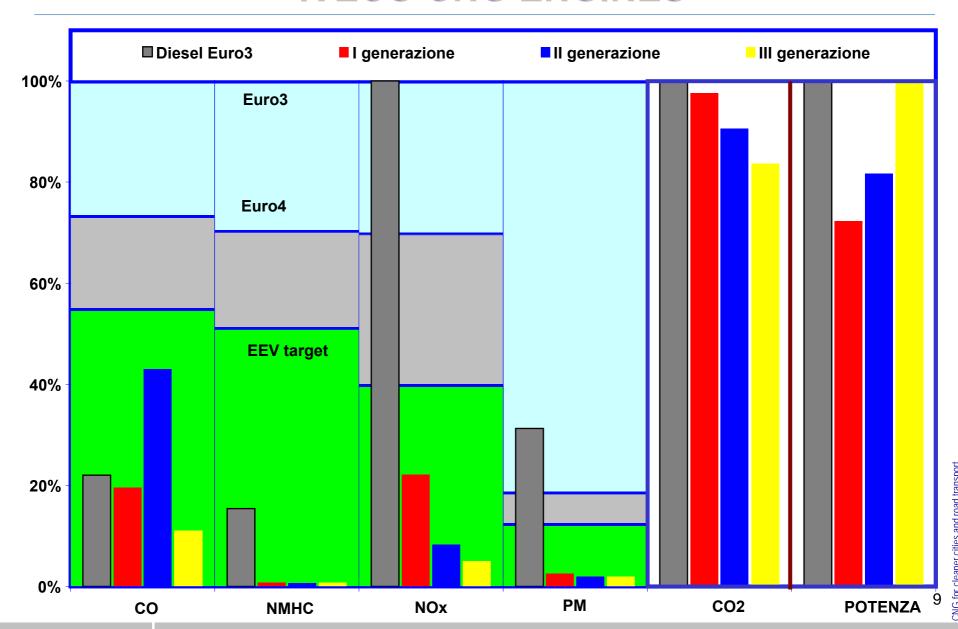




GASEOUS EMISSIONS IVECO 8469 ENGINE vs PRESENT AND FUTURE EUROPEAN LIMITS



IVECO CNG ENGINES





CNG EXHAUST EMISSION COMPARISON (1)

REGULATED POLLUTANT EMISSION. VEHICLE IN OPERATION

(source: VTT Processes* report, 2004, E.E.V. certified engines **)

	COMBUSTION MIXTURE TYPE			
	STOICHIOMETRIC	LEAN-BURN	<u>IMPROV.</u>	
HC, g/km	1.17	1.92	39 %	
NOx, g/km	2.17	4.50	52 %	
PM, g/km	0.008	0.016	50 %	

Stoichiometric Iveco engines, λ =1, don't emit NO₂, the pollutant that doesn't seem to be decreasing in Europe, on the contrary to NO that has a decreasing trend.

* VTT, Technical Research Centre of Finland, Transient Bus Emission Study ** Braunschweig driving cycle



CNG EXHAUST EMISSION COMPARISON (2)

CO2 EMISSION, GREENHOUSE EFFECT GAS (GHG) **VEHICLE IN OPERATION**

(source: VTT Processes* report, 2004, E.E.V. certified engines **)

COMBIICTION MIXTURE TYPE

	STOICHIOMETRIC		LEAN-BURN	<u>IMPROV.</u>
CO ₂ , g/km	1046	6	1447	28 %
(Diesel Eur	o 3,	1150 g/km		9 %)
(Diesel Euro	o 3 + CRT,	1240 g/km		16 %)

CO₂ EMISSION COMPARISON (% to DIESEL Euro3)

D. E 3	D. E 3+CRT	Lean-burn CNG	Stoich. GNC
100	108	126	91

^{**} Braunschweig driving cycle



^{*} VTT, Technical Research Centre of Finland, Transient Bus Emission Study

CNG Iveco sales and running park (Europe)

	1999-2001	2002	2003	2004	TOTAL
DAILY - TRUCK & VAN	111	81	185	82	459
DAILY - IRISBUS		18	64	15	97
EUROTECH					1000
AUTOBUS IRISBUS	961	313	314	160	1827
			Final	total	3383

The 1000 units of trucks are in:

