



## Andrea Glósz

Glosz & Co  
Financial Consultancy

<b>Sector</b>	Consultancy
<b>Region</b>	Budapest Hungary

### Nomination as an Ambassador

In 1987 I started to work at the Foreign Exchange Main Department of the National Bank of Hungary (NBH), a place where I could learn a lot in the field of this profession, team work, and management attitude. The strict but consistent and professionally immaculate management and their high requirements set an excellent example to help me later on with my own business.

In 1989 I was lucky enough to be able to spend 2 years in the US which, before the political reform, furnished me with a great opportunity. In addition to the travelling experience, learning the language and the culture, it was very important for me to see how micro, small and medium-sized businesses worked in the US, and what financing options they had.

I came home in 1991, and was about to exploit my practical knowledge just gained in an appropriate way. The Bank was ready to take me back, however, I was looking for a workplace where I could contact businesses and provide real help for them. I met my husband in 1992. At that time he worked at an investment company as a patent agent, industrial property rights protection expert, and specialized innovation engineer.

We put a lot of thinking into how we could meet the targets I wished to achieve. Finally we took a deep breath and started a business. Our office is doing financial and business management consultancy.

In 2004 I was appointed Vice President of the National Association of Application Writers and Consultants. I am very proud of this, but also know how much work this means for me without any compensation. I have been working on improving the grant system since 1994. Lots of studies have been written within the Association to handle issues that we represent at

	various forums.
<b>About the company</b>	For our clients we try to find and elaborate solutions that are based on arrangements offered by commercial banks and leasing companies. Another main area of our activities is the consultancy for applicants to obtain Hungarian state subsidies, and since 2004 also European Union grants. Besides, we manage projects, conduct company assessments, sell companies, and do general economic counselling. We continuously develop our services to meet our clients' needs.
<b>Year of business launch</b>	1992
<b>Number of staff</b>	4
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