

University  
of Twente

The TOP programme

NIKOS



University of Twente  
*The Netherlands*

# Mission statement TOP

To stimulate as many people as possible to create a company on the field of knowledge of the University of Twente that has a good possibility to survive in the long run.



# TOP Offers (During 1 Year)

- Position in a UT-research group
  - Know-how & mentor
  - Space & facilities
  - Image
- TOP-assessment committee
- Business mentor
- Training course for business plan
- Interest free personal loan of €12.000
- TOP lunch etc.

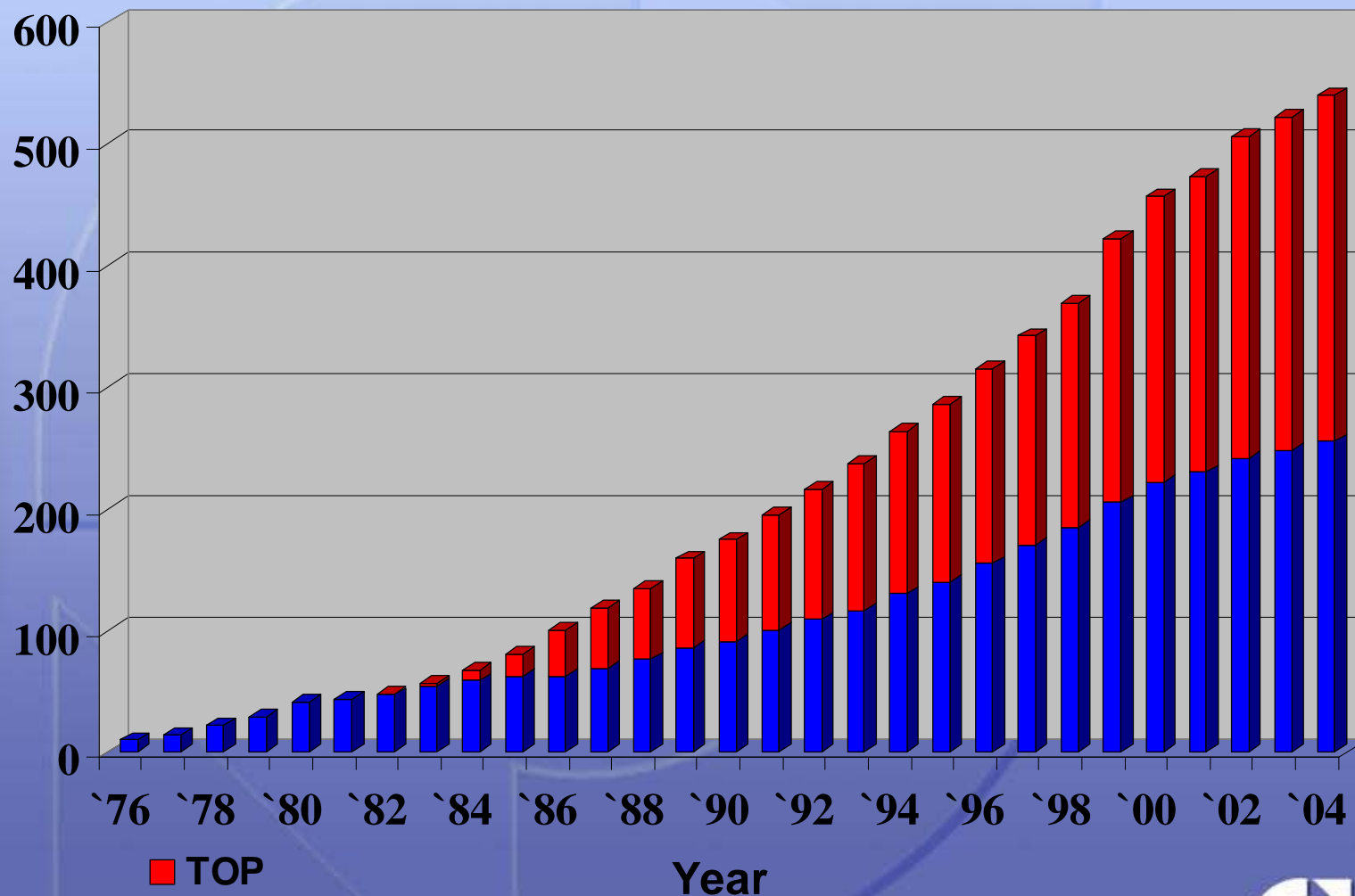


# Reasons to start TOP

- To promote an entrepreneurial climate at the UT
- To be surrounded by companies who are active on UT fields of knowledge
- Contribution to regional development
  - generating spin-off companies
  - transferring knowledge



# UT SPIN-OFF / TOP 76-04



# Survival rate of the spin-offs 84-00

|                              | Total | TOP   | Others |
|------------------------------|-------|-------|--------|
| Number of companies          | 437   | 219   | 218    |
| Existing companies & mergers | 297   | 165   | 132    |
| No trace                     | 67    | 10    | 57     |
| Survival rate                | 67.9% | 75.3% | 60.6%  |

**75% stay in region**

**30% keep close contact with UT**

**Total 3134 employees in UT Spin-offs**

**Average TOP 5.6 Other 9.8**

**TOP 100 new employees / year**



# Financing TOP

- Loan: revolving fund
- University (Always 50%)
- 1984-1989 Ministry of economic affairs
- 1889-2001 European Social Fund
- 2002 University 100%
- 2003-2005 ERDF / IA Overijssel
- 2006-? SKE Ministry of economic affairs





- Challenges



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- Examples of successful replication of TOP



# More Information ?

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