Spain: 550; France: 300; Italy: 150

IVECO is the major player of CNG in Europe, and the clear leader in buses

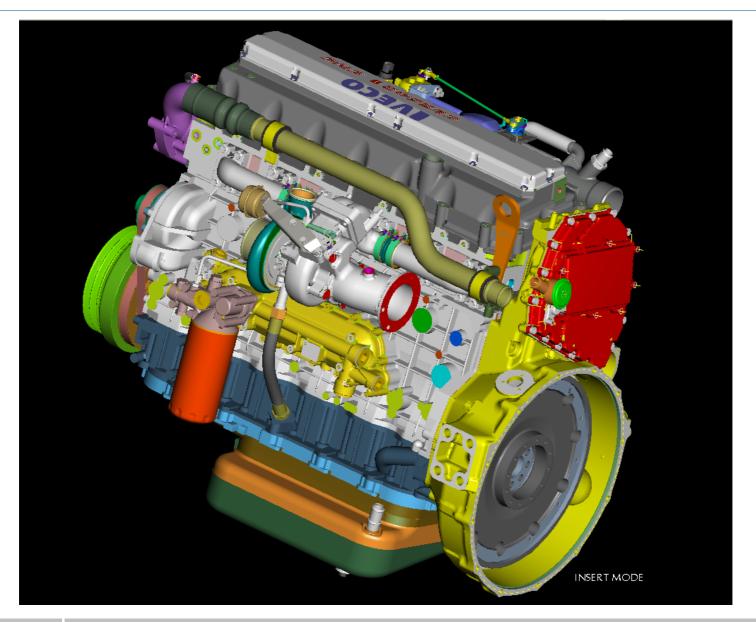


IVECO CNG ENGINES LINE UP

SOFIM	2,8 I. NA	106 CV
8460	9,5 I. TC/TCA	218 to 310 CV
TECTOR	5,9 I. TCA	200 CV
CURSOR	7,8 I. TCA	270 / 310 CV



CURSOR F2G CNG ENGINE





IVECO DAILY CNG





EUROCARGO CNG



IVECO EUROTECH CNG

Cambio - Gearbox Modello - Model Cabina - Cob Passo - Wheelbase Potenza - Power Coppia - Torque HP / rpm Nm / rpm



C.N.G. 4 x 2

Sospensione Pneumatica /Air suspension

MP190E26/P-CNG MPC 3800 / 4200 / 4500 / 4800 / 5100 260 / 2100 1050 / 1100 D - O



C.N.G. 6 x 2

Asse Posteriore Sollevabile Sterzante /Steering and lifting third axle

Sospensione Pneumatica /Air suspension

MP240E26/PS-CNG MPC 3100 / 3800 / 4200 / 4500 / 4800 / 5100 260 / 2100 1050 / 1100



C.N.G. 6 x 2

Asse Posteriore Sollevabile Sterzante /Steering and lifting third axle Sospensione Pneumatica Integrale /Full dir suspension

MP240E26/FS-CNG MPC 4200 260 / 2100 1050 / 1100 0



C.N.G. 6 x 2

Asse Centrale Sterzante /Central steering axle

Sospensione Pneumatica Integrale /Full air suspension

MP240E26X/FP-CNG 2840 260 / 2100 1050 / 1100





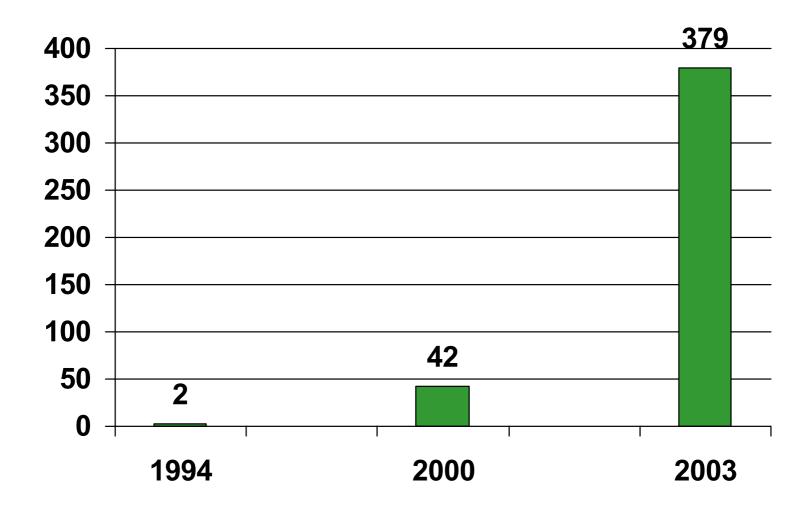
Data classification: Public

CNG Refuse collection fleet



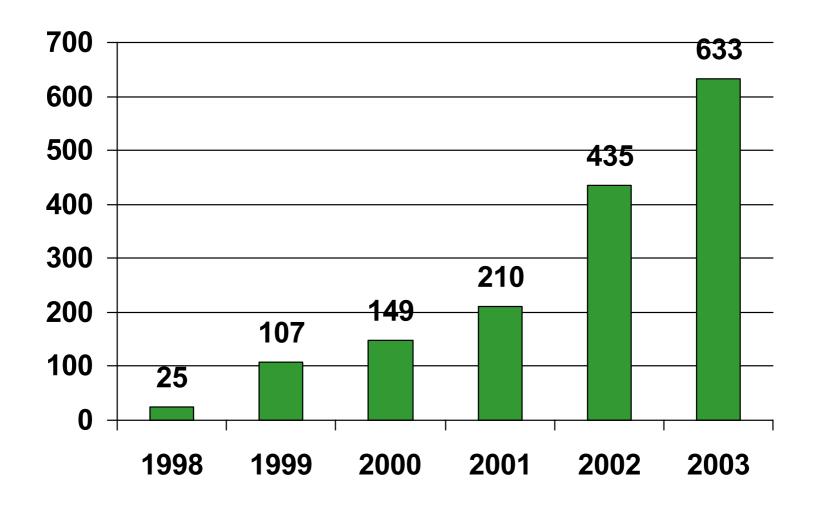


IVECO CNG trucks for refuse collection in Madrid





IVECO CNG heavy trucks for refuse collection in Europe





IRISBUS – AUTOBUS CNG



EUROPOLIS CNG



ZAMYAD BUS A60.11 (MOTORE 8149)





京华BK8111CNGA

BEIJING BUS TECTOR CNG

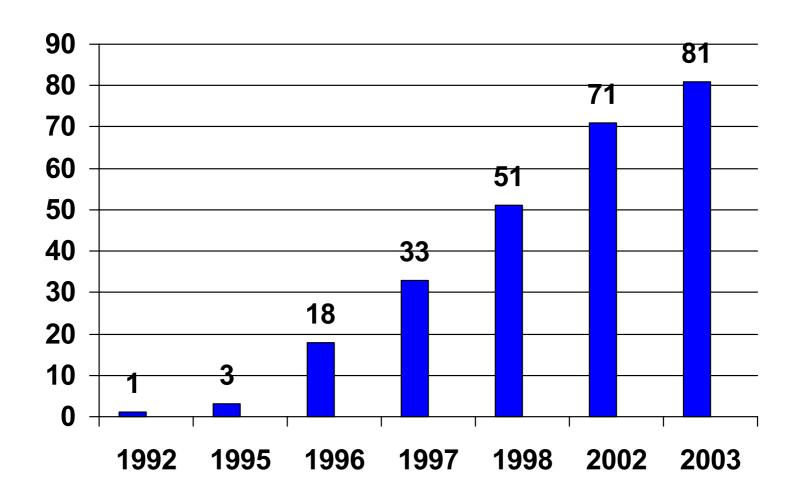


Data classification: Public

CNG BUS FLEET IN MADRID



IVECO CNG urban buses in Madrid





RELIABILITY

The refuse collection company FCC S.A., operating basically in Madrid but with other locations world wide, has acquired about 320 CNG units since 1999 with a yearly average mileage of 55,000 km.

In the public transport sector there are other companies such as EMT Madrid, TMB Barcelona, ATAF Florence and ATM Ravenna, with 114, 105, 91 and 8 CNG buses respectively with a yearly average mileage between 45,000 and 60,000 km.

In each of these companies there are vehicles that have already shown a good performance in the long term:

TOWN	MISSION	YEAR	TOTAL KM/UNIT
MADRID	BUS	1998	320.000
MADRID	REFUSE COLLECTION	1999	241.000
BARCELONA	BUS	2001	130.000
FLORENCE	BUS	1998	280.000
RAVENNA	BUS	1998	350.000

TOTAL HEAVY CNG FLEET MILEAGE, >353,000,000 KM



IVECO-OTOYOL CNG BUS FOR IRAN





3.000 UNITS FORESEEN FOR THE NEXT 3 YEARS

IVECO PORTFOLIO OF ORDERS FOR CNG VEHICLES AND ENGINES:

MORE THAN 2.800 UNITS

 ADDITIONALLY, CNG IVECO VEHICLES, WITH STOICHIOMETRIC **COMBUSTION, PROVIDE EVEN BETTER POLLUTION AND** CO₂ EMISSION LEVELS.

 TODAY IVECO OFFERS A RANGE OF CNG VEHICLES COMPLYING WITH THE E.E.V. STANDARD AND CONTINUES DEVELOPING STATE-OF-THE-ART CNG VEHICLES TO SATISFY GLOBAL MARKET NEEDS